

Investor Conference of Kinpo(2312)



2014-5-19

Remind of estimated matters

This presentation includes a description of the company's expected future operations, the risks and uncertainties estimated unrealized.

Concerning the reason, there may be a major difference between the estimated or actual results.

Investors should not be construed it as a forecast of this legal commitments. The information should be considered possibly to amend as actual situation in the future.

Agenda

- Company Profile
- Financial Report of 2014 1st
- Prospect
- Questions

Company Profile

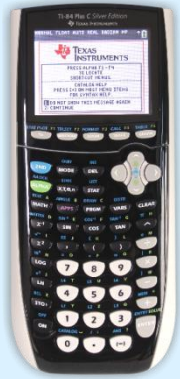
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Milestones of Kinpo

- Established in 1973 year.
- Kinpo invested and established Compal in 1984
- Kinpo became Initial Public Offering company (IPO) in 1989, and established CCET factory in Thailand.
- Compal became Initial Public Offering company (IPO) in 1992.
- Established Dongguan Changan Jin Ha factory (processing plant) in 1996.
- Established Dongguan Changan factory (100% foreign investment) with 140,000 square meters in 1999, and finished the building in 2001.
- CCET became Initial Public Offering company (IPO) in Thailand in 2001.
- Hired Simon Shen as general manager in 2008
- Established Cal-Comp Biotech Co., Ltd. and XYZprinting, Inc. in 2013, and sale VIBO 100% shares in 2013.
- Established Philippines factory with 140,000 square meters in 2014
- 12,500 employees in worldwide

Product Segments

Consumer Electronics Product



Consumer Electronics



Auto Floor Cleaner

Communication Product



Set-Top-Box

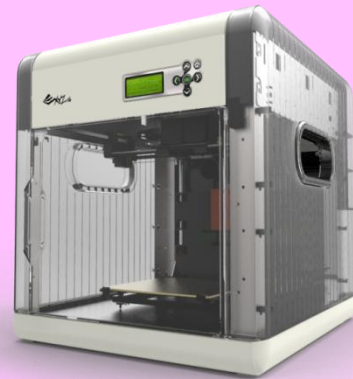


Router

Image Product



Printing



3D Printer

Others



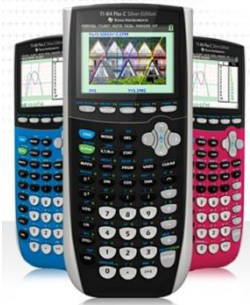
Storage



Biotechnology

Consumer Electronics

Calculator



Electronic Keyboard



Electronic Piano



Gaming Mouse & BT Joystick



GPS & GPS Module



Auto Floor Cleaner



Pachinko Display



Communication Product

Set-Top-Box



ODM HD- PVR
SET TOP BOX



OEM DVB -T PVR
SET TOP BOX



ODM DVB - S
SET TOP BOX



ODM IPTV
SET TOP BOX

Wireless & Broad Band



OEM ADSL



ODM ADSL



ODM ADSL



OEM ONT

Image Product - 1

Printer



Ink Jet MFP



AIO

Printer Modules



CIS



Scanner ADF & Control Panel



Wi-Fi



Laser Image Unit

Photo Printer



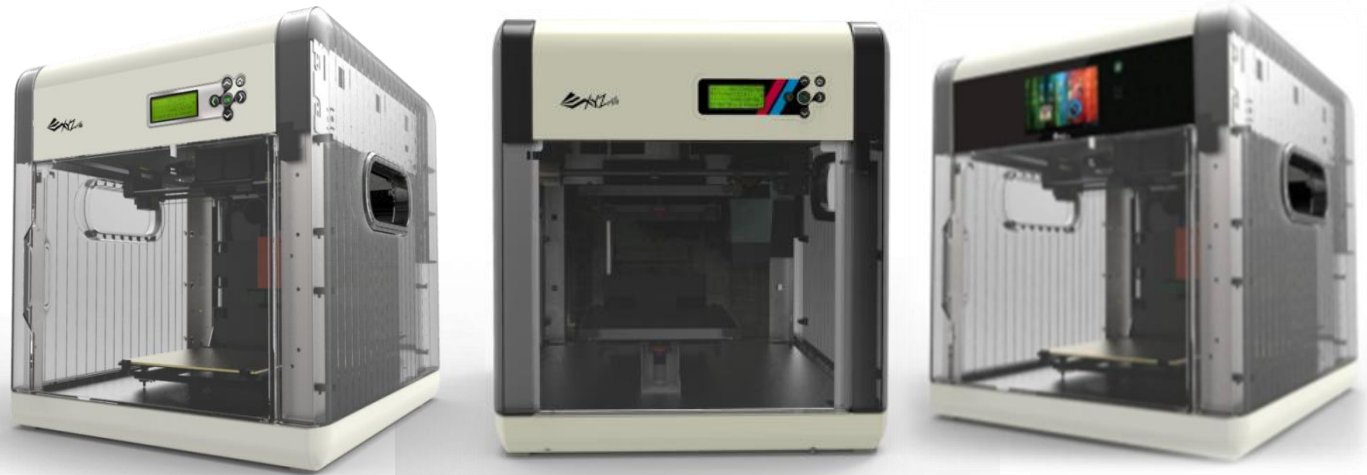
Fingerprint Sensor



Image Product - 2

3D Printer
Product Line

Da Vinci 3.0



OTHER

Storage



External HDD

Storage



HDD PCBA

Manufacturing - 1

Established in 2001.
Located in Changan Town, Dongguan,
Guangdong Province, China.
An area of 160,000 square meters.
12,000 employees.

CHINA



Manufacturing - 2

Batangas



Philippines

Established in 2014.
An area of 140,000 square meters.

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Financial Report of 2014 1ST

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Financial Report of 2014 1ST

- Statement of comprehensive Income
- Consolidated Non-operating expenses and losses
- Statement of comprehensive Balance Sheet

Statement of comprehensive income

UNIT : Million NTD

Accounting Title	2014/1st		2013/4st		2013/1st		Growing Quarter	Growing Year
Operating revenue	10,966,741	100%	8,996	100%	11,605	100%	21.9%	-5.5%
Gross profit (loss) from operations	722,901	6.6%	383	4.3%	852	7.3%	88.8%	-15.1%
Operating expenses	504,182	4.6%	409	4.5%	397	3.4%	23.2%	27.0%
Net operating income (loss)	218,719	2.0%	-26	-0.3%	455	3.9%	942.3%	-51.9%
Non-operating income and expenses	166,341	1.5%	58	0.6%	-82	-0.7%	186.2%	302.4%
Profit (loss) from continuing operations before tax	385,060	3.5%	32	0.4%	373	3.2%	1103.1%	3.2%
Tax expense (income)	(94,064)	0.9%	6	0.1%	96	-0.8%	1466.7%	197.9%
Profit (loss)	479,124	4.4%	38	0.4%	278	2.4%	1160.5%	72.3%
Profit (loss), attributable to owners of parent	500,837		55		277		810.9%	80.9%
Profit (loss), attributable to non-controlling interests	(21,713)		-17		0.997			
Basic earnings per share	0.37		0.06		0.21			

Remark 1 : Gains and losses in the fourth quarter of 2013 exclude the impact of equity method investees accounted for under the restatement

Remark : In addition to earnings per share of NT \$ amounts, the remaining number is NT \$ million; financial information system adopted IFRS Basis of preparation

Consolidated Non-operating expenses and losses

Unit : Million NTD

	2014/1st	2013/4st	2013/1st
Interest	(13)	8	2
Investment	152	(22)	(250)
Exchange	(41)	50	130
Financial Instruments	41	56	58
Other	27	(34)	(22)
non-operating income and expenses	166	58	(82)

Remark 1 : Gains and losses in the fourth quarter of 2013 exclude the impact of equity method investees accounted for under the restatement

Remark : In addition to earnings per share of NT \$ amounts, the remaining number is NT \$ million; financial information system adopted IFRS Basis of preparation

Statement of comprehensive Balance Sheet

UNIT: Million NTD

	2014/1st		2013/4st		2013/1st	
Cash and cash equivalents	3,454	7.18%	2,478	5.75%	2,464	5.70%
Accounts notes and receivable	10,642	22.11%	7,899	18.33%	9,168	21.20%
Inventories	4,972	10.33%	3,836	8.90%	3,608	8.34%
Other	6,592	13.70%	6,566	15.24%	3,060	7.08%
Total current assets	25,660	53.32%	20,779	48.22%	18,300	42.31%
Total non-current assets	22,466	46.68%	22,313	51.78%	24,948	57.69%
Total assets	48,126	100.00%	43,092	100.00%	43,248	100.00%
Short-term borrowings	10,628	22.08%	6,826	15.84%	5,170	11.95%
Accounts notes and payable	6,838	14.21%	6,306	14.63%	5,843	13.51%
Other	4,738	9.85%	4,936	11.45%	2,614	6.04%
Total current liabilities	22,204	46.14%	18,068	41.93%	13,627	31.51%
Total non-current liabilities	11,067	23.00%	10,884	25.26%	11,053	25.56%
Total liabilities	33,271	69.13%	28,952	67.19%	24,680	57.07%
Equity	14,855	30.87%	14,140	32.81%	18,568	42.93%
Book Value Per Share(NTD)	10.58		10.04		13.17	

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financial information system adopted IFRS Basis of preparation

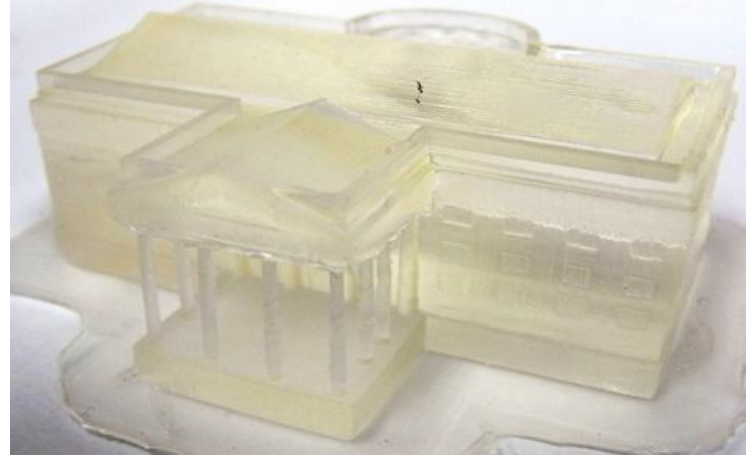
Prospect

2014-5-19

Prospect

- Continues to expand ODM / EMS service
- Continues to expand the manufacturing scale, competitiveness and global logistics
- 3D printing industry. Including layout consumer 3D printer, 3D printer of food, specializing in 3D printers and All-in-One 3D printing machines.
- Layout medical and health industry, the development of wearable medical and health products

XYZprinting 3D printer: Print Samples



Questions

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Thank You Very Much

