

Good Will Instrument CO., LTD.(2423)

The Second Investor Conference in 2022

Business operation overview and development plan



1 Financial data

2022Q3 consolidated data

3 Future outlook

Develop key industries

2 Business operation status

Post-pandemic impact

4 Q&A

Answer to various questions

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Consolidated profit and loss for the third quarters of 2022

Account Item	Third quarters of 2022	Third quarters of 2021	YoY%
Operating Revenue	2,131,879	1,912,092	11%
Operating Profit	1,077,345	974,700	11%
Operating Profit Rate	51%	51%	
Operating Expense	720,194	691,612	4%
Operating Expense Rate	34%	36%	
Non-Operating Revenue&Expense	75,030	19,899	277%
Net Income	298,981	198,643	51%
Net Income Rate	14%	10%	
Basic Earnings Per Share After Tax	2.06	1.37	50%

(Unit:NT\$/thousand yuan,except EPS NT\$/Yuan)

(Source:The Company's financial report has been audited and reviewed by Ernst & Young.)

Summary of Assets and Liabilities

Account Item	2022.09.30		2021.09.30	
	Amount	%	Amount	%
Current Assets	2,485,104	65	2,090,615	60
Non Current Assets	1,356,637	35	1,380,553	40
Total Assets	3,841,741	100	3,471,168	100
Current Liabilities	1,112,446	29	929,177	27
Non Current Liabilities	214,663	6	232,472	7
Total Liabilities	1,327,109	35	1,161,649	33
Ordinary Shares	1,450,472	38	1,450,472	42
Capital Surplus	4,047	0	4,047	0
Retained Earnings	1,162,983	30	989,946	29
Other Equity	(102,870)	(3)	(134,946)	(4)
Non Controlling Interests	0	-	0	-
Total Equity	2,514,632	65	2,309,519	67
Total Liabilities & Equity	3,841,741	100	3,471,168	100
Net Asset Value per share	17.34		15.92	

Operation Status in the third quarters of 2022

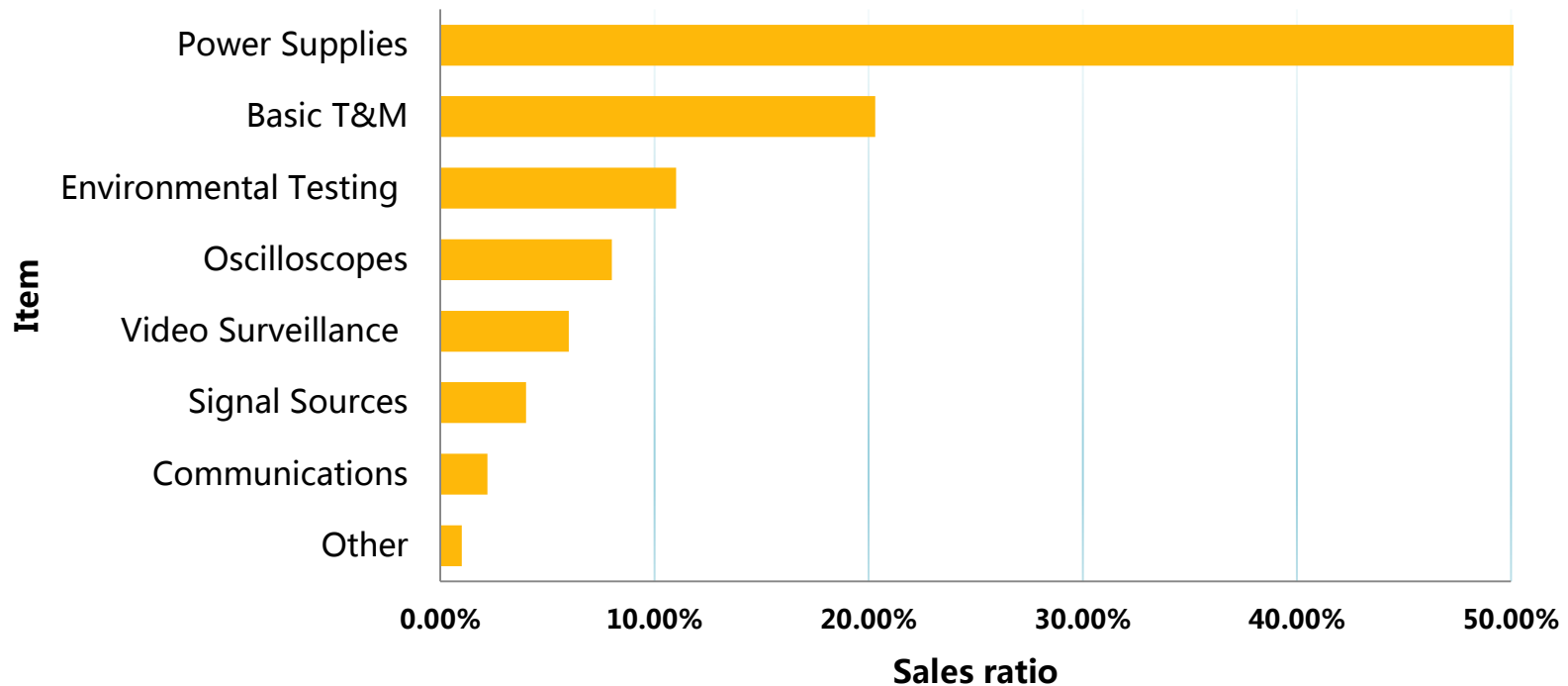
Main sales area	Third quarters of 2022	Third quarters of 2021	YoY%
Europe and America	308,626	260,740	18%
China	609,415	552,472	10%
Japan	305,950	294,676	4%

Unit : New Taiwan Dollar / Thousand Yuan

Sales status of each product in third quarters of 2022

**The share of power products
is as high as 52.9%**

**The share of Basic T&M is as
High as 20.3%**



Operating status in the third quarters of 2022

Top two product lines	Third quarters of 2022	Third quarters of 2021	YoY%
Power Supplies	1,115,613	971,421	15%
Basic T&M	427,475	357,209	20%

Unit : New Taiwan Dollar / Thousand Yuan

Investment profit and loss status in the third quarters of 2022

Company	2022/1/1~9/30	2021/1/1~9/30	YoY%
Suzhou	78,994	30,283	161%
Shanghai	11,483	11,824	-3%
Japan	14,157	9,861	44%
USA	16,753	8,073	108%
Netherlands	14,362	7,756	85%
Korea	9,059	9,300	-3%
India	1,674	1,582	6%
Malaysia	(1,089)	(323)	237%
Suzhou	-	(96)	
Prodigit	41,934	33,402	26%
Total	187,326	111,662	68%

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CoresLink Corp.,Ltd Investment Project

**Committed to providing
affordable test monitoring
Solutions for the new
energy industry**



Battery-specific equipment for cross-platform remote monitoring

嘉義電動堆高機監控系統

SOC : - %

充電功率 : - kw

可使用時間 : - hr

剩餘充電時間 : - hr

堆高機狀態 : 使用中

增加使用時間 : - hr

累積充電
- kw/h

平均效率
- %

等量減炭排
- kg

累積放電
- kw/h

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Customized EMS energy management system

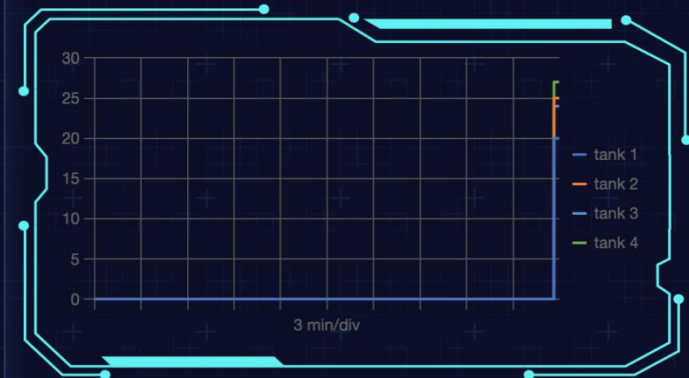
Flow Rate



Average
Flow Rate
20
L/min

Max
Supply Temp
28
°C

Flow Rate (L/min)



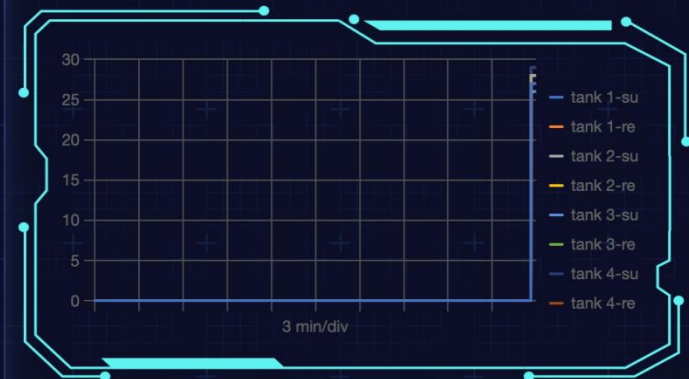
Flow Rate

tank 1	20 L/min
tank 2	25 L/min
tank 3	24 L/min
tank 4	27 L/min

Temperature

	Supply	Return
tank 1	27 °C	27 °C
tank 2	28 °C	28 °C
tank 3	26 °C	26 °C
tank 4	29 °C	29 °C

Temperature (°C)



Taipei International Electronics Show

New Energy Solutions

Automotive Electronics Solutions

Battery Charging and Discharging Solutions



The banner features a dark blue background with a stylized circuit board and a globe. On the left, a radio tower is visible. The text is centered and uses a mix of white and yellow colors.

TAITRONICS
台北國際電子產業科技展

AIoT Taiwan
台灣國際人工智慧暨物聯網展

2022年10月26-28日 | 台北南港展覽館1館

Creating a new era with advanced electronics

主辦單位: TAITRA TEEMA

India EV Technology Exhibition

New Energy Solutions

Automotive
Electronics Solutions

Battery Charging and
Discharging Solutions



Electronica Fair in Munich, Germany

**Automotive Electronics
Solutions
New Energy Power
Measurement
Automotive Electronic
Parts Testing
Leakage Current Test
Instrument**

November 15–18, 2022

**Driving
sustainable
progress**

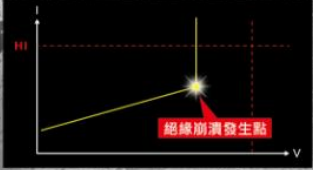


Digital New Media Cooperation

GW INSTEK
Simply Reliable

HIPOT

捕捉絕緣崩潰的瞬間



固緯 讓你知道什麼是**失控的陡升**



TAIWAN
EXCELLENCE 2019

您 最佳的安規守門員
掌握失控的陡升 揮別崩潰的邊緣

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Website Facebook LinkedIn

電源分析 如虎添翼

2 Channels
Advanced Spectrum Analysis
1M points FFT with Spectrogram

13 parameters
Optional Power Analysis
Switching Loss, SOA, BH Curve...



GDS-3000A / MSO-3000 Series

Bandwidth	Record Length	Analog Channels	Sample Rate	Waveform Update Rate
Up to 650 MHz	200 M points	2 or 4	Up to 5 GS/s	Up to 200,000 Waveform/s

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Digital New Media Cooperation

左右互搏 是強強結合的組合拳

PEL-2000B Series & 3310G Series

GW INSTEK **PRODIGIT**

固守經緯 兼容併進
博計群雄 負載天下

PEL-2000B 系列 多通道可編程直流電子負載

靈活的配置與大型機和插件模塊
多台獨立負載在主機中輸入多達 8 個通道，並聯連接輸入增加負載能力

3310G 系列 直流電子負載

Turbo mode (倍增模式) 在短時間內承受多達 4 倍電流與功率的電子負載
CV mode 具備並聯操作功能

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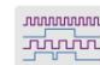


若比多工 誰與爭鋒

跨世紀的產品

MDO-2000E 系列 數位儲存示波器

六機合一 無所不能



Logic Analyzer



DC Power Supply



Arbitrary Waveform
Generator



Digital Multi-Meter



Digital Storage
Oscilloscope



Spectrum Analyzer

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A close-up photograph of a person's hands holding a large, fanned-out stack of US dollar bills. The bills are primarily \$100 bills, with some \$50 bills visible at the bottom. The person is wearing blue denim jeans. The text 'China Trillion Subsidized Loans' is overlaid on the right side of the image in white and yellow font.

China **Trillion**
Subsidized Loans

Scientific **Instruments**
follow the trend once
again



The equipment renovation for the nine areas including universities and colleges, vocational colleges, training bases, hospitals, **new infrastructure** etc.



The total amount of loans is **1.7 trillion** RMB, with a central subsidy of 2.5%, a term of 2 years, and an interest rate of less than 0.7% after subsidy.

ISO-16750 Power Solutions

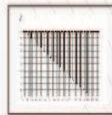
Automotive Electronic Equipment Test Solutions

Best-fitting Solution for ISO 16750-2



ASR-3000 Series
AC/DC Power Source

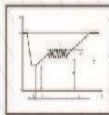
- Output Power : 2kVA-4kVA
- Output Voltage :
DC Voltage : $\pm 285V \pm 570V$
AC Voltage : $\pm 200V \pm 400V$
- Output Current : 20A/30A/40A
- Arbitrary Waveform Output Function
- External Power Amplification Function
- Multiple Measurement Functions :
Voltage, Current, Power, Frequency,
Power Factor, CF, Harmonic
Measurement
- Programmable Sequence Simulations
Output Waveforms
- Interface : USB, LAN, RS-232, GPIB



Simulate the Power Supply Voltage Profile for Reset Test

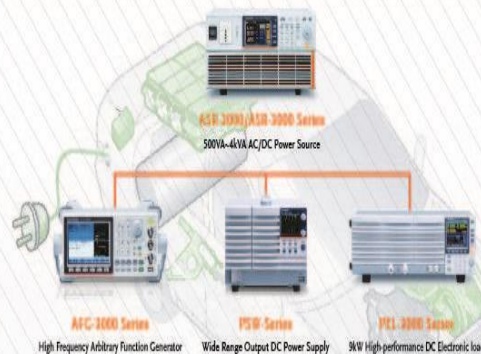


Simulate Short Voltage Drop



Simulate Starting Profile

Test Equipment of Automobile Electrical Parts and Environmental Loads



Reliability Test



CPT-10000 Series
200VA/500VA
Safety Analyzer



PSU-Series
6kW Programmable Switching
D.C. Power Supply



CDM-8201A+Scanner Card
Vehicle Temperature Measurement
and Monitoring Solution



Environmental Test Equipment
Meet the Test Requirements of
Automotive Electronic Components

Vehicle Electrical Equipment EMI Pre-Test



Near Field Probe



Contact Probe



AC Voltage Probe

- Dedicated Keys and Software
- Patented Probe Design
- Stabilize and Simplify Complex EMI Problems

ISO-16750 Power Solutions

- | | | | |
|---|--------------------------------------|-----------------------------|-----------------------------------|
| 1. Overvoltage | 4. Discontinuities in supply voltage | 7. Short circuit protection | 10. Electromagnetic compatibility |
| 2. Superimposed alternating voltage | 5. Reversed voltage | 8. Withstand voltage | AC+DC Power Supply |
| 3. Slow decrease and increase of supply voltage | 6. Open circuit tests | 9. Insulation resistance | |



APS-1102A
1kVA AC+DC電源



GKP-2302
3kVA AC+DC電源

Output DUT

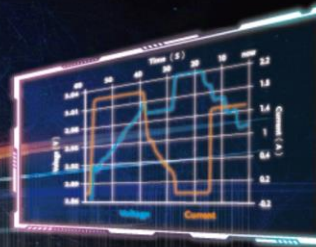


Battery Test System

New Generation Metaverse Battery Charge and Discharge Test Solution



Voltage
2.96
V



Current
1.4988
A

```
type : Discharge
mode : CC
step Num : 3
step Time : 0:00:13
total Time : 6:25:02
1st Cycle : 29.59
1st Cycle : 7/10
description : loop2
project : 122101_01
status : Discharge
```

GMB-1000 Metaverse Battery Test System

- Unique Integration of HW & SW to support , single or parallel operation even different Models of the same type
- Professional battery testing design of AI dynamic output compensation and abnormal prediction detection when testing battery
- New Era Experience of Multi - Device & Multi-Platform operation without build-in IPC



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