

公開資訊觀測站法說會重大訊息資料

開會日期：107年10月30日(二)

開會時間：2:00PM

開會地點：瑞昱半導體公司;新竹科學園區創新二路2號

參加人員：國內外法人、記者

會議主席：發言人 黃依瑋副總

主要內容：2018年第三季法人說明會資訊

(1) 說明2018年第三季損益表主要數字

瑞昱半導體2018年第三季損益表主要資訊如下：

營業收入：新台幣120.9億元,較上季成長8.4%;較去年同期成長10.4%。

營業毛利率：47.02%

稅後淨利：新台幣14.12億元

以加權平均流通在外股數計算，每股盈餘為2.78元。

(2) 2018年第四季營運展望

第四季進入傳統季節性庫存調整，預期本季市場需求較第三季緩和。

Announcements for Market Observation Post of Taiwan Stock Exchange Corporation –
Material Information of Analyst and Institutional Investor Meeting

1. Date: Tuesday, October 30, 2018
2. Time: 2:00 PM
3. Place: Realtek Semiconductor Corporation
No 2, Innovation Rd. II, Hsinchu Industrial Park, Hsinchu, Taiwan
4. Audience: Domestic as well as international institutional investors and reporters
5. Subject: 2018 Q3 Earnings Release and Marketing/Sales Update
6. Statement:

6.1 2018 3rd Quarter Financial Results

Sales Revenue: NT\$12.09 billion, up 8.4% QoQ, and up 10.4% YoY.

Gross Margin: 47.02%

Net Income: NT\$1.41 billion

EPS: NT\$2.78

6.2 2018 Q4 Company Guidance

Q4 traditionally involves seasonal inventory adjustment; the market demand is expected to be softer than that in Q3.



瑞昱半導體2018年第三季法人說明會

Realtek 3Q18 Earnings Release

October 30th, 2018

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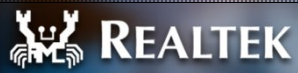
3Q18 合併損益表(自結數)

	3Q18		2Q18		QoQ	3Q17		YoY
(單位: 新台幣百萬元)	金額	%	金額	%	%	金額	%	%
營業收入淨額	12,086	100%	11,152	100%	8.4%	10,951	100%	10.4%
營業毛利	5,683	47.0%	4,959	44.5%	14.6%	4,813	43.9%	18.1%
推銷費用	(663)	(5.5%)	(586)	(5.3%)		(592)	(5.4%)	
管理及總務費用	(338)	(2.8%)	(313)	(2.8%)		(285)	(2.6%)	
研究發展費用	(3,405)	(28.2%)	(3,113)	(27.9%)		(3,017)	(27.6%)	
營業費用合計	(4,406)	(36.5%)	(4,012)	(36.0%)		(3,895)	(35.6%)	
營業利益	1,279	10.6%	949	8.5%	34.7%	919	8.4%	39.2%
營業外收入及支出	225	1.9%	120	1.1%		306	2.8%	
本期淨利	1,412	11.7%	1,002	9.0%	41.0%	1,154	10.5%	22.4%
每股盈餘 (元)	<u>\$2.78</u>		<u>\$1.97</u>			<u>\$2.28</u>		

3Q18 Consolidated Income Statement (Unaudited)

	3Q18		2Q18		QoQ	3Q17		YoY
(in NT\$ Millions)	Amount	%	Amount	%	%	Amount	%	%
Net Sales	12,086	100%	11,152	100%	8.4%	10,951	100%	10.4%
Gross Profit	5,683	47.0%	4,959	44.5%	14.6%	4,813	43.9%	18.1%
Selling expenses	(663)	(5.5%)	(586)	(5.3%)		(592)	(5.4%)	
Administration expenses	(338)	(2.8%)	(313)	(2.8%)		(285)	(2.6%)	
R&D expenses	(3,405)	(28.2%)	(3,113)	(27.9%)		(3,017)	(27.6%)	
Operating Expenses	(4,406)	(36.5%)	(4,012)	(36.0%)		(3,895)	(35.6%)	
Operating Income	1,279	10.6%	949	8.5%	34.7%	919	8.4%	39.2%
Net non-operating income	225	1.9%	120	1.1%		306	2.8%	
Net Income	1,412	11.7%	1,002	9.0%	41.0%	1,154	10.5%	22.4%
EPS(NT\$)	<u>\$2.78</u>		<u>\$1.97</u>			<u>\$2.28</u>		

Thank You!



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