



大毅科技股份有限公司
TA-I TECHNOLOGY CO., LTD



November , 2017

- This presentation is based on the information obtained from various sources which the Company believes to be reliable. But at some point in the future, there are a variety of factors which could cause actual results to differ materially from those statements. Therefore, please refer to the information on MOPS website as the main basis if any adjustment has been made.
<http://mops.twse.com.tw/mops/web/index>

Company profile



- ✓ Establishment : 1989/12
- ✓ Capital : NT \$ 1,900 Million
- ✓ Headquarter : Taiwan Taoyuan
- ✓ Manufacturing Sites : Taiwan (Taoyuan) 、 China (SuZhou & Dongguan)
- ✓ Main business : Passive component & Circuit protection component manufacturing.



Manufacturing bases & Marketing



● Production & Sales Office

★ Sales Only

▲ Agent



Los Angeles (USA)



Delhi (India)

Dongguan (China)

Penang (Malaysia)



Jakarta (Indonesia)



Seoul (Korea)

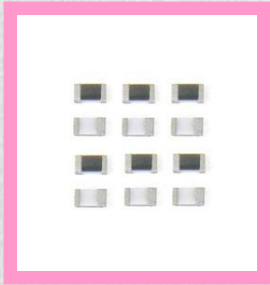
Taiwan



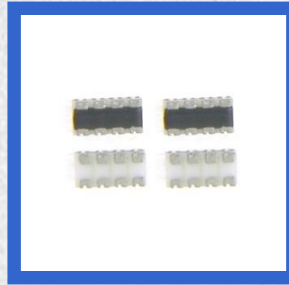
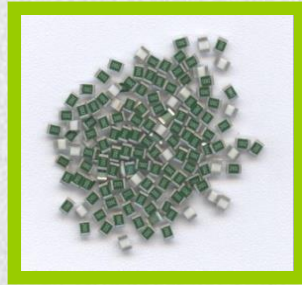
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TA-I product introduction



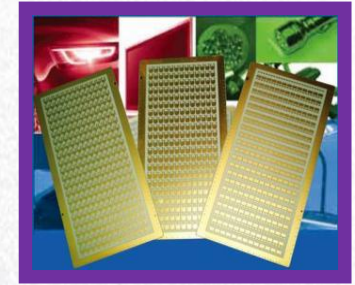
Chip Resistor



Chip array



Circuit Protection & Sensing components



Heat dissipation substrate

Thick film
Chip
Resistor
01005~2512

Anti-
Sulfured
Resistor
0402~2512

Thin film
chip resistor
0402~2512

Chip Array
(0201, 0402,
0603)
4P2R
8P4R
10P8R

Chip fuse
ESD
Suppressor
Sensing
Components

Customized
heat
dissipation
Substrate



Product application



Mobile



Notebook/Tablet



Alternative Energy



Automotive



Industrial



Home Appliances



Meter



Lighting



Networking



Power

Customer list

Consumer



Display



Communi-
cation



EMS



PC



Household
Application



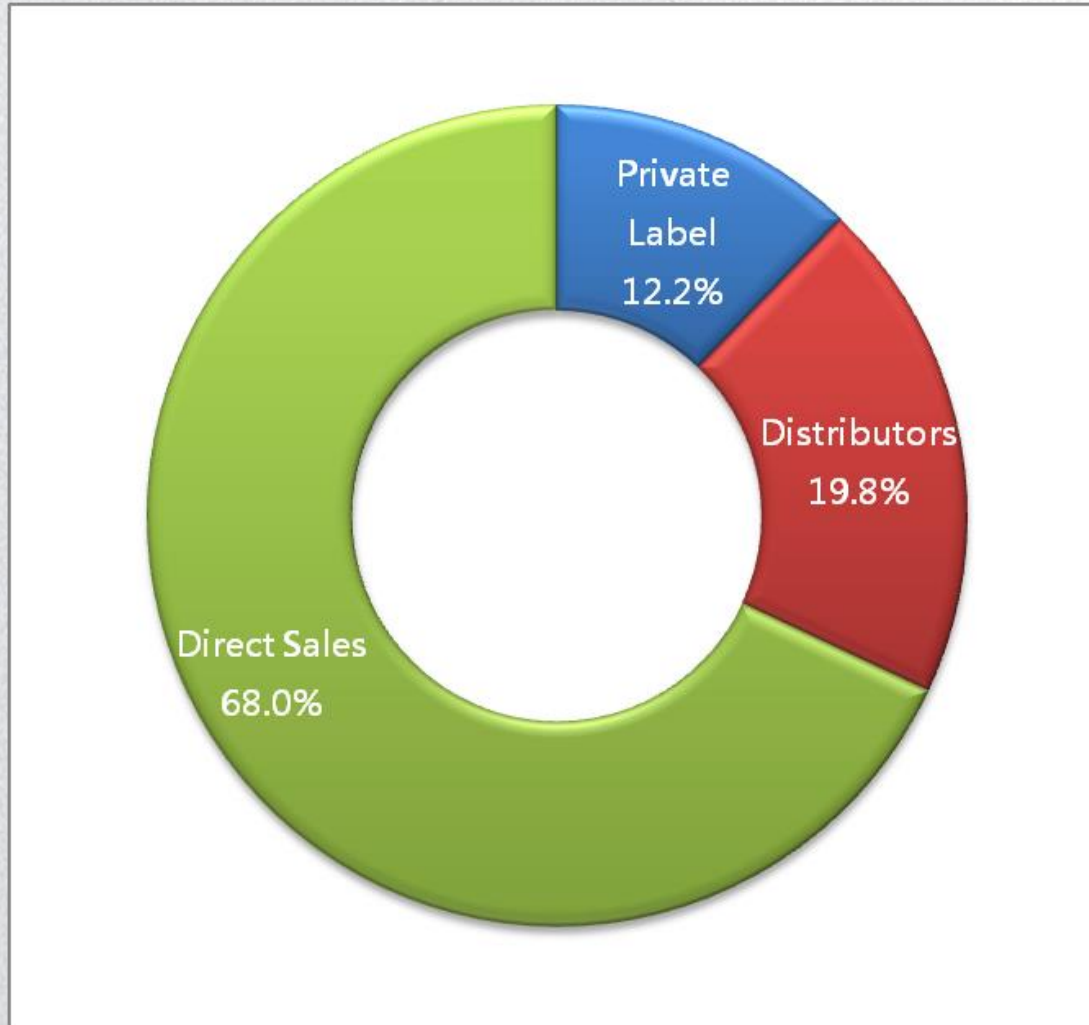
Industrial



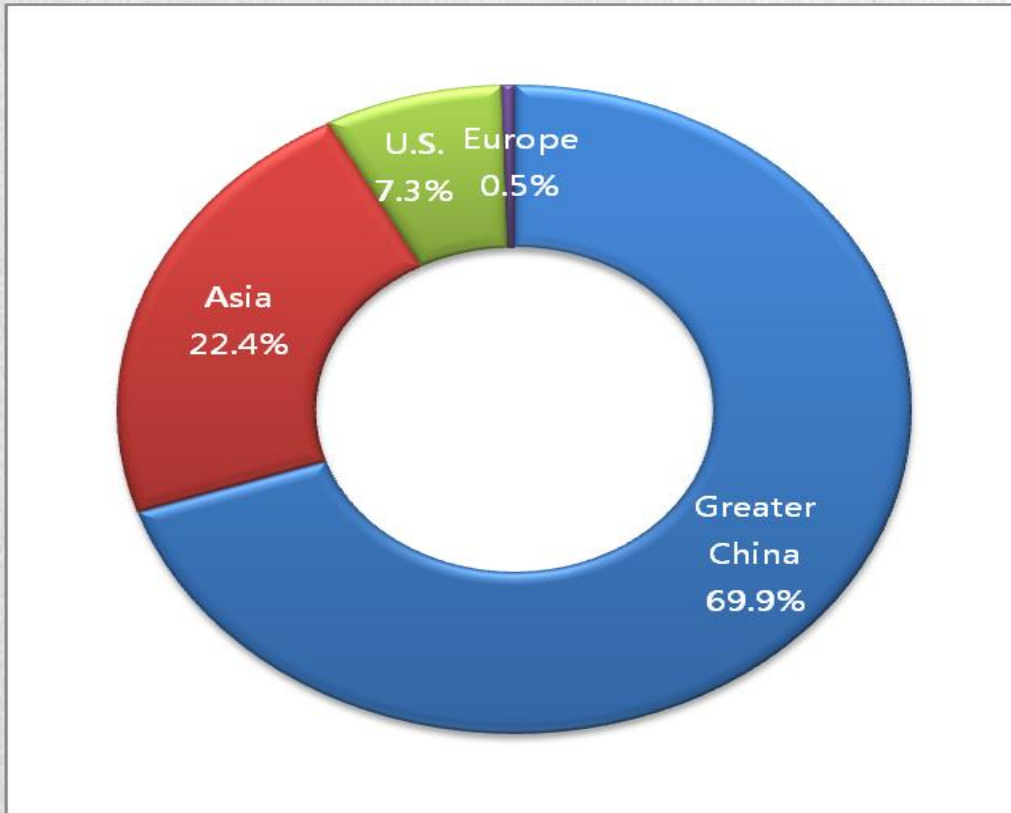
Automotive



2017Q1~Q3 Sales by Channel

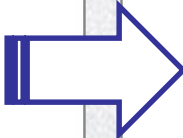
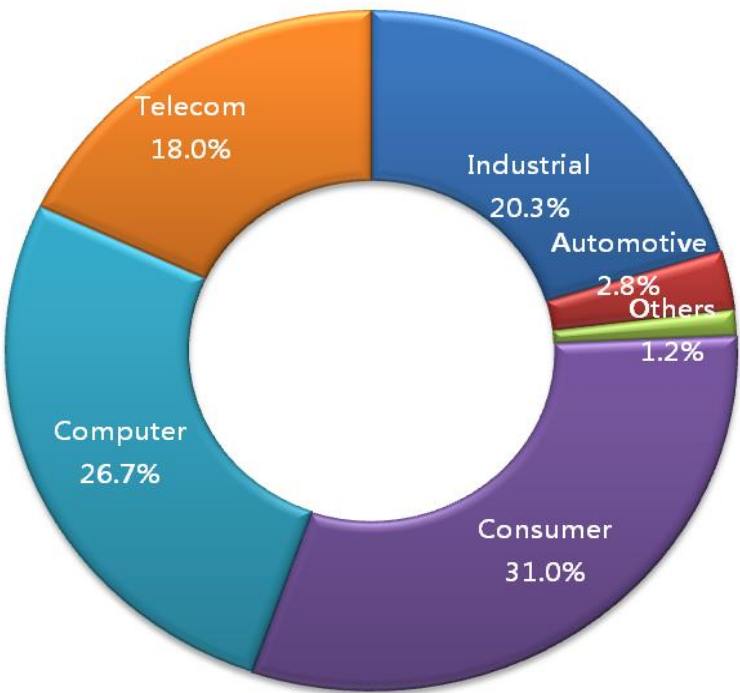


2017Q1~Q3 Sales by region

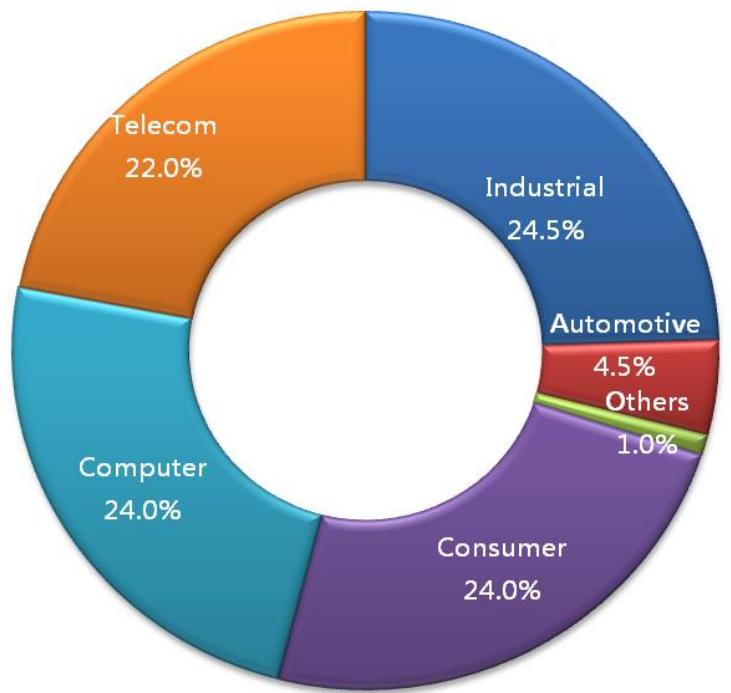


Sales by Segment

2017 Q1~Q3

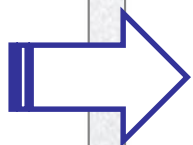
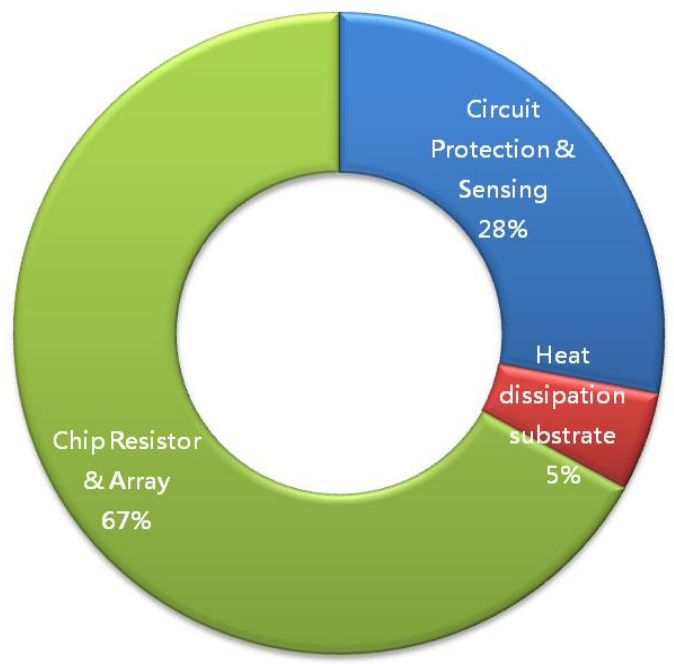


2018 Target

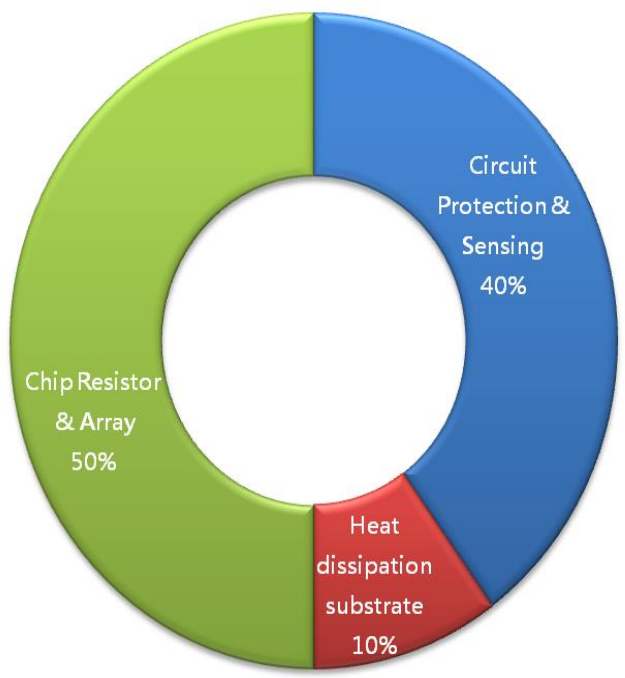


Sales by product

2017 Q1~Q3



2018 Target



Balance Sheet Highlights & Financial Ratio



Unit: NTD in thousands

	2017. 09. 30		2017. 06. 30		2016. 09. 30	
	Amount	%	Amount	%	Amount	%
Cash and cash equivalents	852,860	12.5%	740,336	11.3%	1,293,666	18.1%
Trade receivable	1,196,323	17.5%	1,107,629	16.9%	1,078,095	15.1%
Inventories	1,192,700	17.4%	1,165,703	17.8%	1,158,879	16.2%
Property, plant and equipment	3,027,570	44.3%	2,946,699	45.0%	2,943,314	41.1%
Total assets	6,837,041	100.0%	6,552,224	100.0%	7,162,217	100.0%
Short-term borrowings	300,000	4.4%	200,000	3.1%	100,000	1.4%
Trade payable	597,560	8.7%	529,673	8.1%	525,039	7.3%
Current liabilities	1,748,101	25.6%	1,434,188	21.9%	2,117,227	29.6%
Non-current liabilities	552,201	8.1%	709,880	10.8%	626,319	8.7%
Total liabilities	2,300,302	33.6%	2,144,068	32.7%	2,743,546	38.3%
Total equity	4,536,739	66.4%	4,408,156	67.3%	4,418,671	61.7%

2017.Q3 Condensed Income Statement

Unit: NTD in thousands

	2017/Q3		2017/Q2		Q/Q	2016/Q3		y/y
	Amount	%	Amount	%	%	Amount	%	%
Net sales revenue	1,091,850	100.0%	971,703	100.0%	12.4%	1,018,866	100.0%	7.2%
Cost of sales	(910,451)	-83.4%	(825,767)	-85.0%	10.3%	(819,869)	-80.5%	11.0%
Gross profit	181,399	16.6%	145,936	15.0%	24.3%	198,997	19.5%	-8.8%
Operating expenses	(105,169)	-9.6%	(107,698)	-11.1%	-2.3%	(114,711)	-11.3%	-8.3%
Net operating income	76,230	7.0%	38,238	3.9%	99.4%	84,286	8.3%	-9.6%
Non-operating income and expenses	(8,115)	-0.7%	1,381	0.1%	-687.6%	(5,412)	-0.5%	49.9%
Net income before income tax	68,115	6.2%	39,619	4.1%	71.9%	78,874	7.7%	-13.6%
Income tax expense	(10,559)	-1.0%	(5,689)	-0.6%	85.6%	(24,837)	-2.4%	-57.5%
Net income	57,556	5.3%	33,930	3.5%	69.6%	54,037	5.3%	6.5%
Net income for the periods attributable to:								
Owners of the parent	54,585	5.0%	33,527	3.1%	62.8%	52,453	4.8%	4.1%
Non-controlling interests	2,971	0.3%	403	0.0%	637.2%	1,584	0.2%	87.6%
Basic earnings per share	0.30		0.19			0.24		

2017.1~3Q Condensed Consolidated Income Statement



Unit: NTD in thousands

	2017/01.01~09.30		2016/01.01~09.30		y/y
	Amount	%	Amount	%	
Net sales revenue	2,935,892	100.0%	2,839,298	100.0%	3.4%
Cost of sales	(2,447,142)	-83.4%	(2,269,620)	-79.9%	7.8%
Gross profit	488,750	16.6%	569,678	20.1%	-14.2%
Operating expenses	(313,534)	-10.7%	(332,913)	-11.7%	-5.8%
Net operating income	175,216	6.0%	236,765	8.3%	-26.0%
Non-operating income and expenses	(19,871)	-0.7%	3,249	0.1%	-711.6%
Net income before income tax	155,345	5.3%	240,014	8.5%	-35.3%
Income tax expense	(28,108)	-1.0%	(70,987)	-2.5%	-60.4%
Net income	127,237	4.3%	169,027	6.0%	-24.7%
Net income for the periods attributable to:					
Owners of the parent	122,726	4.2%	163,969	5.6%	-25.2%
Non-controlling interests	4,511	0.2%	5,058	0.2%	-10.8%
Basic earnings per share	0.68		0.68		

Thank you !
Q&A

<http://www.tai.com.tw>