

A circular graphic on the left side of the slide. It features a dark blue background with a glowing circuit board pattern. Overlaid on the circuit is a grid of binary code (0s and 1s) in a lighter blue color. The word "ACCTON" is written in large, bold, white capital letters across the center of the circle.

ACCTON

智邦科技 2023 法人說明會

2023 INVESTOR CONFERENCE

November 17, 2023

Accton

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智邦團隊



Jun Shi
CEO



Fanny Chen
CFO



Edward Lin
Spokesman



議程

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財務長 陳芳儀

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營運重點

執行長 石軍

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問答與結語

執行長 石軍





財務表現

財務長 陳芳儀



合併綜合損益表 (IFRS)

	2023 Q3	2023 Q2	QoQ	2023 Q1-Q3	2022 Q1-Q3	YoY
銷貨收入	22,427	20,119	11%	62,232	55,007	13%
營業毛利率	23.0%	22.4%	3%	22.5%	21.1%	7%
營業費用	2,083	1,896	10%	5,704	5,010	14%
營業淨利率	13.7%	13.0%	5%	13.3%	12.0%	11%
營業外收入及支出	306	471	-35%	730	918	-20%
本期淨利	2,386	2,245	6%	6,668	5,821	15%
淨利率	10.6%	11.2%	-5%	10.7%	10.6%	1%
每股盈餘(NTD)	4.28	4.02	6%	11.95	10.44	14%

*單位：新台幣 百萬元(除每股盈餘外)



合併資產負債表 (IFRS)

	2023.09.30		2023.06.30		QoQ	2022.09.30		YoY
	Amount	%	Amount	%		Amount	%	
現金及約當現金	11,315	22%	11,469	24%	-1%	13,578	32%	-17%
應收票據及帳款淨額	12,366	24%	12,079	25%	2%	11,390	27%	9%
存貨	14,178	28%	12,948	27%	9%	12,427	29%	14%
不動產、廠房及設備	2,743	6%	2,306	5%	19%	1,409	3%	95%
資產總計	50,839	100%	48,215	100%	5%	42,264	100%	20%
流動負債	25,261	49%	25,533	53%	-1%	19,398	46%	30%
負債總計	27,701	54%	27,708	57%	0%	24,108	57%	15%
股本	5,602	11%	5,602	12%	0%	5,601	13%	0%
權益總計	23,138	46%	20,507	43%	13%	18,156	43%	27%
負債及權益總計	50,839	100%	48,215	100%	5%	42,264	100%	20%
負債佔資產比率(%)	54.49%		57.47%			57.04%		
流動比率(%)	178.89%		170.48%			199.67%		
現金周轉天數 (天)	54.21		56.95			62.18		

*單位：新台幣 百萬元



銷貨收入- 產品別

	2023 Q1-Q3	%	2022 Q1-Q3	%	YoY
網路交換器	42,540	69%	31,972	58%	33%
網路應用設備	13,907	22%	14,188	26%	-2%
網路接取設備	3,590	6%	5,691	10%	-37%
無線網路設備	732	1%	882	2%	-17%
其他服務	1,463	2%	2,274	4%	-36%
總 計	62,232	100%	55,007	100%	13%

*單位：新台幣 百萬元



銷貨收入- 地區別

	2023 Q1-Q3	%	2022 Q1-Q3	%	YoY
美 洲	44,821	72%	35,114	64%	28%
亞 太	8,690	14%	8,707	16%	0%
歐 洲	8,027	13%	10,632	19%	-25%
台 灣	657	1%	534	1%	23%
其 他	37	0%	20	0%	85%
總 計	62,232	100%	55,007	100%	13%

*單位：新台幣 百萬元





營運重點

執行長 石軍



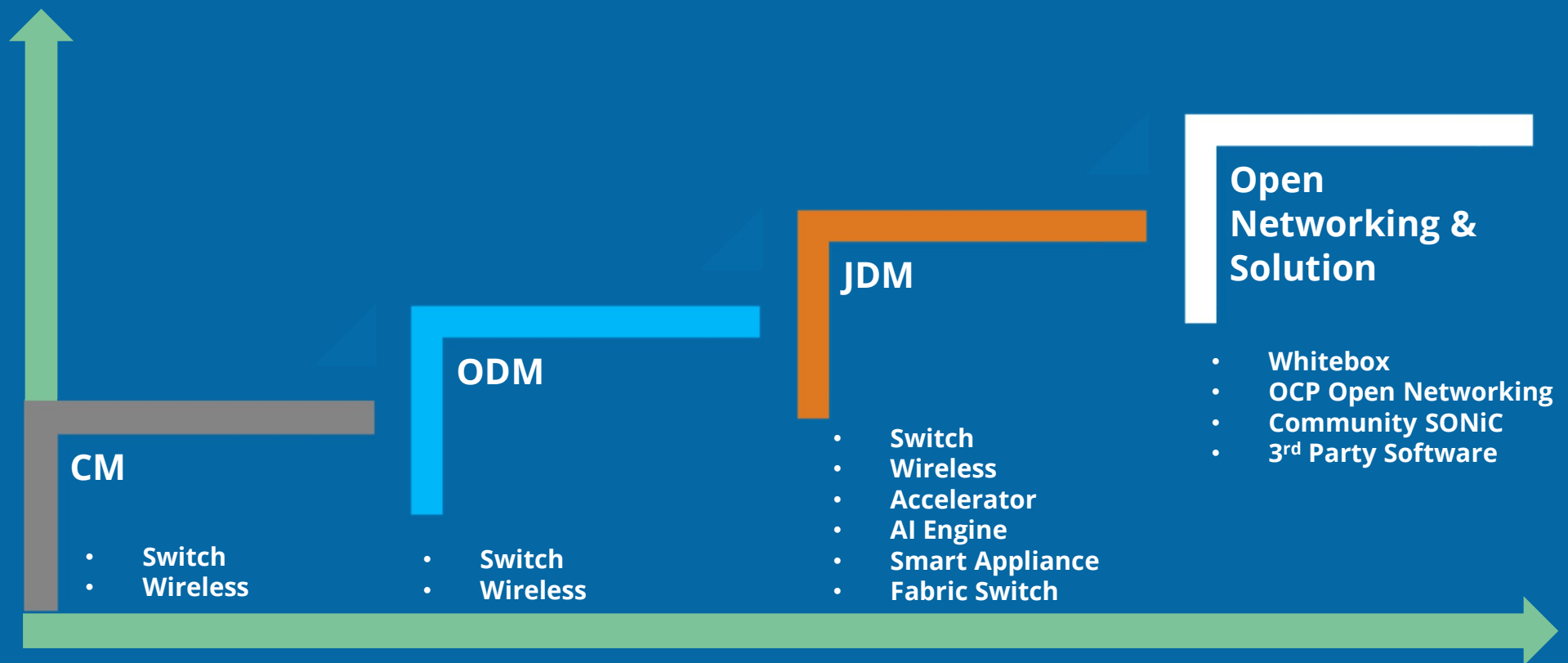
議 題



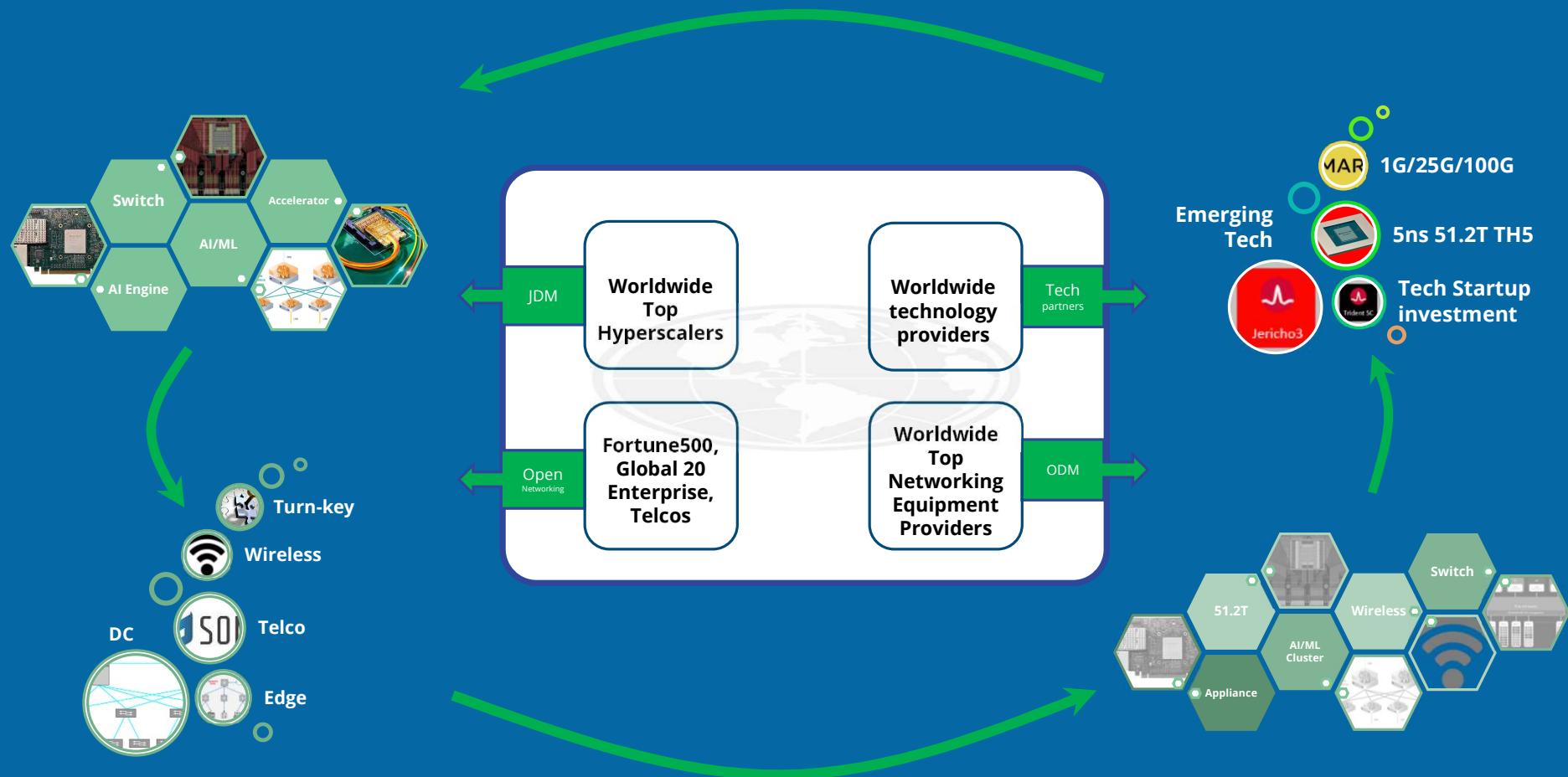
- 產品服務組合與策略
- 投資成長
- 營運展望



產品服務組合



提升企業價值與市場定位

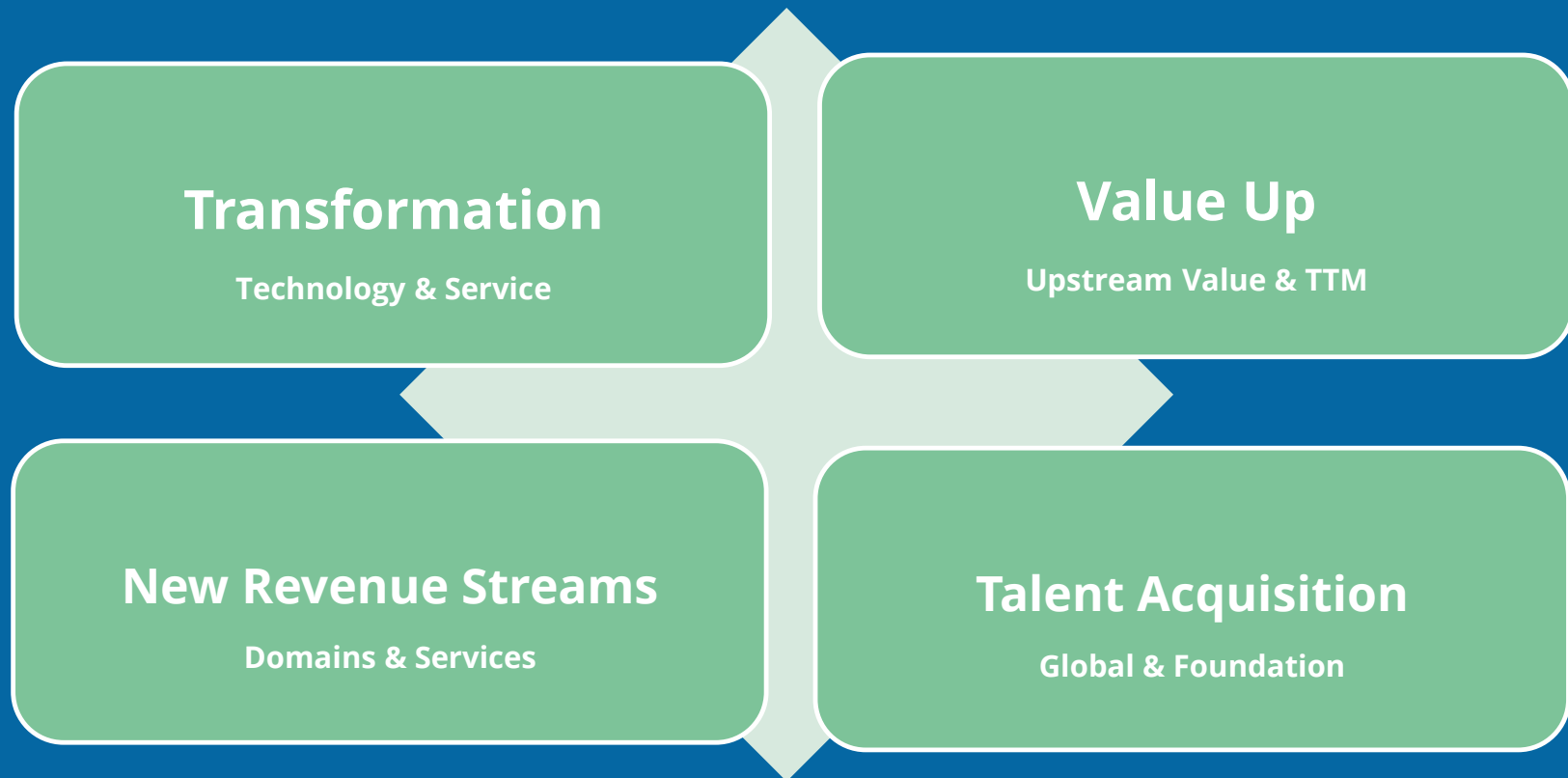


關鍵技術與生意模式~持續創新

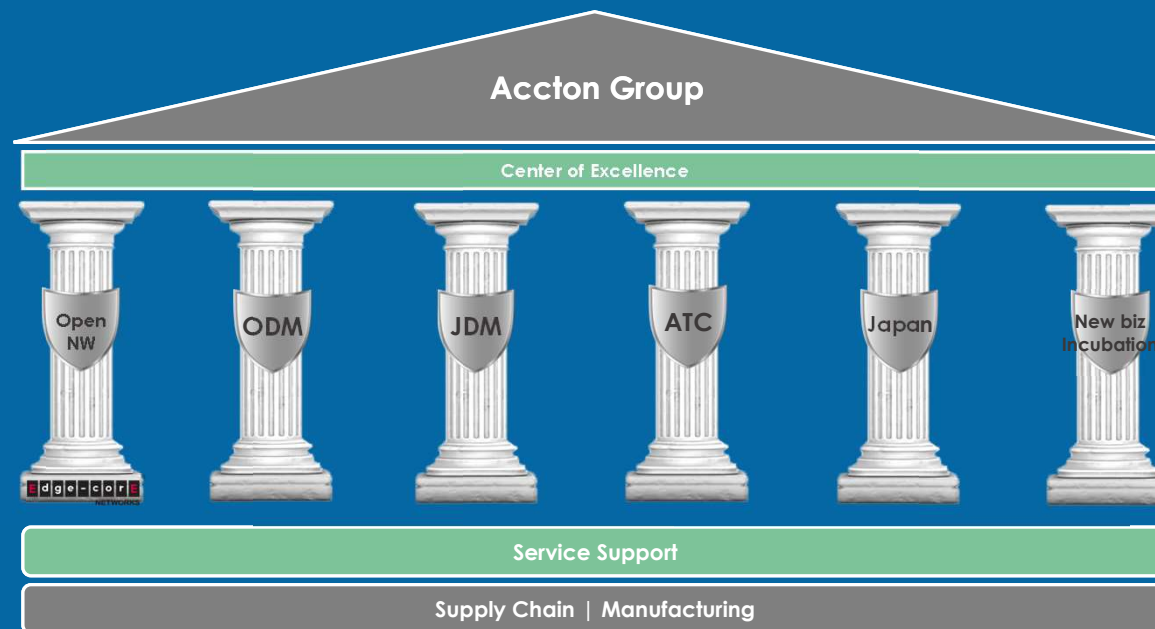


Be part of
the next big
wave

投資未來



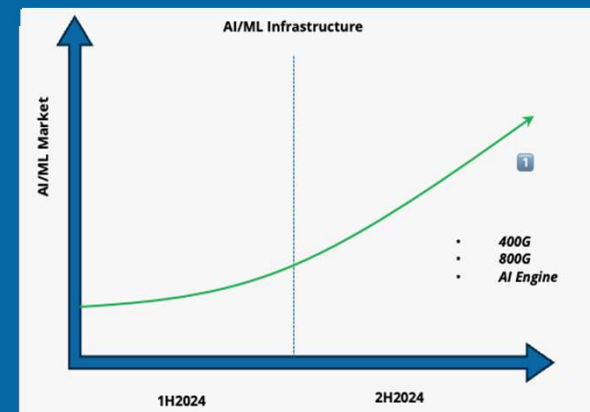
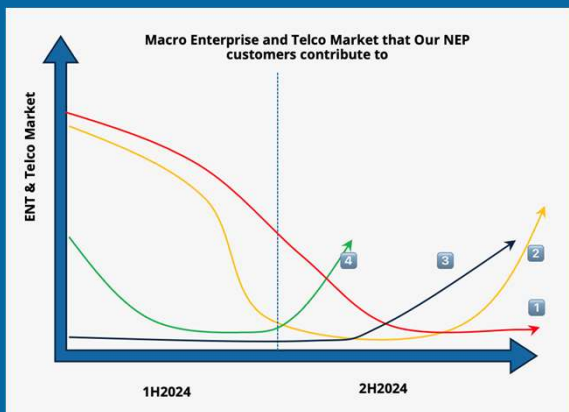
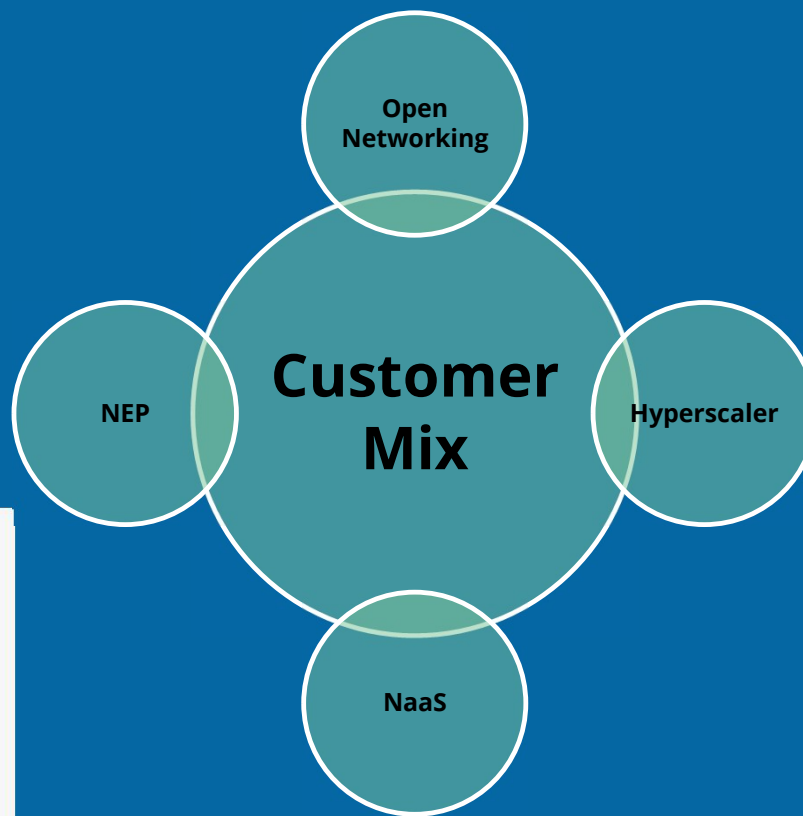
投資成長



Talent Acquisition

Tier1 Hyperscaler, Tier1 GPU Vendor, Tier1 Network Vendors

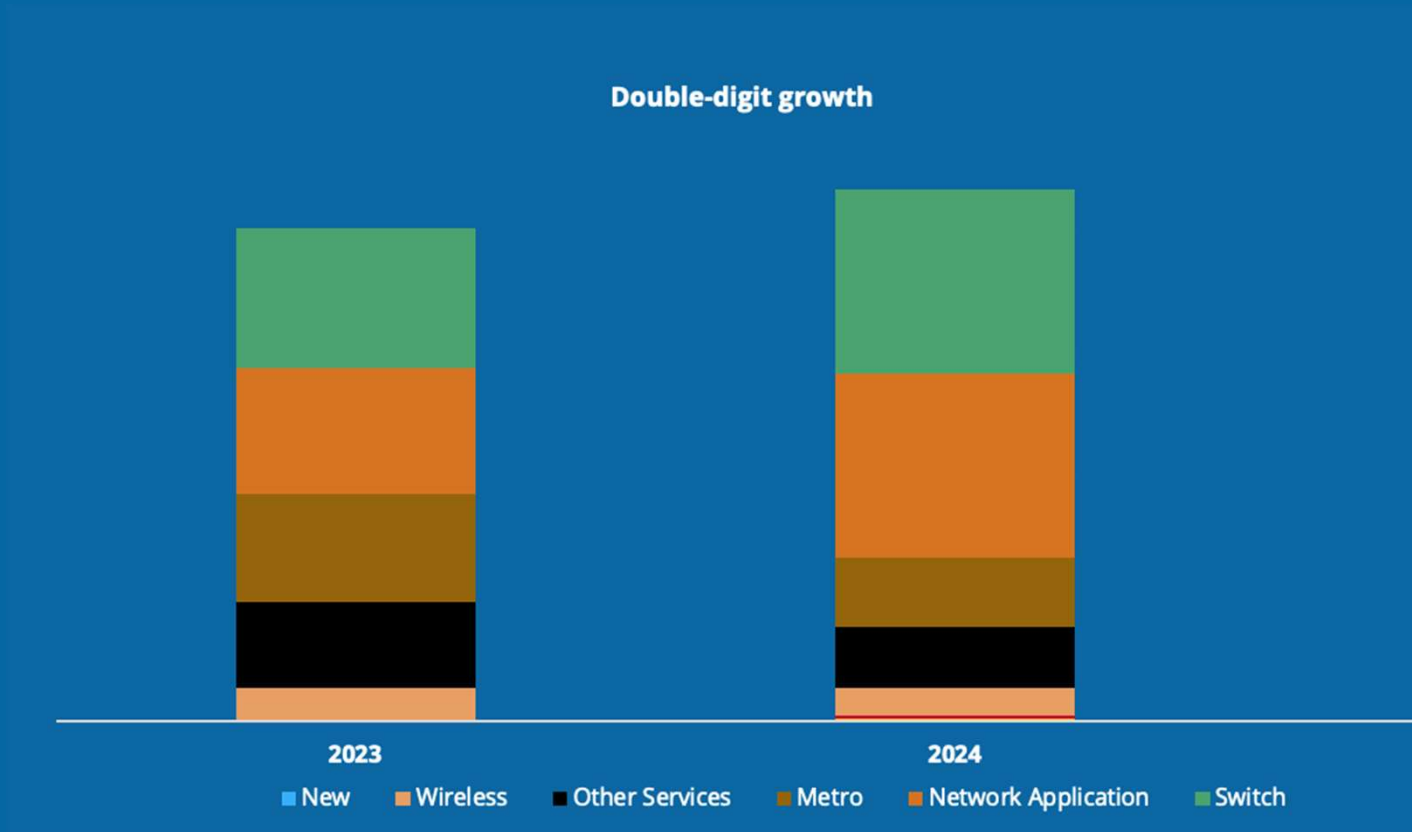
客戶組合



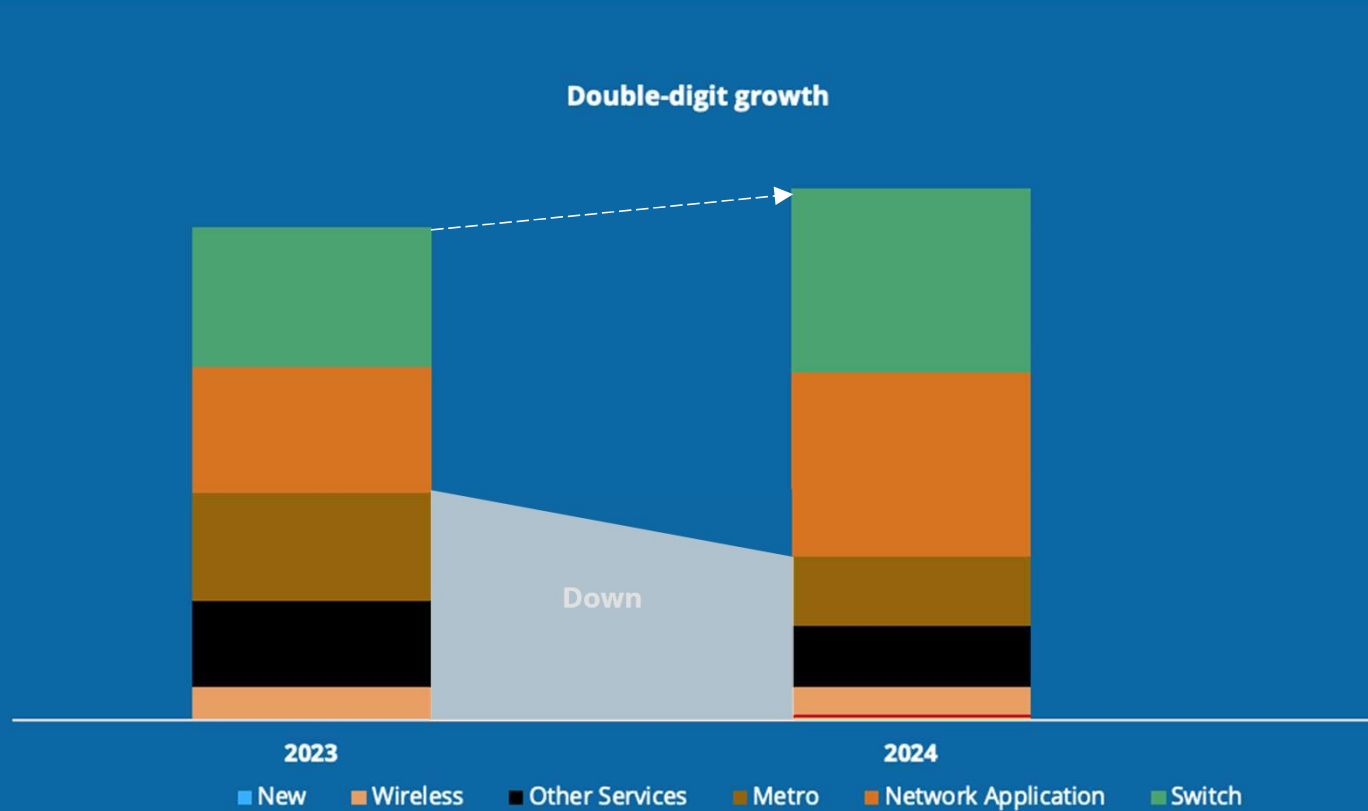
NEP = Network Equipment Provider
NaaS = Network as a Service



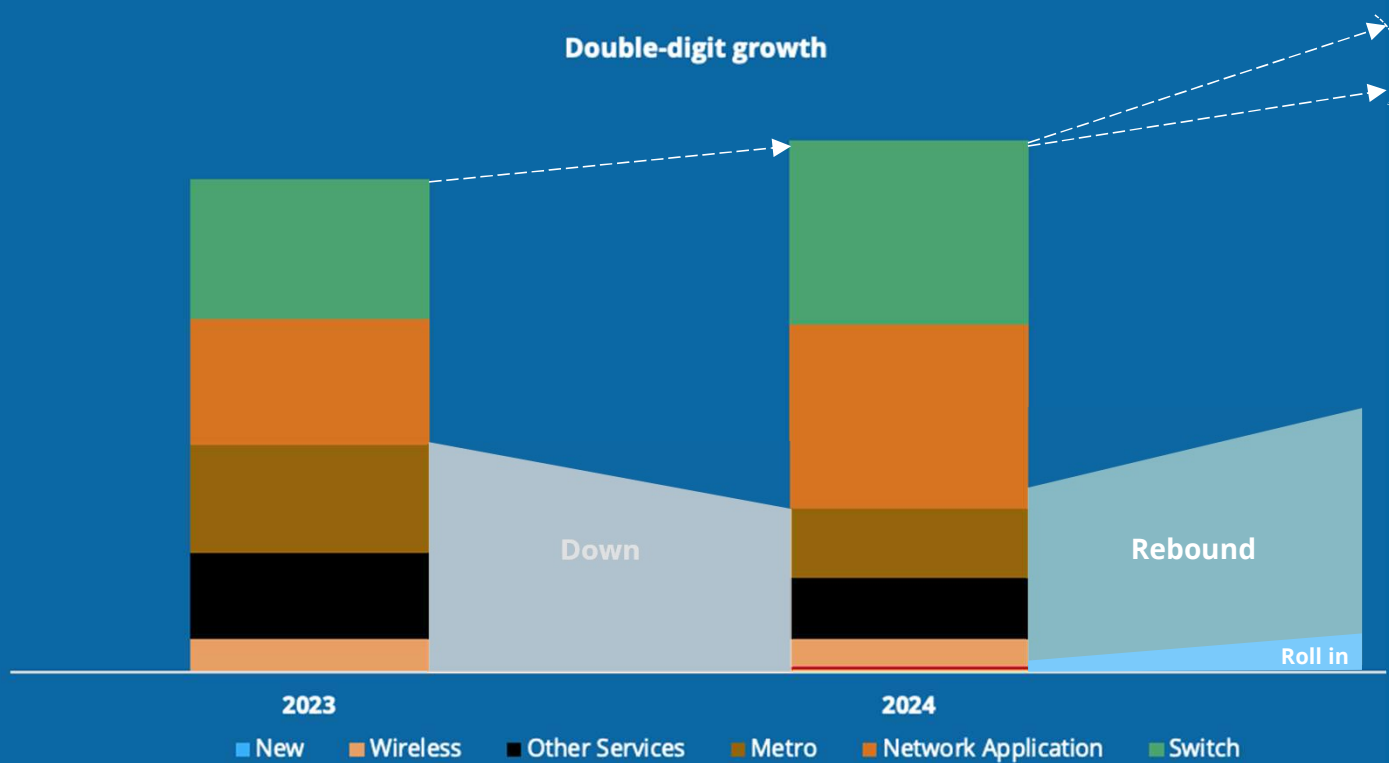
2024 營運展望 (1)



2024 營運展望 (2)



2024 營運展望 (3)





問答及結語

執行長 石軍



Thank you~

We look forward to working with you

