Stock Number:2636TT

T3EX Group
Investor Conference

—承載信賴—傳遞未來—

CARRYING TRUST, DELIVERING THE FUTURE

2020/04/16

Outline

1. Company Overview

2. Operating Performance Review of 2019

3. Logistics Market Outlook

4. Future Prospectus

Company Overview

Milestones

Initiating Period | Constructing Period | Developing Period | Transforming Period

1984
THI Group founded & focused on sea freight forwarding

1987
Set up Hong Kong Subsidiary, set up JV company in HuangPu, GuangZhou

1990
Started to invest China market & set up airfreight forwarding

2000
Shifted headquarter (ADM) from Taipei to Shanghai

2004
China Government opened CEPA for Hong Kong, and applied class A forwarding license

2008
Started to invest S.E Asia Market

2009
IPO on OTC Securities Market in Taiwan

2010
Started to invest N.E Asia Market & expand airfreight scale by Investing TEC

Milestones

Transforming Period

2012
T3EX Group transformed into a logistics investment holdings company

2014
30th anniversary, launched new branding & CIS logo

2015
Invested T-Cube & Exer Logistics for warehousing, domestics transportation, & e-commerce logistics

2016
Upgraded OTC public listing to the Taiwan Stock Exchange (TWSE: 2636)

2017
Invested Moorluk to expand to New Zealand & Australia

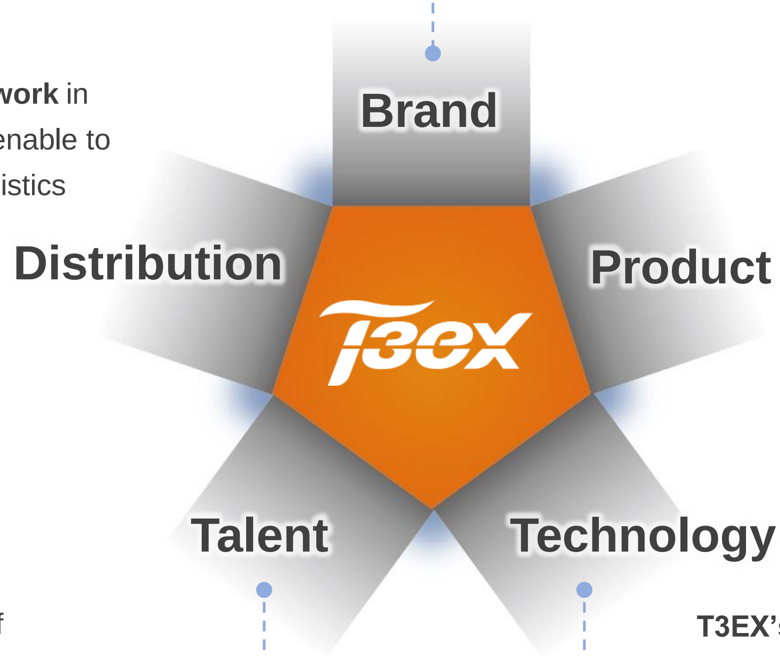
2018
Invested joint venture ATP in Singapore

2019
35th anniversary & Establishment of T-SC Factoring

Core Competence

As **trustworthy Taiwan based** full logistics service provider with home markets including Taiwan, Hong Kong, China and Asian countries.

With T3EX's 80 offices **comprehensive service network** in Asia and worldwide partners enable to meet global customers full logistics service needs.



Full logistic services in Asia including:

- Seafreight,
- Airfreight
- Land transportation
- China Railway Express
- Warehousing & distribution
- Supply Chain Finance
- Full logistics management services

T3EX is powered by a team of **professional, innovative** and **dedicated** logistics specialists with global management know-how & local touch.

T3EX's advanced ERP system with Air & Sea WMS, SCM and e-commerce capability provides full operation platform & customized information management services

Group Members

	International Logistics		China Domestic Logistics		Supply Chain Finance
Members	THI + Moorluk	TEC	YHI	T-CUBE + EXer	T-SC
Services	Multiple transportation with ocean freight, air freight and railway	Supply chain mgmt. w/ Sea freight, Air freight, warehousing, delivery	Import, customs services, warehousing delivery	B2B2C warehousing, transportation	Supply Chain Finance
Market	N. America, Europe, New Zealand, Australia, Africa , India and Asia	Asia	China	China	China
Offices	Taiwan: 4 China: 32 Hongkong:1 Northeast Asia: 3 Southeast Asia: 12 Total: 52	Taiwan: 8 China: 5 Hong Kong:1 Singapore: 1 Total:15	China: 6	China: 3	China: 3

Core Products

Business Scale (FY: 2019)

191,000 shipments

Customs Clearance

70,000 TON

Air Volume

73 trucks

Truck Fleet

320,000 TEU

Sea Volume

16 warehouses
130,138 m²

Warehouses & Size

1,860

Headcount

Operating Performance Review of 2019

The operating outcome of 2019:
Sales merely declined 2.4%, GP grew 2.6% YOY.

Unit: NTD thousands	2019	2018	YoY
Revenue	11,258,071	11,536,269	-2.41%
Gross Profit	2,014,229	1,963,236	2.60%
Operating Expense	1,717,569	1,587,038	8.22%
Income before Tax	310,815	407,025	-23.64%
Income Tax	69,452	40,427	71.80%
Income after Tax	241,363	366,598	-34.16%
EPS(dollar)	2.15	3.07	-29.97%
Gross Margin	17.89%	17.02%	0.87%
Operating Expense Ratio	15.26%	13.76%	1.50%
Net income Ratio	2.14%	3.18%	-1.03%
Income Tax Ratio	22.35%	9.93%	12.41%

Freight and cargo volume of international logistics were declined by the effect of US-China trade war, the global volume of export by ocean freight from China to USA of 2019 decreased 10% YOY. T3EX Group's revenue in China is 70%, but through the adjustment of operating strategy as below that have been taking effective, the Company's revenue in 2019 merely declined but the GP increased.

1.The adjustment of customer structures.

2.Invest in Southeast Asia teams(ATP+ Philippines)

3. Enlarge rail sales teams.

4. Logistics supply-chain integration.

5. Develop non-US route business .

The operating outcome of 2019

Because of HR investment and without tax profit recognition, profit declin

For the above strategic adjustments such as multiple market developing, the integration of supply-chain management, and investment in Southeast Asia, **the Company has enlarged in investing business teams of Southeast Asia, has built the team of supply-chain finance, and others investment on operating human resources**, which caused the NTD$130 million of increase of operating expense in 2019 compared to 2018. Besides, **the income tax ratio of 2018 was 10% because of recognizing NTD$45 million of income tax profit. Without recognition income tax profit in 2019,** the Company's income tax ratio was increased 12% year over year. In 2019, the Company's EPS was dropped 30% year over year.

Logistics Market Outlook

The analysis of global logistics industries from the impact of COVID-19 Virus.

Feb.
Virus outbreak in China

Mar.
When China has contracted virus, a pandemic virus in globe.

April-May
Predict: Virus will enter plateau period

June-July
Predict: Virus will be mitigated

1.Cities lockdown

2.Suspension resumption of work

3. Harbours shutdown

4.Flights cancellation

1.The obstruction of cross-city transportation.
2.the shortage of labors, material, resources.
3. The cutoff of global supply-chain.

1.Chinese factories resume to produce.

2. Global lockdown policy: foreigner entry forbidden, unnecessary industry shutdown, enterprise work from home, the remote learning and teaching of schools.

3.Emergency import needs for medical suppliers in globe.
4. The cancellation of over 60% passenger flights

1.In Mar., container spaces were full, In Apr. the needs of unnecessary customer goods are slowing.
2. Since Mar., the air spaces have been over booking, air freight has been soaring to triple. And Air has transferred to rail, the rail spaces were full.
4. Chinese consumer desire is surging which can stimulate growth of domestic consumption market.

1.Global factories will resume, the enterprises will restart to work, the restaurants and schools will reopen.
2. Global lockdown policy will dismiss.
3. The trade activities in globe will rebound.

1.The export volume from China, Taiwan, Southeast Asia to USA and Europe will increase, that can spur the cargo booking in sea, air and rail logistics.
2. Chinese government will continue to spur domestics economic.

The opportunities of T3EX Group, under the COVID-19.

- By the operating module of less-asset, we can keep flexible operating to mitigate the impact of virus pandemic.

- We have 80 locations in Asia, which can provide supply chain management logistics services for our customers that factories are all over the world.

- We have long-term contracts with container shippers and airlines. As overbooking of space, we can provide more cargo spaces for our customers.

- We have consolidated overseas agents, which have been providing a stable and high quality customers and comprehensive import total solution services.

- Stepping into China-Europe railway in early stage, we have long-term contracts with Chinese railway companies, so we have owned a flexible freight and sufficient cargo spaces beyond competitors.

- We have plentiful of warehousing and transportation network in China nationwide.

Future Prospectus

Two Operating Management Centers

- Two operating management centers: China/Taiwan

- Two Growth Momentum :

- China:

1. Import total solution service
2. Invest 3PL companies
3. Expand the business in Africa and Central and South America
4. Enlarge China-Europe, China-Russia railway business
5. Develop supply-chain finance business

- Non-China:

(Embracing the trend of outflow of Chinese manufacture)

1. Expand southeast Asia business
2. Embracing the manufacture outflow from China to Taiwan
3. Strengthen long-distance route business from Asia to USA and Europe

Develop the Import Total Solution Supply-chain Management Service in China

- China signed phase one trade deal with USA, China committed USA to purchase US$200 billion products within two years. USA cut duties on US$120 billion in product from 15% to 7.5%. China also cut duties on US$75 billion products from 5%~10% to 2.5% to 5%.-- **We expected the volume of cargos back and rebound after the mitigation of virus pandemic, because China-USA trade war has curbed trade activities in globe and enterprise kept low inventory policy in 2019.** 。

- **Search 3PL logistics partners in China for constituting import total solution service.**

- **Search potential logistics companies to invest with a fair-valued price under the virus pandemic period.**

- **Integrate the group’s resources to build a comprehensive import supply-chain logistics services(International Logistics+ Customs+ Warehousing+ Transportation+ Supply-chain Finance)**

Enlarge Investment in Southeast Asia

- **The revenue of East Asia in 2019 enjoyed a 81% YOY growth, and the sales percentage of 2019 was 11%, compared to 6% of 2018.**
- **Continue to build human resource in Southeast Asia, and expand the sales teams in sea and air logistcis.**
- **Strengthen long-distance route business from Asia to USA and Europe with our overseas agents.**

Enlarge the scale of China-Europe Railway

- We have been developing mainly on Zhengzhou and Xian Stations, have been signing long-term agreements with Chinese railway companies for keeping sufficient cargo spaces and competitive freight.

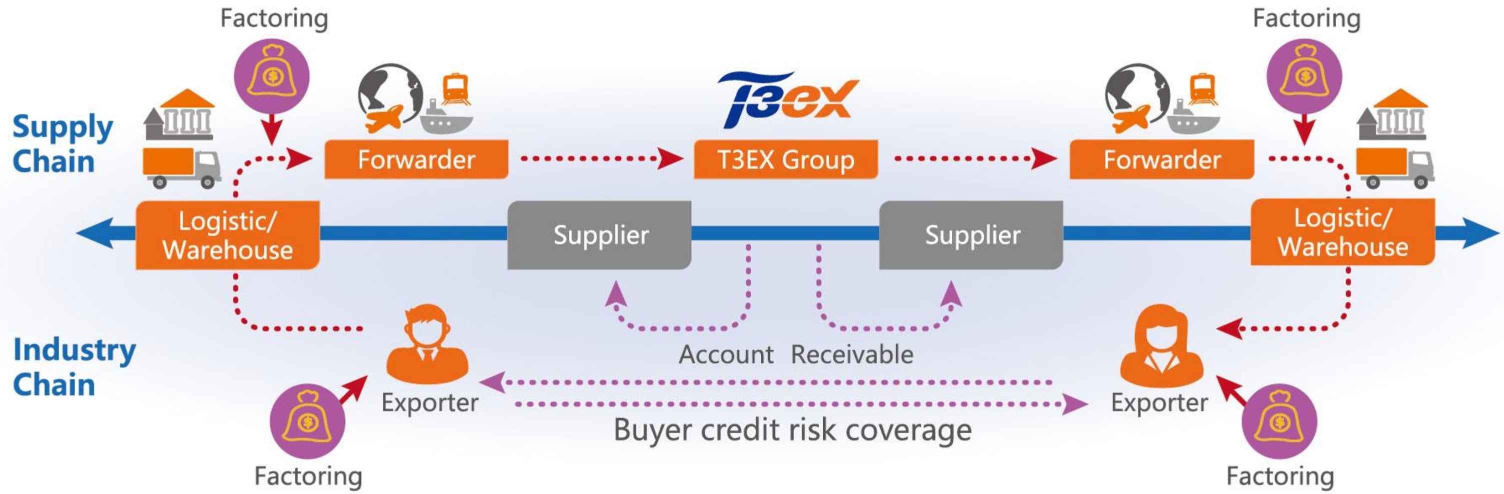
- From 2019, we have been recruiting the sales staff of railway business.

- Strengthen the relations with Europe agents for strategic collaborations.

Develop Supply-Chain Finance

- **Factoring + Export Credit Insurance:**
80% export business in China. We provide our customers export international logistics, factoring, and trade credit insurance for maintaining customers relations, earning logistics profit, and earning factoring profit with lower risks.

- **Develop potential import and domestic logistics business, simultaneously provide customers supply chain finance service, create a win-win profit as logistics flow, information flow, and financing flow are linked.**



Q&A