Cosmo Electronic Corp.

Investor Conference

December 24，2020

【Symbol ：2466】

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Disclaimers

- The predictive and financial information mentioned in the present briefing as promulgated simultaneously is based on the information obtained by the Company from internal and external sources. The actual operating result and financial condition might be different from the predictive information which is explicit or implicit. The reason may come from the various risks that the Company cannot control.
- The future outlook contained in the present briefing reflects the Company’s perspective to date. In case of a change or adjustment in the future, the Company assumes no responsibility to remind or update.

Agenda

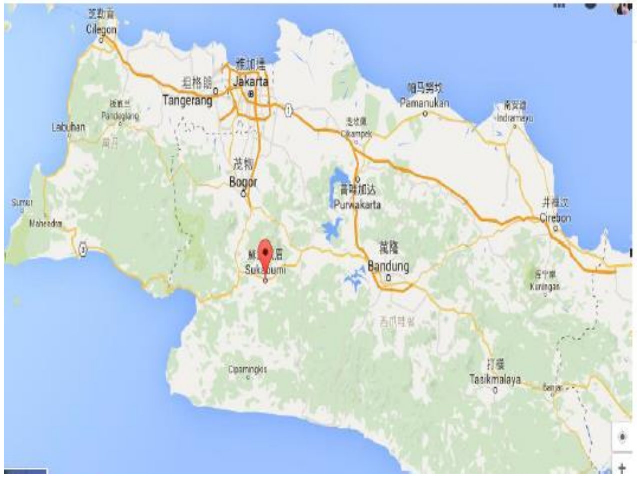
- Company Overview
- Our Factories
- Main Product
- Financial Results
- Future Prospects
- Q&A

Company Overview

- **Founded : May 25 , 1981**
- **Paid-in Capital : NT 1,563,342,260**
- **IPO at TWSE in 2001 。**

Our Factories

Indonesia Decorative Lamp Factory



蘇加武眉

位於印度尼西亞的城市

蘇加武眉是印度尼西亞的城市，由西爪哇省負責管轄，位於該國東南部爪哇島西部，距離首都雅加達80公里，面積48.15平方公里，海拔高度約600米，2010年人口299,247，人口密度為每平方公里6,214.89人。 維基百科

佔地面積： 48 平方公里

海拔高度： 600 公尺

天氣： 29°C；風向與風速：西南 10 公里/時；濕度：76%

人口： 29.87 萬 (2010 年) 聯合國

當地時間： 星期一 下午12:12

所屬省份： 西爪哇省

Indonesia Decorative Lamp Factory

- Land area: approx. 10 hectares
- Factory area: approx. 6 hectares

Indonesia Decorative Lamp Factory


Office Building

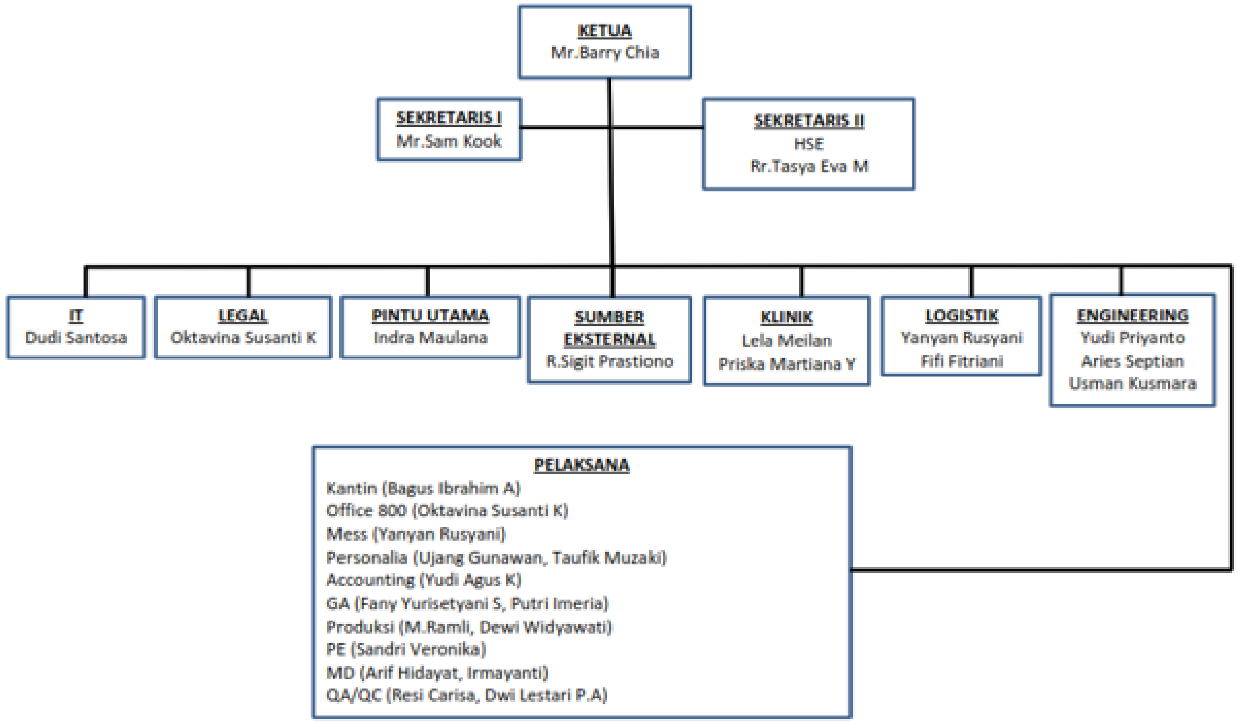
Bank


Overseas staff residence area

COVID-19--Indonesia

疫情防範組織架構

STRUKTUR KOMANDO PENGENDALI LAPANGAN PT COSMO TECHNOLOGY
(PENCEGAHAN COVID-19)



COVID-19--Indonesia

COVID-19--Indonesia

COVID-19--Indonesia

Main Product Lines

LED products

Taiwan China **Indonesia**
United States

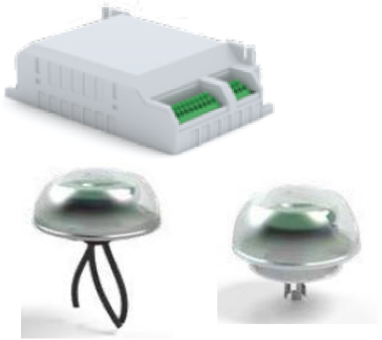
Indonesia Industrial Park

Indonesia

Photoelectric

Taiwan China

Street Lighting and Industrial Lighting Control



Malaysia

Biomass Fuel / Steam

Indonesia China

Christmas

Halloween/Harvest

Spring/Wedding

Photoelectric products

Infrared LED Series

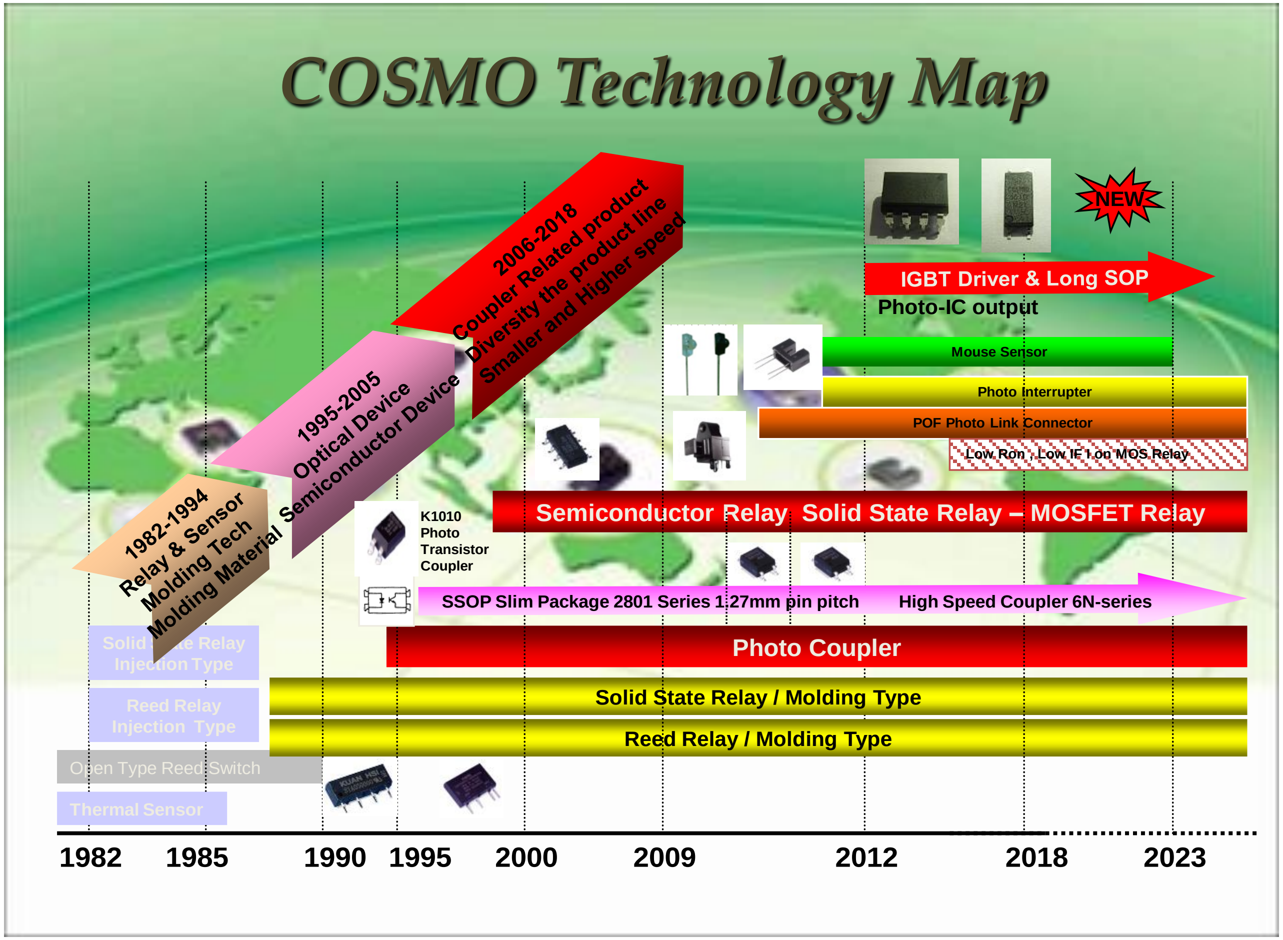
Photo Coupler

Photo Interrupter

Relay Series

REED RELAY

Photoelectric products



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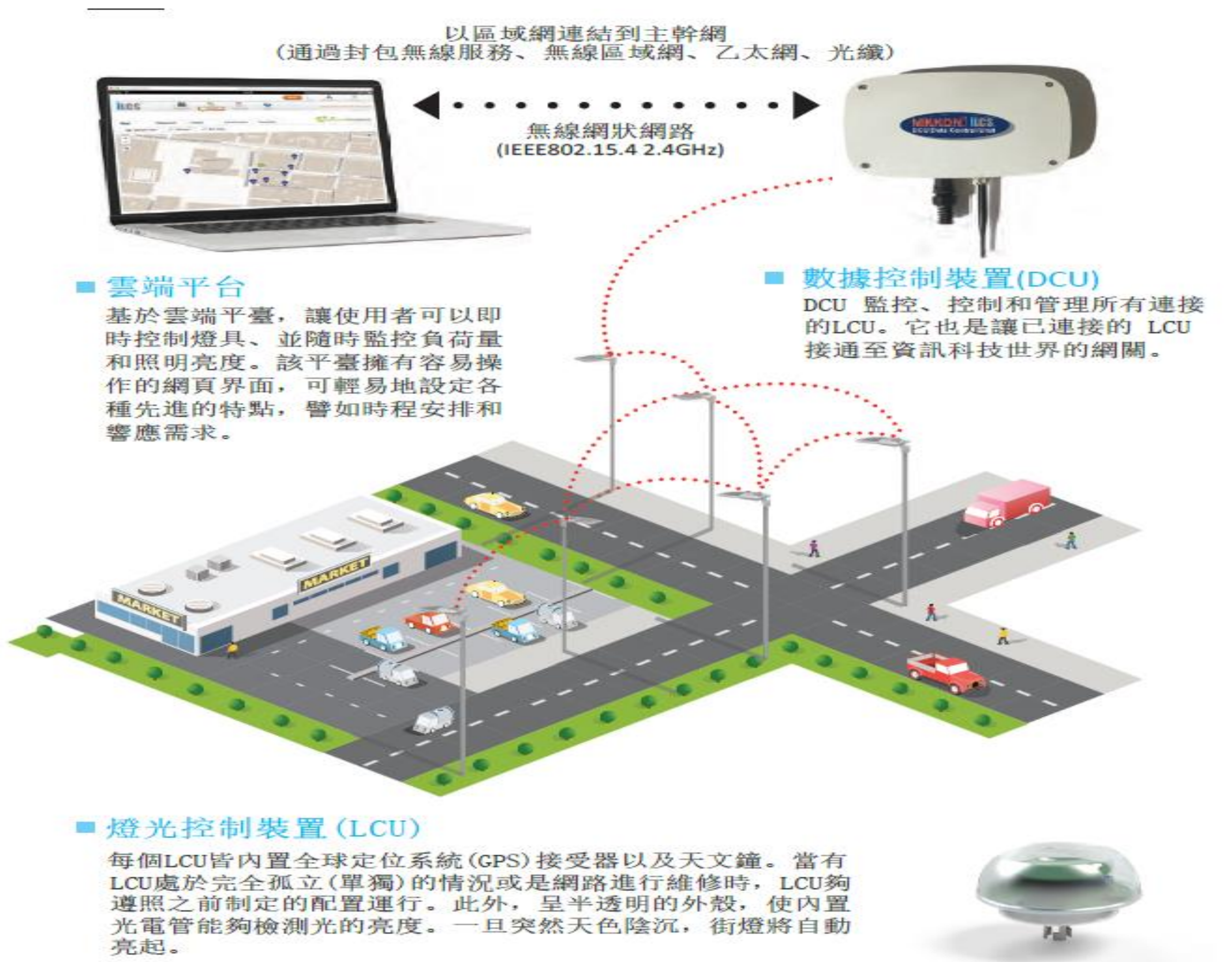
Photoelectric products

Intelligent Light Control System



Biomass Fuel / Steam

Financial Results

Consolidated Income Statement

Unit:NTD$Thousands

Item \ Year	2019	%	2019Q3	%	2020Q3	%
Sales	2,294,655	100%	2,011,220	100%	1,042,544	100%
Cost of good sold	2,113,907	92%	1,783,489	89%	898,657	86%
Gross Profit	180,748	8%	227,731	11%	143,887	14%
Operating expenses	269,865	12%	193,152	10%	169,303	16%
Gain(Loss) From Operatic	-89,117	-4%	34,579	2%	-25,416	-2%
Income before Tax	110,791	5%	7,740	0%	43,409	4%
Net Income	27,532	1%	2,151	0%	21,775	2%
EPS(Unit: NT$dollar)	0.18		0.01		0.14	

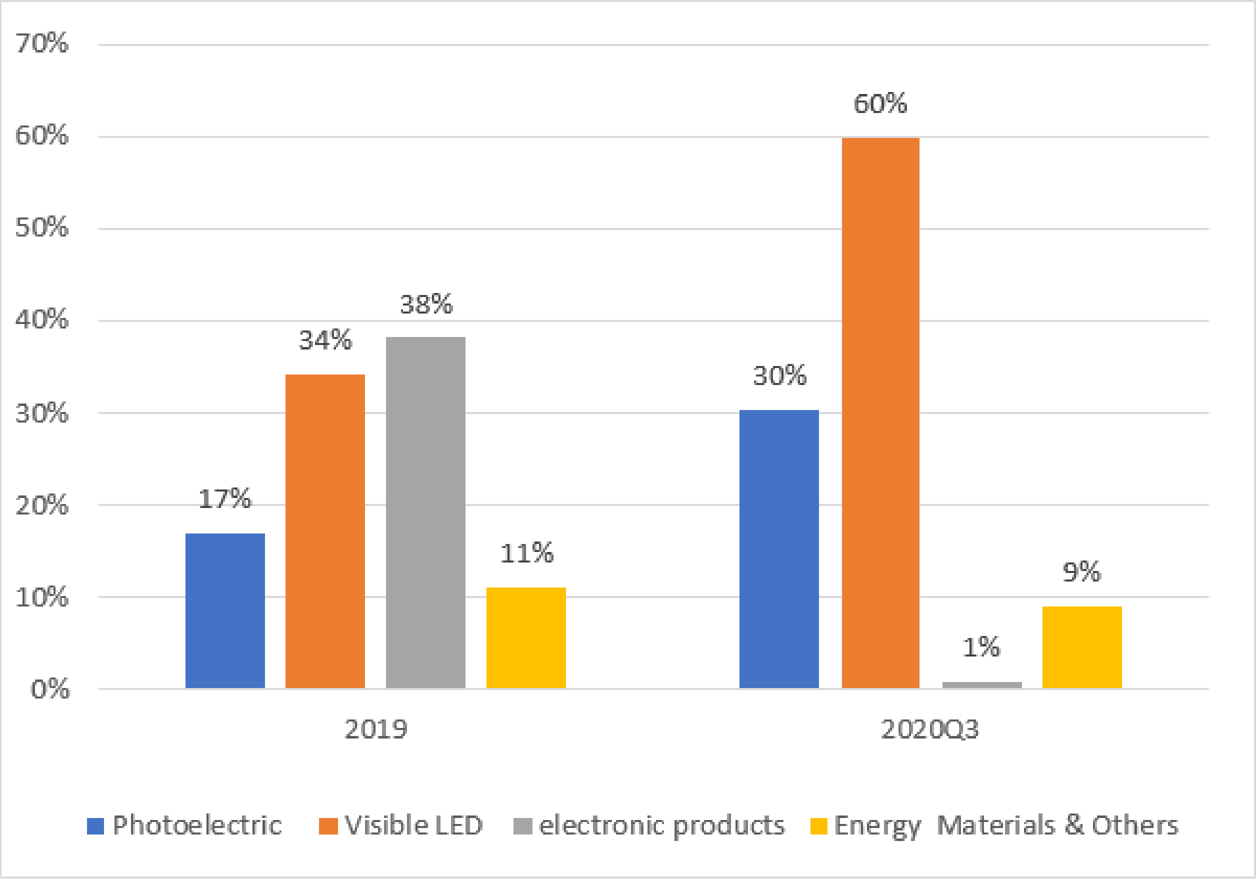
Financial Results

Sales by Products

Unit:NTD$Thousands

Item \ Year	2019	%	2020Q3	%
Photoelectric	376,361	17%	317,052	30%
Visible LED	783,900	34%	624,881	60%
electronic products	876,588	38%	8,642	1%
Energy & Materials	160,097	7%	77,917	8%
Others	97,709	4%	14,052	1%
Total	2,294,655	100%	1,042,544	100%

Sales by Products



Financial Results

Gross Profit by Products

Unit:%

Item \ Year	2019	2020Q3
Photoelectric	6.59%	6.65%
Visible LED	16.05%	19.56%
electronic products	2.05%	-3.22%
Energy & Materials	14.58%	0.13%
Others	-11.43%	5.52%
Total	7.88%	13.80%

Future Prospects-Visible LED

- Increase R&D efforts.

1. Accelerate the speed and diversity of new product development.
2. Develop alternative materials with suppliers to reduce costs in response to the upward pressure of raw materials.

- Improve service quality:

1. Enhance customer adhesion by improving service quality.
2.Completed online showroom.

Future Prospects

Photoelectric products

- The establishment of a post-production line (Dongguan Plant) by integrating the Group's resources to reduce management and manufacturing costs and improve product gross margins.
- Reed Relay、Solid State Relays are planned for southward deployment due to their high labor costs.

Future Prospects

- **Stage 1 ：**

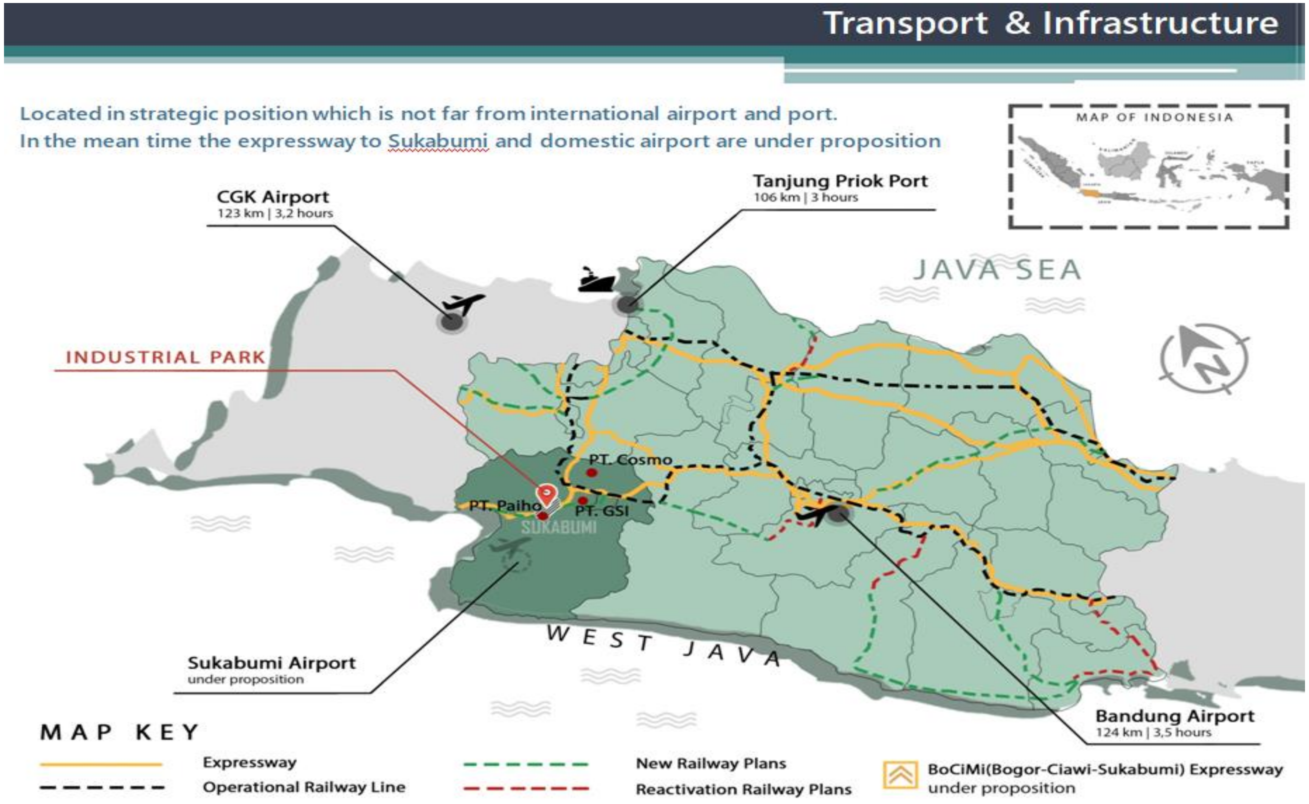
Effectively integrate our resources in Taiwan and China, and complete the Huangjiang post-production line in 2021Q1 to direct supply the Chinese market.

- **Stage 2 ：**

Long-term plan to establish a full production base in Indonesia for the overseas market of optoelectronics.

Future Prospects

Indonesia Industrial Park



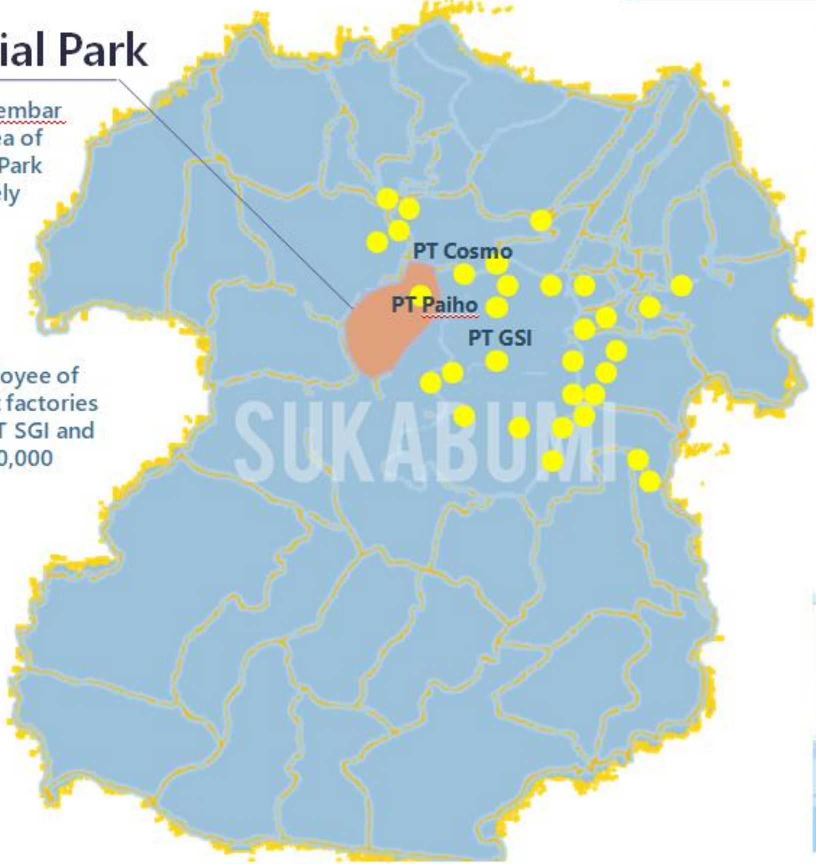
Indonesia Industrial Park

Business Situations

Industrial Park

Located at Cikembar which total area of The Industrial Park is approximately 300 hectares

The total employee of two of biggest factories in Cikembar, PT SGI and PT Paiho are 30,000 workers



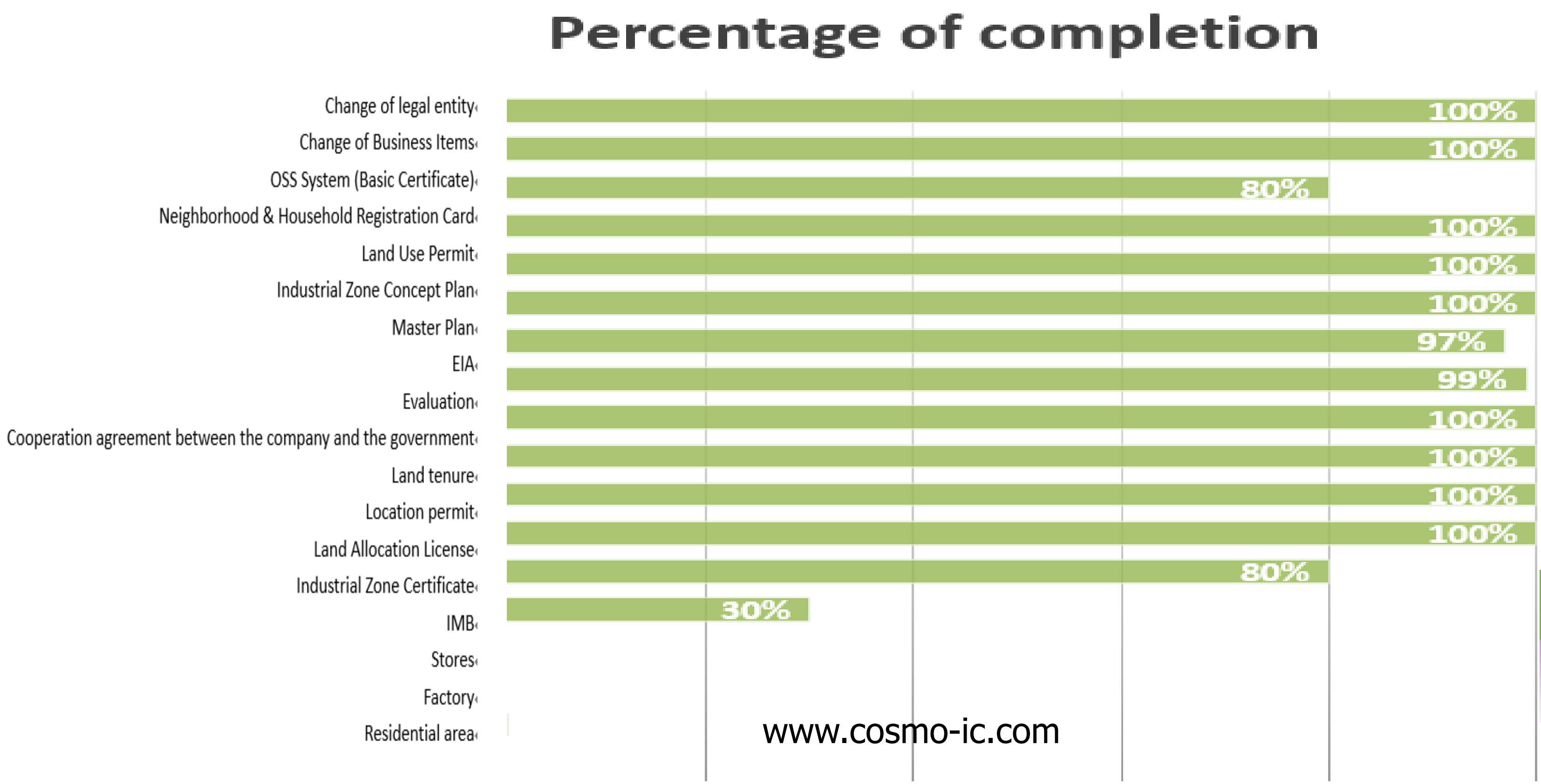
MAP LEGEND

Manufacture Factories

There are hundred manufacture factories located in Sukabumi including middle and large scope business. Some well-known factories in Sukabumi are Yakult, Pocari Sweat, Aqua, and other large brands in Indonesia

Map of West Java

PT. Cijambe Indah Overall Progress



Indonesia Industrial Park

Invest Indonesia—Perfect Time

- The trade war between China and the US： Investment Environment of China is changed.
- Vietnam： Limited population, land resources, redoubled land prices, unstable manpower quality.

Invest Indonesia—Perfect Environment

Indonesia

- Demographic dividend, population size 240 million, the 4th highest population in the world.
- Under the leadership of democratically elected president, Indonesia has created a friendly climate for investment, and new investment policy which protects foreign investors.
- International credit rating is steady positive.

A large domestic market, a friendly bureaucracy, political stability and fair labor costs are key elements in attracting foreign investors.

Q & A