



Stock Code:2613

CHINA CONTAINER TERMINAL CORPORATION

2021 First Quarter Investor Conference

May 28,2021



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中國貨櫃運輸股份有限公司
China Container Terminal Corporation

熱忱 專業 誠信 踏實



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Summary

1. Company Overview

- ◆ **Company Profile**

- ◆ **Financial Results**

- ◆ **Business Information**

2. Outlook and Strategies

- ◆ **Post-epidemic era Impact and prospects on Shipping**

- ◆ **Implement Corporate Governance**



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BUSINESS BASE

Wutu Container Terminal

Keelung Branch Office

Taichung Branch Office

Kaohsiung Branch Office

BASIC INFORMATION

Established

58. 11. 27

Chairman

HRONG-HAIN,LIN

General
Manager

CHING-CHANG WU

Paid-in Capital

1.48 Billion NTD

Number of
Employees

1, 150



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Main Products and Services

Ship Stevedoring



Cargo Loading
Cargo Discharging
Cargo Shifting

Container Yard Operation



Storage
Gate in/out inspection
Lifting
Stuffing/Stripping
Lease for Warehouse

Container Repair And Maintenance (M & R)

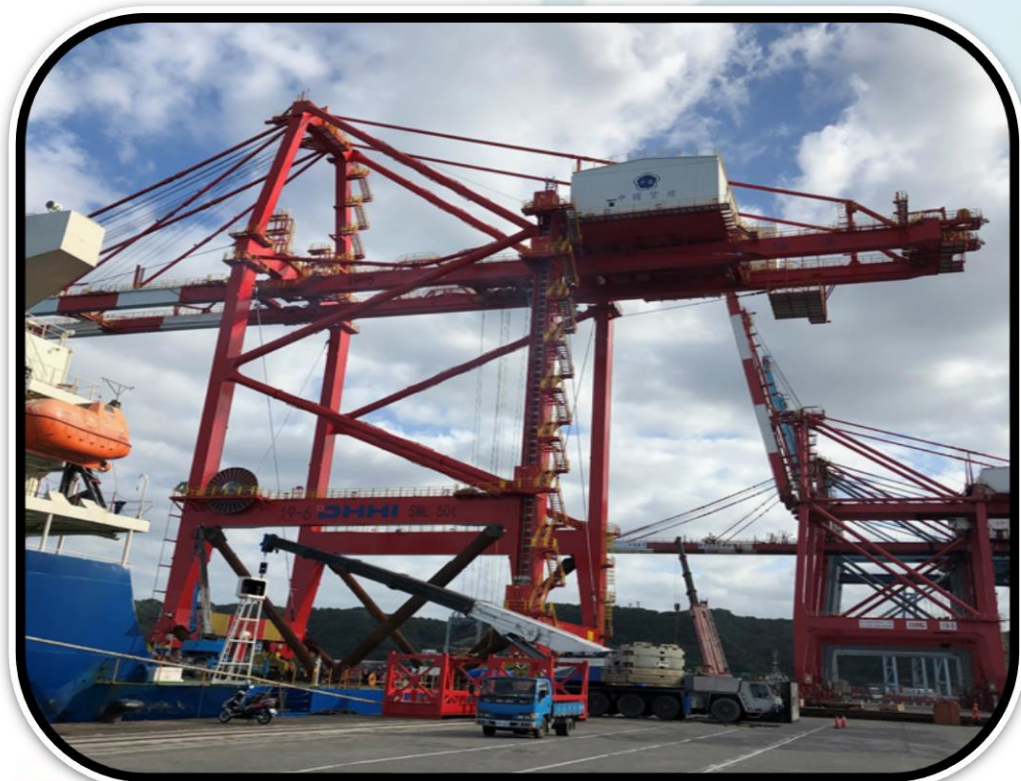


Repair 、 Cleaning
Power supply and
Monitoring
P.T.I

MACHINE EQUIPMENT : Bridge Crane x 14

Keelung Branch Office :8 Cranes.

Taichung Branch Office:6 Cranes.



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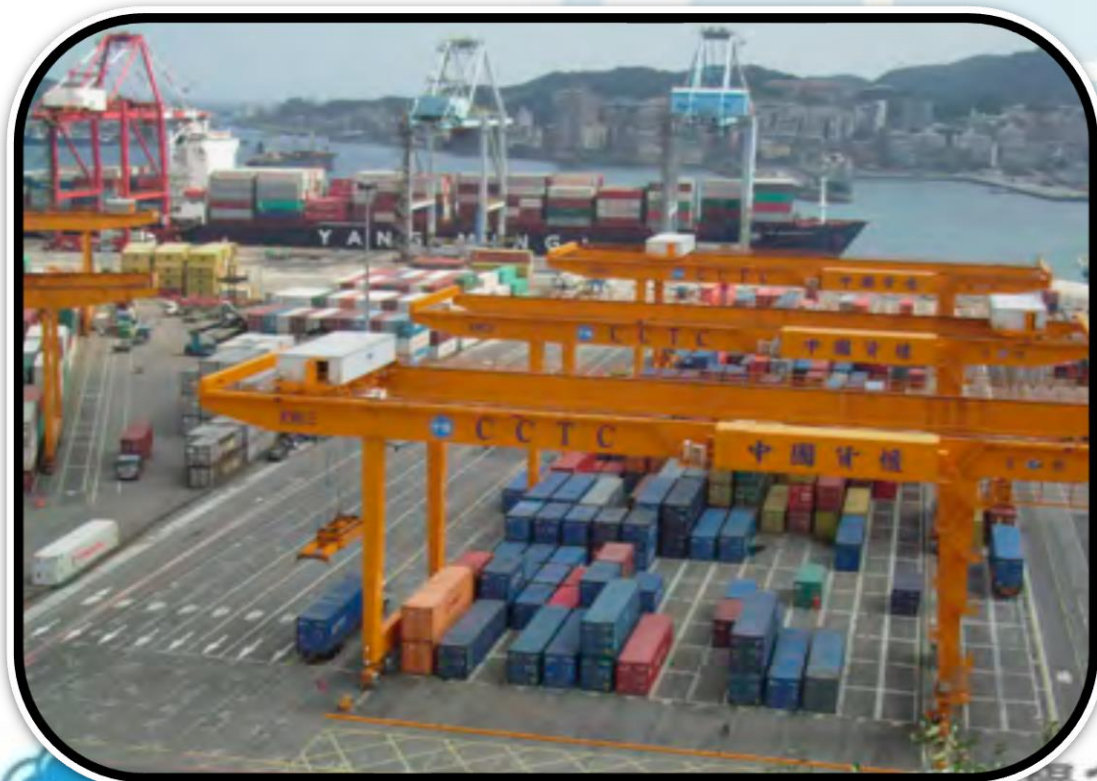


MACHINE EQUIPMENT : Rail Mounted Gantry Cranes x23

Wutu Container Terminal :2 Cranes.

Keelung Branch Office :5 Cranes.

Taichung Branch Office:16 Cranes.



MACHINE EQUIPMENT : Loaded Container Machine x 14

Wutu Container Terminal :3 Cranes.

Keelung Branch Office :4 Cranes.

Taichung Branch Office:7 Cranes.



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Consolidated Income Statement (YoY)

Unit:NT\$ Thousand

Items	2020	%	2019	%	Variance
Net Revenue	2,830,493	100.00	2,878,819	100.00	(1.68)
Cost of Sales	(2,503,397)	(88.44)	(2,542,630)	(88.32)	1.54
Gross Profit	327,096	11.56	336,189	11.68	(2.70)
Operating Expenses	(149,287)	(5.27)	(150,511)	(5.23)	0.81
Operating Income	177,809	6.28	185,678	6.45	(4.24)
Non-Operation Items	(142,005)	(5.02)	(133,014)	(4.62)	(6.76)
Income before Income Tax	35,804	1.26	52,664	1.83	(32.01)
Income Tax Expense	(5,031)	(0.18)	(17,283)	(0.60)	70.89
Net Income	30,773	1.09	35,381	1.23	(13.02)
EPS (NT\$) after Tax	0.23		0.27		(14.81)



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Consolidated Income Statement (QoQ)

Unit:NT\$ Thousand

Items	Q1/2021	%	Q1/2020	%	Variance
Net Revenue	718,467	100.00	661,594	100.00	8.60
Cost of Sales	(635,987)	(88.52)	(609,790)	(92.17)	(4.30)
Gross Profit	82,480	11.48	51,804	7.83	59.22
Operating Expenses	(44,074)	(6.13)	(33,607)	(5.08)	(31.15)
Operating Income	38,406	5.35	18,197	2.75	111.06
Non-Operation Items	(31,304)	(4.36)	(34,903)	(5.28)	10.31
Income before Income Tax	7,102	0.99	(16,706)	(2.52)	142.51
Income Tax Expense	(3,134)	(0.44)	(56)	(0.01)	(5,496.43)
Net Income	3,968	0.54	(16,762)	(2.52)	(123.67)
EPS (NT\$) after Tax	0.03		(0.12)		125.00



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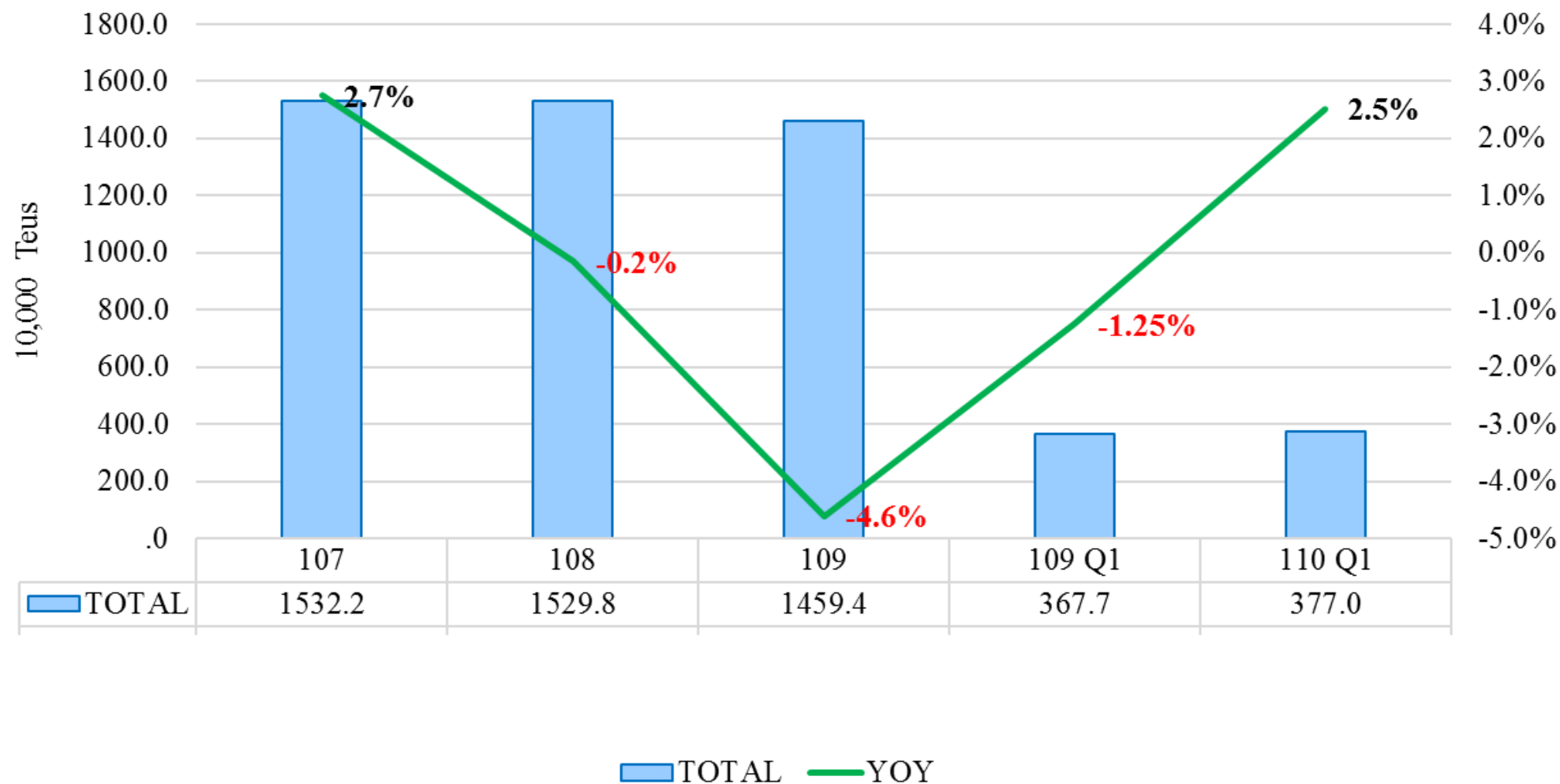


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Container port traffic(Grand Total) - All Harbours



Source : TIPC

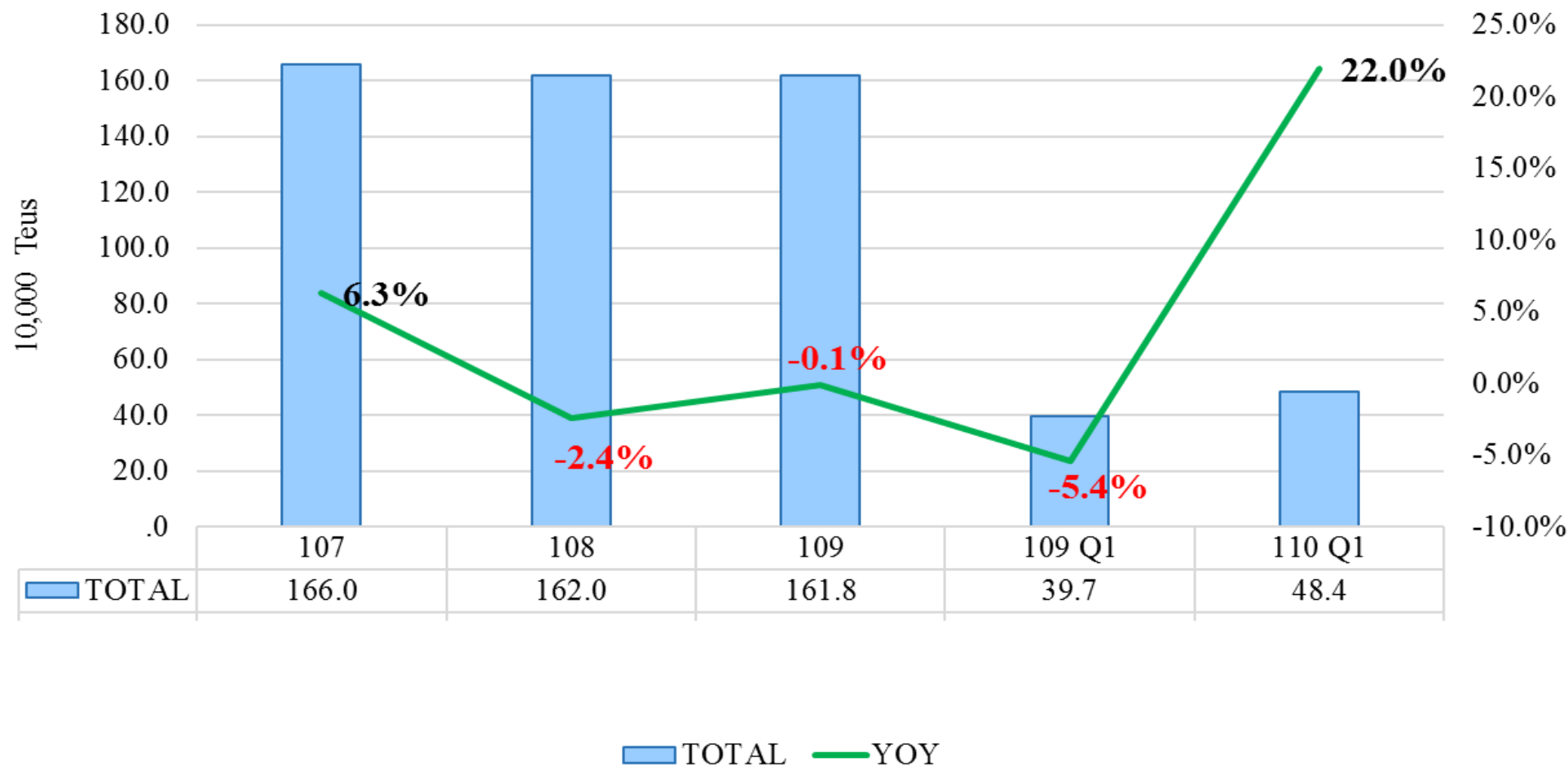


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Container port traffic(Grand Total) - Taipei



Source : TIPC

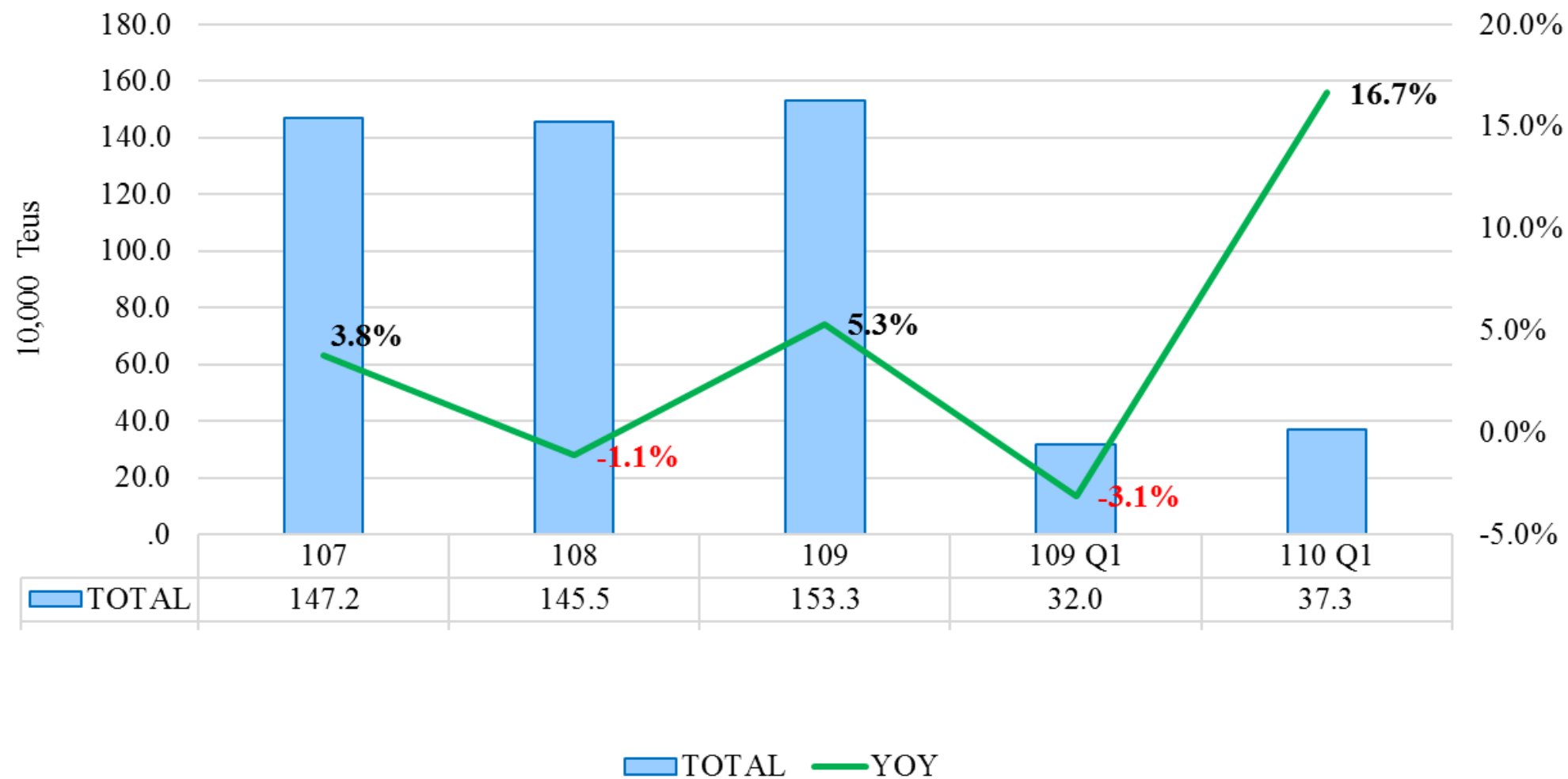


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Container port traffic(Grand Total) - Keelung



Source : TIPC

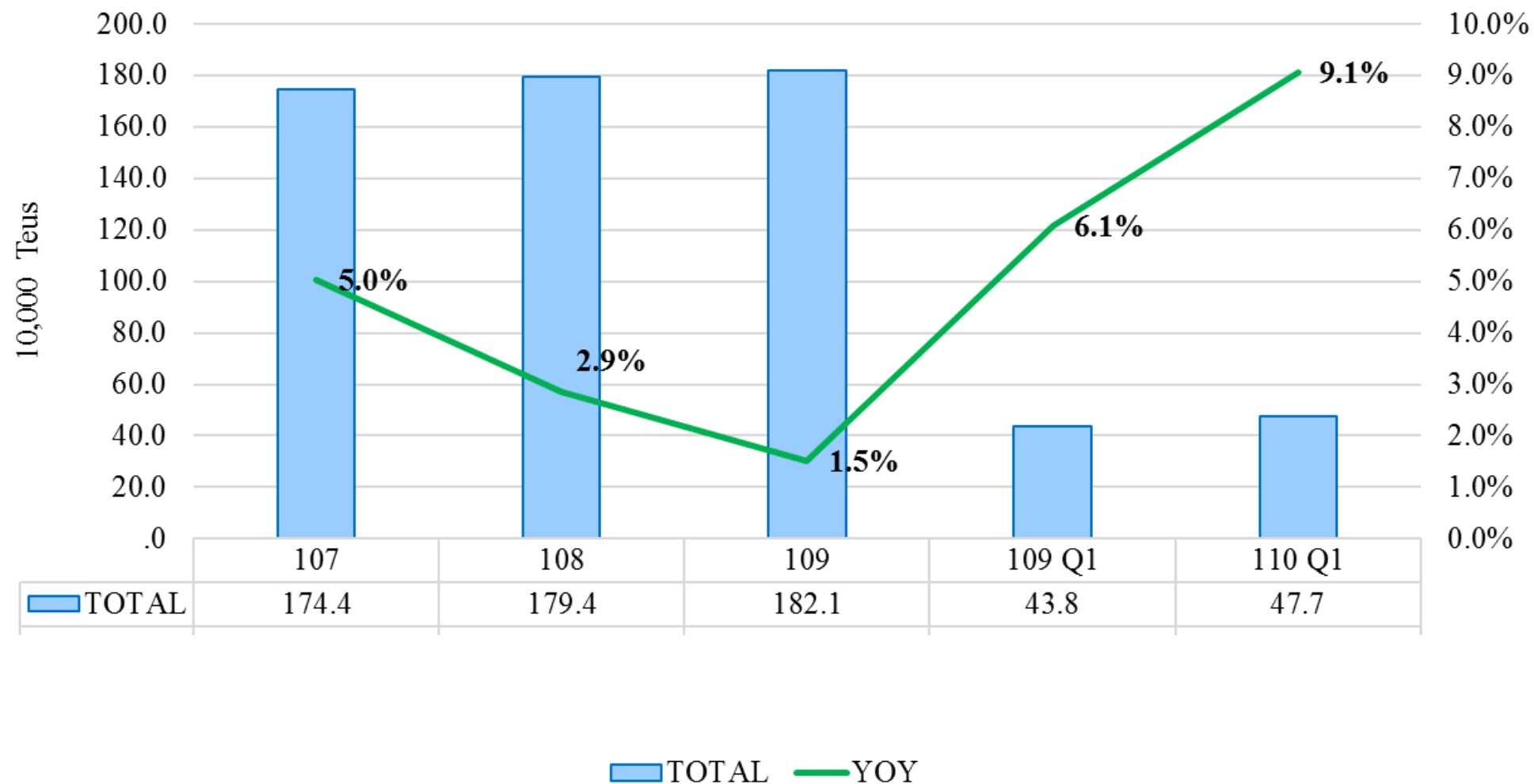


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Container port traffic(Grand Total) - Taichung



Source : TIPC

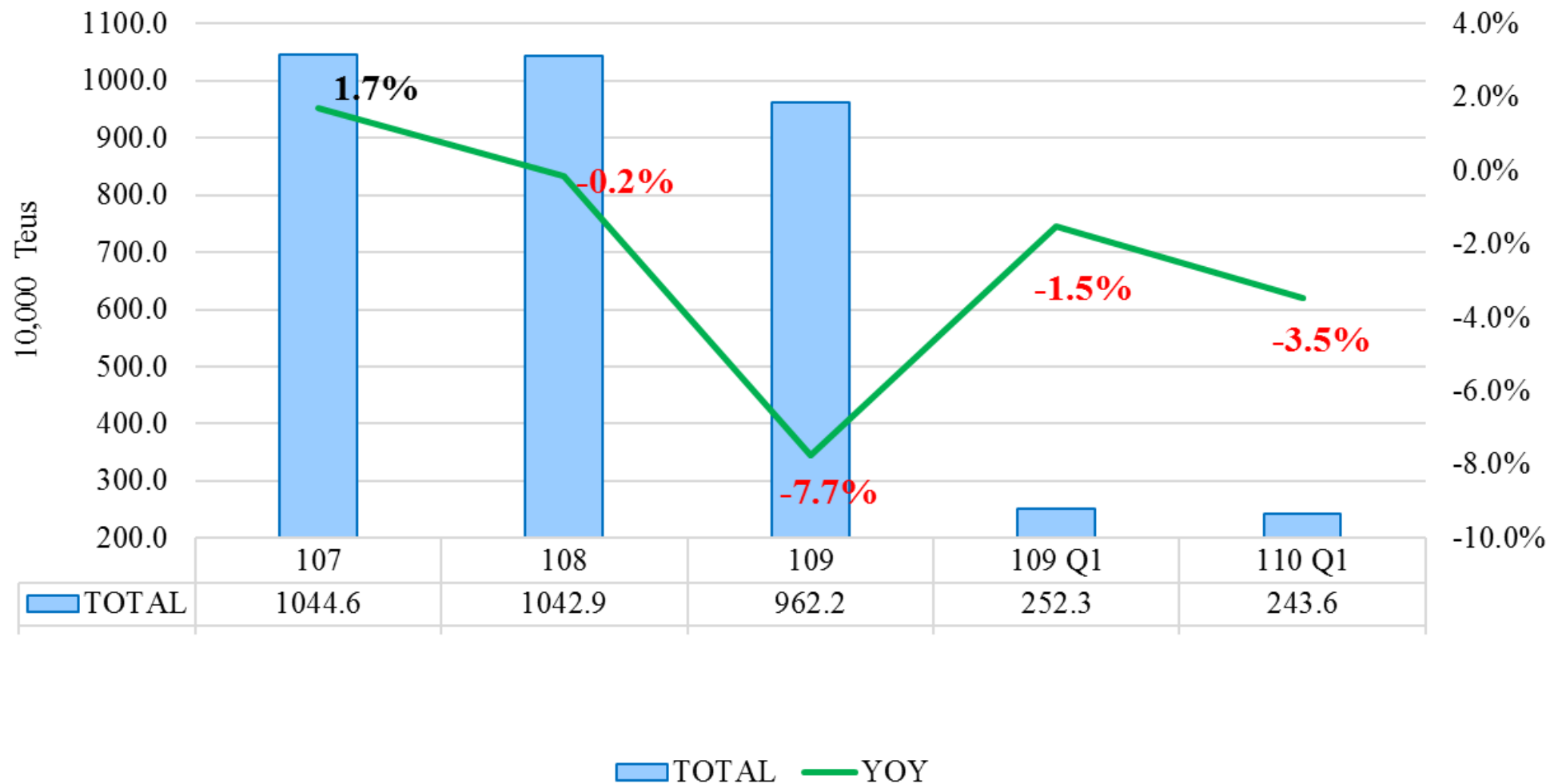


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Container port traffic(Grand Total) - Kaohsiung



Source : TIPC



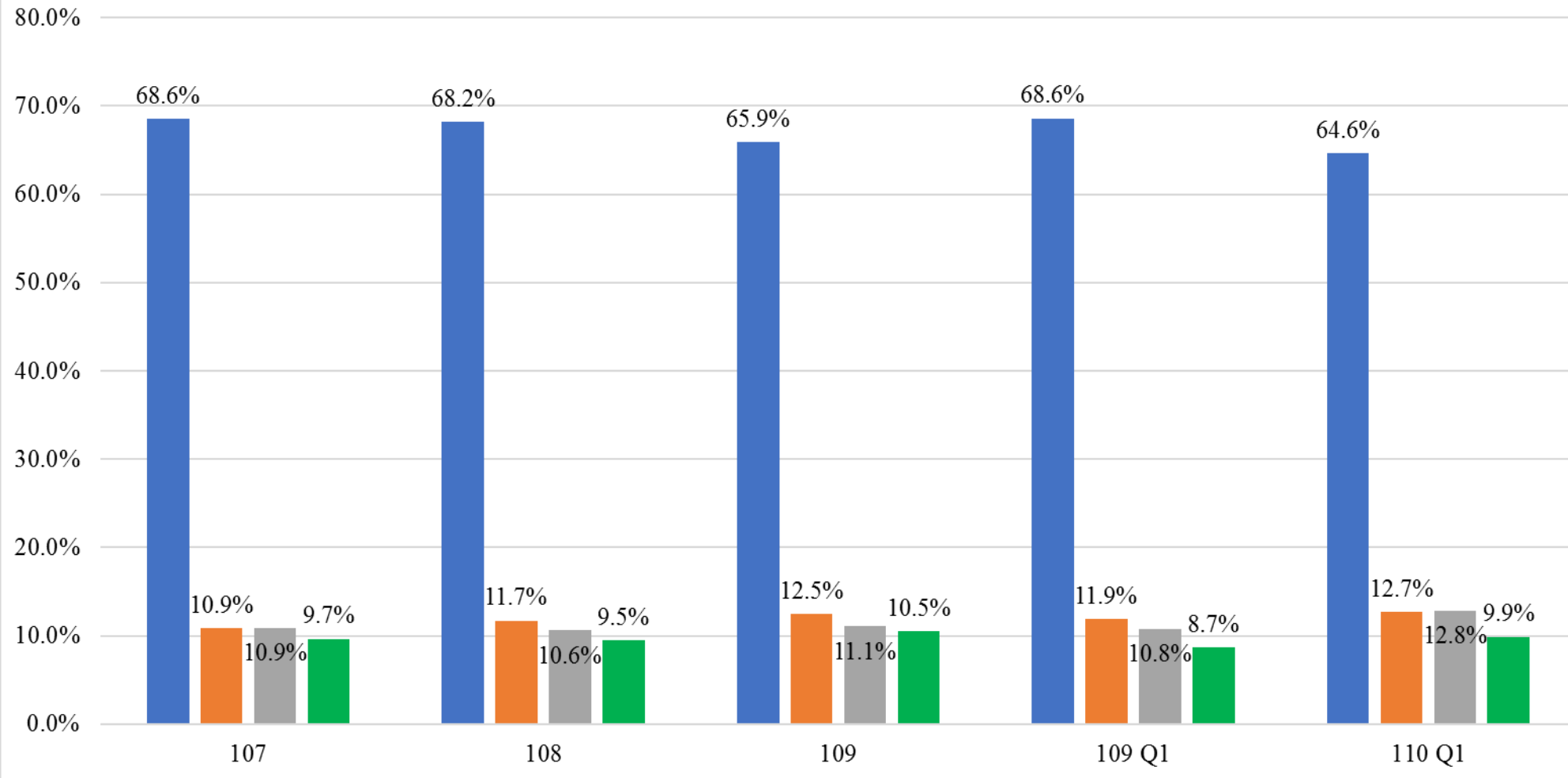
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Percentage Container Traffic of Each Port

■ KHH ■ TXG ■ TPE ■ KEL



Source: TIPC.CCTC



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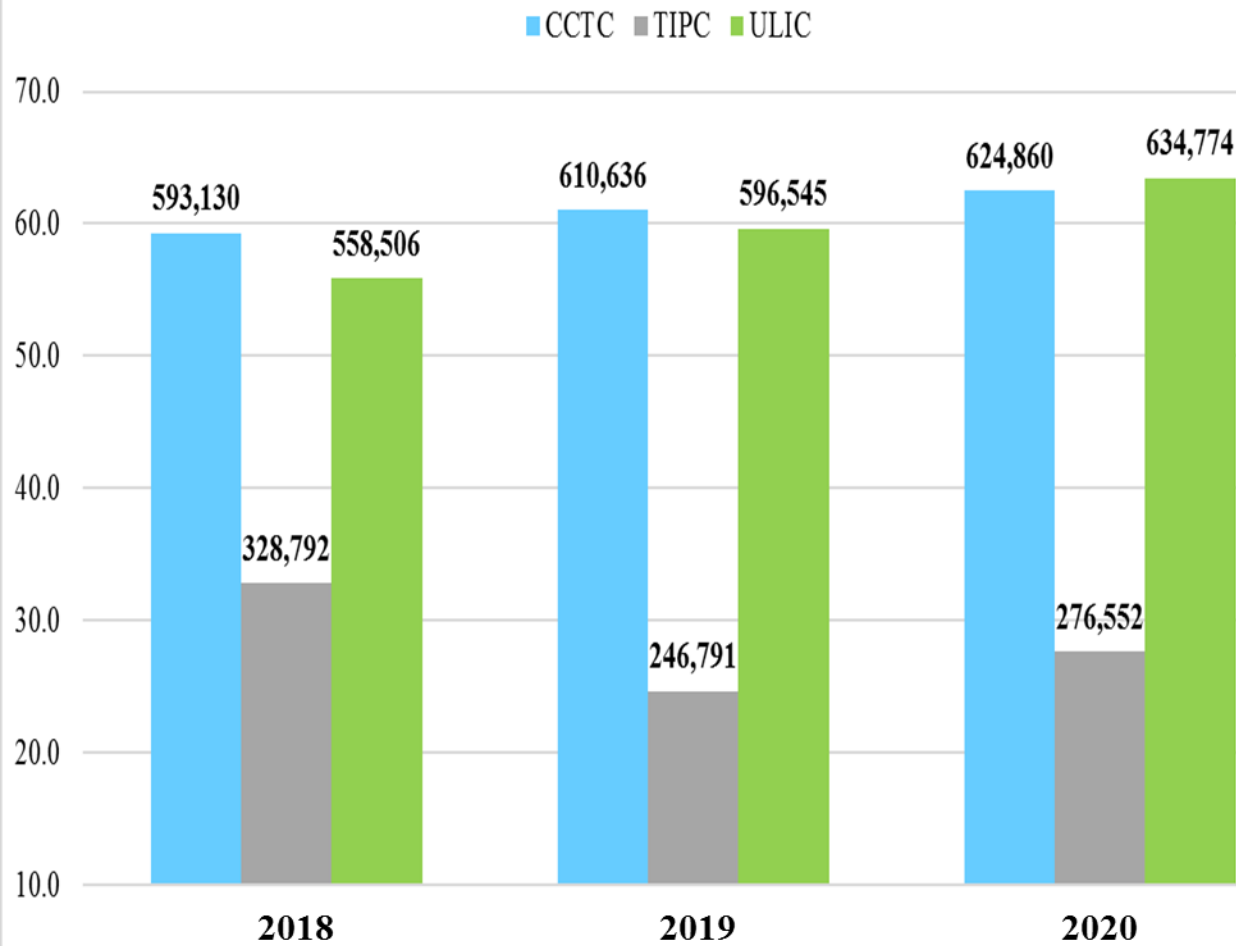
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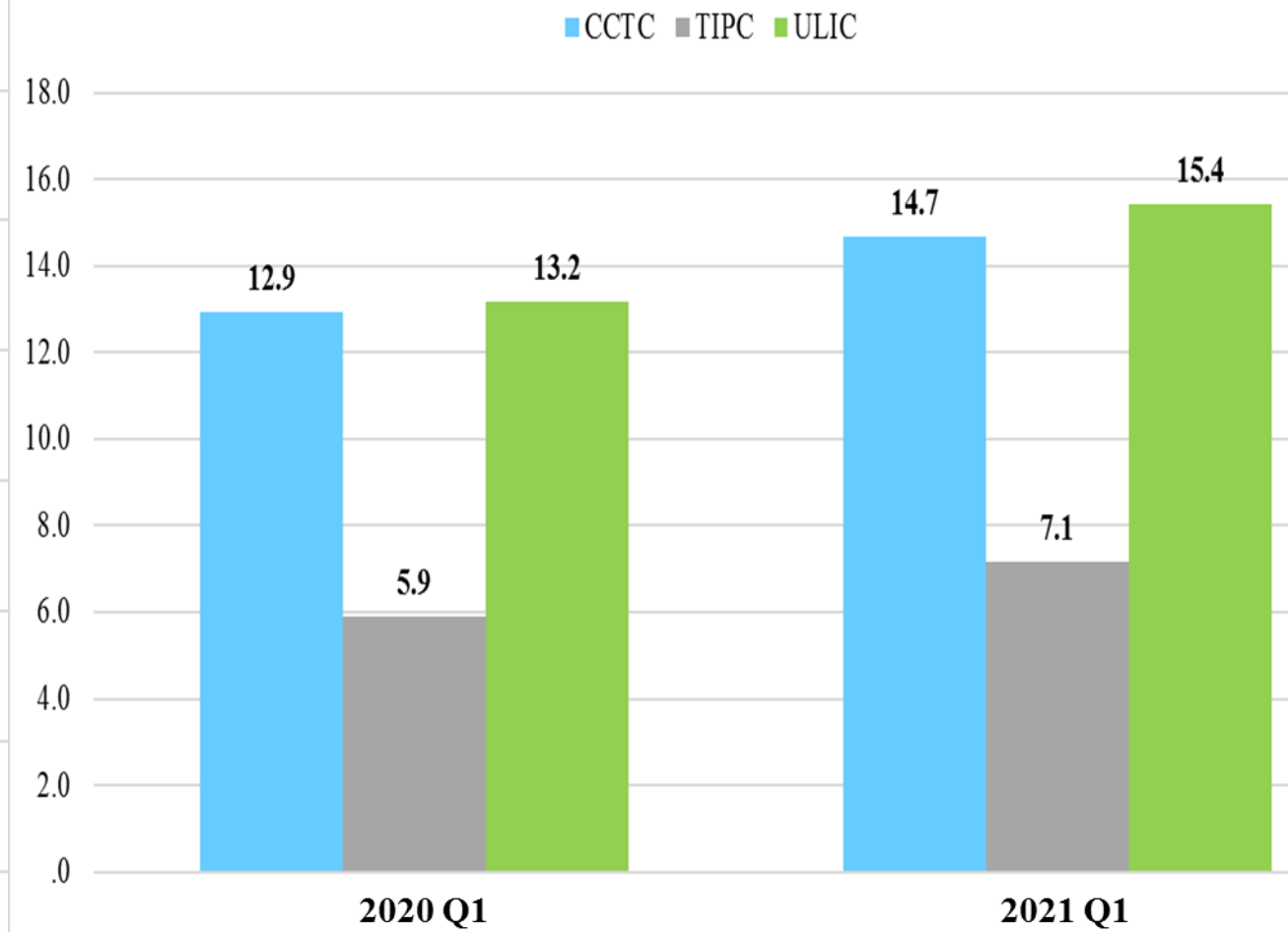
- CCTC berths located in Keelung and Taichung port.
- Port of Keelung Terminal Operators have three companies including CCTC, ULIC and TIPC.
- Port of Taichung Terminal Operators have three companies including CCTC, EITC and WH.



Container port traffic(Grand Total) - Keelung
2018-2020(TEUs)



Container port traffic(Grand Total) - Keelung
2020 Q1 V.S 2021 Q1(MTEU)

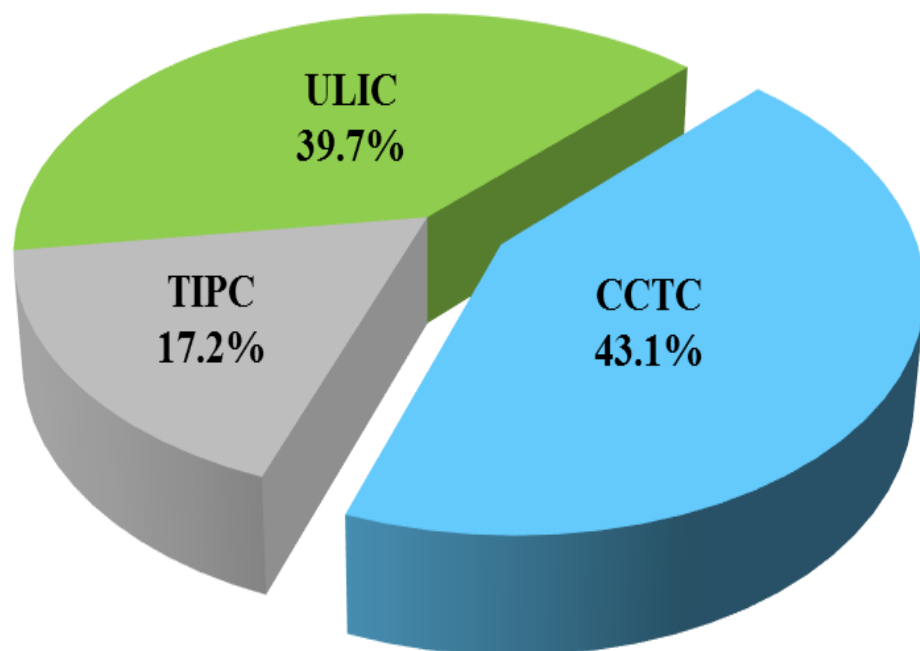


Source: TIPC.CCTC

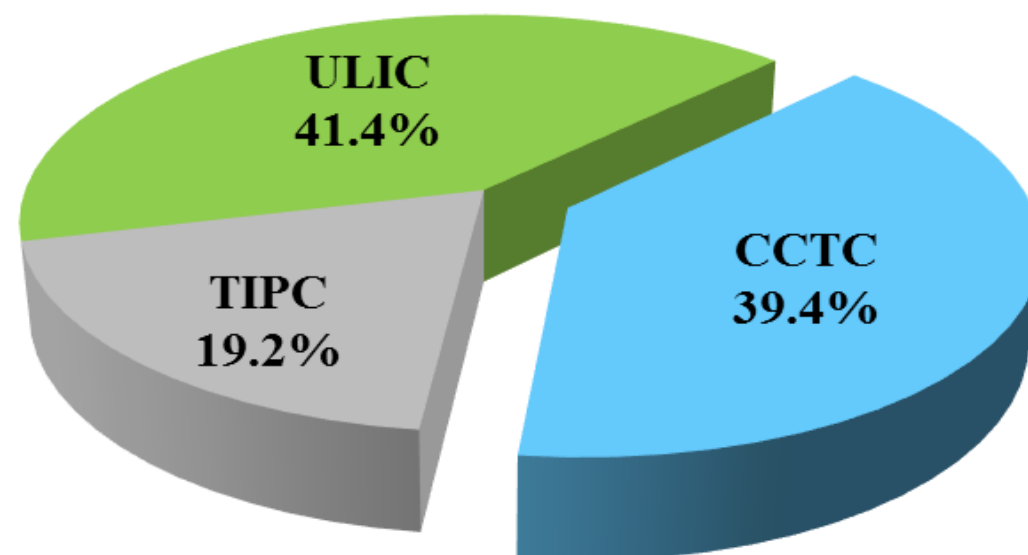


Percentage of Keelung Container Terminal

Percentage of Keelung Container Terminal
2020



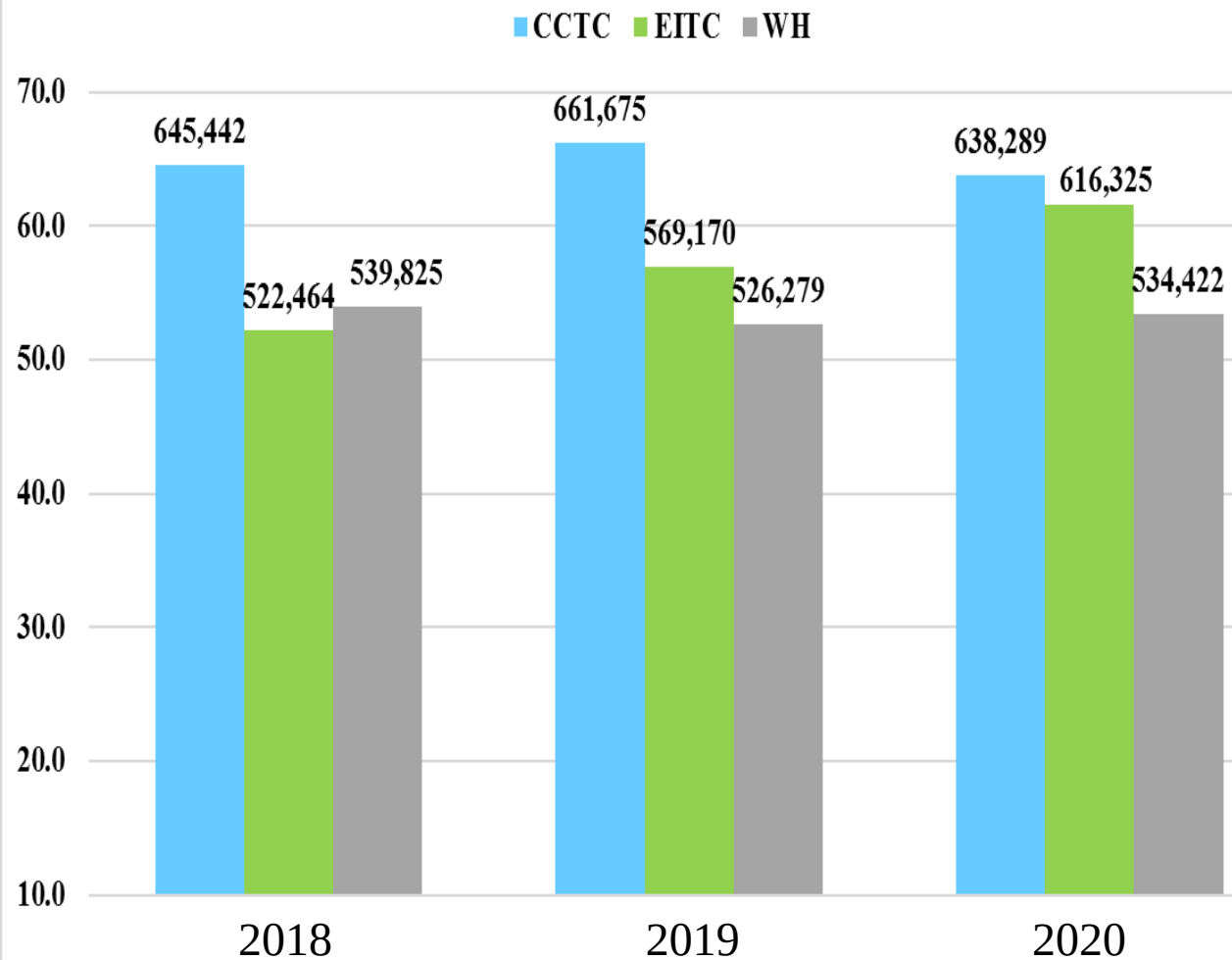
Percentage of Keelung Container Terminal
2021 Q1



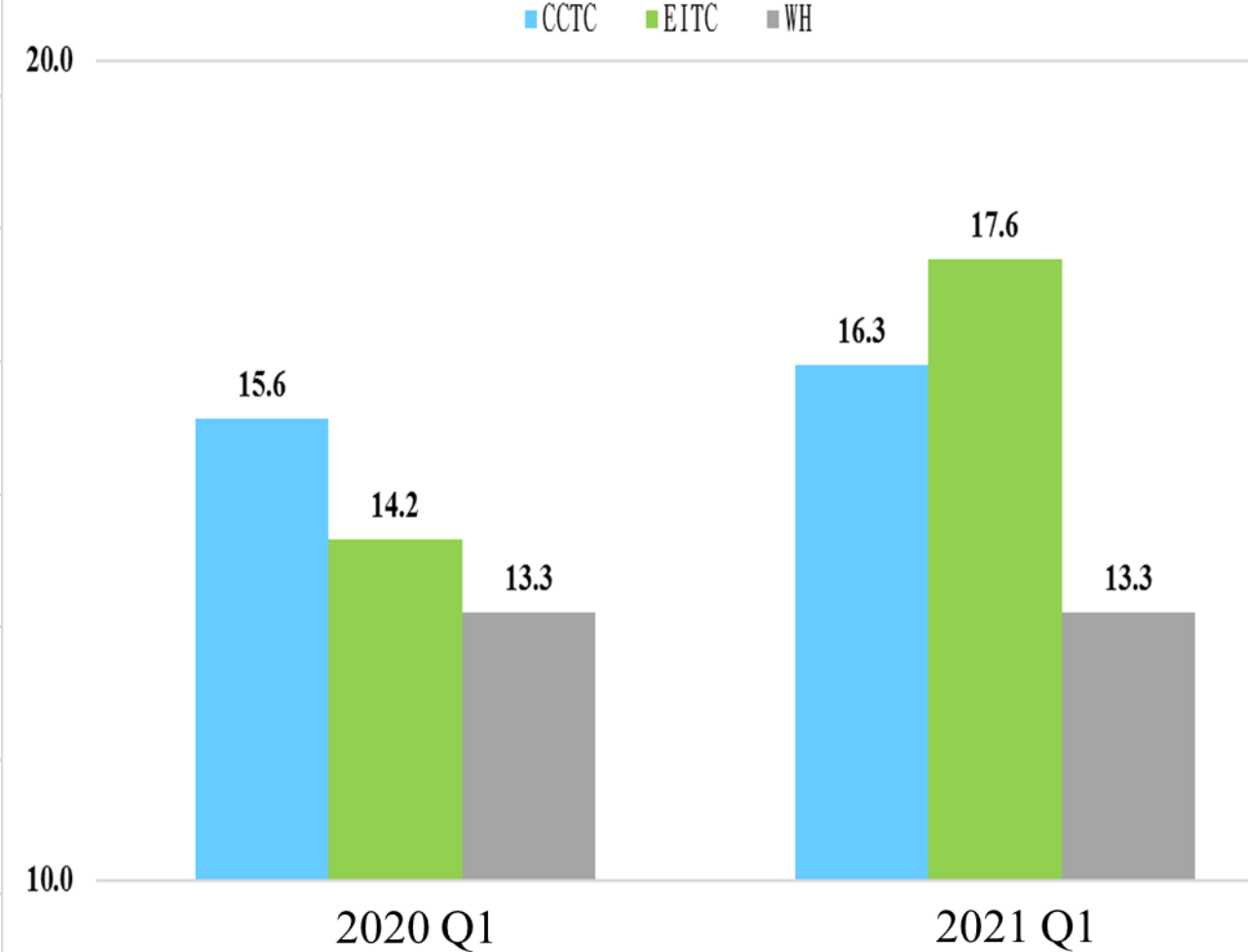
Source: TIPC.CCTC



Container port traffic(Grand Total) - Taichung (TEU)
2018 - 2020 (TEUs)



Container port traffic(Grand Total) - Taichung
2020 Q1 V.S 2021 Q1(MTEU)

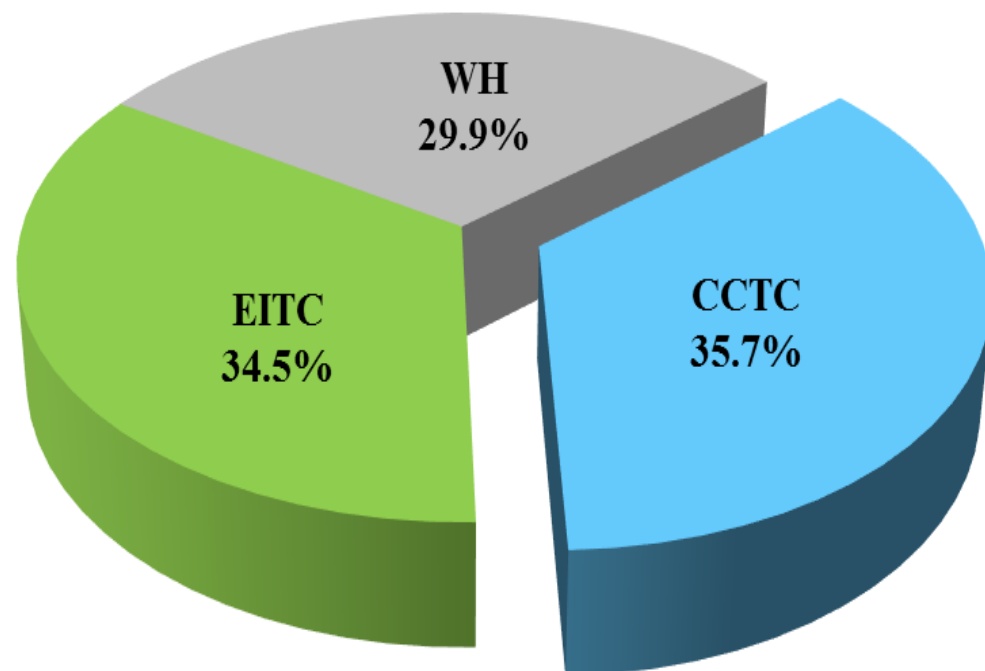


Source: TIPC.CCTC

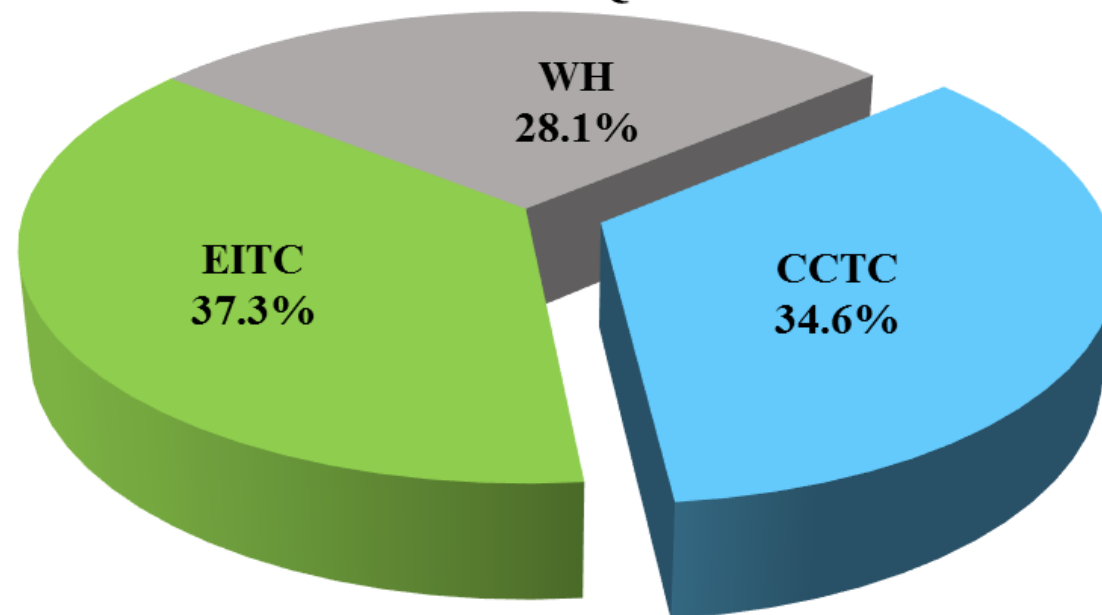


Percentage of Taichung Container Terminal

Percentage of Taichung Container Terminal
2020



Percentage of Taichung Container Terminal
2021 Q1



Source: TIPC.CCTC



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Current Global Major Ports Review

- **America:**

U. S. A. , west coast, L. A

- **Europe:**

Netherland, Rotterdam

Germany, Hamburg

Belgium, Antwerp

U. K. , Southampton

- **Asia:**

China, Shanghai

Japan, Tokyo

Singapore

Taiwan, Keelung



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Impact and Prospects in the post-epidemic era.

- Port congestion and vessel delay.
- Serious container shortage issue.
- Shipping Market demand increased.
- Ocean freight increased drastically, lack of container vessel space.
- Shipping market booming.



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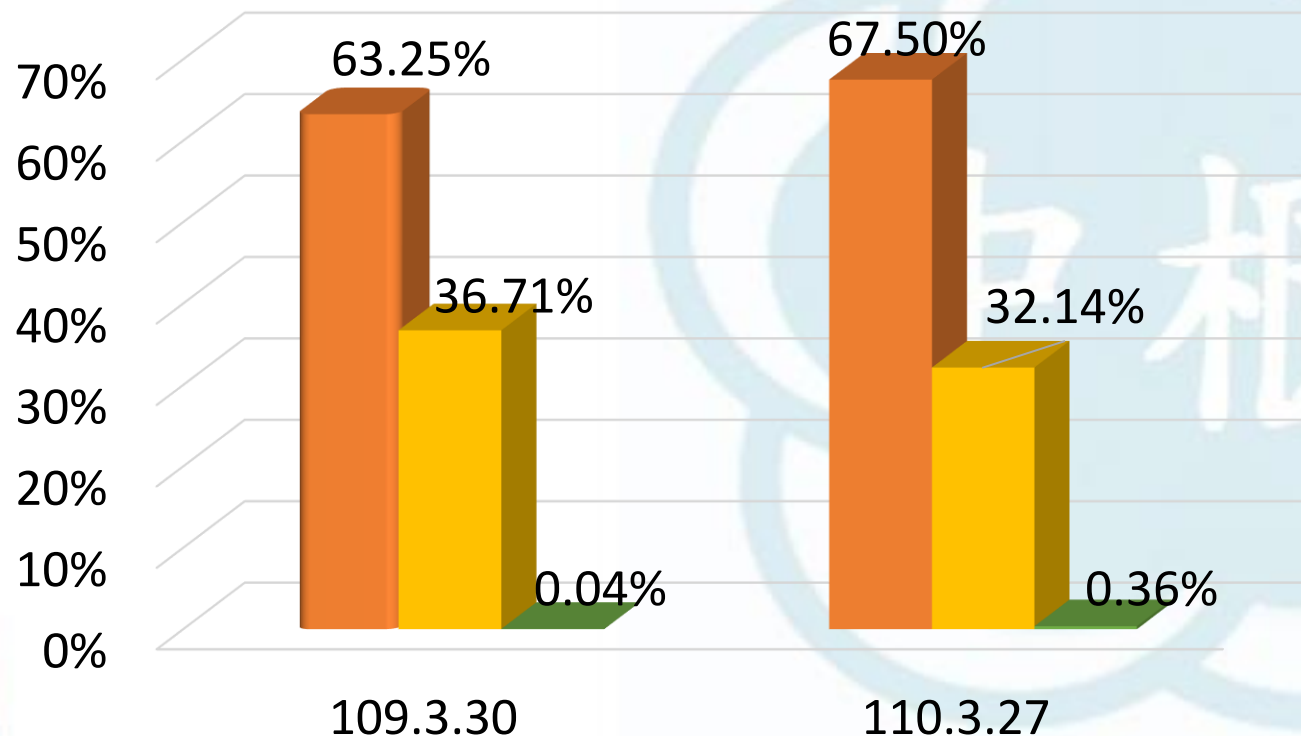


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Structure of Shareholders



Information on major shareholders September 30, 2020

Shareholding percentage

DAH TONG TRANSPORTSTIONS CO., LTD.

21.21%

HOPE INVESTMENT LTD.

16.02%

TA TONG MARINE CO., LTD.

8.70%

■ Institutional director

■ Natural person supervisor

■ Foreign Investors



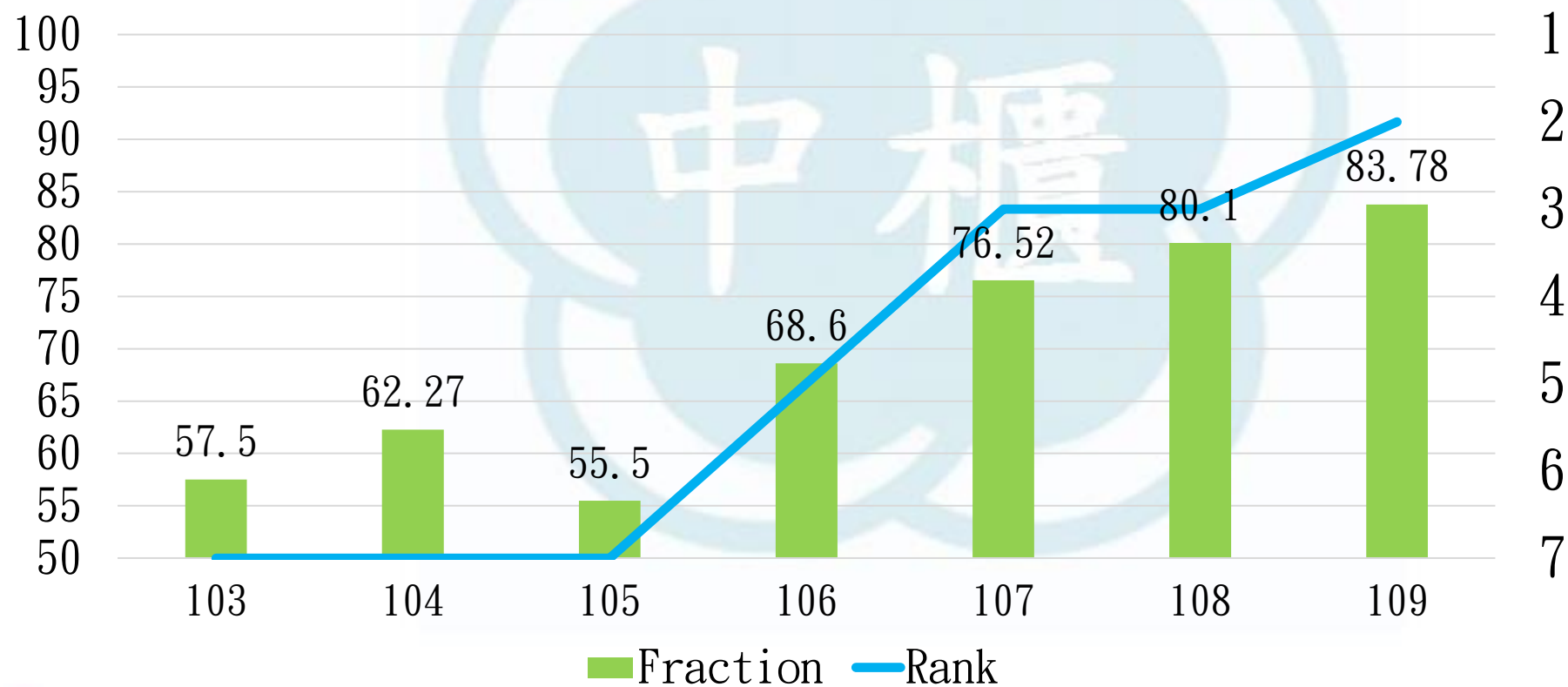
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Corporate Governance

Previous Corporate Governance results



END

Q & A

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