



聯發科技 2013 年第二季法人說明會

MediaTek 2013-Q2 Investor Conference

August 2, 2013



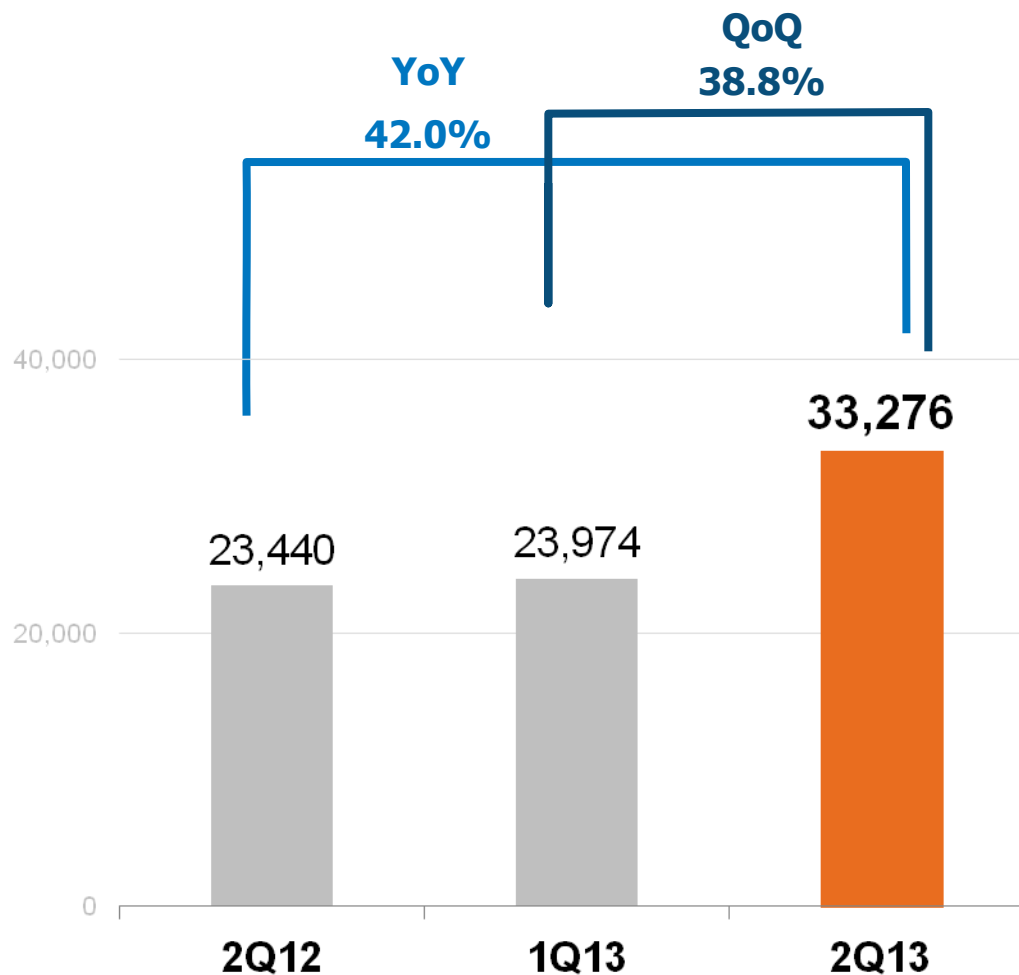
投資安全聲明

除簡報內所提供之歷史信息外，簡報事項係屬預測性陳述，受到風險及不確定性因素影響，可能造成實際結果與陳述內容發生顯著不符，這些不確定性因素包括：受到競爭性產品及定價的影響、設計是否及時被客戶接受、新技術是否及時導入利用、新產品大量量產之能力、產業及市場對半導體產品之供給及需求移轉、產業及市場是否供給過剩、製造產能可得利用情況、終端市場之財務穩定性及其他風險等。

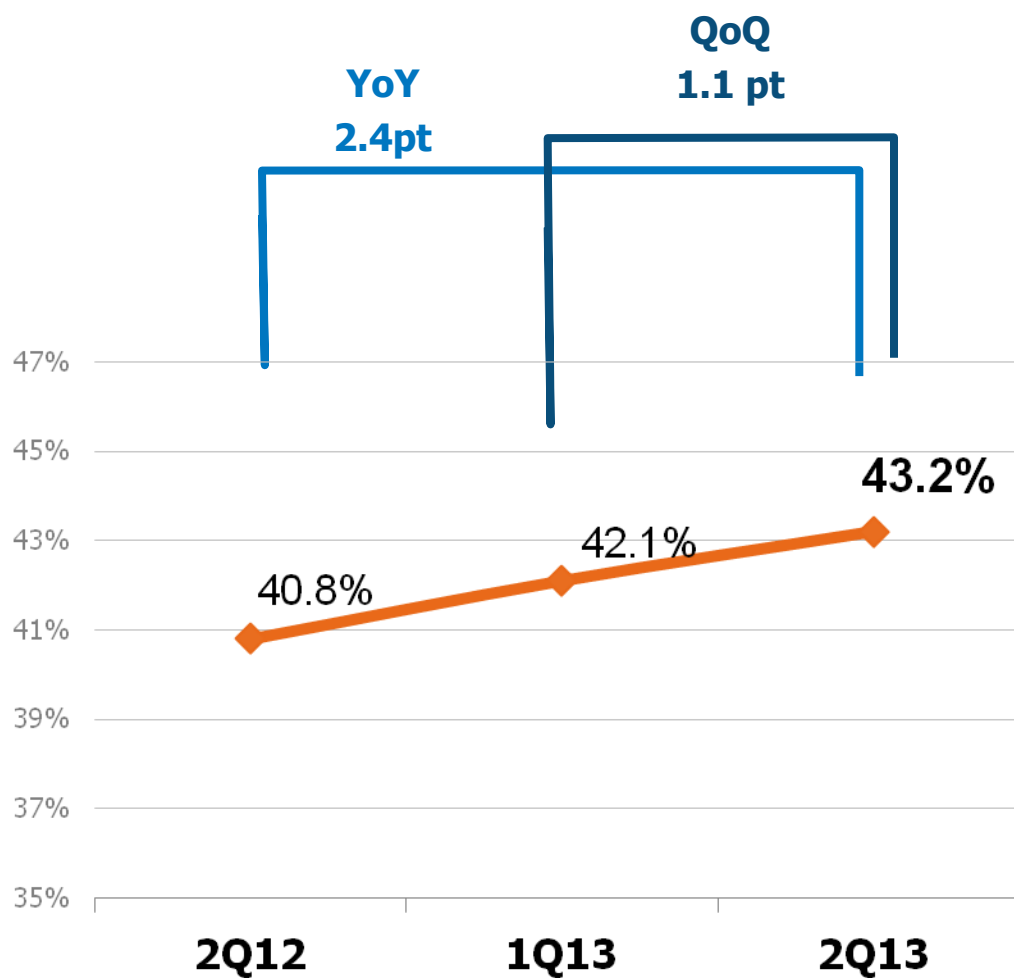
合併營業收入

Confidential B

(單位：新台幣佰萬元)

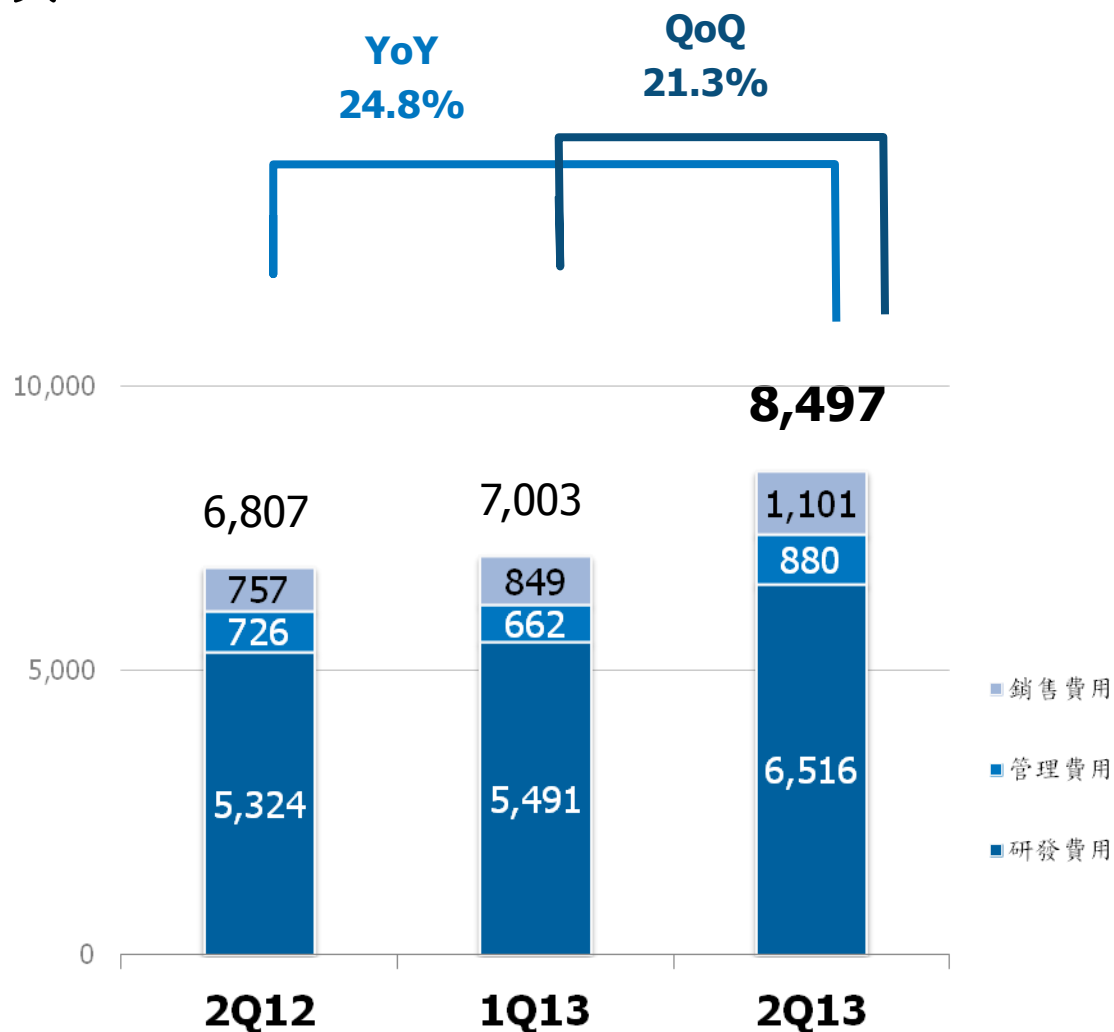


合併營業毛利率



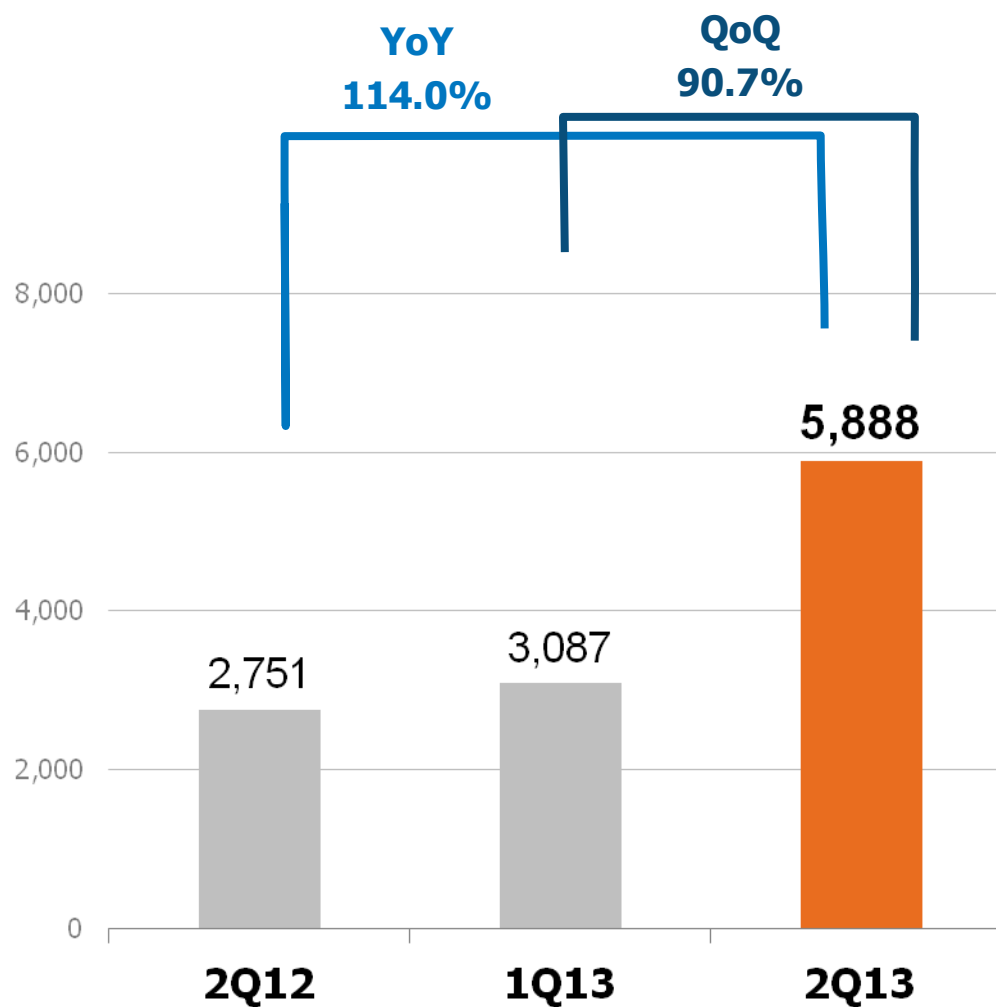
合併營業費用

(單位：新台幣佰萬元)

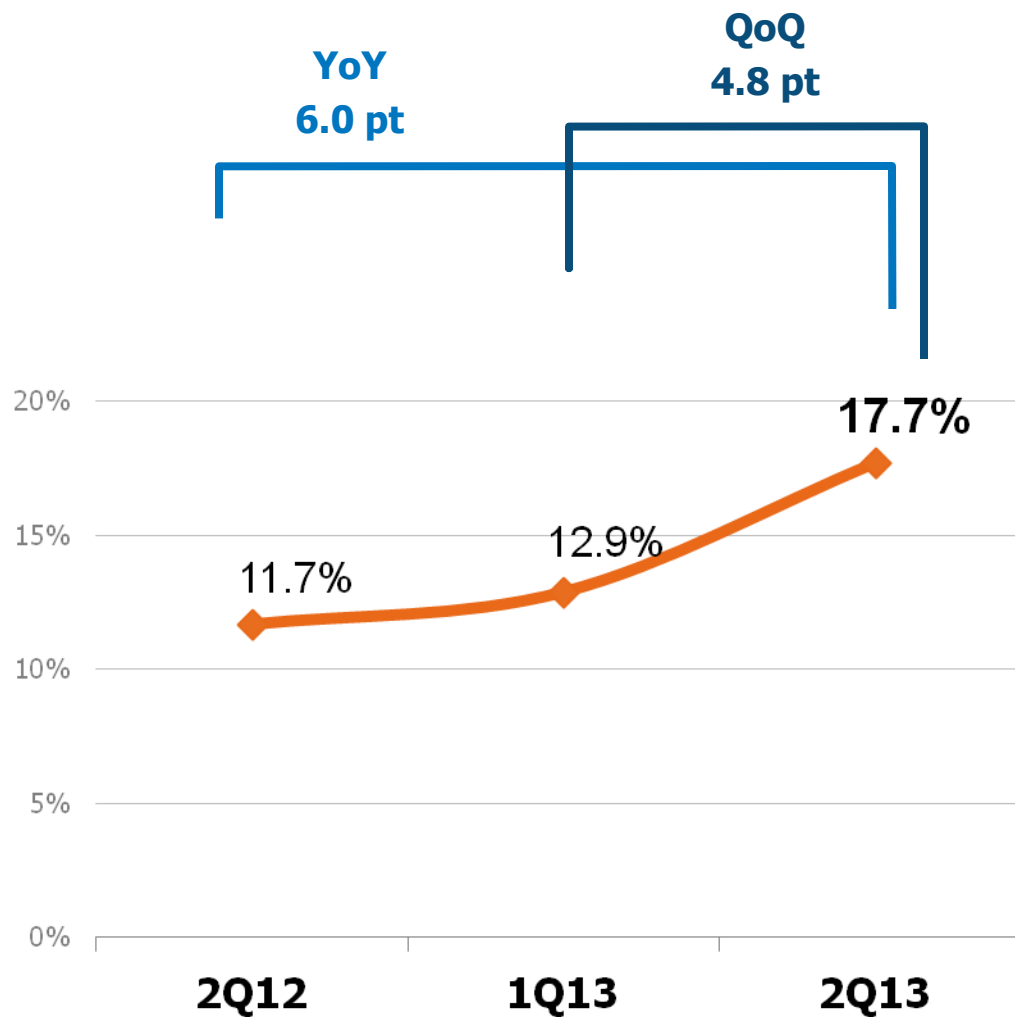


合併營業淨利

(單位：新台幣佰萬元)

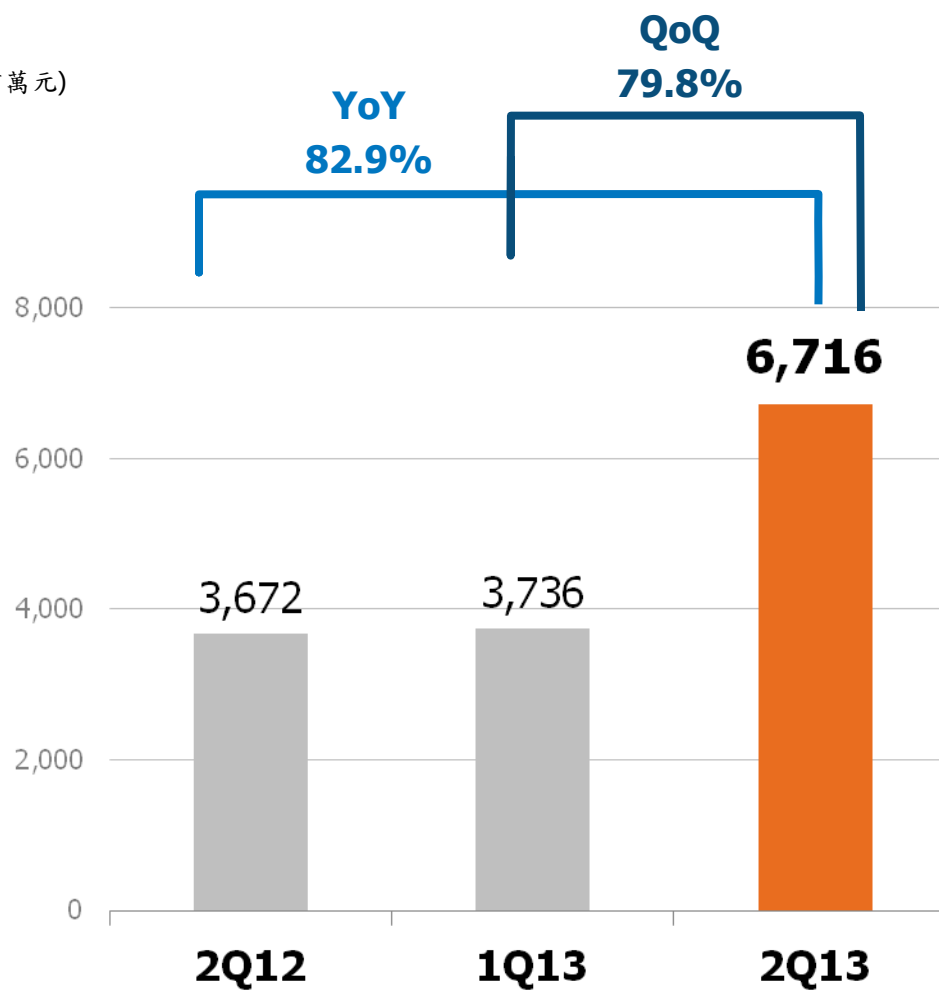


合併營業淨利率



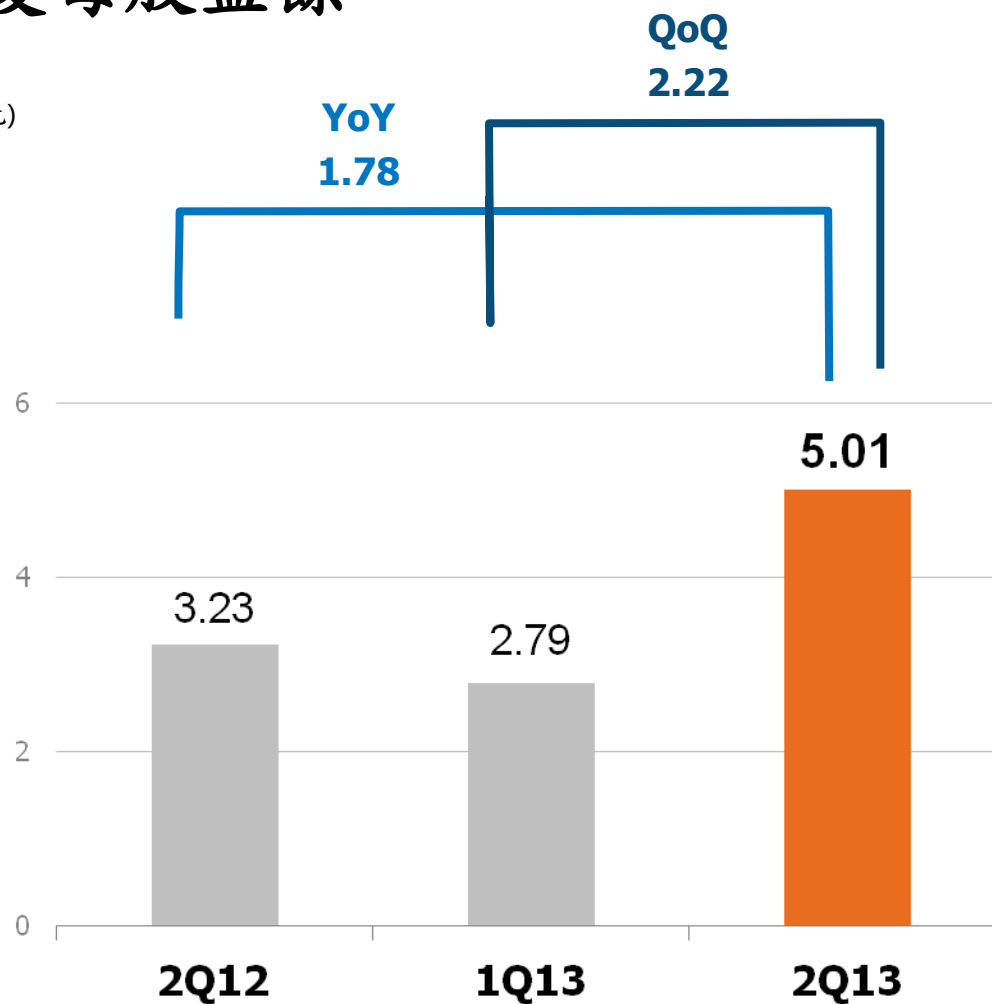
合併稅後淨利

(單位：新台幣佰萬元)



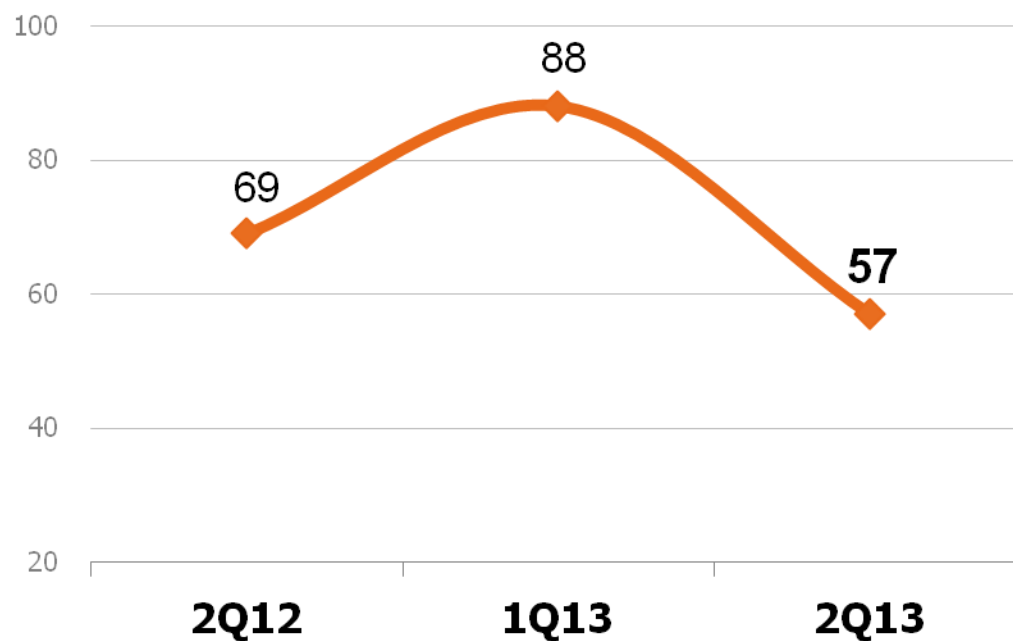
合併稅後每股盈餘

(單位：新台幣元)



存貨週轉天數

(天數)



2013年第三季營運展望

■ 合併營收：約新台幣 349 ~ 376 億元

(假設2013-Q3美元兌台幣平均匯率為1：29.9)

■ 合併毛利率：43.5% ± 1%

■ 合併營業費用率：24.5% ± 2%



財務報表



Q2 FY13 Consolidated Income Statement

(In NT\$ millions, except per share amounts)

	2Q13	1Q13	2Q12	Q-Q	Y-Y
Net Revenue	33,276	23,974	23,440	38.8%	42.0%
Cost of Goods Sold	(18,891)	(13,884)	(13,882)		
Gross Profit	14,385	10,090	9,558	42.6%	50.5%
Selling expenses	(1,101)	(849)	(757)		
Administration expenses	(880)	(662)	(726)		
R&D expenses	(6,516)	(5,491)	(5,324)		
Operating Expenses	(8,497)	(7,003)	(6,807)		
Operating Income	5,888	3,087	2,751	90.7%	114.0%
Net Non-operating Income	1,256	835	1,487		
Income Before Income Tax	7,143	3,922	4,238		
Income tax expense	(427)	(186)	(565)		
Consolidated Net Income	6,716	3,736	3,672	79.8%	82.9%
EPS Attributable to the Parent(NT\$)	5.01	2.79	3.23		

註：數字加總不等，因四捨五入造成。

Q2 FY13 Supplemental Information: Percentage of Revenue

	2Q13	1Q13	2Q12
Gross profit	43.2%	42.1%	40.8%
R&D expenses	(19.6 %)	(22.9 %)	(22.7 %)
Selling expenses	(3.3 %)	(3.5 %)	(3.2 %)
Administration expenses	(2.6 %)	(2.8 %)	(3.1 %)
Operating profit	17.7%	12.9%	11.7%
Non-operating income	3.8%	3.5%	6.3%
Income tax expense	(1.3 %)	(0.8 %)	(2.4 %)
Net profit	20.2%	15.6%	15.7%

註：數字加總不等，因四捨五入造成。

Balance Sheet Summary

(In NT\$ millions)

	2Q13	1Q13	2Q12
Cash & Financial assets-current	112,749	98,749	100,842
Accounts receivable	10,389	6,795	7,659
Inventories	10,956	12,844	11,074
Funds and investments	67,469	67,680	8,659
Intangible assets	15,481	15,600	17,125
Total assets	237,353	219,650	161,205
Short-term loans	16,114	12,785	12,199
Accounts payable	10,873	7,373	10,280
Other current liabilities	29,871	15,088	25,540
Long-term liabilities & Other liabilities	2,143	1,943	1,736
Stockholders' equity	178,353	182,462	111,450

Cash Flow Summary

(In NT\$ millions)

	2Q13	1Q13	2Q12
Cash flow from operations	9,921	3,057	3,765
Cash flow from investing	(751)	74	(413)
Cash flow from financing	3,305	3,734	4,660
Effect of exchange rate changes	659	1,358	601
Net increase in cash & equivalents	13,134	8,224	8,613
Cash & equivalents at quarter end	107,225	94,091	95,061

註：數字加總不等，因四捨五入造成。



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