

公開資訊觀測站法說會重大訊息資料

開會日期：108年1月29日(二)

開會時間：2:00PM

開會地點：瑞昱半導體公司; 新竹科學園區創新二路2號

參加人員：國內外法人、記者

會議主席：發言人 黃依瑋副總

主要內容：2018年第四季法人說明會資訊

(1) 說明2018年第四季損益表主要數字

瑞昱半導體2018年第四季損益表主要資訊如下：

營業收入：新台幣119.4億元,較上季減少1.2%。

營業毛利率：44.93%

稅後淨利：新台幣11.0億元

以加權平均流通在外股數計算，每股盈餘為2.16元。

(2) 說明2018年全年損益表主要數字

瑞昱半導體2018年全年損益表主要資訊如下：

營業收入：新台幣458.1億元,較2017年成長9.9%。

營業毛利率：44.67%

稅後淨利：新台幣43.5億元

以加權平均流通在外股數計算，每股盈餘為8.57元。

(3) 2019年第一季營運展望

第一季雖受農曆春節假期影響，工作天數減少，然客戶需求持續，本季營運審慎正向。

Announcements for Market Observation Post of Taiwan Stock Exchange Corporation –
Material Information of Analyst and Institutional Investor Meeting

1. Date: Tuesday, January 29, 2019
2. Time: 2:00 PM
3. Place: Realtek Semiconductor Corporation
No 2, Innovation Rd. II, Hsinchu Industrial Park, Hsinchu, Taiwan
4. Audience: Domestic as well as international institutional investors and reporters
5. Subject: 2018 Q4 and 2018 full-year Earnings Release and Marketing/Sales Update
6. Statement:

6.1 2018 4th Quarter Financial Results

Sales Revenue: NT\$11.9 billion, down 1.2% QoQ.

Gross Margin: 44.93%

Net Income: NT\$1.10 billion

EPS: NT\$2.16

6.2 2018 Full-Year Financial Results

Sales Revenue: NT\$45.8 billion, up 9.9% YoY

Gross Margin: 44.67%

Net Income: NT\$4.35 billion

EPS: NT\$8.57

6.3 2019 Q1 Company Guidance

The working days reduce in Q1 due to the Lunar New Year holidays; nonetheless, we maintain cautiously positive about Q1 business, thanks to the sustaining demands from our customers.



REALTEK

瑞昱半導體2018年第四季法人說明會

Realtek 4Q18 Earnings Release

January 29th, 2019

4Q18 合併損益表(自結數)

	4Q18		3Q18		QoQ	4Q17		YoY
(單位: 新台幣百萬元)	金額	%	金額	%	%	金額	%	%
營業收入淨額	11,942	100%	12,086	100%	(1.2%)	10,802	100%	10.6%
營業毛利	5,366	44.9%	5,683	47.0%	(5.6%)	4,519	41.8%	18.7%
推銷費用	(639)	(5.4%)	(663)	(5.5%)		(546)	(5.1%)	
管理及總務費用	(330)	(2.8%)	(338)	(2.8%)		(310)	(2.9%)	
研究發展費用	(3,483)	(29.2%)	(3,405)	(28.2%)		(3,053)	(28.3%)	
營業費用合計	(4,452)	(37.3%)	(4,406)	(36.5%)		(3,909)	(36.2%)	
營業利益	915	7.7%	1,279	10.6%	(28.4%)	612	5.7%	49.5%
營業外收入及支出	273	2.3%	225	1.9%		242	2.2%	
本期淨利	1,097	9.2%	1,412	11.7%	(22.3%)	798	7.4%	37.5%
每股盈餘 (元)	<u>\$2.16</u>		<u>\$2.78</u>			<u>\$1.58</u>		

4Q18 Consolidated Income Statement (Unaudited)

	4Q18		3Q18		QoQ	4Q17		YoY
(in NT\$ Millions)	Amount	%	Amount	%	%	Amount	%	%
Net Sales	11,942	100%	12,086	100%	(1.2%)	10,802	100%	10.6%
Gross Profit	5,366	44.9%	5,683	47.0%	(5.6%)	4,519	41.8%	18.7%
Selling Expenses	(639)	(5.4%)	(663)	(5.5%)		(546)	(5.1%)	
Administration Expenses	(330)	(2.8%)	(338)	(2.8%)		(310)	(2.9%)	
R&D Expenses	(3,483)	(29.2%)	(3,405)	(28.2%)		(3,053)	(28.3%)	
Operating Expenses	(4,452)	(37.3%)	(4,406)	(36.5%)		(3,909)	(36.2%)	
Operating Income	915	7.7%	1,279	10.6%	(28.4%)	612	5.7%	49.5%
Net Non-operating Income	273	2.3%	225	1.9%		242	2.2%	
Net Income	1,097	9.2%	1,412	11.7%	(22.3%)	798	7.4%	37.5%
EPS(NT\$)	<u>\$2.16</u>		<u>\$2.78</u>			<u>\$1.58</u>		

2018 合併損益表(自結數)

	2018		2017		YoY
(單位: 新台幣百萬元)	金額	%	金額	%	%
營業收入淨額	45,806	100%	41,688	100%	9.9%
營業毛利	20,461	44.7%	17,903	43.0%	14.3%
推銷費用	(2,464)	(5.4%)	(2,142)	(5.1%)	
管理及總務費用	(1,262)	(2.8%)	(1,118)	(2.7%)	
研究發展費用	(12,970)	(28.3%)	(11,445)	(27.5%)	
營業費用合計	(16,696)	(36.5%)	(14,705)	(35.3%)	13.5%
營業利益	3,771	8.2%	3,204	7.7%	17.7%
營業外收入及支出	886	1.9%	422	1.0%	
本期淨利	4,351	9.5%	3,392	8.1%	28.3%
每股盈餘 (元)	<u>\$8.57</u>		<u>\$6.71</u>		

2018 Consolidated Income Statement (Unaudited)

(in NT\$ Millions)	2018		2017		YoY
	金額	%	金額	%	%
Net Sales	45,806	100%	41,688	100%	9.9%
Gross Profit	20,461	44.7%	17,903	43.0%	14.3%
Selling Expenses	(2,464)	(5.4%)	(2,142)	(5.1%)	
Administration Expenses	(1,262)	(2.8%)	(1,118)	(2.7%)	
R&D Expenses	(12,970)	(28.3%)	(11,445)	(27.5%)	
Operating Expenses	(16,696)	(36.5%)	(14,705)	(35.3%)	13.5%
Operating Income	3,771	8.2%	3,204	7.7%	17.7%
Net Non-operating Income	886	1.9%	422	1.0%	
Net Income	4,351	9.5%	3,392	8.1%	28.3%
EPS(NT\$)	<u>\$8.57</u>		<u>\$6.71</u>		

Thank You!



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