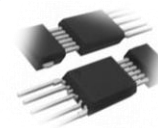
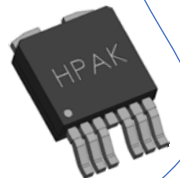


順德公司法說簡報 (2351:TT SDI)

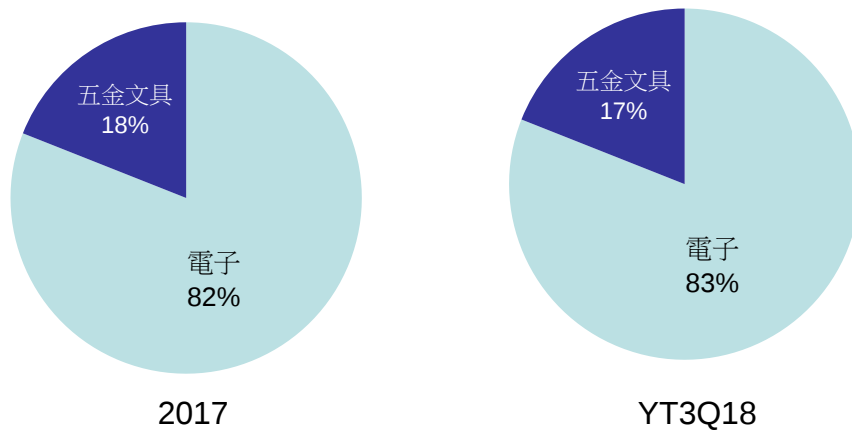
SDI CORPORATION



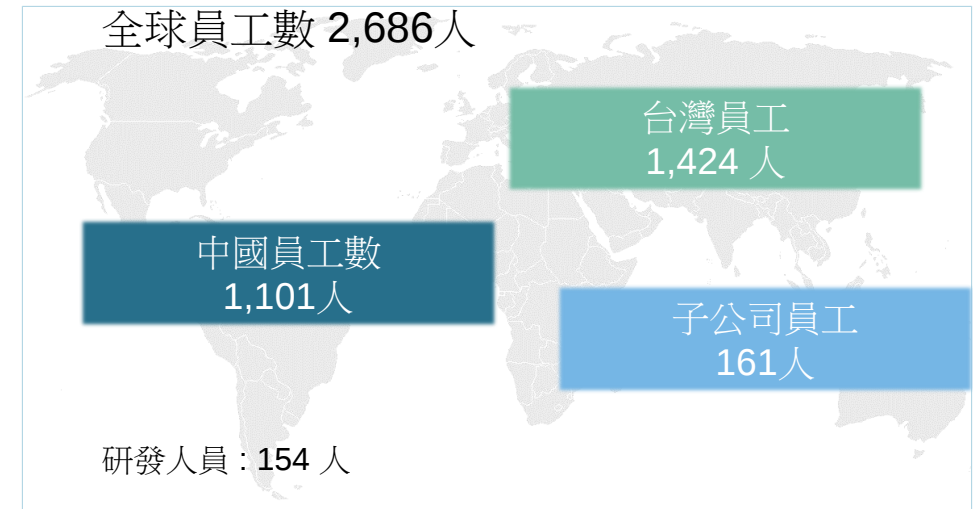
SDI 概況

2

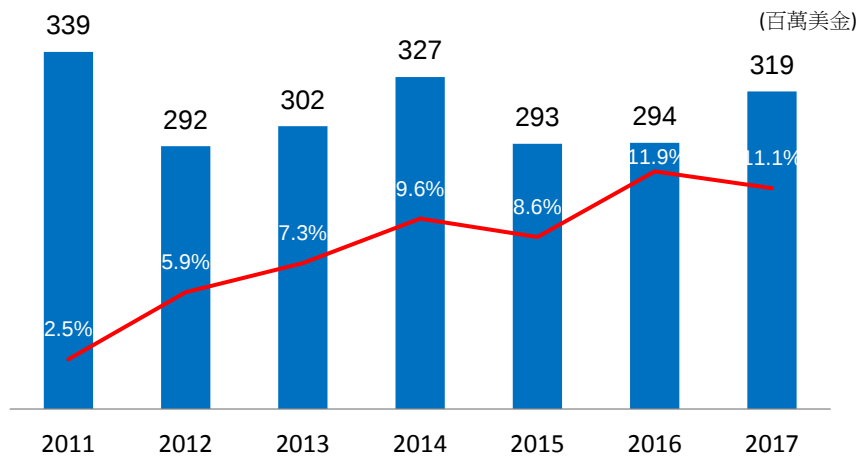
產品分類及營收比重



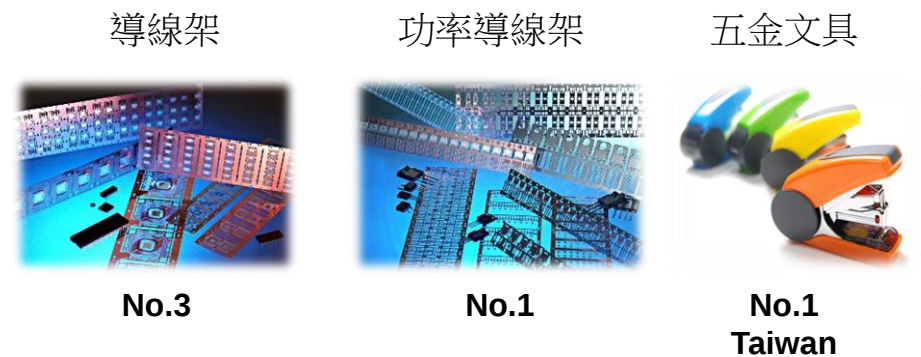
員工數



財務資訊



市場佔有率



資料來源：SEMI Industry Research and Statistic, March 2018

公司沿革

3

陳水錦先生創立
順德製造所，製
造手牌鉛筆刀



1967

成立電子事業部
門，生產半導體導
線架及 IC 插座等



1996

南投二廠新建完成，
導線架產能倍增



1998

2005



順德工業(江蘇)有
限公司成立

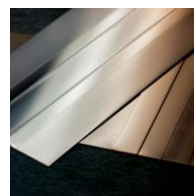
2007

完成江蘇廠三期擴
建工程

順德公益慈善基金
會成立

榮獲數位時代雜誌評為
「科技業一百大公司」

與三菱合作成立異形材
(DG)加工廠



2010

2012



I-PULO 雙主
修修正帶榮獲
德國 iF 產品設
計大獎



INGENUITY
職人用工藝刀榮獲
德國、日本、台灣
產品設計大獎



2013



集團成立60週年

2015



榮獲
ISO500001、
CSR認證

2016

1953



公司改組，成立
順德工業股份有
限公司

1983

電子類股掛牌
上市 (2351)

全球據點

4



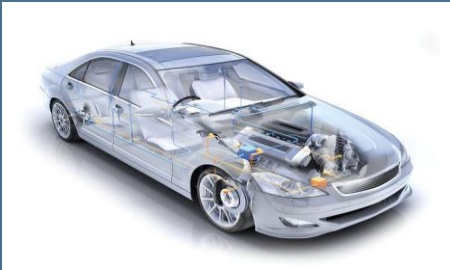
- ✓ ISO-9000 Certified 1994
- ✓ QS-9000 Certified 1999, SDC Certified 2000
- ✓ ISO9000:2000 Edition Certified 2003
- ✓ ISO14000 Certified 2003
- ✓ ISO/TS16949 Certified 2004
- ✓ OHSAS 18000 Certified 2007
- ✓ QC080000: Certified 2009
- ✓ ISO500001 Certified 2016
- ✓ CSR 2016



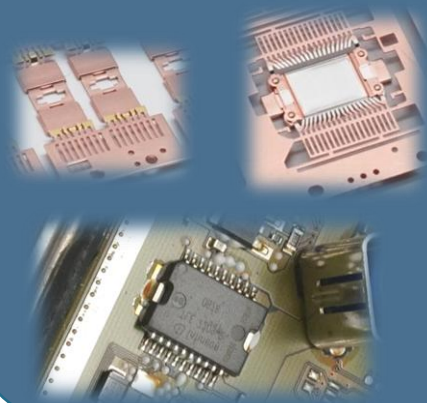
導線架應用

6

車用



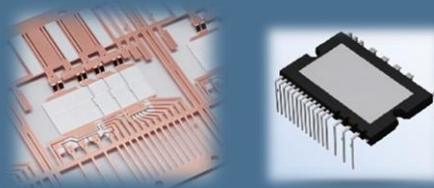
- Energy & Engine power Management
- Powertrain
- Sensors of ADAS & safety system
- Lighting system



工業



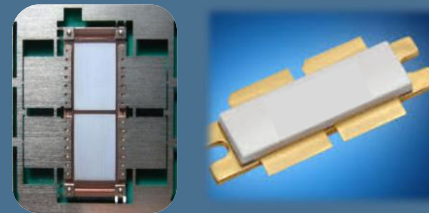
- Motor control units
- Home applications : Air conditioners , washing machines , Micro wave,
- Traction : High speed train ,subway power Unit



消費性電子產品



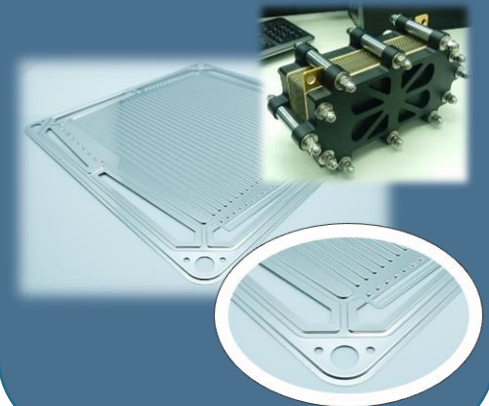
- Computing , mobile device , power charger
- RF power for base station
- Security : smart card
- LED lighting , Backlighting of LCD



其他市場

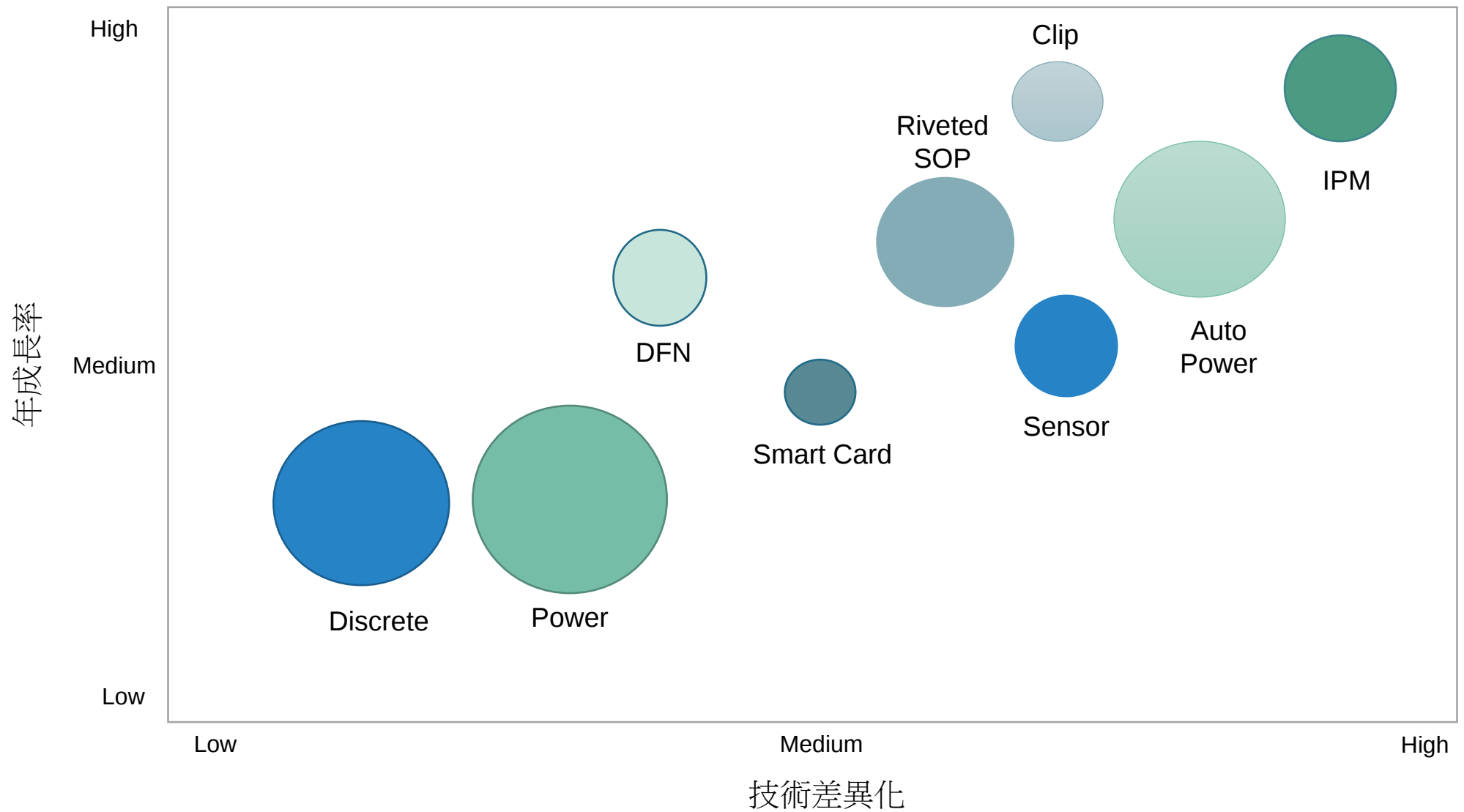


- Aero Space device ,
- Medical
- Renewable energy : Wind power control , solar power control , Fuel cell stack

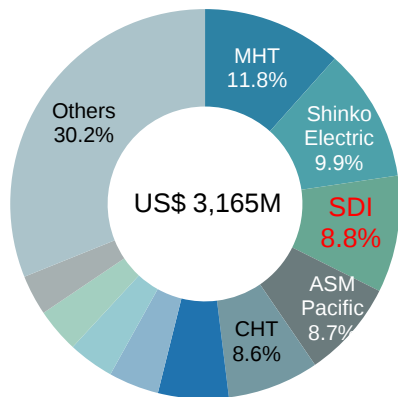


導線架技術策略

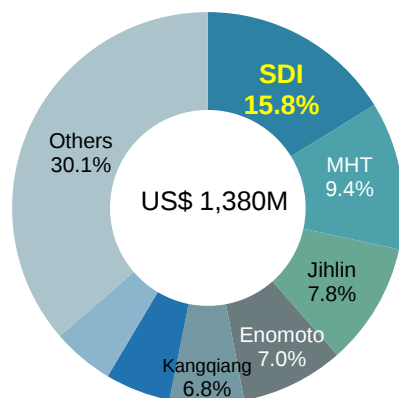
7



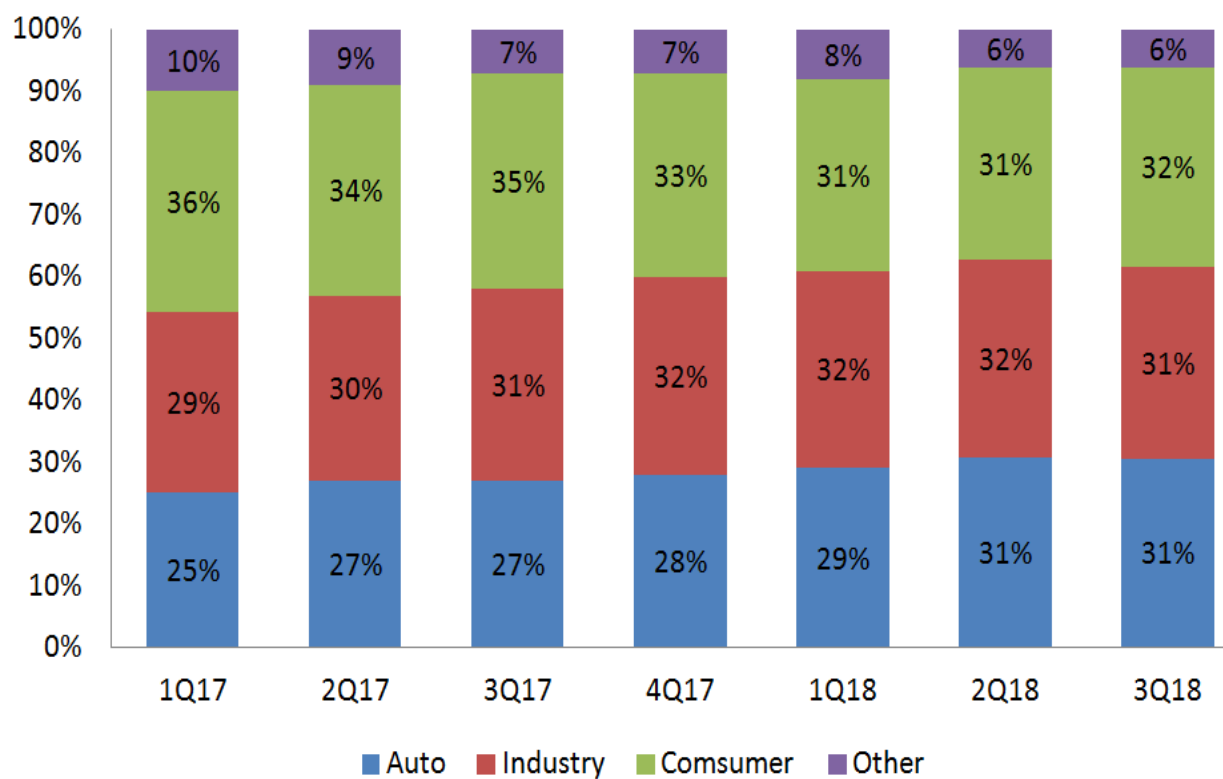
全球市場市場佔有率



功率導線架全球市場佔有

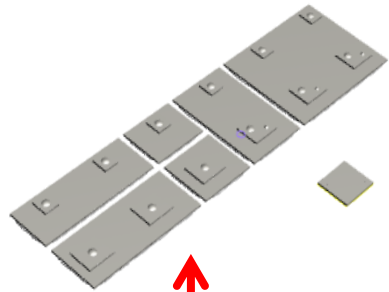


終端市場應用

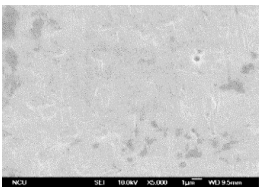


Source : SEMI Industry Research and Statistics , March 2018

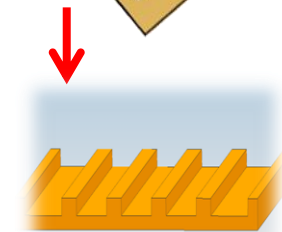
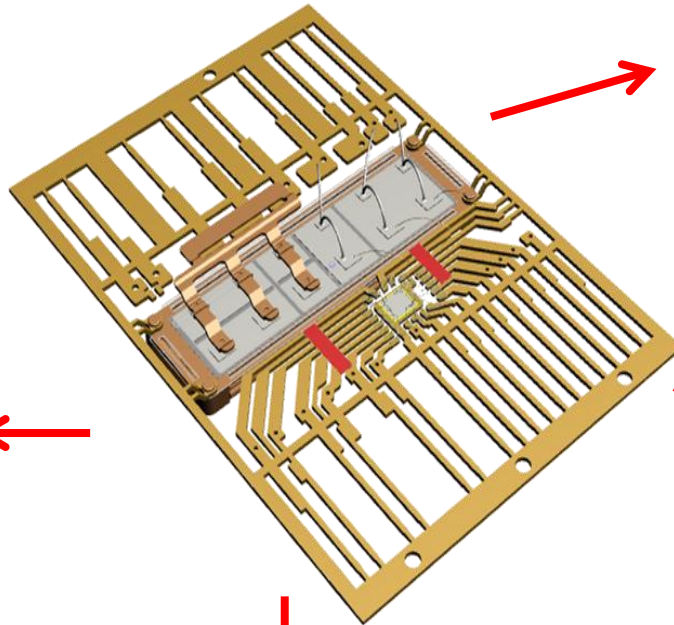
局部精密貴金屬電鍍技術
(Ni/Pd/Au 鎳鈀金)(Ag 銀)



散熱技術-精密鉚接及
異型材料垂直整合



表面粗化技術通過
MSL-1規範

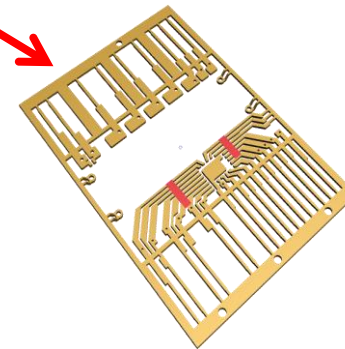


複雜多峰壓延成型

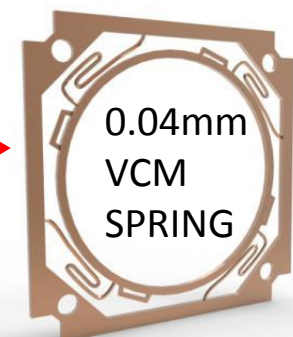
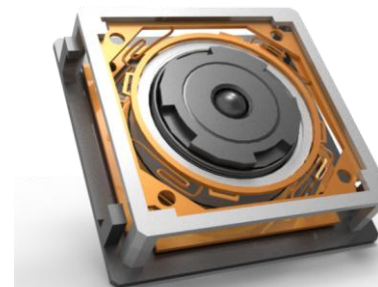
Emerging with Excellent
Voice Coil Motor Spring



Clip-複雜的精密成型折彎技術
(高電壓、高電流)



Power/IC整合技術-
薄料精密長腳配合異型材

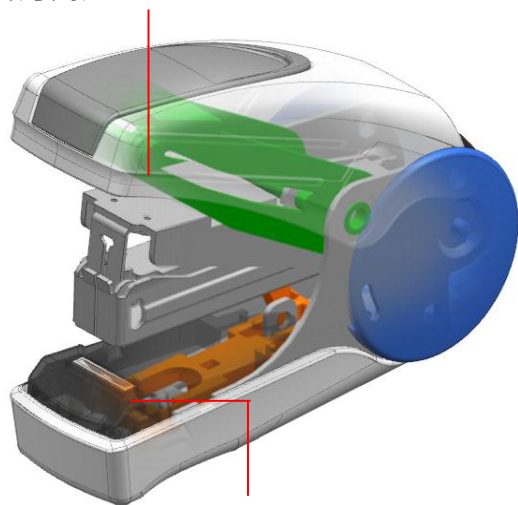


0.08mm
HAIR

0.04mm
VCM
SPRING

省力型訂書機

獨創省力滑臂專利
省力高達50%



創新強擊平針專利
節省紙張30%厚度



自動閉合削筆機

改良式自動閉合專利
筆削不掉出

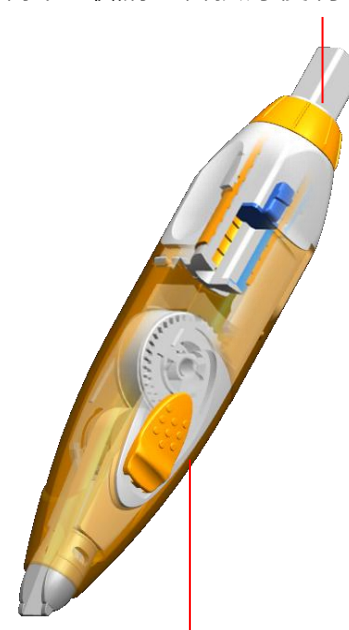


首創棘輪式切削專利
削筆更快速



修正帶

獨有旋轉橡皮擦專利
擦拭、收納、替換好便利



首創Auto lock推鈕專利
劃帶、收納好輕鬆



職人用工藝刀

強力彈片鎖定
荷重3kg以上



獨特刀片限位專利
切割穩定不搖晃



主要客戶

11

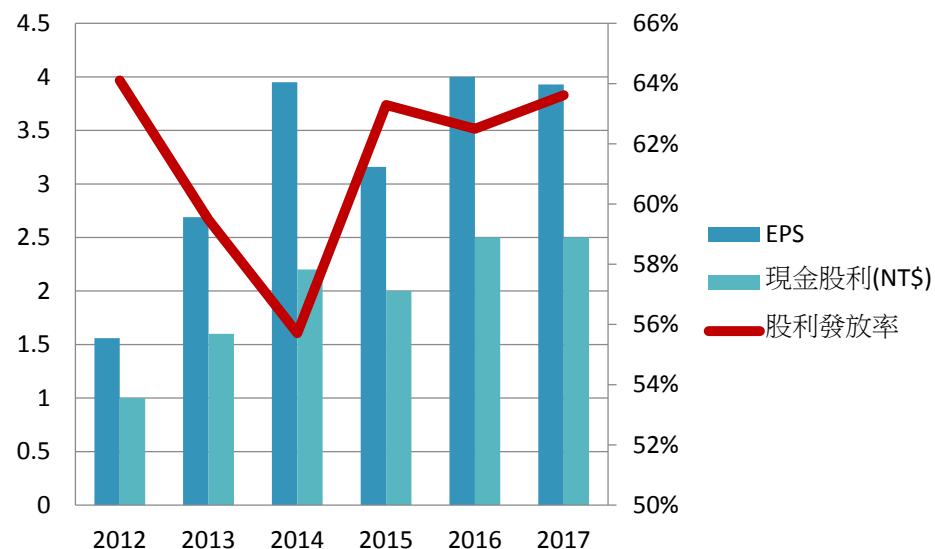
電子



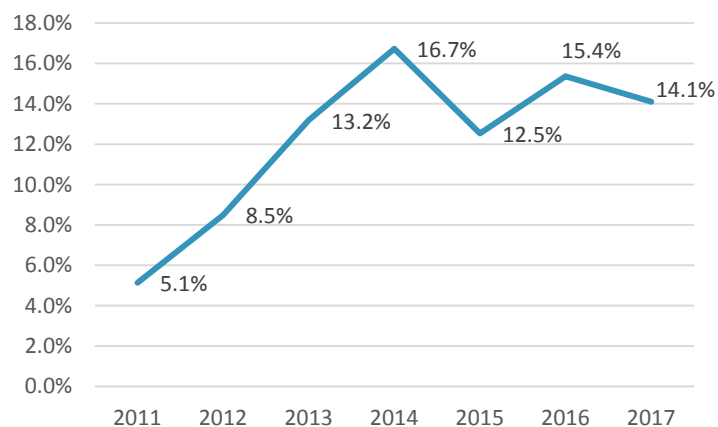
五金文具



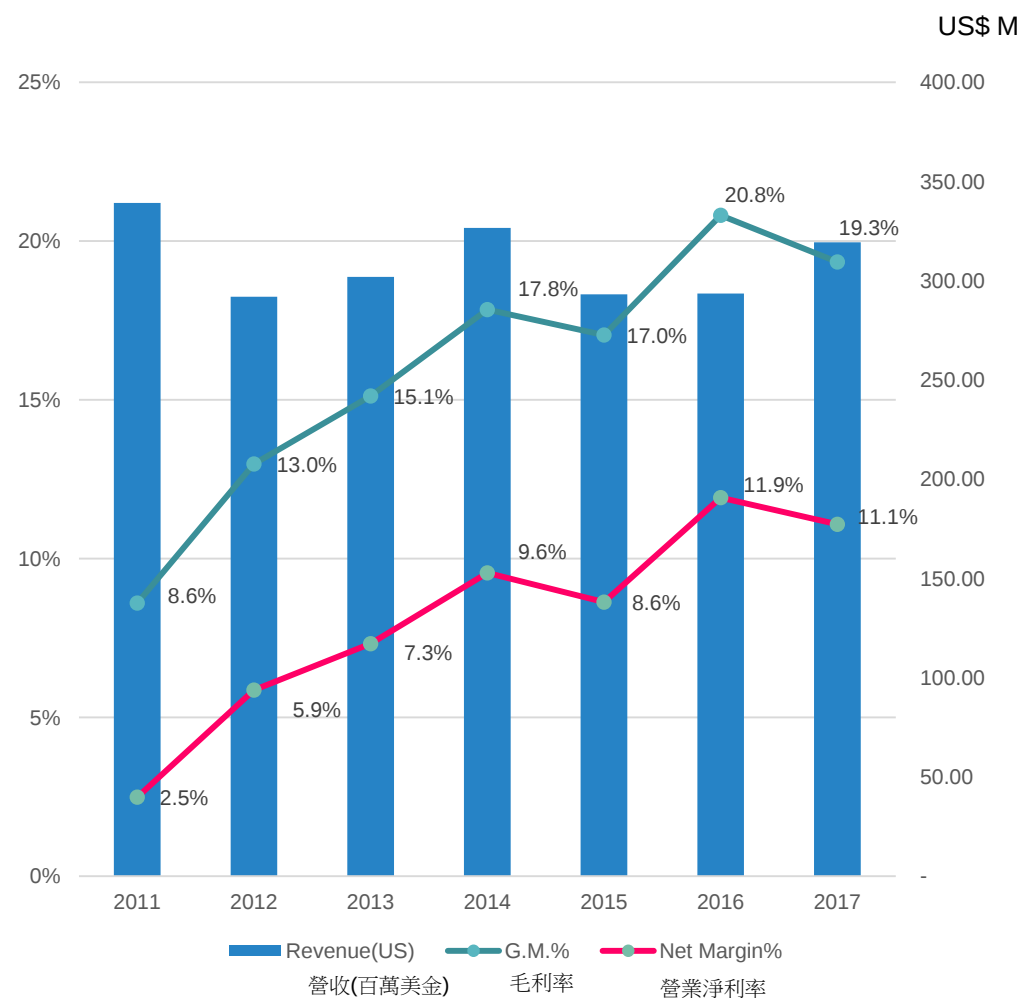
每股盈餘與現金股利



股東權益報酬率



經營績效



合併綜合損益表

13

(新台幣千元)	3Q18	2Q18	3Q17	QoQ	YoY
營業收入	2,745,020	2,691,186	2,467,005	2.0%	11.3%
營業毛利	526,130	519,945	470,143	1.2%	11.9%
營業毛利率	19.2%	19.3%	19.1%	-0.2%	0.1%
營業費用	221,058	212,746	202,266	3.9%	9.3%
營業淨利	305,072	307,199	267,877	-0.7%	13.9%
營業淨利率	11.1%	11.4%	10.9%	-0.3%	0.3%
營業外收支	(1,775)	39,948	10,897	-104.4%	-116.3%
歸屬予母公司業主之本期淨利	277,628	241,752	213,832	14.8%	29.8%
純益率	10.1%	9.0%	8.7%	1.1%	1.4%
每股盈餘(新台幣元)	1.25	1.33	1.17	-6%	6.8%

合併資產負債表

14

(新台幣千元)	3Q18		2Q18		3Q17	
	金額	%	金額	%	金額	%
現金及金融資產	675,268	6	1,016,393	9	646,739	6
應收帳款	2,369,736	21	2,350,510	20	2,249,636	21
存貨	2,761,481	25	2,740,287	25	2,772,685	26
不動產、廠房及設備	4,621,245	42	4,544,325	40	4,492,491	42
資產總計	10,950,787	100	11,209,880	100	10,677,449	100
流動負債	3,519,114	31	4,005,258	36	3,052,119	28
非流動負債	1,701,449	16	1,594,649	14	2,157,167	21
負債總計	5,220,563	47	5,599,907	50	5,209,286	49
股東權益總計	5,803,387	53	5,609,973	50	5,468,163	51

Q&A



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<http://www.sdi.com.tw>