



櫻花建設

SAKURA ARCH

The 2018 Institutional Investors Conference

2018.12.10

Stock Symbol: 2539

Disclaimers

The presentation contains outlooks which are based on the current status and general economic conditions. SAKURA DEVELOPMENT CO.,LTD disclaims any obligations to review, update or correct the materials after the date thereof.

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1. Company Profile

History: Established in May 1987

Listed in July 1997

Paid-in Capital: NT\$4,082,428,090

Chairman: Chen Cheng-Gung (陳正鈺)

General Manager/Spokesman: Chen Shih-Ying (陳世英)

Major business lines: Constructing apartment complexes and relevant leasing and vending of real estate

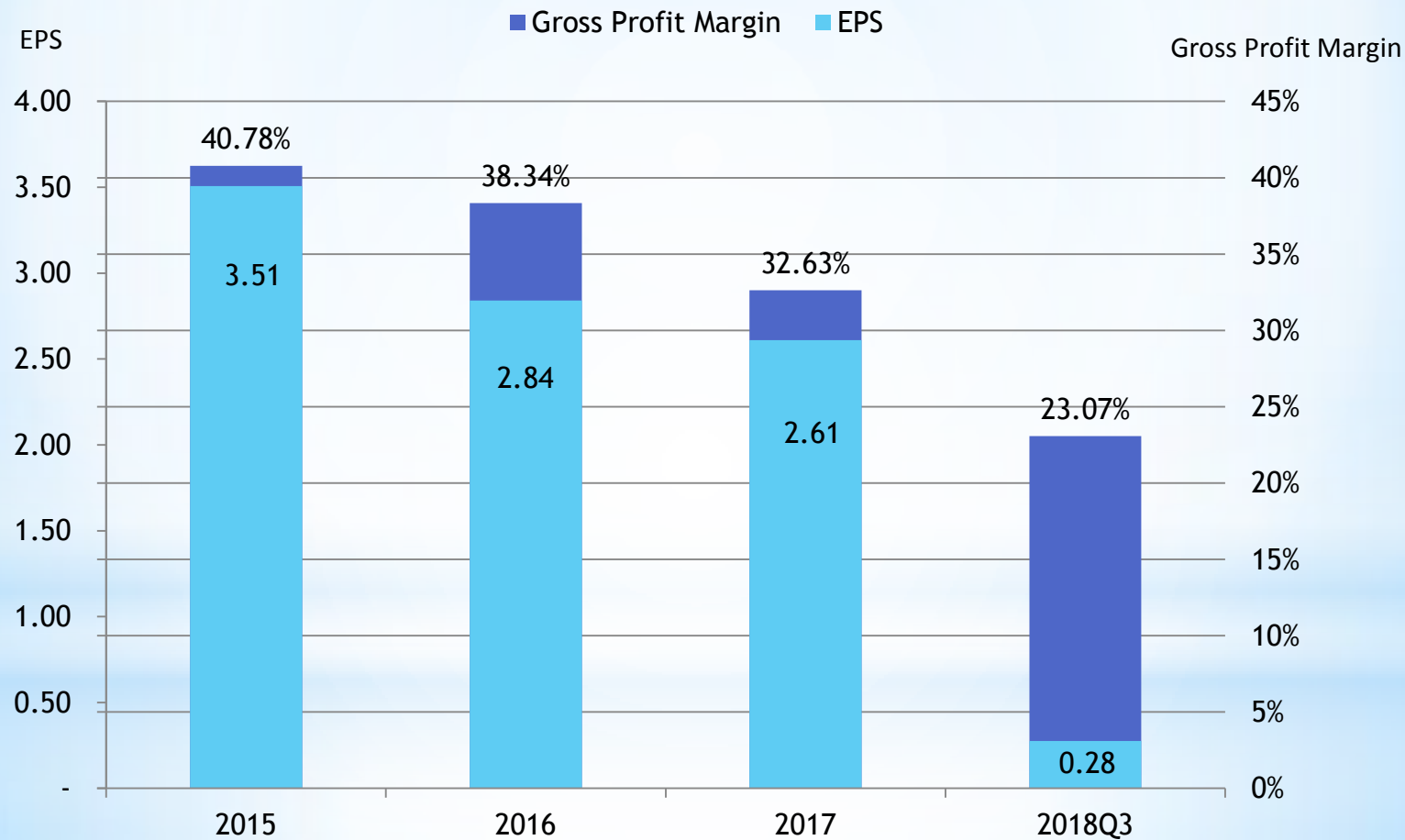
2. Financial Data

2015-2018 Q3 Statement of Comprehensive Income

Unit:NT\$1000

Account	2015	2016	2017	2018 Q3
Operating Revenue	3,346,134	3,342,989	4,181,348	1,628,542
Operating Cost	(1,981,527)	(2,061,169)	(2,817,110)	(1,252,751)
Gross Profit	1,364,607	1,281,820	1,364,238	375,791
Operating Expense	(240,834)	(241,599)	(266,107)	(226,435)
Pre-tax Income	1,119,735	1,073,691	1,089,557	141,256
Net Income	1,004,245	976,215	986,778	112,845

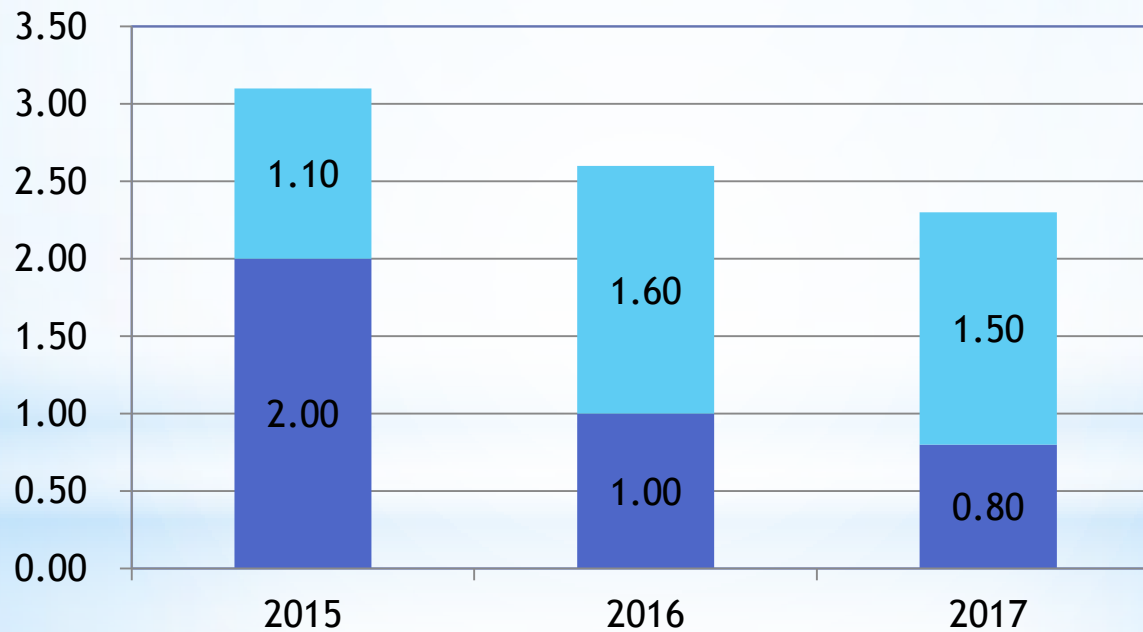
2015 -2018 Q3 EPS



Dividend Policy

■ Stock Dividend ■ Cash Dividend

Unit:NT\$



2015-2018 Q3 Balance Sheet

Unit: NT\$1000

Account	2015	2016	2017	2018 Q3
Cash and Cash Equivalents	742,784	826,628	209,854	187,418
Inventory	7,483,274	7,674,196	10,599,478	11,783,772
Total Assets	8,638,429	8,880,587	11,108,539	12,808,442
Current Liabilities	3,117,776	2,350,262	3,888,657	5,601,338
Non-Current Liabilities	757,374	1,105,834	1,358,420	1,782,809
Total Liabilities	3,875,150	3,456,096	5,247,077	7,384,147
Share Capital	2,863,656	3,436,387	3,780,026	4,082,428
Total Equity	4,763,279	5,424,491	5,861,462	5,424,295
Important Indicators				
Debt Ratio	44.86%	38.92%	47.24%	57.66%
Return on Equity	22.93%	19.16%	17.49%	2.00%

3. Operational Highlight

2018 Sales Case

Case	Location	Unit	Sales Forecast (NT\$10000)	Sales Ratio (till 11/30)	Year of Completion	
					2018	2019
Sakura Mu Ran	Taichung City/Beitun Dist./Tai-Shun Section Phase 1	174	155,199	93.10%	●	
Sakura Bin Chen	Taichung City/Taiping Dist./Feng-Zhong Section	150	138,980	95.33%	●	
Energetic Riverside	Taichung City/Beitun Dist./Tai-Shiang Section	175	137,299	68%	●	
Sakura Child King	Taichung City/South Dist./Xia-Qiao-Zi-Tou Section Phase2	230	213,198	72.61%		●
Sakura Dung Shan No.1	Taichung City/Beitun Dist./Qing-Yun Section	88	85,969	26.14%		●
Sakura Ching Shang Sen	Taichung City/Taiping Dist./Yu-Xian Section Phase 2	279	251,657	52.69%		●
Sakura Bo	Taoyuan City/Yangmei Dist./Tou-Zhong-Xi Section	233	146,289	49.79%		●
Sakura Jia Shiue	New Taipei City/Sanxia Dist./Chung-Yuan Section Phase 1	38	39,809	7.89%		●
Sakura Bo Shiue	New Taipei City/Sanxia Dist./Chung-Yuan Section Phase 2	37	32,558	51.35%		●

2018 Sales Case- Taichung City

Sakura Child King 230 units
Land Area 4,456 square meters
Revenue 213,198 (NT\$10000)

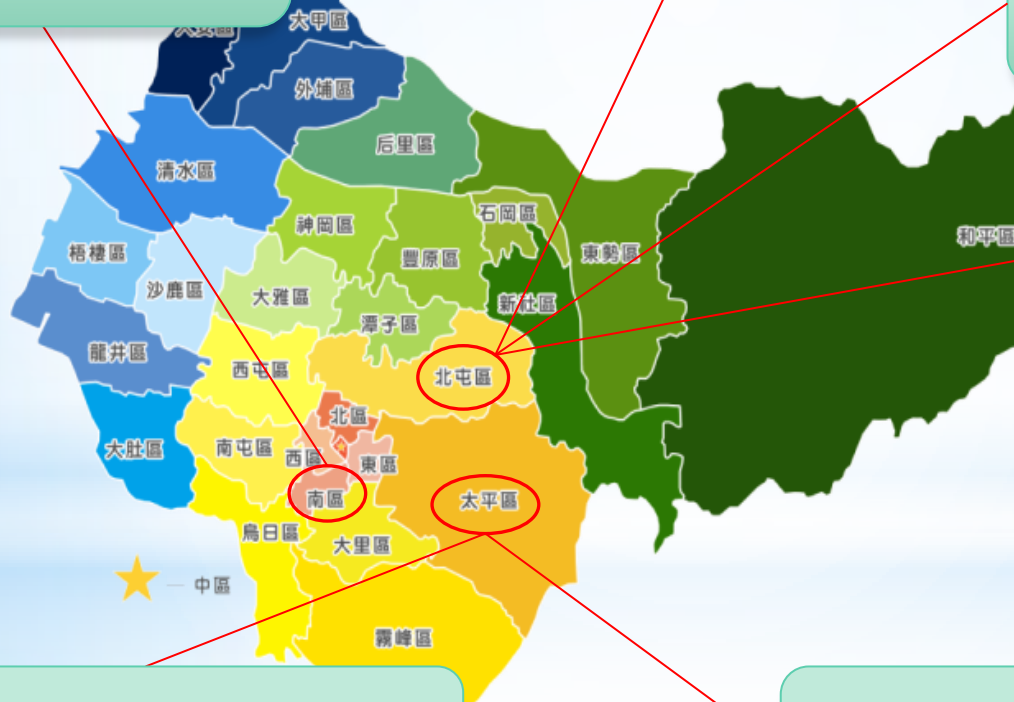
Sakura Dung Shan No.1 88 units
Land Area 2,059 square meters
Revenue 85,969 (NT\$10000)

Sakura Mu Ran 174 units
Land Area 4,629.53 square meters
Revenue 155,199 (NT\$10000)

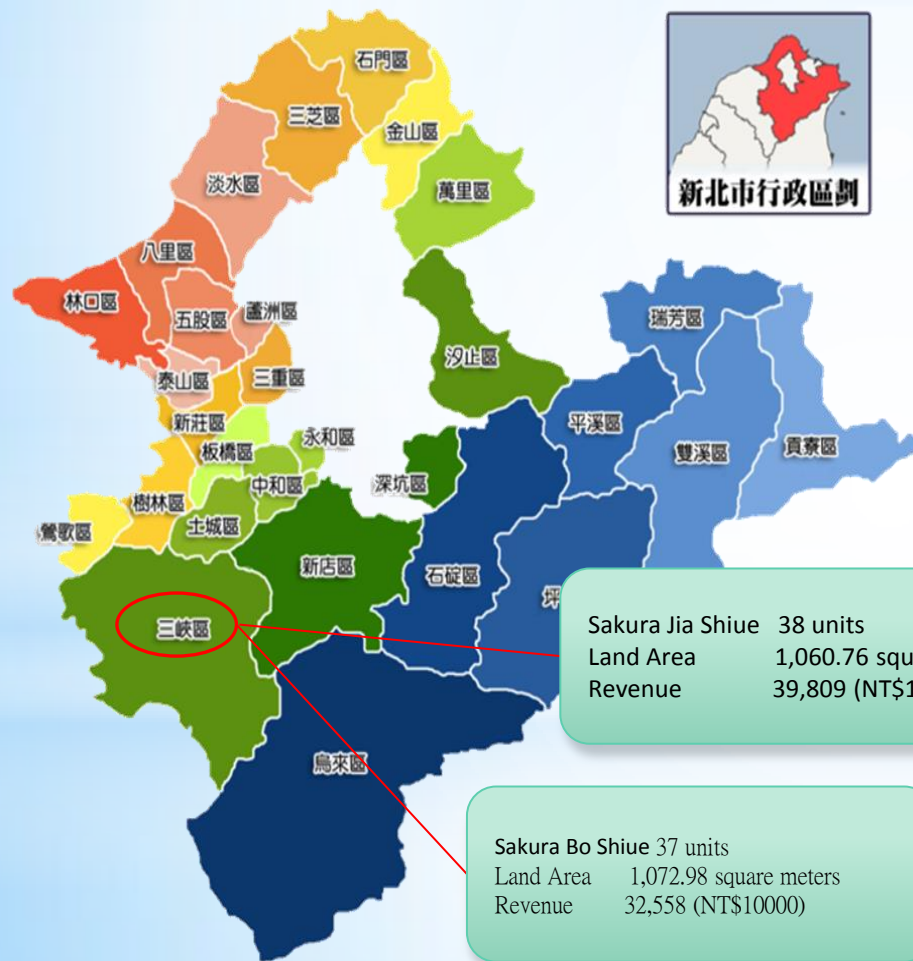
Energetic Riverside 175 units
Land Area 3,570.45 square meters
Revenue 137,299(NT\$10000)

Sakura Ching Shang Sen 279 units
Land Area 7,432.22 square meters
Revenue 251,657 (NT\$10000)

Sakura Bin Chen 150units
Land Area 3,560.77 square meters
Revenue 138,980(NT\$10000)



2018 Sales Case 107- New Taipei City, Taoyuan City



Land Bank and Planning Case

Section	Location	Sales Forecast (NT\$10000)	Year of Completion			
			2020	2021	2022	2023
Xia-Qiao-Zi-Tou Section Phase3	Taichung City, South District	189,740	●			
Xin-Ron-Ho Section	Taichung City, Wuri District	65,410	●			
Yu-Xian Section Phase 3	Taichung City, Taiping District	167,404	●			
Chung-Yuan Section Phase 3	New Taipei City, Sanxia District	66,866	●			
Jin-Ya Section	Hsinchu City, North District	49,008	●			
Wen-Bei Section	Taichung City, Beitun District	247,157		●		
Tai-Shun Section Phase 2	Taichung City, Beitun District	83,563		●		
Yu-Xian Section Phase 4	Taichung City, Taiping District	166,437		●		
Yu-Xian Section Phase 5	Taichung City, Taiping District	109,213		●		
Shang-Jie Section	Taoyuan City, Guishan District	93,873		●		
Hou-Long-Zi Section	Taichung City, West District	172,141			●	
Yu-Xian Section Phase 5	Taichung City, Taiping District	172,362			●	
Yu-Xian Section Phase 6	Taichung City, Taiping District	251,404				●

4. Vision

Thank you!

Q&A