



111年第三季度法人說明會

國巨股份有限公司

2022/11/10

免責聲明

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3Q2022 合併損益表

YAGEO Consolidation (reviewed)

Amount in NT\$ Million

	3Q22		2Q22		Q-Q	3Q21		Y-Y
	Amount	%	Amount	%	Change %	Amount	%	Change %
Net Sales	30,795	100.0	31,322	100.0	(1.7)	29,389	100.0	4.8
Cost of Sales	(18,940)	(61.5)	(19,169)	(61.2)	(1.2)	(17,305)	(58.9)	9.4
Gross Margin	11,855	38.5	12,153	38.8	(0.3) pts	12,083	41.1	(2.6) pts
Operating Expenses	(4,178)	(13.6)	(4,266)	(13.6)	0.0 pts	(3,589)	(12.2)	(1.4) pts
Operating Profit	7,677	24.9	7,887	25.2	(0.3) pts	8,494	28.9	(4.0) pts
Non-operating Items	585	1.9	480	1.5	0.4 pts	422	1.4	0.5 pts
Income Before Tax	8,263	26.8	8,367	26.7	(1.3)	8,916	30.3	(7.3)
Income Tax	(1,860)	(6.0)	(2,437)	(7.8)	1.8 pts	(2,073)	(7.1)	1.1 pts
Net Income	6,402	20.8	5,930	18.9	8.0	6,844	23.3	(6.5)
Net Income (attributable to the parent)	6,397	20.8	5,927	18.9	7.9	6,830	23.2	(6.3)
EPS (NT\$ Dollar)	12.10		11.05		9.5	13.88		(12.8)
EBITDA	9,258	30.1	9,413	30.1	(1.6)	9,839	33.5	(5.9)

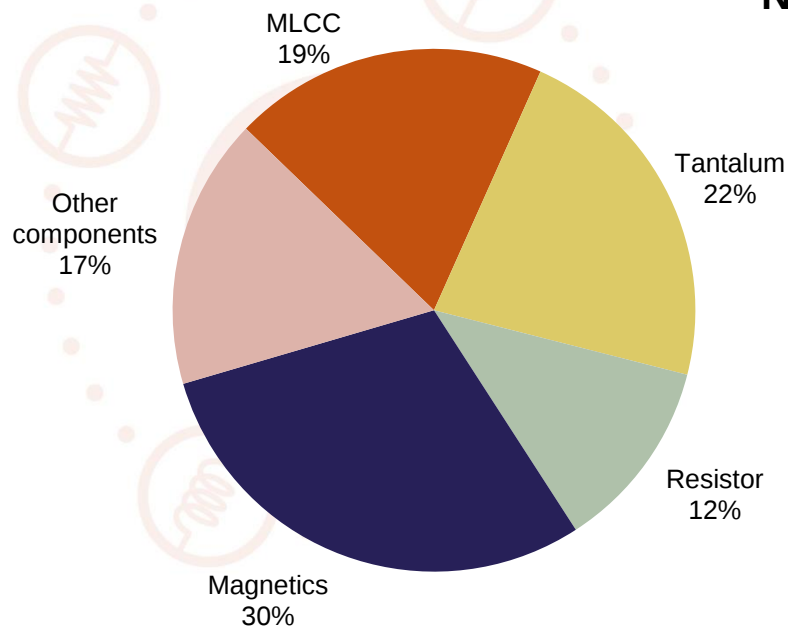
- Q-Q/Y-Y Change of Net Sales, Cost of Sales, Income Before Tax, Net Income, EPS is in %, the rest of Changes is in percentage point.

- The financial data is based on T-IFRS

- If 3Q21 revenue includes Chilisin, 3Q22 revenue growth will be -7.5% YoY.

3Q2022 合併營收比重

By Product

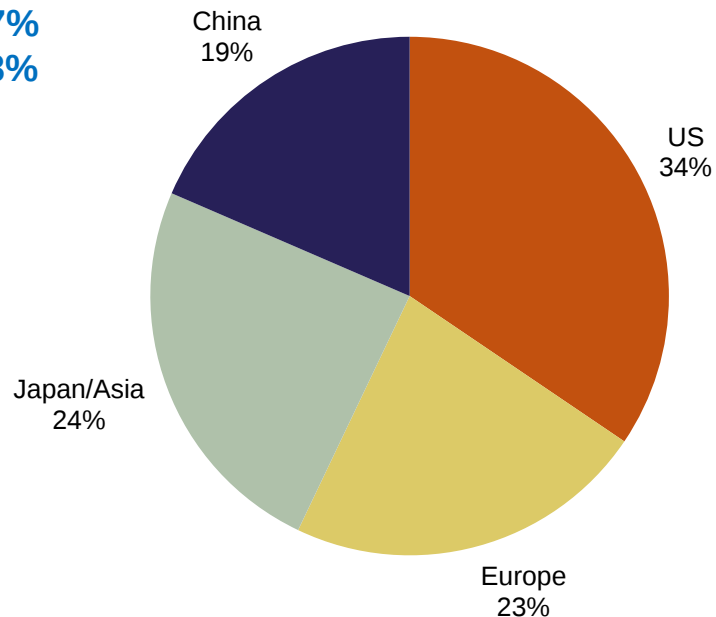


NT\$ 30,795 M

QoQ -1.7%

YoY +4.8%

By Region



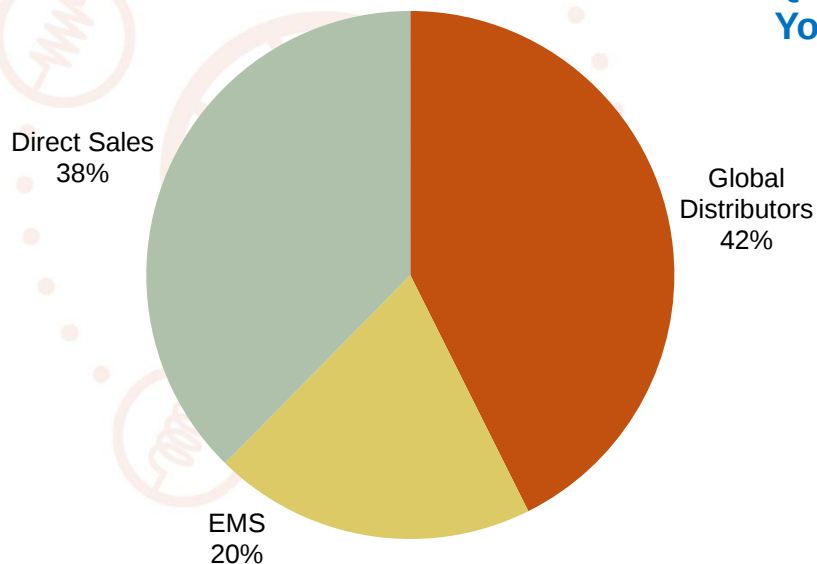
3Q2022 合併營收比重

By Channel

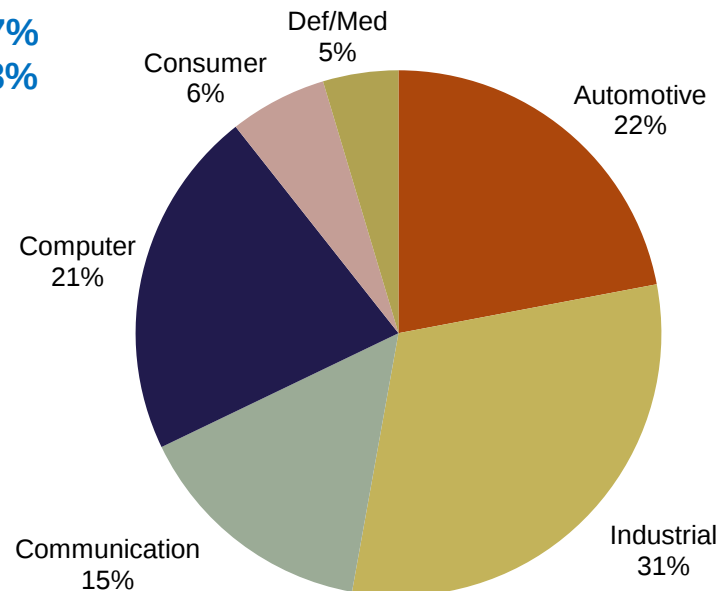
NT\$ 30,795 M

QoQ -1.7%

YoY +4.8%



By Segment



1Q-3Q2022 合併損益表

YAGEO Consolidation (reviewed)

Amount in NT\$ Million

	9M2022		9M2021		Y-Y
	Amount	%	Amount	%	Change %
Net Sales	92,252	100.0	80,849	100.0	14.1
Cost of Sales	(56,758)	(61.5)	(48,132)	(59.5)	17.9
Gross Margin	35,494	38.5	32,717	40.5	(2.0) pts
Operating Expenses	(12,443)	(13.5)	(10,255)	(12.7)	(0.8) pts
Operating Profit	23,051	25.0	22,462	27.8	(2.8) pts
Non-operating Items	1,635	1.8	1,268	1.6	0.2 pts
Income Before Tax	24,685	26.8	23,730	29.4	4.0
Income Tax	(6,083)	(6.6)	(5,525)	(6.8)	0.2 pts
Net Income	18,602	20.2	18,205	22.5	2.2
Net Income (attributable to the parent)	18,568	20.1	18,166	22.5	2.2
EPS (NT\$ Dollar)	34.74		36.83		(5.7)
EBITDA	27,703	30.0	26,676	33.0	3.9

- Q-Q/Y-Y Change of Net Sales, Cost of Sales, Income Before Tax, Net Income, EPS is in %, the rest of Changes is in percentage point.

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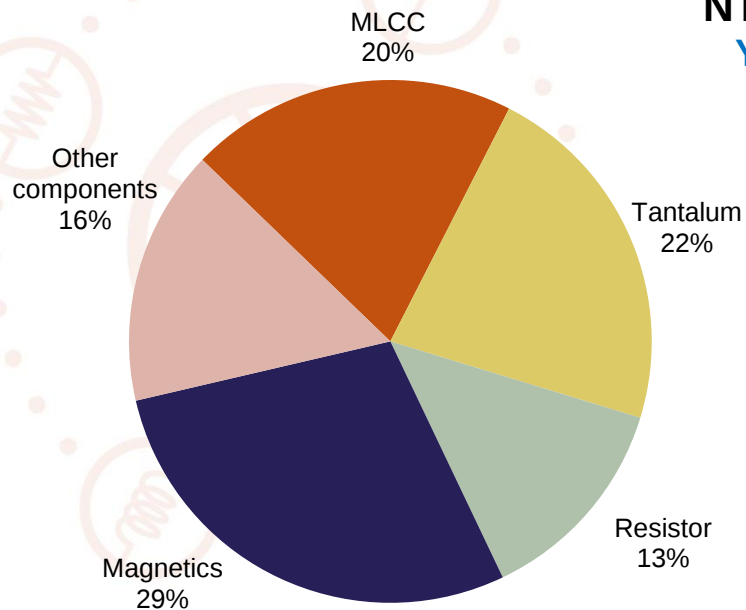
- If 9M21 revenue includes Chilisín, 9M22 revenue growth will be -1.1% YoY.

1Q-3Q2022 合併營收比重

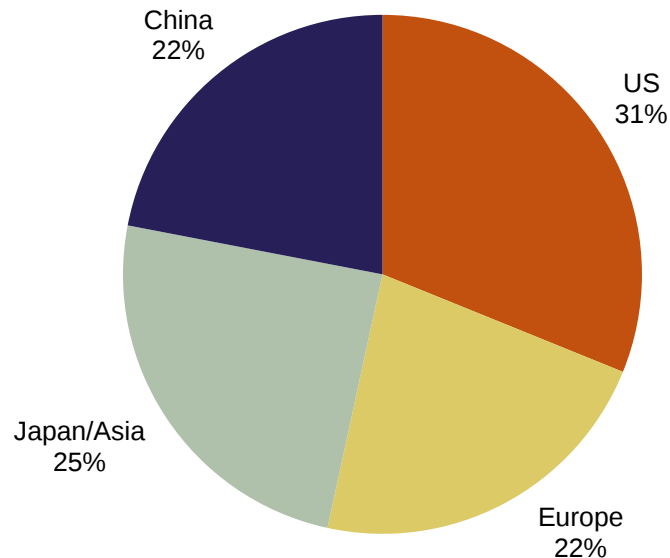
By Product

NT\$ 92,252 M

YoY +14.1%

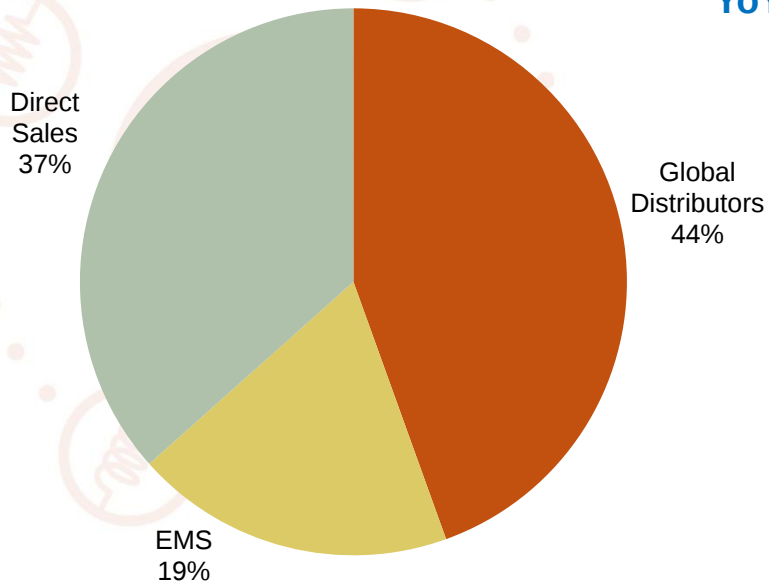


By Region



1Q-3Q2022 合併營收比重

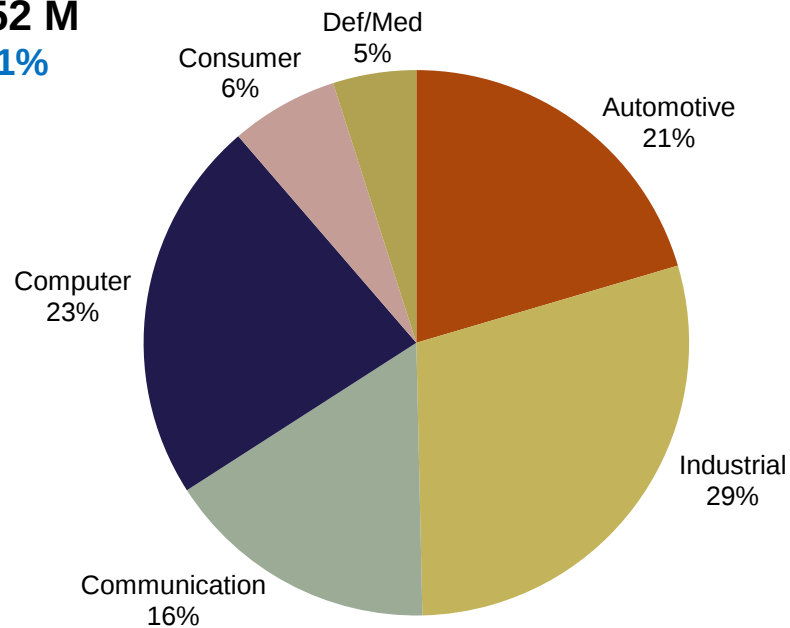
By Channel



NT\$ 92,252 M

YoY +14.1%

By Segment



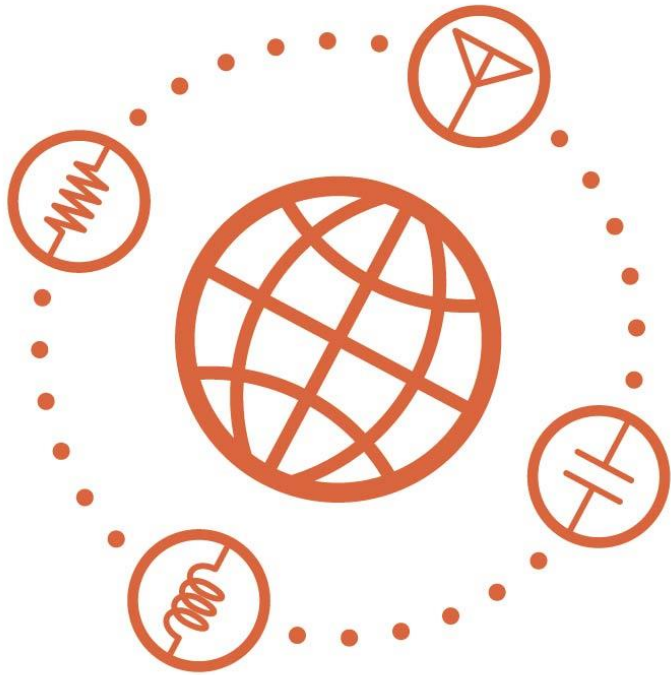
合併資產負債表摘要

YAGEO Consolidation (reviewed)

Amount in NT\$ Million

	As of Sept 30 2022	As of June 30 2022	Q-Q Change %	As of Sept 30 2021	Y-Y Change %
Cash and cash equivalents	57,067	51,469	10.9	46,093	23.8
Receivables	24,213	25,855	(6.4)	19,937	21.4
Inventory	28,774	28,822	(0.2)	19,858	44.9
Total Assets	277,738	265,365	4.7	206,614	34.4
Payables	17,921	18,915	(5.3)	17,220	4.1
Net financial debts	20,437	20,957	(2.5)	33,482	(39.0)
Total Liabilities	157,751	154,439	2.1	131,489	20.0
Total Equity	119,987	110,926	8.2	75,125	59.7
Total Liabilities & Equity	277,738	265,365	4.7	206,614	34.4
Net Financial Debt / Equity	17.0%	18.9%	(1.9) ppts	44.6%	(27.6) ppts
Net Financial Debt / EBITDA	57.3%	57.9%	(0.6) ppts	101.0%	(43.7) ppts
ROE (Quarterly)	5.5%	5.5%	0.0 ppts	9.5%	(4.0) ppts
ROE (Annualized)	22.6%				

- The financial data is based on T-IFRS



Thank you