

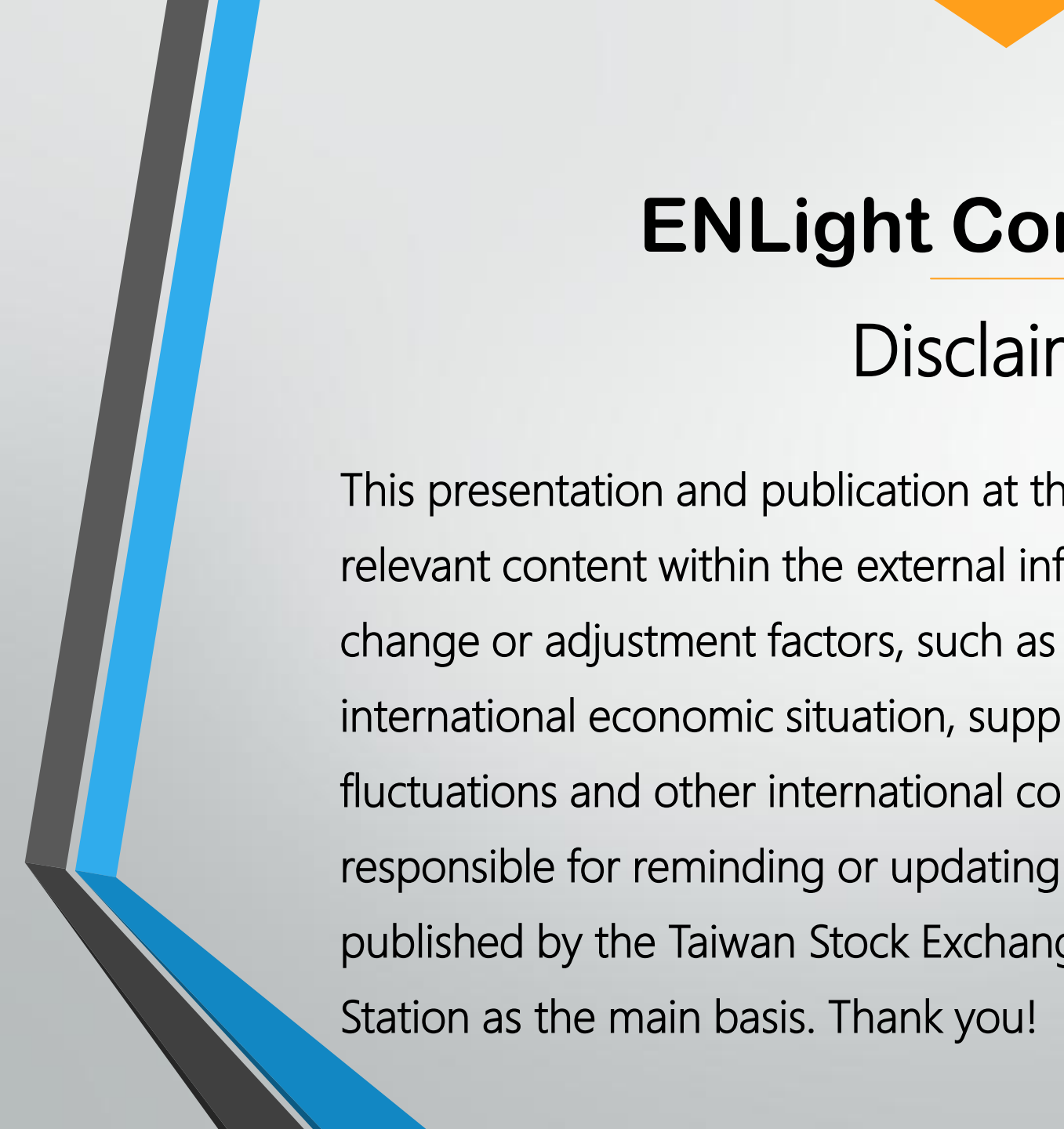
ENLight Corporation

Investors' Conference



Address : No. 11, Ln. 118, St. Dongjiu Rd., Guishan Disc.,
Taoyuan County 333 Taiwan(R.O.C)
Tel : +886-3-350-8001 #16

Reporter : Mr.Fred Lai



ENLight Corporation

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Agenda

About ENLight
Background
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Q&A

About ENLight

The organization and functions of
ENLight Corp.

Operational Performance

Business operation status and
operating policies

Future

Operational short-term target
and planning for next year

Q&A

Time for Quotation & Answer.



ENLight Corporation

About ENLight

ENLight Corp.

Background

- Founded in 1982
- Listed in 2000
- Main business changed to LED Lighting in 2014.
- Owned 51% stock of Ginwin Technology Co., Ltd. In 2014.
- Cash increased and published 20 million shares with capital NT\$ 952 million in 2016.
- Developed RGB bulb, Sensor light bulb, and IP camera bulb in 2017.
- New Products – Medical Level Air Purifier in 2018
- Set up E-commerce platform in 2018.
- Headquarter and plant moved to no.11, Ln. 118, St. Dongjiu Rd., Guishan Disc., Taoyuan City
- Easy Life Brand was established in March, 2019 and entered the smart home appliance market.
- Then, in September, in order to expand its business scope, it added the electromechanical business division.

ENLight Corp.

Environment



ENLight Corporation

Scope of Business

E-Commerce Brand

Own Brand
Operation Platform
Channel development
Cross-Border e-Commerce

Mechanical and Electronic business

Adhesive piping engineering
Steam piping works
Hot oil piping works
Equipment installation engineering



ENLight Corporation

Department and Functions

Brand Story

ENLight Corporation was founded in 1982, is a domestic listed company with three original intentions of innovation, integrity and excellence.

ENLight after years of Research and Development technology and strict requirements for quality control, has been recognized by the technology of domestic and foreign technology factories and home appliances brand affirmation for many years. Base on this to create a new business group EL brand with concept of producing the best quality home appliances products.

EL is new force under ENlight, has inherited the advantage and foundation of ENlight in optoelectronic lighting industry in the past 38 years. With strong research and development, innovation, quality control strength as the backing, EL fully comply with Taiwan's laws and regulations from the source control, strict control of product quality as well as we provide consumers with a complete after-sales service.



e-commerce business Department

EL was founded in March, 2019 and it changed its name from ENlight to the brand EL that is appliance brand.

The number fan members have achieved around 7000.

The items of business are the operation of channels and platforms and the introduction of high-quality smart home appliances.

Mainly working on around 20 major platforms in Taiwan such as Fubon MOMO, PC Home, and Far East Group's Friday...etc., and with other physical stores that are well-known chain channels such as PX Mart, E-life Mall Corporations, , Tsannkuen Co., Ltd. , TATUNG 3C, Shoushia Appliances. In addition, working on a number of large well-known chain channels and around 30 department store container points

Actively cooperate with Dongsan and VIVA TV shopping channel to combine O2O virtual and physical channels.

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**Mechanical and electrical
business department**

- It was established in September, 2019.
- The main business includes all kinds of industrial machinery heating equipment and temperature control system and the planning and construction of oil and water electrical system (electronic chemical, semiconductor, textile and other related industries).



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**Mechanical
and electrical
business
department**



Storage tank heating temperature control area



Batching pipeline



Stirring tank temperature control cycle



Supply pipe

ENLight Corp.
**Mechanical
and electrical
business
department**



Steam boiler



Water supply unit group



Boiler Room



Burner Gas piping

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Subsidiary status-Ginwin Tech.Co.Ltd.

- Established on July 2008.
- Main business projects for the glass and glass products, TFT-LCD color filter recycling professional firms.
- Main customers are the famous plating of TFT-LCD companies in Taiwan.
- Number of employees 200.
- Capital NTD 337 Million.
- Q1~Q3/ 2020 ,The Sales Revenue NT\$220million, Net Income NT\$27million, Net Income Rate 12%.



ENLight Corporation

Operational performance

Consolidated statements of Comprehensive Income

(In NT\$Thousand)

Year	2020				2019				Compare%
Item/Period	Q1	Q2	Q3	Total	Q1	Q2	Q3	Total	
Total operating revenue	111,289	96,266	85,970	293,525	105,209	106,121	99,977	311,307	(5.71)
Gross profit from operations	16,025	17,070	23,403	56,498	25,303	25,935	25,997	77,235	(26.85)
Operating expenses	16,029	15,741	19,247	51,017	15,870	19,777	15,748	51,395	(0.74)
Net operating income (loss)	(4)	1,329	4,156	5,481	9,433	6,158	10,249	25,840	(78.79)
Non-operating income and expenses	1,368	5,357	6,362	13,087	(86,207)	1,559	1,224	(83,424)	115.69
Income (loss) before income tax	1,364	6,686	10,518	18,568	(76,774)	7,717	11,473	(57,584)	132.25
Net Income (loss)	(90)	4,408	7,400	11,718	(82,778)	5,226	8,432	(69,120)	116.95
Other comprehensive income (loss)	(3,162)	0	0	(3,162)	77,215	0	0	77,215	(104.10)
Total comprehensive income (loss)	(3,252)	4,408	7,400	8,556	(5,563)	5,226	8,432	8,095	5.69
Profit (loss) , attributable to owners of parent	(3,053)	(23)	1,242	(1,834)	(89,641)	(806)	1,793	(88,654)	97.93
Profit (loss) , attributable to non-controlling interests	2,963	4,431	6,158	13,552	6,863	6,032	6,639	19,534	(30.62)
EPS	(0.03)	0.00	0.01	(0.02)	(0.94)	(0.01)	0.02	(0.93)	97.85

Consolidated statements of Balance sheets

(In NT\$Thousand)

Item/peroid	<u>SEP 30,2020</u>	<u>DEC 31,2019</u>	<u>SEP 30,2019</u>
Current assets	387,238	419,645	401,536
Non-current assets	538,840	574,766	584,322
Current liabilities	71,281	81,269	85,337
Non-Current liabilities	42,710	79,937	83,527
Total equity	812,087	833,205	816,994
Non-controlling interests	230,053	246,175	239,282
Equity attributable to owners of parent	582,034	587,030	577,712
The Net Asset Value of Each Share	6.11	6.17	6.07

Key Indices			
A/R Turnover Days	107	96	96
Inventory turn over Days	42	41	44
Current Ratio(%)	543.26	516.37	470.53
Debts Ratio(%)	12.31	16.21	17.13



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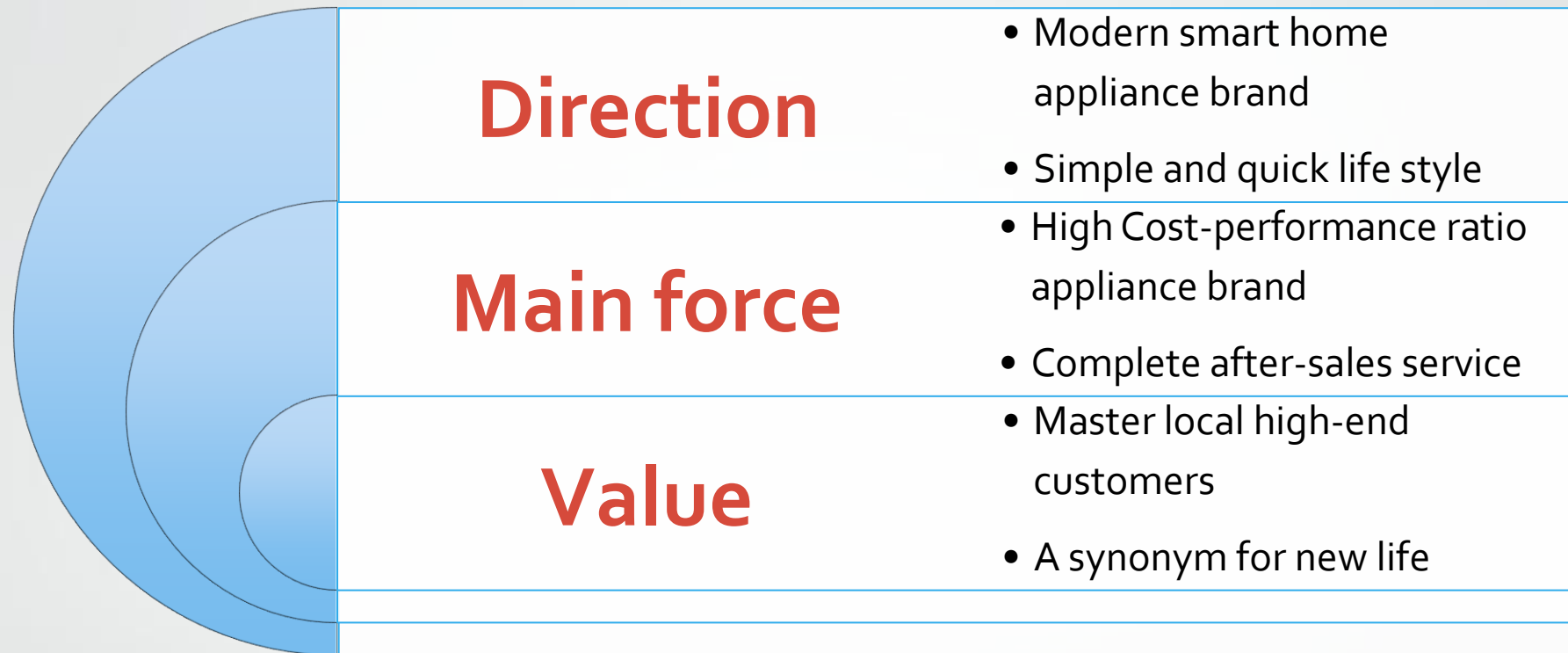
Future

www.enlight-shop.com

Always give you the best



2020 Operational performance



~Micro brand~

「Consumer preferences are changing in the world. They are no longer fascinated by famous brands. They would prefer to choose micro brand that experts in their field to highlight their distinctive styles. 」 It expected that the marketing will focus on niche market and it will be targeted precisely in order to open a large market.

ENLight Corp. Brand Positioning



『EASY LIFE』

- ◆ Home Economics builds a lovely family
- ◆ Gradually high prices present taste.
- ◆ Target customers: Love the family/ engineer/ lady

- **Principal** Build a good family life
- **Continuity** We always give you the best brand slogan ideas



ENLight Corp.

Future

Product development focus on kitchen appliances and cosmetics health care.

- The major of development is Physical channel that enhances brand value and awareness. Currently, the development of platform has steady sales and a certain amount of support by quantity. Thus, the marketing is moving forwards branding.
- In Taiwan, it has been put on the shelves of famous chain channels and department stores at present, so as to maximize product sales and brand awareness at the same time. Then, it plans a new sales model and invests in cross-border e-commerce.

ENLight Corp.

Main Products—



Air purifier



Oven



Air Fryers



Mop



Coffee cup



Electric heater

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New – Robot vacuum cleaner



robot vacuum cleaner



High level with WIFI
robot vacuum cleaner

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New – IH Automatic wok



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New – Automatic lifting hot pot



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New – Air Fryer Oven



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New – Food Processor



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New – Future



Portable Oral Irrigator



Anion Hair Dryer



Multifunctional electric bakeware

Garment Steamer



Smart touch electric kettle



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Q & A



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Thank You for your attention

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