



YAGEO Corporation

November, 2021

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Group Statement

Our Vision:
Innovative Service
Around the Globe

Our Mission:
Empowering the
Future with Innovative
Component Solutions



YAGEO
Group

YAGEO

KEMET

 **Pulse**

Company Strategies

A Provide total solutions with broad product selections (resistors, capacitors, inductors, and wireless/power components) across all market segments with focus on new technologies (5G, automotive(EV), industrial, and IoT)

E Continue to grow organically and through M&A and become a passive component power house

D Continue to enhance our expertise in both manufacturing craft and technologies advancement



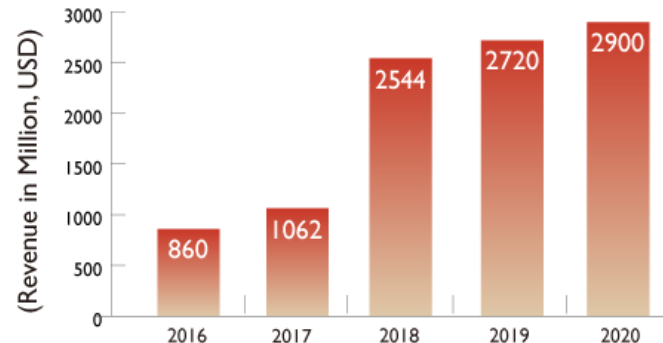
B Provide innovative and customized services such as design-in, EDI, JIT, VMI, and online B2B services to our clients

C Expand our global presence and scale through our global sales and network, distributors, and blue-chip focused customers

YAGEO at a Glance

YAGEO was founded in 1977, public listed on TWSE since 1993.

- Our expanded global community and footprint makes us an industry leader with greater opportunities for our employees and customers, and increased ability for high-growth segments and applications.
 - **No. 1 in Chip resistors**
 - **No. 1 in Tantalum capacitors**
 - **No. 3 in MLCCs**
 - **No. 2 in Power Beads Inductors**
- Market caps exceeded NTD\$ 215 billion as of October 29th, 2021.
- Included in the **MSCI Taiwan Index, FTSE/TWSE Taiwan 50 Index, and TWSE Taiwan Employment Creation 99 Index.**



US\$3 billion
Revenue



30,000
Employee Worldwide



40
Manufacturing Sites



20
R&D Centers



47
Sales Offices



A Global Passive Component Leader

- YAGEO is a global provider of passive component solutions, offering the broadest selection of passive component technologies from some of the industry's most recognized brands. With a leading portfolio of chip resistors, tantalum, MLCC, film, and aluminum electrolytic capacitors, circuit protection, magnetics, antennas, sensors, actuators, wireless components and modules, transformer, connector, inductor, and cable systems as well as global production and sales capabilities designed to meet the diverse requirements of customers and a full range of end-market segments.
- YAGEO is a world leading total service provider of passive electronic components, with 40 manufacturing sites and 20 R&D centers worldwide.
- YAGEO currently is the world No.1 in chip-resistors, No.1 in tantalum capacitors, and No. 3 in MLCCs.



A Global Passive Component Leader

- As total passive component solution provider, YAGEO offers innovative global logistics, electronic data interchange, design-in services, web-based self-helped platforms, and online B2B interfaces with advanced IT solutions and other ease-of-doing-business tools.
- YAGEO products are widely used in all kinds of electronic applications, including automotive, industrial, 5G, IoT, cloud/data center, telecommunications, power supplies, medical, aerospace, alternative energy, computers and peripherals, and consumer electronics.
- YAGEO has a strong and diversified customer profile, including global brand customers, leading EMS, ODM/OEM, and distributors.



A Global Passive Component Leader

- November 12th, 2019, YAGEO announced to acquire KEMET with total equity valued US\$ 1.64 billion in cash. This merger completed on June 15th, 2020.
- YAGEO reached 2nd highest revenue of NTD\$ 67.7 billion in 2020. As of October 29th, 2021, total market capitalization exceeded NTD\$ 215 billion.
- YAGEO delivered 22.5% of ROE, 25.8% of Operating Margin, and 19.2% of Net Profit Margin with EPS of NT\$ 27.58 in 2020.
- YAGEO has been publicly listed on the Taiwan Stock Exchange since 1993 and is included in the MSCI Taiwan Index, FTSE/TWSE Taiwan 50 Index , and TWSE Taiwan Employment Creation 99 Index.



Broad Product Offering Targeting Key Verticals



Automotive



Alternative Energy



Industrial



Monitoring/Power



IoT/
Communications



Medical/
High Reliability



Consumer



Computer Related



Telecom



Aerospace/
Defense



High Voltage



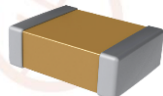
Portable Devices



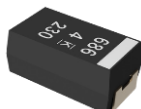
Chip Resistors



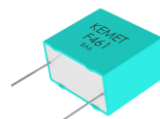
Leaded Resistors



MLCC



Tantalum Capacitor



Film Capacitor



Aluminum ECap



METCOM Inductors



Wireless Antenna



RF filters



Inductor



Circuit Protection

Various Customer Base

Brand :



EMS / OEM :

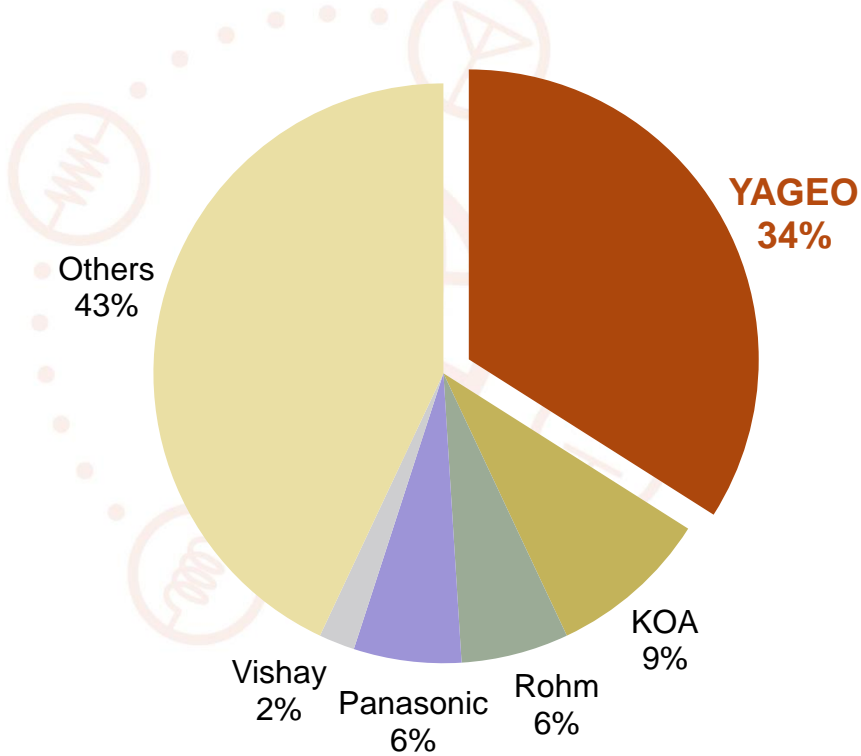


Distributor :

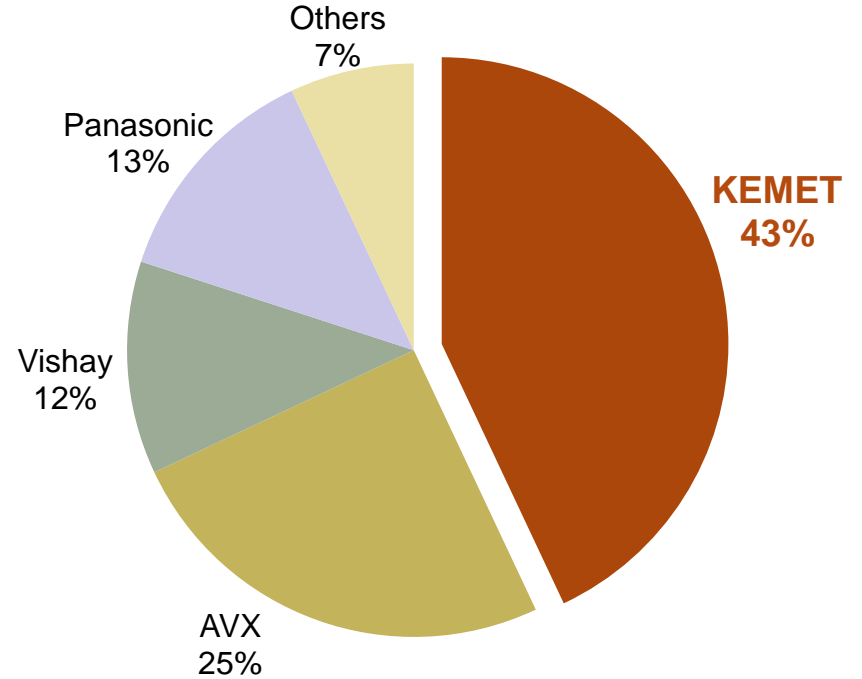


Leading Market Position

Chip Resistors - Ranked No. 1

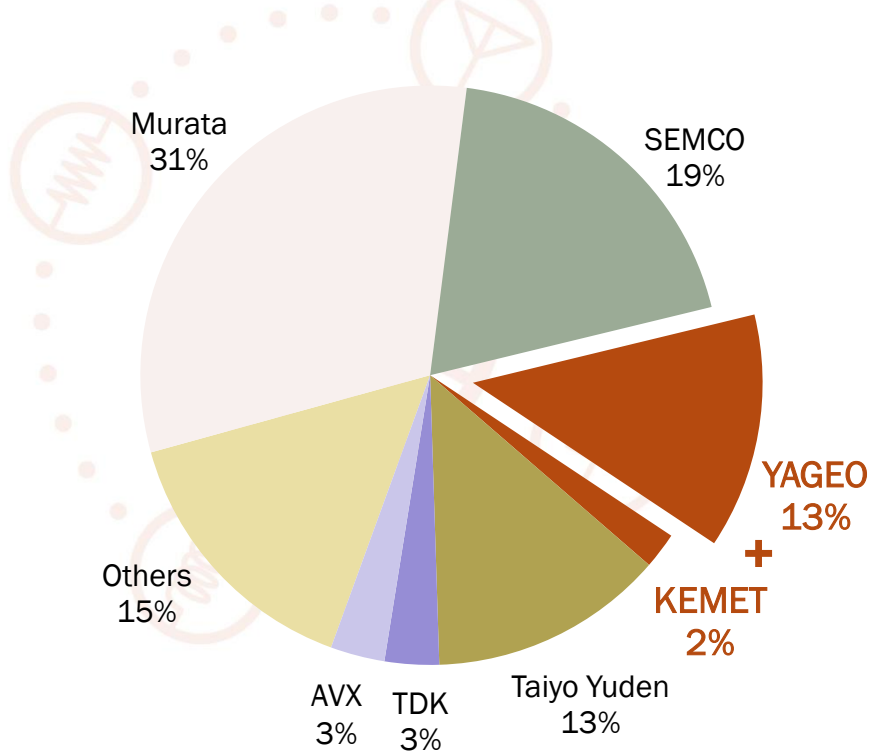


Tantalum Capacitors - Ranked No. 1

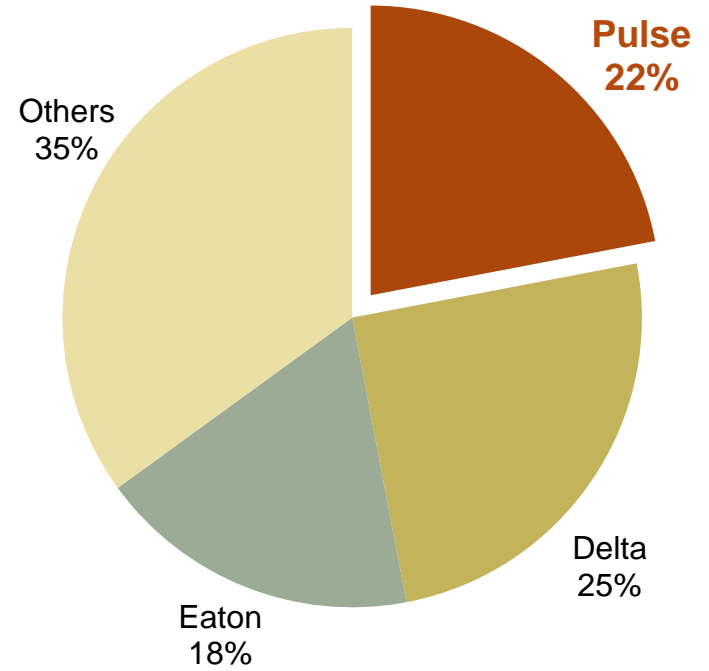


Leading Market Position

MLCCs - Ranked No. 3

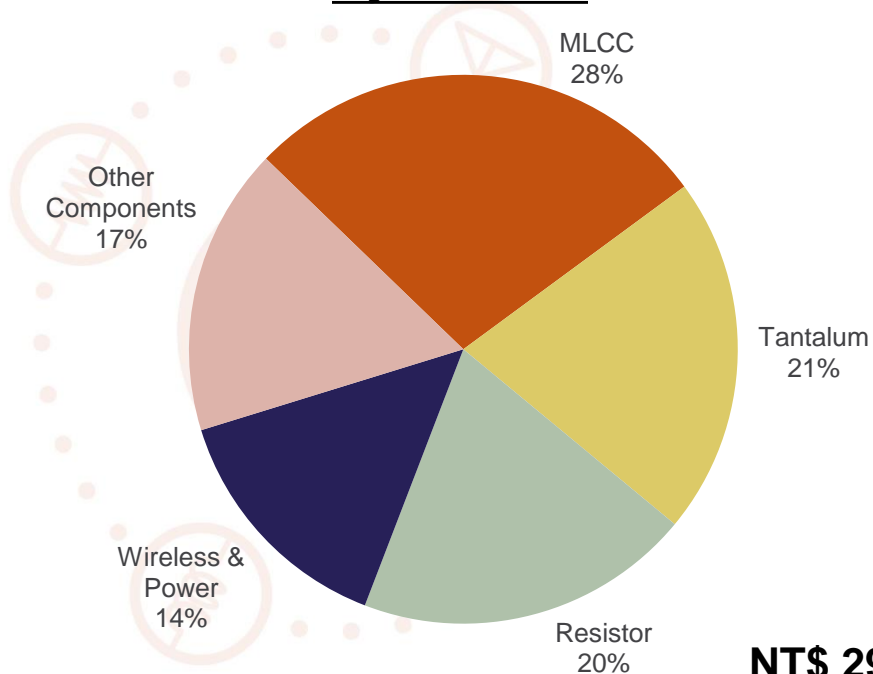


Power Bead Inductors - Ranked No. 2



3Q2021 Sales Revenue Breakdown

By Product

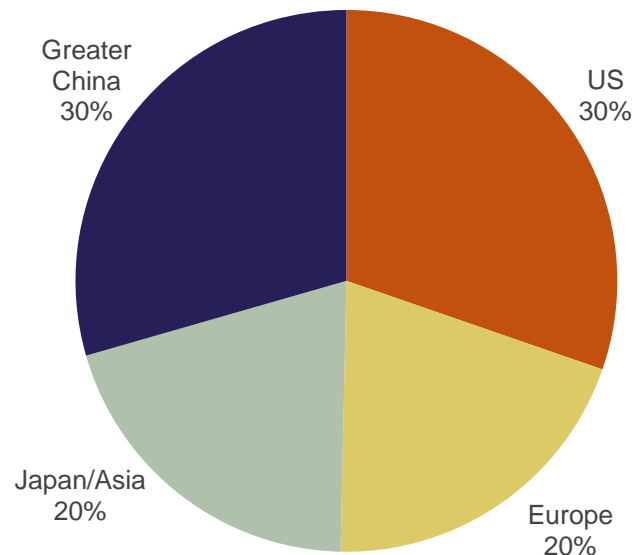


NT\$ 29,389 M

QoQ +6.1%

YoY +33.9%

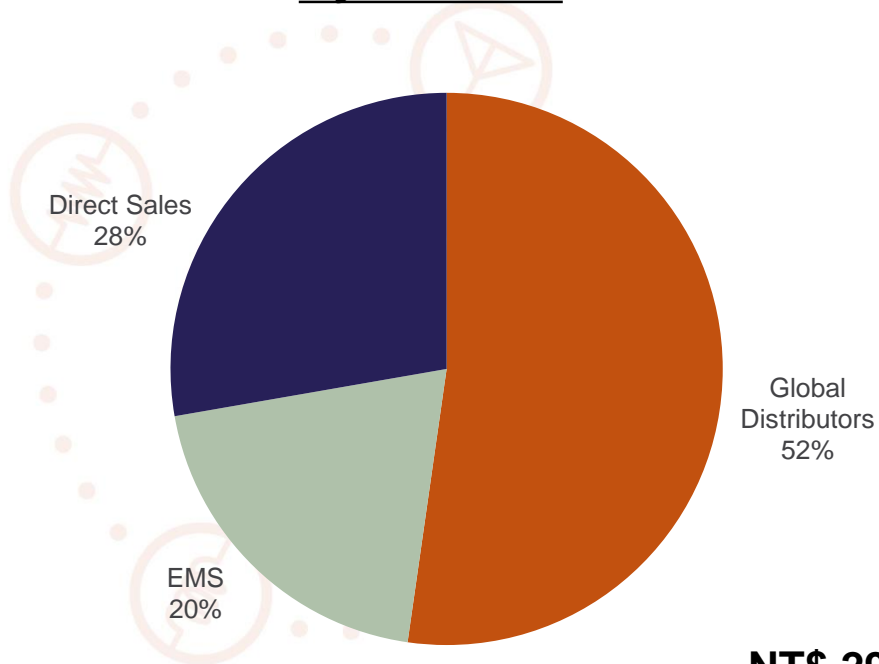
By Region*



* By Customer HQ Region

3Q2021 Sales Revenue Breakdown

By Channel

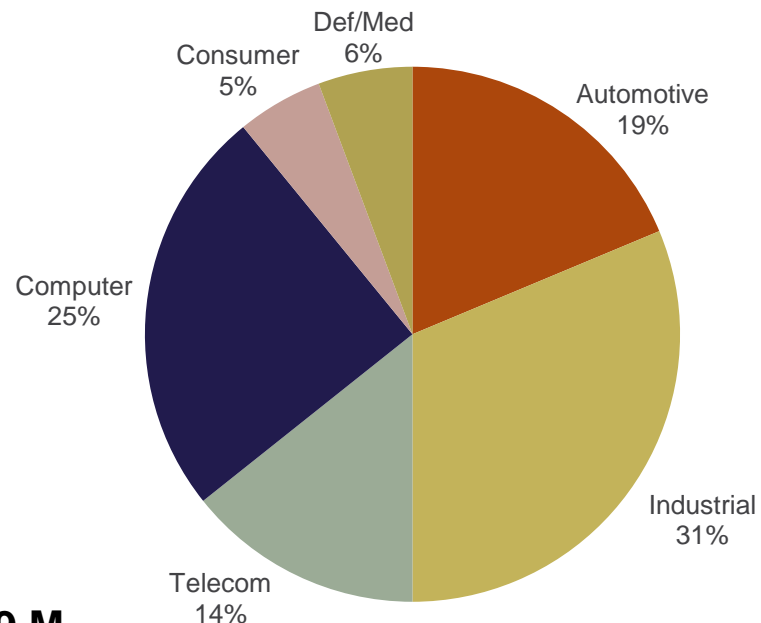


NT\$ 29,389 M

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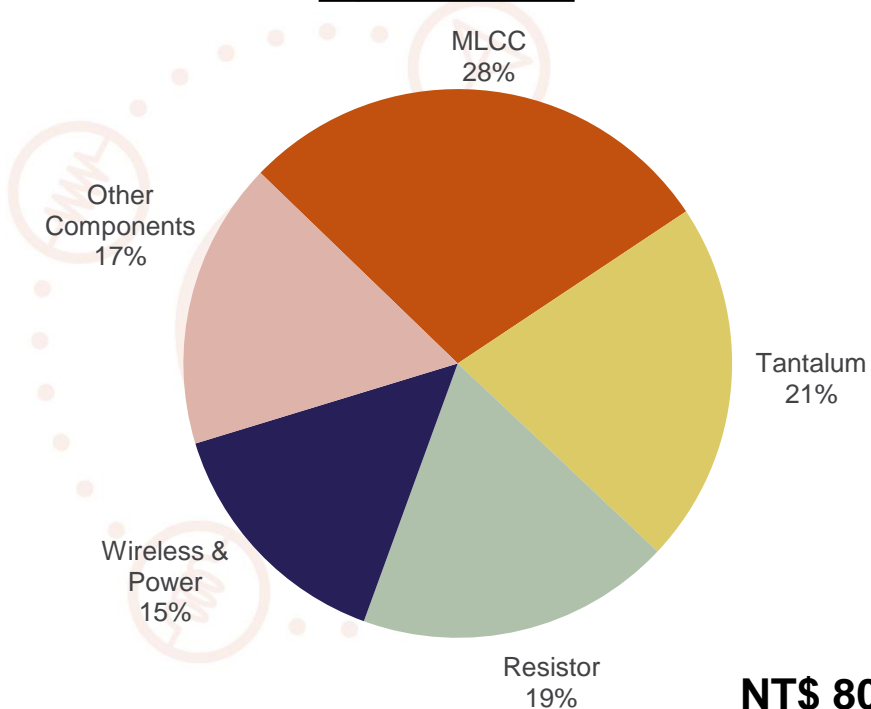
By Segment**



*** Based on the company's estimation from distributors, direct sales, and EMS customers.*

1Q-3Q2021 Sales Revenue Breakdown

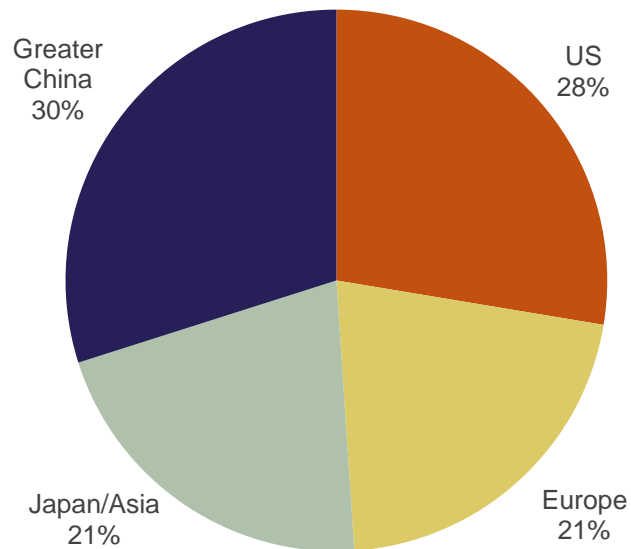
By Product



NT\$ 80,849 M

YoY +77.9%

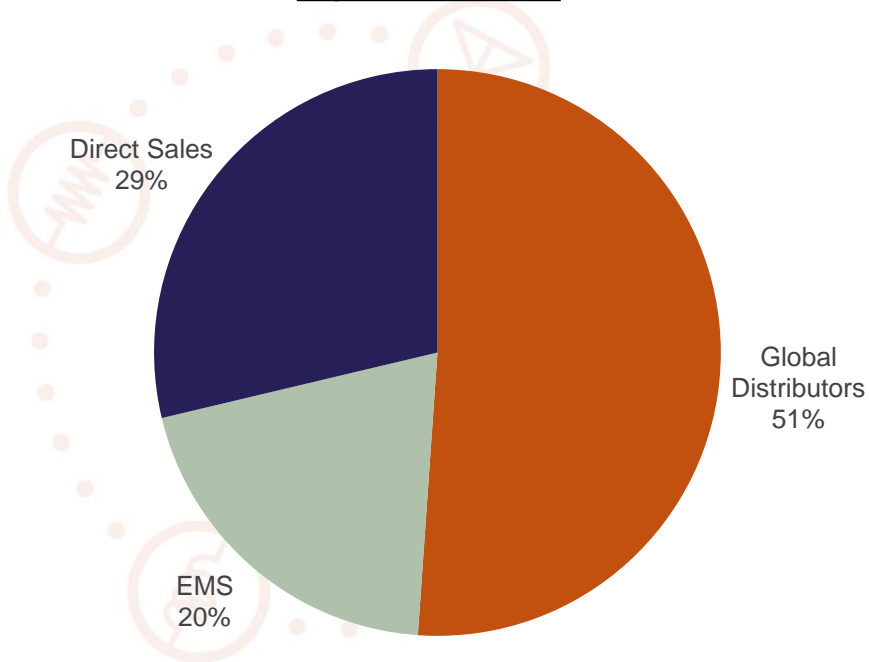
By Region*



** By Customer HQ Region*

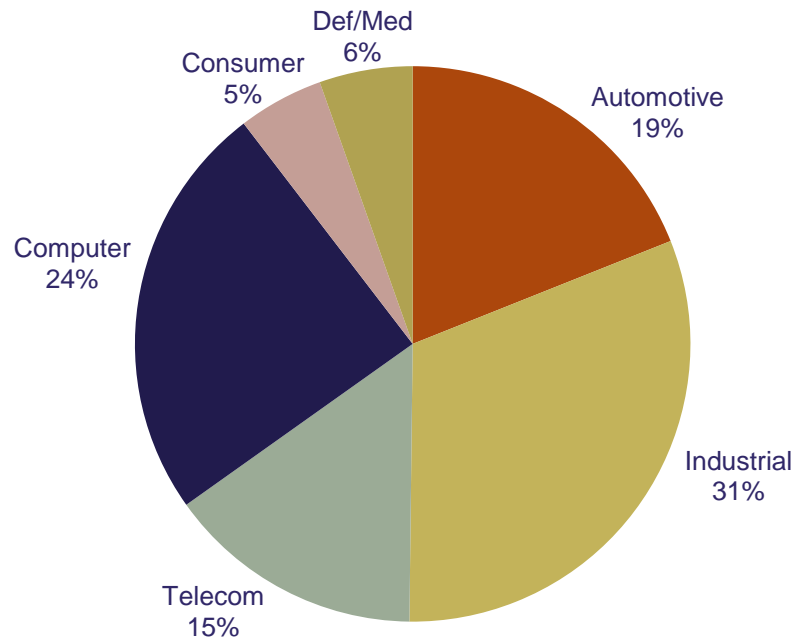
1Q-3Q2021 Sales Revenue Breakdown

By Channel



NT\$ 80,849 M
YoY +77.9%

By Segment**



*** Based on the company's estimation from distributors, direct sales, and EMS customers.*

3Q2021 Income Statement

YAGEO Consolidation (reviewed)

Amount in NTD Million

	3Q21		2Q21		Q-Q	3Q20		Y-Y
	Amount	%	Amount	%	Change %	Amount	%	Change %
Net Sales	29,389	100.0	27,712	100.0	6.1	21,953	100.0	33.9
Cost of Sales	(17,305)	(58.9)	(16,354)	(59.0)	5.8	(15,009)	(68.4)	15.3
Gross Margin	12,083	41.1	11,357	41.0	0.1 ppts	6,945	31.6	9.5 ppts
Operating Expenses	(3,589)	(12.2)	(3,415)	(12.3)	(0.1) ppts	(2,700)	(12.3)	(0.1) ppts
Operating Profit	8,494	28.9	7,943	28.7	0.2 ppts	4,245	19.3	9.6 ppts
Non-operating Items	422	1.4	412	1.5	(0.1) ppts	(675)	(3.1)	4.5 ppts
Income Before Tax	8,916	30.3	8,355	30.1	6.7	3,570	16.3	149.8
Income Tax	(2,073)	(7.1)	(2,010)	(7.3)	(0.2) ppts	(897)	(4.1)	3.0 ppts
Net Income	6,844	23.3	6,345	22.9	7.9	2,673	12.2	156.0
Net Income (attributable to the parent)	6,830	23.2	6,331	22.8	7.9	2,666	12.1	156.2
EPS (NT\$ Dollar)	13.88		12.82		8.3	5.42		156.1

- Q-Q/Y-Y Change of Net Sales, Cost of Sales, Income Before Tax, Net Income, EPS is in %, the rest of Changes is in percentage point.
- The financial data is based on T-IFRS

1Q-3Q2021 Income Statement

YAGEO Consolidation (reviewed)

Amount in NTD Million

	1Q-3Q2021		1Q-3Q2020		Y-Y
	Amount	%	Amount	%	Change %
Net Sales	80,849	100.0	45,447	100.0	77.9
Cost of Sales	(48,132)	(59.5)	(28,493)	(62.7)	68.9
Gross Margin	32,717	40.5	16,953	37.3	3.2 ppts
Operating Expenses	(10,255)	(12.7)	(5,820)	(12.8)	(0.1) ppts
Operating Profit	22,462	27.8	11,133	24.5	3.3 ppts
Non-operating Items	1,268	1.57	(519)	(1.1)	2.7 ppts
Income Before Tax	23,730	29.4	10,614	23.4	123.6
Income Tax	(5,525)	(6.8)	(2,288)	(5.0)	1.8 ppts
Net Income	18,205	22.5	8,326	18.3	118.7
Net Income (attributable to the parent)	18,166	22.5	8,309	18.3	118.6
EPS (NT\$ Dollar)	36.83		17.95		105.2

- Q-Q/Y-Y Change of Net Sales, Cost of Sales, Income Before Tax, Net Income, EPS is in %, the rest of Changes is in percentage point.
- The financial data is based on T-IFRS

3Q2021 Non-operating Items

YAGEO Consolidation (reviewed)

Amount in NTD Million

	3Q21	2Q21	Q-Q Change %	3Q20	Y-Y Change %
Foreign Exchange Gain (Loss)-Realized	(133)	34	490.3	(9)	1,372.3
Foreign Exchange Gain (Loss)-Unrealized	453	(48)	1,035.0	(600)	(175.5)
Net Interest Income (Expense)	(8)	(10)	20.6	(115)	(93.2)
Investment Income on Equity-Method	94	99	4.7	84	11.6
Others	16	337	95.3	(35)	(145.1)
Total	422	412	(2.4)	(675)	(162.6)

- The financial data is based on T-IFRS

3Q2021 Selected Items from Balance Sheets

YAGEO Consolidation (reviewed)

	Amount in NTD Million				
	3Q21 Amount	2Q21 Amount	Q-Q Change %	3Q20 Amount	Y-Y Change %
Cash and cash equivalents	46,093	41,541	11.0	40,128	14.9
Notes & Accounts Receivable	19,937	18,799	6.1	13,164	51.5
Inventory	19,858	17,687	12.3	13,858	43.3
Other Current Assets	2,361	2,405	(1.8)	2,158	9.4
Long-Term Investment	14,586	14,235	2.5	9,476	53.9
Net Properties	42,340	42,036	0.7	40,285	5.1
Other Assets	61,440	61,191	0.4	64,548	(4.8)
Total Assets	206,614	197,894	4.4	183,615	12.5
Short-Term Loans	50,555	48,699	3.8	39,691	27.4
Notes & Accounts Payable	17,220	16,449	4.7	11,597	48.5
Other Current Liabilities	15,490	19,838	(21.9)	13,954	11.0
Long-Term Loans	21,717	22,455	(3.3)	36,046	(39.8)
Other Liabilities	26,507	21,614	22.6	16,328	62.3
Total Liabilities	131,489	129,054	1.9	117,615	11.8
Total Equity	75,125	68,840	9.1	66,000	13.8
Total Liabilities & Equity	206,614	197,894	4.4	183,615	12.5
ROE (Quarterly)	9.5%	8.9%	0.6 pts	4.1%	5.4 pts
ROE (Annualized)	33.6%			19.8%	13.8 pts
	(Y2021)			(Y2020)	

- The financial data is based on T-IFRS

3Q2021 Cash Flow

YAGEO Consolidation (reviewed)

Amount in NTD Million

	3Q21 Amount	2Q21 Amount	Q-Q Change %	3Q20 Amount	Y-Y Change %
Net Cash Provided by (Used in) Operating Activities	7,030	5,452	28.9	6,670	5.4
Net Cash Provided by (Used in) Investing Activities	(2,914)	(4,816)	(39.5)	(2,055)	41.8
Net Cash Provided by (Used in) Financing Activities	789	(500)	(257.7)	(3,240)	(124.3)
FX Difference	(353)	(25)	1,330.5	524	(167.3)
Net Increase (Decrease) in Cash and Cash Equivalents	4,552	111	4,001.7	1,899	139.7
Cash and Cash Equivalents , Beginning of Period	41,541	41,430	0.3	38,229	8.7
Cash and Cash Equivalents , End of Period	46,093	41,541	11.0	40,128	14.9

- The financial data is based on T-IFRS

3Q2021 Working Capital Management

YAGEO Consolidation (reviewed)

Amount in NTD Million

	3Q21	2Q21	Q-Q Change %	3Q20	Y-Y Change %
Accounts Receivable	19,937	18,799	6.1	13,164	51.5
DSO	64	61	4.7	60	5.9
Inventory	19,858	17,687	12.3	13,858	43.3
DOH-Total Company (Amt)	102	94	8.8	94	8.4
DOH-R+C Finished Goods (Qty)	78	57	36.4	35	123.5
Accounts Payable	17,220	16,449	4.7	11,597	48.5
DPO	82	81	1.0	80	2.0
Net Working Capital	22,575	20,037	12.7	15,425	46.4

- The financial data is based on T-IFRS



Thank you!