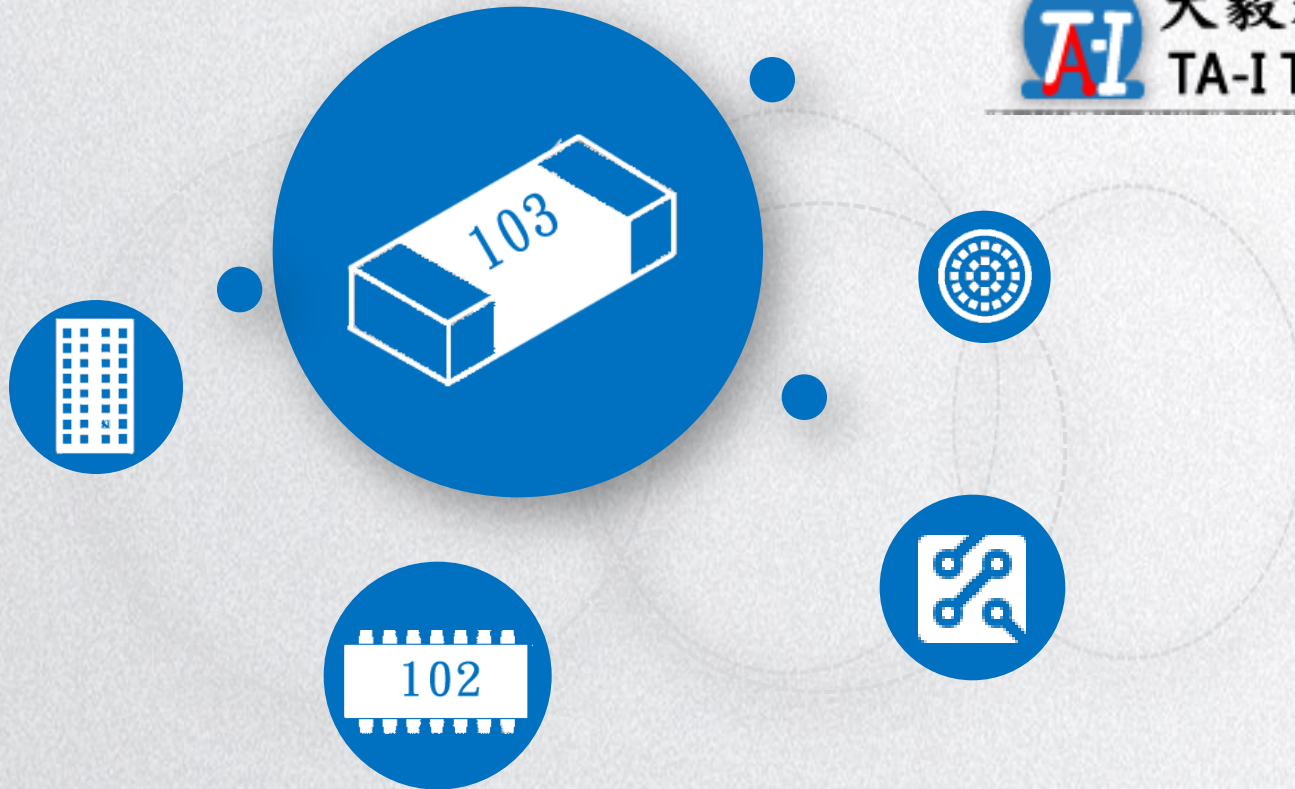




大毅科技股份有限公司
TA-I TECHNOLOGY CO., LTD



November , 2018

- This presentation is based on the information obtained from various sources which the Company believes to be reliable. But at some point in the future, there are a variety of factors which could cause actual results to differ materially from those statements. Therefore, please refer to the information on MOPS website as the main basis if any adjustment has been made.
<http://mops.twse.com.tw/mops/web/index>

Company profile

- ✓ Establishment : 1989/12
- ✓ Capital : NT \$ 1,900 Million
- ✓ Headquarter : Taiwan Taoyuan
- ✓ Manufacturing Sites : Taiwan (Taoyuan) 、 China (SuZhou & Dongguan)
- ✓ Main business : Passive component & Circuit protection component manufacturing.



Manufacturing bases & Marketing

● Production & Sales Office

★ Sales Only

▲ Agent

Los Angeles
(USA)



Delhi
(India)

Penang
(Malaysia)

Dongguan
(China)

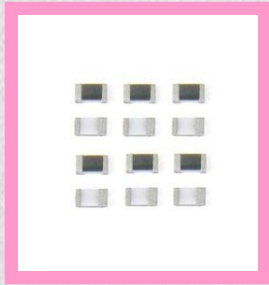
Jakarta
(Indonesia)

Seoul
(Korea)

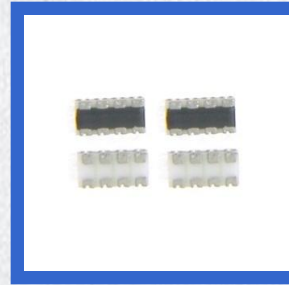
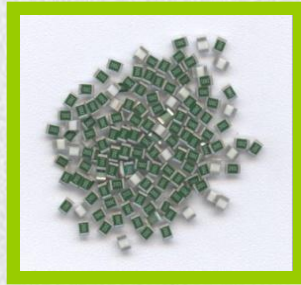
Taiwan



TA-I product introduction



Chip Resistor



Chip array



Circuit Protection &
Sensing components

Thick film
Chip
Resistor
01005~2512

Anti-
Sulfured
Resistor
0402~2512

Thin film
chip resistor
0402~2512

Chip Array
(0201, 0402,
0603)
4P2R
8P4R
10P8R

Chip fuse

ESD
Suppressor

Sensing
Components

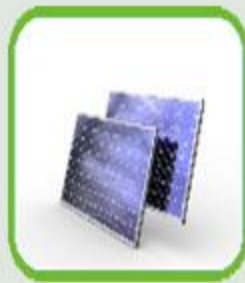
Product application



Mobile



Notebook/Tablet



Alternative Energy



Automotive



Industrial



Home Appliances



Meter



Lighting



Networking



Power

Customer list



Consumer



Display



Communi-
cation



EMS



PC



Household
Application



Industrial

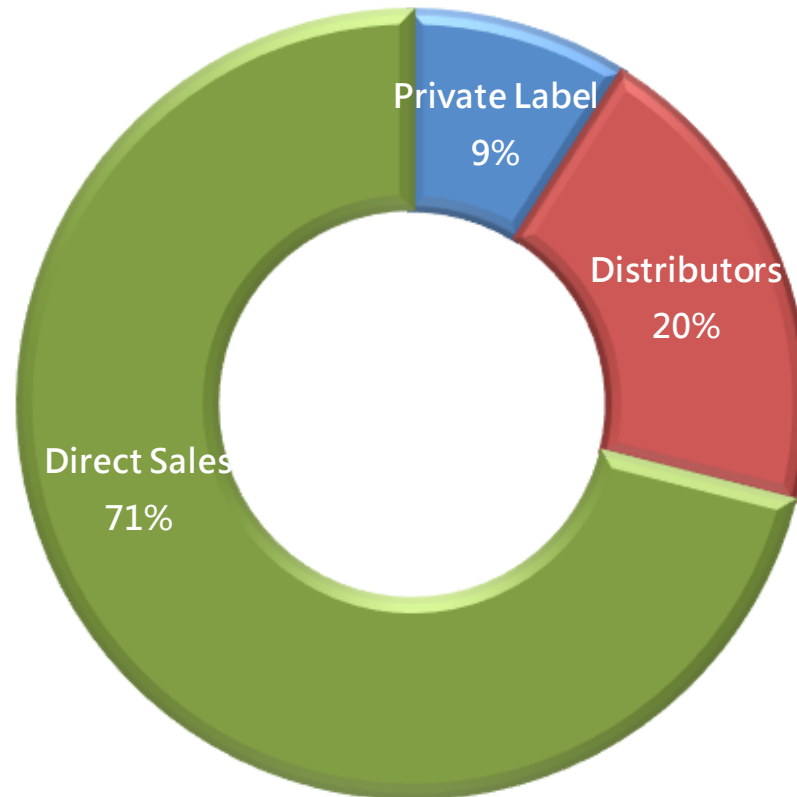


Automotive



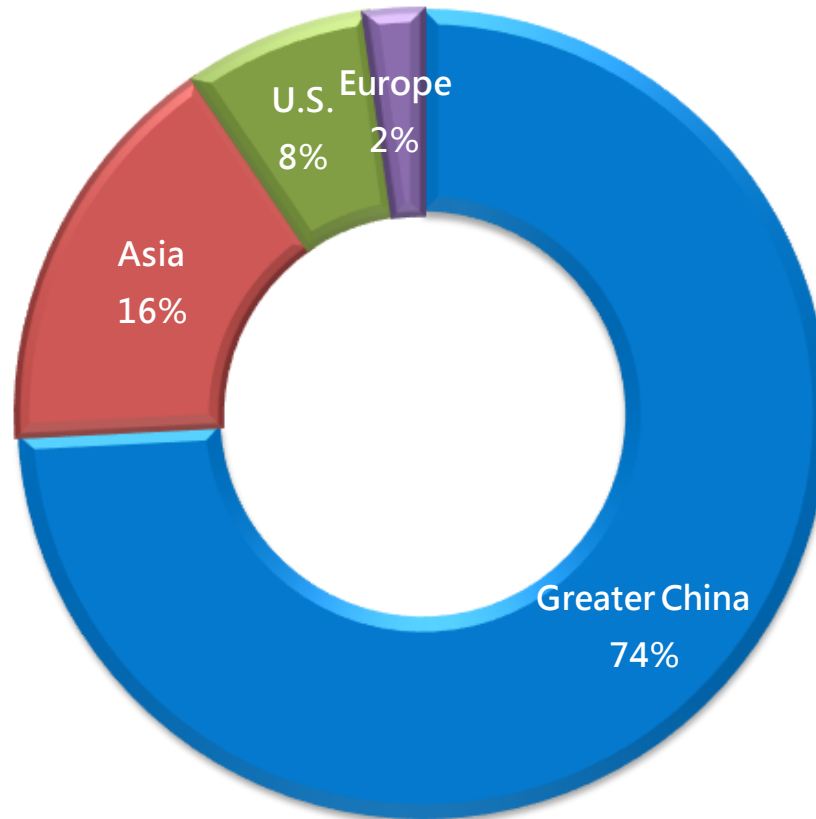
2018Q1~Q3 Sales by Channel

2018 Q1-Q3



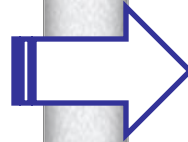
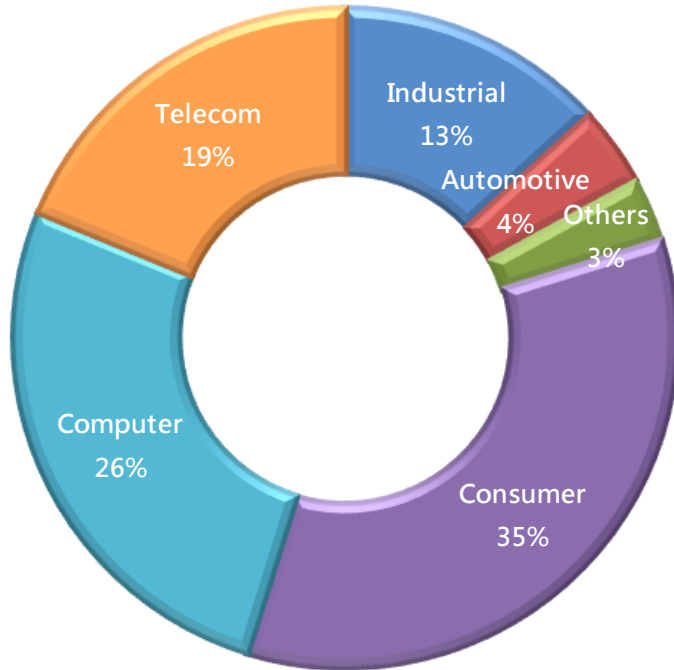
2018Q1~Q3 Sales by region

2018 Q1-Q3

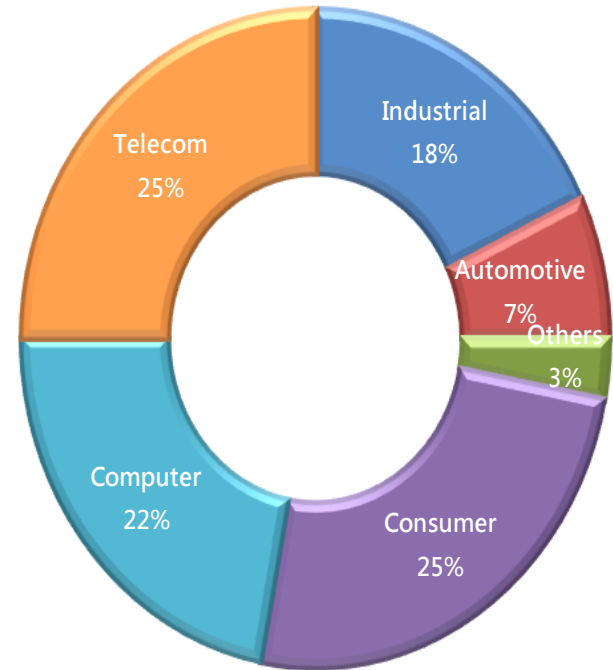


Sales by Segment

2018 Q1-Q3

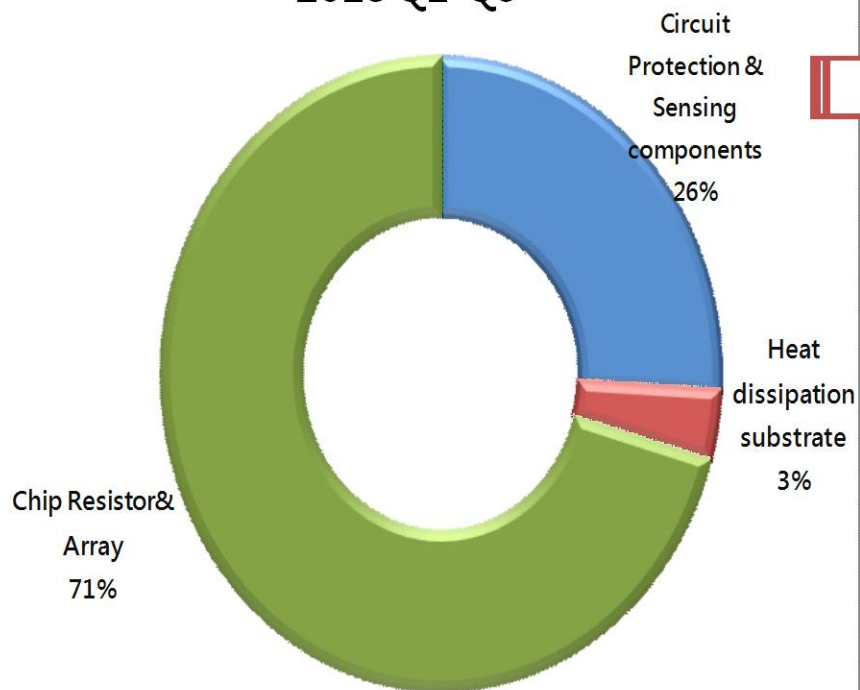


2019 Target

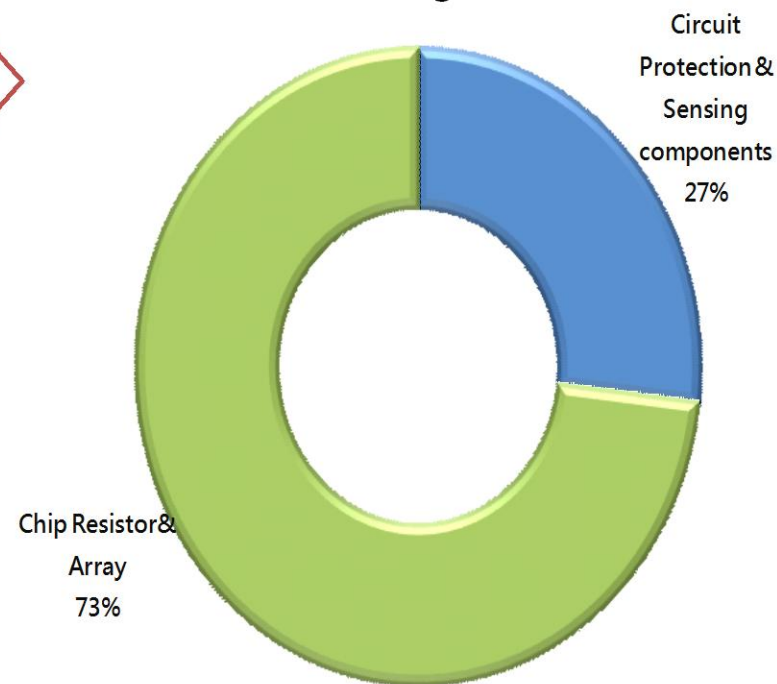


Sales by product

2018 Q1-Q3



2019 Target



Balance Sheet Highlights & Financial Ratio

					Unit: NTD in thousands	
	2018.09.30		2018.06.30		2017.09.30	
	Amount	%	Amount	%	Amount	%
Cash and cash equivalents	921,224	10.9%	827,831	10.9%	852,860	12.5%
Trade receivable	2,306,511	27.2%	1,750,932	23.1%	1,196,323	17.5%
Inventories	1,322,656	15.6%	1,252,733	16.6%	1,192,700	17.4%
Property, plant and equipment	3,341,396	39.4%	3,188,776	42.1%	3,027,570	44.3%
Total assets	8,472,105	100.0%	7,568,312	100.0%	6,837,041	100.0%
Short-term borrowings	750,000	8.9%	450,000	5.9%	300,000	4.4%
Trade payable	705,050	8.3%	661,423	8.7%	597,560	8.7%
Current liabilities	2,586,095	30.5%	2,182,845	28.8%	1,748,101	25.6%
Non-current liabilities	283,515	3.3%	357,211	4.7%	552,201	8.1%
Total liabilities	2,869,610	33.9%	2,540,056	33.6%	2,300,302	33.6%
Total equity	5,602,495	66.1%	5,028,256	66.4%	4,536,739	66.4%

2018.Q3 Condensed Income Statement(1)

	2018/Q3		2018/Q2		Q/Q	Unit: NTD in thousands		
						2017/Q3		y/y
	Amount	%	Amount	%	%	Amount	%	%
Net sales revenue	2,036,716	100.0%	1,528,914	100.0%	33.2%	1,091,850	100.0%	86.5%
Cost of sales	(1,069,126)	-52.5%	(1,052,074)	-68.8%	1.6%	(910,451)	-83.4%	17.4%
Gross profit	967,590	47.5%	476,840	31.2%	102.9%	181,399	16.6%	433.4%
Operating expenses	(240,925)	-11.8%	(159,813)	-10.5%	50.8%	(105,169)	-9.6%	129.1%
Net operating income	726,665	35.7%	317,027	20.7%	129.2%	76,230	7.0%	853.3%
Non-operating income and expenses	40,875	2.0%	69,885	4.6%	-41.5%	(8,115)	-0.7%	-603.7%
Net income before income tax	767,540	37.7%	386,912	25.3%	98.4%	68,115	6.2%	1026.8%
Income tax expense	(69,452)	-3.4%	(29,717)	-1.9%	133.7%	(10,559)	-1.0%	557.8%
Net income	698,088	34.3%	357,195	23.4%	95.4%	57,556	5.3%	1112.9%
Net income for the periods attributable to:								
Owners of the parent	691,869	34.0%	354,817	17.4%	95.0%	54,585	5.0%	1167.5%
Non-controlling interests	6,219	0.3%	2,378	0.2%	161.5%	2,971	0.3%	109.3%
Basic earnings per share	3.69		1.89			0.30		

2018.1~3Q Condensed Consolidated Income Statement(2)

	Unit: NTD in thousands				
	2018/01.01~09.30		2017/01.01~09.30		y/y
	Amount	%	Amount	%	%
Net sales revenue	4,641,587	100.0%	2,935,892	100.0%	58.1%
Cost of sales	(2,984,092)	-64.3%	(2,447,142)	-83.4%	21.9%
Gross profit	1,657,495	35.7%	488,750	16.6%	239.1%
Operating expenses	(534,541)	-11.5%	(313,534)	-10.7%	70.5%
Net operating income	1,122,954	24.2%	175,216	6.0%	540.9%
Non-operating income and expenses	79,085	1.7%	(19,871)	-0.7%	-498.0%
Net income before income tax	1,202,039	25.9%	155,345	5.3%	673.8%
Income tax expense	(119,397)	-2.6%	(28,108)	-1.0%	324.8%
Net income	1,082,642	23.3%	127,237	4.3%	750.9%
Net income for the periods attributable to:					
Owners of the parent	1,071,902	23.1%	122,726	4.2%	773.4%
Non-controlling interests	10,740	0.2%	4,511	0.2%	138.1%
Basic earnings per share	5.76		0.68		

Thank you !
Q&A

<http://www.tai.com.tw>