



YULON MOTOR CO., LTD.

Investor Conference

2025/11/19

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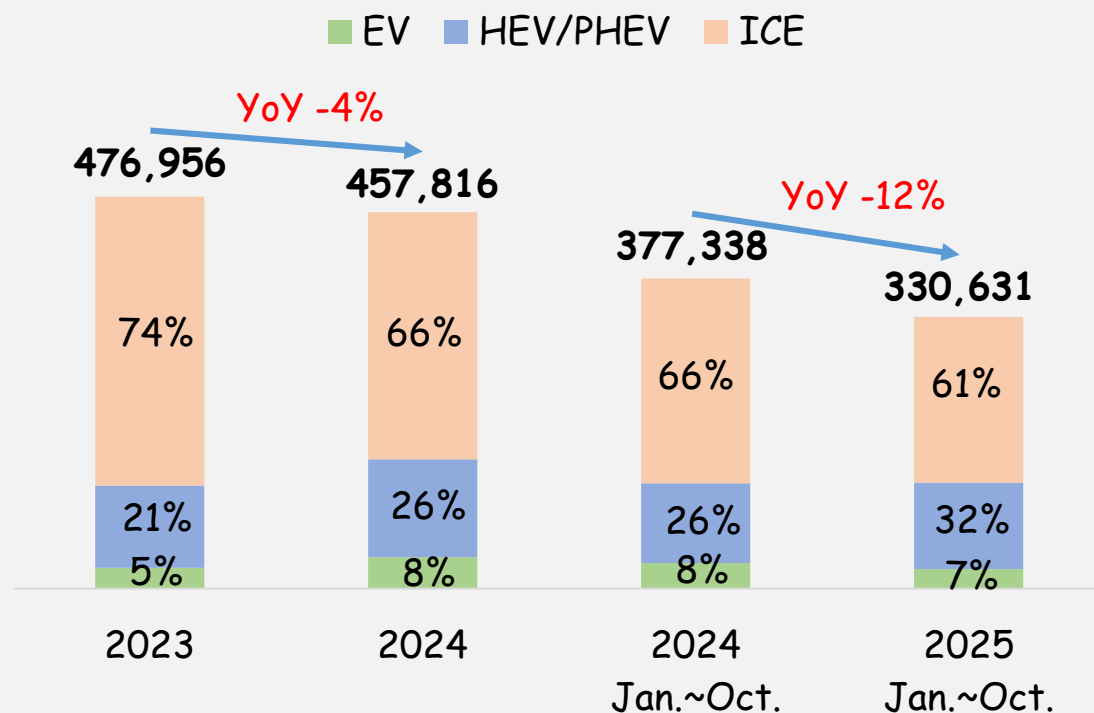
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Agenda	Time	Speaker
Opening	-	Chien Hui Li – Senior Vice President
Financial Results & Future Prospects	10 min	Che-Yu Cho – Assistant Vice President
Q&A	20 min	Chien Hui Li – Senior Vice President Hsun-Kuei Hsieh– Assistant Vice President Che-Yu Cho – Assistant Vice President

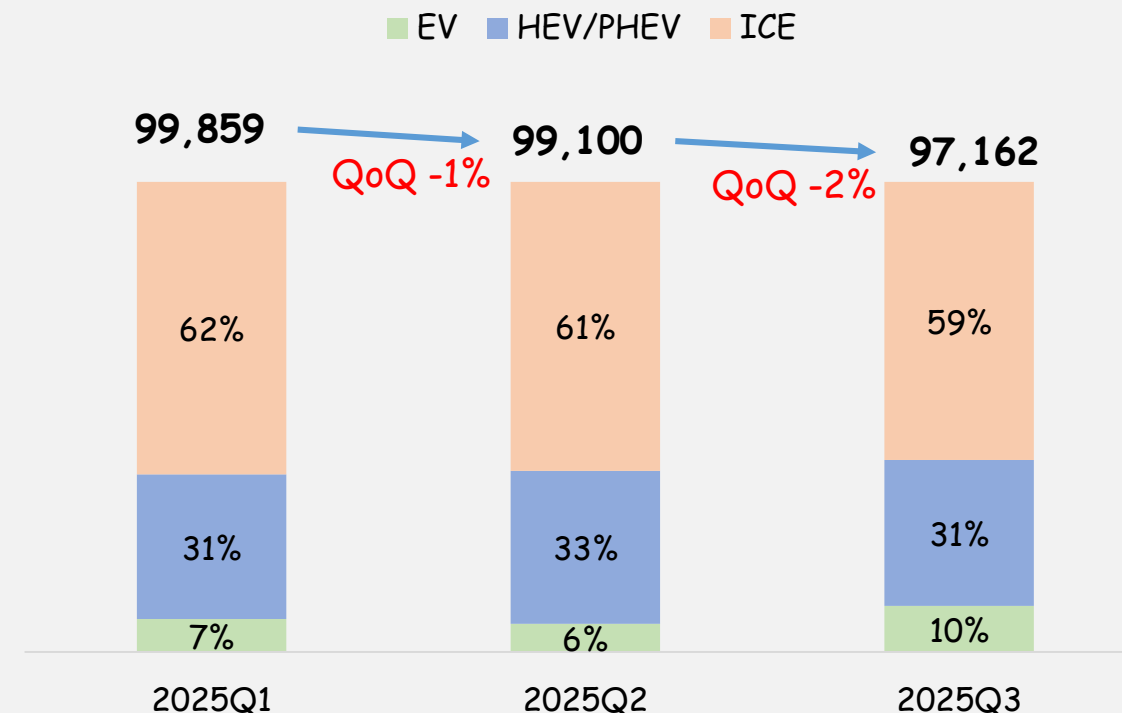
Industry Overview _ Overview of Taiwan's Automotive Market

TWSE : 2201

New Vehicle Registrations over the Past Three Years



New Vehicle Registrations over the Past Three Quarters



From January to October 2025

New Vehicle Registrations : 330,631 units.



ICE

Jan.~Oct. 2025

YoY% -19%



EV

Jan.~Oct. 2025

YoY% -23%



HEV/PHEV

Jan.~Oct. 2025

YoY% 8%

- As of October 2025, Taiwan's new vehicle registrations totaled approximately 330,000 units, representing a 12% year-on-year decline.
- Following the implementation of the commodity tax reduction policy, new vehicle registrations in October increased by 4% YoY, indicating early signs of recovery; however, the sustainability of this trend remains to be observed.

Consolidated Comprehensive Income Statements

TWSE : 2201

NT \$ Million

	2025Q1 Amount	2025Q2 Amount	2025Q3 Amount	QoQ%	2024Q3 Amount
Operating revenue	17,588	17,975	18,273	2%	21,280
Gross profit	6,012	5,936	5,815	-2%	6,783
Operating income	1,500	1,543	1,484	-4%	1,867
Non-operating income and expense	(36)	(42)	(135)	-221%	1,087
Net profit before income tax	1,464	1,501	1,349	-10%	2,954
Net profit	1,078	840	983	17%	2,200
-Owners of the company	435	116	256	121%	1,274
-Non controlling interests	643	724	727	0%	926
Other comprehensive income	568	(3,753)	1,309	135%	112
Total comprehensive income	1,646	(2,913)	2,292	179%	2,312
EPS	0.42	0.11	0.24	118%	1.22

- Revenue and net profit declined compared with the same period last year, primarily due to a slowdown in overall vehicle market demand, which weakened sales momentum. In addition, lower returns from equity investments further constrained overall profitability.
- Other comprehensive income increased year on year, mainly reflecting the impact of foreign exchange fluctuations, which led to a higher cumulative translation adjustment.

Consolidated Balance Sheets

TWSE : 2201

NT \$ Million

	2025Q1		2025Q2		2025Q3		QoQ%	2024Q3	
	Amount	%	Amount	%	Amount	%		Amount	%
Current assets	264,389	71%	259,838	71%	257,004	70%	-1%	277,028	72%
Non-current assets	110,420	29%	106,789	29%	108,694	30%	2%	107,505	28%
Total Assets	374,809	100%	366,627	100%	365,698	100%	0%	384,533	100%
-Excluding TAC	101,171	100%	97,480	100%	99,205	100%	2%	104,769	100%
Current liabilities	252,310	67%	257,058	70%	255,798	70%	0%	266,965	69%
Non-current liabilities	26,785	7%	19,884	6%	17,973	5%	-10%	25,086	7%
Total Liabilities	279,095	74%	276,942	76%	273,771	75%	-1%	292,051	76%
-Excluding TAC	31,608	31%	32,550	33%	30,549	31%	-6%	37,125	35%
Share capital	10,700	3%	10,700	3%	10,700	3%	0%	10,700	3%
Capital surplus	16,069	4%	16,080	4%	16,087	4%	0%	16,067	4%
Retained earnings	36,421	10%	35,157	9%	35,428	10%	1%	35,195	9%
Other equity	32,524	9%	27,748	8%	29,712	8%	7%	30,520	8%
Total Equity	95,714	26%	89,685	24%	91,927	25%	2%	92,482	24%
-Excluding TAC	69,563	69%	64,930	67%	68,656	69%	6%	67,644	65%

- Our Company's consolidated debt ratio is 75%. Excluding short-term borrowings and notes payable related to Yulon Finance(TAC)'s financing business, the adjusted debt ratio is 31%. This reflects the Company's solid financial structure and strong financing flexibility, enabling effective support for both operating and investment needs.

Consolidated Cash Flow Statements

	2025H1 Amount	2025/1~9 Amount	2024/1~9 Amount	YoY%
Operating activities	9,166	14,170	14,511	-2%
Investing activities	(1,766)	(3,231)	(6,509)	50%
Financing activities	(7,286)	(12,004)	(11,845)	-1%
Effects of exchange rate changes on the balance of cash held in foreign currencies	(583)	(897)	371	-342%
Net decrease in cash and cash equivalents	(469)	(1,962)	(3,472)	43%
Cash and cash equivalents at the beginning of the period	14,015	14,015	16,380	-14%
Cash and cash equivalents at the end of the period	13,546	12,053	12,908	-7%

- Operating activities increased by 14,170 million, mainly due to the net increase of 9,873 million in interest received and paid.
- Investing activities decreased by 3,231 million, mainly due to the payments of 2,379 million for property, plant and equipment.
- Financing activities decreased by 12,004 million, mainly due to the decrease of 12,332 million in short-term and long-term borrowings.

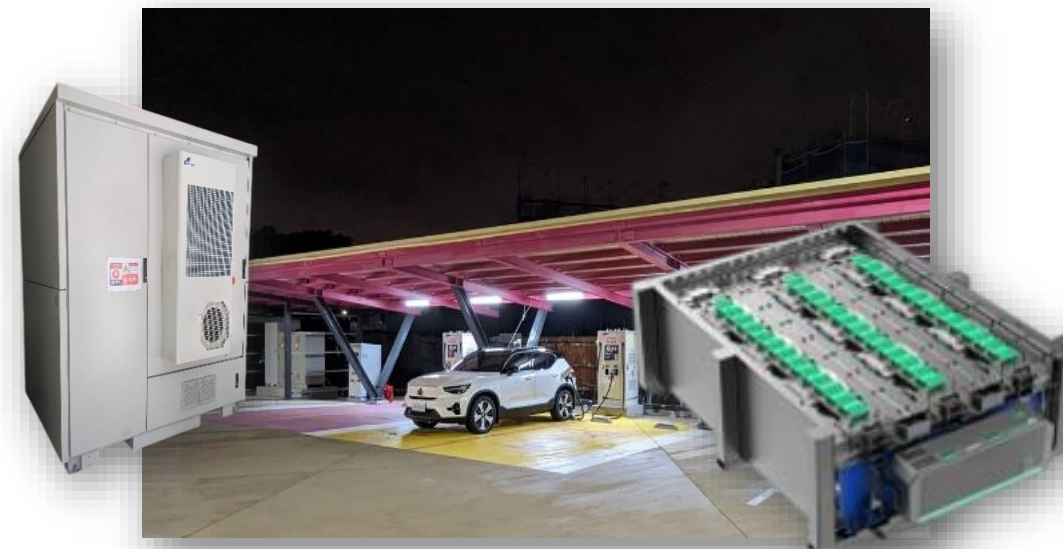
Progress of Core Operational Strategies

Vehicle Manufacturing



- 1 By actively leveraging group synergies, we have successfully launched the MG G50+ model.
- 2 Achieve an upgraded transformation of the painting process to enhance production efficiency and ensure quality.
- 3 Rigorous management of costs and operating expenses to enhance operational resilience.

Energy Development



- 1 Initiating production of power batteries to increase the scale of energy production.
- 2 By deploying Behind-the-Meter Energy Storage applications, the viability of the profitability approach has been confirmed.
- 3 Leverage group resources to promote the export of energy storage products to Southeast Asia.

Corporate Governance and ESG

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March

The 2024 GHG Inventory
Verification Certificate



May

Biodiversity Protection
(Planted 2,000 native plants at
Da' an River Ecological Park)"



June

Forestry and Nature Conservation
Agency ESG Cooperation Project
_Huoyan Mountain Ecological
Education Exhibition



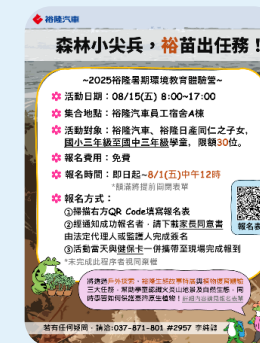
July

Talent Development for Carbon Footprint
in the Transportation Equipment
Manufacturing Industry



August

Environmental
Education Camp



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October

Post-Disaster
Reconstruction
Assistance in Guangfu,
Hualien



October

Road Running for
Culture and Community
Care Day



October

2025 Sanyi
International
Woodcarving Art
Festival



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June

Ranked the top 5% for
the 11th consecutive
year in the "Corporate
Governance Evaluation
for Listed Companies"



June

Included as a
constituent of the
FTSE4Good Taiwan
Sustainability Index



October

Excellent in
CSR Award —
Top 19 in
Manufacturing
Sector



October

Common Wealth
Parenting Friendly
Family Workplace
Award



Social Participation

■ Yulon Motor Commits to Supporting NT\$10 Million for Reconstruction in Guangfu, Demonstrating Care for Disaster-Stricken Areas through Concrete Actions



Following severe damage caused by the overflowing Mata'an River in Guangfu Township, Hualien, due to heavy rains in September, the Company immediately initiated the "Hualien Guangfu Post-Disaster Reconstruction Action Plan" and donated NT\$10 million.

This action plan includes a "Vehicle Donation Program" designed to enhance local capabilities regarding disaster prevention and relief, resource logistics, and resident resettlement.

Second, Yulon has launched a "Disaster Relief Car Purchase Subsidy Program", integrating resources from NISSAN and LUXGEN. This initiative aims to assist affected residents in restoring their daily transportation mobility and meeting their livelihood requirements.

Through these two concrete actions, Yulon Motor is dedicated to supporting post-disaster reconstruction and actively fulfilling its Corporate Social Responsibility (CSR).



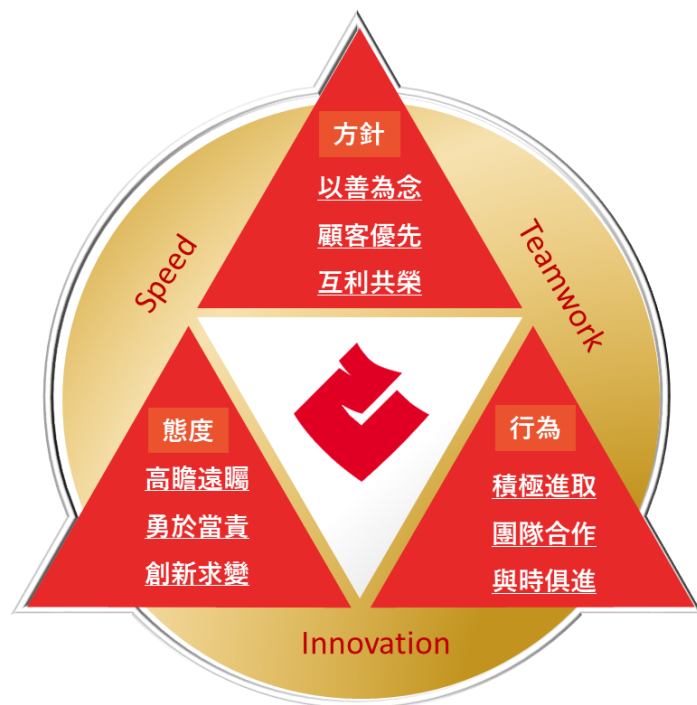
Provision of LUXGEN vehicle purchase subsidies for disaster-affected residents.



Allocation of vehicles to local social organizations.



Provision of NISSAN vehicle purchase subsidies for disaster-affected residents.



以上說明

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