

公開資訊觀測站法說會重大訊息資料

開會日期：108年11月1日(五)

開會時間：2:00PM

開會地點：瑞昱半導體公司; 新竹科學園區創新二路2號

參加人員：國內外法人、記者

會議主席：發言人 黃依瑋副總

主要內容：2019年第三季法人說明會資訊

(1) 說明2019年第三季損益表主要數字(自結數)

瑞昱半導體2019年第三季損益表主要資訊如下，詳細資料將以公司正式對外公告財報為準：

營業收入：約新台幣160.4億元,較上季成長5.7%。

營業毛利率：42.9%

稅後淨利：約新台幣19.2億元

以加權平均流通在外股數計算，每股盈餘為新台幣3.78元。

(2) 2019年第四季營運展望

第四季市場需求穩健，且明年農曆春節落在一月，客戶可能提前備貨。惟年底進入庫存調整期，同時中美貿易關係仍存不確定性，須留意訂單變化。

Announcements for Market Observation Post of Taiwan Stock Exchange Corporation –
Material Information of Analyst and Institutional Investor Meeting

1. Date: Friday, November 1, 2019
2. Time: 2:00 PM
3. Place: Realtek Semiconductor Corporation
No 2, Innovation Rd. II, Hsinchu Industrial Park, Hsinchu, Taiwan
4. Audience: Domestic as well as international institutional investors and reporters
5. Subject: 2019 Q3 Earnings Release and Marketing/Sales Update
6. Statement:

6.1 2019 3rd Quarter Financial Results (unaudited)

Sales Revenue: about NT\$16.04 billion, up 5.7% QoQ.

Gross Margin: 42.9%

Net Income: about NT\$1.92 billion

EPS: NT\$3.78

6.3 2019 Q4 Company Guidance

The market demand in Q4 maintains stable, and the lunar New Year comes in January next year, customers may stock up in advance. Nevertheless, we are entering the period for year-end inventory adjustment, and there is still uncertainty in US-China trade relations. We have to stay attentive to the changes in orders.



瑞昱半導體2019年第三季法人說明會

Realtek 3Q19 Earnings Release

November 1st , 2019

3Q19 合併損益表(自結數)

	3Q19		2Q19		QoQ	3Q18		YoY
(單位: 新台幣百萬元)	金額	%	金額	%	%	金額	%	%
營業收入淨額	16,043	100%	15,182	100%	5.7%	12,086	100%	32.7%
營業毛利	6,880	42.9%	6,731	44.3%	2.2%	5,683	47.0%	21.1%
推銷費用	(781)	(4.9%)	(735)	(4.8%)		(663)	(5.5%)	
管理及總務費用	(432)	(2.7%)	(489)	(3.2%)		(338)	(2.8%)	
研究發展費用	(3,995)	(24.9%)	(3,835)	(25.3%)		(3,405)	(28.2%)	
營業費用合計	(5,207)	(32.5%)	(5,059)	(33.3%)		(4,406)	(36.5%)	
營業利益	1,672	10.4%	1,672	11.0%	0.0%	1,277	10.6%	31.0%
營業外收入及支出	374	2.3%	291	1.9%		227	1.9%	
本期淨利	1,922	12.0%	1,845	12.2%	4.2%	1,412	11.7%	36.2%
每股盈餘 (元)	<u>\$3.78</u>		<u>\$3.63</u>			<u>\$2.78</u>		

3Q19 Consolidated Income Statement (Unaudited)

	3Q19		2Q19		QoQ	3Q18		YoY
(in NT\$ Millions)	Amount	%	Amount	%	%	Amount	%	%
Net Sales	16,043	100%	15,182	100%	5.7%	12,086	100%	32.7%
Gross Profit	6,880	42.9%	6,731	44.3%	2.2%	5,683	47.0%	21.1%
Selling Expenses	(781)	(4.9%)	(735)	(4.8%)		(663)	(5.5%)	
Administration Expenses	(432)	(2.7%)	(489)	(3.2%)		(338)	(2.8%)	
R&D Expenses	(3,995)	(24.9%)	(3,835)	(25.3%)		(3,405)	(28.2%)	
Operating Expenses	(5,207)	(32.5%)	(5,059)	(33.3%)		(4,406)	(36.5%)	
Operating Income	1,672	10.4%	1,672	11.0%	0.0%	1,277	10.6%	31.0%
Net Non-operating Income	374	2.3%	291	1.9%		227	1.9%	
Net Income	1,922	12.0%	1,845	12.2%	4.2%	1,412	11.7%	36.2%
EPS(NT\$)	<u>\$3.78</u>		<u>\$3.63</u>			<u>\$2.78</u>		

Thank You