

Stock Code:2613

CHINA CONTAINER TERMINAL CORPORATION

2020 Q1 Investor Conference

MAY 22, 2020

熱忱 專業 誠信 踏實



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中國貨櫃運輸股份有限公司
China Container Terminal Corporation



Outline

1. Company Overview

◆Company Profile

◆Business Information

◆Financial Results

2. Outlook and Strategies

◆The impact of COVID-19



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BUSINESS BASE

Wutu Container Terminal

Keelung Branch Office

Taichung Branch Office

Kaohsiung Branch Office

BASIC INFORMATION

Established

58. 11. 27

Chairman

HRONG-HAIN,LIN

General
Manager

KUO-CHIH,CHANG

Paid-in
Capital

1.48 Billion NTD

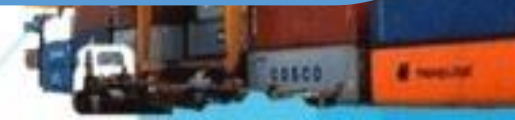
Number of
Employees

1, 162



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Main Products and Services

Ship Stevedoring



Cargo Loading

Cargo Discharging

Cargo Shifting

Container Yard Operation



Storage

Gate in/out inspection

Lifting

Stuffing/Stripping

Lease for Warehouse

Container Repair And Maintenance (M & R)



Repair 、 Cleaning

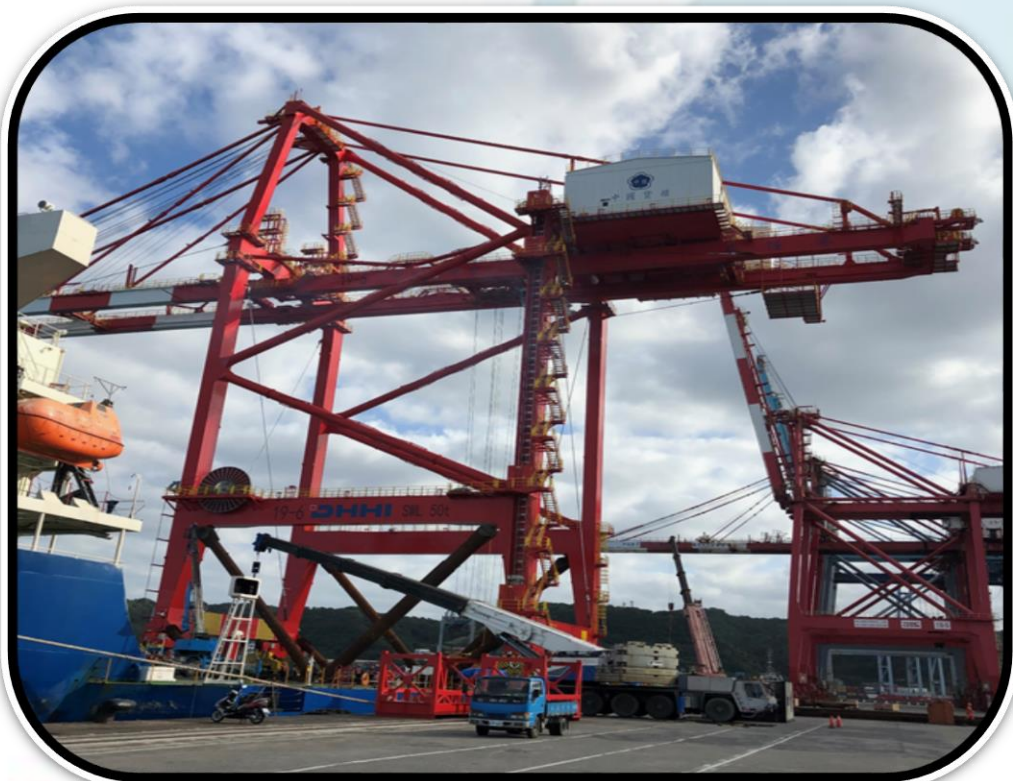
Power supply and
Monitoring

P.T.I

MACHINE EQUIPMENT : Bridge Crane x 14

Keelung Branch Office :8 Cranes.

Taichung Branch Office:6 Cranes.



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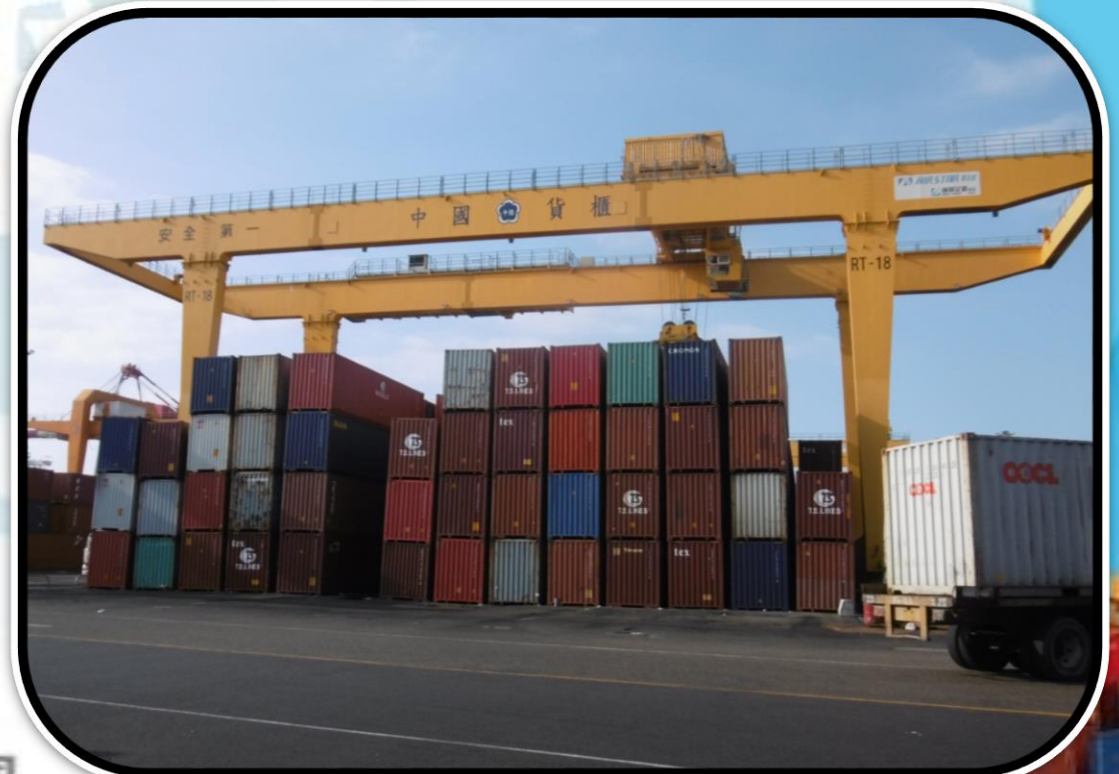
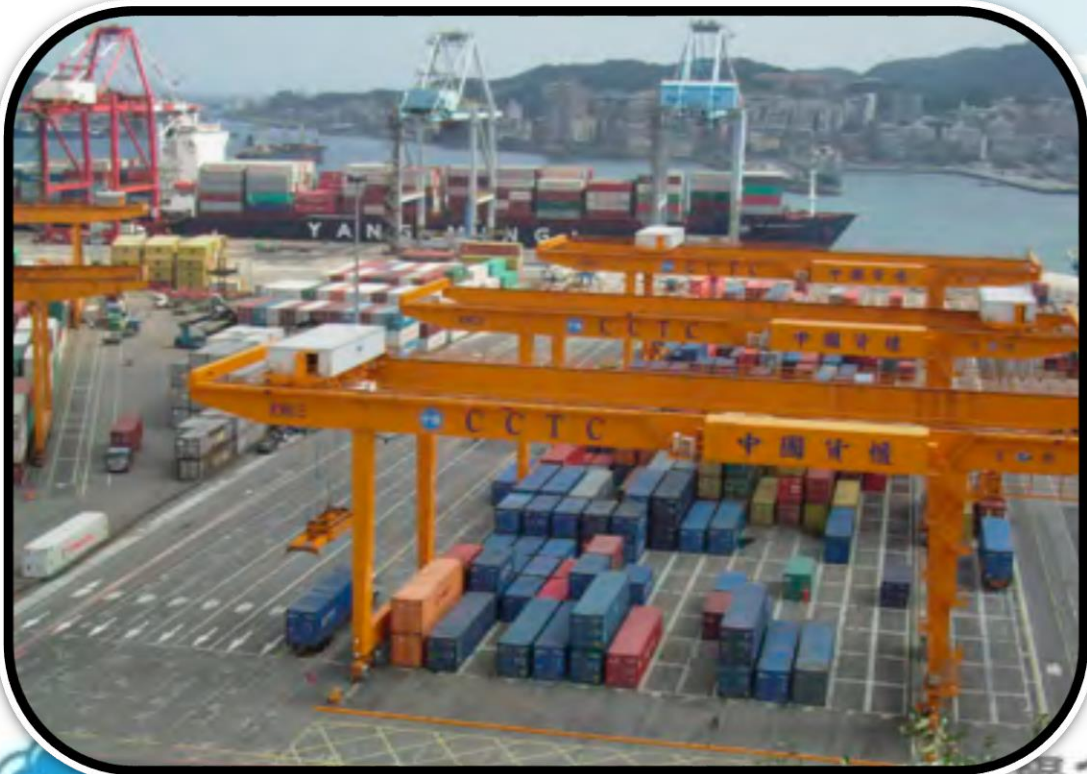


MACHINE EQUIPMENT : Rail Mounted Gantry Cranes x23

Wutu Container Terminal :2 Cranes.

Keelung Branch Office :5 Cranes.

Taichung Branch Office:16 Cranes.



MACHINE EQUIPMENT : Loaded Container Machine x 14

Wutu Container Terminal :3 Cranes.

Keelung Branch Office :4 Cranes.

Taichung Branch Office:7 Cranes.



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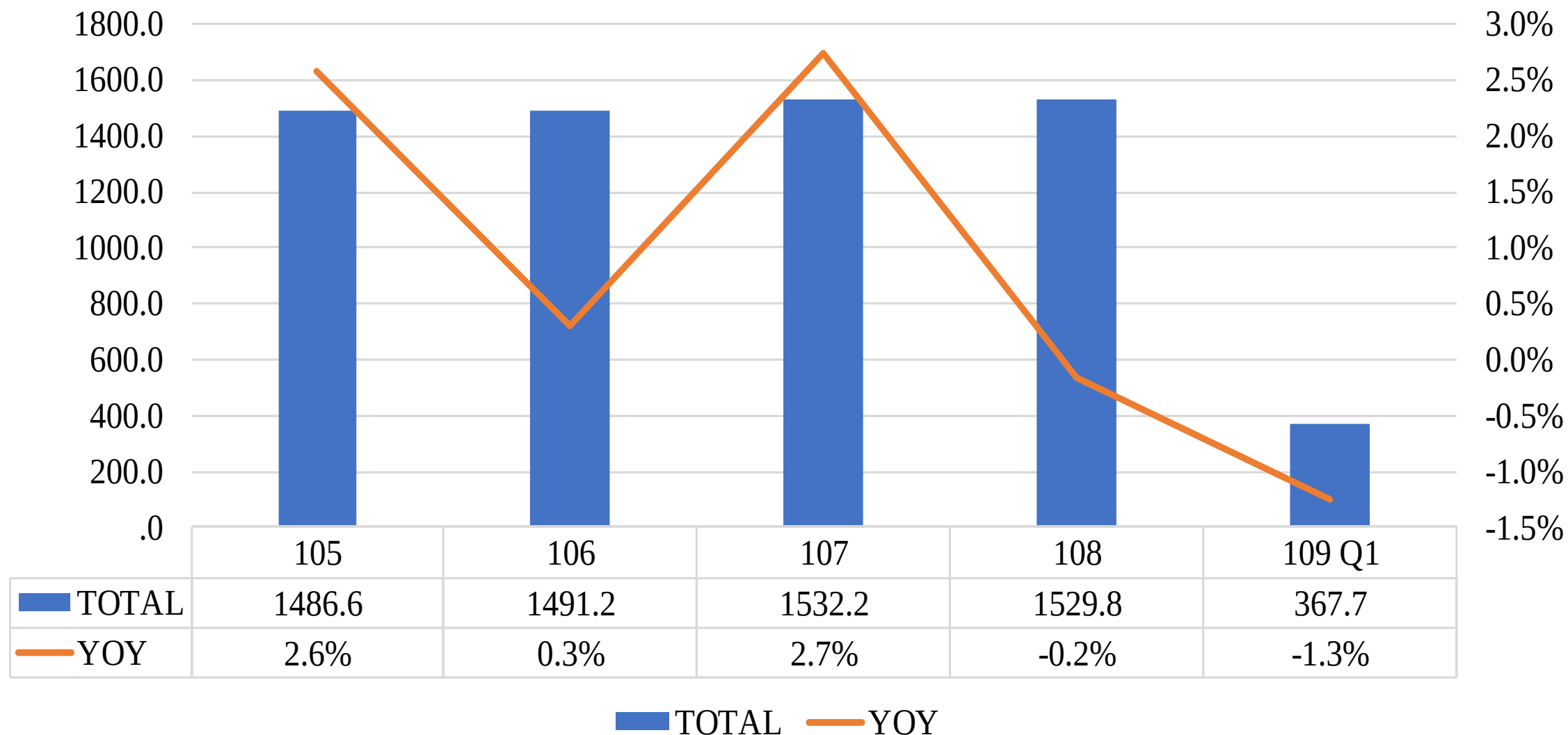
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Container port traffic(Grand Total) - All Harbours

TEU - Millions

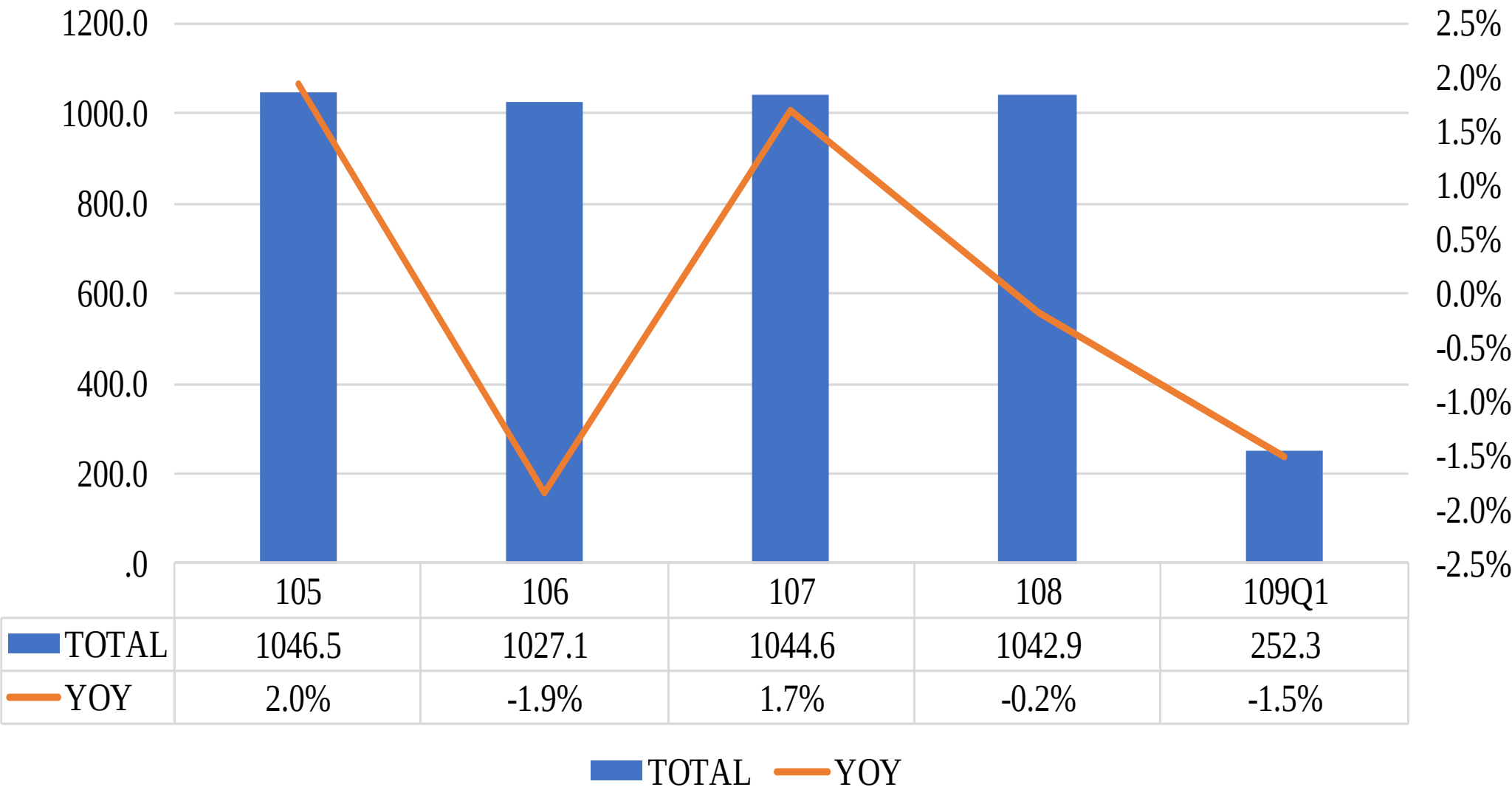


Source: TIPC



Container port traffic(Grand Total) - Kaohsiung

TEU - Millions



Source: TIPC



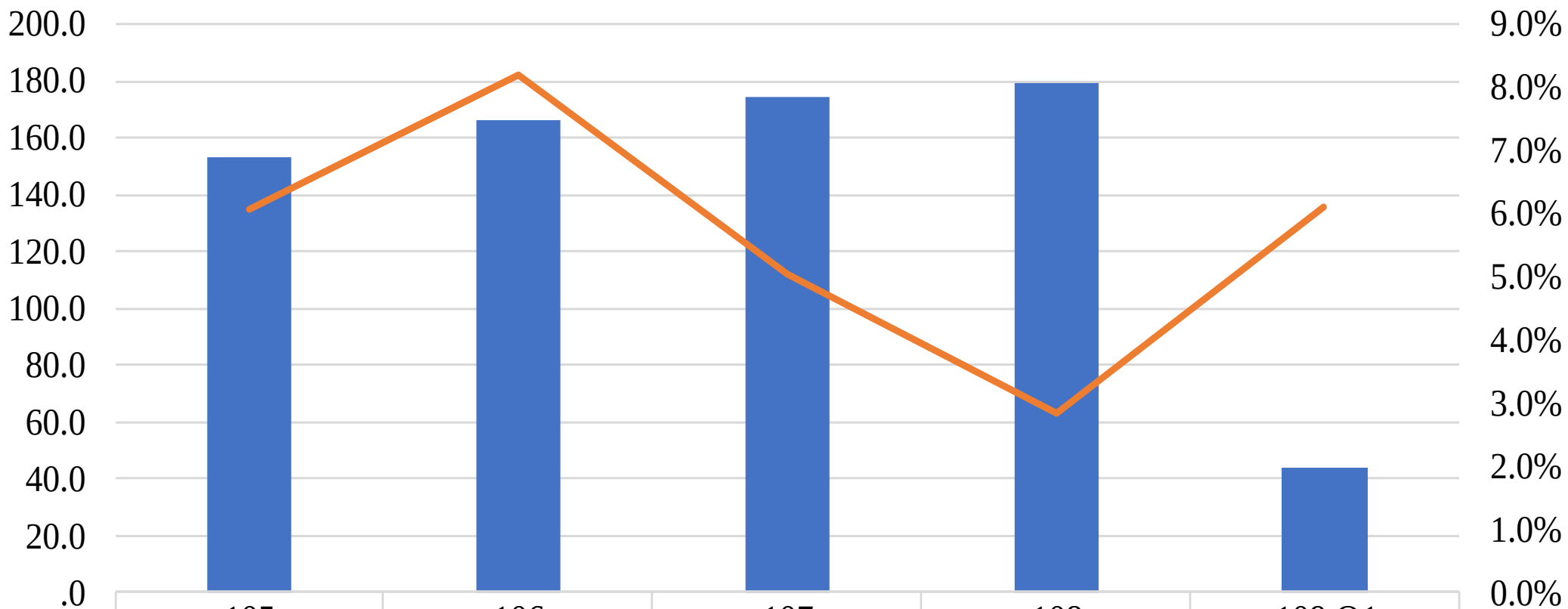
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Container port traffic(Grand Total) - Taichung

TEU - Millions



TOTAL	153.5	166.1	174.4	179.4	43.8
YOY	6.1%	8.2%	5.0%	2.9%	6.1%

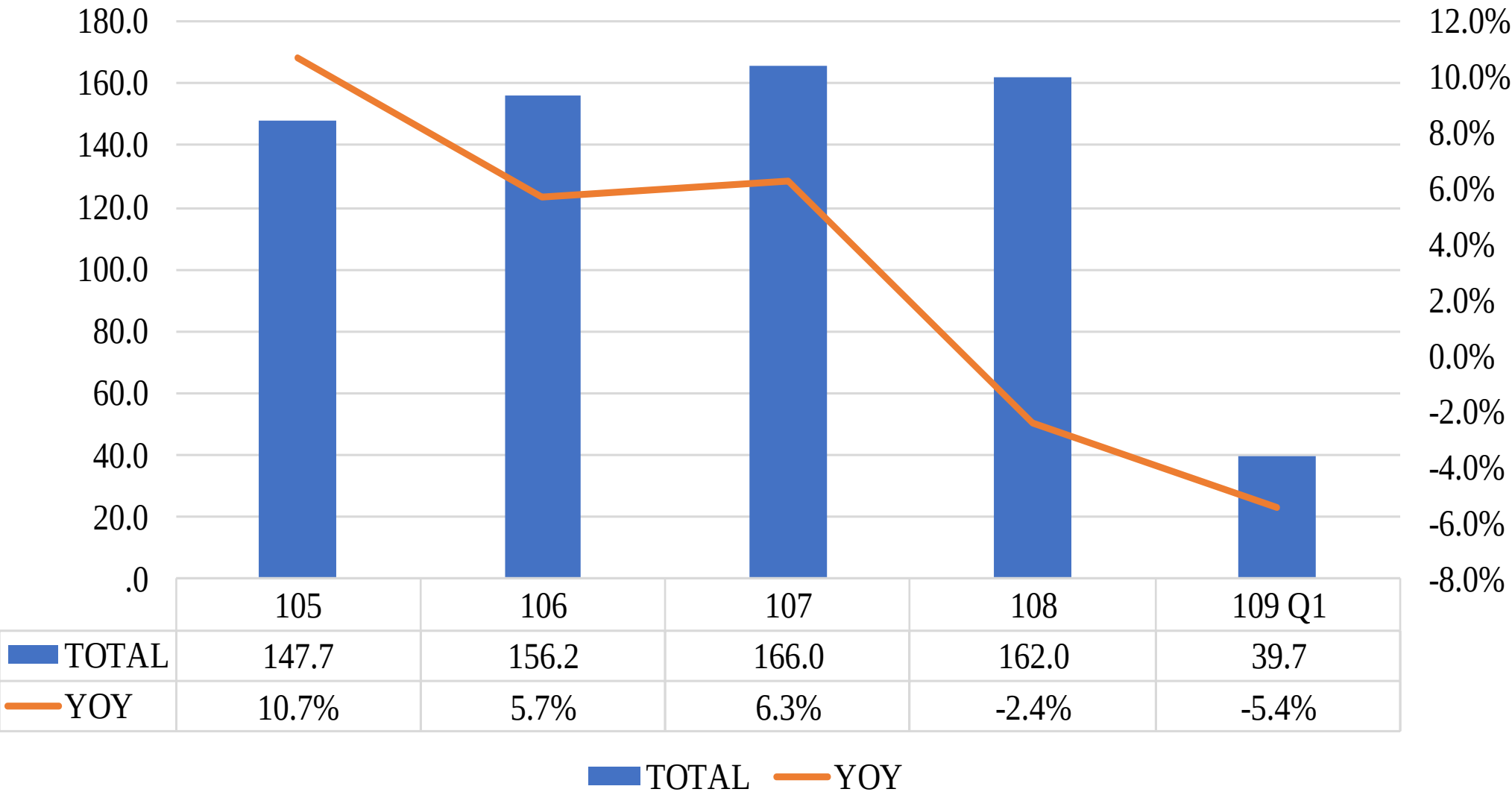
■ TOTAL — YOY

Source: TIPC



Container port traffic(Grand Total) - Taipei

TEU - Millions



Source: TIPC



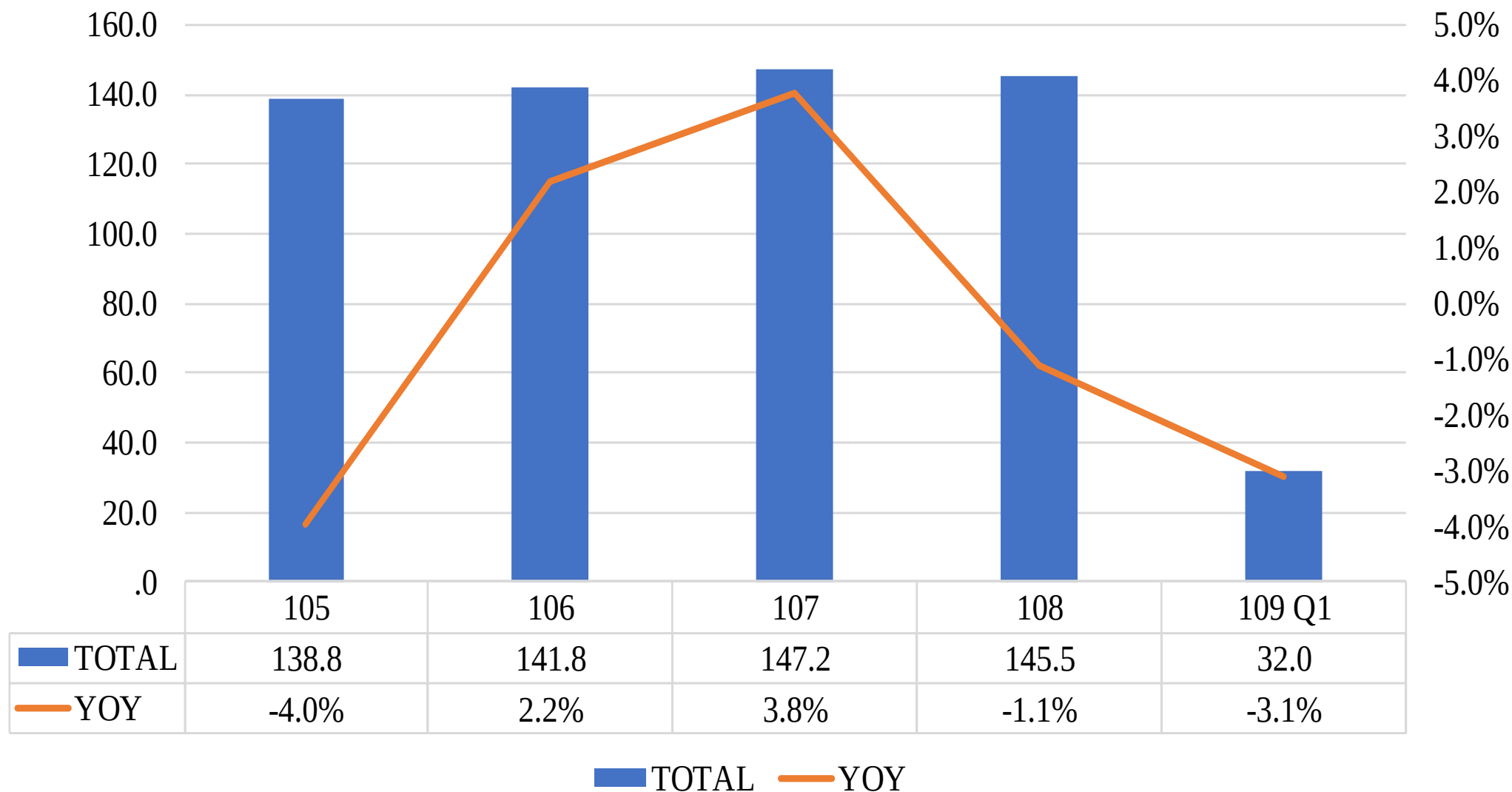
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Container port traffic(Grand Total) - Keelung

TEU - Millions



Source: TIPC

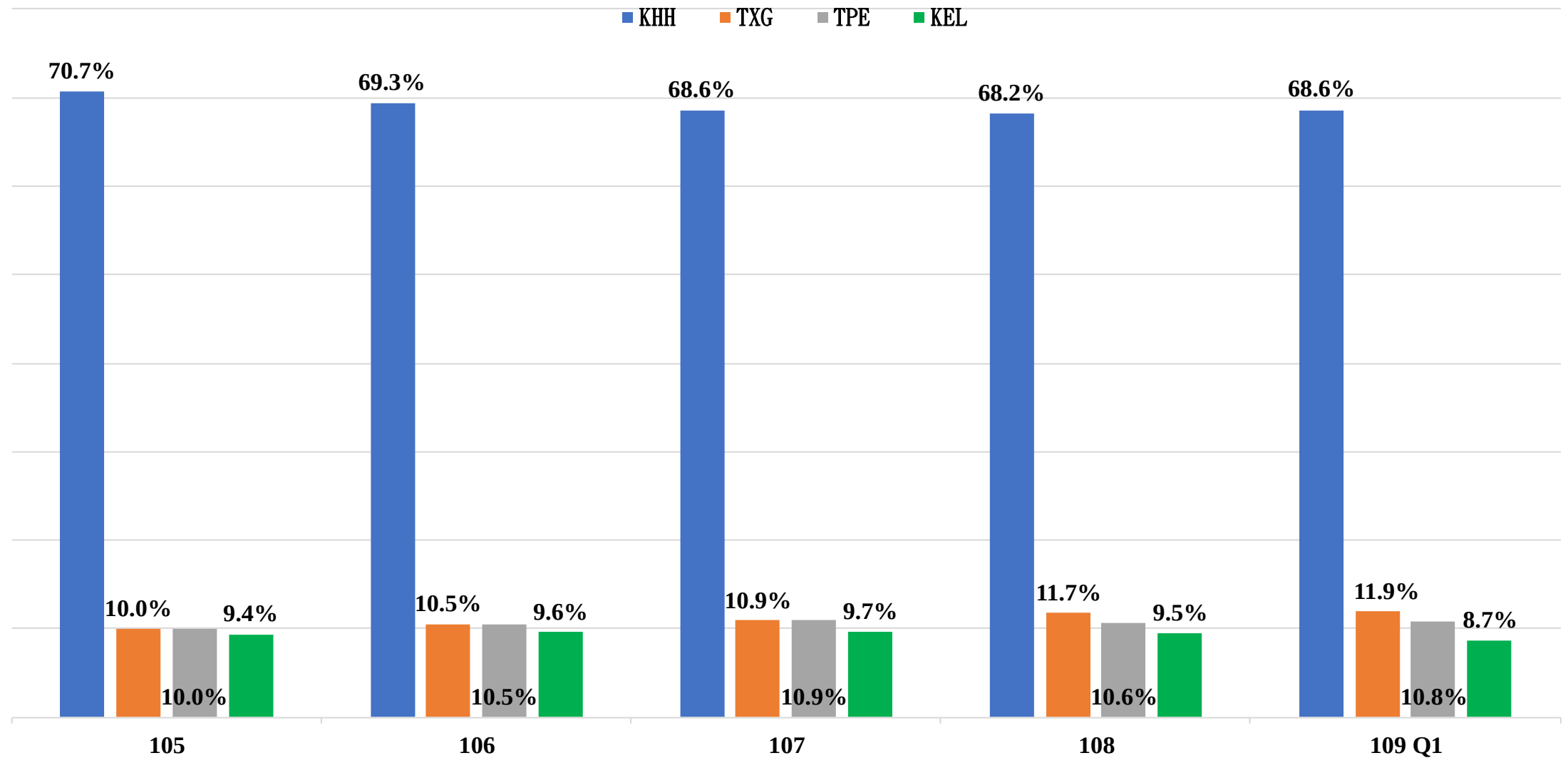


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Percentage Container Traffic of Each Port

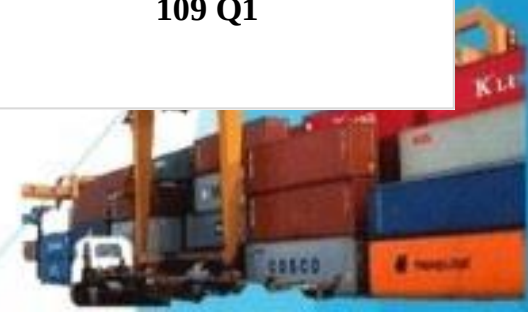


Source: TIPC, CCTC



CCTC

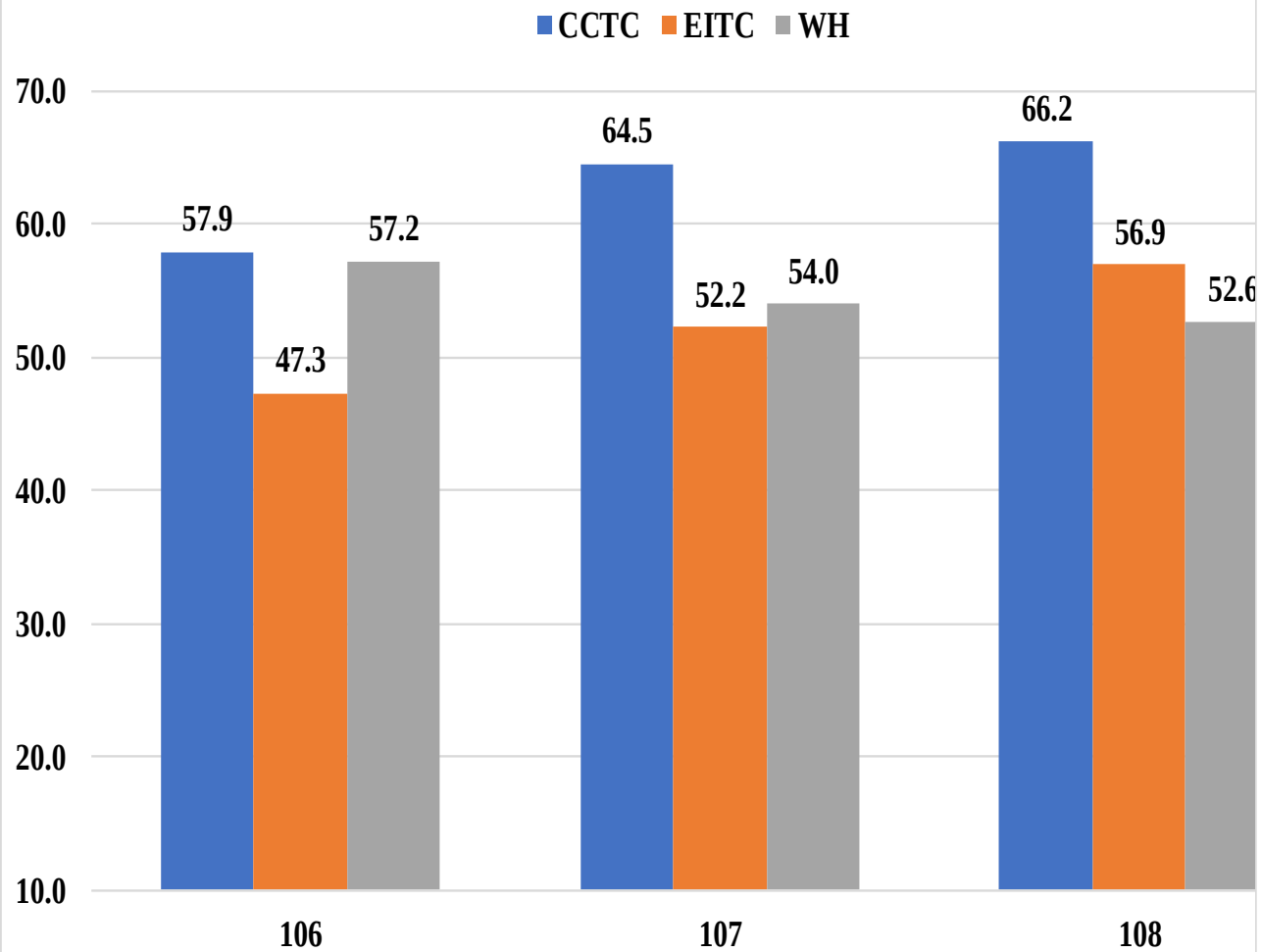
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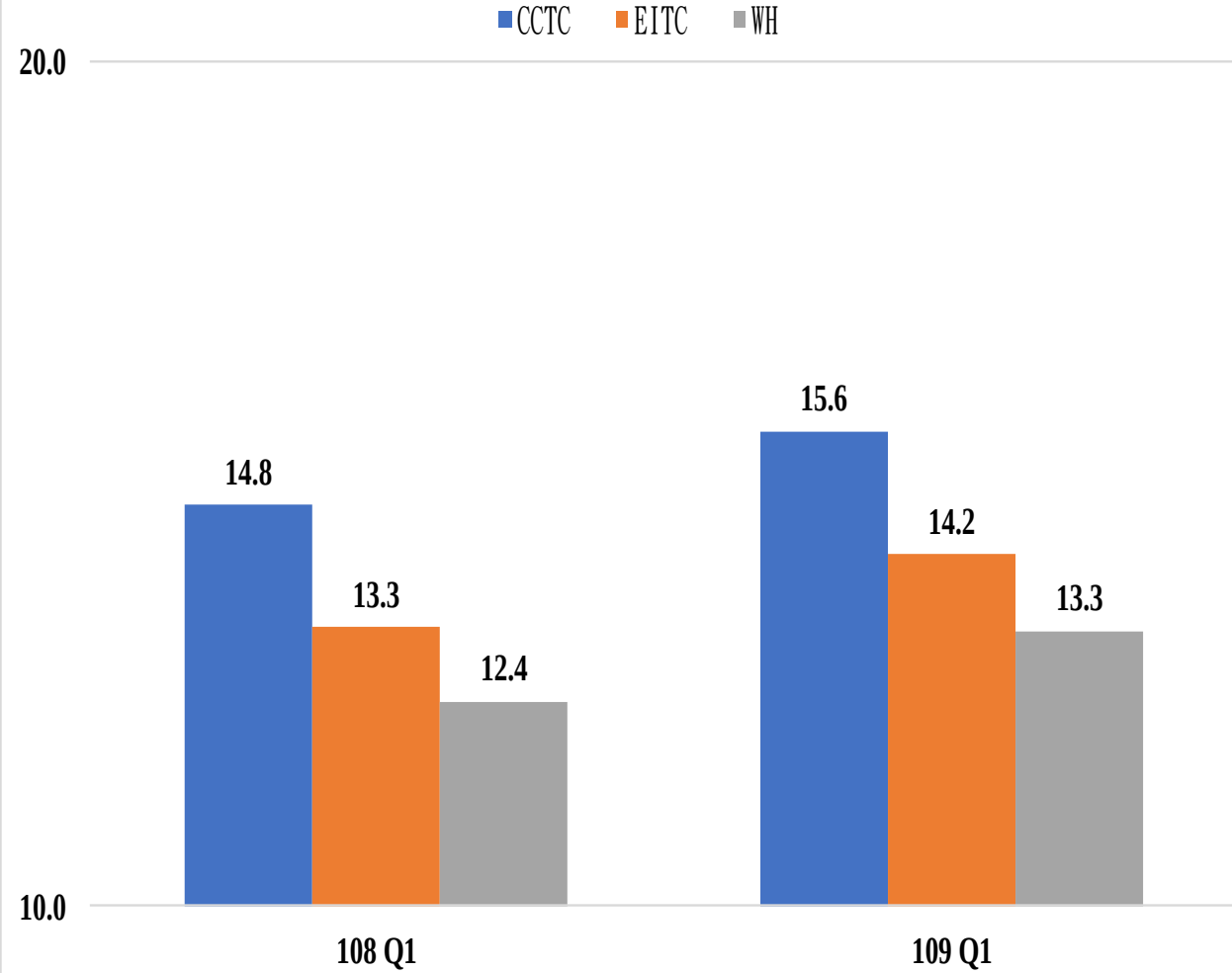
- CCTC berths located in Keelung and Taichung port.
- Port of Keelung Terminal Operators have three companies including CCTC, ULIC and TIPC
- Port of Taichung Terminal Operators have three companies including CCTC, EITC and WH.



Container port traffic(Grand Total) - Taichung
106 - 108(TEU - Millions)



Container port traffic(Grand Total) - Taichung
108Q1 V.S 109Q1(TEU - Millions)

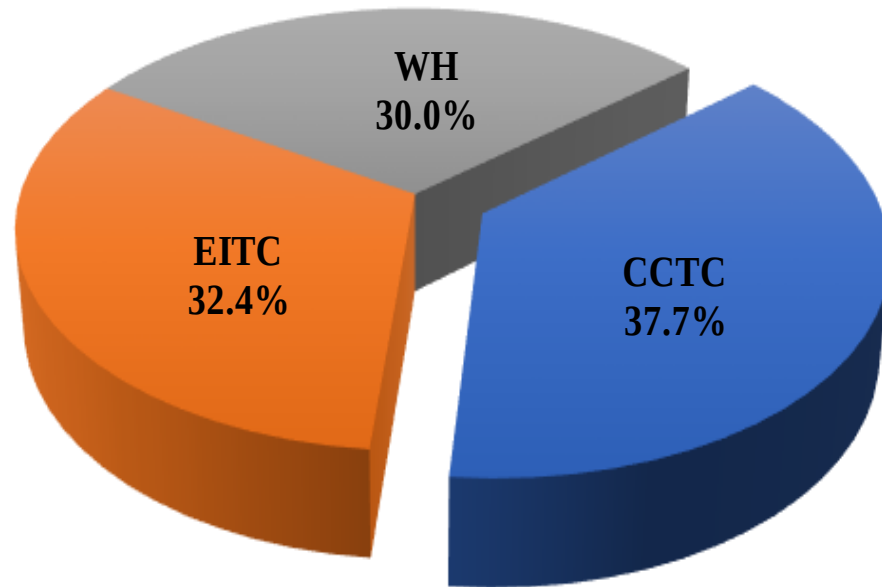


Source: TIPC, CCTC

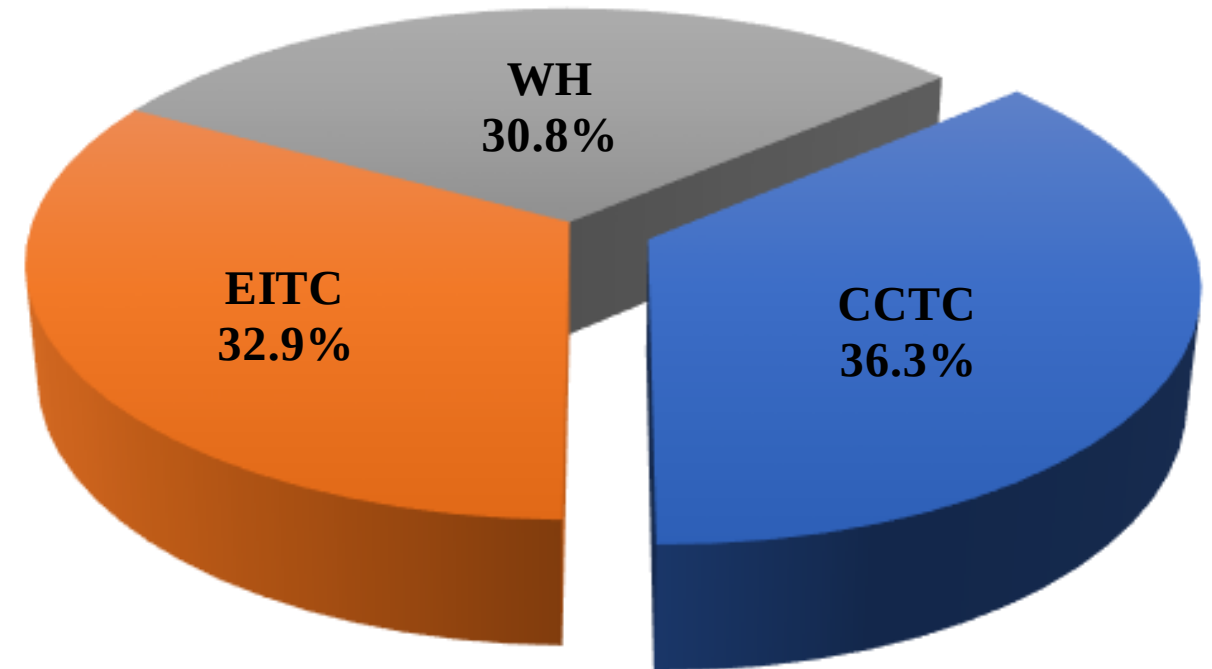


Percentage of Taichung Container Terminal

Percentage of Taichung Container Terminal 2019



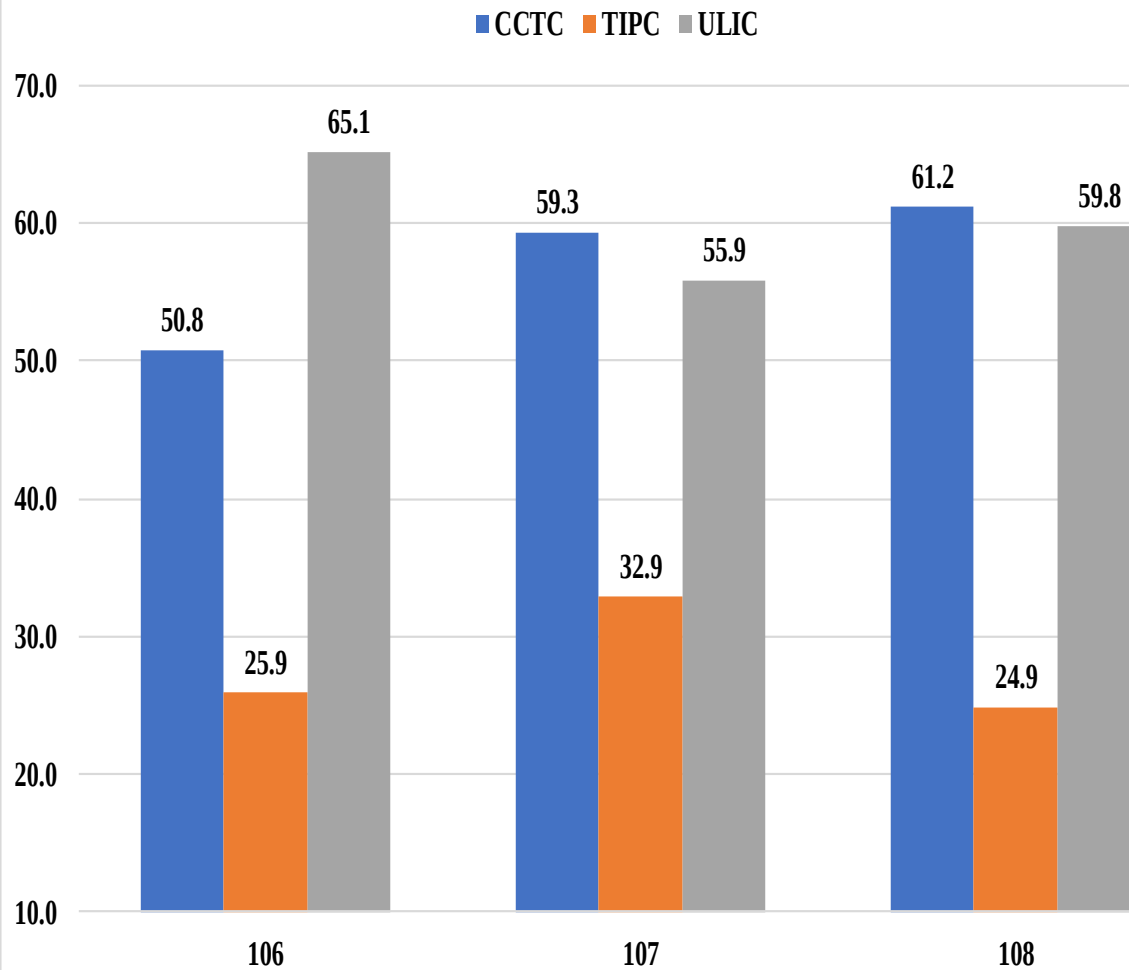
Percentage of Taichung Container Terminal 2020Q1



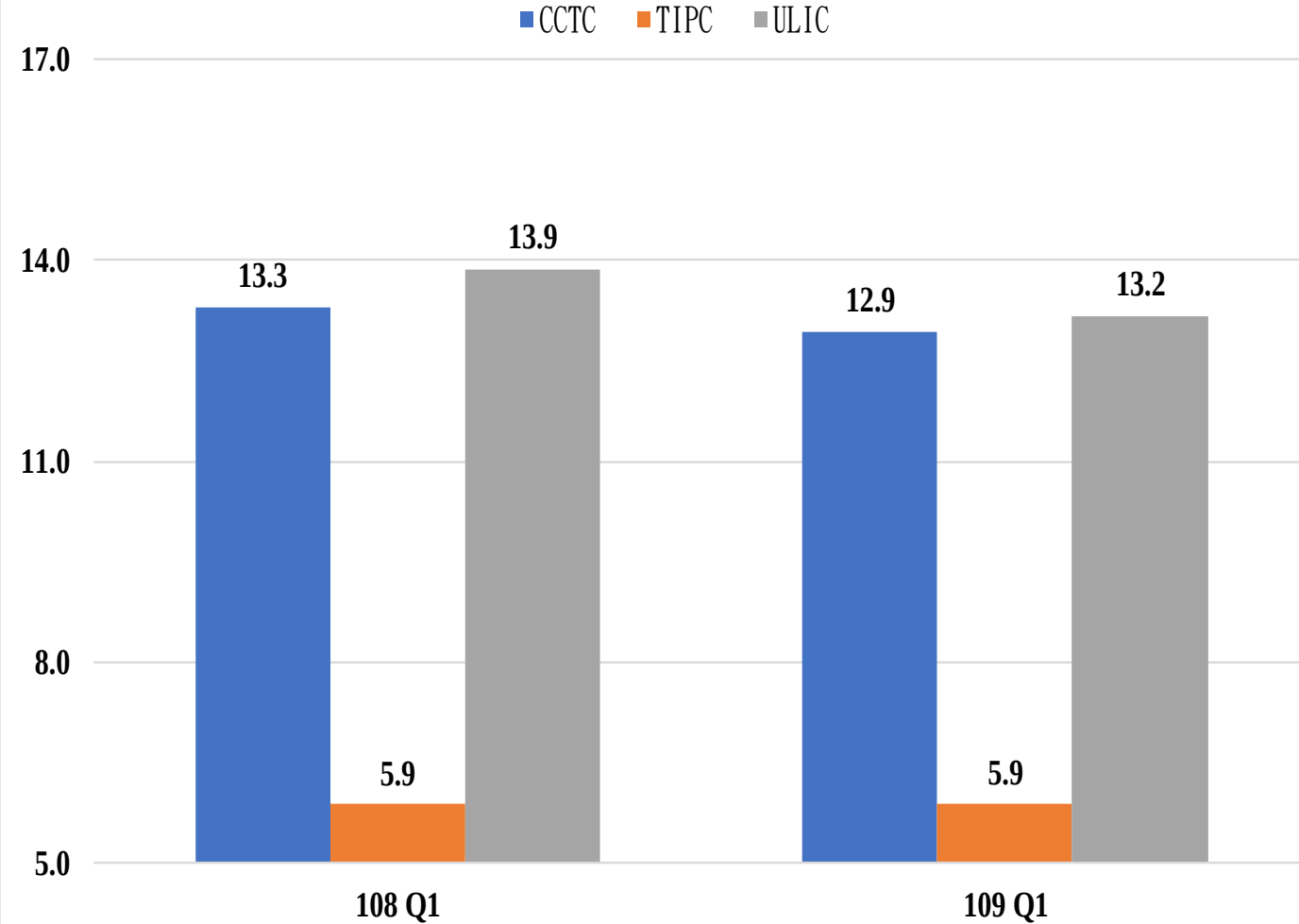
Source: TIPC, CCTC



Container port traffic(Grand Total) - Keelung
106 - 108(TEU - Millions)



Container port traffic(Grand Total) - Keelung
108Q1 V.S 109Q1(TEU - Millions)

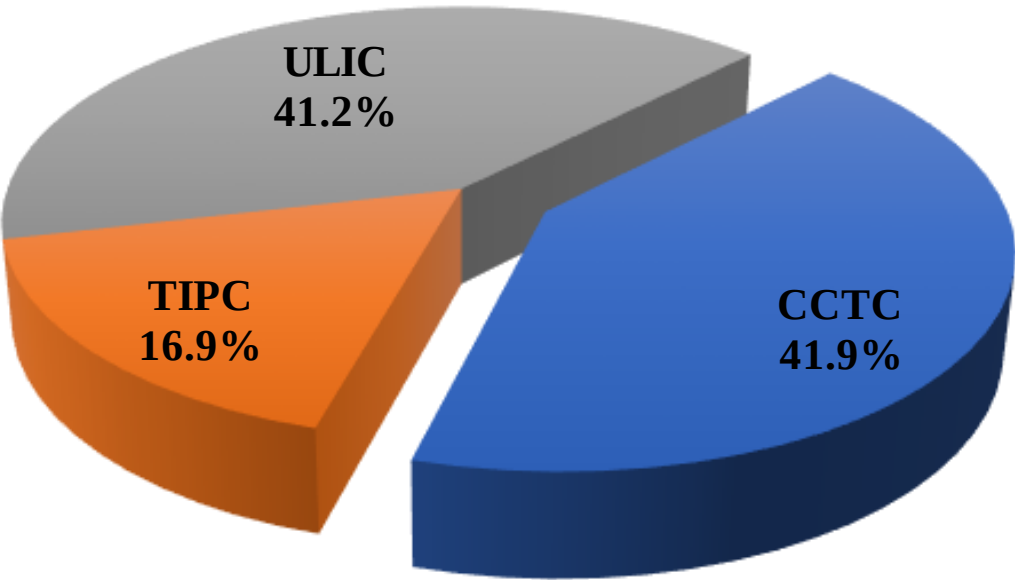


資料來源:基隆港務分公司、本公司整理

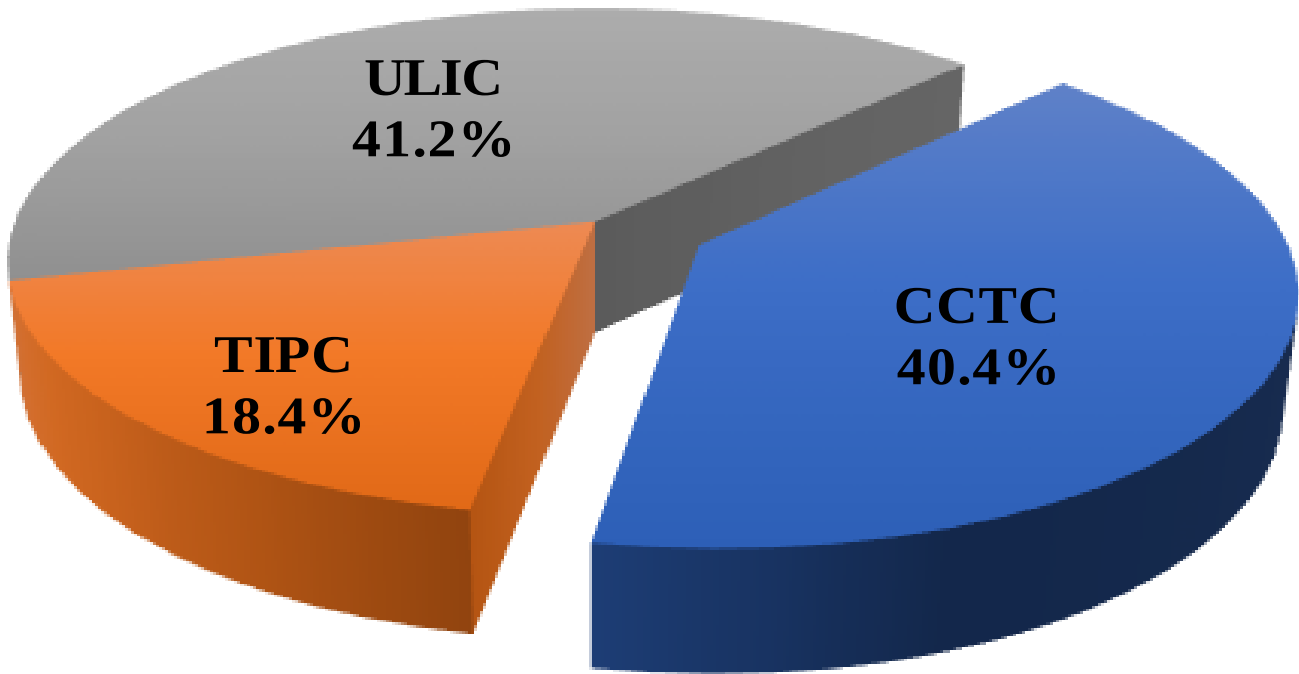


Percentage of Keelung Container Terminal

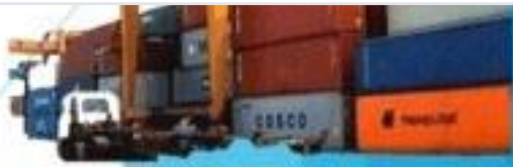
Percentage of Keelung Container Terminal 2019



Percentage of Keelung Container Terminal 2020

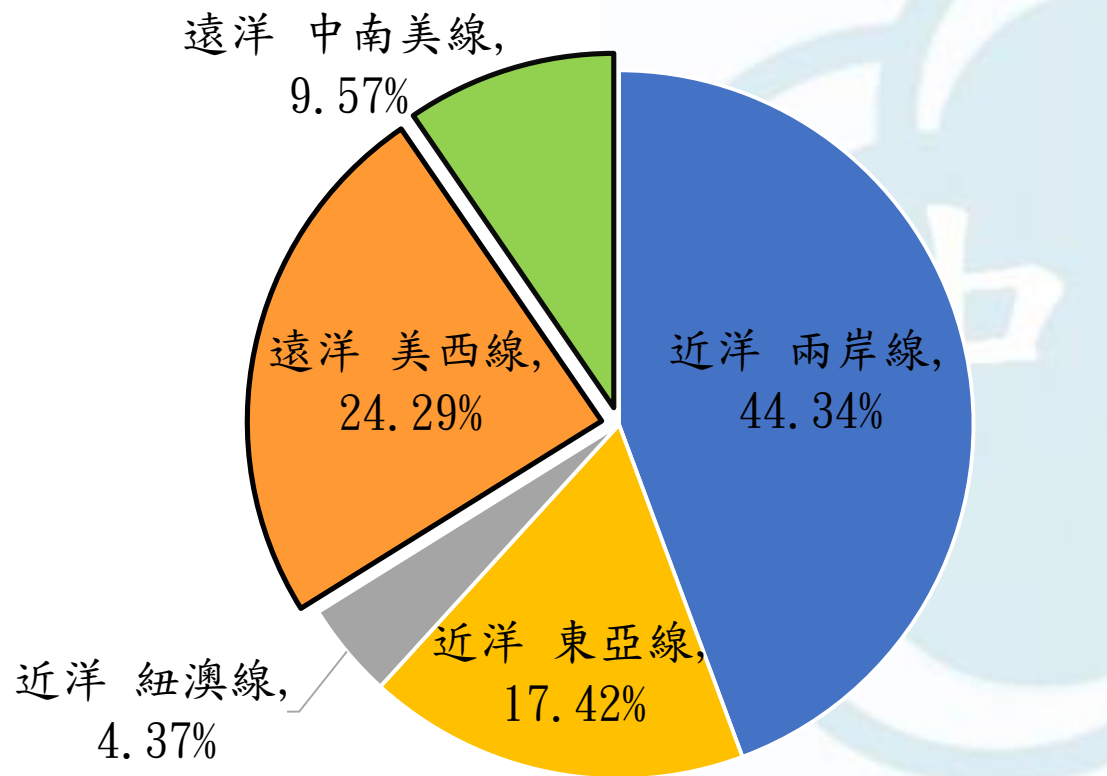


資料來源:基隆港務分公司、本公司整理



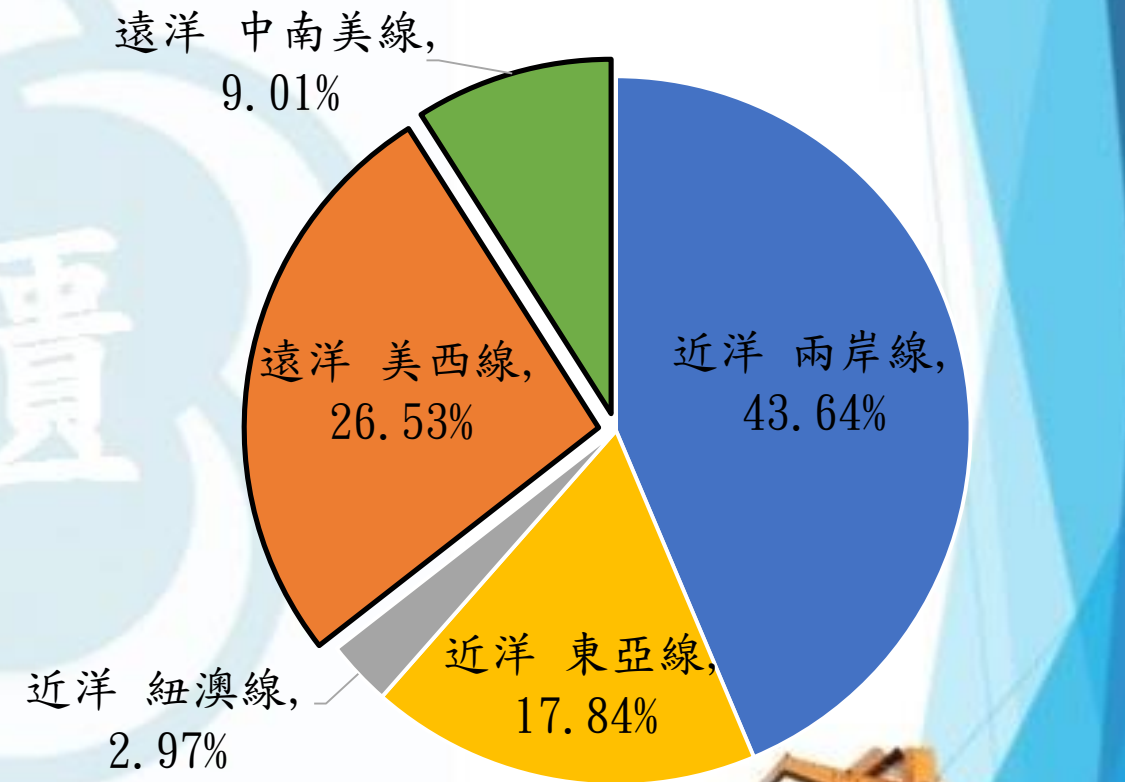
Container port traffic of Keelung

108年Q1



■ 近洋 兩岸線 ■ 近洋 東亞線 ■ 近洋 紐澳線
■ 遠洋 美西線 ■ 遠洋 中南美線

109年Q1



■ 近洋 兩岸線 ■ 近洋 東亞線 ■ 近洋 紐澳線
■ 遠洋 美西線 ■ 遠洋 中南美線



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1Q 20 Consolidated Income Statement QoQ Comparison

Unit:NT\$ Thousand

Items	Q1 2020	%	Q4 2019	%	%
Net Revenue	661,594	100.00	756,455	100.00	(12.54)
Cost of Sales	(609,790)	(92.17)	(653,903)	(86.44)	(6.75)
Gross Profit	51,804	7.83	102,552	13.56	(49.49)
Operating Expenses	(33,607)	(5.08)	(41,570)	(5.50)	(19.16)
Operating Income	18,197	2.75	60,982	8.06	(70.16)
Non-Operation Items	(34,903)	(5.28)	(31,951)	(4.22)	9.24
Income before Income Tax	(16,706)	(2.53)	29,031	3.84	(157.55)
Income Tax Expense	(56)	(0.01)	(7,530)	(1.00)	(99.26)
Net Income	(16,762)	(2.54)	21,501	2.84	(177.96)
EPS (NT\$) after Tax	(0.12)		0.16		(175.00)

1Q 20 Consolidated Income Statement YoY Comparison

Unit:NT\$ Thousand

Items	Q1 2020	%	Q1 2019	%	%
Net Revenue	661,594	100.00	654,865	100.00	1.03
Cost of Sales	(609,790)	(92.17)	(605,664)	(92.49)	0.68
Gross Profit	51,804	7.83	49,201	7.51	5.29
Operating Expenses	(33,607)	(5.08)	(36,571)	(5.58)	(8.10)
Operating Income	18,197	2.75	12,630	1.93	44.08
Non-Operation Items	(34,903)	(5.28)	(32,836)	(5.01)	6.29
Income before Income Tax	(16,706)	(2.53)	(20,206)	(3.08)	(17.32)
Income Tax Expense	(56)	(0.01)	(3,082)	(0.47)	(98.18)
Net Income	(16,762)	(2.54)	(23,288)	(3.55)	(28.02)
EPS (NT\$) after Tax	(0.12)		(0.19)		(36.84)

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COVID-19 impacts global cargo container trade

U.S. retail container ports
Monthly retail imports 2019-2020

(TEU - Millions)



Source : Global Port Tracker



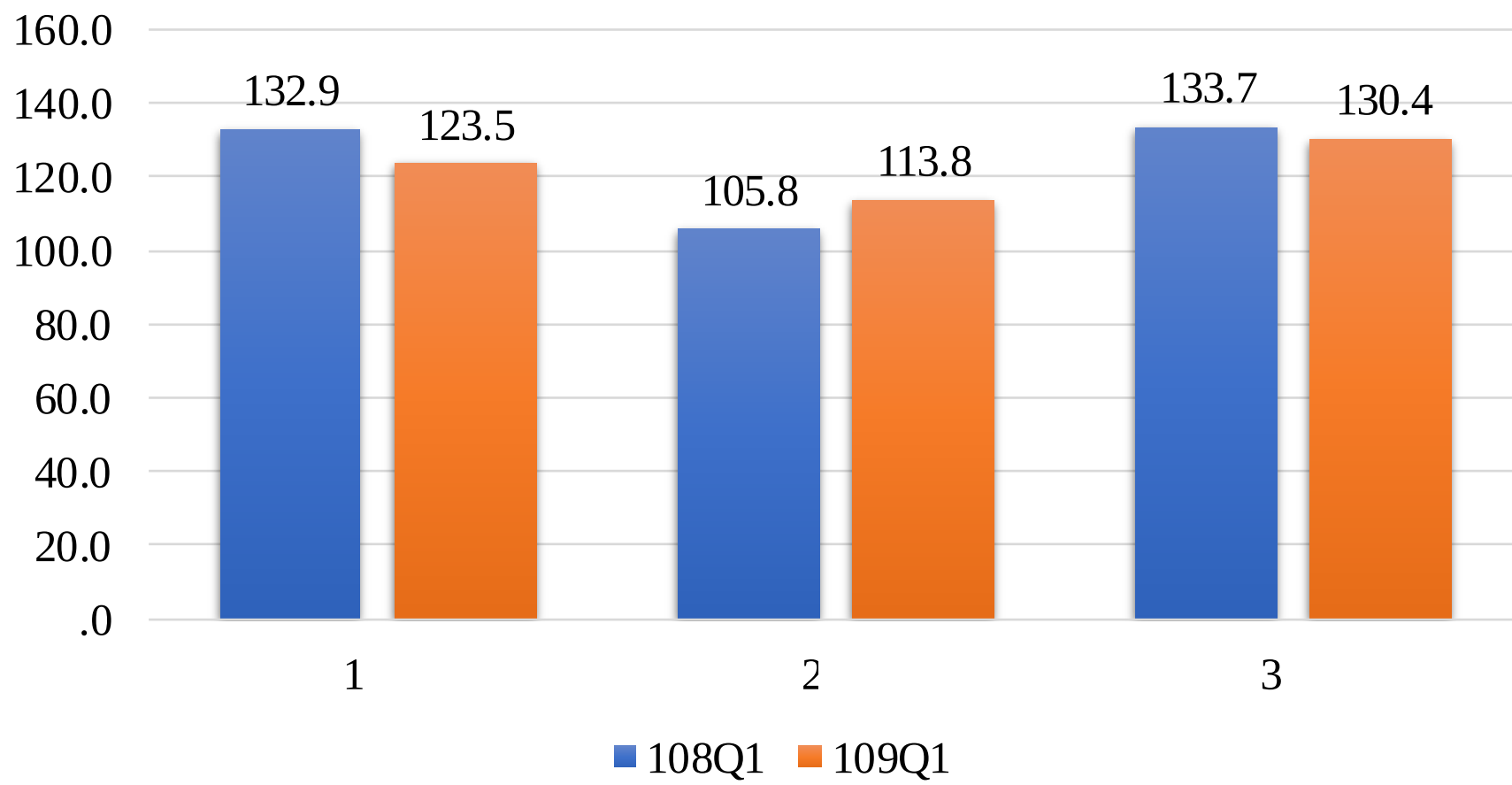
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COVID-19 impacts global cargo container trade

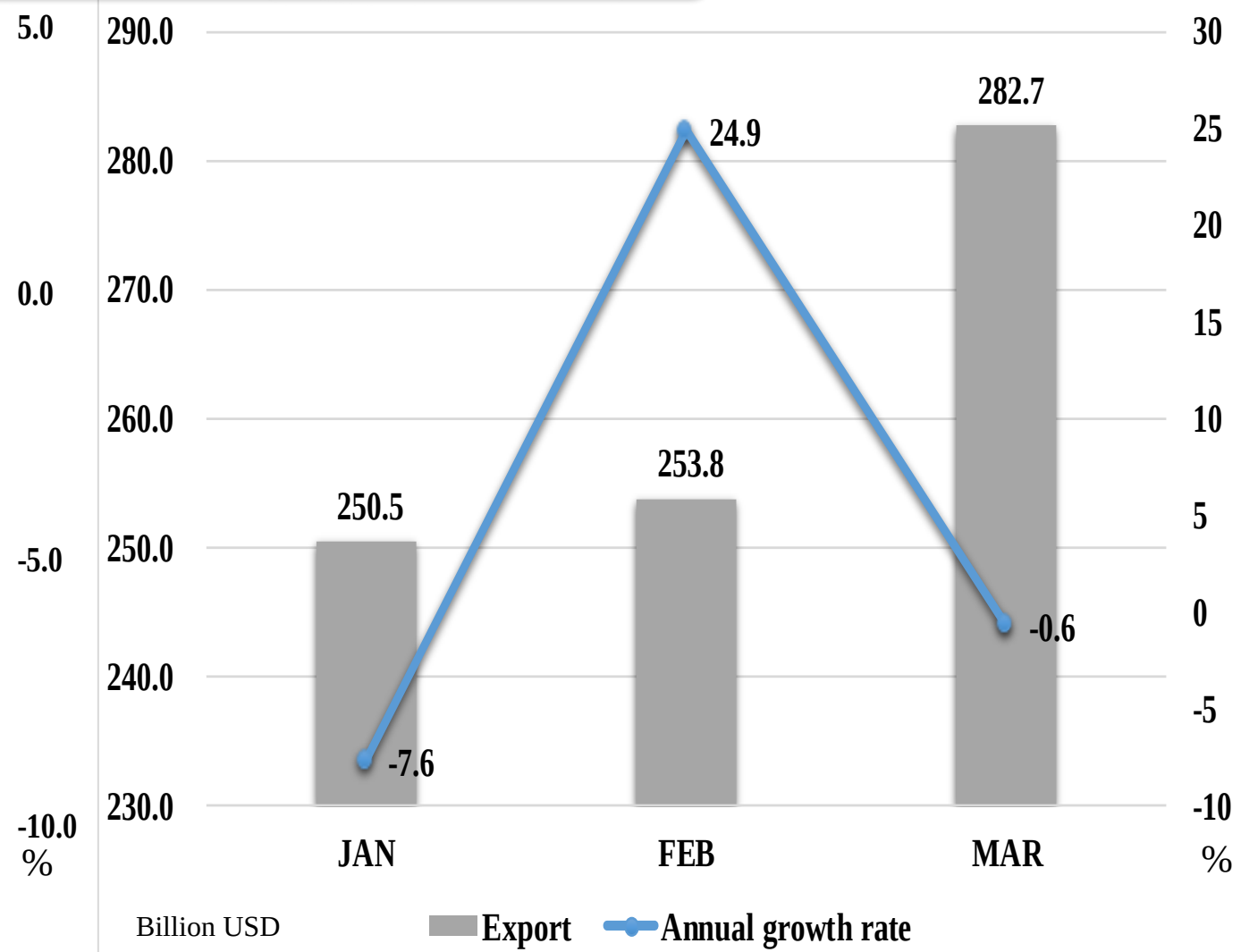
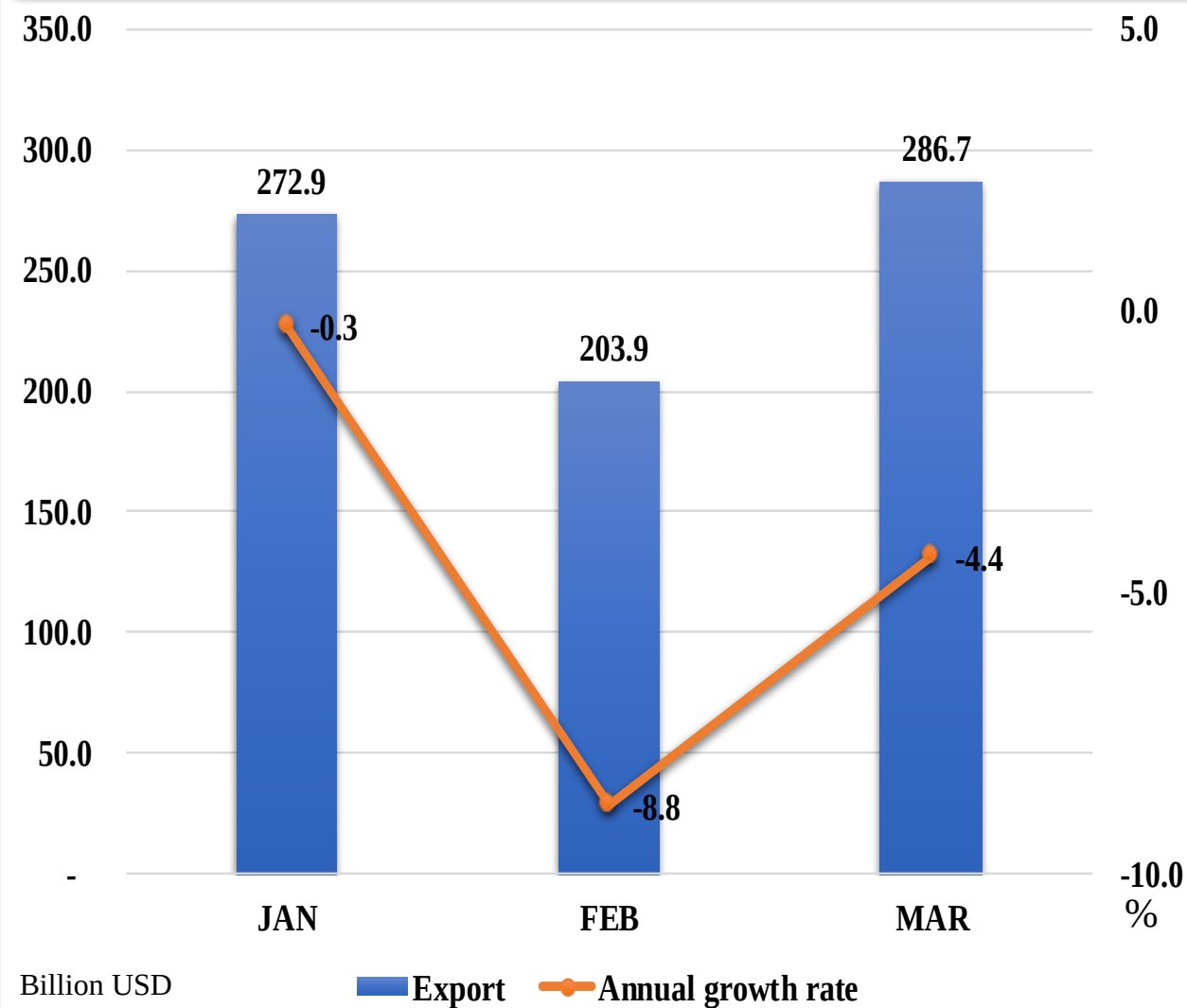
**Container port traffic(Grand Total) - All Harbours
YOY**



Source : TIPC



The impact of COVID-19 to TAIWAN



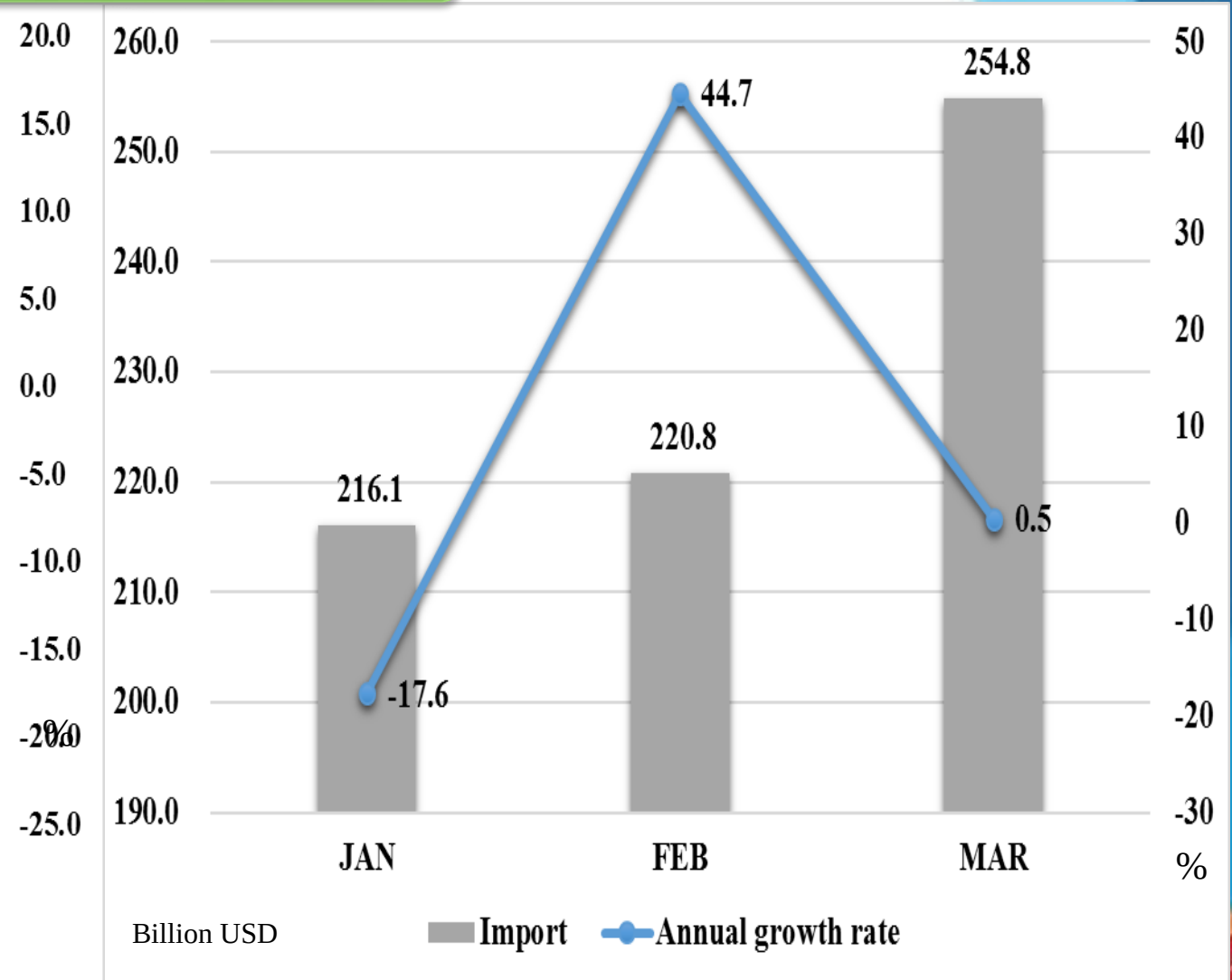
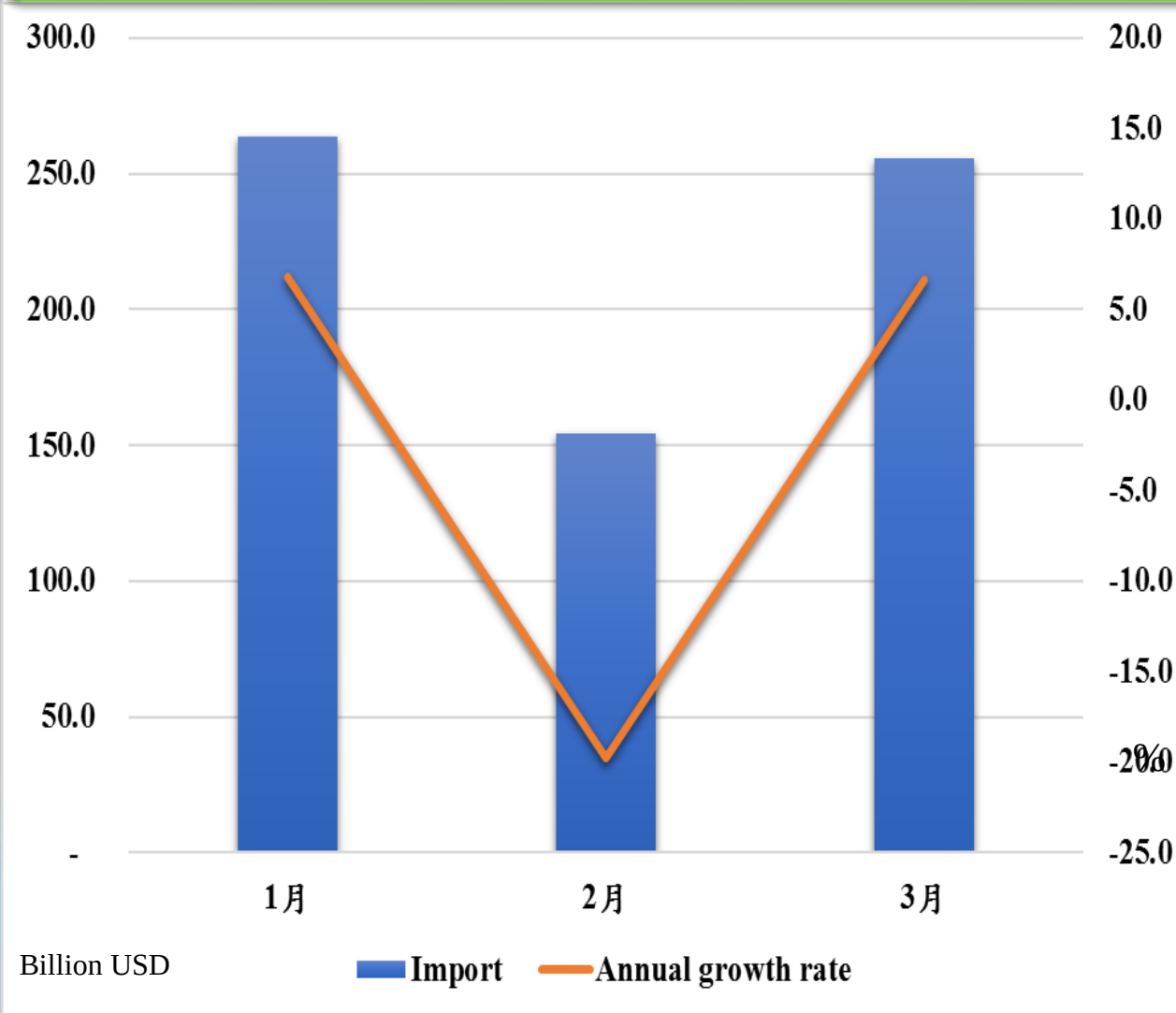
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Source : MOEA



The impact of COVID-19 to TAIWAN



Source : MOEA



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Scrubber delays due to COVID-19

國內外主要貨櫃船公司船隻加裝脫硫器規劃

公 司	規劃安裝船隻	占營運船隊比重
馬士基航運	50艘以上	約10%
地中海航運	180艘以上	30%以上
長榮海運	139艘	60%以上
陽明海運	34艘	約25%
現代商船	41艘	60%以上
德翔海運	13艘	約30%

附註：各公司數字持續更新中

製表：張佩芬

資料來源:工商時報

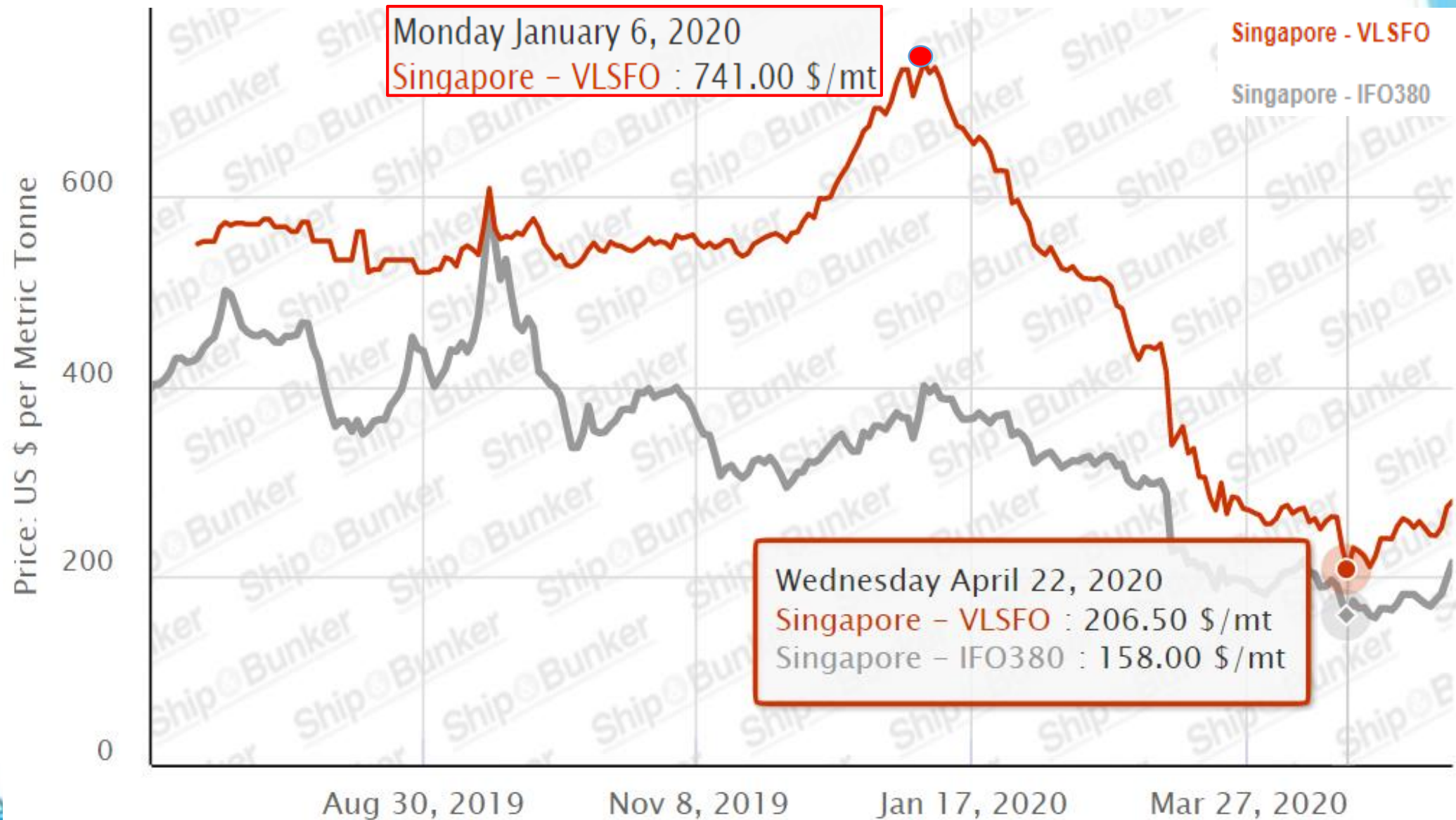


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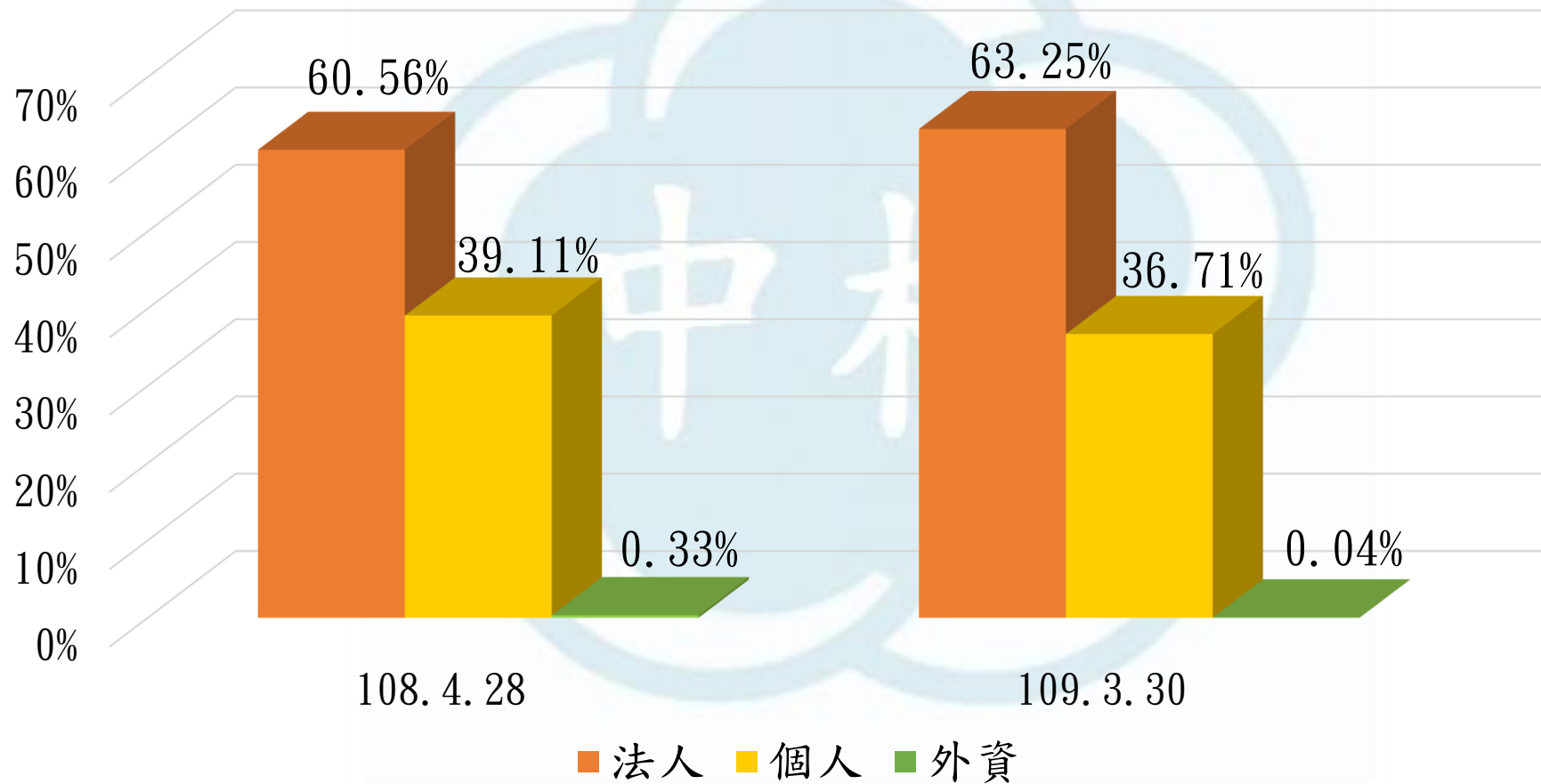
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Covid-19 shakes up Sulphur 2020



Structure of Shareholders



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Thank you Q & A

<http://www.cctcorp.com.tw>



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