



聯發科技 2013 年第三季法人說明會

MediaTek 2013-Q3 Investor Conference

November 1, 2013



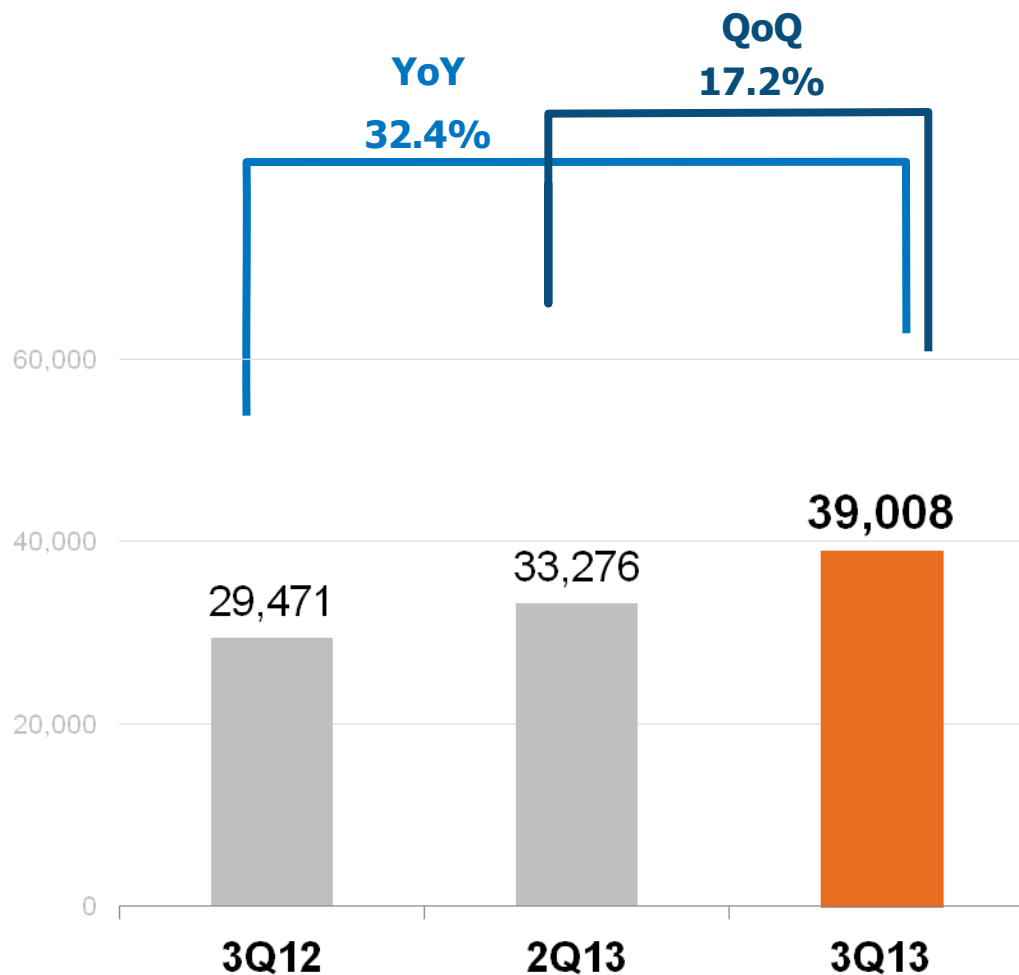
投資安全聲明

除簡報內所提供之歷史信息外，簡報事項係屬預測性陳述，受到風險及不確定性因素影響，可能造成實際結果與陳述內容發生顯著不符，這些不確定性因素包括：受到競爭性產品及定價的影響、設計是否及時被客戶接受、新技術是否及時導入利用、新產品大量量產之能力、產業及市場對半導體產品之供給及需求移轉、產業及市場是否供給過剩、製造產能可得利用情況、終端市場之財務穩定性及其他風險等。

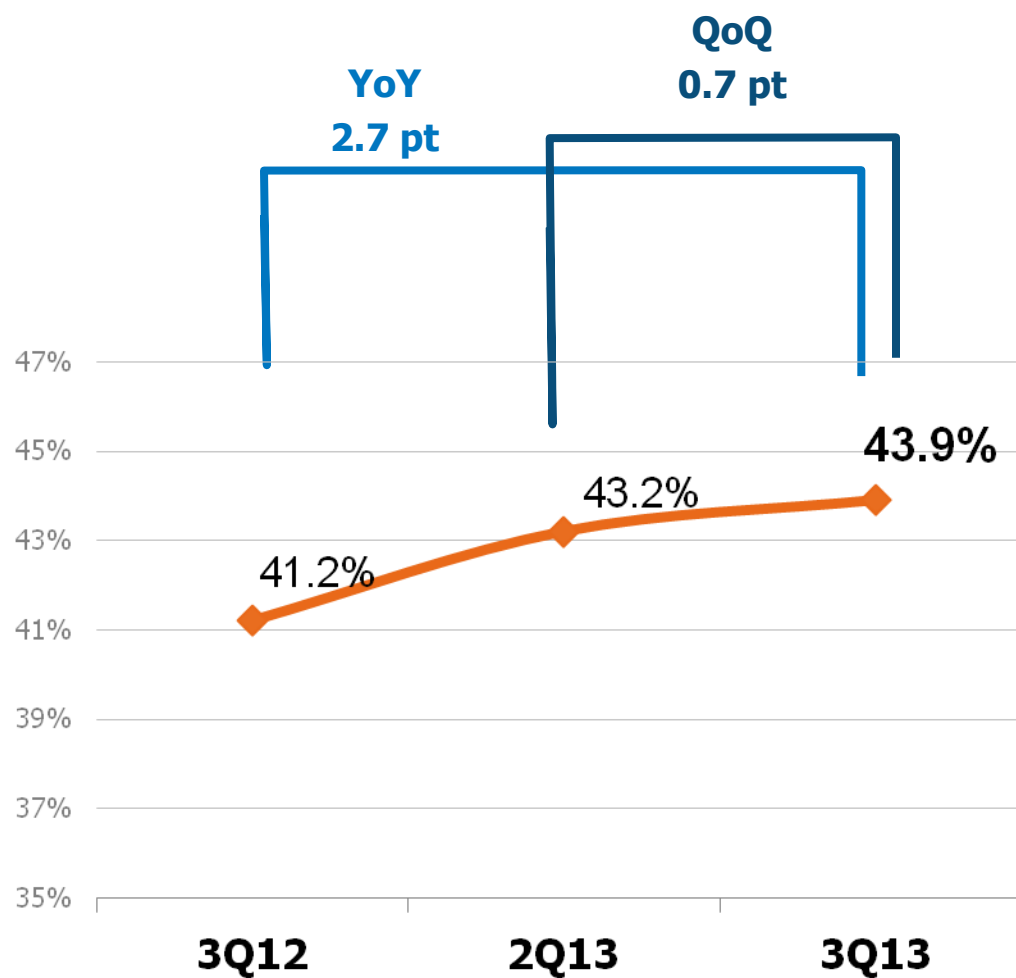
合併營業收入

Confidential B

(單位：新台幣佰萬元)

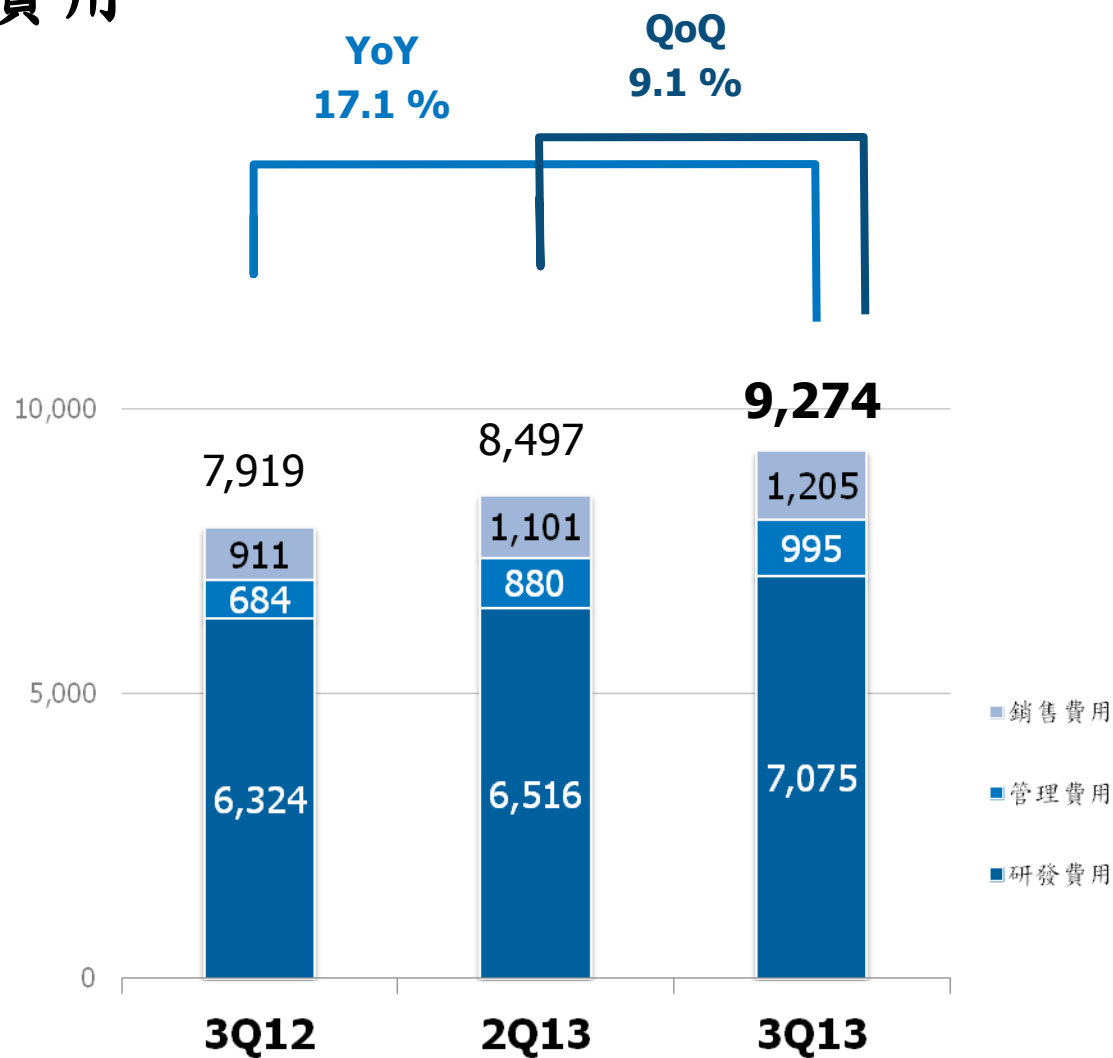


合併營業毛利率



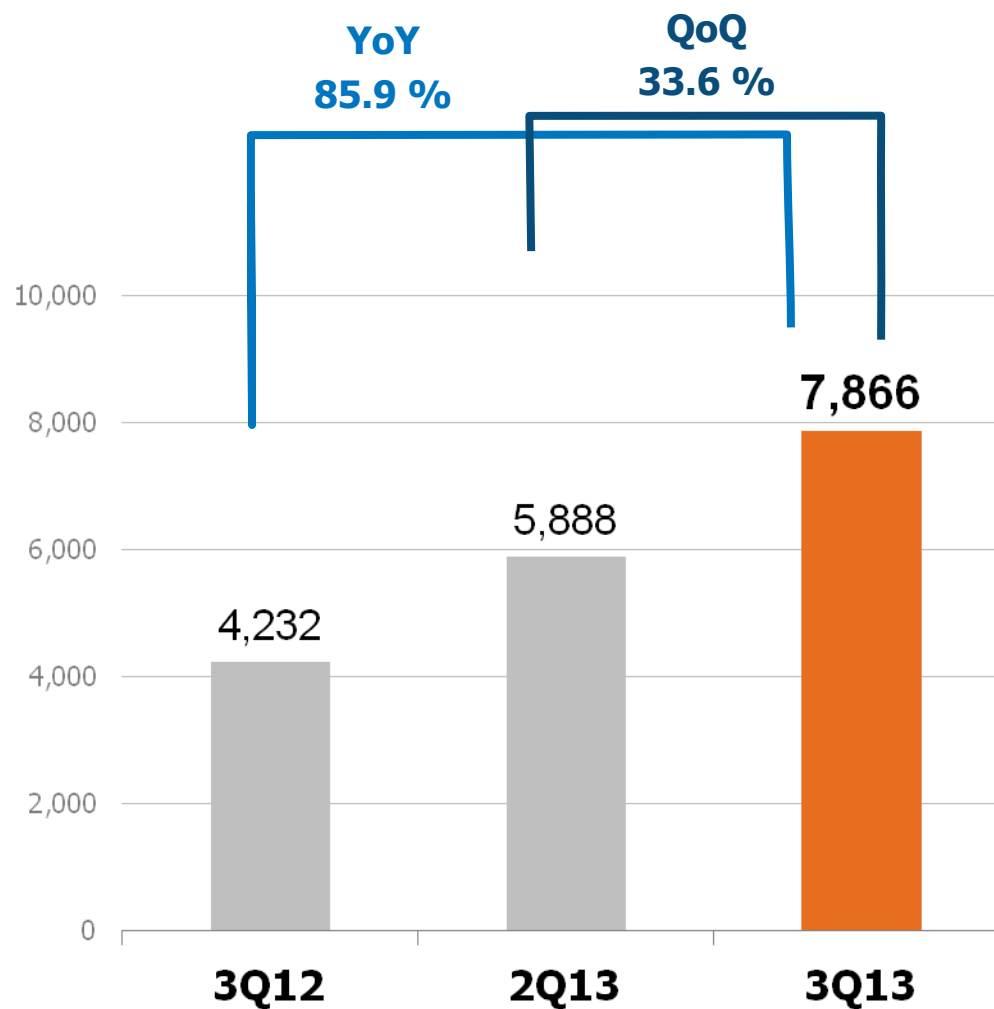
合併營業費用

(單位：新台幣佰萬元)

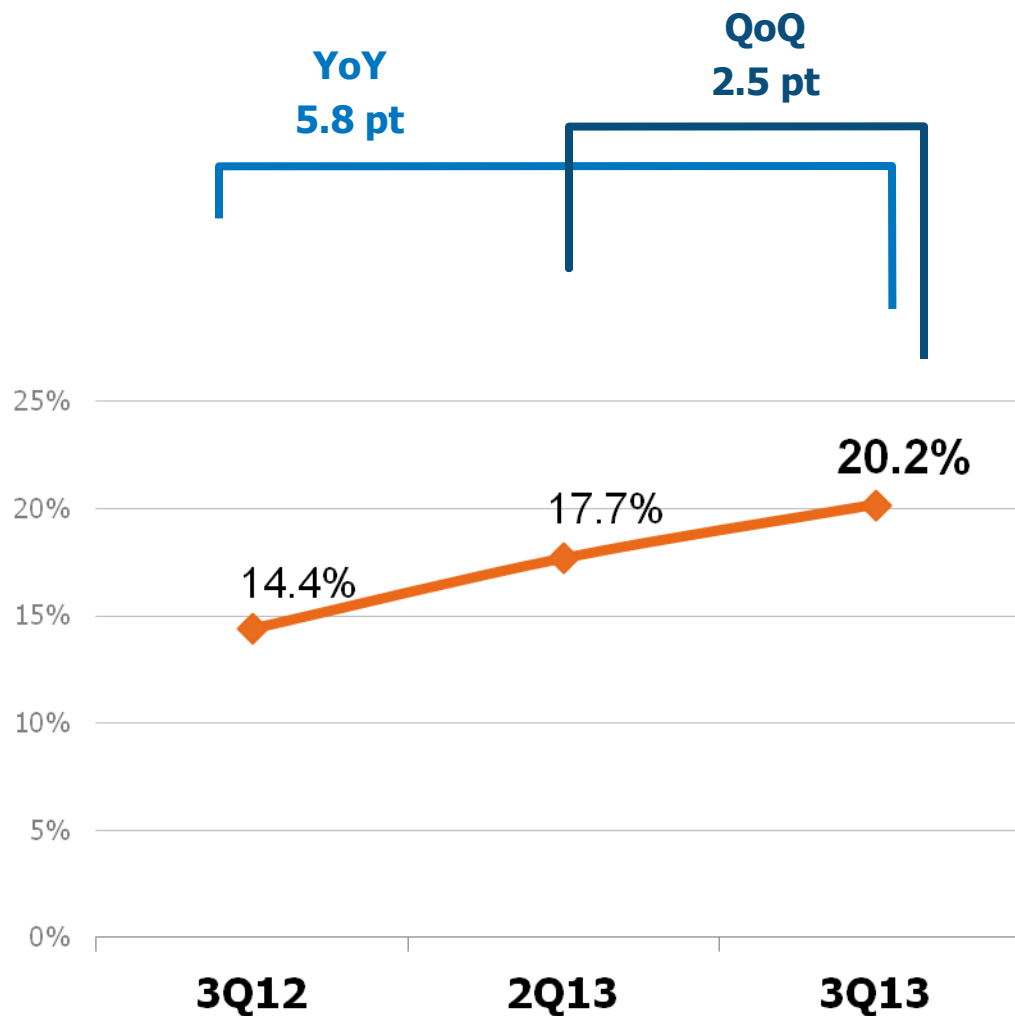


合併營業淨利

(單位：新台幣佰萬元)

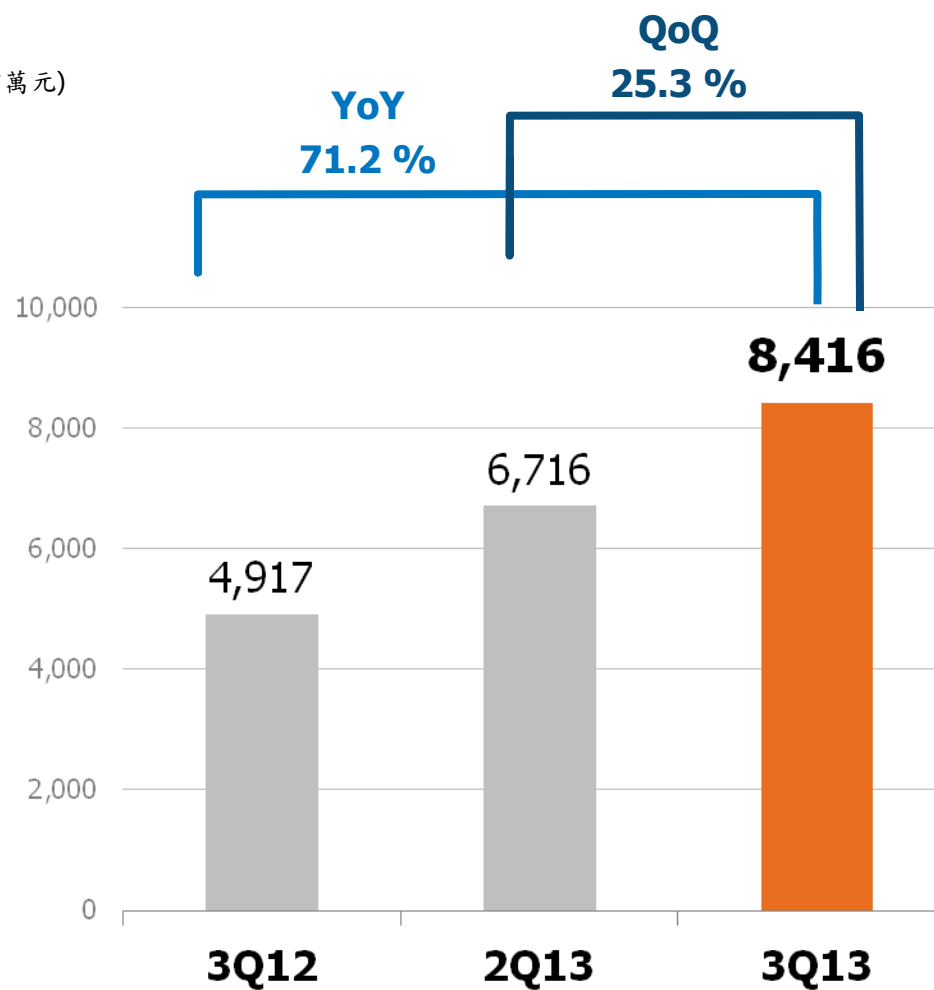


合併營業淨利率

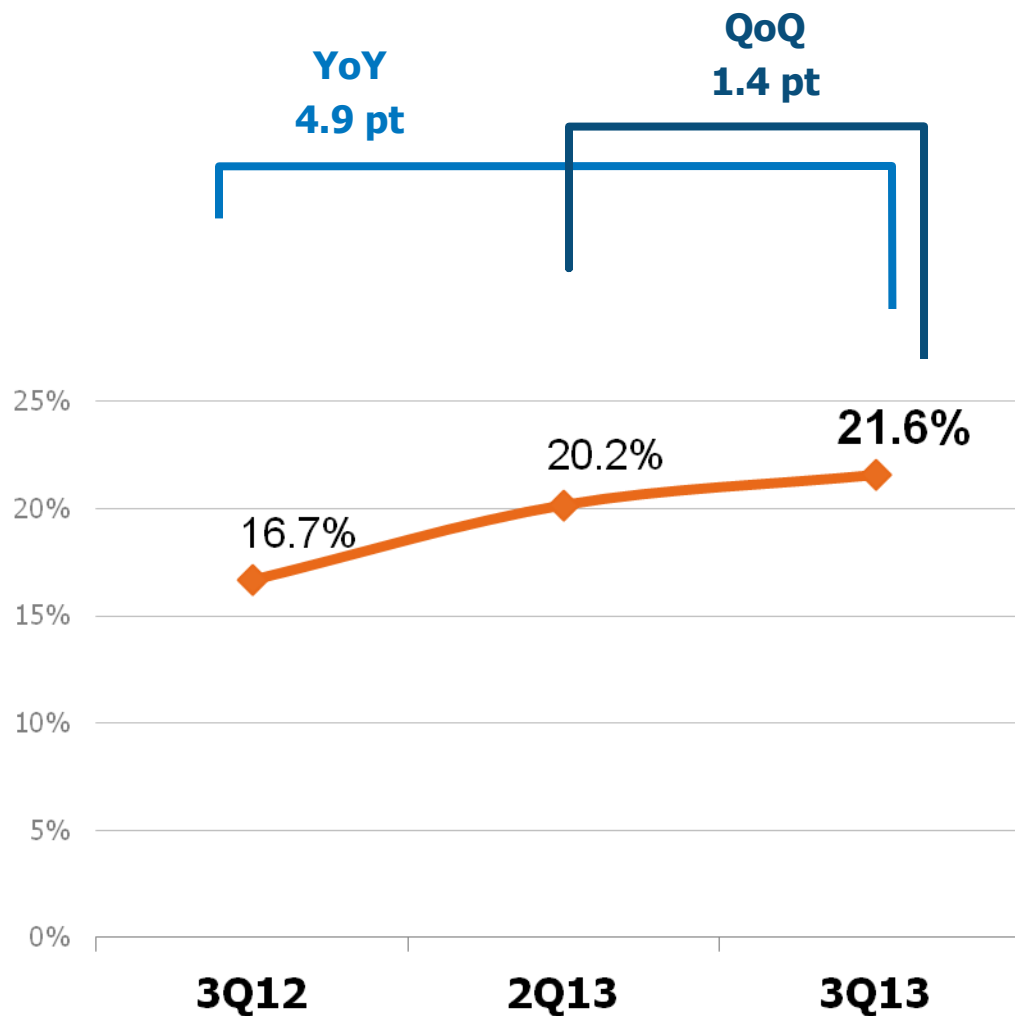


合併稅後淨利

(單位：新台幣佰萬元)

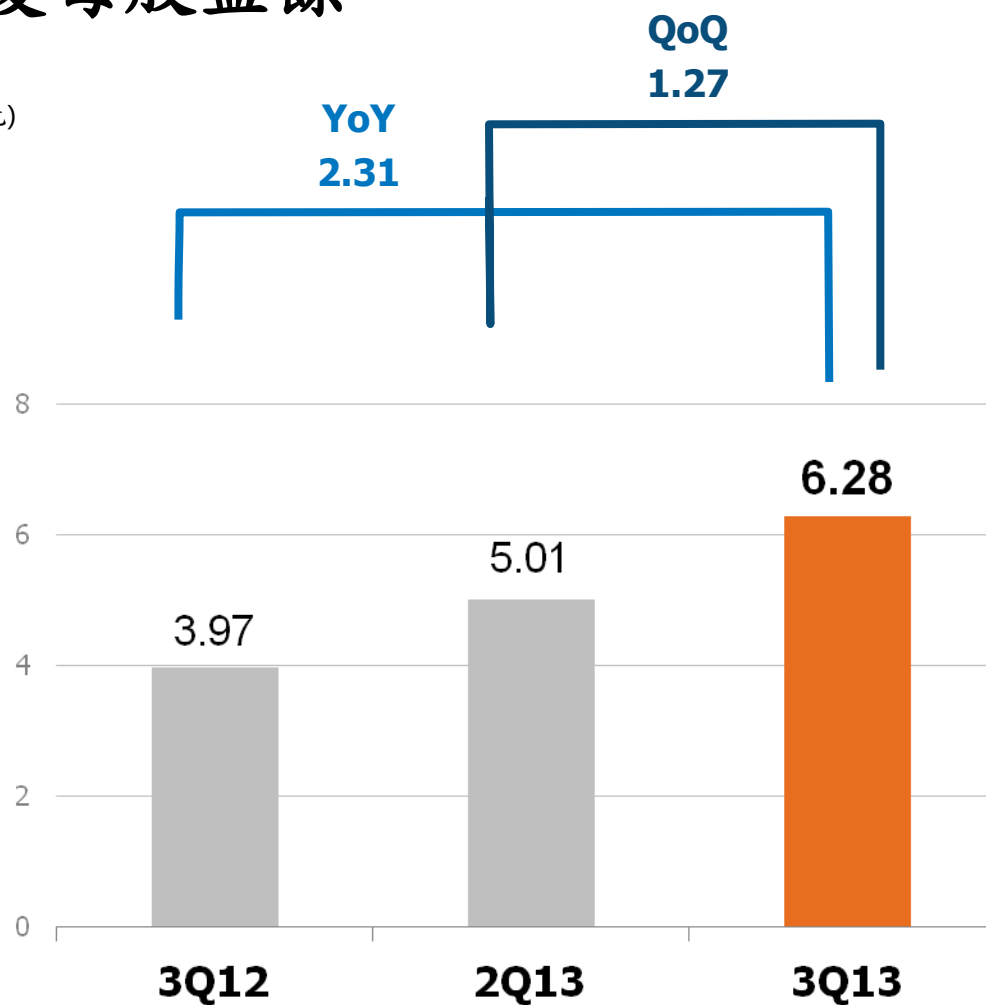


合併稅後淨利率



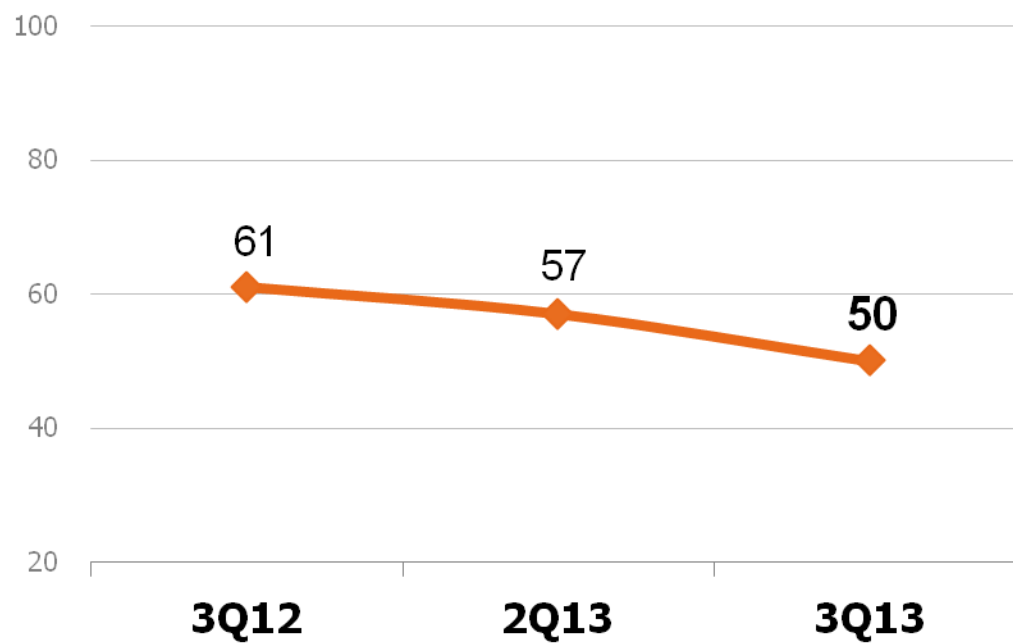
合併稅後每股盈餘

(單位：新台幣元)



存貨週轉天數

(天數)



2013年第四季營運展望

■ 合併營收：約新台幣 371 ~ 390 億元

(假設2013-Q4美元兌台幣平均匯率為1：29.7)

■ 合併毛利率：44% ± 1%

■ 合併營業費用率：24.5% ± 2%



財務報表



Q3 FY13 Consolidated Income Statement

(In NT\$ millions, except per share amounts)

	3Q13	2Q13	3Q12	Q-Q	Y-Y
Net Revenue	39,008	33,276	29,471	17.2%	32.4%
Cost of Goods Sold	(21,867)	(18,891)	(17,320)		
Gross Profit	17,140	14,385	12,151	19.2%	41.1%
Selling expenses	(1,205)	(1,101)	(911)		
Administration expenses	(995)	(880)	(684)		
R&D expenses	(7,075)	(6,516)	(6,324)		
Operating Expenses	(9,274)	(8,497)	(7,919)		
Operating Income	7,866	5,888	4,232	33.6%	85.9%
Net Non-operating Income	1,169	1,256	872		
Income Before Income Tax	9,035	7,143	5,104		
Income tax expense	(619)	(427)	(187)		
Consolidated Net Income	8,416	6,716	4,917	25.3%	71.2%
EPS Attributable to the Parent(NT\$)	6.28	5.01	3.97		

註：數字加總不等，因四捨五入造成。

Q3 FY13 Supplemental Information: Percentage of Revenue

	3Q13	2Q13	3Q12
Gross profit	43.9%	43.2%	41.2%
Selling expenses	(3.1 %)	(3.3 %)	(3.1 %)
Administration expenses	(2.6 %)	(2.6 %)	(2.3 %)
R&D expenses	(18.1 %)	(19.6 %)	(21.5 %)
Operating profit	20.2%	17.7%	14.4%
Non-operating income	3.0%	3.8%	3.0%
Income tax expense	(1.6 %)	(1.3 %)	(0.6 %)
Net profit	21.6%	20.2%	16.7%

註：數字加總不等，因四捨五入造成。

Balance Sheet Summary

(In NT\$ millions)

	3Q13	2Q13	3Q12
Cash & Financial assets-current	113,192	112,749	91,197
Accounts receivable	11,059	10,389	8,216
Inventories	12,938	10,956	12,091
Funds and investments	66,540	67,469	65,873
Intangible assets	15,332	15,481	16,134
Total assets	238,195	237,353	211,344
Short-term loans	19,760	16,114	10,504
Accounts payable	12,520	10,873	12,054
Other current liabilities	18,690	29,871	14,378
Long-term liabilities & Other liabilities	2,125	2,143	1,796
Stockholders' equity	185,099	178,353	172,611

Cash Flow Summary

(In NT\$ millions)

	3Q13	2Q13	3Q12
Cash flow from operations	9,971	9,921	4,221
Cash flow from investing	(374)	(751)	(1,339)
Cash flow from financing	(8,301)	3,305	(11,869)
Effect of exchange rate changes	(905)	659	(928)
Net increase in cash & equivalents	392	13,134	(9,915)
Cash & equivalents at quarter end	107,617	107,225	85,146

註：數字加總不等，因四捨五入造成。



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