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YULON MOTOR CO., LTD.
Investor Conference

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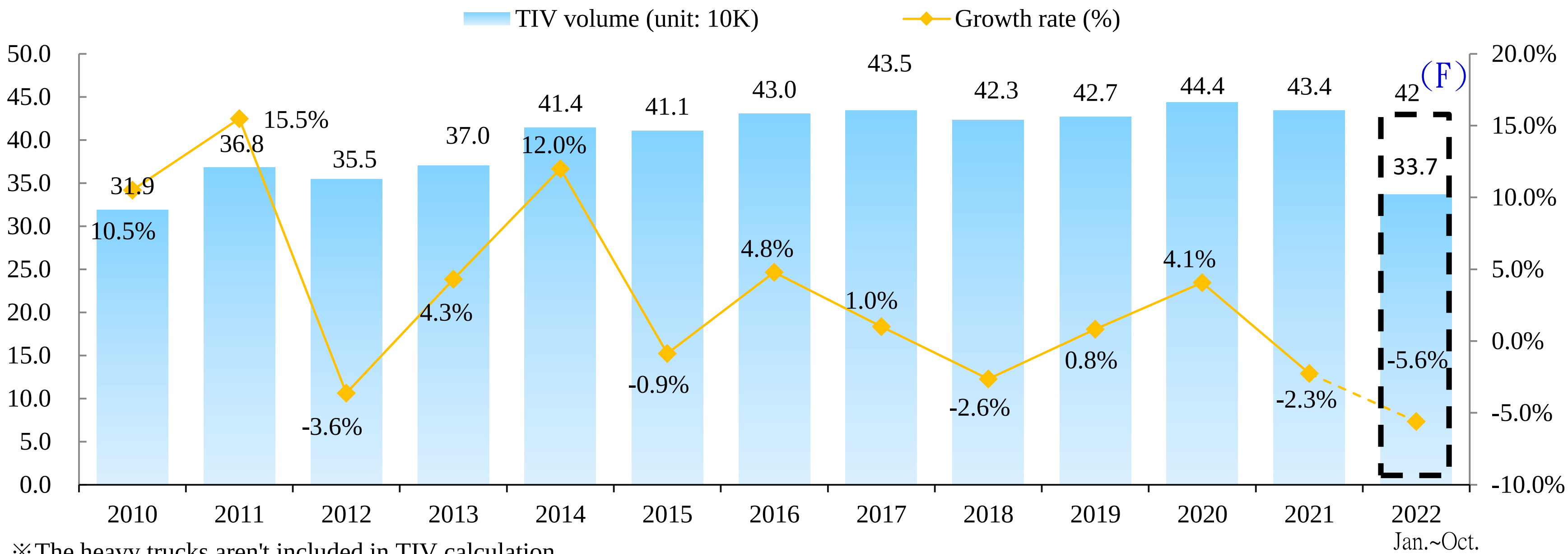
Agenda

Agenda	Time	Speaker
Opening	-	Chien Hui Li – Senior Vice President
Financial Results & Future Prospects	10 min	Chien Hui Li – Senior Vice President
Q&A	20 min	Chien Hui Li – Senior Vice President Wen Yi Lo – Assistant Vice President Hsun-Kuei Hsieh– Department Manager

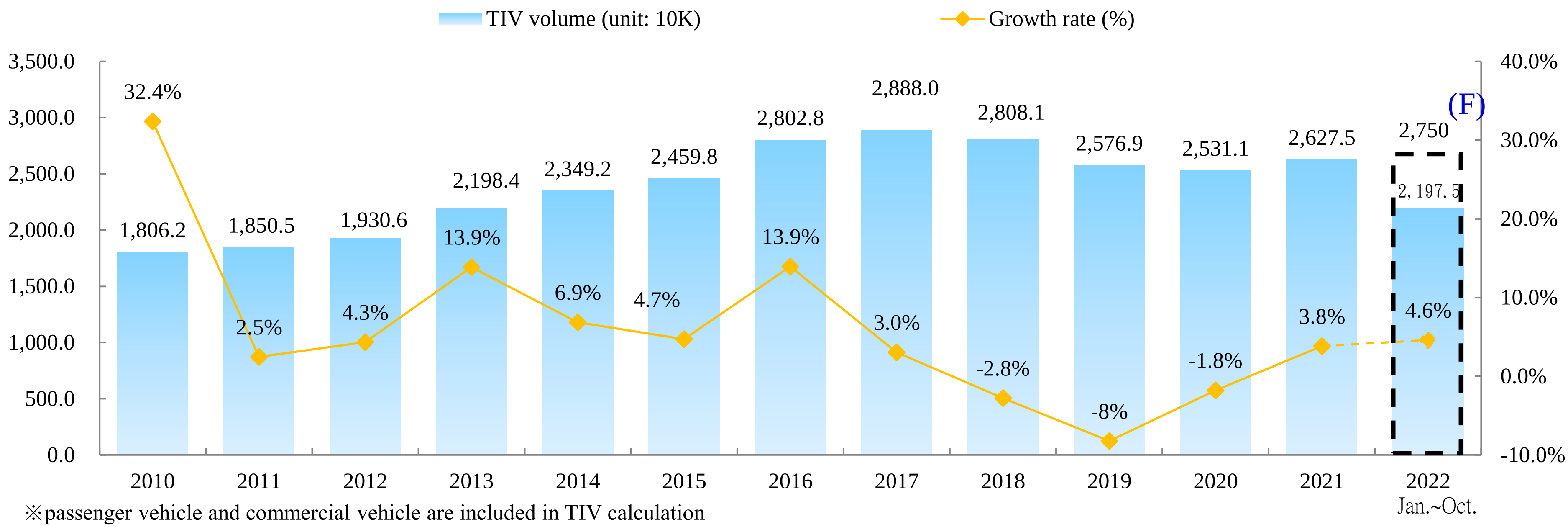
Auto Sales in Taiwan Through the Years



※The heavy trucks aren't included in TIV calculation

1. From January to October 2022, the total sales volume of Taiwan's auto market is around 337,000 units (down 5.6% YoY). The sales volume of the new car market is mainly affected by the shortage of automotive chips, resulting in a decline in the number of units sold compared with last year.
2. With the launch of new brands and cars, it stimulates the domestic new car market. However, the supply and demand of chips have not yet been balanced. Inflationary pressure has caused the central banks of various countries to constantly tighten monetary policy, and the overall economic expansion has slowed down. Conservative estimation of the annual car sales in Taiwan about 420,000 units.

Auto Sales in Mainland China Through the Years



※passenger vehicle and commercial vehicle are included in TIV calculation

From January to October 2022, the total sales volume of the Chinese mainland automobile market was 21.975 million units (increase 4.6% YoY), of which 19.218 million passenger cars were sold (up 13.7% YoY). Mainly due to purchase tax reduction and the successive introduction of other preferential policies to promote consumption and activate the automobile market, it is estimated that the overall automobile market in mainland China will sell 27.5 million units in 2022.

Consolidated Comprehensive Income Statements

(NT $ Million)

	2022Q3 Consolidated		2021Q3 Consolidated		Difference Consolidated	
	Amount	%	Amount	%	Amount	%
Operating revenue	**56,049**	**100%**	**57,759**	**100%**	**(1,710)**	**-3%**
Gross profit	20,420	36%	17,611	30%	2,809	16%
Operating income	**7,844**	**14%**	**5,457**	**9%**	**2,387**	**44%**
Nonoperating income and expense	(5,105)	-9%	1,616	3%	(6,721)	-416%
Consolidated income before income tax	**2,739**	**5%**	**7,073**	**12%**	**(4,334)**	**-61%**
Consolidated net income	709	1%	5,610	10%	(4,901)	-87%
—Owner of the Company	(1,939)	-3%	3,414	6%	(5,353)	-157%
—Non-controlling interests	2,648	5%	2,196	4%	452	21%
Other comprehensive income, net	829	1%	(357)	-1%	1,186	332%
Total comprehensive income	1,538	3%	5,253	9%	(3,715)	-71%
EPS	**(1.98)**		**3.49**		**(5.47)**	**-157%**

Consolidated Balance Sheets

(NT $ Million)

	2022Q3 Consolidated		2021Q3 Consolidated		Difference Consolidated	
	Amount	%	Amount	%	Amount	%
Current assets	263,214	74%	226,923	72%	36,291	16%
Noncurrent assets	92,090	26%	86,230	28%	5,860	7%
Total Assets	**355,304**	**100%**	**313,153**	**100%**	**42,151**	13%
¯Excluding TAC	107,458	100%	103,689	100%	3,769	4%
Current liabilities	244,817	69%	211,385	69%	33,432	16%
Noncurrent liabilities	35,575	10%	33,647	10%	1,928	6%
Total Liabilities	**280,392**	**79%**	**245,032**	**79%**	**35,360**	14%
¯Excluding TAC	51,785	48%	48,382	48%	3,403	7%
Share capital	10,000	3%	10,000	3%	-	-
Capital surplus	7,916	2%	6,572	2%	1,344	20%
Retained earnings	32,544	9%	34,582	11%	(2,038)	-6%
Other equity	24,452	7%	16,967	5%	7,485	44%
Total Equity	**74,912**	**21%**	**68,121**	**21%**	**6,791**	10%
¯Excluding TAC	55,673	52%	55,307	52%	366	1%

Consolidated Cash Flow Statements

(NT $ Million)

	2022Q3 Consolidated Amount	2021Q3 Consolidated Amount	Difference Consolidated Amount	
Operating activity	(23,654)	(13,986)	(9,668)	-69%
—Excluding TAC	(1,368)	1,985	(3,353)	-169%
Investing activity	(2,459)	(106)	(2,353)	-2220%
—Excluding TAC	(274)	(24)	(250)	-1042%
Financing activity	26,395	10,849	15,546	143%
—Excluding TAC	1,711	(4,228)	5,939	140%
Net increase(decrease)	**564**	**(3,429)**	**3,993**	**116%**

Commercial Real Estate Development - Xindian

1. The Shopping mall building floors are B3 ~ 8F, about 43,000 pings. B1F ~ 4F will be rented by Eslite, 5F ~ 6F will be rented for shopping mall, 7F ~8F for cinema.
2. The change of the shopping mall license has been completed and handed over to the main tenants. The interior decoration works are in progress, and the shopping mall is expected to open in Q3 2023.

Social Participation – Light Travel Without Barriers

Yulon has been concerned about the vehicle needs of all-aged groups, so launched self-owned brand LUXGEN URX welfare car, hoping to bring the elderly, disabled friends and wheelchair users a safer and more comfortable ride experience when traveling and transporting. Yulon cooperates with Chiayi City, the first city in Taiwan to practice barrier-free sightseeing and friendly tourism, for the “9453 Friendly Trip” this year. The project is to promote barrier-free travel, Yulon donated 30 "love miles" trips (car rental service) to assist Chiayi City 21 friendly commissioners visited more than 200 friendly stores and completed the information construction of 42 barrier-free attractions in Chiayi City. The donated trips can also be provided for disabled travelers to travel without hindrance.

Social Participation-Promoting the Art and Culture of Woodcarving

Yulon has promoted the art and culture of woodcarving for more than 25 years. In addition to sponsoring the "Yulon Woodcarving Legacy Award" and the "Yulon Woodcarving Innovation Award", it also exerts its ESG spirit in donating the wood cut from the pruning of the big trees in the factory to the "Sanyi Wood Carving Art Festival" for DIY actives on-site. Making the old wood have an new value through recycling and creation, fully realize the circular economy, and achieve the concept of sustainability.

Yulon realizes the United Nations Sustainable Development Goals (SDGs) "sustainable city and community", dedicates resources into the local community for a long time, contributes to the Sanyi woodcarving industry, assists the sustainable inheritance of local characteristic arts and culture, promoting the Sanyi tourism industry to become more prosperous and share with the community.

GHG Inventory Certification and Emission Reduction

YULON

1. Yulon continues to promote the activities of energy saving and carbon reduction, including replacing outsourced electricity with renewable energy, adopting low-consumption and high-efficiency equipment, process energy saving & emission reduction, and gradually adopting electric logistics vehicles and company cars in the factory area.
2. Yulon follows ISO14064 to conduct inventory and improvement of greenhouse gas emissions in the factory. This October., the third-party on-site verification of greenhouse gas emissions in 2021 has been completed, covering scope 1 to scope 3, which is completed one year earlier than the regulations of the Taiwan Government. It is estimated that getting a third-party verification statement in the end of Nov.
3. In the future, it will continue to reduce carbon emissions by 4.2% every year. It is expected to reduce carbon emissions by 50% in 2030 compared with 2021, and achieve net zero emissions in 2050.

01
Process carbon emissions
Inventory

02
Process carbon emissions
Digitalization

03
Process carbon emissions
Reduction

04
Process energy consumption
Replaced with renewable energy

05
Process carbon emissions
Offset

06
Carbon neutrality
Visualization

07
Process carbon neutrality
Verification

ESG-Awards


台灣永續指數成分股證明
Certificate of
FTSE4Good TIP Taiwan ESG Index

茲證明

裕隆汽車製造股份有限公司

獲選納入台灣永續指數成分股

This Is To Certify That YULON MOTOR Co. Ltd. has been independently assessed according to the FTSE4Good criteria, and has satisfied the requirements to become a constituent of the FTSE4Good TIP Taiwan ESG Index during June to December 2022.

FTSE4Good
TIP Taiwan ESG Index

TIP
Taiwan Index Plus

FTSE4GOOD TIP Taiwan ESG Index

Jun

「Excellence in Corporate Social Responsibility」from Common Wealth Magazine

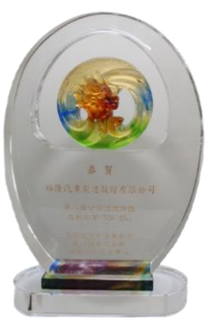
Sep

National Sustainable Development Awards

國家永續發展獎
National Sustainable Development Awards Ceremony

Nov

May



Corporate Governance Assessment Top 5% of Listed Companies

Aug

Taiwan Sustainability Action Awards

Nov

Taiwan Corporate Sustainability Awards

TCSA 台灣企業永續獎

Q & A