

偉詮電子股份有限公司 Weltrend Semiconductor, Inc.

Investor Conference

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CFO and Spokesperson
Finance Division

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Executive Assistant to CEO
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1Q16~3Q16 Consolidated Income Statement

(Expressed in NT\$K)

	2016/1-9	%	2015/1-9	%	YoY %
Net sales	1,518,148	100	1,303,210	100	16
Cost of good sold	(1,140,804)	(75)	(1,000,626)	(77)	14
Gross Profit	377,344	25	302,584	23	25
Operating Exp.	(313,361)	(21)	(304,263)	(23)	3
Selling & Adm.	(145,682)	(10)	(138,837)	(10)	5
R & D Exp.	(167,679)	(11)	(165,426)	(13)	1
Operating Income(Loss)	63,983	4	(1,679)	-	3911
Net Non-Operating	57,782	4	137,347	10	(58)
Income Before Tax	121,765	8	135,668	10	(10)
Income Tax Exp.	(7,351)	-	(25,139)	(2)	(71)
Net Income	114,414	8	110,529	8	4
EPS	0.52		0.50		4

3Q16 Consolidated Income Statement (YoY)

(Expressed in NT\$K)

	3Q16	%	3Q15	%	Growth %
Net sales	586,136	100	472,656	100	24
Cost of good sold	(446,858)	(76)	(362,561)	(77)	23
Gross Profit	139,278	24	110,095	23	27
Operating Exp.	(115,414)	(20)	(108,832)	(23)	6
Selling & Adm.	(52,347)	(9)	(50,543)	(11)	4
R & D Exp.	(63,067)	(11)	(58,289)	(12)	8
Operating Income	23,864	4	1,263	-	1789
Net Non-Operating	49,856	9	57,733	12	(14)
Income Before Tax	73,720	13	58,996	12	25
Income Tax Exp.	(4,676)	(1)	(1,510)	-	210
Net Income	69,044	12	57,486	12	20
EPS	0.31		0.26		19

3Q16 Consolidated Income Statement (QoQ)

(Expressed in NT\$K)

	3Q16	%	2Q16	%	QoQ %
Net sales	586,136	100	489,997	100	20
Cost of good sold	(446,858)	(76)	(370,437)	(75)	21
Gross Profit	139,278	24	119,560	25	16
Operating Exp.	(115,414)	(20)	(102,467)	(21)	13
Selling & Adm.	(52,347)	(9)	(47,976)	(10)	9
R & D Exp.	(63,067)	(11)	(54,491)	(11)	16
Operating Income	23,864	4	17,093	4	40
Net Non-Operating	49,856	9	9,300	2	436
Income Before Tax	73,720	13	26,393	6	179
Income Tax (Exp.)Gain	(4,676)	(1)	1,361	-	444
Net Income	69,044	12	27,754	6	149
EPS	0.31		0.13		138

Balance Sheet Summary

(Expressed in NT\$K)

	2016/09/30	2015/12/31	2015/09/30
Cash & Financial Assets - current	2,079,108	2,094,802	1,852,340
Notes & Accounts receivable	748,955	599,272	676,365
Inventories	374,652	337,913	381,301
Property, Plant and Equipment	215,068	220,508	228,333
Other assets	253,152	113,696	115,107
Total assets	3,670,935	3,366,191	3,253,446
Notes & Accounts payable	348,601	259,064	285,687
Other current liabilities	360,071	230,162	288,804
Noncurrent liabilities	90,940	91,050	91,509
Total liabilities	799,612	580,276	666,000
Stockholders' equity	2,871,323	2,785,915	2,587,446

Weltrend Semiconductor, Inc.

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THANK YOU!