

T3EX Global Holdings

2636TT



The Breakthrough of Logistics Industries Under the US-China Trade War



Outline

The
Restructuring
of Global
Supply Chain
Management

The Booming
of Southeast
Asia/ China-
Europe
Railway

T3EX
Overview &
Future
Strategy



US-China trade war increased obstacles of trade in global.

The decline of investment benefits in China.

Made in USA. High-valued goods made in Europe. TTIP(Note1).

Globalization Rules would be broke, global supply chain management is facing restructuring!

New Retail
Innovated new trade styles.

The growth of investment benefits in Southeast Asia.

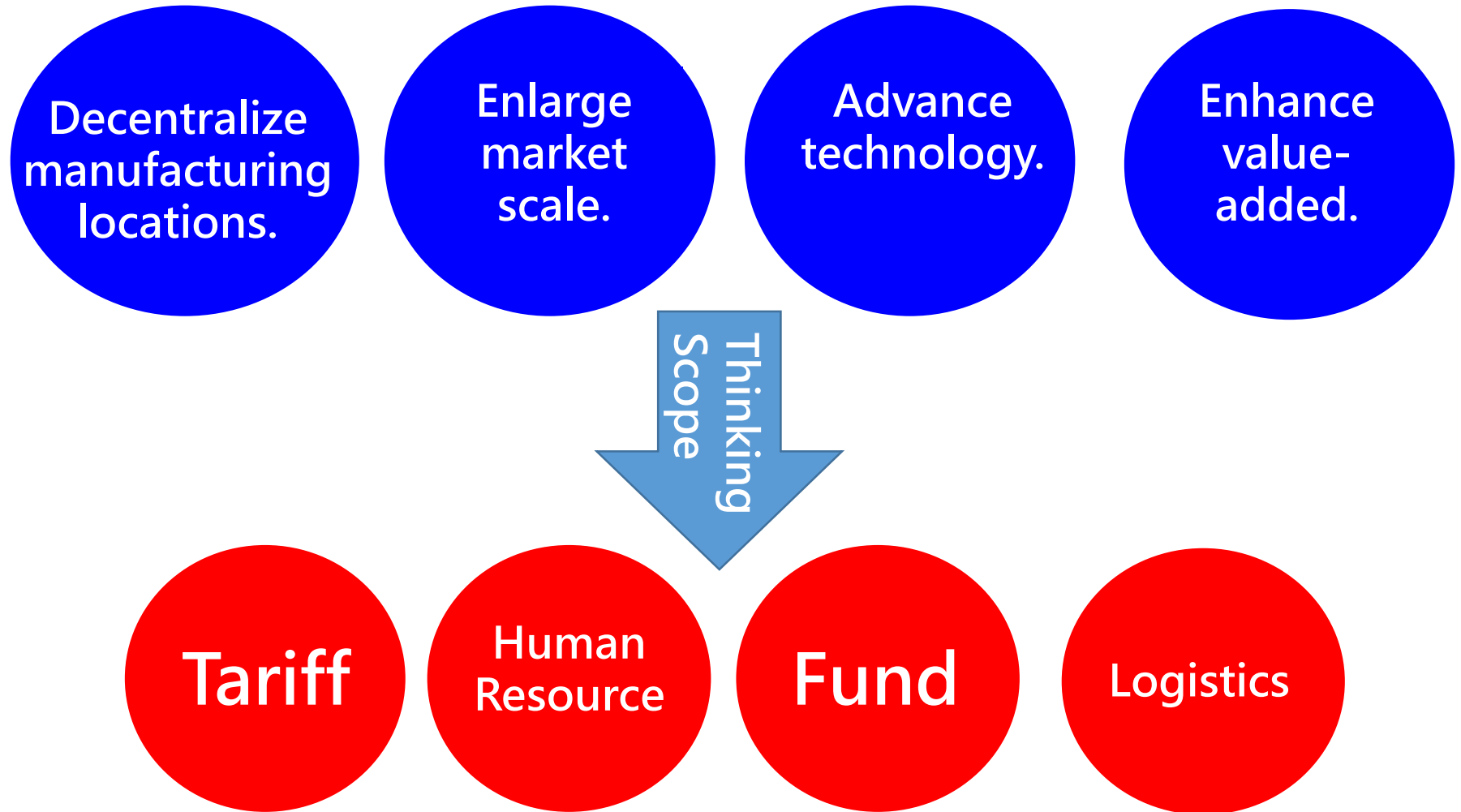
One Belt One Road.
Made in China 2025.
CAFTA(Note2).



Note1: Transatlantic Trade and Investment Partnership

Note2: China-ASEAN Free Trade Area

How does Supply Chain Management innovate and reborn?



The impact of restructuring of supply chain management on logistics industries.

China-USA
bilateral trade is
the most huge
market in long
term.

The rise of multiple
transport (ocean-
air-railway-land)

Global
manufactories
transferred to
Southeast Asia and
emerging
countries.

The Booming of Southeast Asia.

One-fifth global manufactures are located in China, they want to transfer production lines out of China. The below are some examples:

- Pegatron Corp. is considering to invest in Vietnam.
- Man Wah Holdings Limited would enlarge twice production capacity in Vietnam.
- America companies would replace Chinese PCB manufactures with KCE Electronics, the largest PCB manufacture in Southeast Asia.
- Thailand EMS services provider- SVI Pcl signed 4 contracts with customers who had production lines in China.
- Kent International Inc., the bicycle makers in Parsippany of America had transferred production lines to Cambodia.

Does Southeast Asia ready for embracing manufactories coming?

Southeast Asia need to advance technology and infrastructures!

- It could spend many years to transfer production lines from China to Southeast Asia.
- Lack of labors and infrastructures would block global manufactories from entering Southeast Asia.
- Part of companies would transfer production lines back to their country such as Japan, Korea and Taiwan.

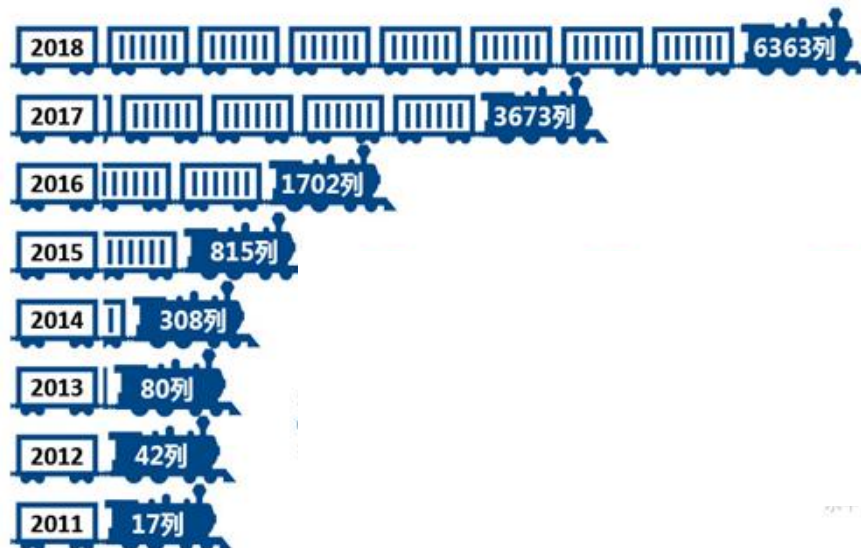
Does T3EX Group Ready for Embracing the Opportunities of Made in Southeast Asia ?

- T3EX group has been developing the Southeast Asian market for more than 10 years. We has established more than 10 branches in Vietnam, Thailand, Singapore, Malaysia, Cambodia and Indonesia.
- T3EX group consolidated revenue from the East Asia region from January to May of this year increased 103% compared with the same period last year.
- T3EX group will set up a the new company in the Philippines this year, and continue to develop the ASEAN market in future.



The Booming of Multimodal Transport: China-Europe Railway

- 6363 train trips of China-Europe railway were conducted in 2018, with an increase of 73% in 2018 compared with 2017, and reached 5000 train trips target of 2020.
- China-Europe railway operates in 56 cities in China and 49 cities in 15 countries in Europe.
- The volume of return train trips have reached 72% of outward train trips. And the quality indexes also reached the historical high level.



The Booming of Multimodal Transport: The Main Cargos of China-Europe Railway

Export

Auto parts, IT products, household electrical appliances, mechanical-electronic products, garments and toys.

Import

Entire vehicle and parts, Rail and airplane components, Various equipments, food(beer, wine), Baby products, nutrition and health care, beauty care, German kitchen ware, etc.

There 're also some trading companies in North America buying in China and selling to Europe, transport by CRE, as they want fast T/Time and also want to save money.



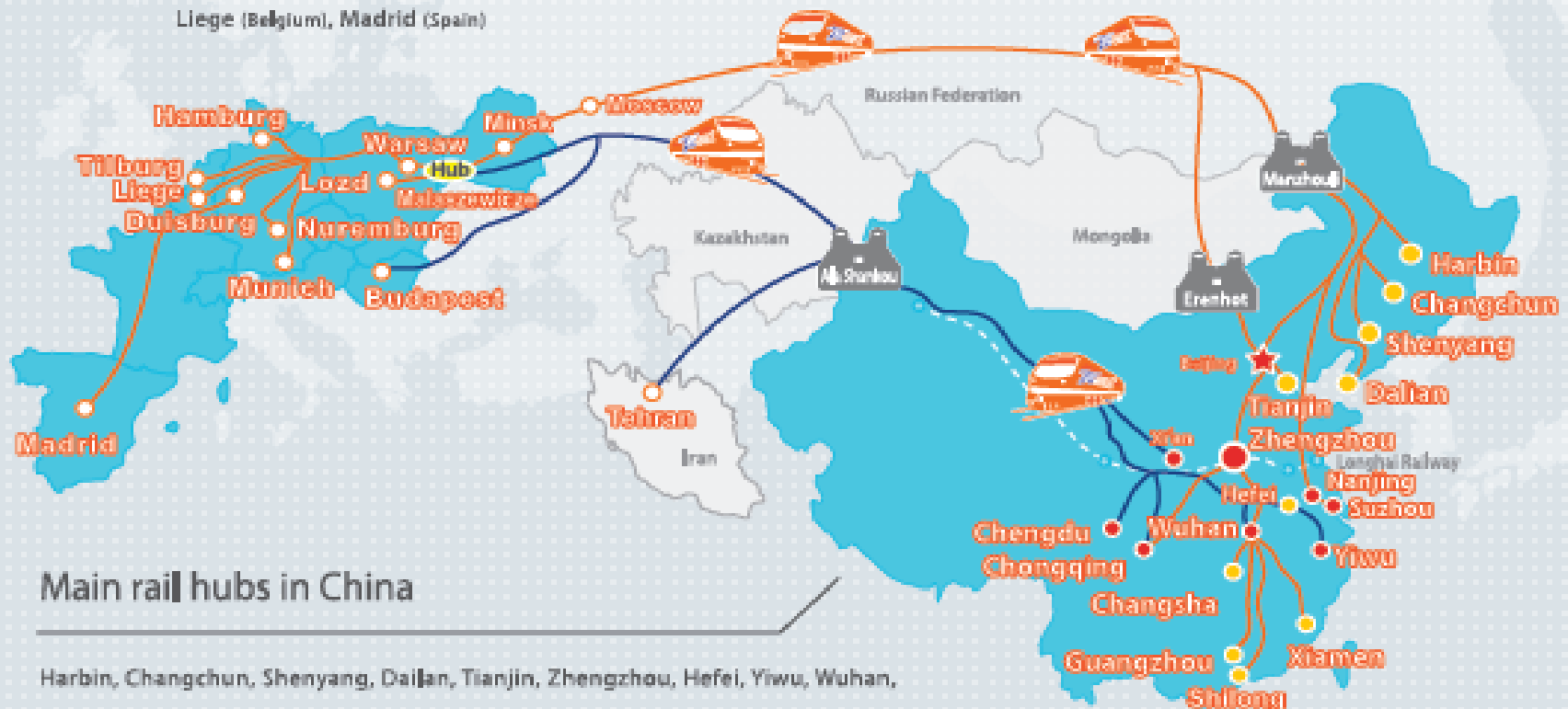
The Booming of Multimodal Transport: China-Europe/ China-Russia Railway

Main Rail Hubs in Europe, Middle East and Russia

Tehran (Iran), Moscow (Russia), Minsk (Belarus), Malaszewicze (Poland),
Warsaw (Poland), Łódź (Poland), Hamburg (Germany), Nuremburg (Germany),
Duisburg (Germany), Munich (Germany), Tilburg (Netherlands), Budapest (Hungary),
Liege (Belgium), Madrid (Spain)

Exit China Border

Ala Shankou, Erenhot, Manzhouli



Does T3EX Group Ready for Embracing the Opportunities of China-Europe Railway?

- T3EX group started China-Europe Railway business on July 2013, and established teams in **18** cities which were over **80%** of total railway cargos in China.
- T3EX group is the **top 3** logistics company in **Zhengzhou station**, the biggest railway hub between China and Eurasia, and have a strong relations with China railway companies.
- Provide various transport modal for customers such as door to door, door to ramp, ramp to ramp, ramp to door.
- In April 2019, we booked **an entire train from Zhengzhou to Hamburg, German** for the first time. We will continue to strive for the business opportunities of booking entire trains by expanding our collaboration with overseas agencies in Russia and Europe in the future to actively promote the China-Europe railway business.
- The sales of railway business from Jan. to May in 2019 grew **45%** compared to 2018.

T3EX Overview



International Logistics

Domestic Logistics



	Multiple transportation with ocean freight, air freight and railway	International freight forwarding with ocean and air	Supply chain management with ocean freight, air freight ,warehousing, and delivery	Import, Customs Services, Warehousing, Delivery	B2B warehousing and transportation	B2C warehousing and transportation
Service						
Market	North America, Europe, New Zealand and Australia, Africa , India and Asia	New Zealand, Australia, the Middle East, India, Pakistan and Red sea.	Asia	China	China	China
Location	Greater China:30 Northeast Asia:3 Southeast Asia:12 Total:45	China: 1	Greater China:9 Singapore:1 Total:10	China: 10	China: 2	China: 1

T3EX Overview-Global Network



Over 2000 ocean
and air routes



Over 70
locations in Asia



146 thousand SQM
In warehousing



Over 400 overseas
agents in the world

T3EX Overview-Transport Quantity



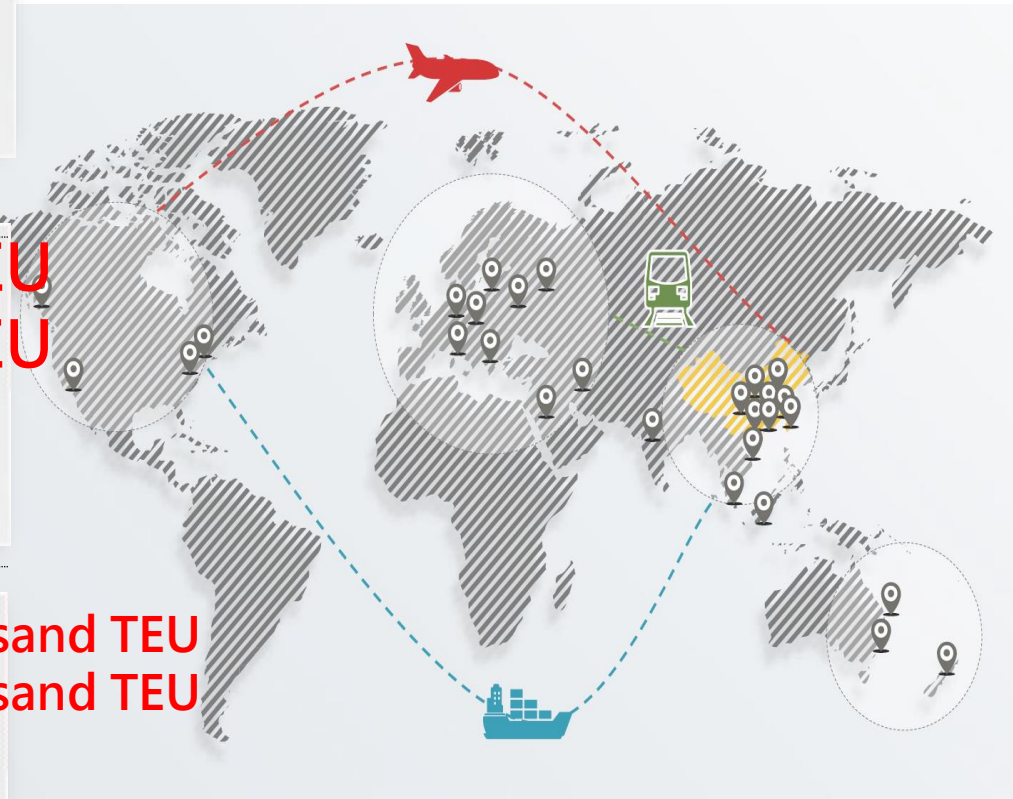
2018 cargo quantity: **70,300 Ton**
2017 cargo quantity: **66,400 Ton**
Airline partners: **30**
Services countries: **100**



2018 cargo quantity: **3,300 TEU**
2017 cargo quantity: **3,600 TEU**
Route: **7 lines**
Services countries: **8**



2018 cargo quantity: **327 thousand TEU**
2017 cargo quantity: **292 thousand TEU**
Over **2000** ocean routes
Service over **500 cities** in the world



Strategy Plan

To meet the globalization trend, logistics industries will be forced to transform into smart logistics.

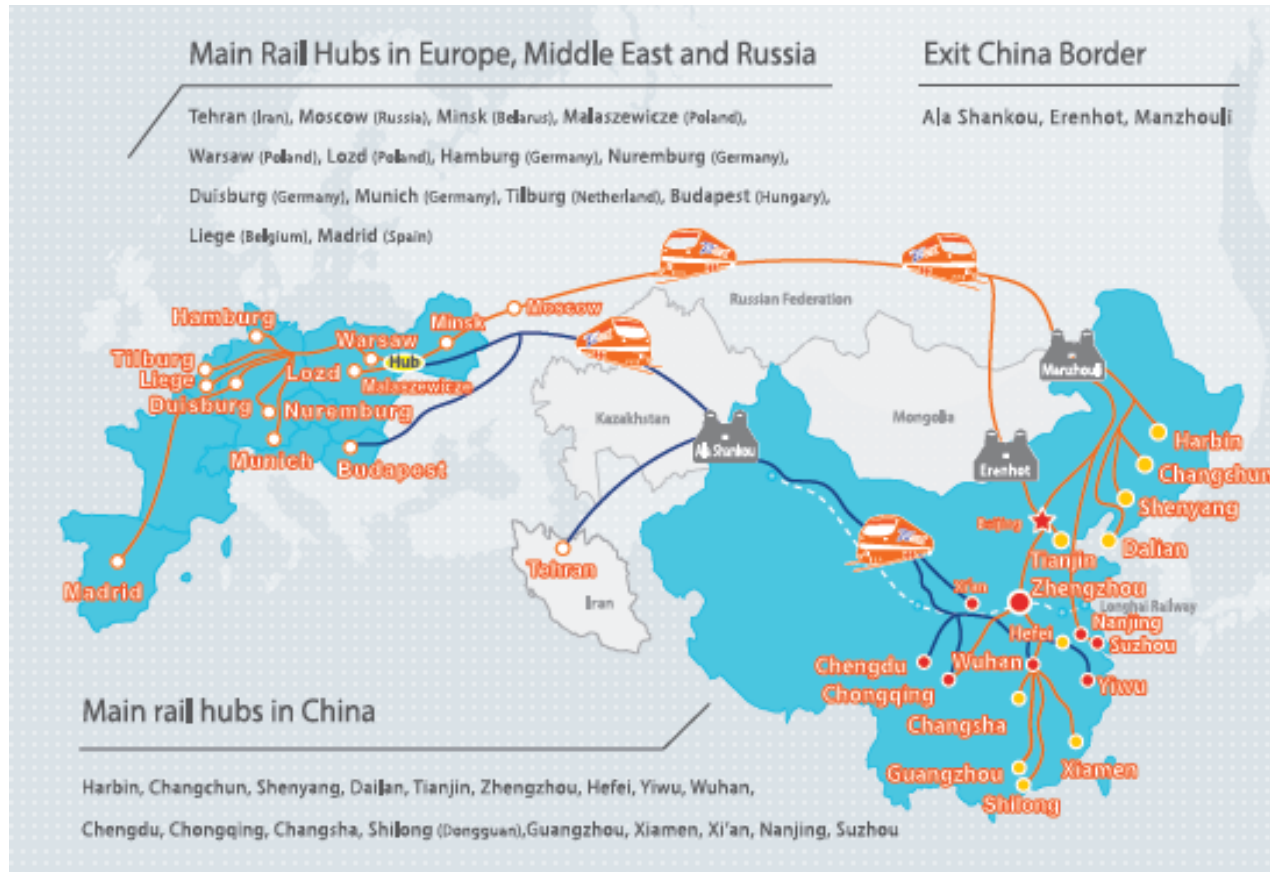


Multimodal Transport

Ocean-land-air multiple transport not only can replace single transport modal but also can save logistics cost.



China-Europe/ China-Russia Railway

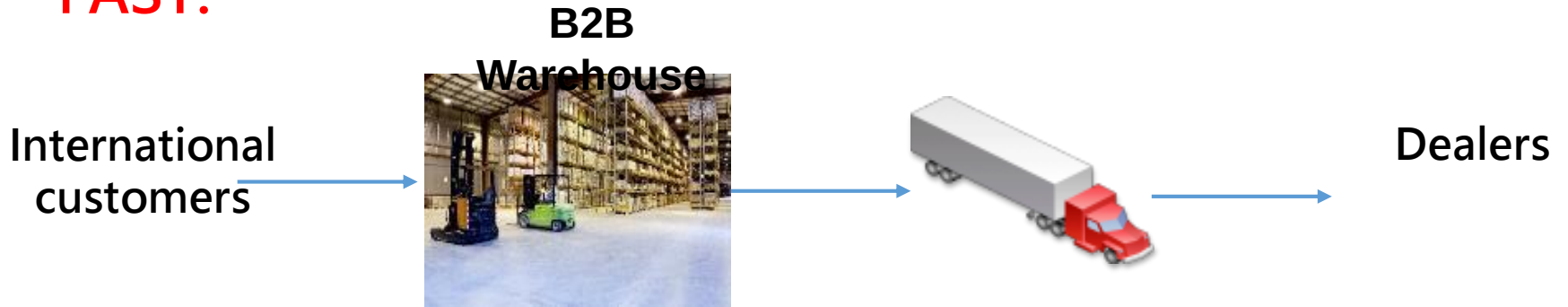


Main Route Time

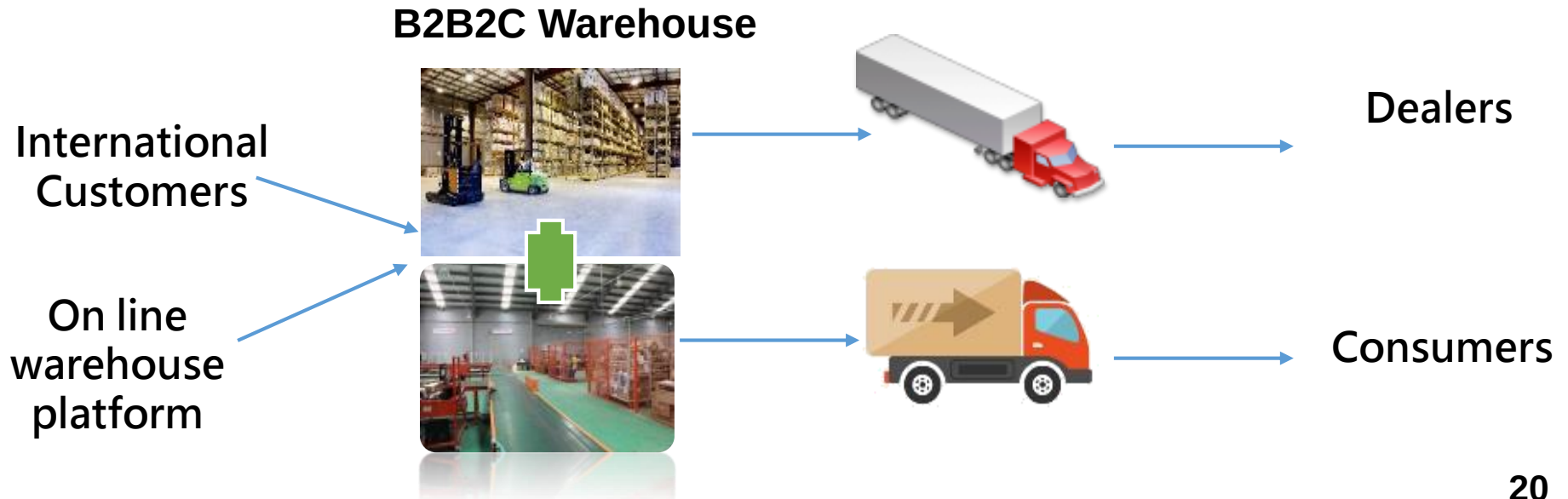
- | | |
|---|---|
| ■ Zhengzhou(Henan) — Warsaw(Poland) : 13days | ■ Wuhan(Hubei) — Duisburg(Germany) : 16 days |
| ■ Zhengzhou(Henan) — Hamburg(Germany) : 16 days | ■ Chongqing — Duisburg(Germany) : 18 days |
| ■ Chengdu(Sichuan) — Warsaw(Poland) : 15 days | ■ Hefei (Anhui) — Hamburg(Germany) : 16 days |
| ■ Chengdu(Sichuan) — Tilburg(Nederland) : 18 days | ■ Yiwu(Zhejiang) — Madrid(Spain) : 21 days |
| ■ Chengdu(Sichuan) — Nuremburg(Germany) : 18 days | ■ Shenzhen(Guangdong) — Duisburg(Germany) : 18 days |
| ■ Wuhan(Hubei) — Hamburg(Germany) : 16 days | |

B2B2C Warehouse

PAST:



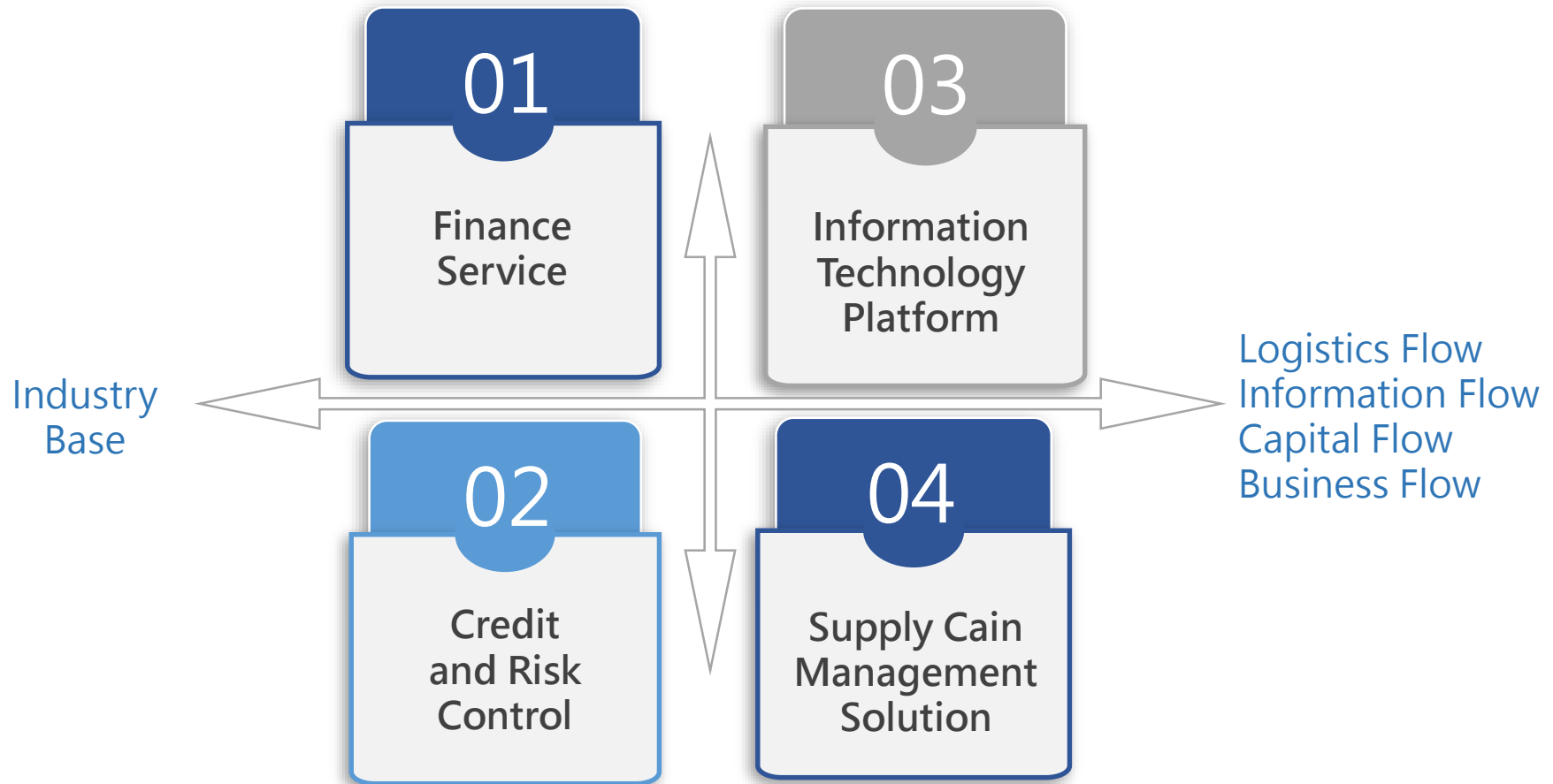
NOW:



Cross-Border E-commerce Logistics



Supply Chain Finance



The logistics plays the main role, while finance plays a supplementary role, so as to realize integration services of logistics, information flow, capital flow and business flow.

Supply Chain Finance-Operating Modal



Credit
Spread

Trade Spread

Value-added
Service

