



Accton
Making Partnership Work

ACCTON TECHNOLOGY UPDATE

(For Non-deal Roadshow in HK)



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OVERVIEW (總覽)

HEADQUARTERS

Hsinchu, Taiwan



IPO

Taiwan 1995 (TSE: 2345)
Established Feb 1988



GLOBAL PRESENCE

4300 worldwide staff



R&D

Development centers
in Taiwan, China, Europe & USA



*Celebrating
30 fabulous years*



ACCTON TREE

The Tree of Knowledge
and Abundance



CAPITAL

- USD 185.7 M
- Revenue: USD 1.19 billion in 2017 (an increase of 24% YoY)



MANUFACTURING

Shenzhen, China :

- 17 SMT lines
- Hsinchu, Taiwan (TAA-compliant):
- 3 high-speed SMT lines



ACCTON GROUP (智邦集團)



**DESIGN
PLATFORM**



MANUFACTURE



**Go-To-
MARKET**



FOUNDATION



Accton
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Design & Manufacturing
Taiwan, Since 1988



Web Hosting for SMB
Taiwan, Since 2000



IoT Solutions
Taiwan, Since 2010



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Design & Manufacturing
Taiwan, Since 1988



Manufacturing
China, Since 2005



Home Networking
Worldwide, Since 1997



DC, Carrier & Enterprise
Networking
Worldwide, Since 2004



Cloud-based
Wireless
Worldwide, Since 2013



智邦藝術基金會
Accton Arts Foundation

Arts Foundation
Taiwan, Since 2000



智邦公益館
www.17885.com.tw

E-platform for
charitable works
Taiwan, Since 2001

VISION AND MISSION (願景與任務)



Continue providing
the best quality
IP-centric
solutions with
passion.

Global
Leadership in
Open IT
Infrastructure

Committed to
contributing and **caring**
for the **community** by
leveraging our
technology.

Open IT Infrastructure Solution Provider



(開放式 IT 架構之相關解決方案)



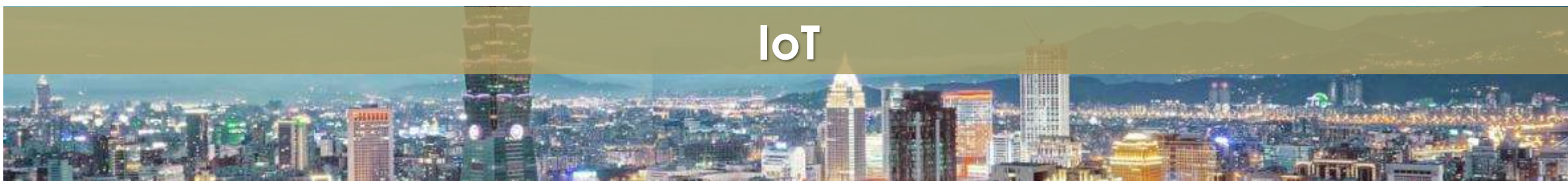
Carrier Access



Campus Network



Cloud Data Center

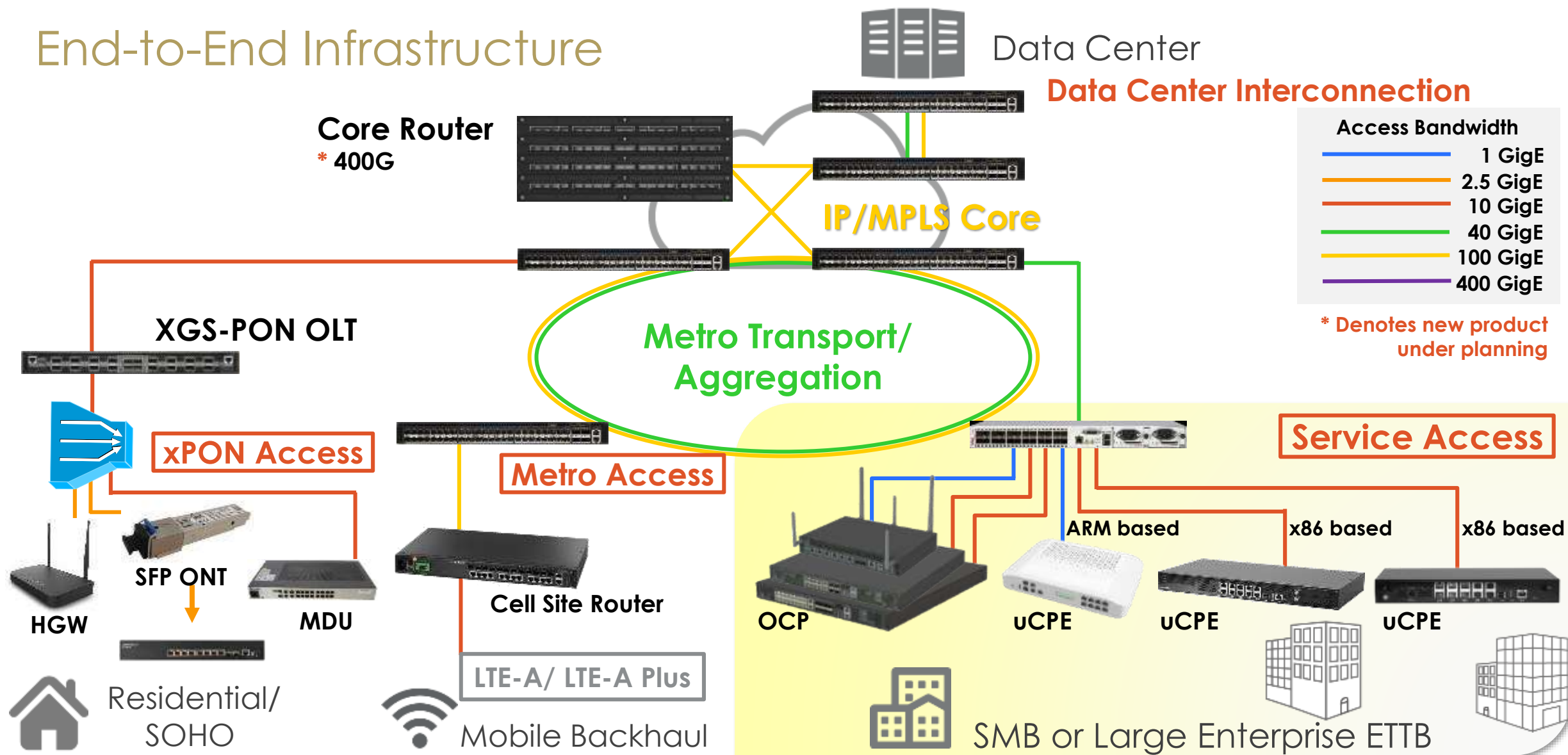


IoT

Carrier Access Solution (電信存取解決方案-1)



End-to-End Infrastructure





Carrier Access Solution (電信存取解決方案-2)

CONNECT AND PROTECT



GOAL

- Provide cutting-edge solutions and innovative carrier access open platforms to the market

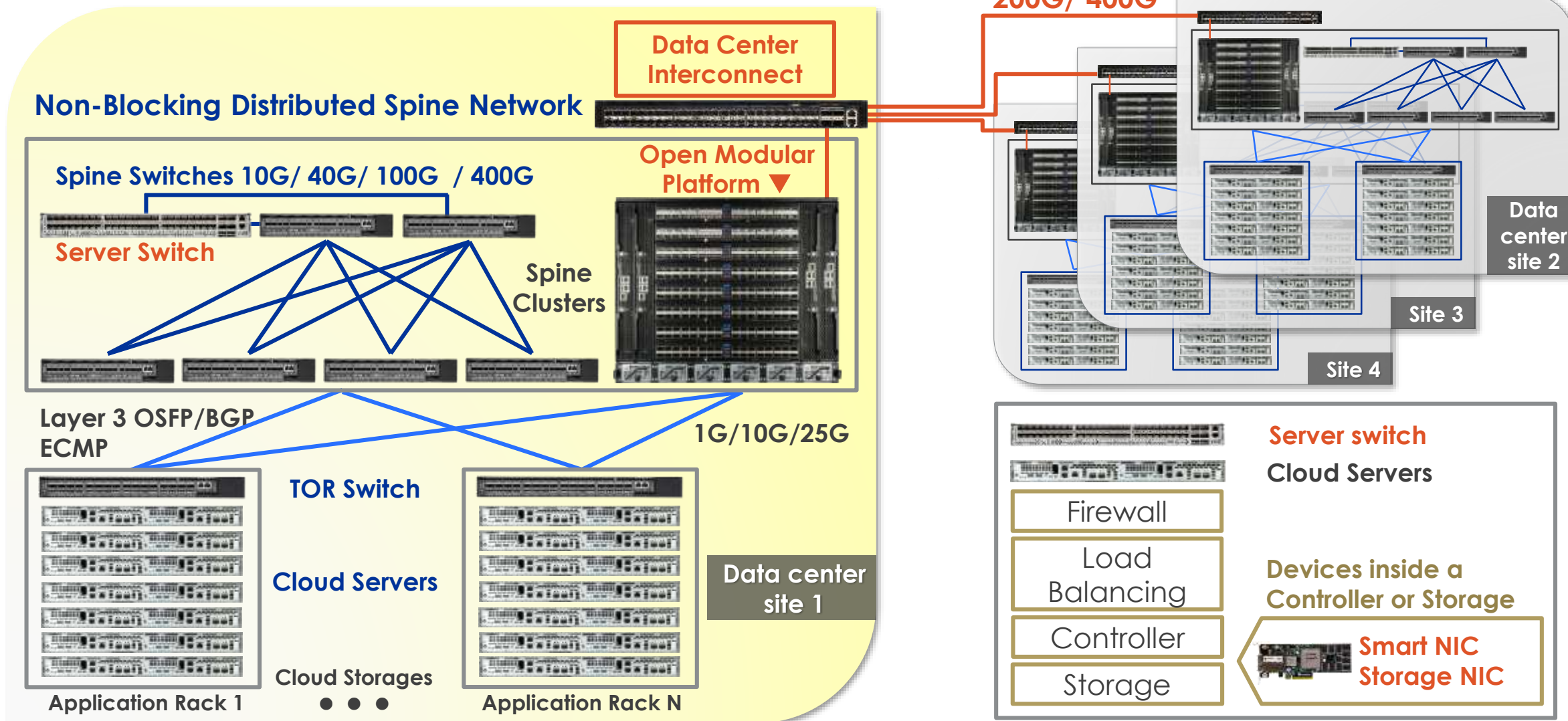
SOLUTIONS

- **Carrier-class NEBS** compliant **open service platform** design
- Mobile / IP Backhaul with **Time Sync** solution
- **XGS-PON/NG-PON2 vOLT** HW Open Platform **for CORD** applications
- **Distributed Cloud CPE, x86/ARM based uCPE** for VNFs on demand



Cloud Data Center Solution (雲端數據中心解決方案-1)

Network and Cloud Server





Data Center Networking Solution (數據中心解決方案)

TRANSFORM AND PERFORM



GOAL

- High-speed, high-density, standardized OCP-compliant platforms, supporting HW/SW disaggregated SDN open application
- Server and Switch combinations as converged platforms

SOLUTIONS

- **Coherent Optics Data Center interconnection**
- **200G/400G** Ethernet technology development
- **10G/40G/25G/100G 1U** TOR/Spine switches with Energy-Efficient Ethernet design, **and different ASIC and CPU** options
- High-capacity **100G Open Modular Platform** switch
- High-density **100G 2RU/4RU** switch
- 25G 1U server switch box with dual Intel Xeon Design and TB level storage to meet high-performance requirements

Cloud Computing Appliance & Storage (雲端運算伺服器及存取設備)



SCALE OUT CLOUD COMPUTING



GOAL

- High-density computing **servers**, hyper-converged **storage** platform
- Integrated, software-defined networking, multi-physical and virtualized Ethernet interfaces

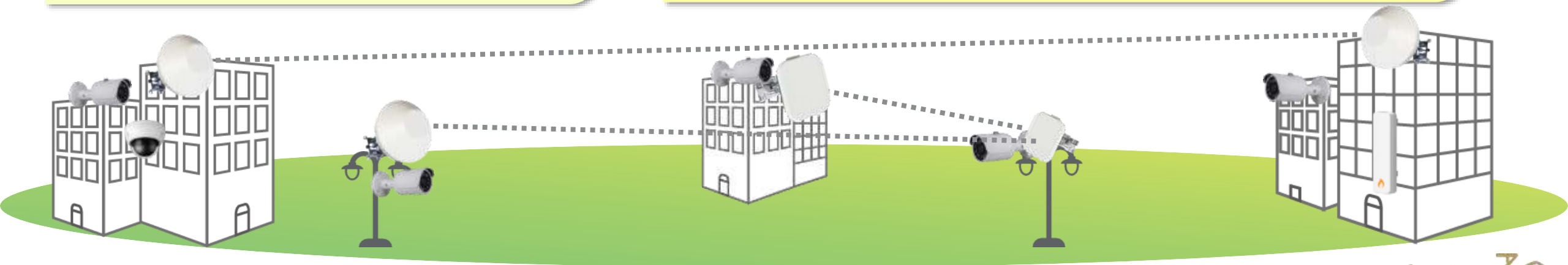
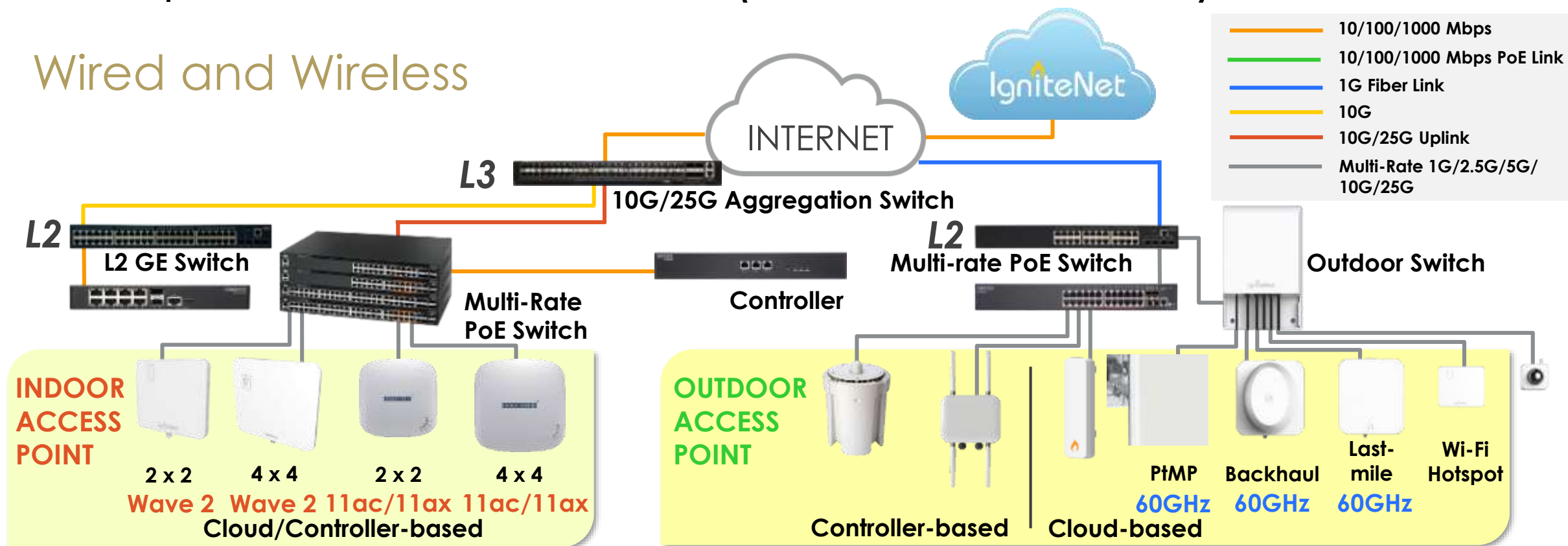
SOLUTIONS

- **1U Computing Server** – Provide high-speed drives and high-capacity / low cost HDD in a single box, supporting high growth and maximum performance **NVMe SSDs**
- **Use the latest Purley Skylake CPU** to support NVMe Volume Management Device (VMD)
- **Hybrid Storage** – Support **Doubling SSD drive potential performance and density** per SSD tray
- **Reserve ample access interface bandwidth** for NVMe & SATA SSDs

Campus Network Solution (區域網路解決方案)



Wired and Wireless





Campus Wired Solution (有線區域網路)

ASSURED CONVERGENCE



GOAL

- Scalable, non-blocking, highly-integrated, cost-effective switch solutions
- Optimized multi-rate solutions in SMB/SME networks for high-bandwidth mobility
- **Programmable pipeline for Campus applications**

SOLUTIONS

- Wide range of port configurations for **IEEE 802.3af/at/bt, PoE/PoE+/UPoE 90W Switch** with high-bandwidth stacking options
- **L2/L3 GE, NBASE-T to 10G switch** for wired/wireless convergence applications
- L2 switch for data center **IPMI**
- **Modular** FRU design concept for feature flexibility

Campus Wireless Solution (無線區域網路)



INFINITE OPPORTUNITY



GOAL

- Multi-gigabit wireless for campus and enterprise high-density connectivity
- Converge with virtualized network infrastructure

SOLUTIONS

- Indoor and outdoor enterprise/carrier class 802.11ax high-capacity access points
- Flexible design with mixture of Wi-Fi, 60GHz, LTE, BLE options
- Long range 60GHz beam-steering outdoor AP/Bridge for point-to-multipoint and omni coverage
- Mix and match support of point-to-point, point-to-multipoint, hybrid fiber wireless mesh network topology
- Various cloud-based and controller-based management solutions



IoT Solution (物聯網解決方案-1)

Connectivity, Community, and Data Driven

Global Trend

- Population growth
- Climate Change
- Ageing Society
- Single and Sharing Economy

Smart Community

- **Smart Home : WaltzOne**
Safe & Caring
- **Smart Lighting : Ceres**
Saving energy and reducing CO₂



WaltzOne



Enjoy
Simple Life



Security
without Burden



Take Control
for Safety

Ceres



Cloud System



10-level
Illuminance

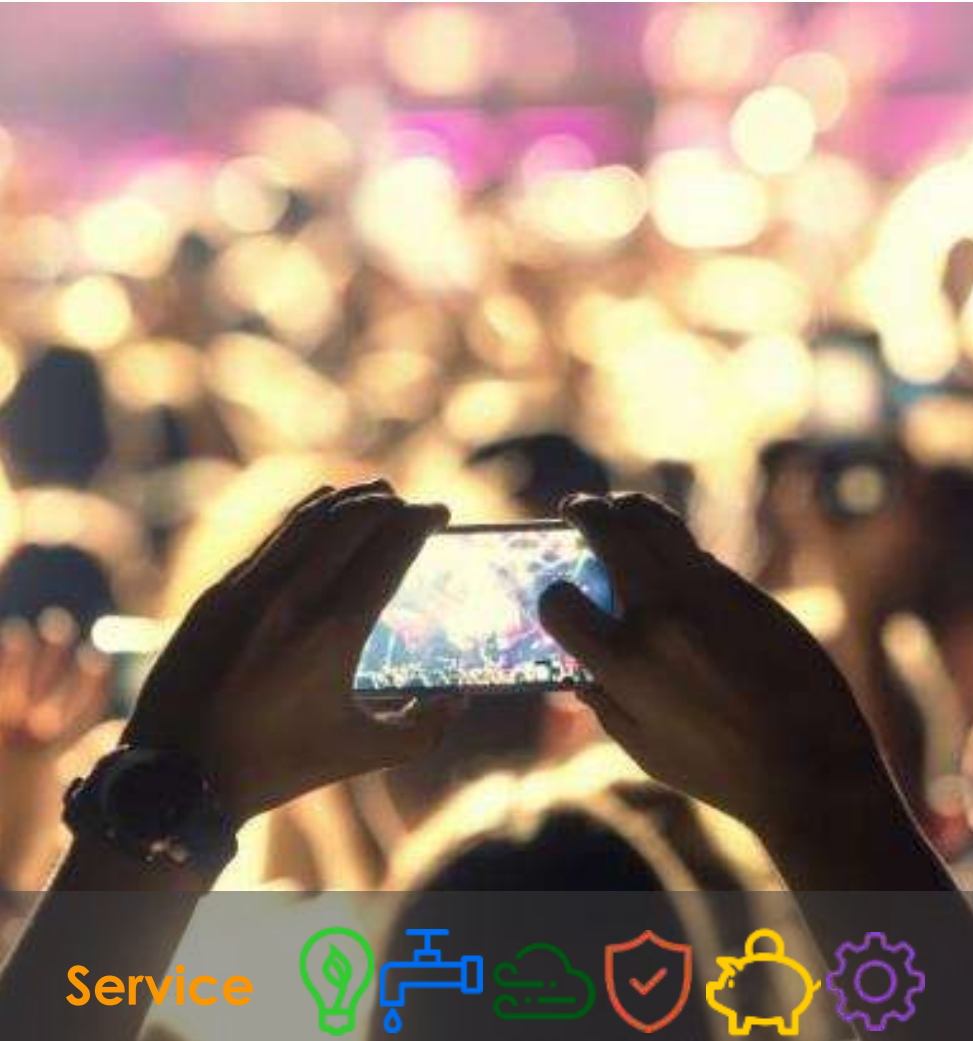


Environment
Control System

IoT Solution (物聯網解決方案-2)



SMART LIVING



GOAL

- IoT service integration platforms that enhance the quality of life

SOLUTIONS

- Provide cloud-based IoT Smart Living solutions through integrating end-device integration
- Provide open platforms for integration through **SOAP/RESTful/MQTT**
- Wireless Integration in **Zigbee**, BT, Wi-Fi, NB-IoT, Wi-Sun, LTE-M and Wire solution in **Dali** and **RS486**

Service





Recent Awards (我們的榮耀)



2012



**Innovation
Luminary
Award**

from Channel
News Asia



2014



**Distinguished
Partner
Award**

from Fujitsu Telecom
Limited



BEST

2015



**AS5712-54X
World's 20 Best
Products
of 2015**

from Network
World Magazine



2016



**Design &
Manufacturing
Partner Award**

from Hewlett
Packard Enterprise



2016



**Customer
Obsession
Award**

from
Annapurna Labs
(an Amazon Company)



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THANK YOU