

OPTOTECH

Opto Tech Corporation
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Safe Harbor Statement

- This Presentation contains certain forward-looking statements that are based on current expectations and are subject to known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements.
- Except as required by law, we undertake no obligation to update any forward – looking statements, whether as a result of new information, future events or otherwise.

Company profile

Date of founded Dec 21, 1983

Paid in Capital NT 4,412,926,420元

Main Products LED Chips , Sensor Chips , System products

Factory site (I) No. 8, Innovation Rd I, Hsinchu Science Park
(II) No. 1, Li-hsin Rd. V, Hsinchu Science Park

Monthly Capacity 2.5 billion units for LED chips
3.0 billion units for sensor chips

Employees Around 1,400 persons

Main Products

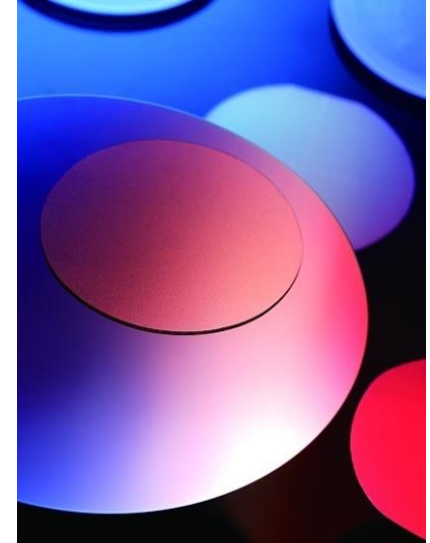
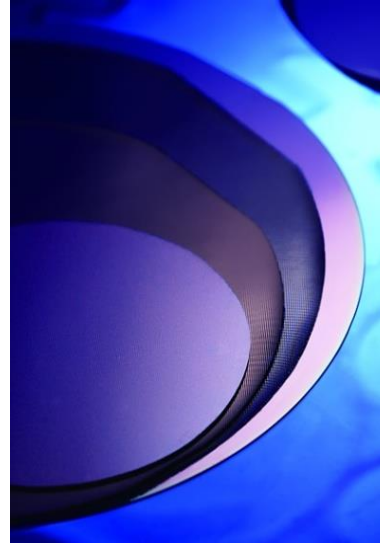
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LED Chips

- Visible LED Chips
- Invisible IR LED Chips

Sensor chips

- Photo diode
- Photo transistor
- Zenar diode

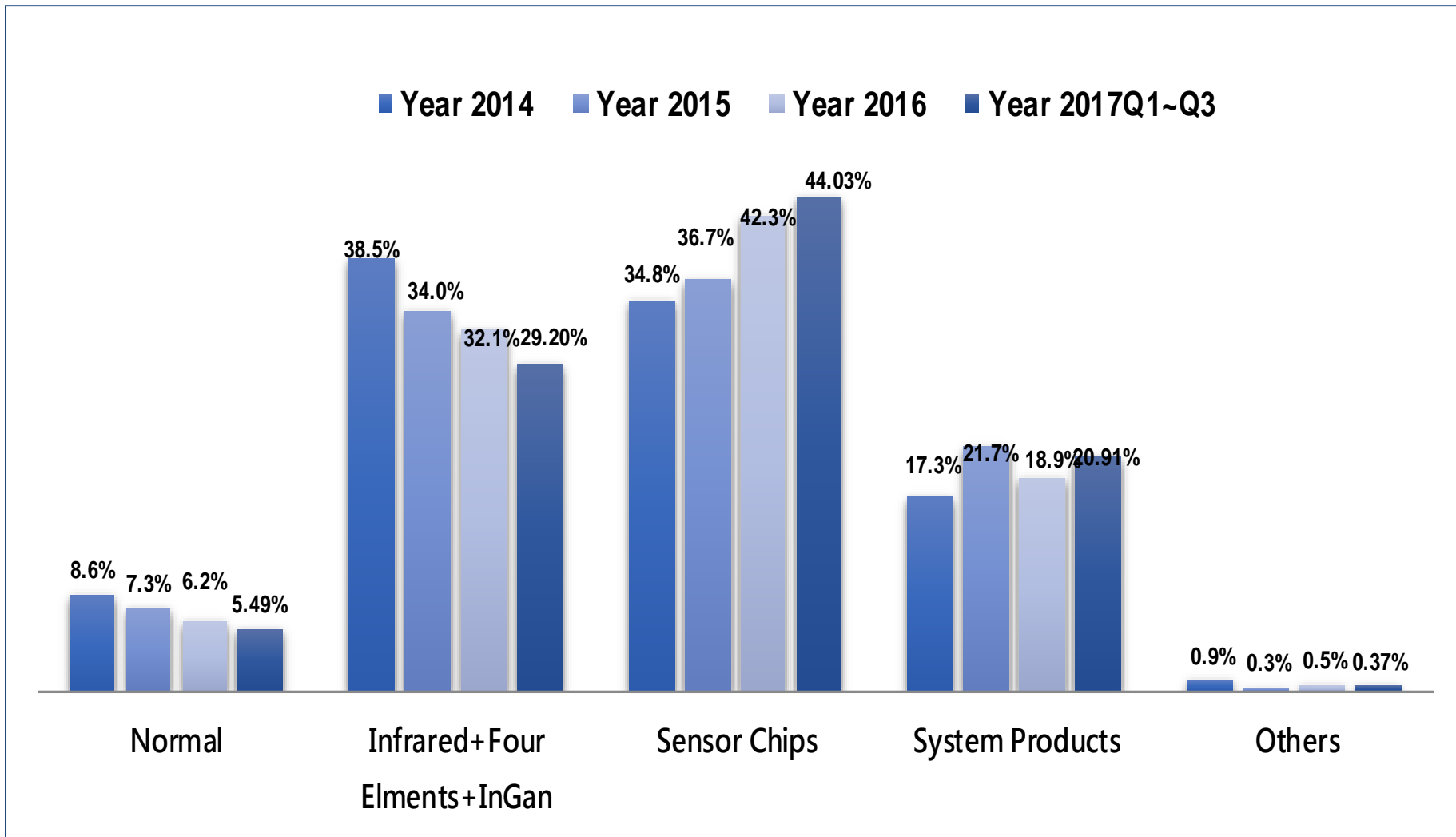


System products

- LED video board
- LED lighting
- Automotive lighting
- LED traffic lighting



Main products Allocation-by Revenue



LED Chips & Sensor Chips Product sales Breakdown by Area

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Area	2016	2017Q1~Q3
Taiwan	52%	52%
HK (Mainland China)	12%	11%
Japan	20%	22%
Korea	6%	5%
Others	10%	10%

System Products

Product sales Breakdown by Area

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Area	2016	2017Q1~Q3
North America	40%	36%
Taiwan	38%	42%
Northeast Asia	4%	7%
Southeast Asia(China)	12%	10%
Others	6%	5%

Consolidated Statements of Income

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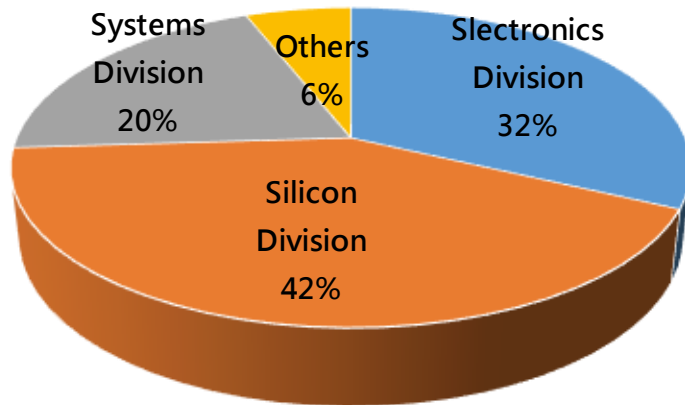
In NT thousands	2017Q1~Q3		2016Q1~Q3		YoY
	Amount	%	Amount	%	%
Operating revenue	4,353,284	100.00%	4,232,830	100.00%	2.85%
Gross profit, net	1,352,802	31.00%	1,250,721	29.00%	8.16%
Operating expenses	696,757	16.00%	771,074	18.00%	-9.64%
Operating income	656,045	15.00%	479,647	11.00%	36.78%
Non-operating income and expenses	(4,763)	0.00%	286,012	7.00%	-101.67%
Net income	543,454	13.00%	679,878	16.00%	-20.07%
Basic EPS(NT\$)	1.03		1.25		

合併資產負債表

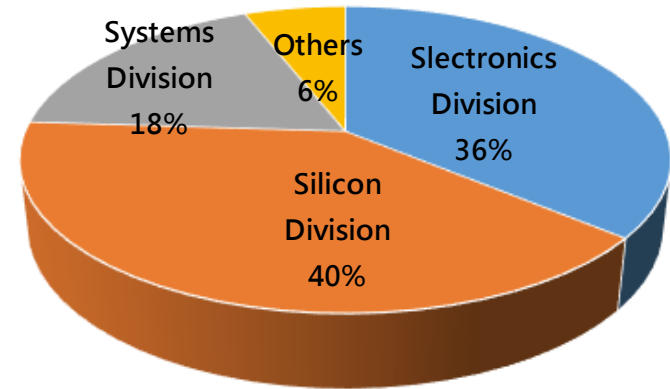
In NT thousands	2017.09.30		2016.09.30	
	AMOUNT	%	AMOUNT	%
Cash and cash equivalents	3,472,836	32%	2,880,443	27%
Accounts receivable	1,797,215	17%	1,884,740	17%
Inventories	1,169,053	11%	1,315,834	12%
Current Assets	6,794,807	63%	6,746,022	62%
Total assets	10,780,702	100%	10,856,606	100%
Short-term loans	894,931	8%	645,778	6%
Accounts payable	2,494,264	23%	1,500,491	14%
Current Liabilities	3,733,963	35%	2,283,767	21%
Total Liabilities	3,982,871	37%	3,083,701	28%
Total equity	6,797,831	63%	7,772,905	72%
Current Ratio	182%		295%	
Quick Ratio	150%		235%	
Net Cash	2,380,890		1,747,745	

Revenue Contribution by Segment

2017Q1~Q3



2016Q1~Q3



Capacity Investment

1. Sensor Chip is full capacity.
2. We estimate that the capital expenditure will be 200 to 300 million and the capacity will increase 10% before the end of 2017.



Q&A

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