

Safe Harbor Notice

- This presentation contains forward-looking statements and is subject to risks and uncertainties. Actual results may differ materially from those contained in the forward-looking statements.
- The projections should not be interpreted as legally binding commitments, but rather as flexible information subject to change occasionally.

Y19 1H Financial Results

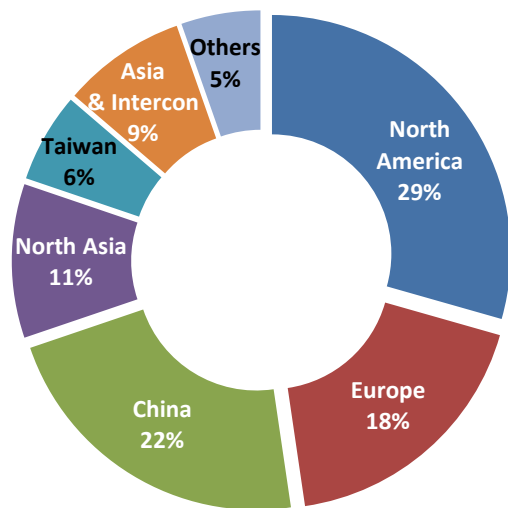
合併報表

NT\$M	2018			2018	2019		
	Q1	Q2	H1		Q1	Q2	H1
營業收入	11,355	12,645	24,000	12,301	13,976	26,278	
成長率	13%	11%	12%	8%	11%	9%	
毛利	4,338	4,792	9,130	4,724	5,411	10,135	
毛利率	38.2%	37.9%	38.0%	38.4%	38.7%	38.6%	
營業費用	2,696	2,851	5,547	2,866	3,078	5,944	
成長率	6%	8%	7%	6%	8%	7%	
營業利益	1,642	1,941	3,583	1,858	2,333	4,191	
成長率	9%	11%	10%	13%	20%	17%	
業外收益	99	87	186	196	89	285	
有效稅率	21.5%	21.4%	21.4%	21.0%	21.1%	21.1%	
稅後純益	1,368	1,595	2,963	1,623	1,910	3,532	
每股盈餘 EPS (NT\$)	1.95	2.28	4.23	2.31	2.71	5.02	

1H19 Performance by Region

Local Sales: US 847.4M, +4.7%

US\$M	Y18 1H	Y19 1H	GR%	Rev. Portion
北美	217.4	249.2	+14.6%	29%
歐洲	152.2	154.8	+1.7%	18%
中國大陸	206.9	187.4	-9.4%	22%
北亞地區	51.8	88.3	+70.5%	11%
台灣	58.2	51.4	-11.7%	6%
亞洲與新興市場	57.3	70.8	+23.6%	9%
Others	65.6	45.5	-30.6%	5%
Total	809.3	847.4	+4.7%	100%



North Asia

AJP:	20.7M	GR%:	+6.8%
ATJ*:	37.4M	GR%:	
AKR :	30.2M	GR%:	-6.8%

Asia & InterCon

AAU/NZ:	6.8M	GR%:	+17.7%
ASEAN:	17.4M	GR%:	+15.4%
India	8.0M	GR%:	+22.9%
Russia	7.9M	GR%:	+13.5%
LATAM	7.1M	GR%:	-5.0%
ME&A	22.4M	GR%:	+44.5%
ROW	1.3M	GR%:	+819.8%

Y19 1H Performance By SBG

Y19 1H	US\$ mn	Revenues	YoY	Gross Margin Range	Operating Profit	OP Margin
工控物聯網事業群		272	-5%	45~50%	62	22.7%
嵌入式運算物聯網事業群		218	7%	33~38%	36	16.5%
設計製造 服務事業群	應用電腦	102	54%	25~30%	17	16.9%
	網通	86	16%	35~40%	14	16.0%
服務物聯網事業群		72	-1%	38~43%	6	8.7%
全球服務事業群		98	-8%	25~30%	14	14.4%
其他未分配費用					-13	
合計		847	5%		136	16.0%

Y19 1H 營運資金狀況

合併報表

新台幣 百萬元	2017	2018	2019	
	全年	全年	第1季末	第2季末
現金及約當現金部位	8,300	8,676	9,586	11,346
應收帳款餘額	7,866	8,351	8,683	9,209
應收帳款周轉天數	63	61	63	62
存貨金額	6,242	7,558	8,179	8,446
存貨周轉天數	80	84	95	91
應付帳款餘額	5,281	5,811	5,756	6,519
應付帳款周轉天數	69	67	70	70

*Go Together,
We Go Far and Grow Big*

