



ELAN Smart-Input™ Solutions

Dual Transformation through AI

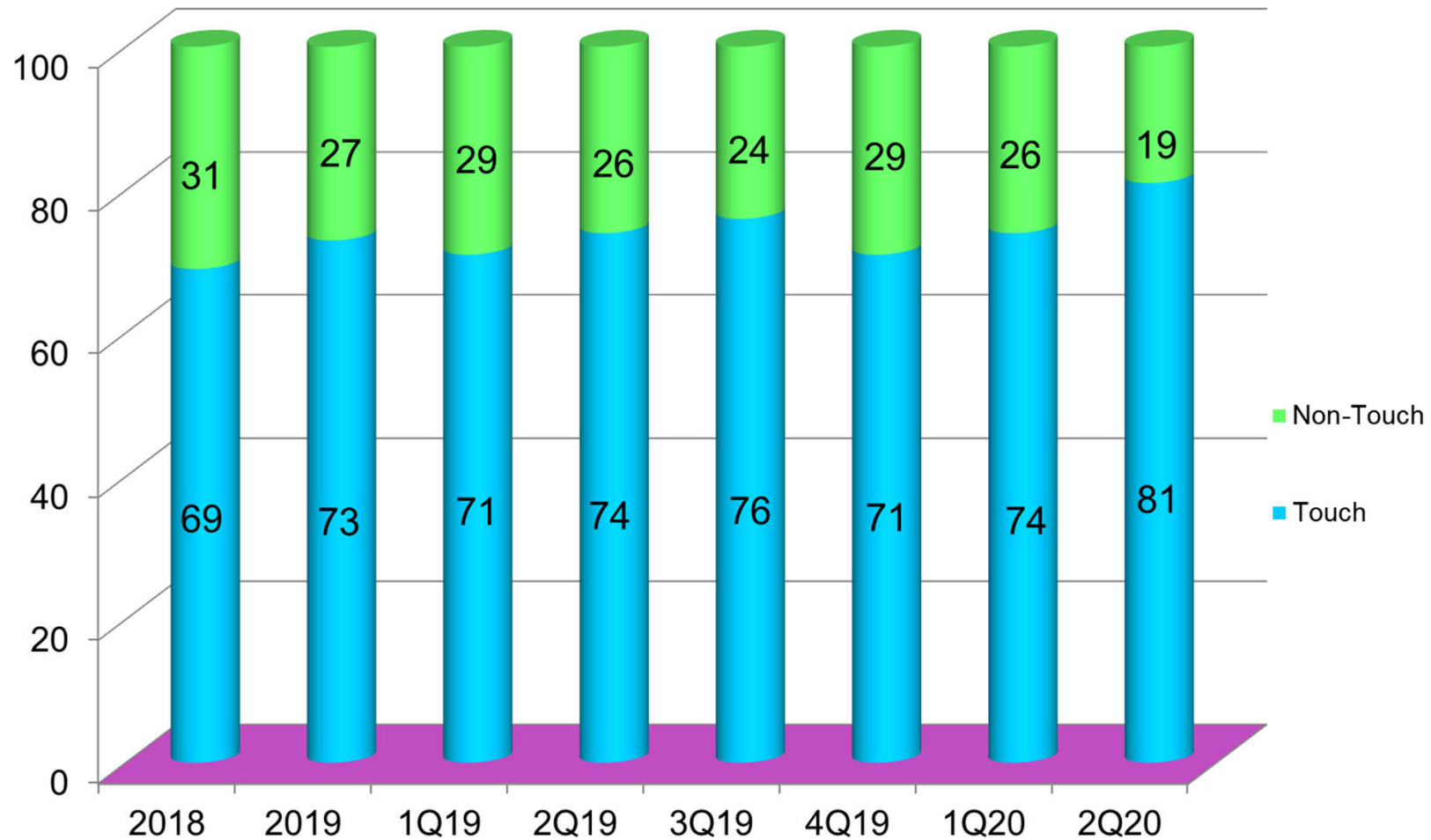
21st Credit Suisse Asian Technology Conference



ELAN Microelectronics Corporation

Sales Breakdown by Product Line (Consolidated)

Sales: NT\$M 8,651 9,488 1,881 2,181 2,713 2,713 2,206 3,539



- Touch: Touchscreen Controller, Touchpad, Biometrics
- Non-Touch: MCU, Pointing Stick, Affiliated Co. Products

2Q20 Income Statement

YoY Comparison (Consolidated)

	NT\$M				
	2Q20	%	2Q19	%	YoY(%)
Sales	3,539	100.0	2,181	100.0	62.3
Gross profit	1,684	47.6	1,005	46.1	67.6
Sales expense	132	3.7	91	4.2	
G&A expense	101	2.9	82	3.7	
R&D expense	479	13.5	375	17.2	
Operating profit	972	27.5	457	21.0	112.7
Non-operating income & exp.	113	3.2	73	3.3	
Profit before tax	1,085	30.7	530	24.3	104.7
Net profit	893	25.2	424	19.4	110.6
Belong					
Parent company	918		434		
Non-Controlling Interests	(25)		(10)		
EPS (NT\$)	3.15		1.49		111.4

* 304 million shares issued; 291.4 million shares outstanding as of the end of reporting period.

• Consolidated Statement of Financial Position (Reviewed).

2Q20 Income Statement

QoQ Comparison (Consolidated)

	NT\$M				
	2Q20	%	1Q20	%	QoQ(%)
Sales	3,539	100.0	2,206	100.0	60.4
Gross profit	1,684	47.6	1,043	47.3	61.5
Sales expense	132	3.7	102	4.6	
G&A expense	101	2.9	70	3.2	
R&D expense	479	13.5	357	16.2	
Operating profit	972	27.5	514	23.3	89.1
Non-operating income & exp.	113	2.8	(445)	(20.2)	
Profit before tax	1,085	30.3	69	3.1	1,472.5
Net profit	893	24.9	44	2.0	1,929.5
Belong					
Parent company	918		54		
Non-Controlling Interests	(25)		(10)		
EPS (NT\$)	3.15		0.18		

* 304 million shares issued; 291.4 million shares outstanding as of the end of reporting period.

* Consolidated Statement of Financial Position (Reviewed).

1H20 Income Statement

YoY Comparison (Consolidated)

	NT\$M				
	1H20	%	1H19	%	YoY(%)
Sales	5,745	100.0	4,062	100.0	41.4
Gross profit	2,727	47.5	1,861	45.8	46.5
Sales expense	234	4.1	153	3.8	
G&A expense	171	3.0	163	4.0	
R&D expense	836	14.6	741	18.3	
Operating profit	1,486	25.9	804	19.7	84.8
Non-operating income & exp.	(332)	(5.8)	204	5.0	
Profit before tax	1,154	20.1	1,008	24.7	14.5
Net profit	937	16.3	808	19.9	16.0
Belong					
Parent company	972		829		
Non-Controlling Interests	(35)		(21)		
EPS (NT\$)	3.33		2.85		16.8

* 304 million shares issued; 291.4 million shares outstanding as of the end of reporting period.

* Consolidated Statement of Financial Position (Reviewed).

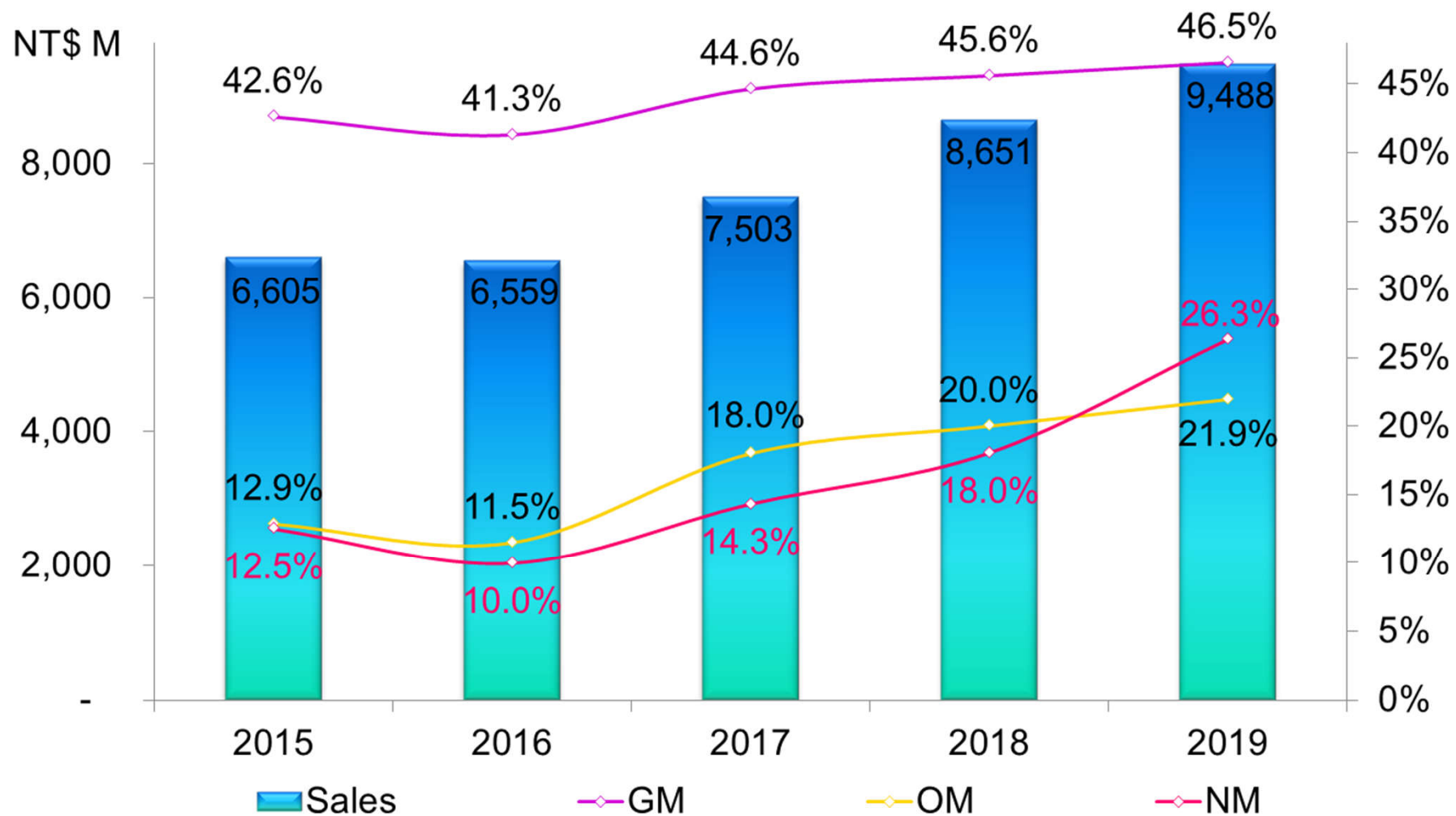


3Q20 Guidance

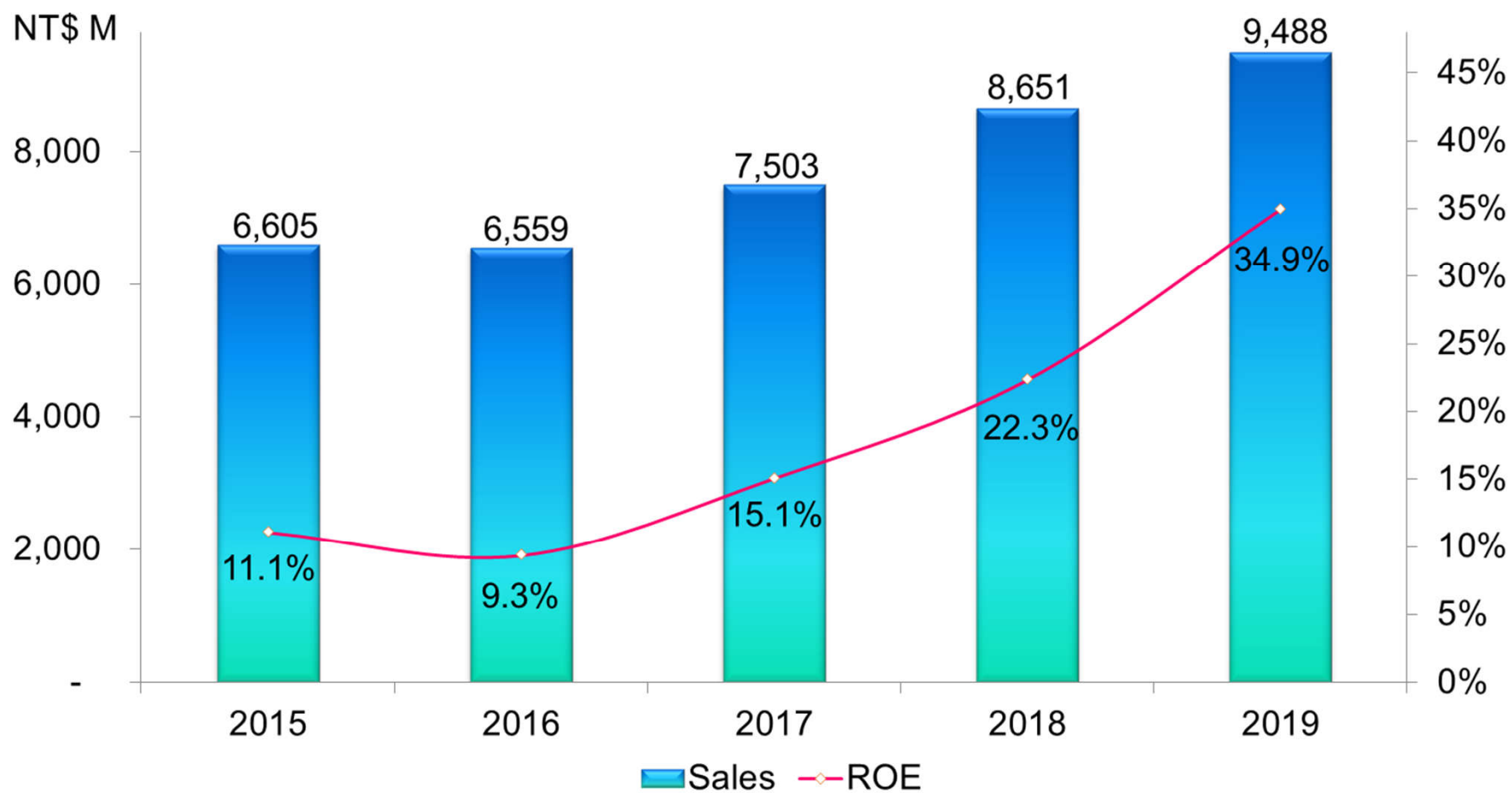
Based on our current business outlook, ELAN expects:

- Consolidate revenue to be approximately between NT\$ 4.6 billion and NT\$ 4.8 billion
 - Gross margin to be about 47% to 48%
 - Operating margin to be about 31% to 33%
-
- ELAN's forward-looking statements are subject to significant risks and uncertainties that could cause actual results to differ materially from the forward-looking statements made in this presentation.
 - Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

Sales & Profitability Trending Up



ROE Trend



Payout Ratio

Unit: NT\$

Year	EPS	Dividend			Payout Ratio (%)
		Total	Cash	Stock	
2019	8.57	6.50	6.50	0.00	75.8 (EPS Based on Net Profit) 91 (EPS - Operating Profit)
2018	5.35	5.00	5.00	0.00	93.5
2017	2.58	2.58	2.58	0.00	100
2016	1.57	1.57	1.57	0.00	100
2015	1.98	2.03	2.03	0.00	102.6
2014	3.61	3.66	3.66	0.00	101.3
2013	3.8	3.53	3.53	0.00	92.9
2012	3.02	3.00	3.00	0.00	99.5

- 2018 capital reduction NT\$3 in 4Q18 (new capital)
- 2019 based on the weighted average number of shares outstanding



Our Great Advantages

1. Strong alliance with global OS/ platform/ spec defining players. (MPP/ USI/ AES/ Win8/ Win10...)
2. Close partnership with top 5 NB brands in product development, future tech trend, understanding of user behavior, and market status. (QTR, QBR)
3. Superior support and resolution to competitors for customers.
4. Great emphasis on and dedication to information security. (anti-spoof, encryption for smartcard, NB and smartphone)
5. Prompt adaption to substantial external environmental changes.

New Catalyst in 2020 (WFH, Online Education, Stay at Home)

1. Touchpad

- ELAN market share is expected to grow from 50% in 19' to over 60% in 20'.
- Growth is driven by consumer market and Chromebook (ELAN has ~90% Share).
- Blended ASP is higher than existing selling price.
 - ✓ Haptic-Pad / Lighting-Pad / Total Solutions
- US back-to-school expenditures up vs Japan may fulfill "GIGA School Program" by 2020 .

2. Touchscreen

- Touch penetration rate grew from 21% to 28%.
- High ASP with pen controller shipment is higher than last year.
- PCBA module / New spec. launch (MPP2.5) / Surface series ...

3. Fingerprint Sensor – (Acer/Asus/HP/Lenovo/Dell)

- Fingerprint sensor in NB market penetration rate rising.
- Blended ASP is higher than last year.
- FP revenue in 1H20 exceeded that in 2019.
- New Windows Hello spec for 3D Anti-spoofing with ELAN leading the way.

4. Smartphone Market

- Touch with pen capability for foldable OLED smartphone.



Our Next Step

1. Continue to grow market share in Touchpad/ Touchscreen/Fingerprint
2. Tap into foldable smartphone market.
3. Enter Mini/ Micro LED market via alliance with LED driver player – Macroblock.
4. Expand exposure to in-cell NB display with LTDI (Large Touch Display Integration).

2020 Global NB Market

M units	2017	2018	2019	1H20	2H20(F)	2020(F)
Quanta	42.4	37.8	35.1	21.8	29.2	51.0
Compal	39.4	39.5	43.9	20.3	23.7	44.0
Wistron	19.0	17.5	17.4	8.8	8.8	17.5
Inventec	18.0	18.5	18.9	9.1	9.8	18.9
Pegatron	8.9	7.8	10.2	4.5	6.0	10.5
TW Top 5 NB ODM	127.7	121.1	125.5	64.5	77.5	141.9
Others	32.3	42.9	45.5	24.5	24.2	48.7
Global NB shipments	160.0	164.0	171.0	89.0	101.6	190.6
TW Top 5 share	80%	74%	73%	72%	76%	74%
Others	20%	26%	27%	28%	24%	26%

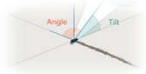
Source: ODM shipments from company data, BofA Global Research; Global shipments from IDC.
Others include LCFC, Bitland, Huaqin, Samsung & Fujitsu.

ELAN Cash Cow

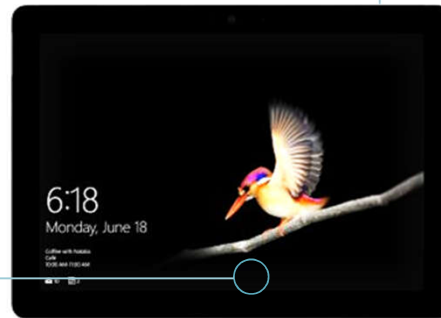
Touchscreen Controllers (World Wide #1)



MPP Standard & MPP Pro



Tilt Sensing



SMART HUMAN INTERFACE LEADER

Fingerprint-ID (World Wide Top 2)



MOH (Encryption)
MOC (Secure Bio)

Touchpad Modules (World Wide #1)



Touchpad



Lighting-Pad



ID-Pad



FIDO Dongle



FP Keycap

Point Stick (World Wide #1)



Point Stick Generations



FP Mouse

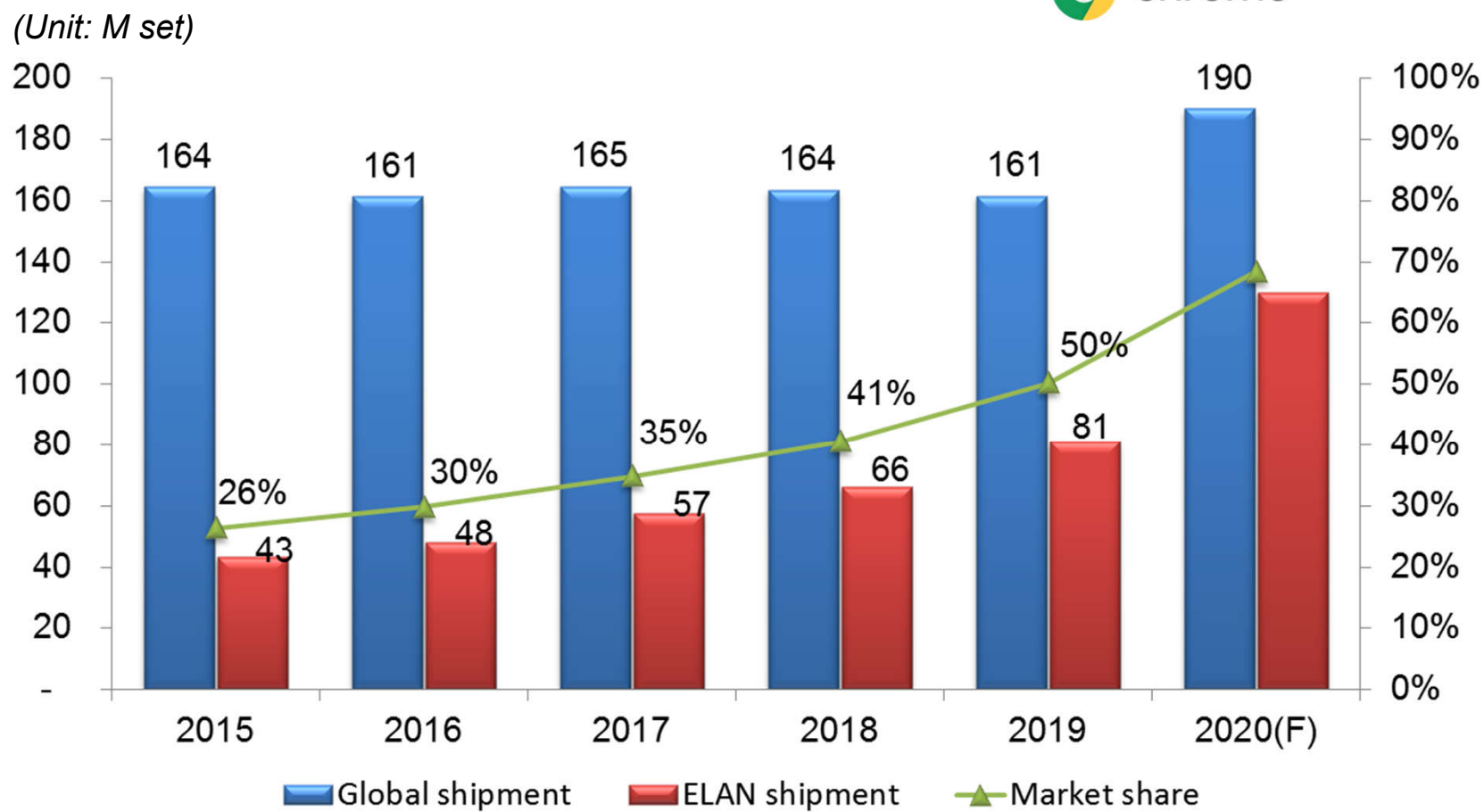


FIDO Mouse



NB Touchpad Shipments

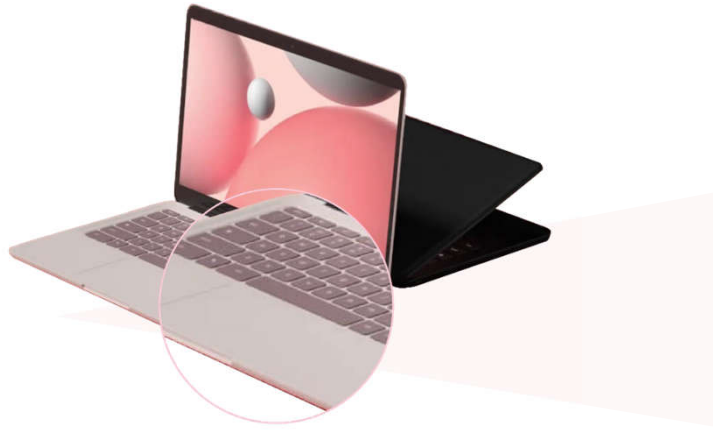
Global vs. ELAN



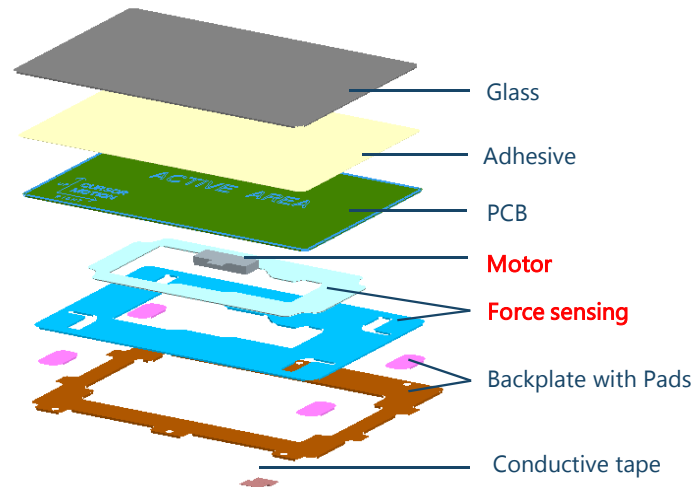
Source: TrendForce, TRI, NB Players, ELAN



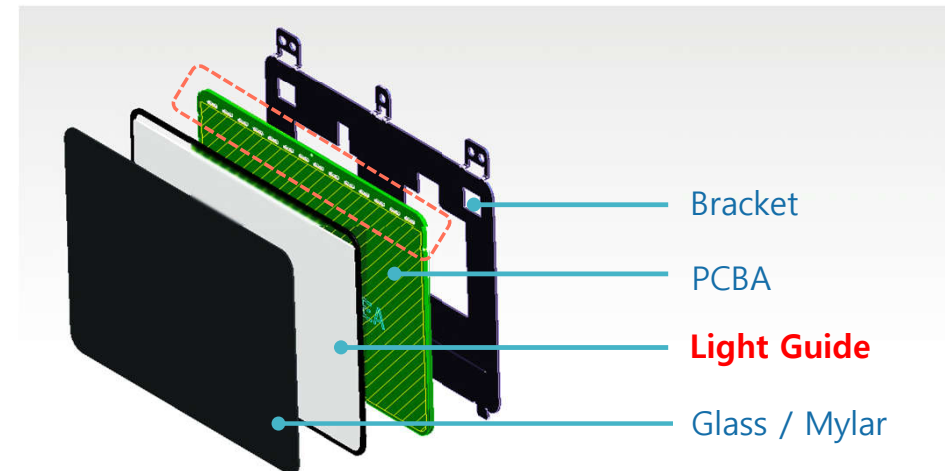
ELAN High ASP Touchpad Total Solution – Next Growth Driver



Haptic Pad Solution



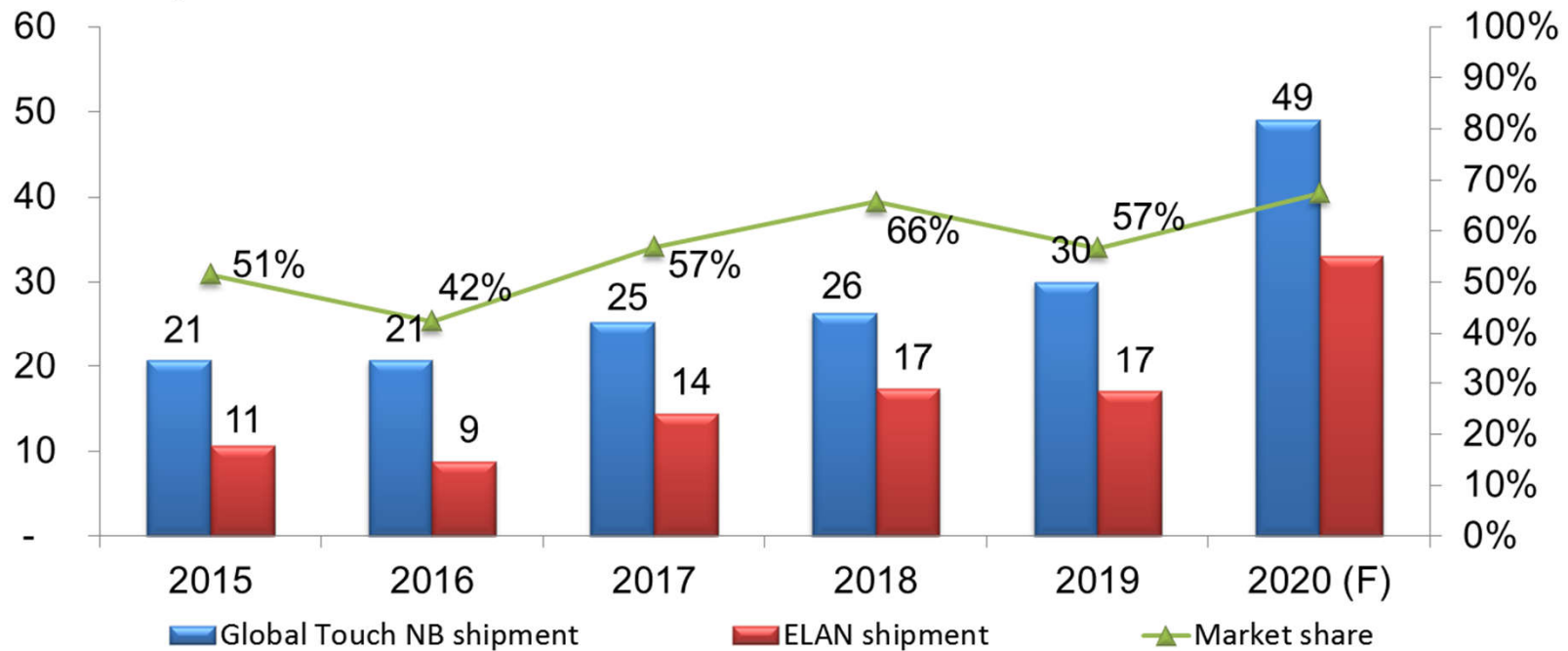
Lighting Pad Solution



NB Touchscreen Shipments

Global vs. ELAN

(Unit: M set)



	2015	2016	2017	2018	2019	2020(F)
Global NB Q'ty	147	148	149	146	146	173
Penetration Rate	14%	14%	17%	18%	21%	28%

* PS.: Global Touch NB Q'ty excluding Apple which does not support touchscreen function



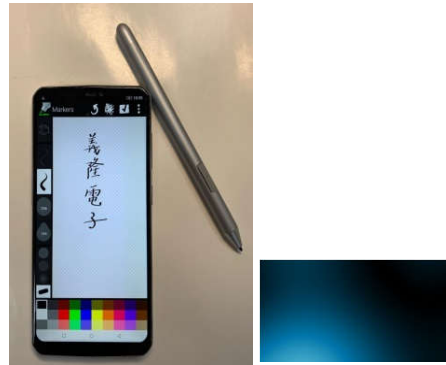
Touchscreen Next Growth Driver

Smartphone

TDDI+ Pen
(Touch and Display
Driver Integration)



F.OLED Touch+Pen

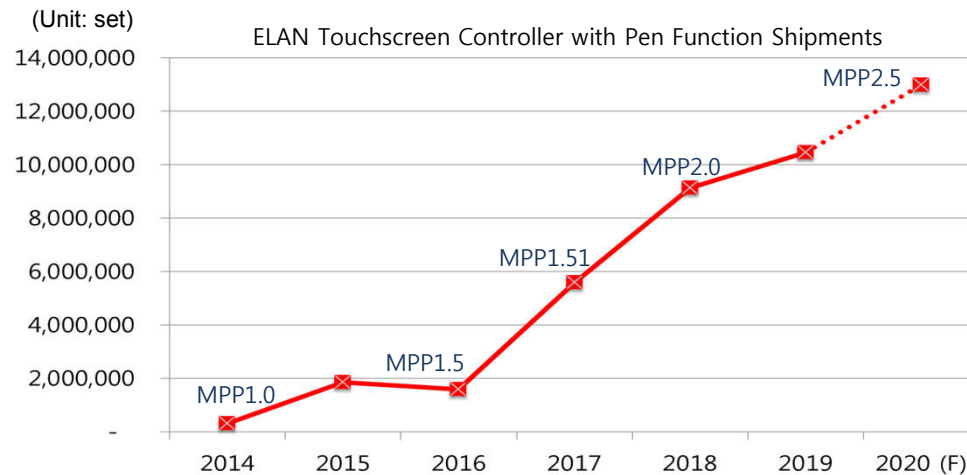


NB

Touch+Pen



LTDI+ Pen



LTDI May Support Microsoft Surface Series

All Devices Compatible with MS Pen

Tablet with KB Cover

Surface Go 10" (\$399+)



Tablet with KB Cover

Surface Pro 12.3" (\$799+)



Clamshell

Surface Laptop 13.5" (\$799+)



Detachable Clamshell

Surface Book 13.5"/15.6" (\$1,499+)



AIO Desktop

Surface Studio 28" (\$2,999+)



Seamless Across Multi-Platform with Active Pen
with ELAN Touch IC Inside

Infinix Note 6



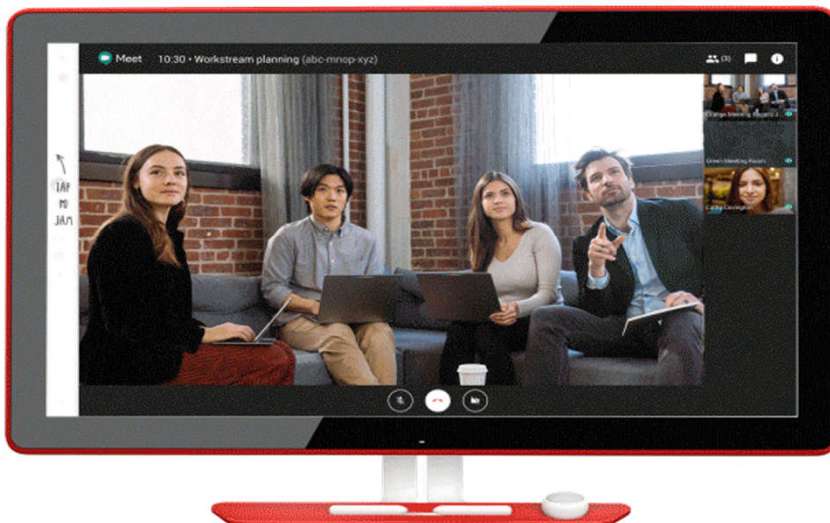
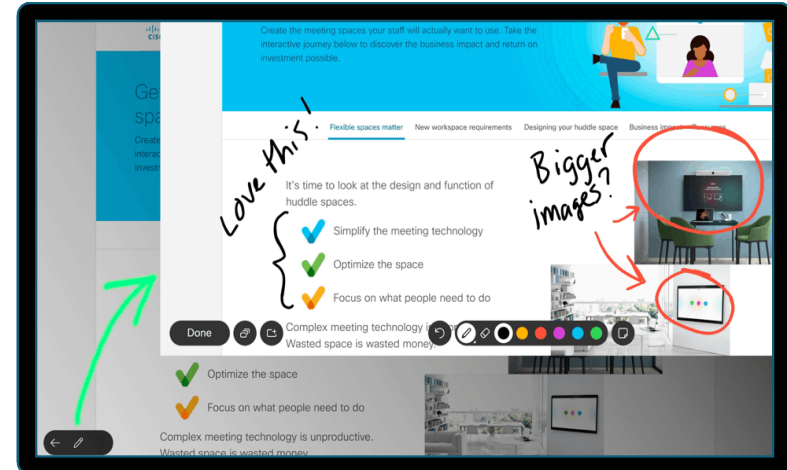
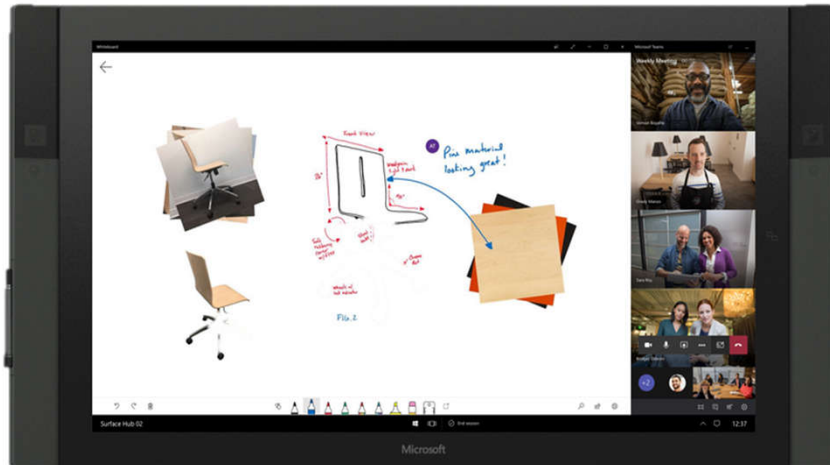
Surface Go



Laptop

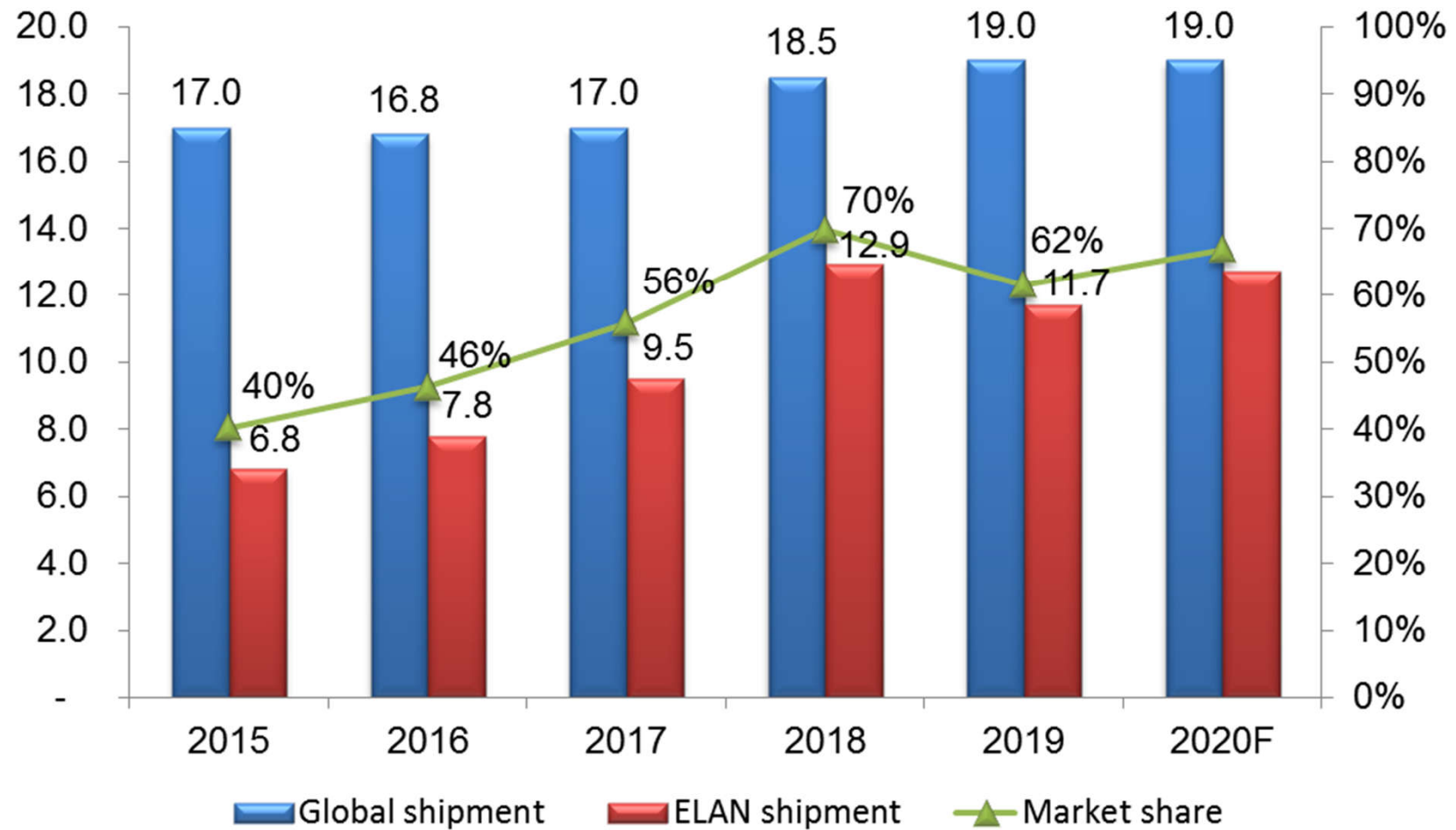


Video Conferencing with Whiteboard / Annotations



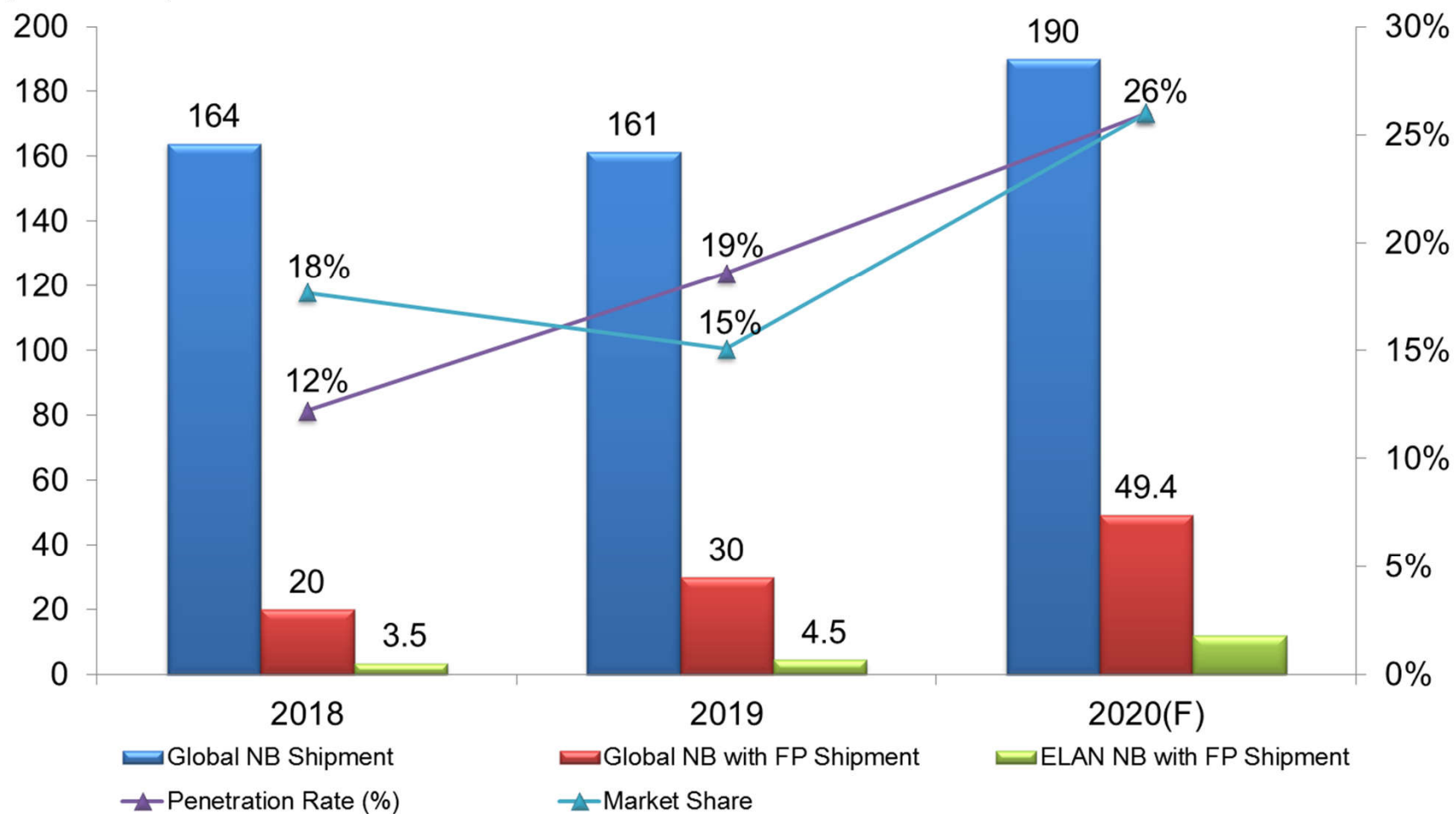
NB PST Shipments Global vs. ELAN

(Unit: M set)



Fingerprint Sensor in NB Market Trend

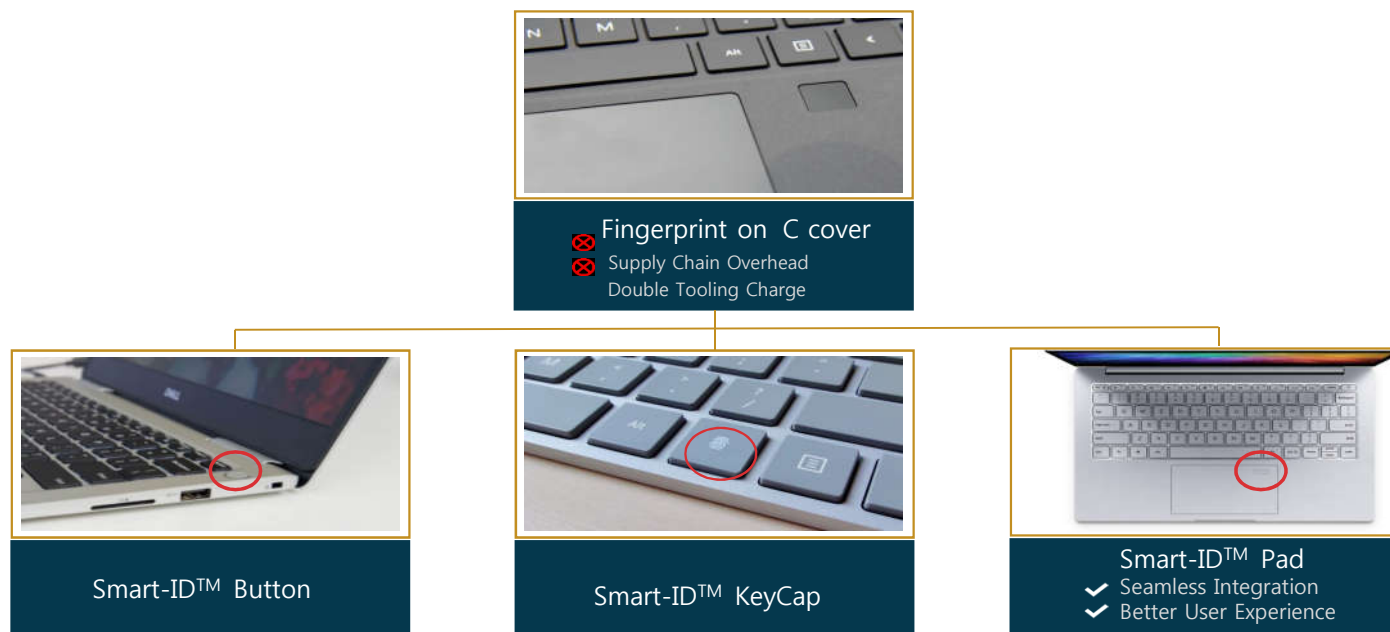
(Unit: M set)



Source: ELAN



Fingerprint Sensor in NB Trends Going Up

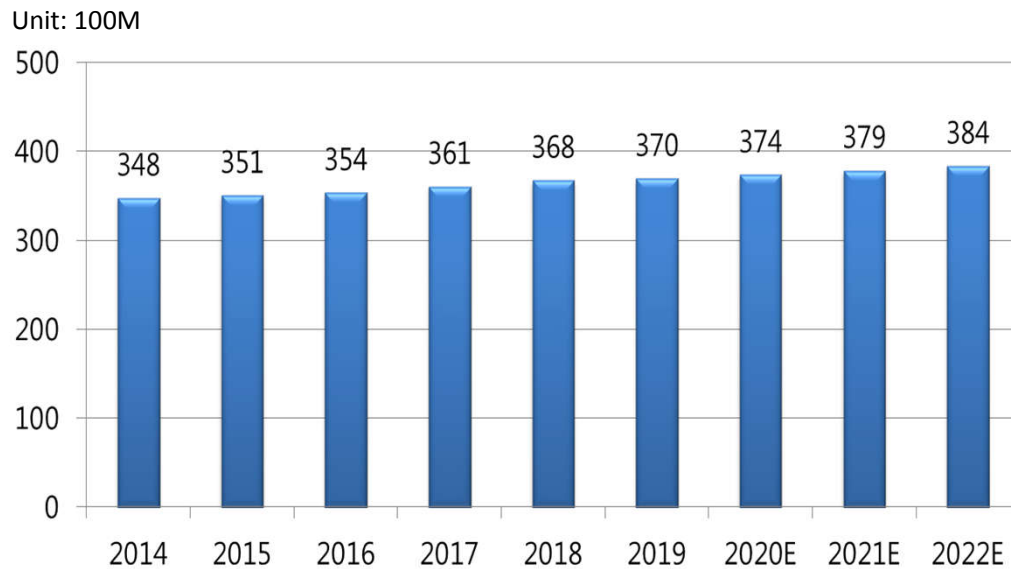


2020 & 2021 Opportunity

- Gain Market Share (MOC ASP & Penetration Rate)
- Fingerprint Solution on NB with 3D Anti-Spoofing

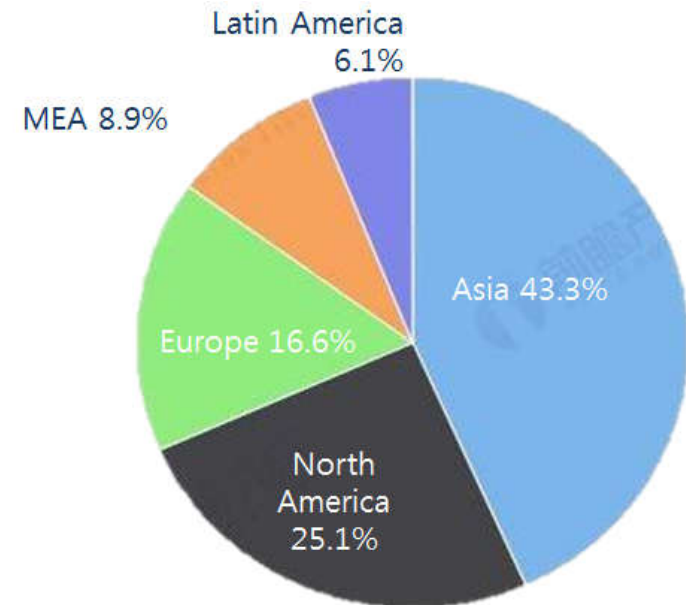
Global Smart Card Market

2014-2022 Global Smart Card Units



Source: ICMA/Forward Business and Intelligence Co., Ltd.

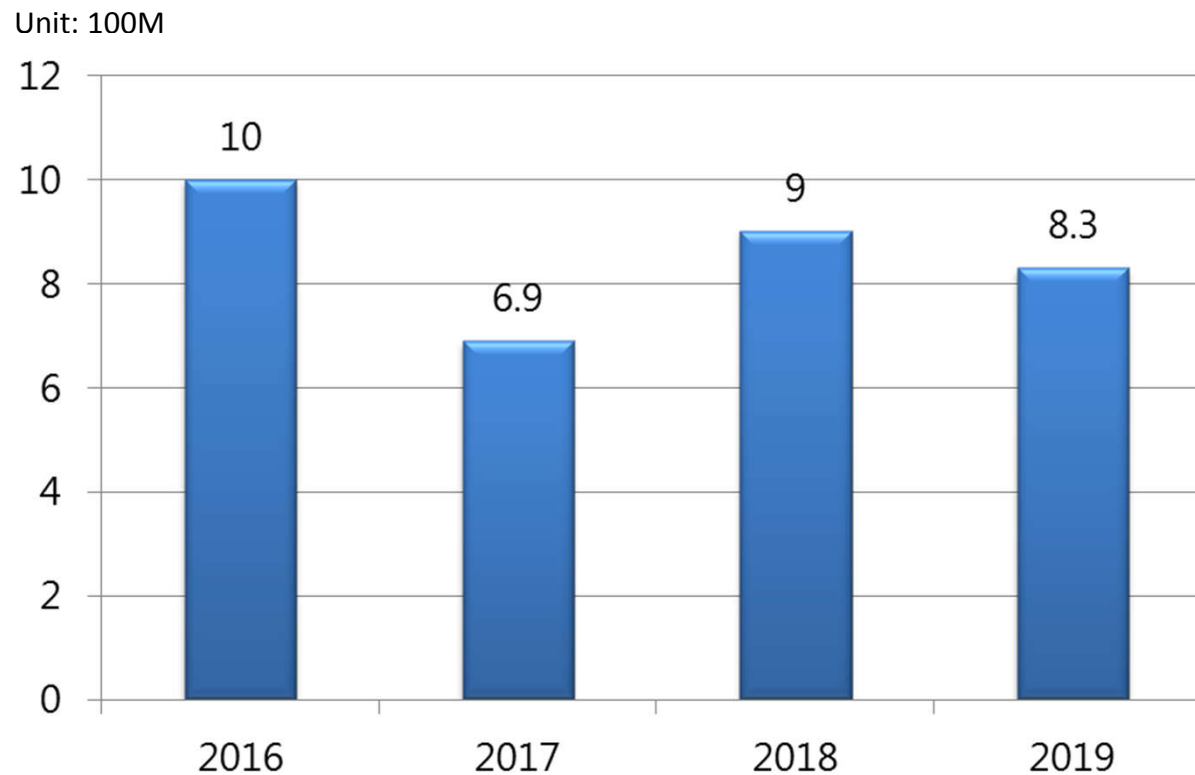
Global Smart Card Units by Region



Source: Business Next

According to RBR, a payment research institution, UnionPay accounts for 36% of the global bank card market, while Visa and Mastercard account for only 32% and 20%. In recent years, UnionPay has locked in emerging markets and continued to expand its international business.

Global UnionPay Card Circulation (銀聯卡)



Source: China UnionPay. In 2019, the UnionPay card in circulation reached to 8.42 billion.



ELAN Ultra-low Power Fingerprint Sensor for Battery-less Card

Korea Woori Bank



ITU ID card 



ELAN Biometrics Smart Card Ecosystem

Mastercard |
Based in US Vendor

FIME |
Based in EU Lab



Visa
Based in US Vendor

CTC
Based in EU Lab

Union Pay
Based in CN Vendor

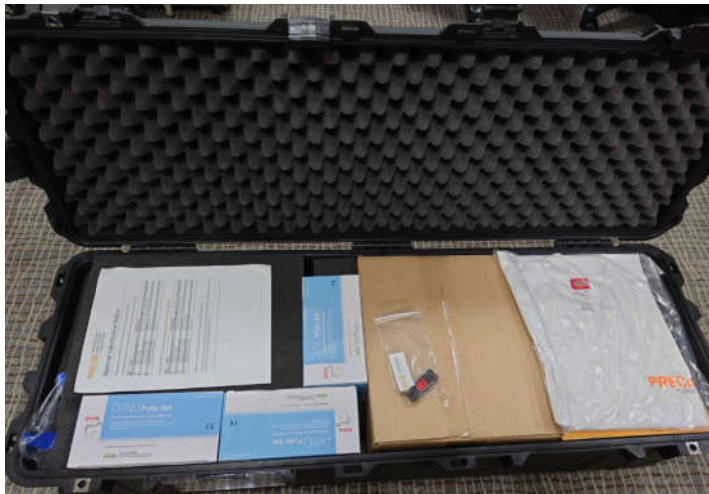
BCTC
Based in CN Lab

ELAN Specification have Achieves ISO Standard

	ISO/IEC Standard	ELAN
System on Card	Match-on-SE	Match-on-SE
FRR	<3%	<3%
FAR	<1/10,000	<1/10,000
Verification Time	1.5s	1s
Field Strength 1.5 A/m Sensing Distance	20mm	30mm

Presentation Attack Instruments (PAIs)

ELAN has rich experience in presentation attack instruments.



Spoof & Live Finger Image Comparison

Capacitive
Sensor



fake finger
(conductive silicone)



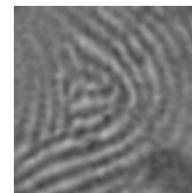
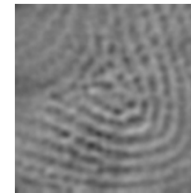
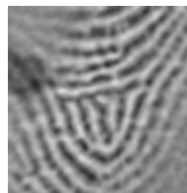
live finger



fake finger
(gelatin)



Optical
Sensor



Fingerprint Recognition w/3D Anti-Spoofing Next Growth Driver

Smart Card

(Match on SE)

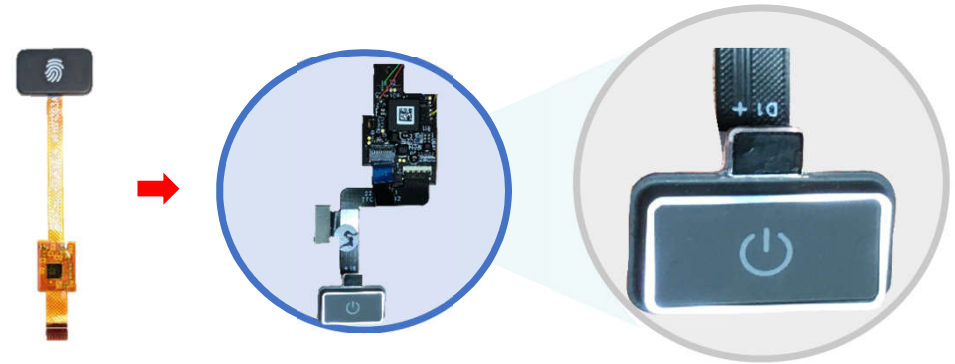


UnionPay



VISA

NB



Smart Phone

Capacitive Type



Optical Type



Security Key

(Match on Chip)

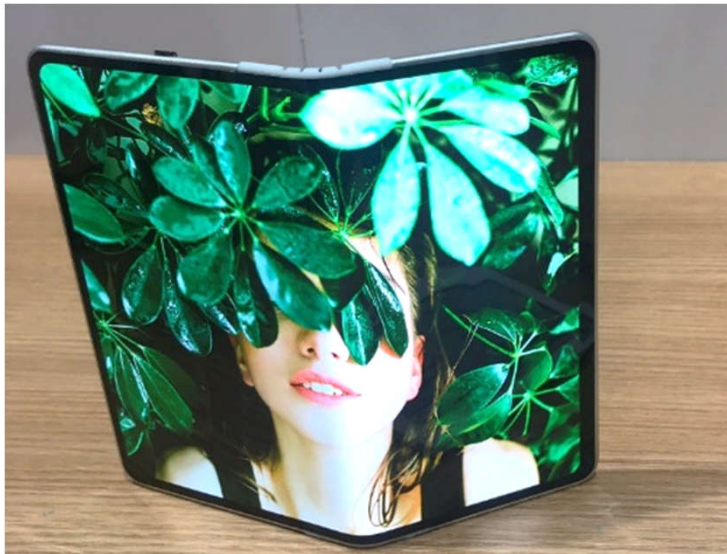


3D Anti-Spoofing
Demo



Flexible Phone with Pen Will be a Trend

Flexible OLED @ SID Show
with ELAN Touch IC Inside



7.77" QXGA Foldable AMOLED



Alliance Between Elan & Macroblock

Smart Watch

3 in 1
Touch + Display Driver + FP

Micro LED Driver + Tcon



NB

LTDI + **Mini LED Driver**
(Local Dimming)

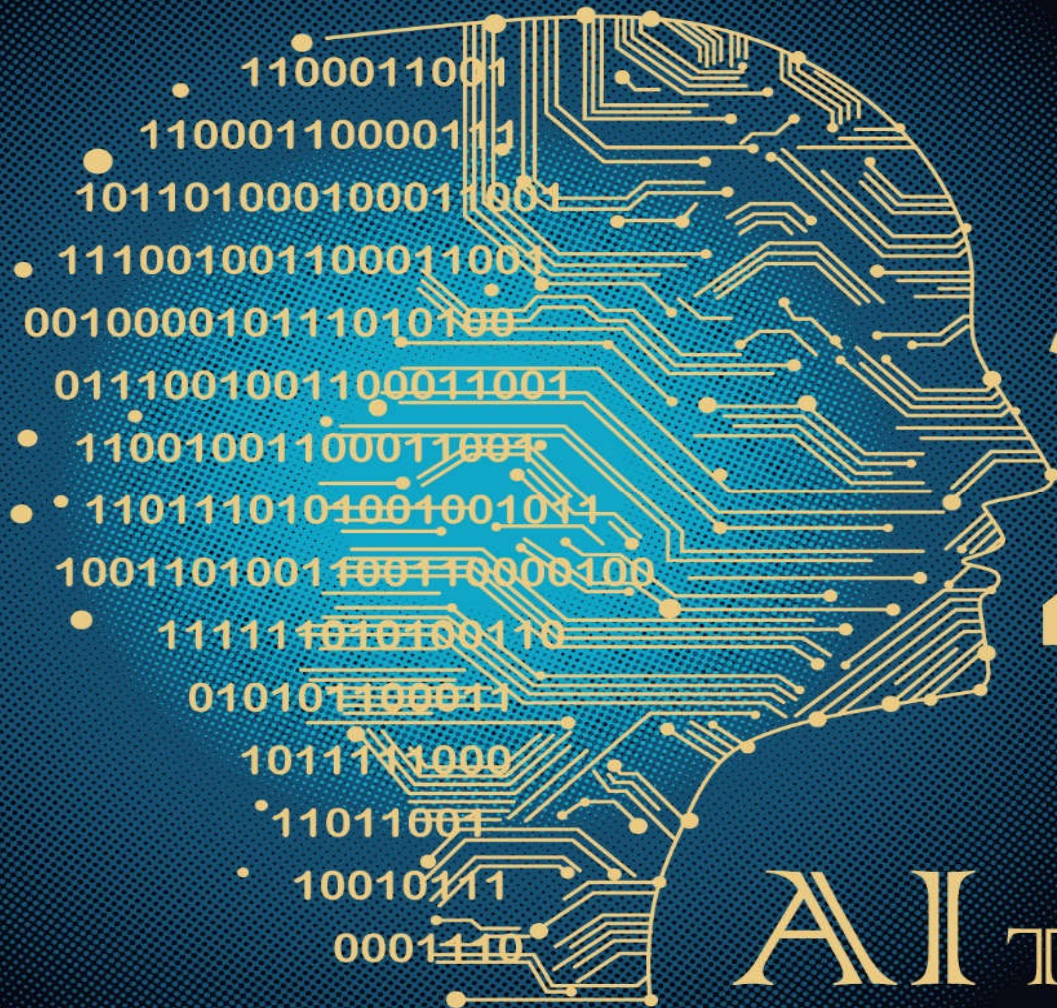


Smart Monitor

2 in 1
Touch + Display Driver

Mini LED Driver
+ Touch w/Pen





Anniversary
25TH

AI Transformation

