

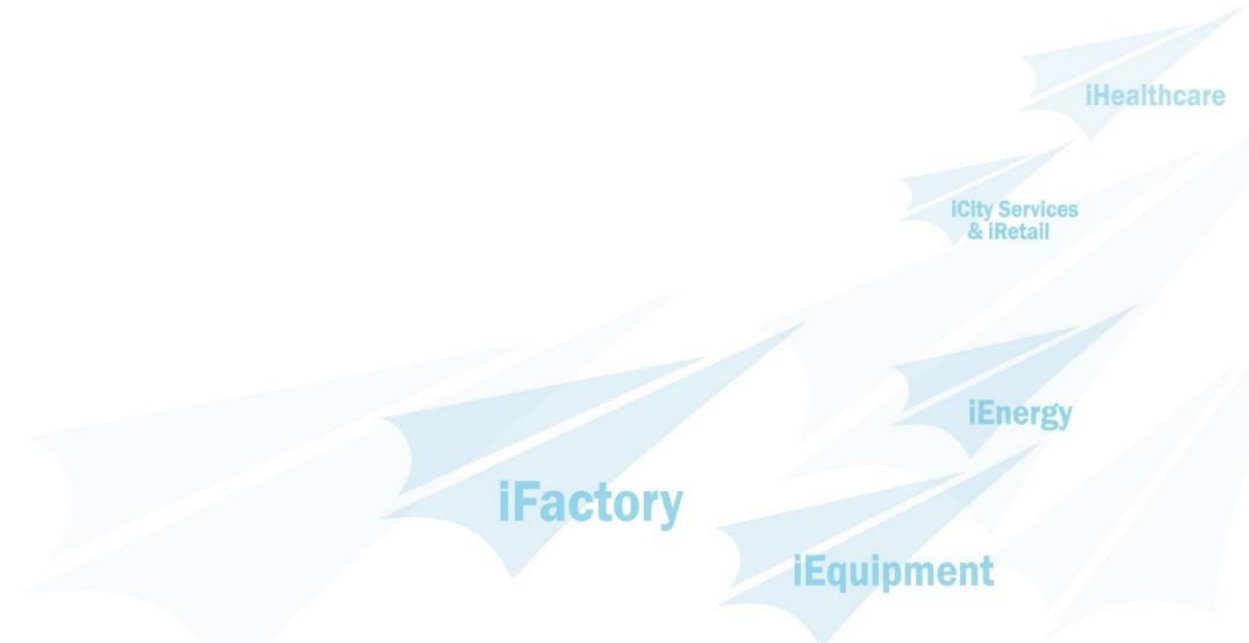


& WISE-Edge
Edge Computing in Action



Advantech Investor Conference

November 5th, 2025



Safe Harbor Notice

- Advantech's statement of its current expectations are forward-looking statements which are subject to significant risks and uncertainties. Actual results may differ materially from those contained in the forward-looking statements.
- The projections should not be interpreted as legally binding commitments, but rather as flexible information subject to change occasionally.



3Q25 Financial Results

NT\$ mn	3Q 2025	%	2Q 2025	%	QOQ	3Q 2024	%	YoY	YT3Q2025	%	YT3Q2024	%	YoY
Net Sales	17,774	100.0%	17,836	100.0%	0%	14,950	100.0%	19%	52,961	100.0%	43,473	100.0%	22%
Gross Profit	6,908	38.9%	7,133	40.0%	-3%	6,173	41.3%	12%	21,069	39.8%	17,652	40.6%	19%
Operating Expense	4,199	23.6%	4,010	22.5%		3,721	24.9%		12,313	23.2%	11,116	25.6%	
Operating Profit	2,708	15.2%	3,123	17.5%	-13%	2,452	16.4%	10%	8,756	16.5%	6,536	15.0%	34%
Non-operating Items	568	3.2%	-630	-3.5%		290	1.9%		253	0.5%	1,236	2.8%	
Pretax Profit	3,276	18.4%	2,493	14.0%	31%	2,743	18.3%	19%	9,009	17.0%	7,772	17.9%	16%
Tax Expenses	531	3.0%	523	2.9%		493	3.3%		1,602	3.0%	1,444	3.3%	
Net Income to Parent	2,766	15.6%	1,989	11.2%	39%	2,258	15.1%	23%	7,489	14.1%	6,364	14.6%	18%
EPS (NT\$)	3.20		2.30			2.61			8.67		7.39		

3Q25

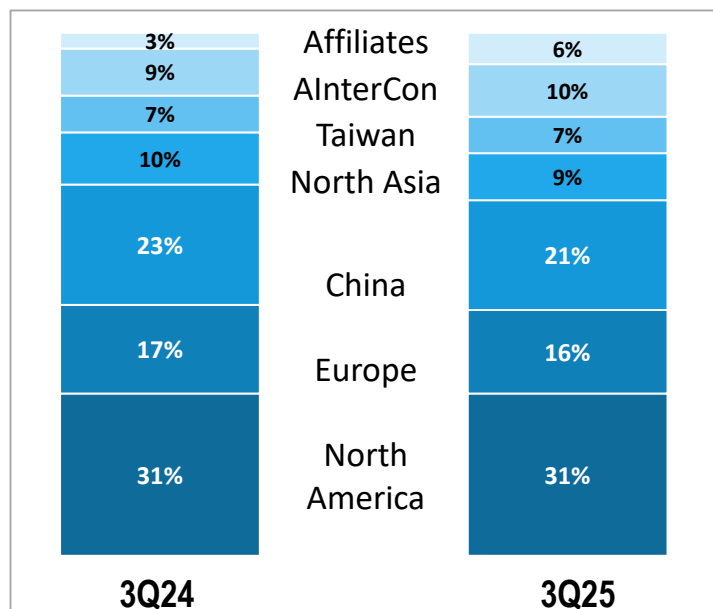
- Both top line and bottom line enjoyed double digits growth in YoY.
- GP% and OP% declined due to the increase of OPEX and material cost.
- Non-Operating income consisted of dividend income and gains on disposal investments.
- Effective Tax Rate was 16.21% in 3Q25.

3Q25 YTM

- Both top line and bottom line outperformed with double digits growth YoY.
- GP% slightly declined, while OP% increased as compared to same period last year.

3Q25 YTM Sales By Region

US\$m	3Q25	3Q24	YoY %	Rev %
North America	519	422	+23%	31%
Europe	276	225	+22%	16%
China	358	315	+14%	21%
North Asia	153	153	+0%	9%
Taiwan	114	91	+24%	7%
Asia & InterCon	162	126	+28%	10%
Affiliates	115	28	+316%	6%
Total	1,697	1,360	+25%	100%



North Asia

US\$m	3Q25	YoY
AJP	90	+5%
AKR	63	-6%

Asia & InterCon

US\$m	3Q25	YoY
AAU/NZ	12	+35%
ASEAN	38	+14%
India	19	+8%
Russia & CIS	6	+42%
LATAM	17	+5%
ME&A	70	+52%

3Q25 YTM Performance By Sector

US\$ mn	Revenue	Rev. %	YoY	Gross Margin	Operating Profit	OP Margin
IoT Automation	125	7%	+15%	60%~65%	50	40%
Intelligent System	578	34%	+34%	40%~45%	135	23%
Embedded	607	36%	+11%	30%~35%	122	20%
Intelligent Service	184	11%	+58%	40%~45%	16	9%
Advantech Service+ /Others	203	12%	+28%	20%~25%	14	7%
Total	1,697	100%	+25%	39.8%	280*	16.5%

* unallocated expenses -\$56M

- **iAutomation YoY +15%**: Benefited from strong performance of Energy and Infrastructure in North America and China markets and Automation projects in Europe and Taiwan.
- **iSystem YoY +34%**: Outperformed in Video Equipment, Semiconductor, and Robotic projects as well as the gradual improvement from channel sales.
- **Embedded YoY +11%**: Driven by stable performance in Medical Equipment across North America, Japan, Europe, and Middle East ; also Video Streaming, Gaming, Automation, and Surveillance projects from both North America and China.
- **iService YoY +58%** : Boosted by solid performance across Healthcare, Hospitality, Retail, Transportation, and Automotive projects in Europe and North America Markets.

Balance Sheet & Key Indices

NT\$ mn	3Q25		2Q25		3Q24	
	Amount	%	Amount	%	Amount	%
Cash & Cash Equivalents	14,726	21%	20,763	28%	17,753	25%
Account receivable	11,056	16%	10,494	14%	9,271	13%
Inventory	11,047	16%	10,874	15%	9,912	14%
Total Assets	70,053	100%	74,250	100%	66,395	100%
Account payable	7,084	10%	7,449	10%	6,472	9%
ST debt	351	1%	331	0%	311	0%
LT debt	1,553	2%	1,579	2%	1,458	2%
Total Liabilities	18,556	26%	26,359	36%	17,770	25%
Total Equity	51,497	74%	47,891	64%	48,625	69%
Key Indices						
Inventory turnover days	93		93		105	
AR turnover days	55		53		58	
AP turnover days	60		62		67	
CCC (cash conversion cycle)	84		84		96	

4Q25 Guidance


Based on the exchange rate assumption of US\$1 to NT\$30.4, managements expect the 4Q25 guidance as below

Items	4Q25 Estimation
Consolidated Revenue	US\$ 550M ~ US\$ 570M
Gross Margin	38.0% ~ 40.0%
Operating Margin	15.0%~17.0%

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