偉詮電子股份有限公司
Weltrend Semiconductor, Inc.

Investor Conference

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Nov. 14, 2017

Safe Harbor Notice

Forward-looking Statements

Weltrend's statements and any others in this release that refer to business outlook, future plans, and expectations are forward-looking statements that involve a number of risks and uncertainties. Statements that refer to or are based on projections, uncertain events or assumptions also identify forward-looking statements. Such statements are based on management's expectations as of the date of this earnings release and involve many risks and uncertainties that could cause actual results to differ materially from those expressed or implied in these forward-looking statements. Weltrend presently considers the following to be important factors that could cause actual results to differ materially from the company's expectations.

1Q17~3Q17 Consolidated Income Statement

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(Expressed in NT$K)

	2017/1-9	%	2016/1-9	%	YoY %
Net sales	1,740,977	100	1,518,148	100	14.68
Cost of good sold	(1,304,589)	(75)	(1,140,804)	(75)	14.36
Gross Profit	436,388	25	377,344	25	15.65
Operating Exp.	(352,272)	(20)	(313,361)	(21)	12.42
Selling & Adm.	(150,860)	(9)	(145,682)	(10)	3.55
R & D Exp.	(201,412)	(11)	(167,679)	(11)	20.12
Operating Income	84,116	5	63,983	4	31.47
Net Non-Operating Income	109,418	6	57,782	4	89.36
Income Before Tax	193,534	11	121,765	8	58.94
Income Tax Exp.	(24,293)	(2)	(7,351)	-	230.47
Net Income	169,241	9	114,414	8	47.92
EPS	0.76		0.52		

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3Q17 Consolidated Income Statement (YoY)

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(Expressed in NT$K)

	3Q17	%	3Q16	%	Growth %
Net sales	685,847	100	586,136	100	17.01
Cost of good sold	(509,487)	(74)	(446,858)	(75)	14.02
Gross Profit	176,360	26	139,278	25	26.62
Operating Exp.	(132,733)	(20)	(115,414)	(20)	15.01
Selling & Adm.	(57,251)	(9)	(52,347)	(9)	9.37
R & D Exp.	(75,482)	(11)	(63,067)	(11)	19.69
Operating Income	43,627	6	23,864	4	82.82
Net Non-Operating Income	79,423	12	49,856	9	59.30
Income Before Tax	123,050	18	73,720	13	66.92
Income Tax (Exp).Benefit	(9,081)	(1)	(4,676)	(1)	94.20
Net Income	113,969	17	69,044	12	65.07
EPS	0.51		0.31		

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3Q17 Consolidated Income Statement (QoQ)

Weltrend 偉詮電子

(Expressed in NT$K)

	3Q17	%	2Q17	%	QoQ %
Net sales	685,847	100	559,921	100	22.49
Cost of good sold	(509,487)	(74)	(421,425)	(75)	20.90
Gross Profit	176,360	26	138,496	25	27.34
Operating Exp.	(132,733)	(20)	(120,051)	(22)	10.56
Selling & Adm.	(57,251)	(9)	(50,458)	(9)	13.46
R & D Exp.	(75,482)	(11)	(69,593)	(13)	8.46
Operating Income	43,627	6	18,445	3	136.52
Net Non-Operating Income (loss)	79,423	12	48,971	9	62.18
Income Before Tax	123,050	18	67,416	12	82.52
Income Tax (Exp.) Benefit	(9,081)	(1)	(16,262)	(3)	-44.16
Net Income	113,969	17	51,154	9	122.80
EPS	0.51		0.23		

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Balance Sheet Summary

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(Expressed in NT$K)

	2017/09/30	2016/12/31	2016/09/30
Cash & Financial Assets - current	2,521,827	2,128,051	2,079,108
Notes & Accounts receivable	801,900	678,767	669,679
Inventories	471,830	339,314	374,652
Property, Plant and Equipment	203,892	211,029	215,068
Other assets	250,950	299,308	332,428
Total assets	4,250,399	3,656,469	3,670,935
Notes & Accounts payable	393,011	324,718	348,601
Other current liabilities	565,773	329,591	360,071
Noncurrent liabilities	87,360	87,930	90,940
Stockholders' equity	3,204,255	2,914,230	2,871,323

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Product Portfolio

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Power & Analog

Power IC / Motor Driver / LED Driver

- Supervisor ICs for PC, server, and game console SPS
- USB PD, Qualcomm® Quick Charge™, and other Proprietary Quick Charging Controllers
- Motor Driver and BLDC Motor Controller

Display

Display MCU / AVM Video Processor

- Sub-MCU, with energy saving, DVI sensor, and HDMI CEC function for LCD TV/MFM and Multi-Media System
- Automotive Around View Monitor (AVM) processors and Smart Camera Processor for ADAS

Consumer

Consumer MCU/smartSD™ Controller/POS/mPOS /NFC Reader

- MCU for portable health care devices
- Heart rate monitor for smartphone and wearable devices
- USB HID for PC, game console, and health care devices
- smartSD™ controller, Boosted NFC microSD™, Boosted NFC SIM, Boosted NFC eSE, and Secure microSD™ for security identification and mobile/wearable payment
- MSR decoder, smart card interface IC, and NFC reader for POS systems
- NFC reader for security access and digital lock

General Purpose MCU

8-bit MCU (ADC/ADC+LCD Type) / 32-bit MCU

- 8-bit MCU (ADC Type): 4KB~16KB Flash ROM
- 8-bit MCU (ADC+LCD Type): 8KB~16KB Flash ROM
- 32-bit MCU: 32KB~ 192KB Flash ROM

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Q & A

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THANK YOU!