MEDIATEK

聯發科技 2015 年第二季
法人說明會

MediaTek 2015-Q2 Investor Conference

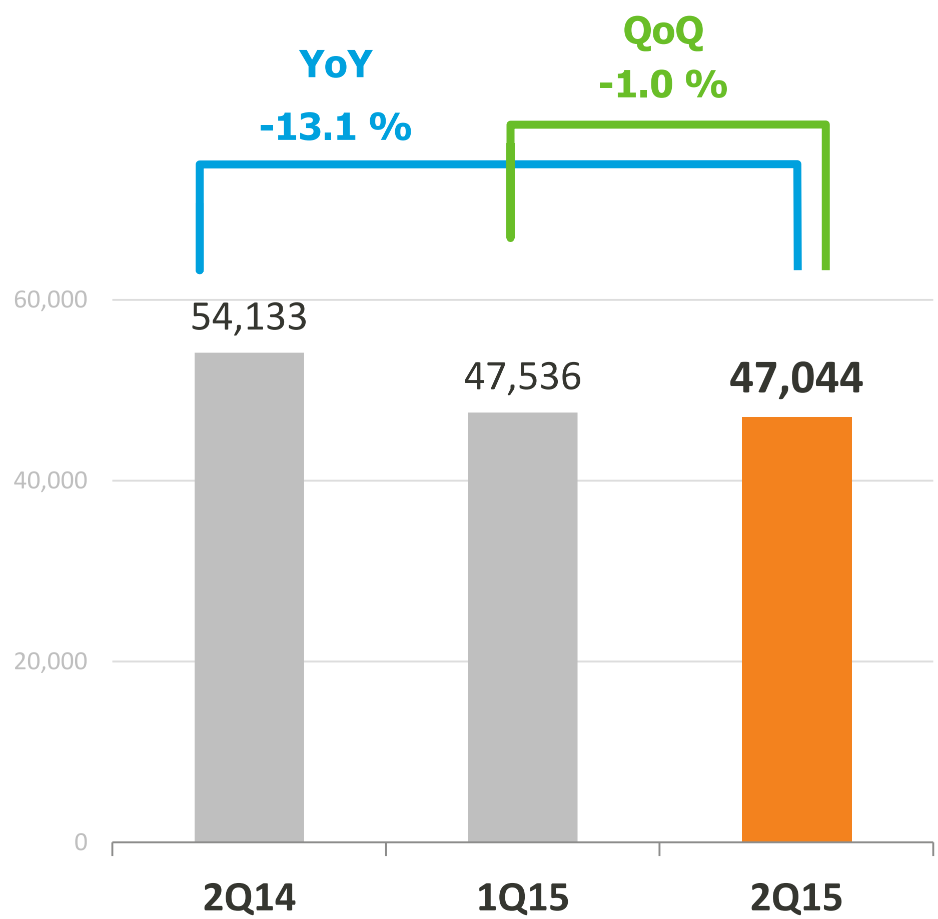
July 31, 2015

Safe Harbor Statement

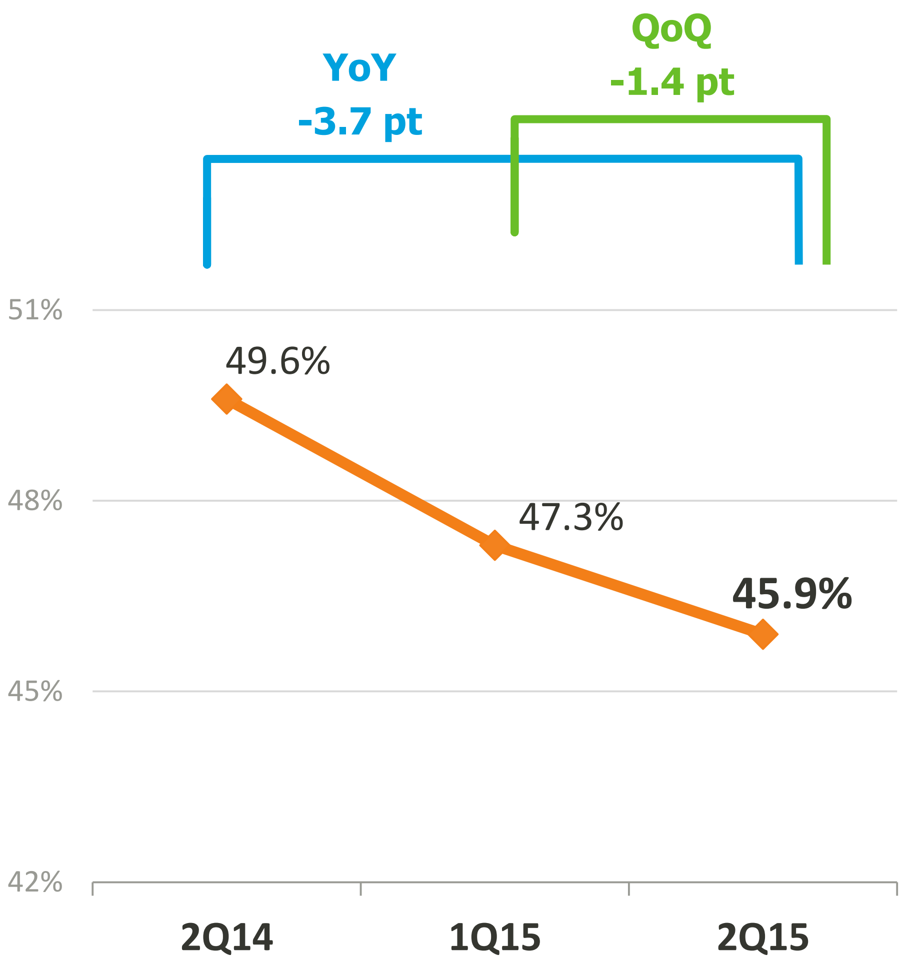
Except for historical information contained herein, the matters set forth in this presentation are forward looking statements that are subject to risks and uncertainties that could cause actual results to differ materially, including the impact of competitive products and pricing, timely design acceptance by our customers, timely introduction of new technologies, ability to ramp new products into volume, industry wide shifts in supply and demand for semiconductor products, industry overcapacity, availability of manufacturing capacity, financial stability in end markets, and other risks.

Consolidated Revenue

(NT$ million)

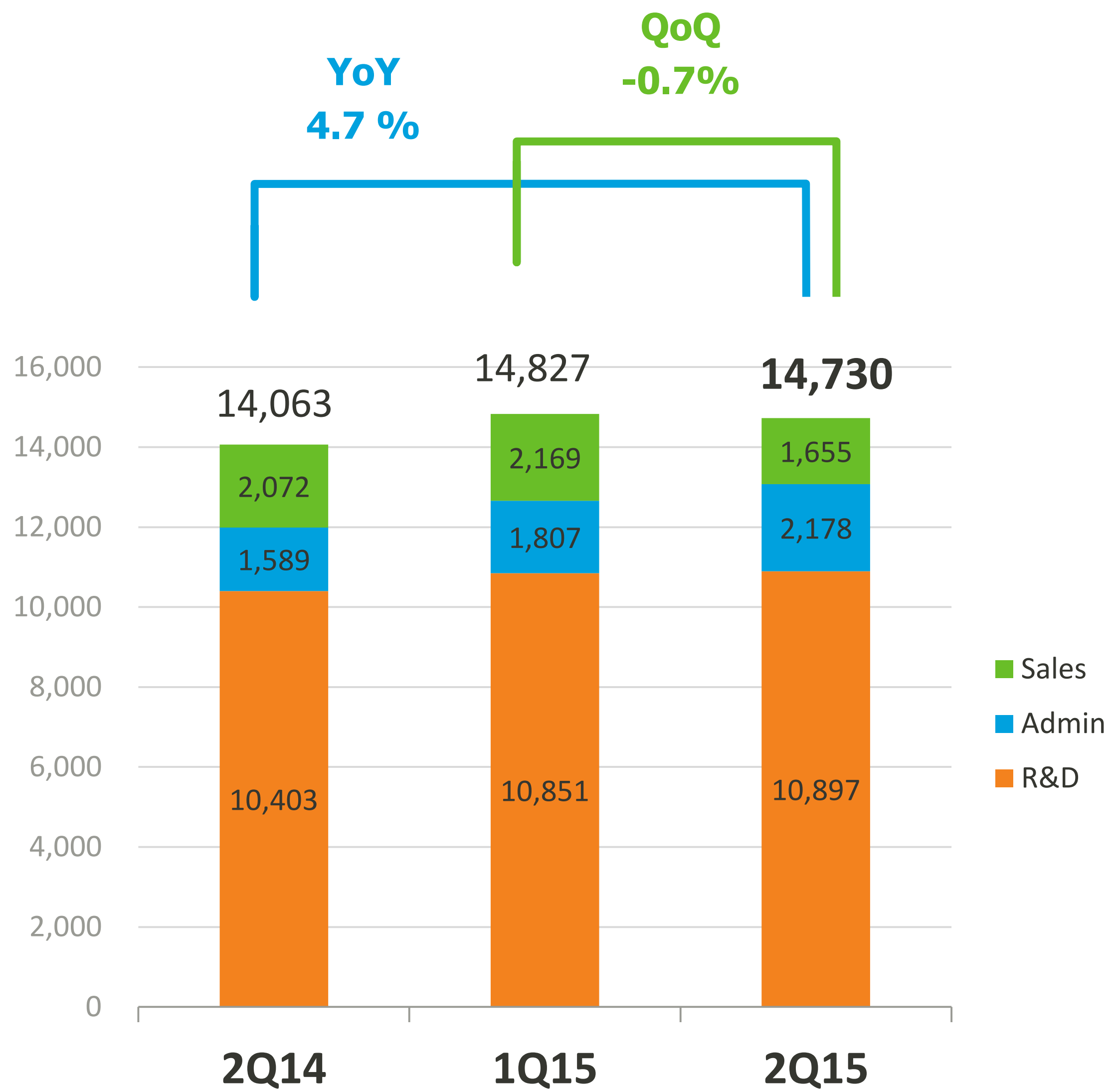


Consolidated Gross Margin



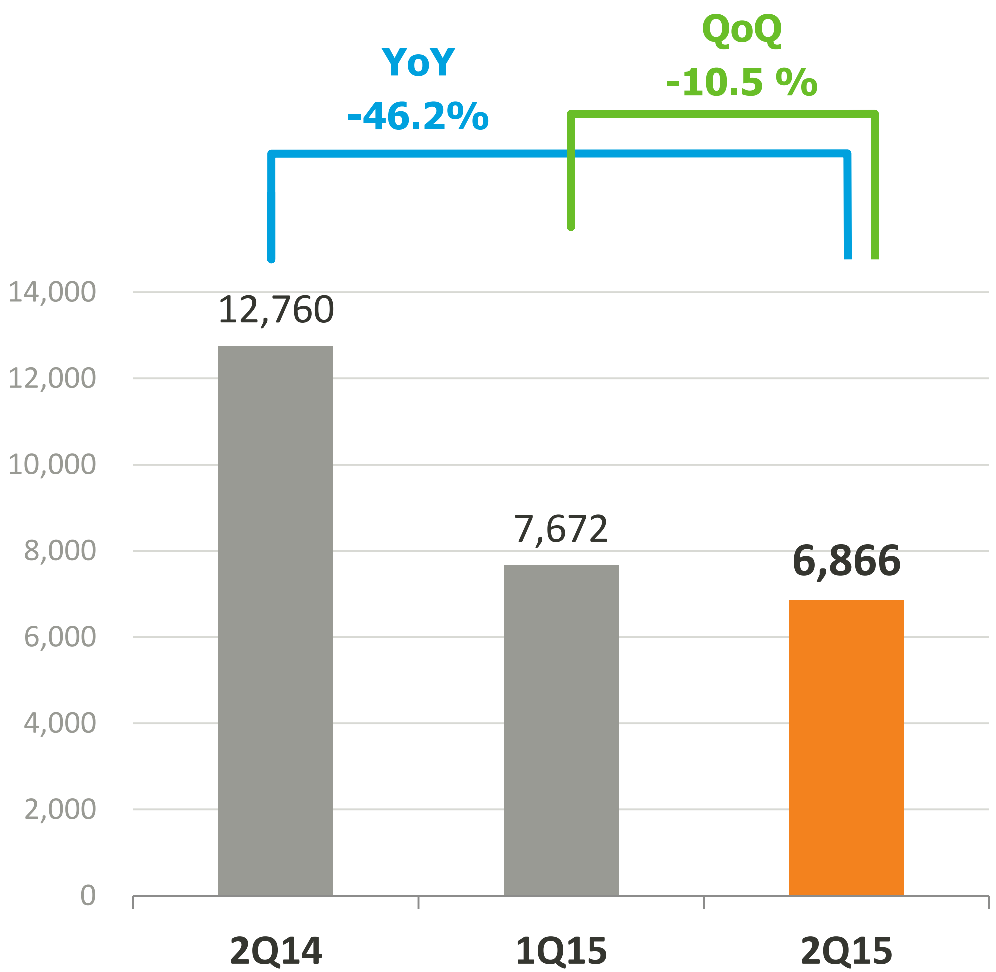
Consolidated Operating Expenses

(NT$ million)

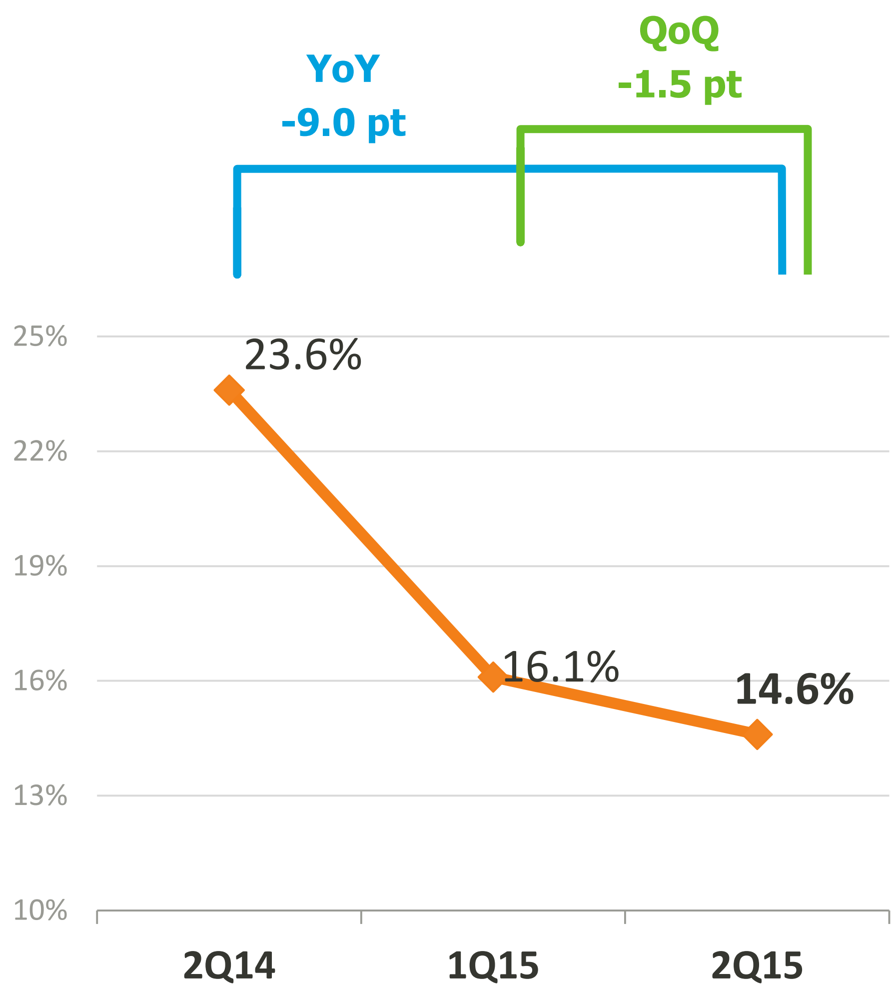


Consolidated Operating Income

(NT$ million)

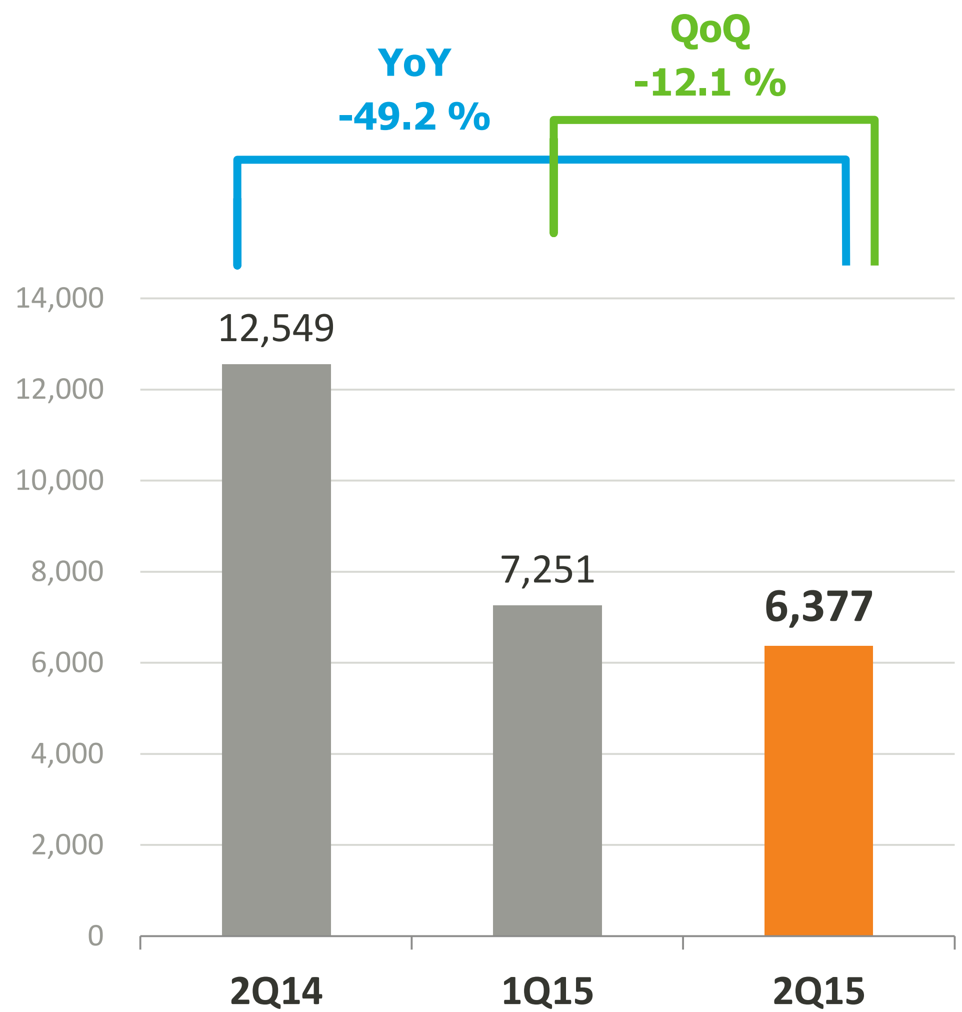


Consolidated Operating Margin

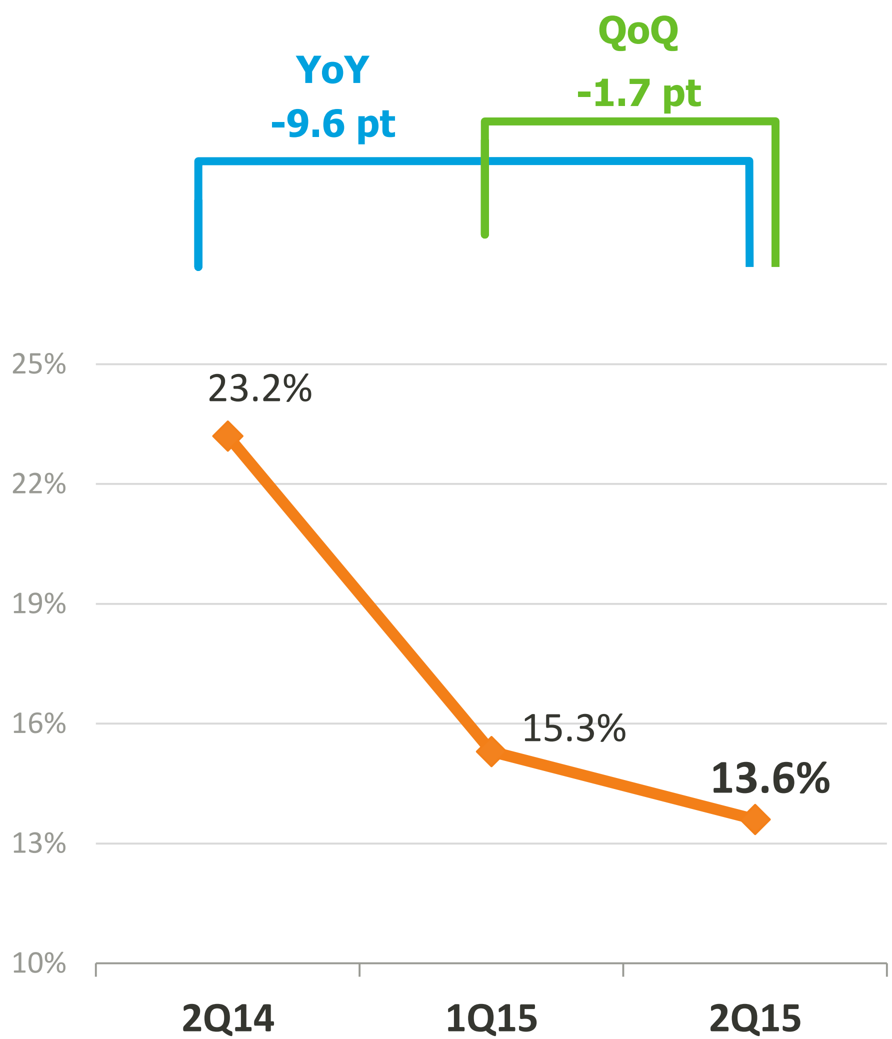


Consolidated Net Income

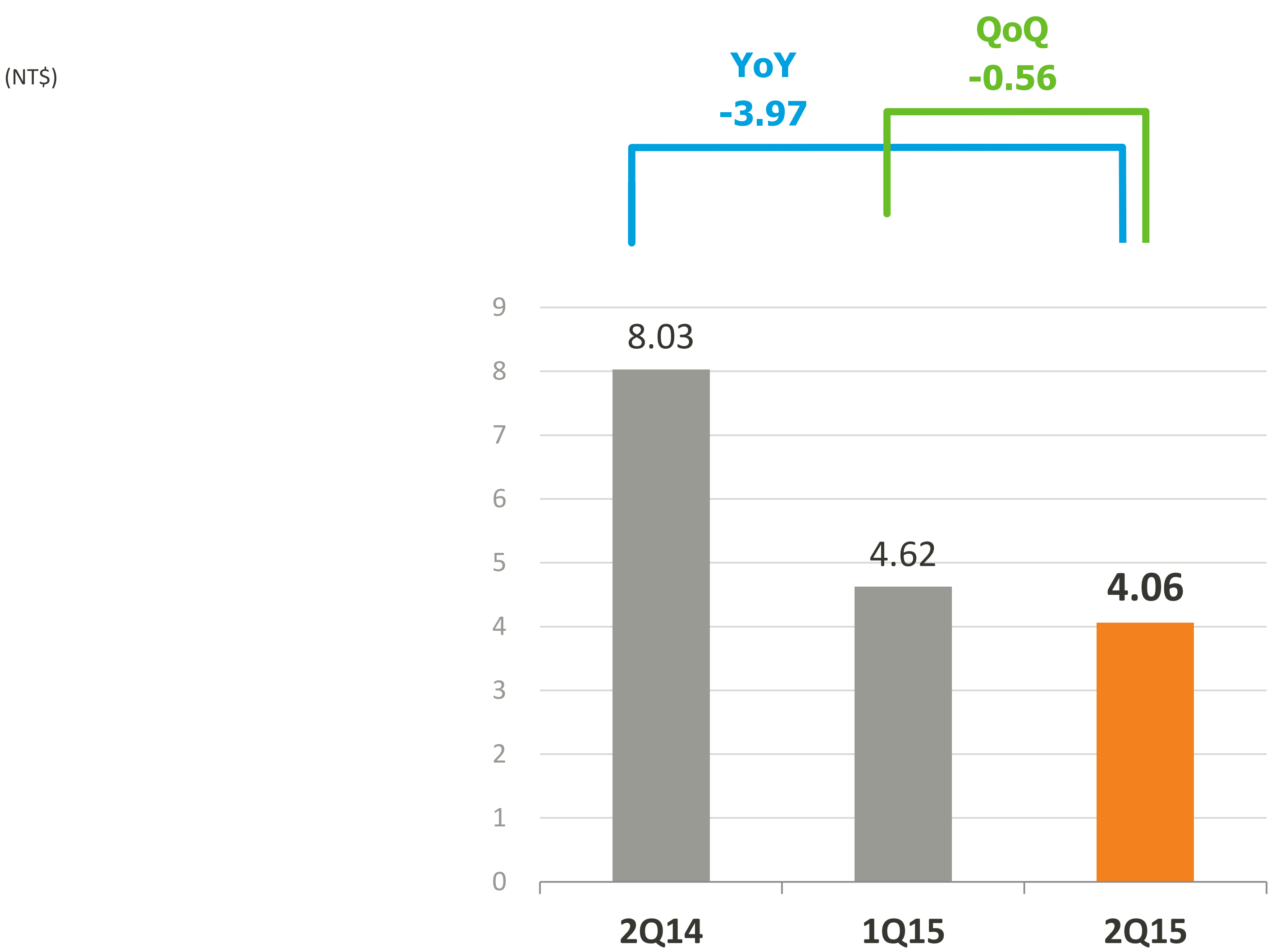
(NT$ million)



Consolidated Net Profit Margin



Consolidated Earnings Per Share



Business Outlook

- For 2015-Q3, we currently expect:
  - Consolidated revenue: Around NT$51.7~ 55.5 billion, at a forecast exchange rate of 31.5 NT dollars to 1 US dollar
  - Consolidated gross margin: 44% ± 1.5%
  - Consolidated operating expense ratio: 30% ±2%

Financial Statements

Q2 FY15 Consolidated Income Statement

(In NT$ millions, except per share amounts)

	2Q15	1Q15	2Q14	Q-Q	Y-Y
Net Sales	47,044	47,536	54,133	(1.0 %)	(13.1 %)
Operating costs	(25,448)	(25,038)	(27,309)		
Gross Profit	21,596	22,499	26,824	(4.0 %)	(19.5 %)
Selling expenses	(1,655)	(2,169)	(2,072)		
Administration expenses	(2,178)	(1,807)	(1,589)		
R&D expenses	(10,897)	(10,851)	(10,403)		
Operating Expenses	(14,730)	(14,827)	(14,063)		
Operating Income	6,866	7,672	12,760	(10.5 %)	(46.2 %)
Net Non-operating Income	541	470	1,393		
Net Income Before Income Tax	7,407	8,142	14,153		
Income tax expense	(1,030)	(891)	(1,605)		
Net Income	6,377	7,251	12,549	(12.1 %)	(49.2 %)
EPS Attributable to the Parent(NT$)	**4.06**	**4.62**	**8.03**		

Note: Numbers do not add up due to rounding.

Q2 FY15 Supplemental Information: Percentage of Revenue

	2Q15	1Q15	2Q14
Gross profit	**45.9%**	**47.3%**	**49.6%**
Selling expenses	(3.5 %)	(4.6 %)	(3.8 %)
Administration expenses	(4.6 %)	(3.8 %)	(2.9 %)
R&D expenses	(23.2 %)	(22.8 %)	(19.2 %)
Operating profit	**14.6%**	**16.1%**	**23.6%**
Non-operating income	1.1%	1.0%	2.6%
Income tax expense	(2.2 %)	(1.9 %)	(3.0 %)
Net profit	**13.6%**	**15.3%**	**23.2%**

Note: Numbers do not add up due to rounding.

Balance Sheet Summary

(In NT$ millions)

	2Q15	1Q15	2Q14
Cash & Financial assets-current	203,124	204,952	196,431
Accounts receivable	12,250	13,347	12,983
Inventories	33,654	28,085	19,326
Funds and investments	19,769	17,236	9,918
Intangible assets	63,907	63,007	59,488
Total assets	371,355	363,834	323,857
Short-term loans	57,491	50,934	34,046
Accounts payable	18,806	19,650	18,439
Other current liabilities	67,397	37,575	55,266
Total non-current liabilities	2,224	2,055	1,789
Total equity	225,438	253,620	214,317

Cash Flow Summary

(In NT$ millions)

	2Q15	1Q15	2Q14
Net cash provided by (used in) operating activities	(1,446)	6,000	13,044
Net cash provided by (used in) investing activities	(5,181)	(6,955)	22
Net cash provided by (used in) financing activities	6,633	4,859	12,228
Effect of changes in exchange rate on cash and cash equivalents	(325)	(558)	(2,155)
Net increase in cash and cash equivalents	(319)	3,346	23,139
Cash and cash equivalents at the end of the period	195,824	196,143	190,138

Note: Numbers do not add up due to rounding.

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