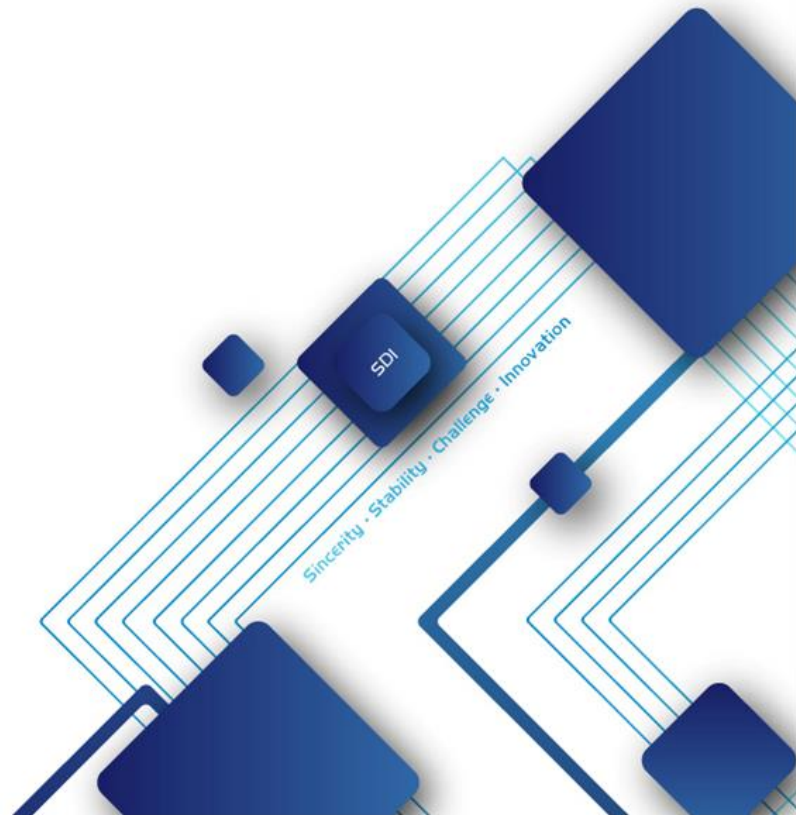
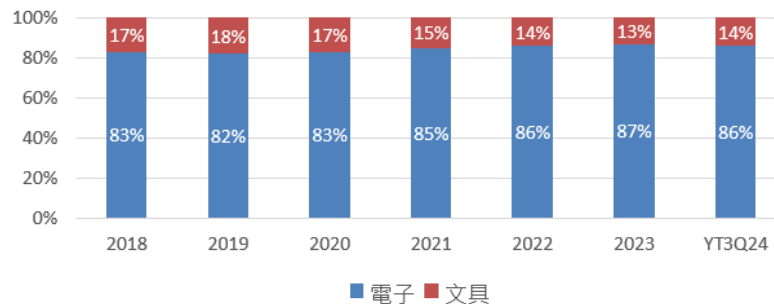


順德公司法說簡報 (2351:TT SDI)

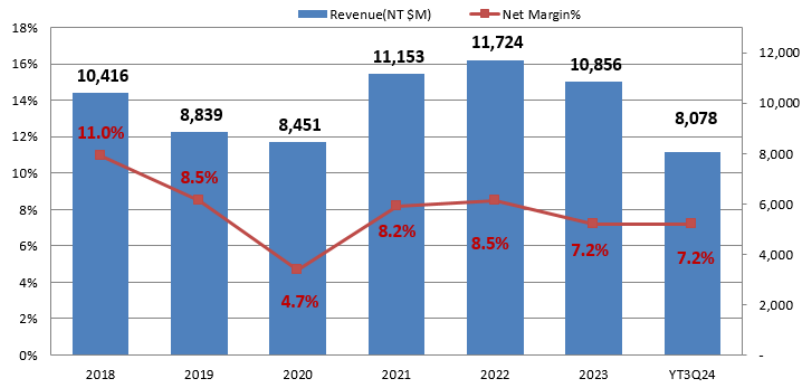


SDI概況

產品分類及營收比重

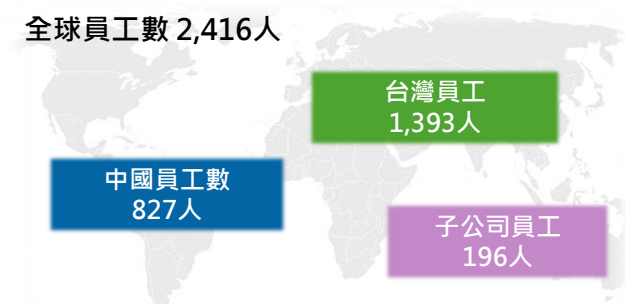


財務資訊



員工數

全球員工數 2,416人



研發人員 117人

市場佔有率

導線架



No.4

功率導線架



No.1

五金文具



No.1
Taiwan

資料來源：SEMI Industry Research and Statistic, April 2020

公司沿革

1953

陳水錦先生創立
順德製造所，製
造手牌鉛筆刀



1967

公司改組為
順德工業股
份有限公司



1983

成立電子事業部
門，生產半導體導
線架及 IC 插座等



1996

電子類股
掛牌上市
(2351:TT)



1998

順德工業(江蘇)
有限公司成立



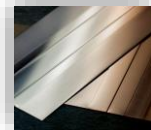
2001

跨入IDM市場
陸續新增
IDM客戶



2010

與三菱合作成立
異形材(DG)加工廠



2016

通過CSR認證



2017

獲Infineon 2017年
最佳供應商



2021

出版永續報告書



2023

南投H棟
擴充完成



公司成立
70週年



全球據點



Virginia, USA
順德(美國銷售辦事處)



Jiangsu, 順德江蘇廠
(電子/文具製造)

Osaka, Japan
順德文具
(日本銷售辦事處)



順德電子
(日本銷售辦事處)



南投, 台灣
順德·德輝·朝新
(蝕刻製造·鋼鐵材加工)

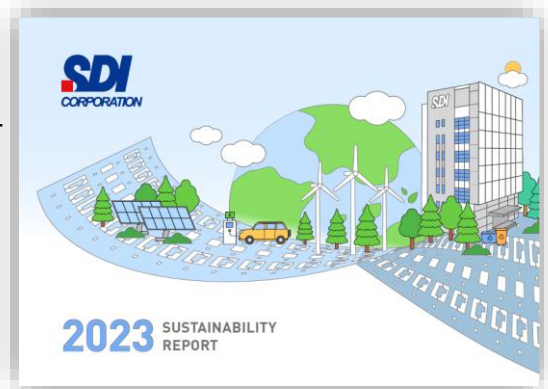


彰化, 台灣 順德總部
(R&D、電子/文具製造)

- 工廠
- 銷售辦事處

ESG及國際認證

- ✓ ISO 14064-1:2018 Certified 2024
- ✓ 2024 Sustainability Report
- ✓ IECQ HSPM QC 080000:2017 Certified 2024
- ✓ IATF16949:2016 Certified 2024
- ✓ ISO 45001:2018 Certified 2023
- ✓ CNS 45001:2018 Certified 2023
- ✓ ISO 9001:2015 Certified 2023
- ✓ ISO 14001:2015 Certified 2023
- ✓ ISO 50001:2018 Certified 2022
- ✓ ISO/IEC 17025:2017 Certified 2022
- ✓ AEO Certified 2013



電子產品應用

車用



- ICE Powertrain
- xEV e-Power train
- ADAS Application
- Parking Brake
- DSC-Inverter
- Charging Station
- Microcontroller Unit Protector
- Battery Management System
- Power Control Unit
- Engine Control Unit
- Air Bag Control Module



工業



- Motor control units
- Home applications : Air conditioners , washing machines , Micro wave
- Traction : High speed train ,subway power Unit
- 5G base station
- Smart Grid
- Solar power



消費性電子

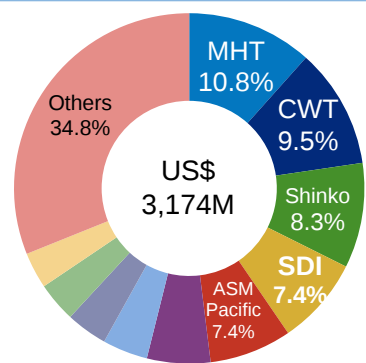


- Computing
- Mobile device
- Power charger
- Security : smart card
- VCM Spring

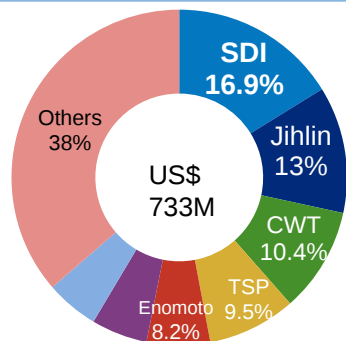


產業趨勢

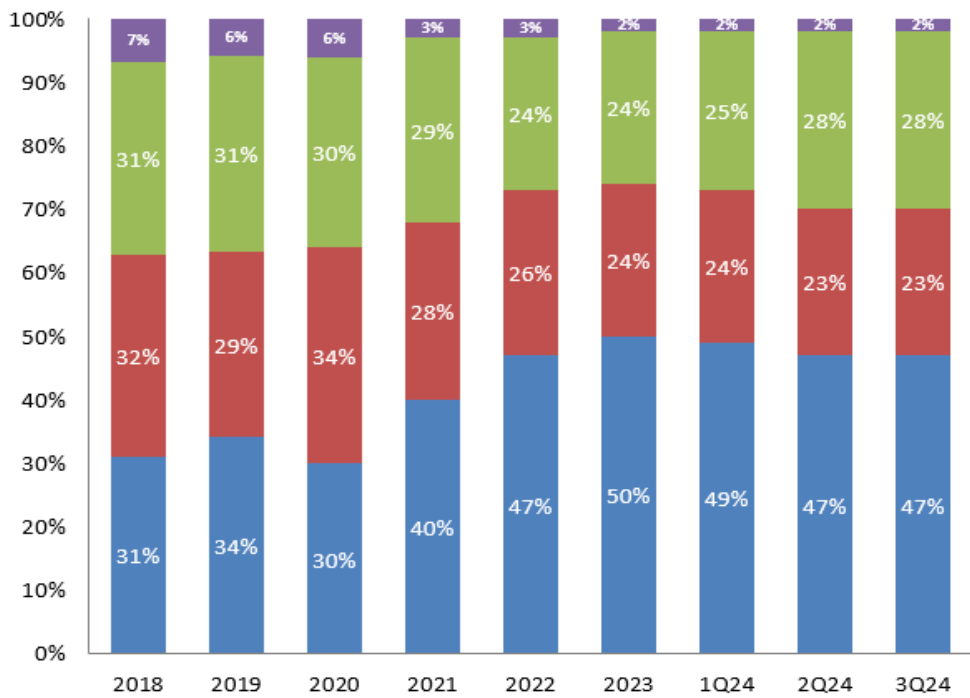
全球市場市場佔有率



功率導線架全球市場佔有率



終端市場應用

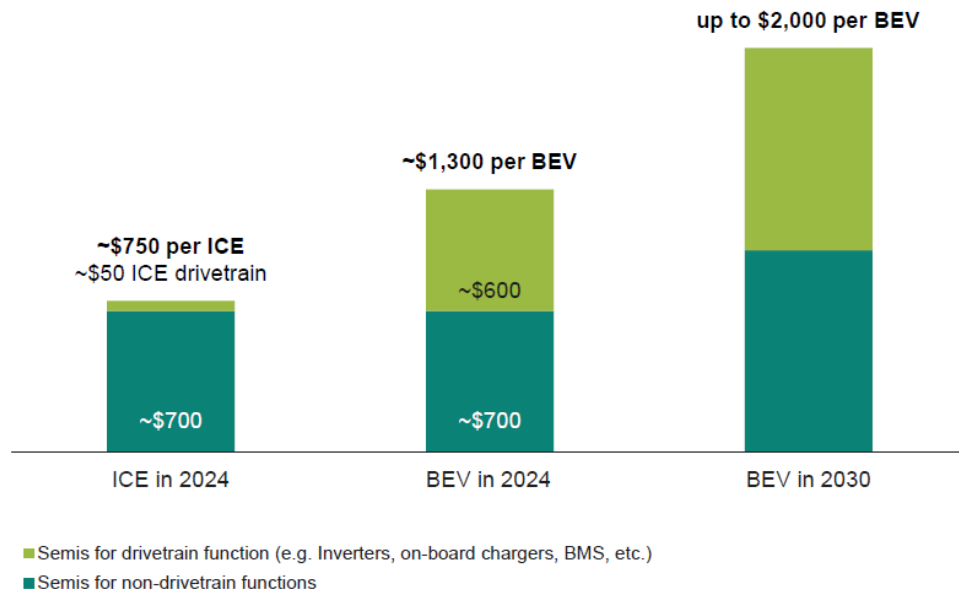


■ Automotive ■ Industrial ■ Consumer ■ Others

Source : SEMI Industry Research and Statistics, April 2020

Semiconductor bill-of-material in a car in 2024 and 2030

[USD]



Key applications for drivetrain semis:

- Inverter
- On-board charger (OBC)
- DC-DC converter
- Battery management system (BMS)
- Auxiliaries

Key applications for non-drivetrain semis:

- Autonomous and automated driving (ADAS/AD)
- Safety and advanced security
- Comfort and premium
- Connectivity
- Infotainment

Based on TechInsights: *Global xEV System Semiconductor and Sensor Demand Forecast 2022-2031*. May 2024; Infineon

競爭優勢

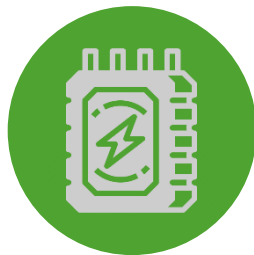


Baseplate/ Pinfin

High power segment

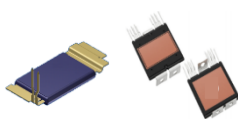


- Renewable energy
- EV/HEV power management
- Power grid
- Powertrain
- Industry motor drives

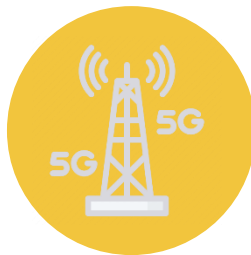


DSC/IPM

Converter & inverter



- Traction inverter
- DC-DC converter
- Motor drives
- EV/HEV inverter
- Home appliances



Riveting

RF wireless devices



- Base station
- Drone, unmanned underwater vehicle
- Military, defense
- Aerospace
- Medical MRI



Discrete/Sensor

Power management

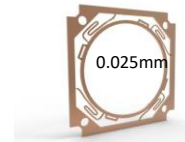


- Automotive
- Power control
- White goods
- Computer & server
- Industry
- ADAS



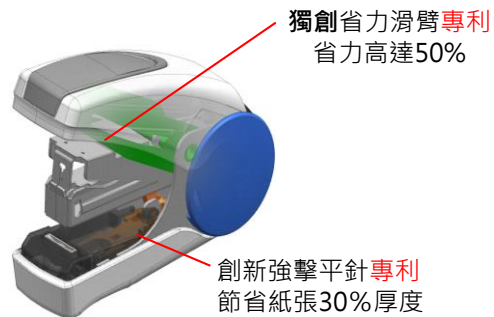
Etching

Consumer /Smart phones



- Spring
- Non-Android
- Android
- Heat sink
- Clip/QFN

省力型訂書機



I-PUSH滾輪修正帶



極致型工藝刀



直液替換式油性筆



鈦金屬輕量S剪



省力低噪封箱膠帶台



主要客戶

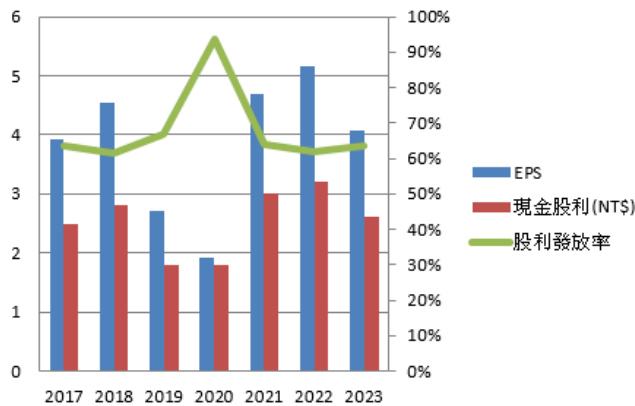
電子



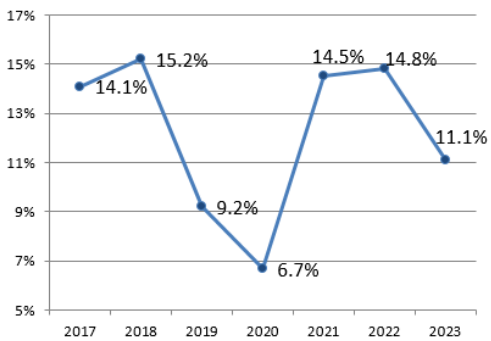
五金文具



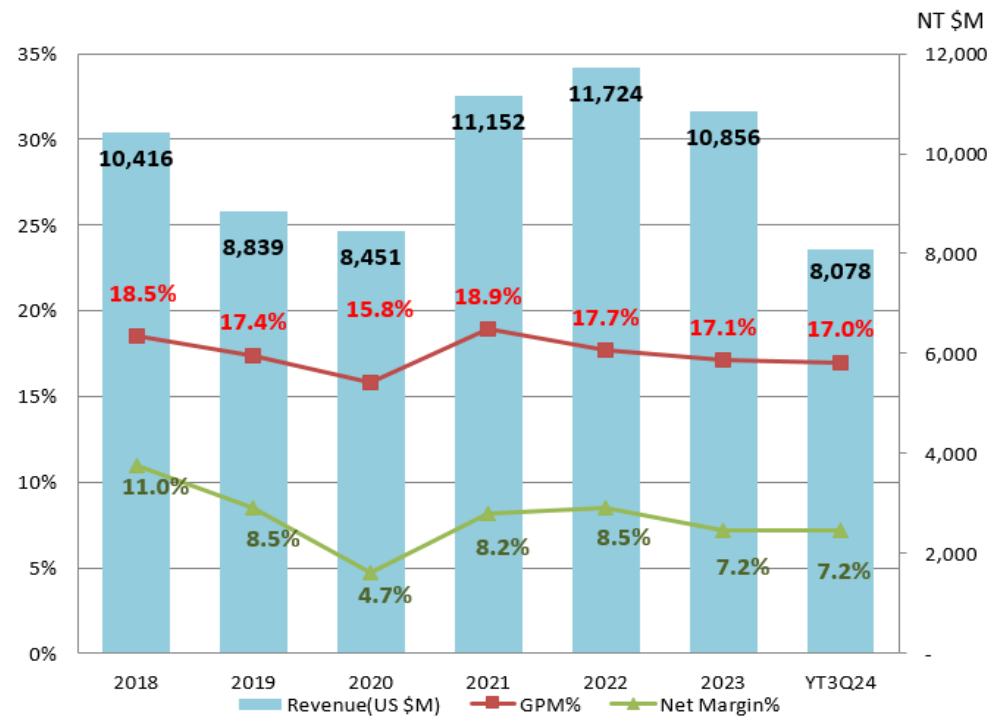
每股盈餘與現金股利



股東權益報酬率



經營績效



合併綜合損益表

(新台幣千元)	3Q24	2Q24	3Q23	3Q24 over 2Q24	3Q24 over 3Q23
營業收入	2,905,144	2,784,564	2,748,185	4.3%	5.7%
營業毛利	455,851	529,134	467,516	-13.8%	-2.5%
營業毛利率	15.7%	19.0%	17.0%	-3.3%	-1.3%
營業費用	229,030	229,308	230,551	-0.1%	-0.7%
營業淨利	226,821	299,826	236,965	-24.3%	-4.3%
營業淨利率	7.8%	10.8%	8.6%	-3.0%	-0.8%
營業外收支	(29,379)	4,981	38,932	-689.8%	-175.5%
歸屬予母公司業主之本期淨利	156,693	218,759	208,005	-28.4%	-24.7%
純益率	5.8%	8.4%	8.0%	-2.6%	-2.3%
每股盈餘(新台幣元)	0.86	1.20	1.14	-28.3%	-24.6%

合併資產負債表

(新台幣千元)	2024.9.30		2024.6.30		2023.9.30	
	金額	%	金額	%	金額	%
現金及金融資產	793,758	6	930,541	7	655,442	5
應收帳款	1,982,800	15	1,934,609	15	2,035,099	16
存貨	3,997,402	31	3,900,344	31	3,685,914	30
不動產、廠房及設備	5,042,860	41	5,099,150	41	5,294,124	43
資產總計	12,587,699	100	12,728,730	100	12,411,646	100
流動負債	3,148,115	25	3,786,576	30	3,323,590	27
非流動負債	2,200,891	17	1,860,180	14	2,038,739	16
負債總計	5,349,006	42	5,646,756	44	5,362,329	43
股東權益總計	7,238,693	58	7,081,974	56	7,049,317	57

Q&A

<http://www.sdi.com.tw>
Invest@email.sdi.com.tw

Sincerity · Stability · Challenge · Innovation

