



Transcend Information Inc.

Investor Conference 2017Q1

Transcend at a Glance



Founded in
1988



Headquartered
in Taipei, Taiwan



14 offices in 8
countries



Went public in
Taiwan in 2001



1800 employees
worldwide



Avg. USD 900M
annual revenue



Top 20 Taiwan Global Brand

For the 10th consecutive year,
Transcend is ranked in
Interbrand's

**BEST TAIWAN GLOBAL
BRANDS**

with a brand value of USD \$142
million in 2016



Award Records

100 +

Corporate & Product
Awards Worldwide
per year



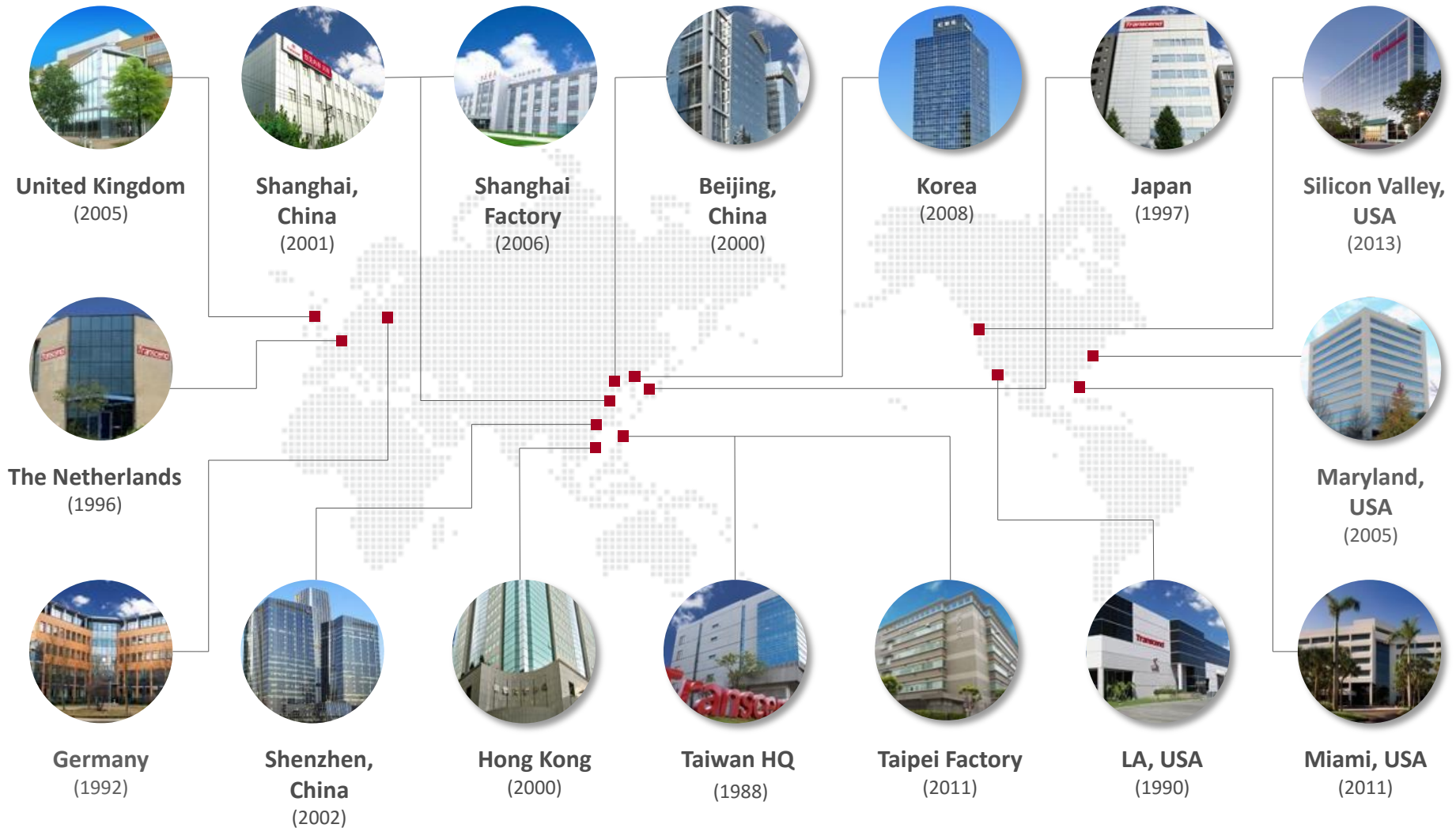
2016 Top
Consumer
Electronics
Award in the
U.S.

Media Recommendations



Global Logistics

14 offices & 2 factories



A Wide Product Portfolio

2,000+ products sold in 140+ countries from consumer electronics products to embedded solutions



Product Launch(1/5)

Industrial Products



SuperMLC

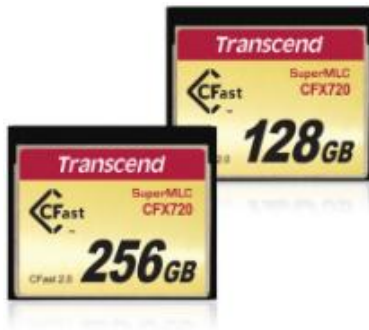
Transcend's SuperMLC NAND greatly boosts speeds, endurance and reliability at lower prices.



SuperMLC JetFlash 740

USB Flash Drive

Cost-effective solution for high-end electronic devices



SuperMLC CFast 2.0 CFX720

Memory Cards

Exceptional endurance with value-added technologies

MLC

Read

520MB/s

Write

165MB/s

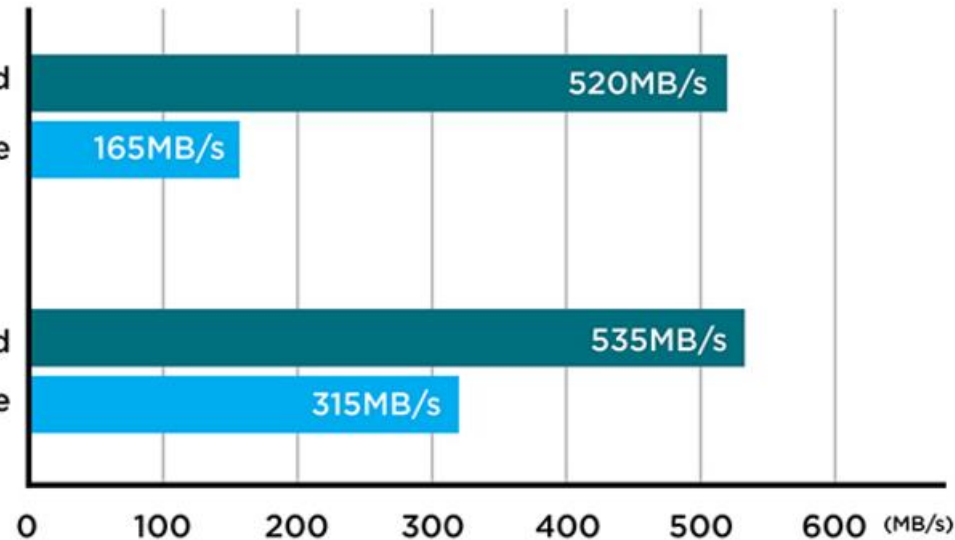
Read

535MB/s

Write

315MB/s

SuperMLC



SuperMLC flash can speed up data access, offering sequential write speed up to twice faster than MLC flash chips.

Product Launch(2/5)

Strategic Products



StoreJet® Cloud



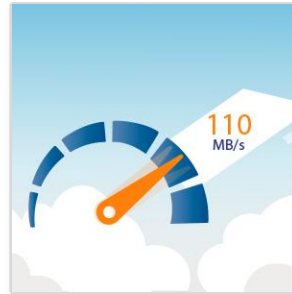
Personal Cloud Storage
StoreJet® Cloud 110

1-Bay



Personal Cloud Storage
StoreJet® Cloud 210

2-Bay



Fast performance
up to 110 MB/s of
transfer speeds



Worldwide access
free access to StoreJet
Cloud anywhere in the
world



Data sharing
faster than traditional
sharing schemes



Full backup
includes auto backup and
USB backup



Media streaming
for entertainment at home
and on the road



Power savings
Eco Mode to save power
when idling

Product Launch(3/5)

Strategic Products



DrivePro™



DrivePro 50 Car Video Recorder
Built-in WiFi



DrivePro 520 Car Video Recorder
Dual Lens Recording



DrivePro™ Body



DrivePro Body 10
Body Camera



DrivePro Body 20
Body Camera
Built-in WiFi



DrivePro Body 52
Body Camera
Separate camera unit

Product Launch(4/5)

Strategic Products



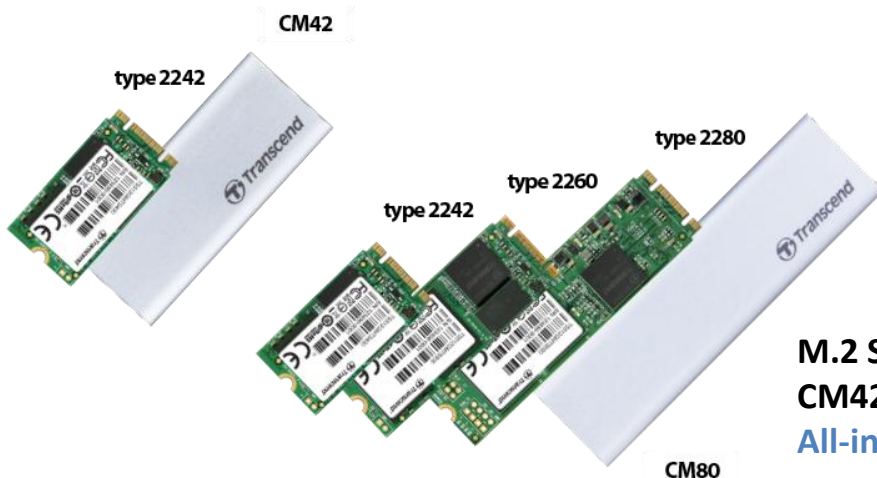
USB 3.0 External Hard Drive
StoreJet® 25C3N
Lightweight aluminum casing



Lightning Smart Reader
RDA2
For iOS devices



JetDrive™ Go 300 / 500
Lightning/USB 3.1 flash drive
expand your iPhone, iPad or iPod® storage



M.2 SSD Enclosure Kit
CM42 / CM80
All-in-one upgrade kit

Made for
 iPod iPhone iPad

Product Launch(5/5)

Consumer Products



2.5" SATA III SSD230

Solid State Drive

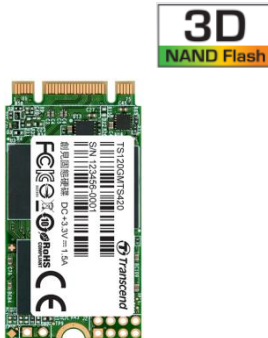
**3D NAND Flash for Upgraded Capacity,
Performance, and Reliability**



USB 3.0 External SSD

ESD220C

**Portable SSD providing faster
data transfer rates**



M.2 Type2242 SATA III MTS420

Solid State Drive

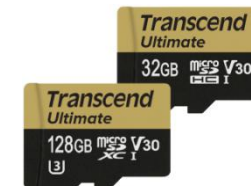
Superior upgrade for mobile devices



JetFlash 850

OTG Flash Drive

Type-C and USB 3.1



**microSDXC/SDHC UHS-I U3M
(Ultimate)**

**Ideal for capturing Full HD, 3D,
and 4K videos**

2016 Consolidated I/S

Unit: NTD\$ million (Except EPS)

	2016		2015		YoY
	Amount	%	Amount	%	%
Sales	22,105	100.0	24,913	100.0	-11.3
Cost of goods sold	17,153	77.6	20,211	81.1	-15.1
Sales Margin	4,952	22.4	4,702	18.9	5.3
Operating Expenses	1,644	7.4	1,650	6.6	-0.4
Operating Income	3,308	15.0	3,052	12.2	8.4
Non-OP Income & Exp.	-65	-0.3	661	2.7	-109.9
Income Before Tax	3,243	14.7	3,713	14.9	-12.7
Net Income	2,883	13.0	3,222	12.9	-10.5
Earnings Per Share	6.69		7.48		

2016/12/31 Consolidated B/S

Unit: NTD\$ million

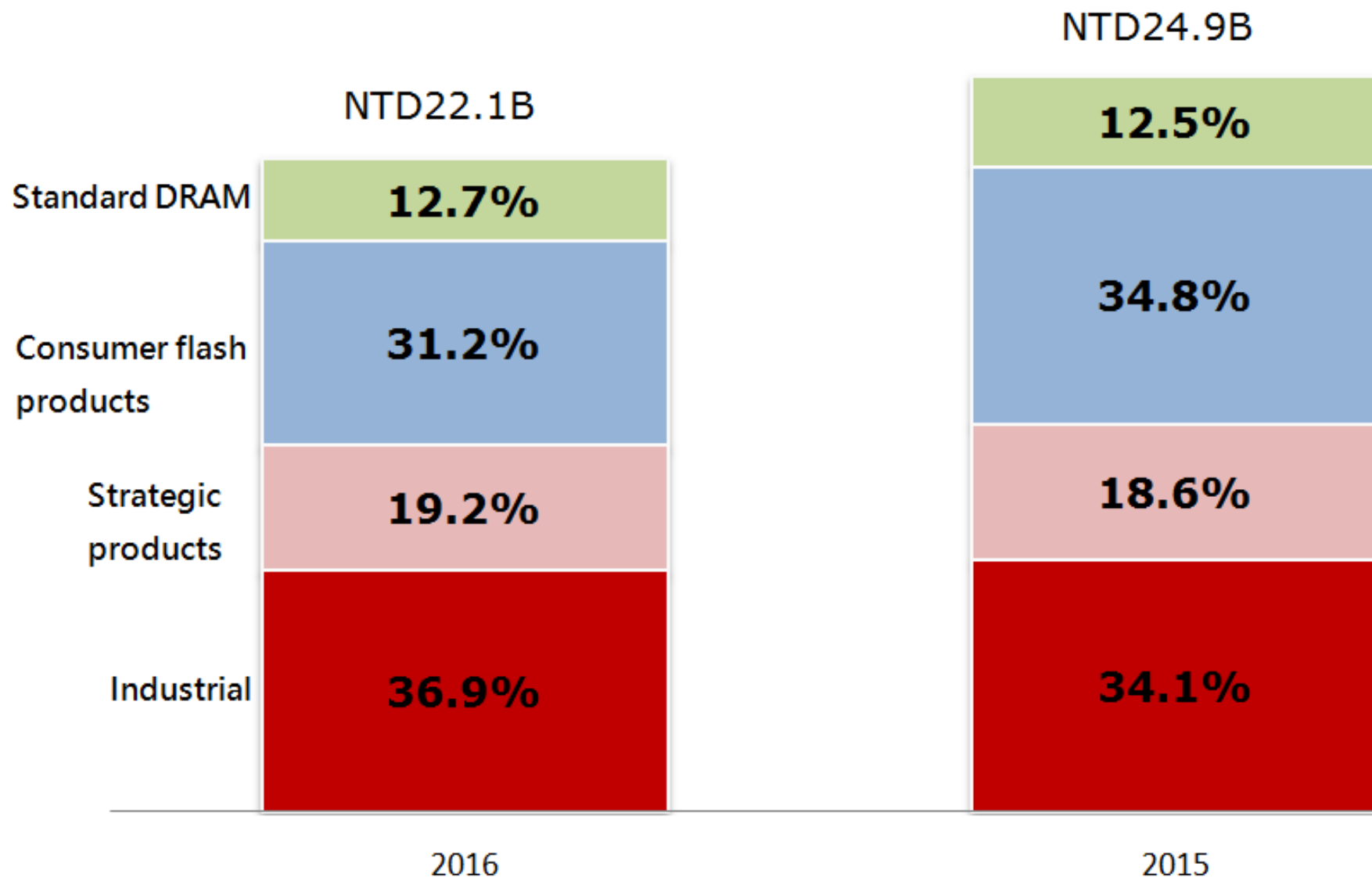
	2016		2015		YoY
	Amount	%	Amount	%	%
Total Assets	22,891	100.0	24,063	100.0	- 4.9
Current Assets	19,129	83.6	20,017	83.2	- 4.4
Cash & cash equivalents	1,843	8.0	2,663	11.1	- 30.8
Accounts Receivable	2,868	12.5	3,214	13.4	- 10.8
Inventory	5,167	22.6	4,514	18.8	14.5
Property, plant and equipment	3,018	13.2	3,286	13.7	- 8.2
Total Liabilities	2,564	11.2	3,561	14.8	- 28.0
Current Liabilities	2,320	10.1	3,233	13.4	- 28.3
Accounts Payable	1,788	7.8	1,648	6.8	8.5
Total Equities	20,327	88.8	20,502	85.2	- 0.9
Financial Ratio					
Return on Equity	14.18		15.71		
Return on Assets	12.59		13.39		

2016 Consolidated Cash flow

Unit: NTD\$ million

	2016	2015	YoY
	Amount	Amount	%
Consolidated income before income tax	3,243	3,713	- 12.7
Adjustment	(460)	(411)	12.0
Cash flows from operating activities	2,783	3,302	- 15.7
Cash flows from investing activities	278	(2,500)	- 111.1
Cash flows from financing activities	(3,870)	(3,374)	14.7
Effect of foregin exchange rate change	(11)	(1)	794.9
Increase in cash and cash equivalnets	(820)	(2,573)	- 68.1
Cash and cash equivalnets at beginning of the year	2,663	5,236	- 49.1
Cash and cash equivalnets at end of the year	1,843	2,663	- 30.8

Product Portfolio



2012-2016 EPS by Quarter

	Q1	Q2	Q3	Q4	Total
2012	1.43	1.67	2.16	1.35	6.61
2013	2.02	2.33	1.44	1.64	7.43
2014	2.09	1.95	2.24	2.39	8.67
2015	1.94	1.14	2.52	1.88	7.48
2016	1.45	1.77	1.10	2.37	6.69

Note: Based on IFRSs.

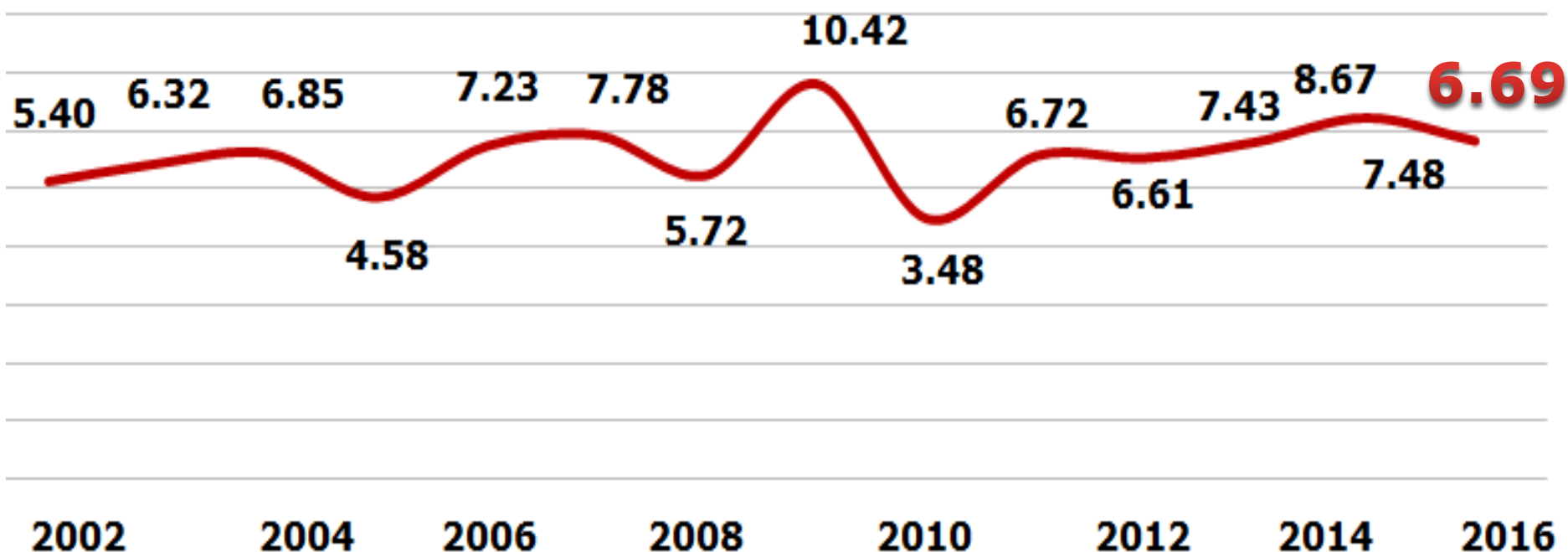
2012-2016 : Avg. Quarterly EPS \$1.84

2012-2016 : Avg. Yearly EPS \$7.38

Outstanding shares: 2012~2016 **431 million shares**

EPS 2002-2016 (Ave. EPS: 6.76/year)

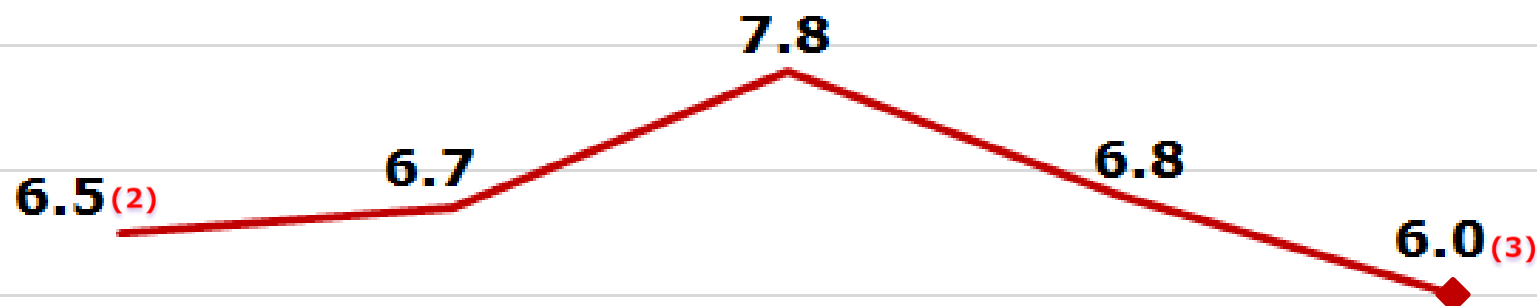
Unit : NTD\$



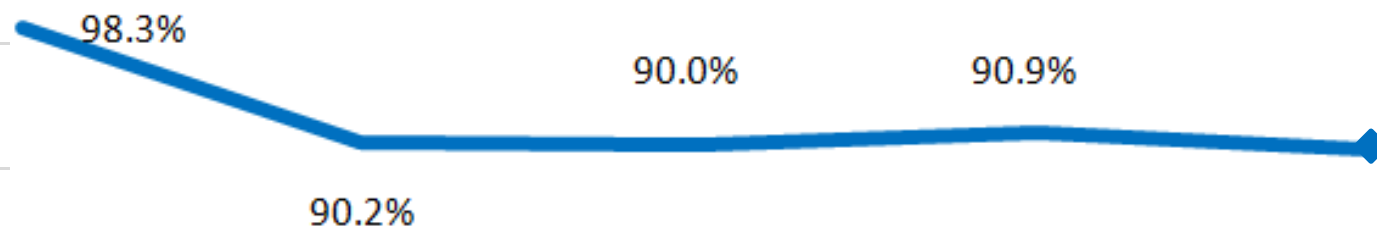
Note :
Outstanding shares: 2002 200 million shares=> 2016 431 million shares

Dividend 2012-2016

Unit : NTD\$



Payout Ratio 89.7% (1)



2012

2013

2014

2015

2016

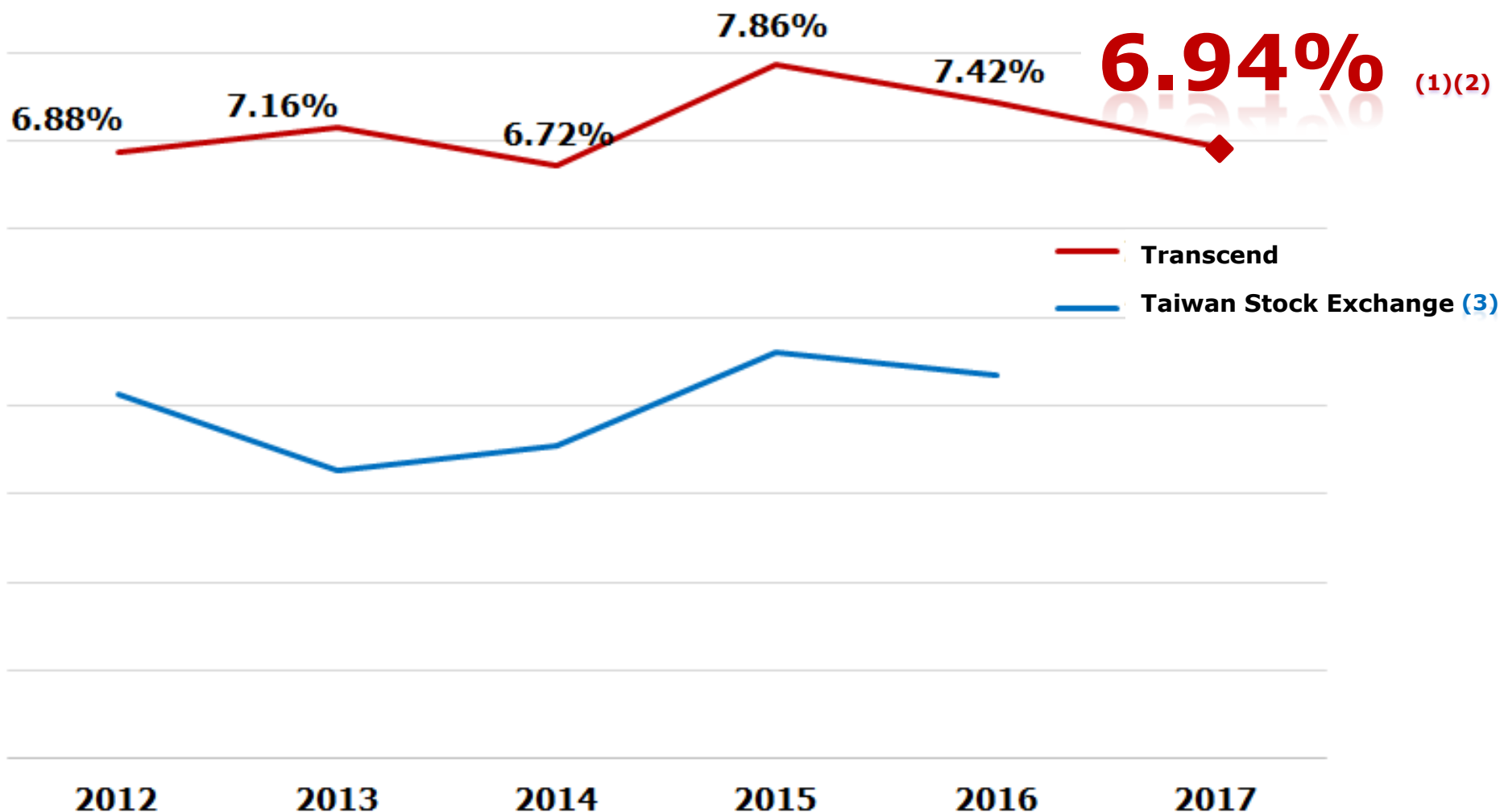
Note:

(1) Distribution is proposed by Board of Directors and will be discussed at Company's Annual General Meeting at June 16, 2017.

(2) Of which 0.5 was distributed by Additional paid-in capital.

(3) Of which 0.25 was distributed by Additional paid-in capital.

Dividend Yield 2012-2016



Note:

(1) Based on average market price

(2) Distribution is proposed by Board of Directors and will be discussed at Company's Annual General Meeting at June 16, 2017.

(3) Data from TWSE statistics of securities market

Q & A





Thank You