金寶集團 KINPO GROUP | 再創卓越 RECREATING EXCELLENCE

# Kinpo Electronics Inc.

# 2024 Investor Conference

2024 / 11 / 29

- Welcome

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# Safe harbor statement

- The information contained in this presentation, including all forward-looking statements, is subject to change without notice, whether as a result of new information, future events or otherwise, and Kinpo Electronics Inc. (the "Company") undertakes no obligation to update or revise the information contained in this presentation.

- Investors are cautioned not to place undue reliance on these forward-looking statements, which are made as of the date of this presentation, and we assume no obligation to update or revise any forward-looking statements.

# Financial Report

Megi Yu, CFO

# Consolidated Statement of Comprehensive Income

金寶集團 KINPO GROUP 再創卓越 RECREATING EXCELLENCE

UNIT : Million NTD

| | 2024Q3 | | 2023Q3 | | QtoQ | 2024Q1~Q3 | | 2023Q1~Q3 | | YtoY |
|---|---|---|---|---|---|---|---|---|---|---|
| Operating revenue | 46,013 | 100.00% | 39,602 | 100% | 16.19% | 118,987 | 100.00% | 118,338 | 100.00% | 0.55% |
| Gross profit (loss) from operations | 3,057 | 6.64% | 2,575 | 6.50% | 18.72% | 7,866 | 6.61% | 7,810 | 6.60% | 0.72% |
| Operating expenses | (1,611) | -3.50% | (1,593) | -4.02% | 1.13% | (4,317) | -3.63% | (5,341) | -4.51% | -19.17% |
| Net operating income (loss) | 1,446 | 3.14% | 982 | 2.48% | 47.25% | 3,549 | 2.98% | 2,469 | 2.09% | 43.74% |
| Non-operating income and expenses | (408) | -0.88% | (433) | -1.09% | -5.77% | (829) | -0.69% | (1,273) | -1.08% | -34.88% |
| Profit (loss) before tax | 1,038 | 2.26% | 549 | 1.39% | 89.07% | 2,720 | 2.29% | 1,196 | 1.01% | 127.42% |
| Tax expense | (283) | -0.62% | (98) | -0.25% | 188.78% | (699) | -0.59% | (311) | -0.26% | 124.76% |
| Profit (loss) | 755 | 1.64% | 451 | 1.14% | 67.41% | 2,021 | 1.70% | 885 | 0.75% | 128.36% |
| Profit (loss), attributable to owners of parent | 523 | | 355 | | | 1,413 | | 733 | | |
| Profit (loss), attributable to non-controlling interests | 232 | | 96 | | | 608 | | 152 | | |
| Basic earnings per share (NTD) | 0.35 | | 0.24 | | | 0.95 | | 0.50 | | |

Remark : In addition to earnings per share of NT $ amounts, the remaining number is NT $ million; financial information system adopted IFRS Basis of preparation

# Consolidated Balance Sheet

UNIT : Million NTD

| | 2024Q3 | | 2023Q4 | | 2023Q3 | |
|---|---|---|---|---|---|---|
| Cash and cash equivalents | 13,924 | 11.13% | 16,867 | 14.45% | 13,231 | 10.77% |
| Notes receivable and Accounts receivable | 41,959 | 33.56% | 31,807 | 27.26% | 34,718 | 28.26% |
| Inventories | 21,078 | 16.86% | 18,861 | 16.16% | 24,578 | 20.01% |
| Others | 7,507 | 6.00% | 6,781 | 5.81% | 5,993 | 4.88% |
| Total current assets | 84,468 | 67.55% | 74,316 | 63.68% | 78,520 | 63.92% |
| Total non-current assets | 40,571 | 32.45% | 42,379 | 36.32% | 44,313 | 36.08% |
| **Total assets** | **125,039** | **100.00%** | **116,695** | **100.00%** | **122,833** | **100.00%** |
| Short-term borrowings | 23,040 | 18.43% | 23,366 | 20.02% | 29,703 | 24.18% |
| Notes payable and Accounts payable | 31,107 | 24.88% | 22,155 | 18.99% | 26,184 | 21.32% |
| Others | 9,647 | 7.71% | 10,158 | 8.70% | 11,036 | 8.98% |
| Total current liabilities | 63,794 | 51.02% | 55,679 | 47.71% | 66,923 | 54.48% |
| Total non-current liabilities | 25,427 | 20.33% | 26,462 | 22.68% | 24,237 | 19.73% |
| **Total liabilities** | **89,221** | **71.35%** | **82,141** | **70.39%** | **91,160** | **74.21%** |
| **Total equity** | **35,818** | **28.65%** | **34,554** | **29.61%** | **31,673** | **25.79%** |
| **Total equity attributable to owners of parent** | **22,083** | | **21,461** | | **20,575** | |
| **Book value per share (NTD)** | **$ 14.88** | | **$ 14.49** | | **$ 13.91** | |

| **Turnover Days( Days)** | | | |
|---|---|---|---|
| ACCOUNTS RECEIVABLE | 78 | 73 | 78 |
| INVENTORY | 44 | 50 | 58 |
| ACCOUNTS PAYABLE | 63 | 56 | 61 |
| CASH | 59 | 67 | 75 |

Remark : In addition to earnings per share of NT $ amounts, the remaining number is NT $ million; financial information system adopted IFRS Basis of preparation

# ESG Report

Lobo You, CSO

# KINPO's Carbon Reduction Campaign Responds to the Net Zero Wave

## 2024 Actions and Achievements

### Product

- The first product obtained ISO14067 carbon footprint verification.
- Established a material weight and composition collection mechanism


### GHG Management

- Science-Based Targets (SBT)
  Passed SBTi review and committed to reducing GHG by more than 55%
- GHG Scope 3 Inventory and Verification
  Complete 7 categories of third-party verification including employee commuting, business travel, waste, materials, products and their upstream and downstream transportation.
- Internal Carbon Pricing
  Carbon emission fee per ton increased from USD10 to USD20

# KINPO's Carbon Reduction Campaign Responds to the Net Zero Wave

## 2024 Actions and Achievements

### Renewable Energy

- The proportion of renewable energy is expected to reach more than 8.5% in 2024.
- Factories adding new solar energy in 2024 include Brazil, Philippines, and Thailand, with new installation capacity reaching 29,000 Kwp.

### Supply Chain

- The risk assessment of manufacturers is expanded from 75% to 80% of the annual purchase amount.
- Established the Sustainable ESG Partner Alliance (30 suppliers participated)
- Organized greenhouse gas inventory workshop (43 suppliers participated)


# 2024 Actions and Achievements

## Governance

- Improve the company's corporate governance evaluation results to the second tier (Top 6%–20%)
- Increase the frequency of institutional investor conferences to a quarterly schedule.
- Implement the ISO 31000 Enterprise Risk Management (ERM) mechanism, including climate change risks.
- Establish a Risk Management Committee under the Board of Directors and adopt the "Risk Management Policy and Procedures."

# Expand the Impact of Corporate Sustainable Development Through the Promotion of Social Activities

This year (2024), Kinpo has launched two three-year long-term sponsorship with

## The Mustard Seed Mission to Promote Indigenous Youth Return to Hometown Industry Development Plan

Encouraging young people to return to their hometowns for work and development. This approach helps to bridge the urban-rural divide, create sustainable livelihoods, and realize a positive cycle.


## KINPO Supports the National Performing Arts Center's 'FormosArt 2.0' Initiative to Promote an Age-Friendly Environment Through the Power of Art

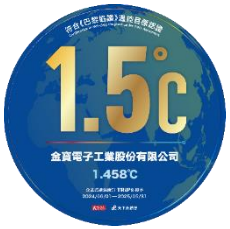
This initiative helps bridge the gap in cultural resources and establishes a sustainable milestone for mutual benefit among businesses, cultural institutions, and society at large."


## Initiating Beach Cleanup to Protect Marine Ecology

Volunteers rolled up their sleeves and removed 713.9 kilograms of marine debris, restoring the pristine beauty of Zhouziwan.

# Promote Sustainable Development with Stakeholders






Common Wealth Magazine
Enterprise 1.5℃ Forum Certification

Business Weekly
2024 "Top 100 Carbon Competitiveness" Award



TCSA
Taiwan Corporate Sustainability Award

'Happy Enterprise' Recognition from 1111 Job Bank


CDP
(Carbon Disclosure Project) Initiative Participation

# Kinpo 2025: Endless Progress, Exceptional Sustainability

## Carbon Management

- Establish a carbon inventory system to improve the efficiency and accuracy of data collection, and track the status of annual GHG reduction targets. Achieve a renewable energy ratio of over 10% through PPA procurement and solar energy systems. Expand the application of internal carbon pricing to enhance energy-saving and carbon reduction actions.


## Social Issues

- Continue long-term collaboration with environmentally friendly farms to promote sustainable agriculture; actively develop cooperative projects with local farmers' associations. Establish the Kinpo Volunteer Team to extend the company's influence. Apply for membership in the TISFD initiative and plan promotional projects.

## Sustainable Procurement

- Continuously organize workshops to assist suppliers in building carbon inventory capabilities. Develop a sustainability due diligence roadmap for suppliers and host the annual Supplier Sustainability ESG Alliance Conference to share experiences and recognize outstanding suppliers with awards.


## Disclosure

- Establish the IFRS S1/S2 project team to follow the FSC's implementation. Adjust the disclosure framework of the ESG report to focus on highlighting sustainability performance. Introduce the TNFD approach to assess and disclose nature-related risks.

# Business Strategy & Outlook

Andrew Chen, CEO

# Q&A

# THANK YOU FOR YOUR ATTENTION.