



Compal Electronics, Inc.

3Q16 Consolidated Financial Results



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November 9, 2016

Agenda

- **Welcome**
- **3Q 2016 Financial Results**
- **Q&A**

Safe Harbor Statement

Except for historical information contained herein, the matters set forth in this presentation are forward looking statements that are subject to risks and uncertainties that could cause actual results to differ materially. These forward looking statements are not based on historical facts but rather on management's expectations regarding future growth, results of operations, performance, future capital and other expenditures, competitive advantages, business prospects and opportunities. Statements in this presentation about our future plans and intentions, results, level of activities, performance, goals or achievements or other future events constitute forward looking statements. Wherever possible, words such as "anticipate", "believe", "expect", "may", "could", "will", "potential", "intend", "estimate", "should", "plan", "predict", or the negative or other variations of statements reflect management's current beliefs and assumptions and are based on the information currently available to our management.

Investors are cautioned not to place undue reliance on these forward looking statements, which are made as of the date of this presentation and we assume no obligation to update or revise any forward looking statements.

1-3Q16 Consolidated I/S

NT\$ Million

	1-3Q 2016		1-3Q 2015		YoY
Net Sales	547,471	100.0%	613,007	100.0%	-11%
Gross Margin	23,801	4.3%	24,324	4.0%	-2%
Operating Expense	15,146	2.8%	16,096	2.6%	
Operating Margin	8,655	1.6%	8,228	1.3%	5%
Non-Operating Items	-588	-0.1%	502	0.1%	
Pre-Tax Income	8,067	1.5%	8,730	1.4%	-8%
Income Tax	1,885	0.3%	2,135	0.3%	
Net Income	6,182	1.1%	6,595	1.1%	-6%
Net Income to Parent	5,518	1.0%	6,411	1.0%	-14%
Net Income to Minority	664		184		
EPS (NT\$)	1.27		1.48		

Note: All figures in million of NT\$ except for earnings per share; Financial data is IFRS adoption

3Q16 Consolidated I/S

NT\$ Million

	3Q 2016		2Q 2016		3Q 2015		QoQ	YoY
Net Sales	197,887	100.0%	172,935	100.0%	215,862	100.0%	14%	-8%
Gross Margin	8,693	4.4%	7,625	4.4%	8,197	3.8%	14%	6%
Operating Expense	5,230	2.6%	5,209	3.0%	5,611	2.6%		
Operating Margin	3,463	1.7%	2,416	1.4%	2,586	1.2%	43%	34%
Non-Operating Items	-618	-0.3%	507	0.3%	1,194	0.6%		
Pre-Tax Income	2,845	1.4%	2,923	1.7%	3,780	1.8%	-3%	-25%
Income Tax	466	0.2%	866	0.5%	700	0.3%		
Net Income	2,379	1.2%	2,057	1.2%	3,080	1.4%	16%	-23%
Net Income to Parent	2,180	1.1%	1,737	1.0%	2,889	1.3%	26%	-25%
Net Income to Minority	199		320		191			
EPS (NT\$)	0.50		0.40		0.67			

Note: All figures in million of NT\$ except for earnings per share; Financial data is IFRS adoption

Non-operating Breakdown

NT\$ Million	3Q 2016	2Q 2016	3Q 2015	1-3Q 2016	1-3Q 2015
Interest Income, net	-70	-86	-63	-250	-159
Investment Gain (Loss), net	178	276	250	574	447
Gain (Loss) on FX, net	-822	27	940	-1,645	-201
Others	96	290	67	733	415
Non-Operating Gain (Loss)	-618	507	1,194	-588	502

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3Q16 Consolidated B/S

NT\$ Million

	3Q 2016		2Q 2016		3Q 2015	
Cash and Cash Equivalents	47,251	14%	57,452	18%	47,645	14%
Account Receivable	182,228	54%	157,723	51%	186,388	53%
Inventories	54,672	16%	44,718	14%	63,403	18%
Investments	21,737	6%	21,886	7%	22,438	6%
Total Assets	334,573	100%	312,221	100%	351,936	100%
Accounts Payable	126,996	38%	108,415	35%	151,817	43%
Current Liabilities	205,333	61%	187,248	60%	231,504	66%
Total Liabilities	226,746	68%	204,953	66%	244,689	70%
Shareholders' Equity	107,827	32%	107,268	34%	107,247	30%
Book Value Per Share (NT\$)	\$ 24.4		\$ 24.2		\$ 24.0	

Note: All figures in million of NT\$ except for book value per share; Financial data is IFRS adoption



Q & A

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