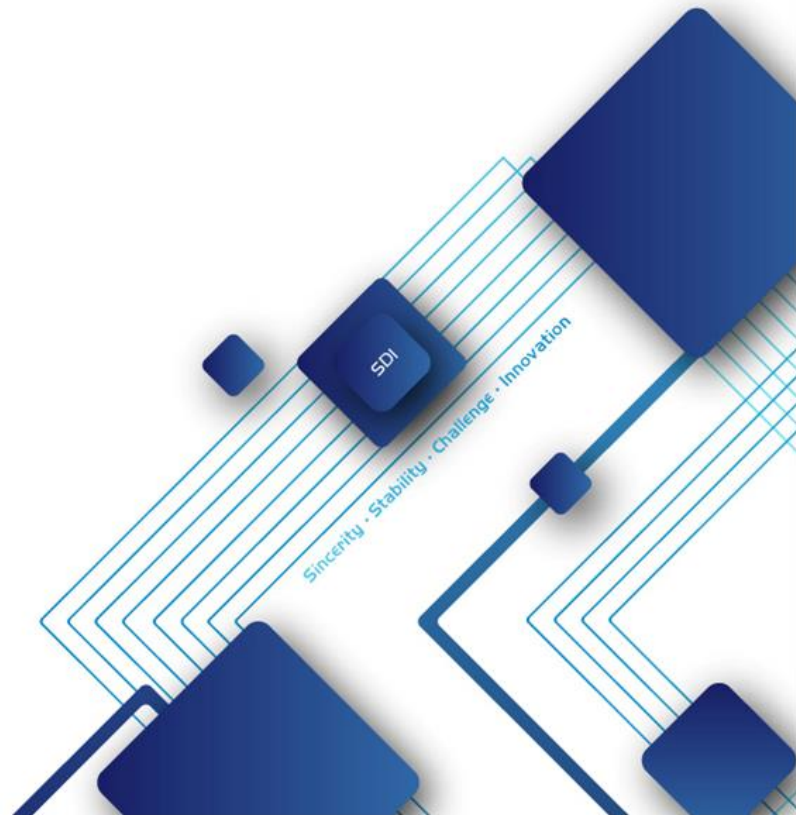
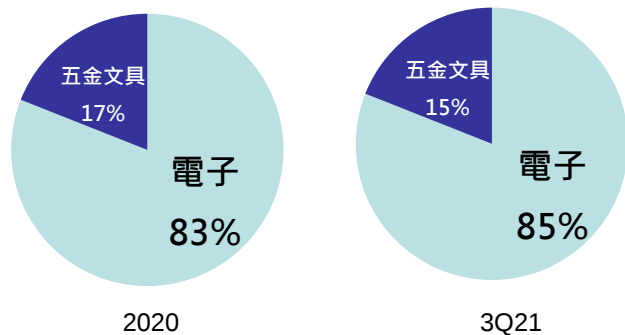


# 順德公司法說簡報 ( 2351:TT SDI )

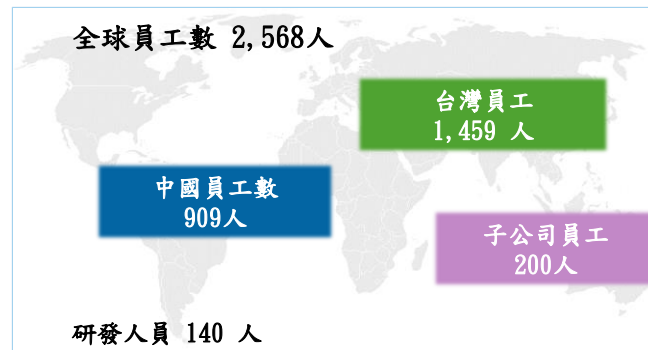


# SDI 概況

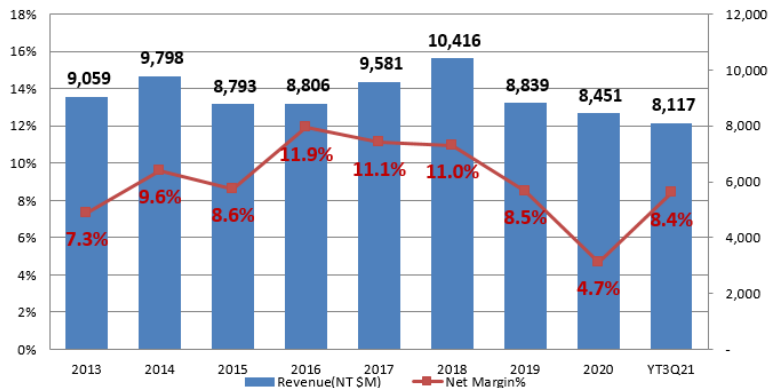
## 產品分類及營收比重



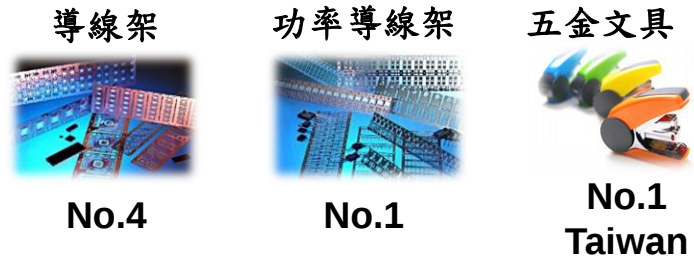
## 員工數



## 財務資訊



## 市場佔有率



資料來源：SEMI Industry Research and Statistic, April 2020

# 公司沿革

陳水錦先生創立  
順德製造所，製  
造手牌鉛筆刀



1967

1953



公司改組，成  
立順德工業股  
份有限公司

成立電子事業部  
門，生產半導體導  
線架及 IC 插座等



1983

電子類股掛  
牌上市  
(2351)



順德工業(江蘇)  
有限公司成立

南投二廠新建完成，  
導線架產能倍增

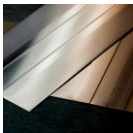


2005

完成江蘇廠三期擴  
建工程

順德公益慈善基金  
會成立

榮獲數位時代雜誌評為  
「科技業一百大公司」



2010

I-PULO 雙主修  
正帶榮獲德國 iF  
產品設計大獎



2012

集團成立  
60 週年



2013



INGENUITY  
職人用工藝刀榮獲德  
國、日本、台灣產品  
設計大獎

2015

榮獲  
ISO500001、  
CSR 認證



2016



25屆國家品質獎  
卓越經營獎  
LEED黃金級認證

2018



第5屆  
卓越中堅  
企業獎

2019

# 全球據點



# 國際認證

- ✓ CSR 2020 Certified 2021
- ✓ IECQ HSPM QC 080000:2017 Certified 2021
- ✓ IATF16949:2016 Certified 2021
- ✓ ISO 45001:2018 Certified 2020
- ✓ CNS 45001:2018 Certified 2020
- ✓ ISO 9001:2015 Certified 2020
- ✓ ISO14001:2015 Certified 2020
- ✓ ISO 50001:2018 Certified 2020
- ✓ AEO Certified 2013



# 電子產品應用

## 車用



- Comfort & Control
- ICE Powertrain
- xEV e-Power train
- Parking Brake
- BMS
- DSC-Inverter

### ADAS Application

- Radar system
- Body system
- Steering & Suspension
- Sensor
- Powertrain



## 工業



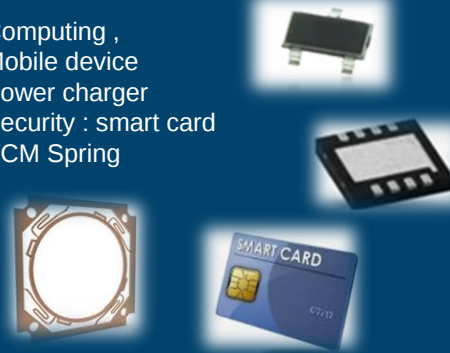
- Motor control units
- Home applications : Air conditioners , washing machines , Micro wave
- Traction : High speed train ,subway power Unit
- 5G base station



## 消費性電子

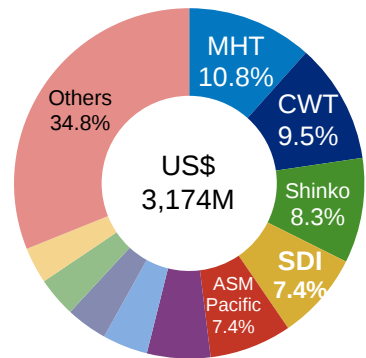


- Computing ,
- Mobile device
- Power charger
- Security : smart card
- VCM Spring

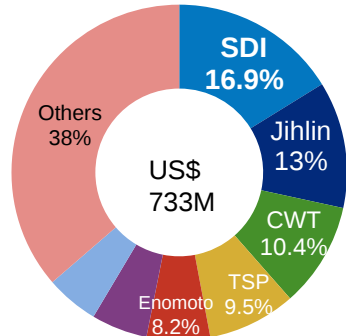


# 產業趨勢

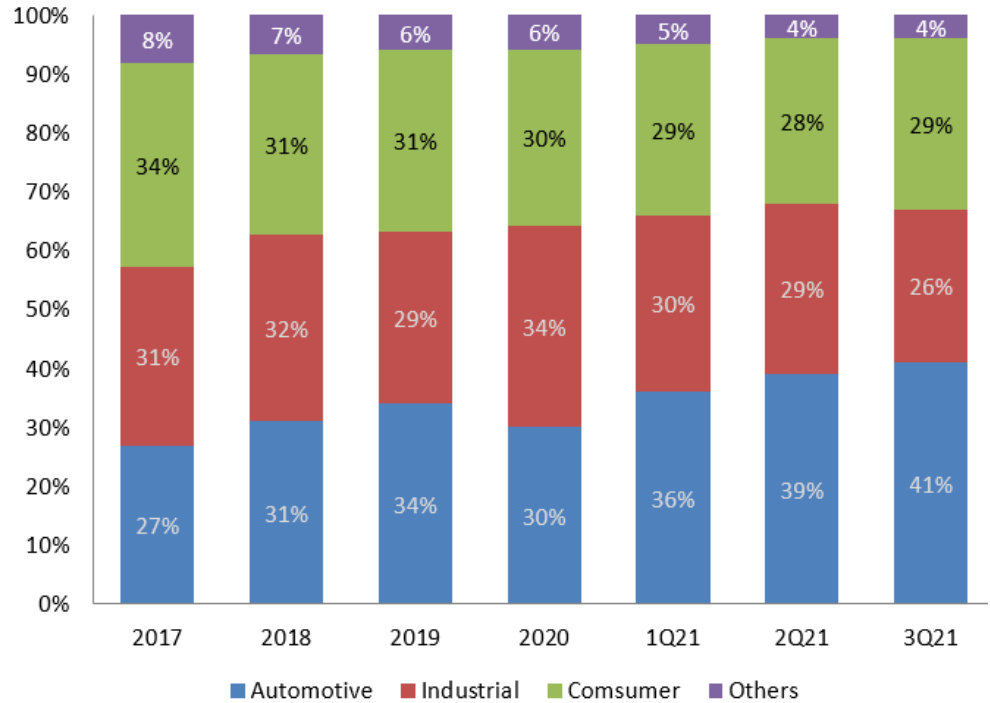
全球市場市場佔有率



功率導線架全球市場佔有率



終端市場應用

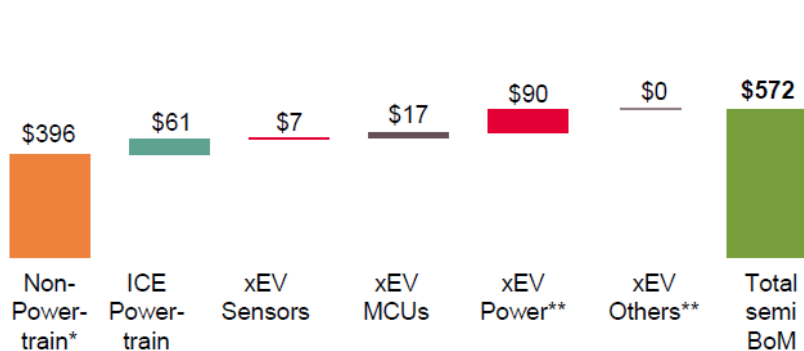


Source : SEMI Industry Research and Statistics, April 2020

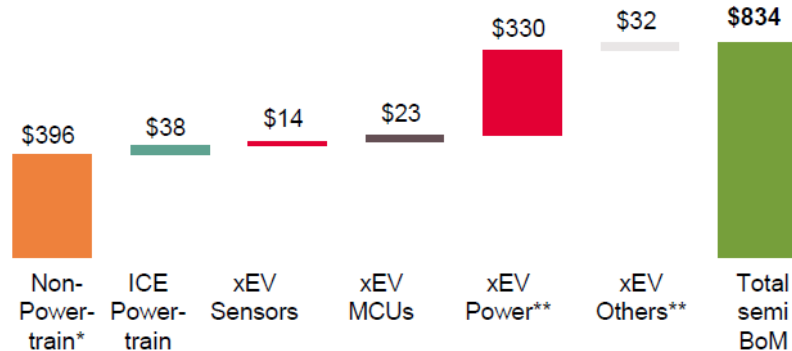
# 產業趨勢

## 2020 average xEV semiconductor content by degree of electrification

### 48 V / Mild Hybrids



### Full & Plug-in Hybrids and Battery Electric Vehicles



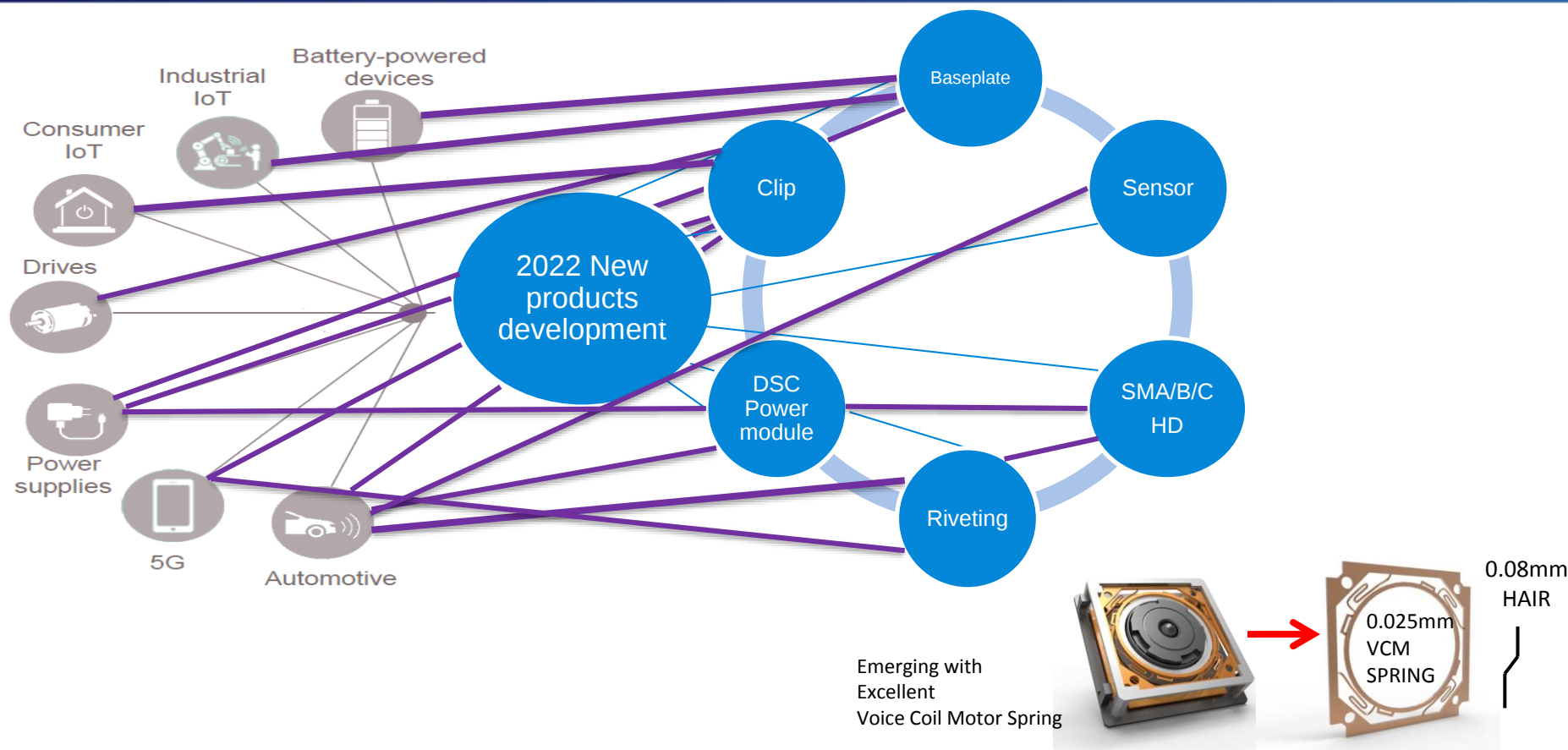
|       |                |                |
|-------|----------------|----------------|
| 2020  | 2.3m vehicles  | 6.1m vehicles  |
| 2022e | 5.8m vehicles  | 12.2m vehicles |
| 2025e | 18.8m vehicles | 21.0m vehicles |
| 2030e | 27.3m vehicles | 32.0m vehicles |

\* Non-Powertrain: average semiconductor content in body, chassis, safety and infotainment application segments

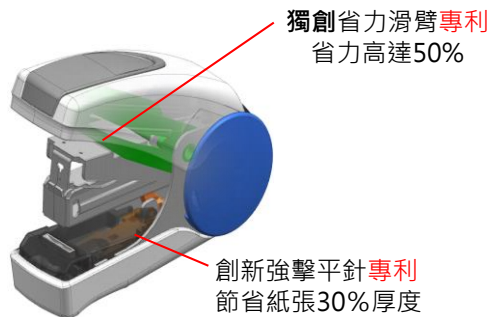
\*\* "power" includes voltage regulators and ASIC; "others" include opto, small signal discretes, memory

Sources: Infineon; based on or includes content supplied by IHS Markit, Automotive Group: *Alternative Propulsion Forecast*. July 2020;  
Strategy Analytics: *Automotive Semiconductor Demand Forecast 2018-2027* and *Automotive Sensor Demand 2018-2027*. July 2020

# 競爭優勢



## 省力型訂書機



## I-PUSH滾輪修正帶



## 鋁合金握把黑刀



## 直液替換式油性筆



## 鈦金屬輕量S剪



## 省力低噪封箱膠帶台



# 主要客戶

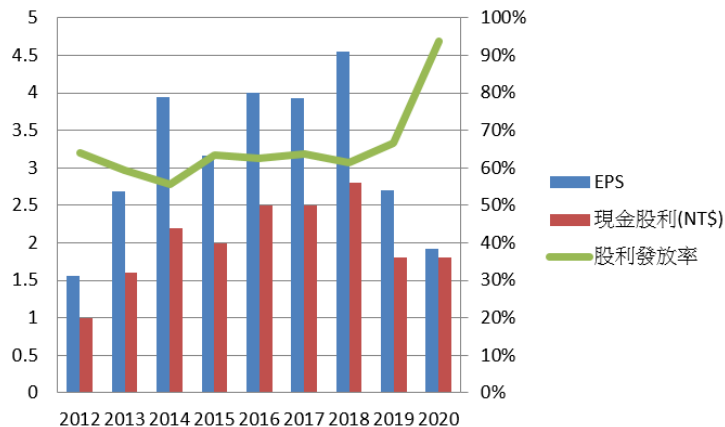
## 電子



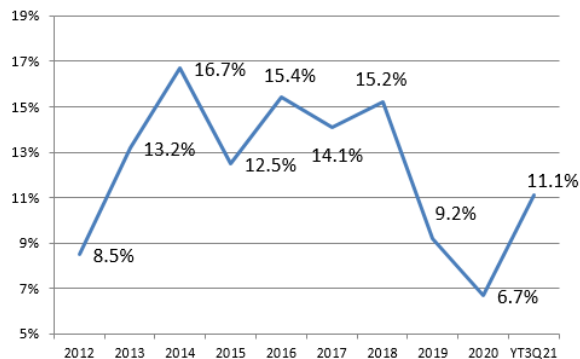
## 五金文具



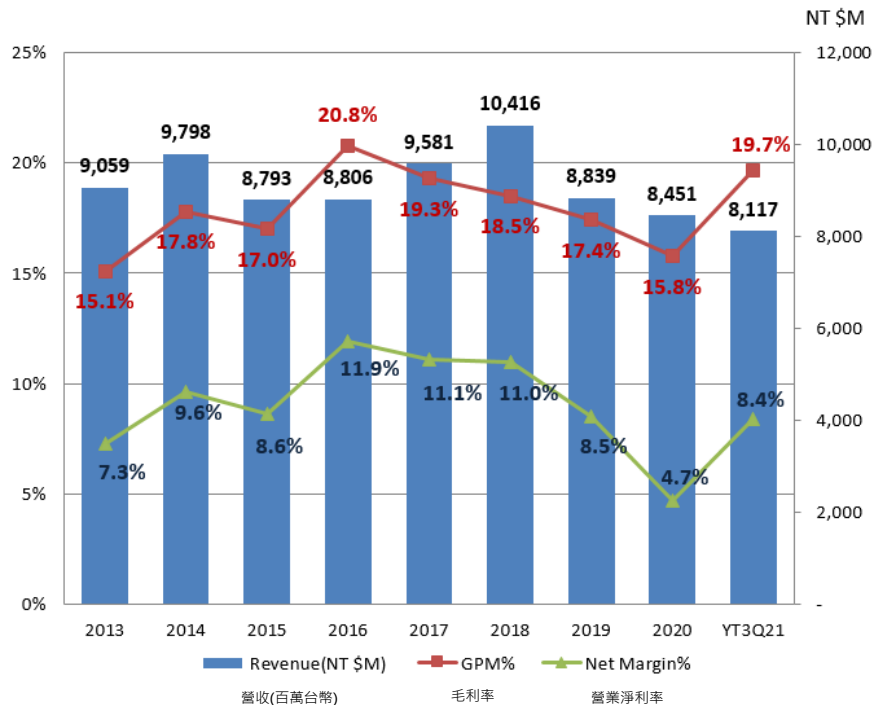
## 每股盈餘與現金股利



## 股東權益報酬率



## 經營績效



# 合併綜合損益表

| (新台幣千元)       | 3Q21      | 2Q21      | 3Q20      | 3Q21<br>over<br>2Q21 | 3Q21<br>over<br>3Q20 |
|---------------|-----------|-----------|-----------|----------------------|----------------------|
| 營業收入          | 2,900,548 | 2,764,685 | 2,131,507 | 4.9%                 | 36.1%                |
| 營業毛利          | 554,938   | 560,613   | 352,901   | -1.0%                | 57.3%                |
| 營業毛利率         | 19.1%     | 20.3%     | 16.6%     | -1.1%                | 2.6%                 |
| 營業費用          | 224,713   | 220,348   | 183,868   | 2.0%                 | 22.2%                |
| 營業淨利          | 330,225   | 340,265   | 169,033   | -3.0%                | 95.4%                |
| 營業淨利率         | 11.4%     | 12.3%     | 7.9%      | -0.9%                | 3.5%                 |
| 營業外收支         | (2,063)   | (35,039)  | (25,302)  | 94.1%                | 91.8%                |
| 歸屬予母公司業主之本期淨利 | 236,923   | 224,214   | 92,882    | 5.7%                 | 155.1%               |
| 純益率           | 8.9%      | 8.4%      | 5.1%      | 0.5%                 | 3.7%                 |
| 每股盈餘(新台幣元)    | 1.30      | 1.23      | 0.51      | 6%                   | 154.9%               |

# 合併資產負債表

| (新台幣千元)       | 2021.9.30         |            | 2021.6.30         |            | 2020.9.30         |            |
|---------------|-------------------|------------|-------------------|------------|-------------------|------------|
|               | 金額                | %          | 金額                | %          | 金額                | %          |
| 現金及金融資產       | 500,833           | 4          | 648,603           | 6          | 629,728           | 6          |
| 應收帳款          | 2,183,316         | 18         | 2,131,134         | 18         | 1,658,560         | 16         |
| 存貨            | 3,958,904         | 33         | 3,632,079         | 31         | 2,753,997         | 27         |
| 不動產、廠房及設備     | 4,589,980         | 38         | 4,441,214         | 38         | 4,375,300         | 43         |
| <b>資產總計</b>   | <b>12,158,542</b> | <b>100</b> | <b>11,727,661</b> | <b>100</b> | <b>10,256,396</b> | <b>100</b> |
| 流動負債          | 3,622,748         | 30         | 3,318,672         | 29         | 2,190,351         | 21         |
| 非流動負債         | 2,235,078         | 18         | 2,030,674         | 17         | 2,225,468         | 22         |
| <b>負債總計</b>   | <b>5,857,826</b>  | <b>48</b>  | <b>5,349,346</b>  | <b>46</b>  | <b>4,415,819</b>  | <b>43</b>  |
| <b>股東權益總計</b> | <b>6,300,716</b>  | <b>52</b>  | <b>6,378,315</b>  | <b>54</b>  | <b>5,840,577</b>  | <b>57</b>  |

# Q&A

# Thank you for listening.

Sincerity · Stability · Challenge · Innovation

