Elite Material Co., Ltd.

Global Leader of High-end Eco-friendly Laminates

Presentation

Feb, 2025

Disclaimer

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Agenda

Financial Highlights - 4Q24

- **Net consolidated revenue was NT$18.6 billion, representing an 6.3% increase from NT$17.5 billion in 3Q24 and an 44.1% increase from NT$12.9 billion in 4Q23.**

- **Consolidated gross margin was 28.5%, 1.5 percentage points higher than 3Q24 and 0.2 percentage points higher than 4Q23.**

- **Consolidated operating margin was 19.0%, up 0.9 percentage points from 3Q24 and flattish from 4Q23.**

- **Net consolidated income attributable to shareholders of the parent company was NT$2.6 billion, diluted EPS was NT$7.7, up 5.1% from 3Q24 and up 33.1% from 4Q23.**

- **Net consolidated revenue was NT$18.6 billion, Earnings per share was NT$ 7.7, all hit the same quarter record high in EMC history.**

Financial Highlights - 2024

- **Net consolidated revenue was NT$64.4 billion, representing an 55.9% increase from NT$41.3 billion in the same period of 2023.**

- **Consolidated gross margin was 27.9%, 0.5 percentage points higher than in the same period of 2023.**

- **Consolidated operating margin was 18.9%, up 1.1 percentage points from the same period of 2023.**

- **Consolidated net income attributable to shareholders of the parent company was NT$9.6 billion, and diluted EPS was NT$27.8, up 70.1% from the same period of 2023.**

- **<u>Net consolidated revenue was NT$64.4 billion, consolidated gross profit margin was 27.9%, consolidated operating profit margin was 18.9%, consolidated net profit margin was 14.9%, Earnings per share was NT$ 27.8, all hit the same period record high in EMC history.</u>**

4Q24 P&L Summary

Unit: NT$ million

	4Q24	3Q24	QoQ	4Q23	YoY
Revenue	18,562	17,463	6.3%	12,882	44.1%
Gross profit	5,281	4,715	12.0%	3,651	44.7%
Operating profit	3,525	3,167	11.3%	2,451	43.8%
Income before tax	3,370	3,174	6.2%	2,528	33.3%
Tax expenses	(726)	(659)	10.1%	(542)	33.9%
Net income	2,644	2,515	5.1%	1,986	33.1%
EPS (NT$) - basic	7.67	7.30	5.1%	5.85	31.1%
Gross margin (%)	28.5%	27.0%		28.3%	
Operating margin (%)	19.0%	18.1%		19.0%	
Net margin (%)	14.2%	14.4%		15.4%	

2024 P&L Summary

Unit: NT$ million

	2024	2023	YoY
Revenue	64,377	41,296	55.9%
Gross profit	17,970	11,333	58.6%
Operating profit	12,152	7,346	65.4%
Income before tax	12,133	7,420	63.5%
Tax expenses	(2,564)	(1,931)	32.8%
Net income	9,569	5,488	74.4%
EPS (NT$) - basic	27.81	16.35	70.1%
Gross margin (%)	27.9%	27.4%	
Operating margin (%)	18.9%	17.8%	
Net margin (%)	14.9%	13.3%	

4Q24 Abstracted Balance Sheet

Unit:NT$ million	4Q24		3Q24		4Q23	
	Amount	%	Amount	%	Amount	%
Cash & Equivalent	14,988	19.7%	13,601	19.4%	9,259	17.3%
A/R+N/R	25,897	34.0%	23,438	33.4%	17,327	32.4%
Inv	9,437	12.4%	8,741	12.5%	6,135	11.5%
PPE	21,387	28.1%	19,378	27.6%	16,655	31.2%
Total Assets	76,074	100.0%	70,166	100.0%	53,427	100.0%
Short term Debt	7,781	10.2%	10,910	15.5%	7,866	14.7%
A/P	15,963	21.0%	14,467	20.6%	10,489	19.6%
Long term Debt	8,772	11.5%	5,303	7.6%	2,109	3.9%
Shareholder's Equity	35,094	46.1%	32,095	45.7%	26,809	50.2%
Total Debt and Equity	76,074	100.0%	70,166	100.0%	53,427	100.0%

EMC Manufacturing - Globally Diversified

California, US

ARLON ELECTRONIC MATERIALS

EMC: Exclusive Asian CCL Supplier with US Production Capability

Kunshan, China

Guanyin, Taiwan

Huangshi, China

300K shts/mon
Q2 2025

Zhongshan, China

600K shts/mon
Q4 2025

Penang, Malaysia

600K shts/mon
Q3 2025

EMC: Dominant CCL Capacity in Southeast Asia.

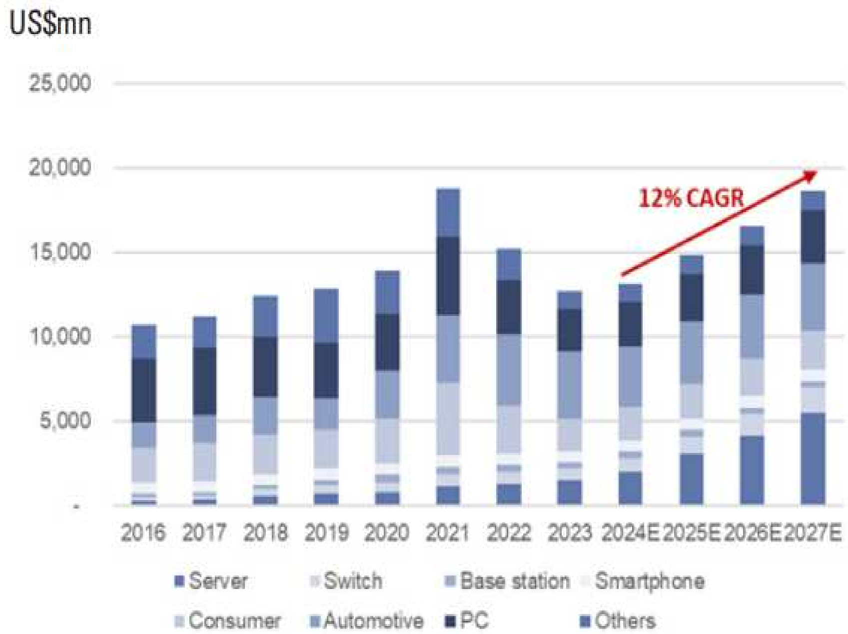
(Competitors provide less capacities or incomplete production capabilities)

Site Capacity		Laminate (SHTs/mon)	Prepreg (meter/mon)
HQ	(TW)	0.65 M	1.6 M
Kunshan	(CN)	1.80 M	4.1 M
Zhongshan	(CN)	0.95 M	2.2 M
Huangshi	(CN)	0.90 M	4.8 M
Total (2024)		**4.30 M**	**12.7 M**
Huangshi	(CN)	0.30 M	0.2 M
Penang	(MY)	0.60 M	0.9 M
Zhongshan	(CN)	0.60 M	0.9 M
Total (2025)		**5.80 M**	**14.7 M**

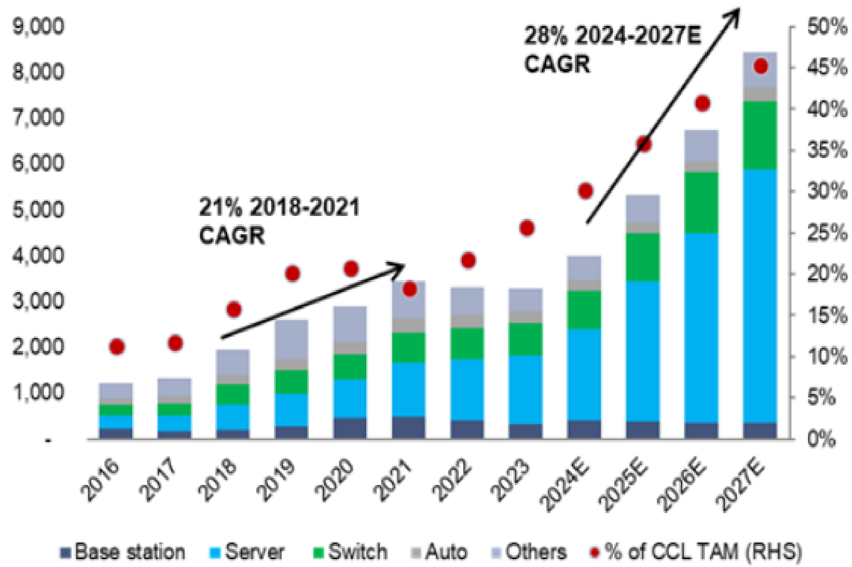
High-end CCL (HDI & High-Speed / Frequency)

- High-end CCL market grows at **28% CAGR (2024-2027)**
- Overall CCL market grows at **12% CAGR (2024-2027)**
- EMC expects to outgrow high-end CCL market

Overall CCL Market



High-end CCL Market

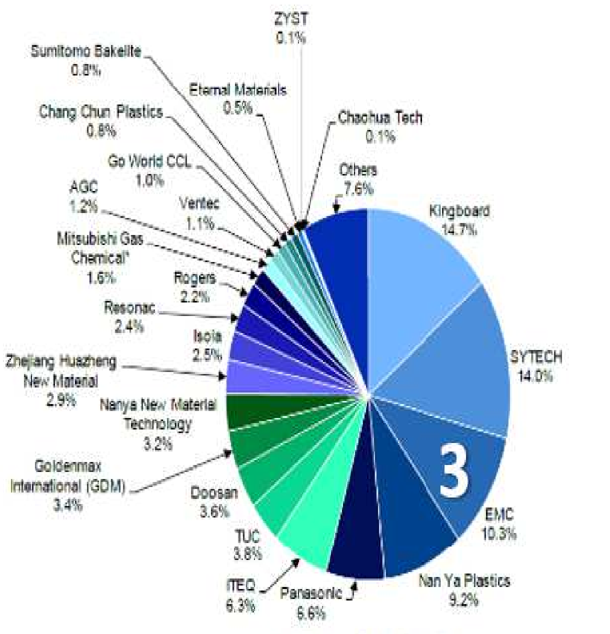


Source: Goldman Sachs Global Investment Research, Feb 2025

EMC Global Ranking In 2023

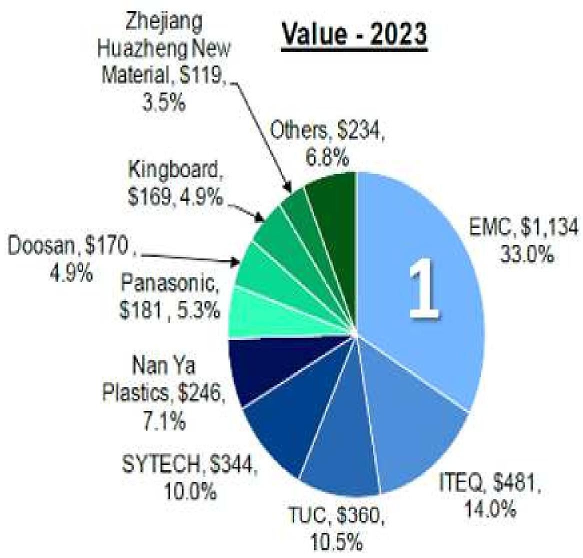
- **Global No. 1 - mSAP, HDI, Halogen-Free laminate provider.**
- **Global No. 1 – High-Speed Laminate provider.**

Laminate Market



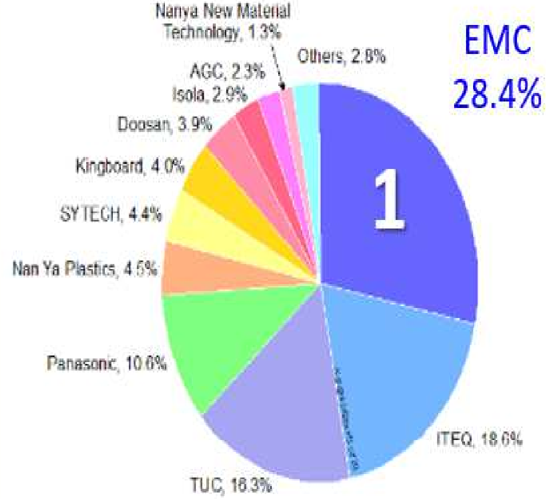
TOTAL: $12,734M

Green Laminate Market



TOTAL: $3,437M

High-Speed Laminate Market



TOTAL: $2,783M

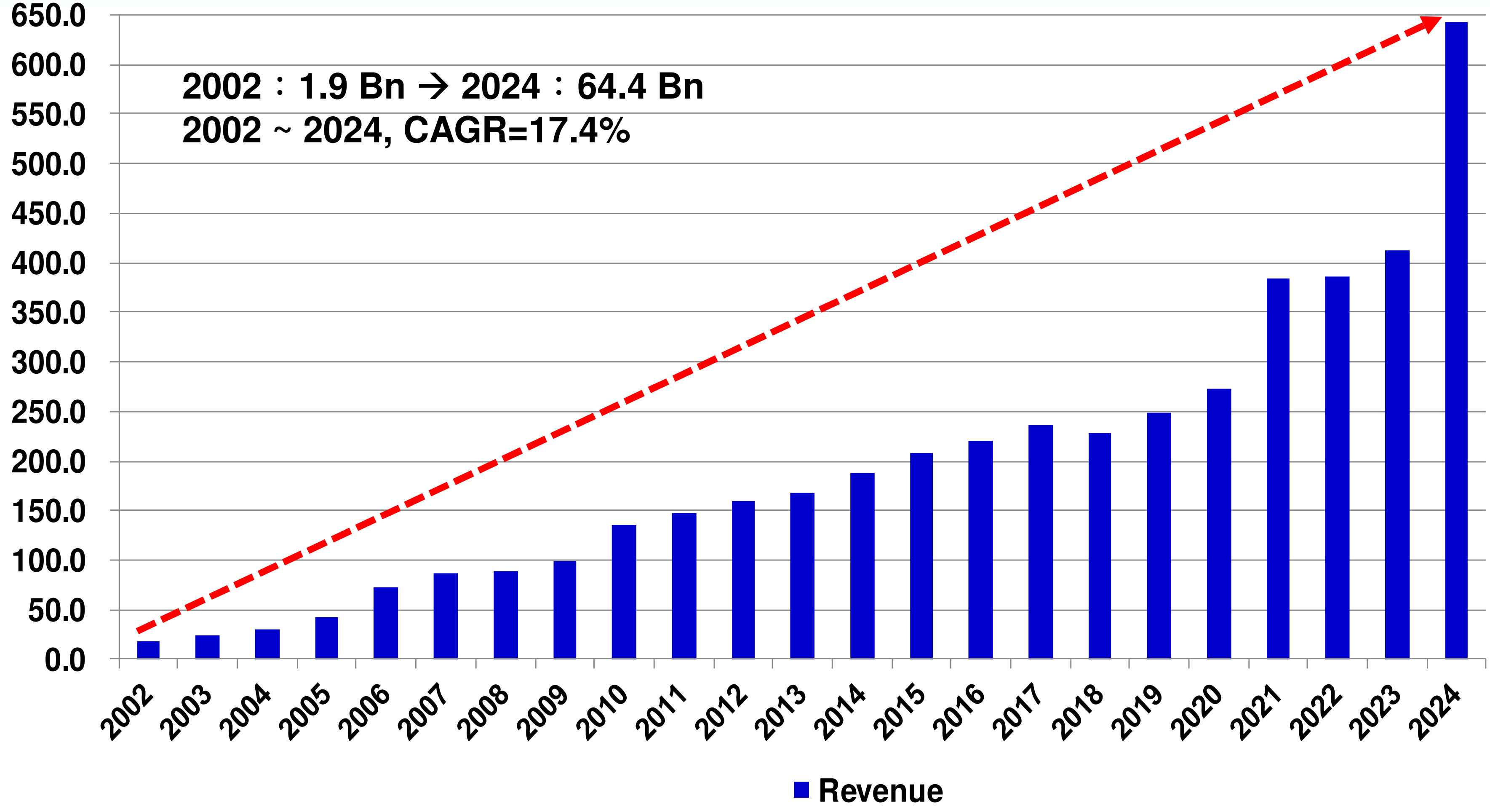
- By Revenue
- Mass Lam Sales is excluded.

PRISMARK

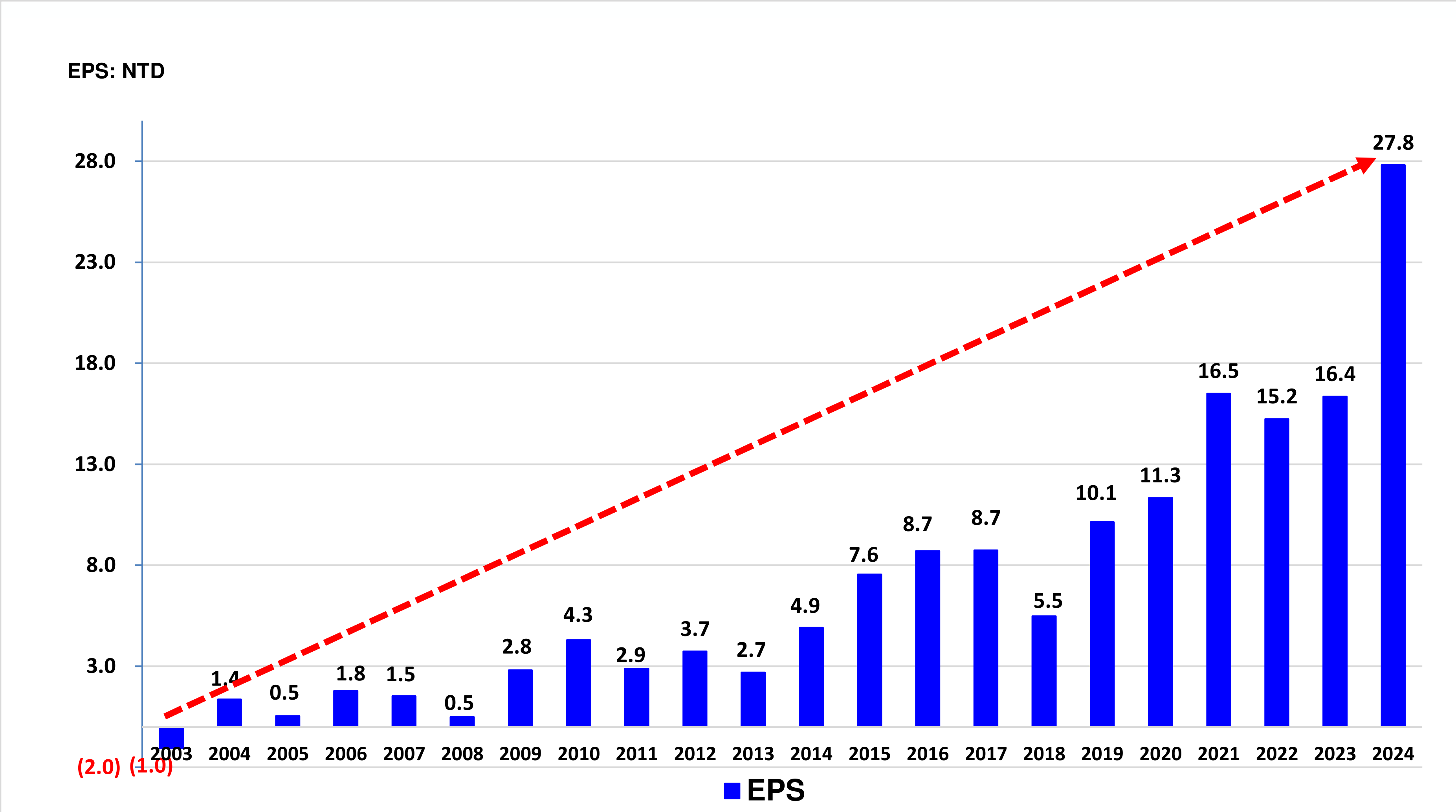
May 2024

Accelerated Sales Growth

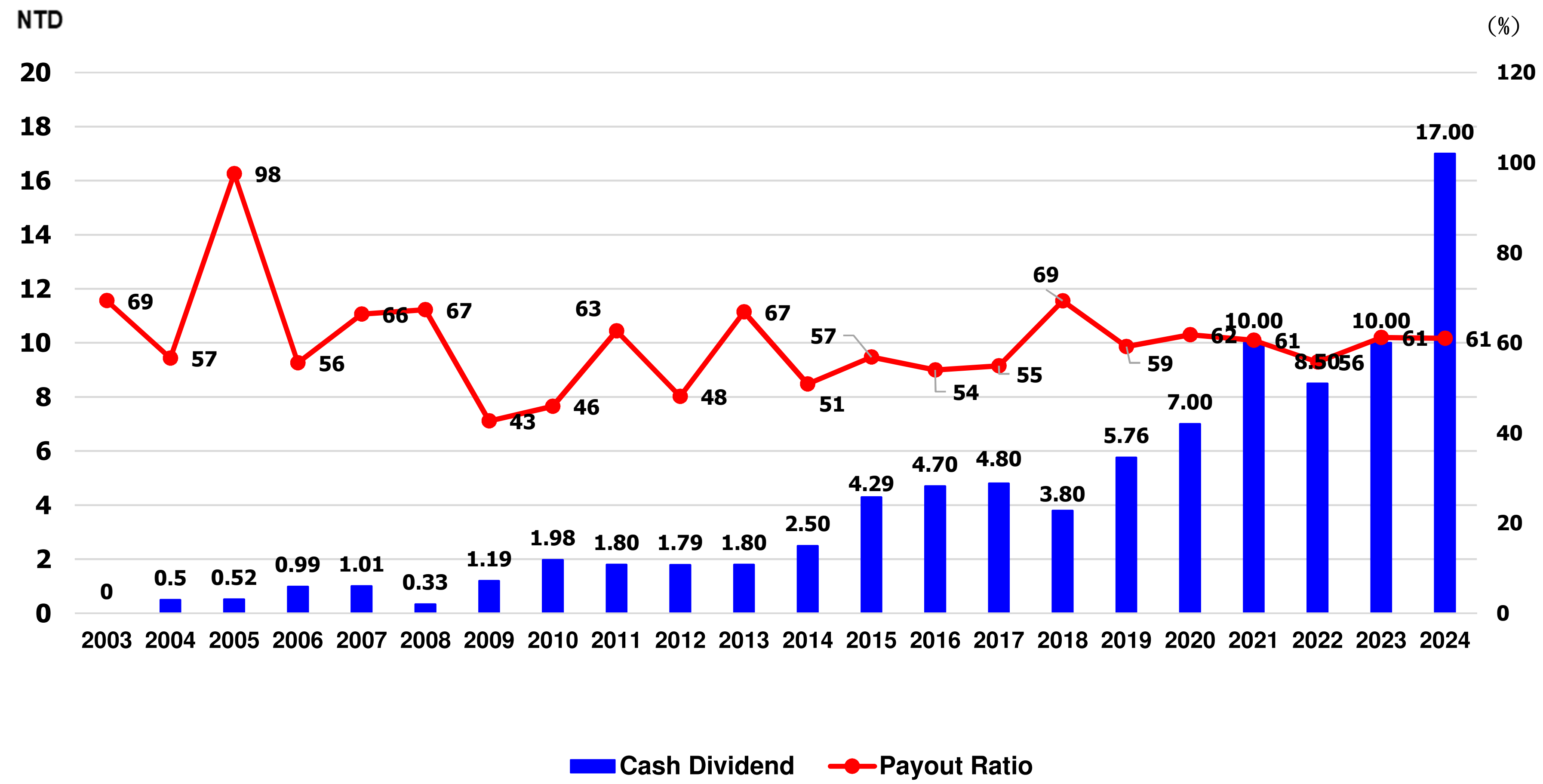
NTD：100 Million



Next Stage of Outstanding Performance From 2024



Stable Payout Ratio But Increasing $ Amount



The Corporate Social Responsibility Report

By Royal Charter

Q & A