

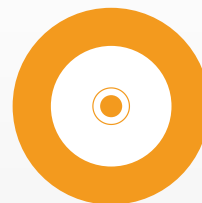
MEDIATEK

聯發科技 2014 年第三季

法人說明會

MediaTek 2014-Q3 Investor Conference

November 6, 2014

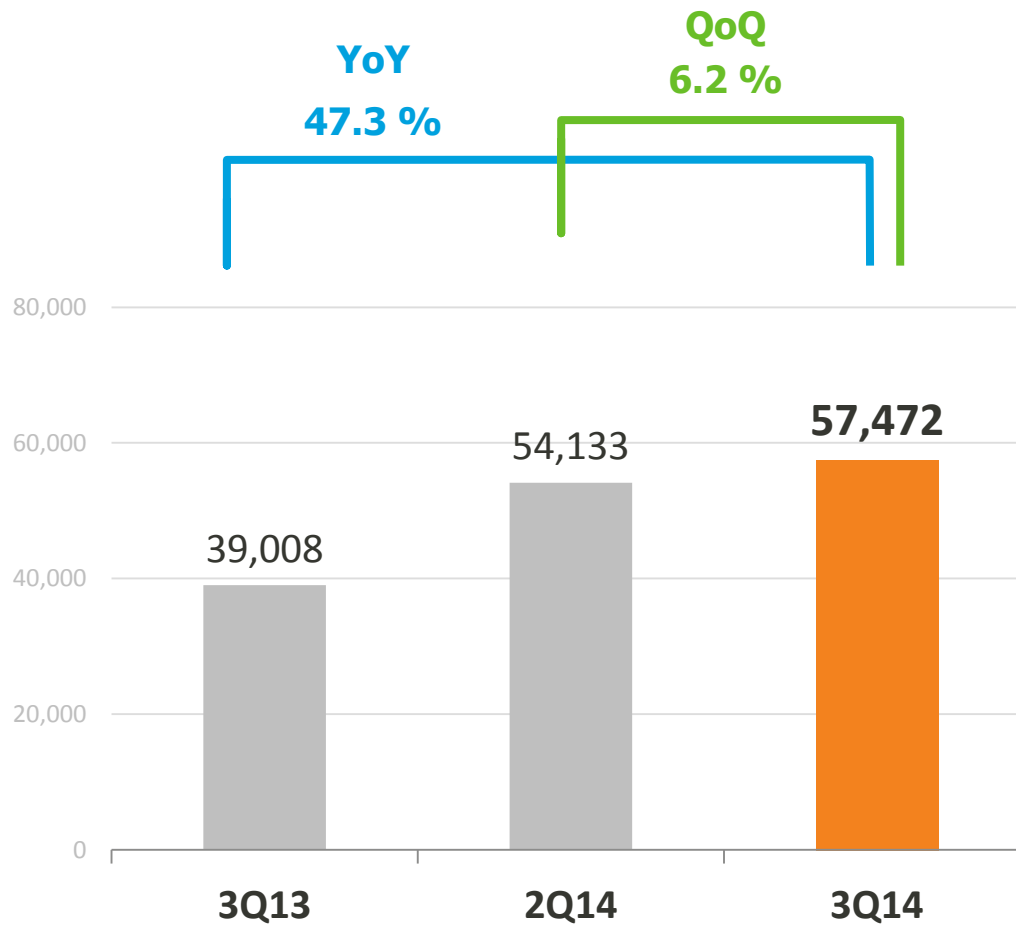


投資安全聲明

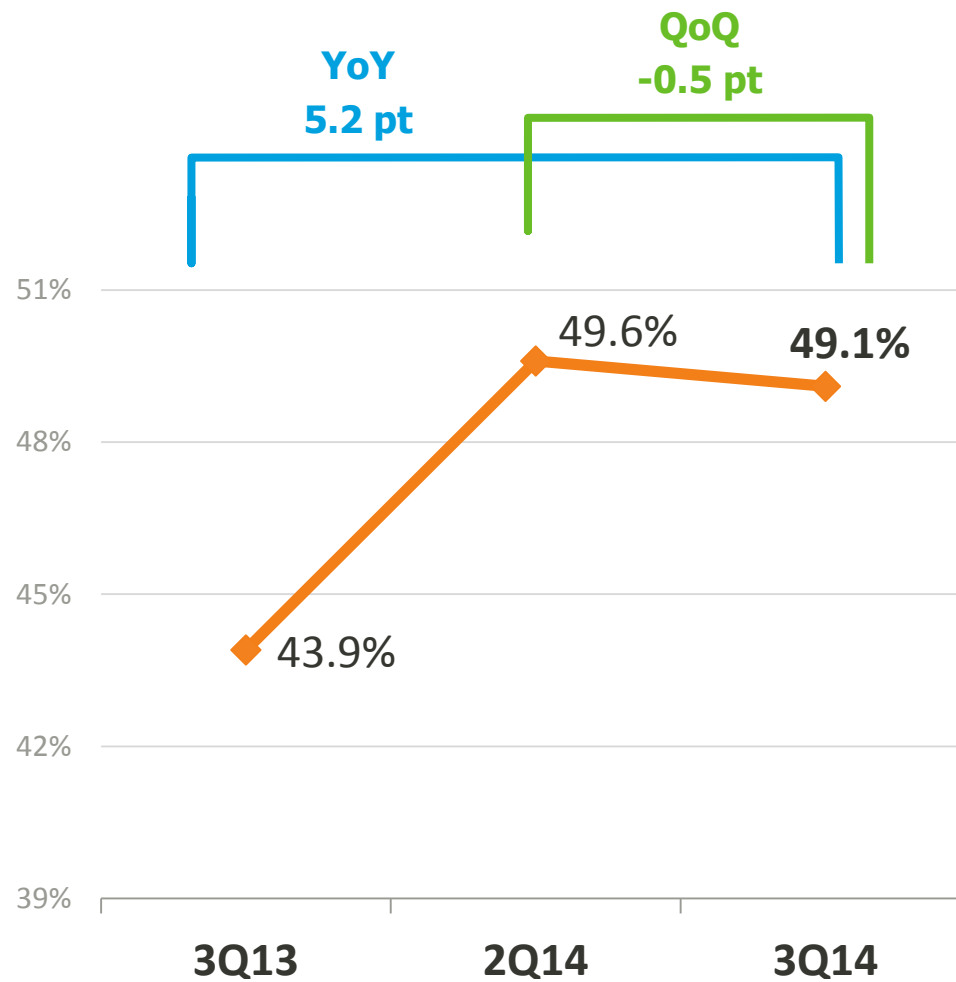
除簡報內所提供之歷史信息外，簡報事項係屬預測性陳述，受到風險及不確定性因素影響，可能造成實際結果與陳述內容發生顯著不符，這些不確定性因素包括：受到競爭性產品及定價的影響、設計是否及時被客戶接受、新技術是否及時導入利用、新產品大量量產之能力、產業及市場對半導體產品之供給及需求移轉、產業及市場是否供給過剩、製造產能可得利用情況、終端市場之財務穩定性及其他風險等。

合併營業收入

(單位：新台幣佰萬元)

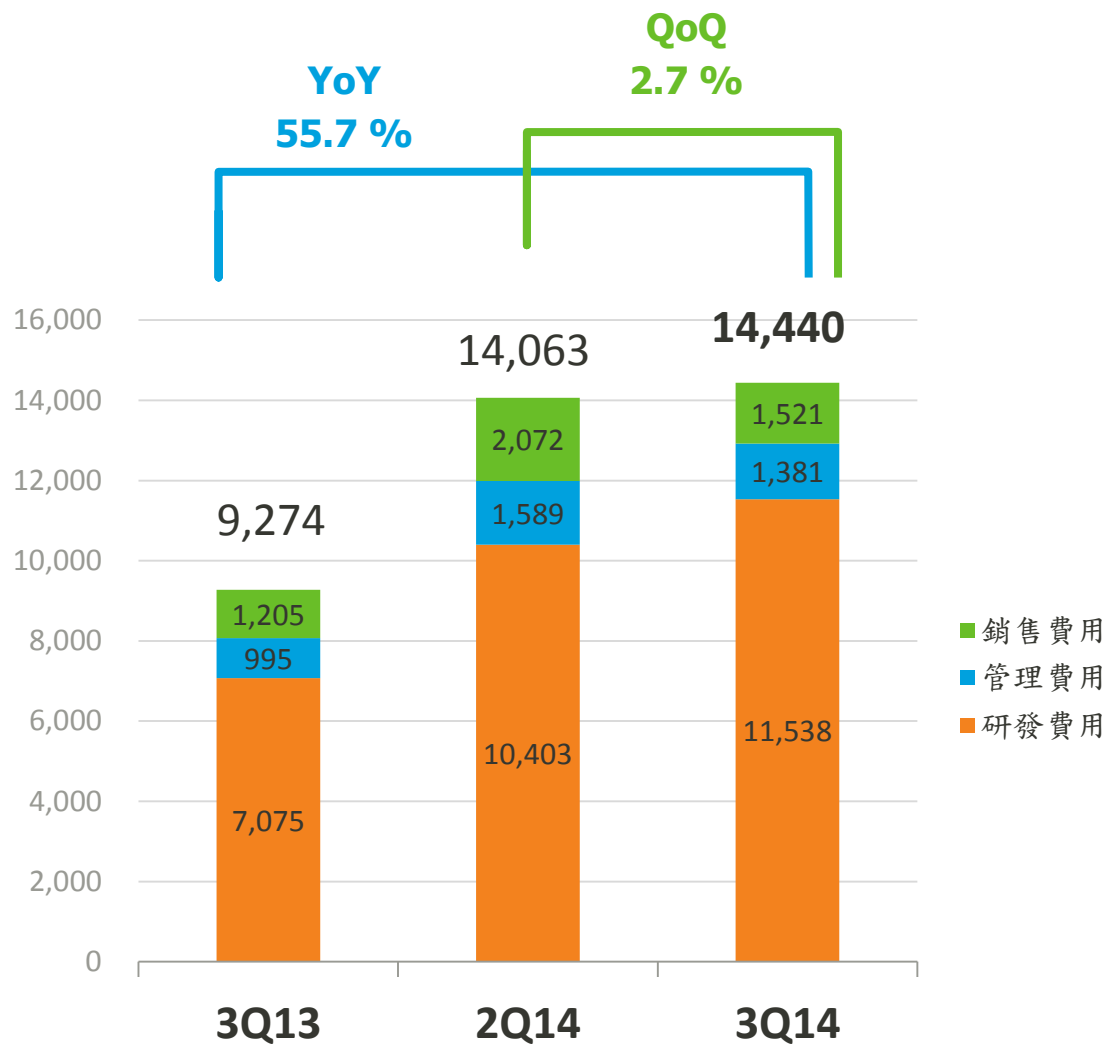


合併營業毛利率



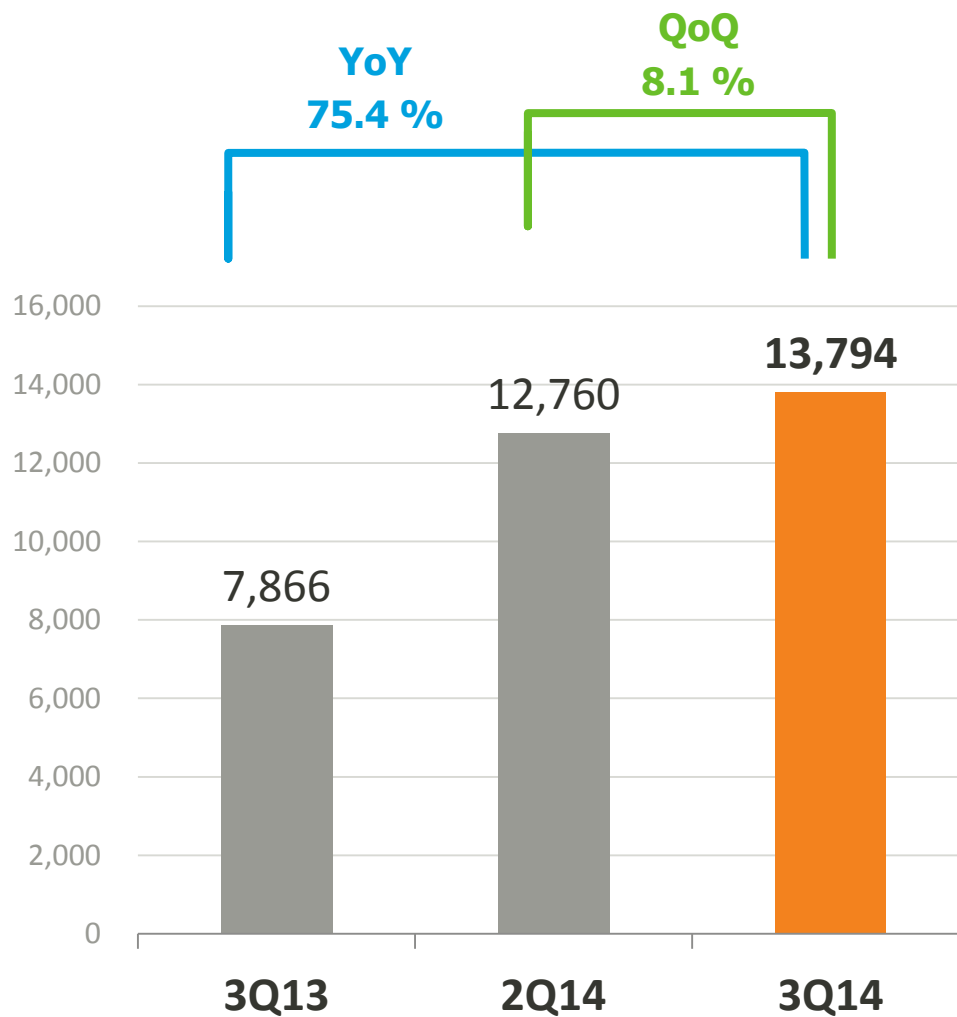
合併營業費用

(單位：新台幣佰萬元)

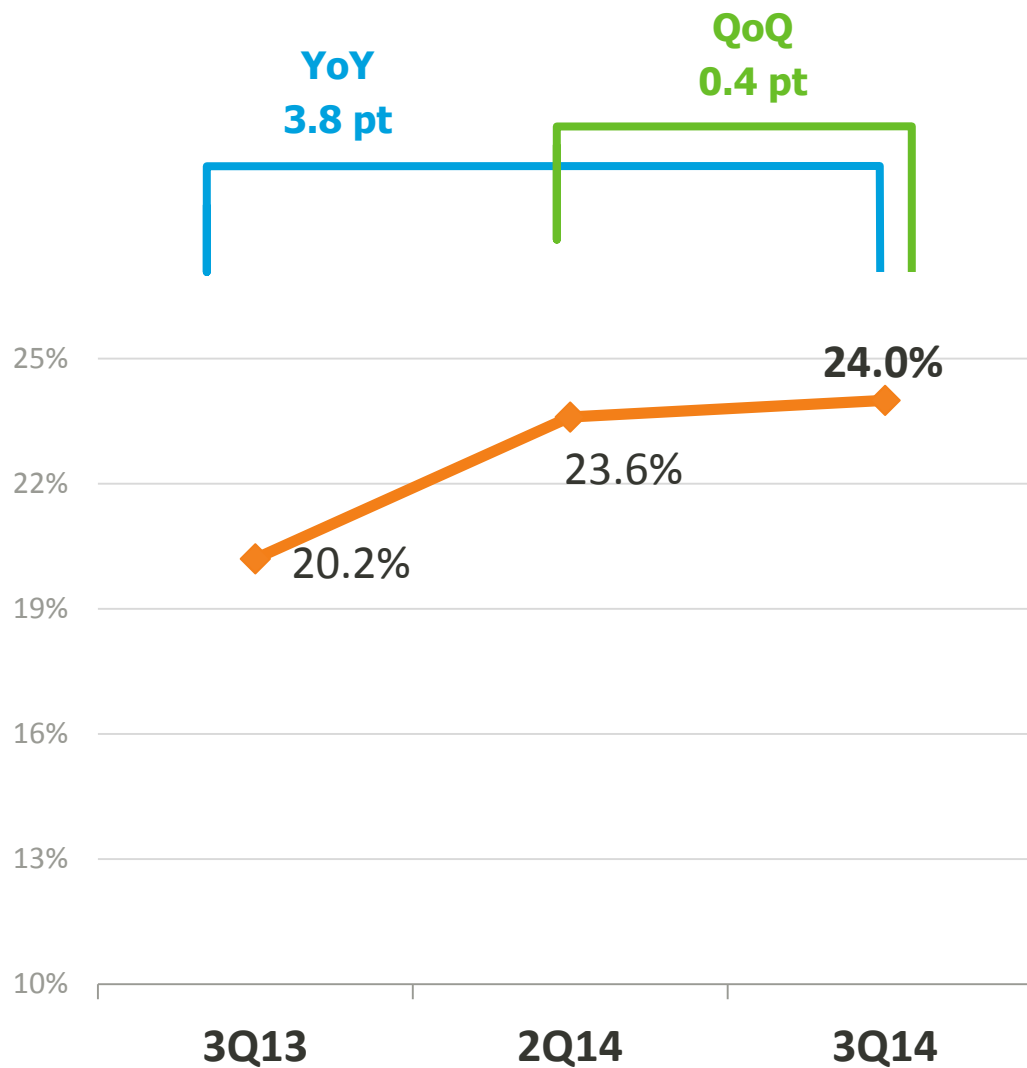


合併營業淨利

(單位：新台幣佰萬元)

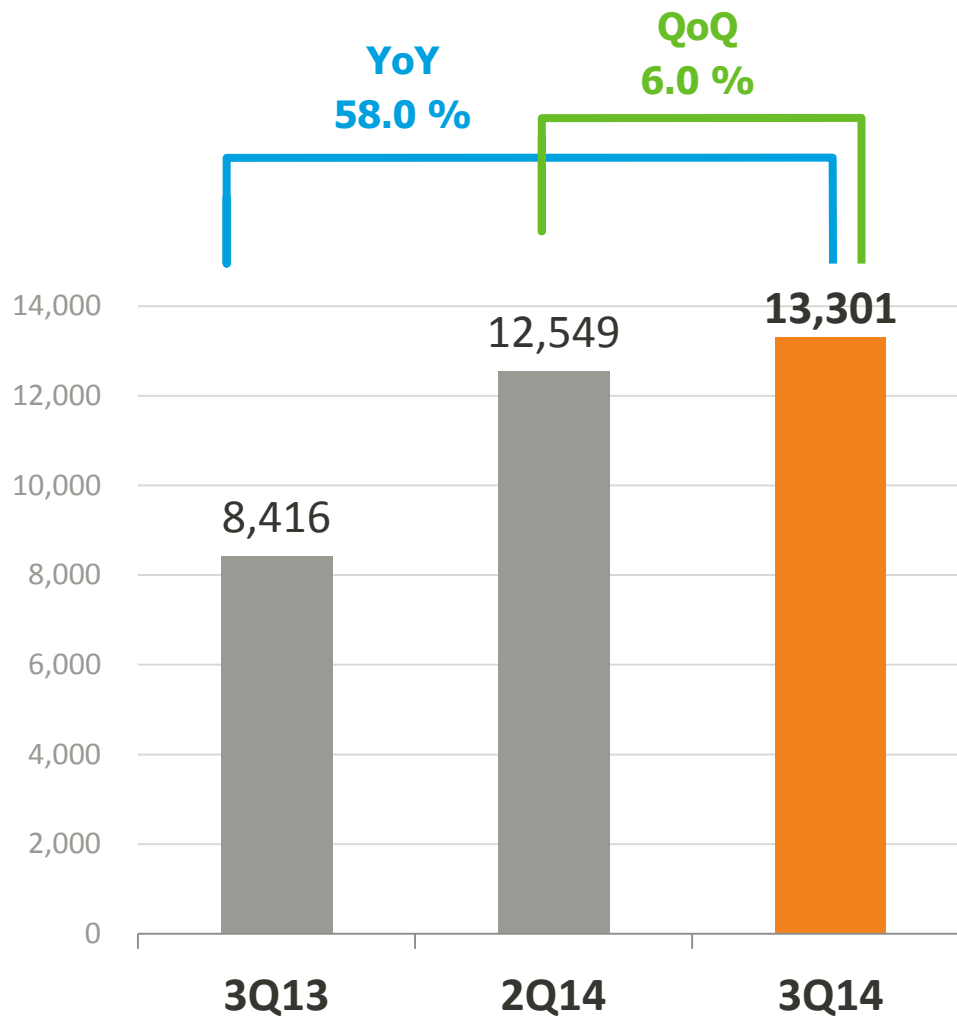


合併營業淨利率

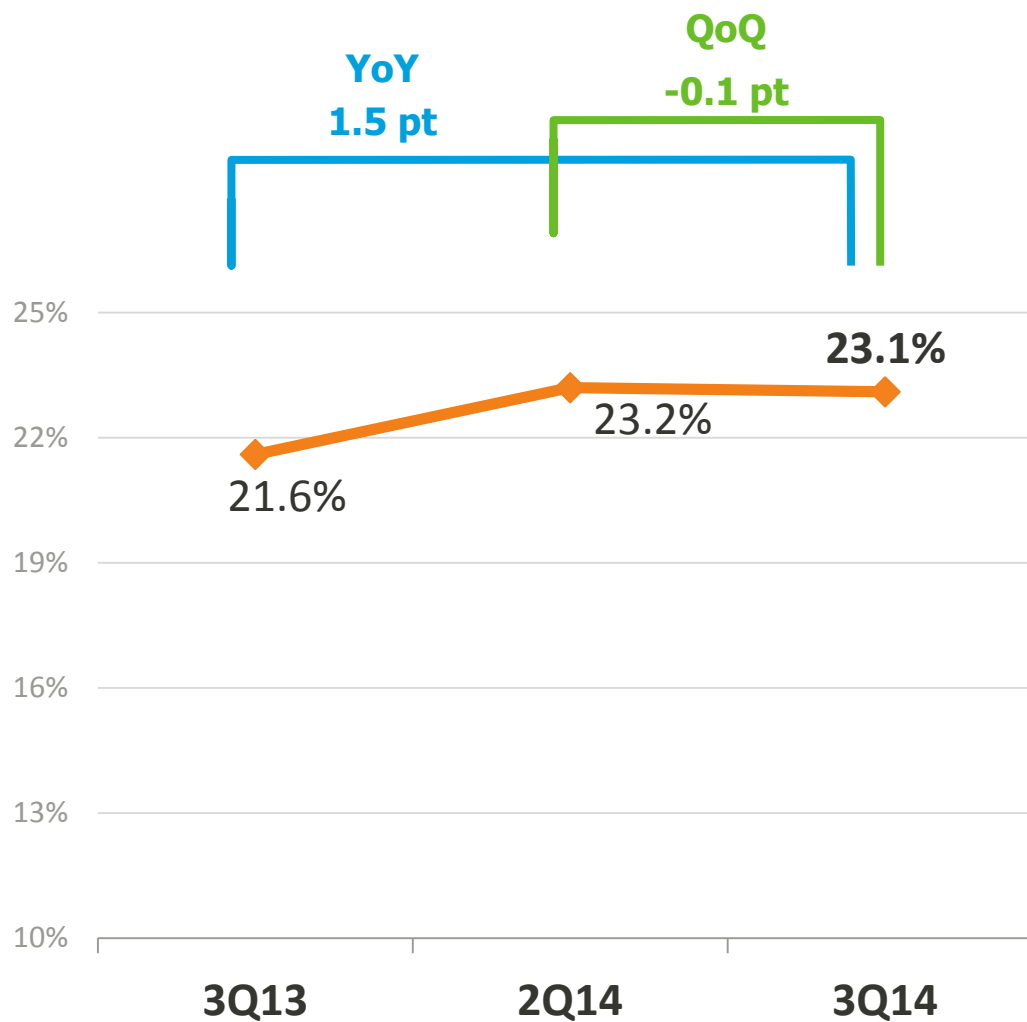


合併稅後淨利

(單位：新台幣佰萬元)

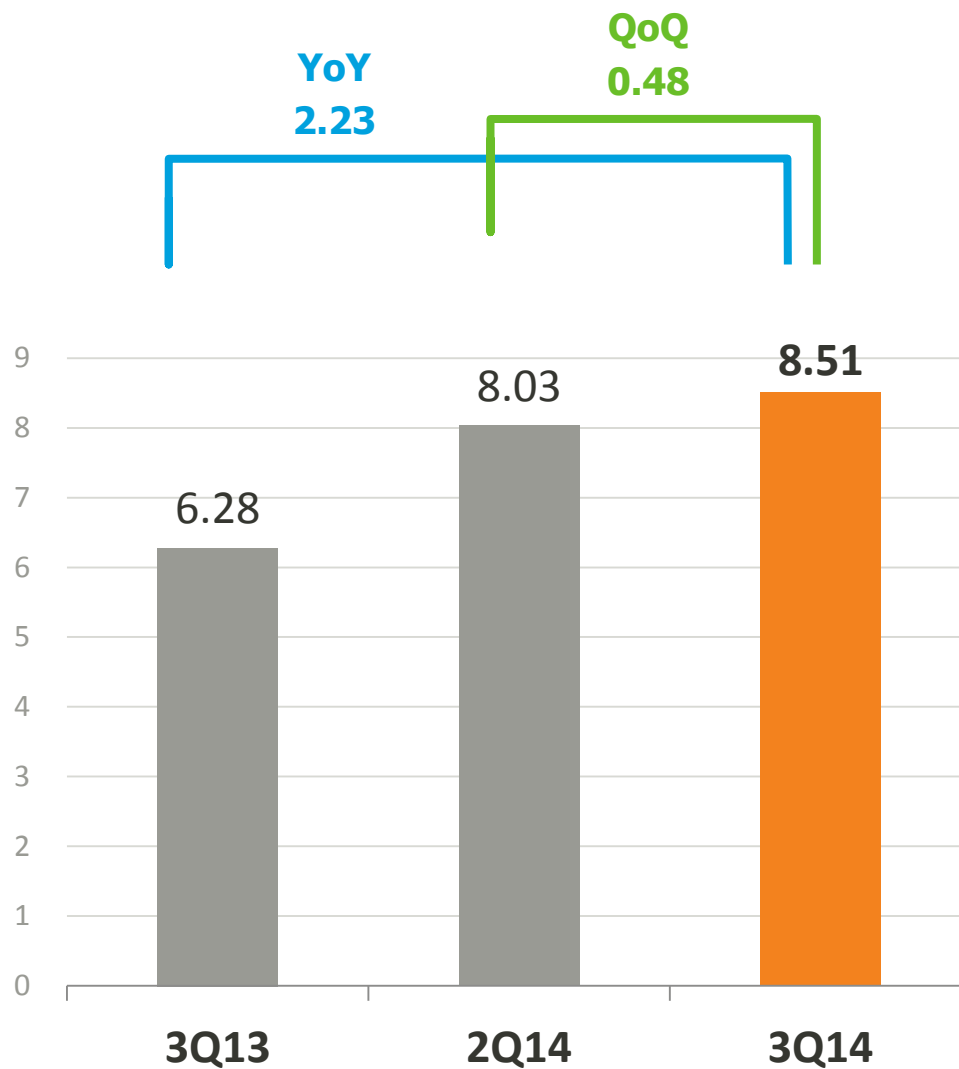


合併稅後淨利率



合併稅後每股盈餘

(單位：新台幣元)



2014年第四季營運展望

■ 合併營收：約新台幣 540 ~ 586 億元

(假設2014-Q4美元兌台幣平均匯率為1：30.2)

■ 合併毛利率：48.5% ± 1%

■ 合併營業費用率：26% ± 2%

財務報表

Q3 FY14 Consolidated Income Statement

(In NT\$ millions, except per share amounts)

	3Q14	2Q14	3Q13	Q-Q	Y-Y
Net Revenue	57,472	54,133	39,008	6.2%	47.3%
Cost of Goods Sold	(29,238)	(27,309)	(21,867)		
Gross Profit	28,234	26,824	17,140	5.3%	64.7%
Selling expenses	(1,521)	(2,072)	(1,205)		
Administration expenses	(1,381)	(1,589)	(995)		
R&D expenses	(11,538)	(10,403)	(7,075)		
Operating Expenses	(14,440)	(14,063)	(9,274)		
Operating Income	13,794	12,760	7,866	8.1%	75.4%
Net Non-operating Income	1,119	1,392	1,169		
Income Before Income Tax	14,913	14,153	9,035		
Income tax expense	(1,612)	(1,605)	(619)		
Consolidated Net Income	13,301	12,549	8,416	6.0%	58.0%
EPS Attributable to the Parent(NT\$)	8.51	8.03	6.28		

註：數字加總不等，因四捨五入造成。

Q3 FY14 Supplemental Information: Percentage of Revenue

	3Q14	2Q14	3Q13
Gross profit	49.1%	49.6%	43.9%
Selling expenses	(2.6 %)	(3.8 %)	(3.1 %)
Administration expenses	(2.4 %)	(2.9 %)	(2.6 %)
R&D expenses	(20.1 %)	(19.2 %)	(18.1 %)
Operating profit	24.0%	23.6%	20.2%
Non-operating income	1.9%	2.6%	3.0%
Income tax expense	(2.8 %)	(3.0 %)	(1.6 %)
Net profit	23.1%	23.2%	21.6%

註：數字加總不等，因四捨五入造成。

Balance Sheet Summary

(In NT\$ millions)

	3Q14	2Q14	3Q13
Cash & Financial assets-current	194,721	196,431	113,192
Accounts receivable	15,418	12,983	11,059
Inventories	24,464	19,326	12,938
Funds and investments	12,179	9,918	66,540
Intangible assets	59,259	59,488	15,332
Total assets	335,083	323,857	238,195
Short-term loans	43,454	34,046	19,760
Accounts payable	21,307	18,439	12,520
Other current liabilities	37,622	55,266	18,690
Long-term liabilities & Other liabilities	1,721	1,789	2,125
Stockholders' equity	230,979	214,317	185,099

Cash Flow Summary

(In NT\$ millions)

	3Q14	2Q14	3Q13
Cash flow from operations	11,742	13,044	9,971
Cash flow from investing	(4,690)	22	(374)
Cash flow from financing	(13,726)	12,228	(8,301)
Effect of exchange rate changes	1,607	(2,155)	(905)
Net increase in cash & equivalents	(5,068)	23,139	392
Cash & equivalents at quarter end	185,070	190,138	107,617

註：數字加總不等，因四捨五入造成。

www.mediatek.com