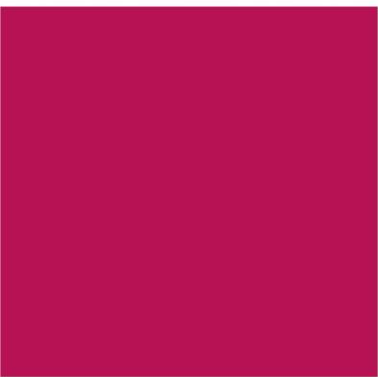




夏都酒店集團
Château Hotels & Resorts

Chateau International Development Co., Ltd.
Reported by: Kelly, Chang / C F O
Date : November 17, 2021



夏都酒店集團
Château Hotels & Resorts

Company Profile

Market profile

Performance

Prospect

Chateau International Development Co., Ltd.

Listed on March 14, 2012 (Code: 2722)

Date of Establishment	September 27, 1995
Address	No.15, Aly. 2, Ln. 40, Shengbei Rd., Hengchun Township, Pingtung Hsieng, Taiwan, ROC
Content of Business	General hotel lodging, restaurant, recreational facilities, beach, travel information service
President	Xie-Toug, Chen
G. Manager	Qing-Qi, Wang
Capital	NT\$1,115,229,610
Number of Employees	442(October, 2021)
Substantial Shareholders	GuanTian Investment & Development Co., Ltd.(29.43%) Chung Shin Development Co., Ltd. (20.16%)

"Customer Oriented" and "People Oriented"

Château insists that the "Customer Oriented" service principle and the "People Oriented" management spirit gives our employees a strong sense of honor and mission for our work, and cultivates within them "active, passionate, happy and thoughtful" properties.

The "workplace-is-home" atmosphere impressed all our employees and inspired us to make such an atmosphere for our customers. It not only closes the distance between them and upgrades employees' self-value, but also creates a natural and sincere image of our hotel. So as to upgrade the domestic leisure industry to have a brand value of starting from the heart.



Company Profile- Company Chronicle



1995~2000

- In December, obtained operating right of Kenting Forest Recreation Area Waterfront from Council of Agriculture, Executive Yuan. In October, Chateau Beach Resort Kenting Hotel was opened to the public and operated officially.

2009

- In August, public offering of stocks approved by Securities and Futures Bureau, Financial Supervisory Commission, Executive Yuan.
- In September, the stock trading was approved by Gre Tai Market and the trading was opened officially on September 17.

2011

- In July, the silver medal of Taiwan TrainQuali System(TTQS) issued by the Vocational Training Bureau of Council of Labor Affairs, Executive Yuan was acquired.

2012

- In March, the application for listing was approved by Taiwan Stock Exchange and Financial Supervisory Commission, Executive Yuan.
- In August, Qualicert Service Certification of SGS Certification was obtained.
- In October, 5-Star Hotel Mark issued by Tourism Bureau, Ministry

2014~2015

- In September, the silver medal of Taiwan Train Quali System(TTQS) issued by the Vocational Training Bureau of Council of Labor Affairs, Executive Yuan was acquired.
- In July, the Food and Drug Administration of the Ministry of Health and Welfare of Pingtung County Government Health Bureau granted HACCP health assessment certification.

2016

- In June, the five-star hotel stamp was issued by the Tourism Bureau of the Ministry of Communications.
- In December, the Vocational Training Council of the Labour Board of the Executive Yuan awarded the Silver Medal for the Training Quality Assessment System (TTQS).

2018

- In April, Chateau Hotel Anping Official opening .
- In July, Fu Lang became a subsidiary of Chateau.

2019

- In July, the Vocational Training Council of the Labour Board of the Executive Yuan awarded the Silver Medal for the Training Quality Assessment System (TTQS).

Company Profile- Product introduction

 Chateau Beach Resort Kenting



 Chateau Hotel Anping



Company Profile - Product introduction



- 🚩 Innovative leisure concept allows travelers to fully enjoy the relaxation of body and mind
- 📍 Kenting- Chateau Beach Resort Kenting



Company Profile - Product introduction

- 🚩 Enjoy the sun, the beach and the ocean, and a relaxing holiday
- 📍 Kenting- Chateau Beach Resort Kenting



PROVENCE HALL

Establishment: 1998

The Pro Pavilion is named after Provence in the south of France. It is a building made of golden and royal blue. It embraces the warm sunshine and the blue sky of South France Provence. The pavilion is connected with the blue and blue of the palm kernel. The ocean is more leisurely



MARBELLA HALL

Establishment: 2003

The Mabeiya Pavilion is nestled in a beautiful beach and ocean. The soft and lustrous colors of lemon yellow and pink are intertwined with the sparkling light of the sea, creating a Mediterranean-like sense of leisure and beauty. Marbella's original meaning of Spain - the beautiful sea, gives people deep thoughts.



POSTANO HALL

Establishment: 2007

Positano is the most beautiful town on the Amalfi coastline in southern Italy. Legend has it that Positano was built by Poseidon, the goddess of love, by Poseidon! There is a warm sunshine, a blue sky, dazzling sea water, and a sway in the blue sky and blue sea. This is also the deep meaning of the Positano Pavilion - the pearl of the coast.

Company Profile - Product introduction



- 🚩 **Enjoy the delicacies of all countries, exotic and precious**
- 📍 **Kenting- Chateau Beach Resort Kenting**



**AEGEAN WESTERN
RESTAURANT**

The journey requires not only good scenery, but also good food to satisfy the hackers. A variety of international cuisine, homemade grills, PIZZA, seafood and other buffet- style food.



ATAMI RESTAURANT

Open with Aegean Western Restaurant, it serves buffet style breakfast and dinner, bringing you a feast of the world. _



**MEDITERRANEAN BANQUET
HALL**

Nestled in the sea and the Chinese antique collection, it offers exquisite seafood dishes, Chinese cuisine, and vegetarian set menus, suitable for wedding banquets, group meetings, and family dinners.



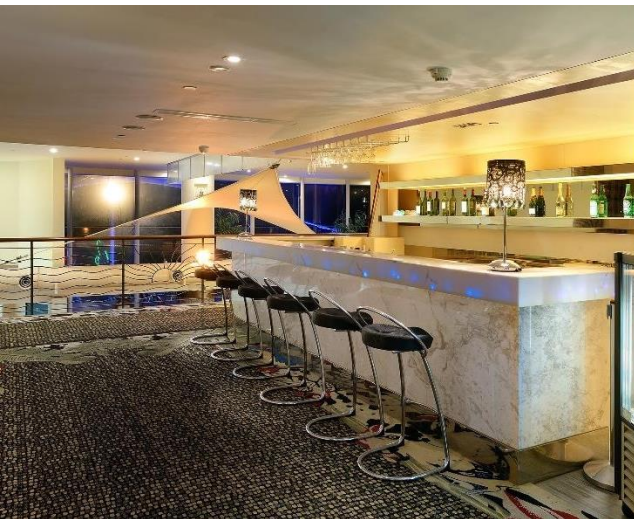
**BEACH-SIDE DINING &BBQ
AREA**

With the orchestra playing, there are many kinds of foods such as barbecue, roast suckling pig and seafood under the stars. Poolside BBQ is available during the summer months.

Company Profile - Product introduction



- 🚩 Enjoy the most leisurely time with friends
- 📍 Kenting- Chateau Beach Resort Kenting



OCEANVIEWCAFÉ

Service Hours : 09:30am~24:00am

Meal Service : 09:30am~23:30pm

Afternoon Service :

10:30am~16:30pm Location :

PROVENCEHALL 2F

Provide Delicate snacks, afternoon tea, light meals, set menus, internet and box service. It is also home to many well-known film viewing



MATISSEBAR

Service Hours : 10:00am~24:00am

Meal Service : 10:00am~23:30pm

Afternoon Service :

10:30am~16:30pm

Location : POSTANOHALL 3F

The open seating space overlooks the lobby and offers exquisite snacks, afternoon tea, light meals, set menus, and bakeries.



BARBADOS BAR

Service Hours : Adjustment of seasonal variations

Location : Outdoor Swimming Pool Area

Swinging the thatched grass, the sea breeze, the beach sea view, sitting in the beach bar to sip multi-national beer, bartending, juice drinks.

Company Profile - Product introduction



Enjoy the independent space, choose a large conference hall, the best choice for academic seminars

Kenting- Chateau Beach Resort Kenting



MICHELANGELO CONFERENCE ROOM

Location : : POSITANO HALL 2F

Separate meeting space for up to 40 medium-sized meeting rooms, providing classroom and theatre style space.



MEDITERRANEAN BANQUET HALL

Location : : POSITANO HALL 1F

The high-profile banquet hall and the banquet service of the guests and guests can provide 250 people meeting space, product display, academic discussion and the best venue choice for various activities.

Company Profile - Product introduction



- 🚩 Enjoy the sun, the beach and the ocean, and a relaxing holiday
- 📍 Kenting- Chateau Beach Resort Kenting



Beach Wedding

Standing in the temple on the beach, exchange vows before the blue ocean. Pure shell beach, white toast sofa, light white spray, perfect moment, summer is the dream for you.



Garden Wedding

The grassy garden next to the waterfront nourishes all kinds of tropical vegetation in the South Sea. Embrace the baptism of the sun, the green, and the ocean



Fira Square Wedding

The Shanmeng Oath Square will have a panoramic view of the bus strait. Relying on the southern landmark of the country, Dajianshan overlooks the 180-degree beach and the swimming pool. Take the day as evidence and the land as the alliance. Here, exchange each other's pledges

Company Profile – Product introduction



- 🚩 Embrace the sea and look at the mountains, challenge yourself
- 📍 Kenting- Chateau Beach Resort Kenting



MARINE ACTIVITIES

Ocean View Swimming
Pool
HobBie Cat
Body Boarding
SUP
Kayak



LAND-BASED ACTIVITIES

Shell Beach
Green Belt Coastal Trail
Ocean View Workout Gym
Sand Crab
Hunting Bow Shooting
Teaching
Beach Volleyball
Woodball
Golf



FAMILY CLASS

Little Star Club
DIY



INDOOR LEISURE

Amusement Park
Leisure Center
Customized group activities

Company Profile – Product introduction



The journey of the intellectual and humanistic city allows travelers to fully enjoy the relaxation of body and mind.



Tainan- Chateau Hotel Anping



Company Profile – Product



Create the most comfortable and comfortable rest, slow down your mind and pace, and explore your own journey landscape

Tainan- Chateau Hotel Anping



Stylish Room

Establishment: 04.2018

Anping Suite | Grand Deluxe Room

The model of the best art aesthetics is based on the style of selected design.



General Room

Establishment: 04.2018

Anping Suite | Grand Deluxe Room
| Château Suite | Deluxe Room

For the most comfortable and comfortable accommodation for travellers, the travellers can enjoy a relaxing space in their rooms to rejuvenate their journey for tomorrow.

Company Profile – Product introduction

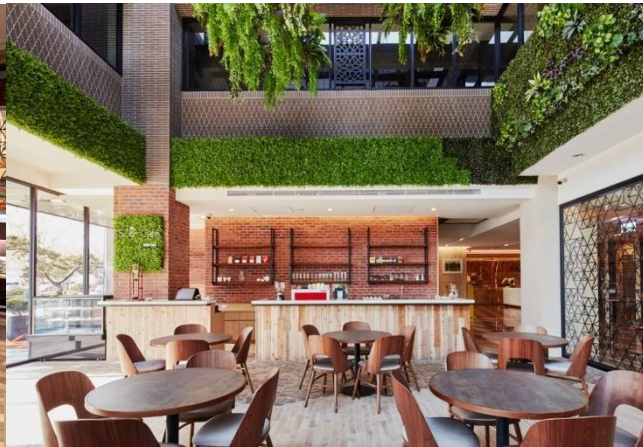
🚩 Enjoy the delicacies of all countries, exotic and precious

📍 Tainan- Chateau Hotel Anping



City Cuisine

With a spacious and stylish dining environment, the City Cuisine Buffet has about 200 seats and live Live singing, which not only provides you with a refined dining atmosphere, but also selects a variety of fresh ingredients from the south of the country. The great Baihui feast meets your discerning taste buds with exquisite taste and rich flavor.



SZU Café

From time to time, freshly baked bakeries, the aroma attracts people to stop, and a cup of finely ground glamorous coffee. In a harmonious and comfortable space, gaze at the lazy afternoon of Fucheng, a cup of warm coffee, away from the noisy city, and enjoy the monologue of contemplation with yourself.



Challewangh Lounge

The industrial-style Challewangh Lounge in the tall buildings of the ancient capital of Tainan, tastes the fashionable night scenes of the old city and ancient memories.



Enjoy the independent space, choose a large conference hall, the best choice for academic seminars.



Tainan- Chateau Hotel Anping



XUAN Function Rooms

Location : 3F

To meet the needs of your family dinner, company meetings, family gatherings or banquets, City Travel Club has designed a mobile compartment with elegant compartments that can be adapted to different spaces. In addition to the box space, there is also a city hall that can accommodate multi-person gatherings as a banquet and conference area, so that you can enjoy the free time and the rich and beautiful time.

Company Profile – Product introduction

🚩 The perfect moment, Chateau is a life dream for you, dedicated to your love partner.

📍 Tainan- Chateau Hotel Anping



Chateau Ballrooms

The solemn and simple space and sincere service, whether it is a touching wedding banquet, a celebration of the end of the year, or a meeting of corporate groups, can be used in a multi-functional Xiadu banquet hall with different needs. Meet every time of warmth and joy.



Wedding Venue

Under the sky to witness the eternal sweet joy, the elegant marriage venue is the best blessing for the newcomers, and each other's moving vows are as warm as the morning sun. Fucheng walks with you to the happy stage of life, leaving a beautiful memory.

Company Profile – Product introduction

🚩 Roaming the ancient city, a relaxed and relaxing holiday

📍 Tainan- Chateau Hotel Anping



Playground

The 200-pyeong jungle design and the two-storey city and FUN space are the only indoor and outdoor swimming areas in the Tainan area. In this safe and fun game space for kids, the children's innocent laughter makes the air full of joy.

GYM

We provide all tourists with a professional and comfortable environment.

My Space

Aside from the hustle and bustle of life, the tired luggage that puts down the journey, the city heart and the space provide you with a sincere and sincere service. Not only will you be able to offer free drinks and snacks to all travellers at all times, but you will be able to recharge your energy and re-enter the city's exciting journey.

Sky Park

Overlooking the fascinating silhouette of the city; embracing the entire city of the city, listening to the centuries-old anecdote of the ancient capital; Feel the unique enthusiasm of the southern warm sun, the city park Sky Park and nature to create the most quiet and comfortable space, let you forget all the troubles in life.



夏都酒店集團
Château Hotels & Resorts

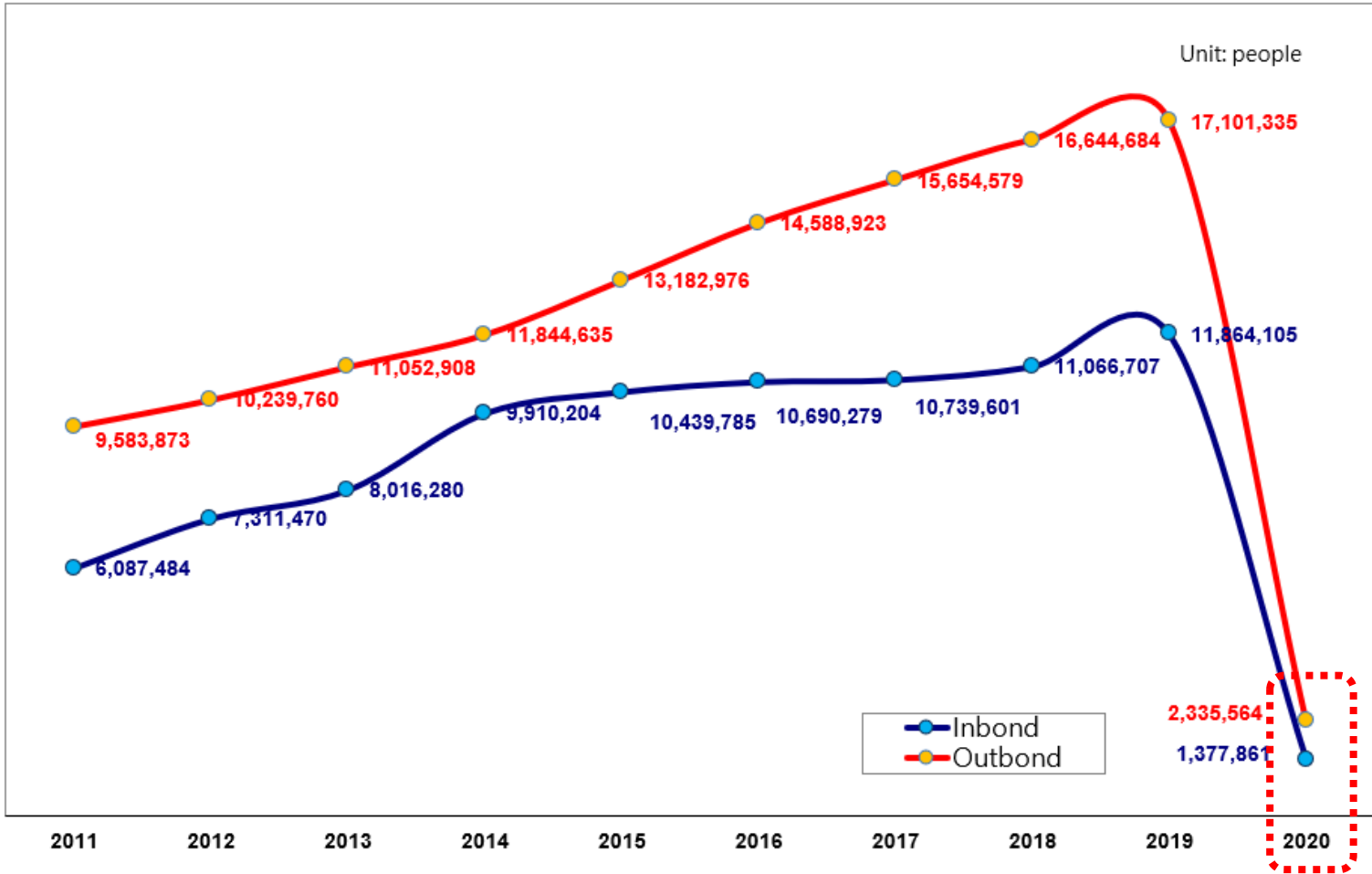
Company Profile

Market profile

Performance

Prospect

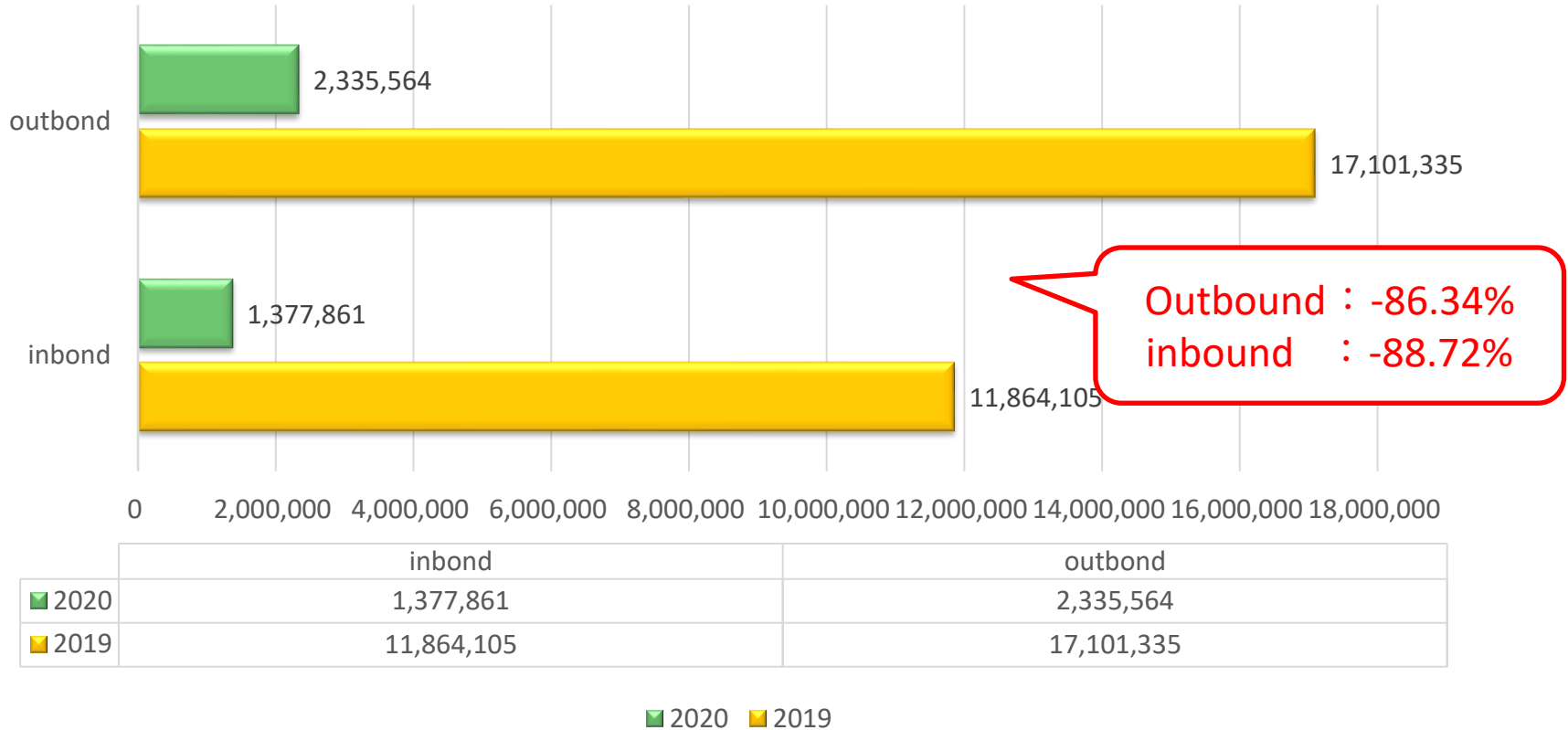
 Number Changes of Visitors who visited Taiwan and Travel by R.O.C. Citizens in the Past Decade



Source: " Tourism Yearly Statement " of Tourism Bureau, Ministry of Transportation Executive Information System

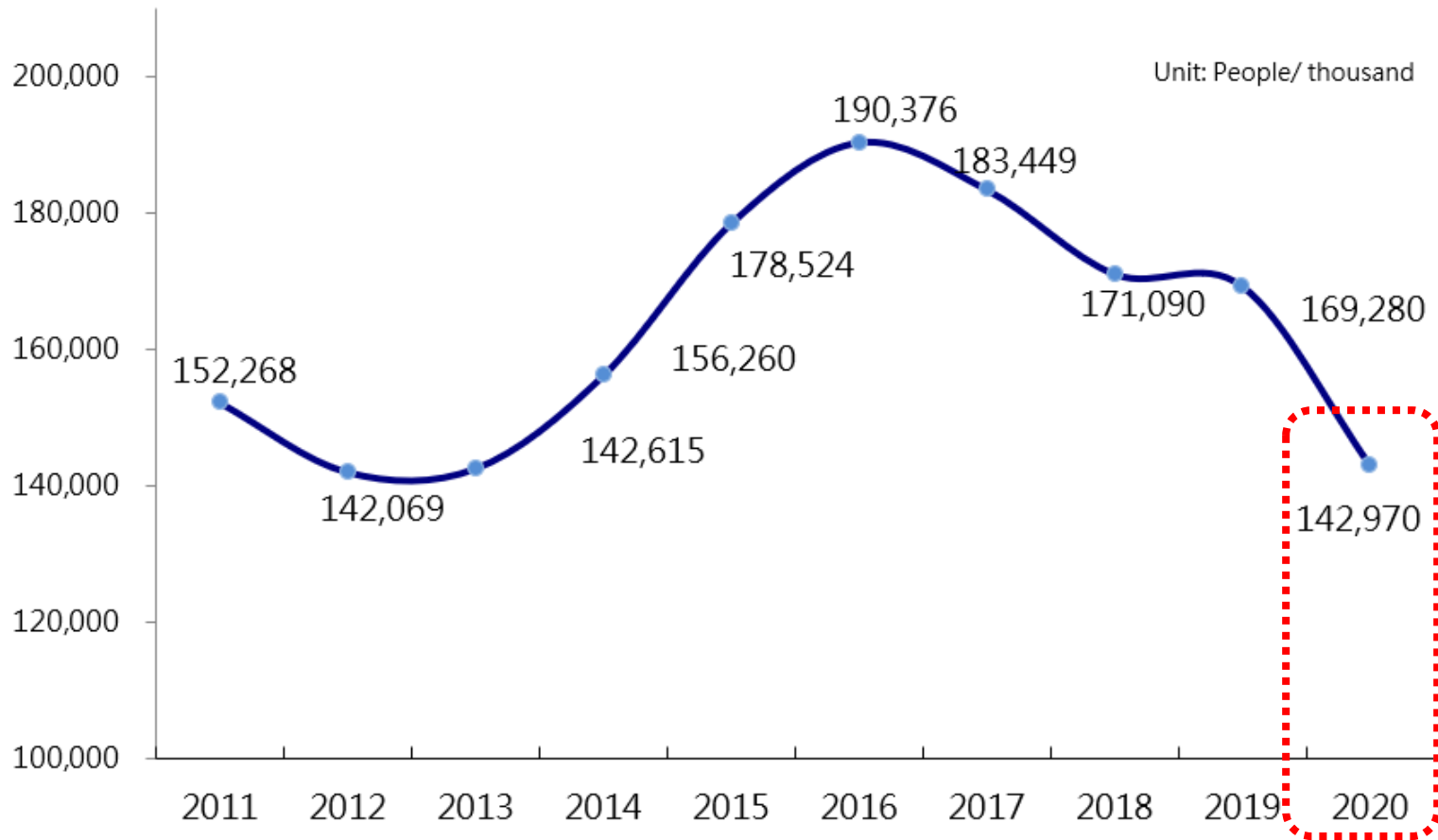


Number Changes of Visitors who visited Taiwan and Travel by R.O.C. Citizens in the Past Decade



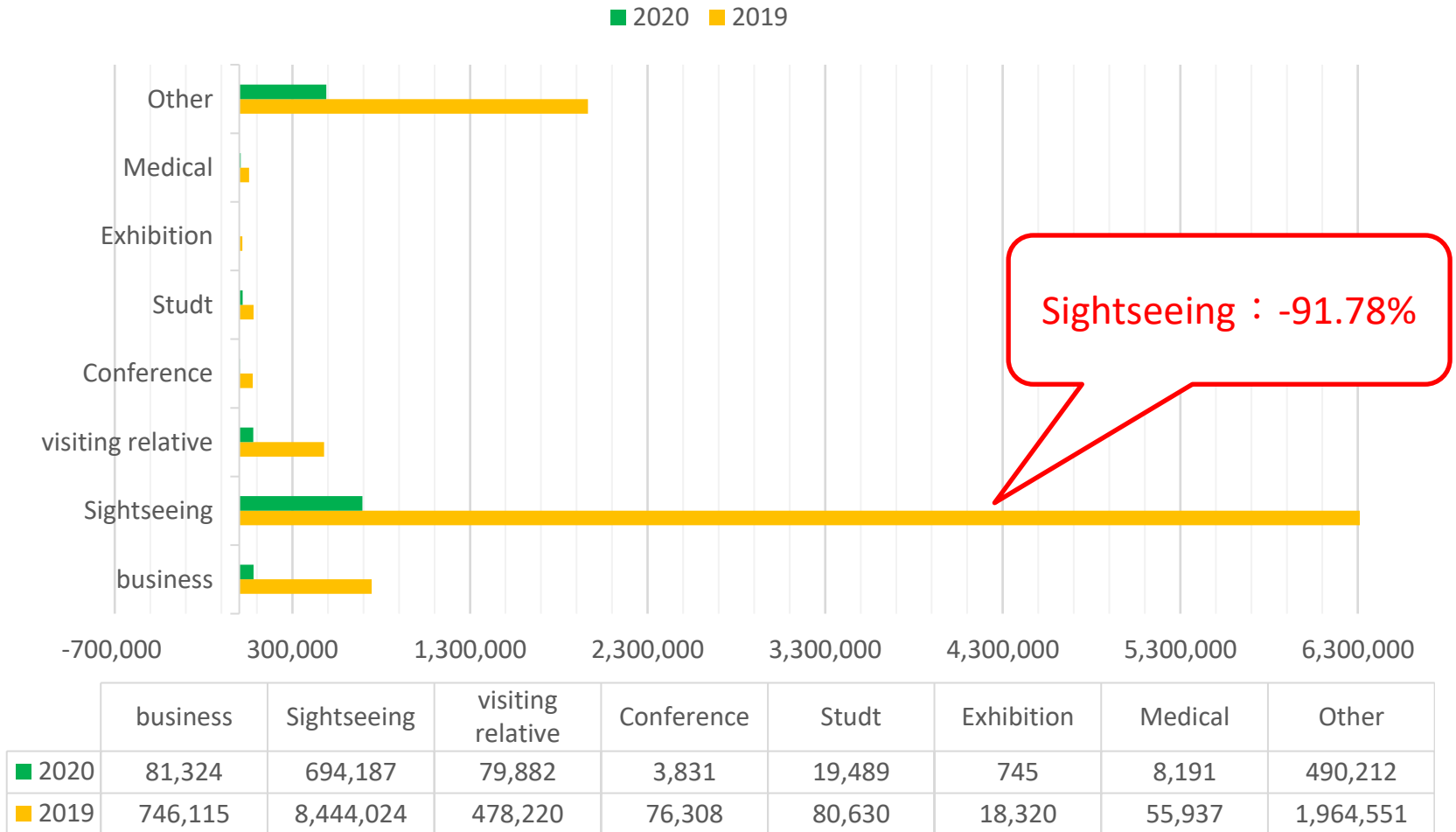
Source: "Tourism Yearly Statement" of Tourism Bureau, Ministry of Transportation Executive Information System

Numbers Changes of Inbound Tourism in the Past Decade



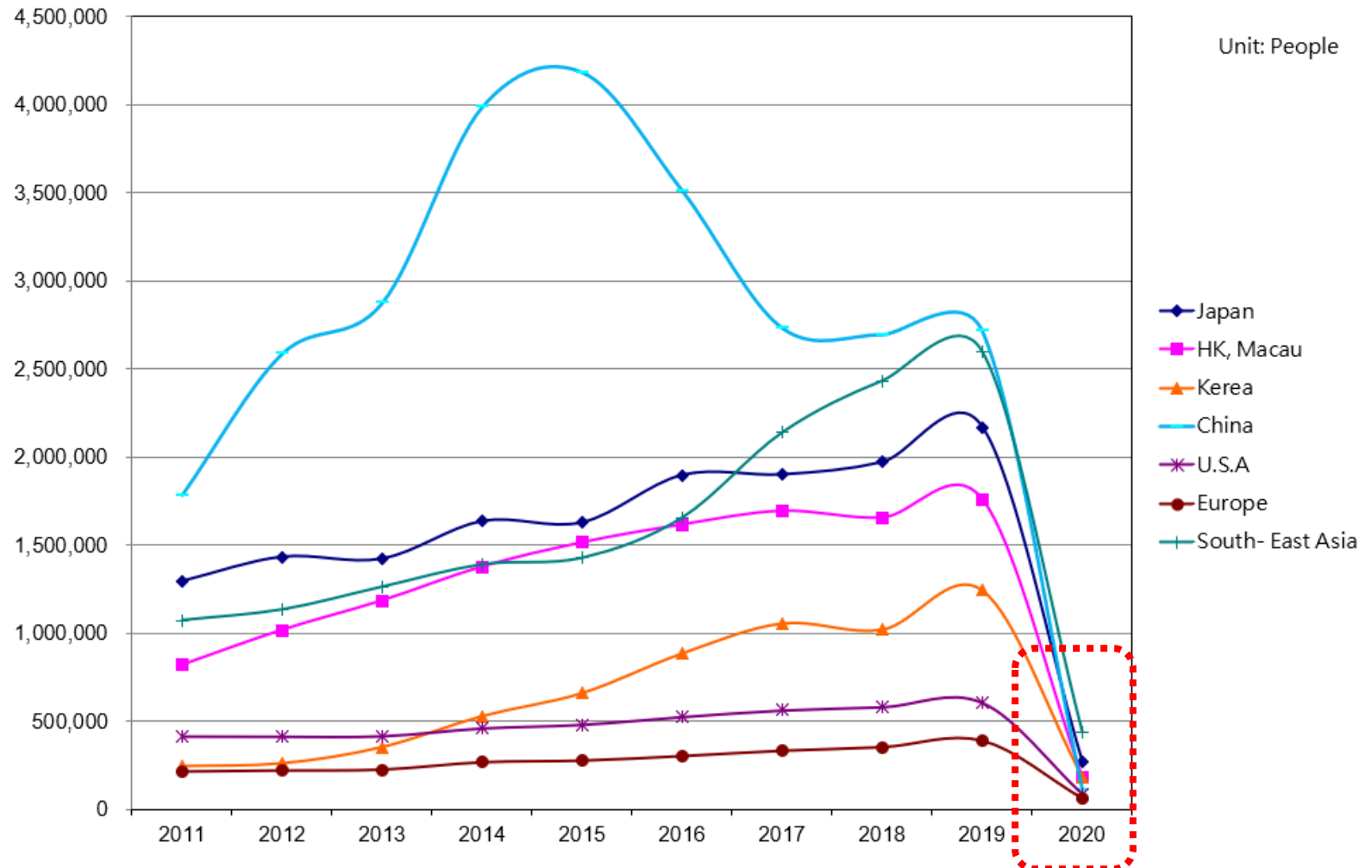
Source: "Tourism Yearly Statement" of Tourism Bureau, Ministry of Transportation Executive Information System

Number and Ratio Changes of Visitors who visited Taiwan by Purpose of Visit in the Past Decade



Source: "Tourism Yearly Statement" of Tourism Bureau, Ministry of Transportation Executive Information System

Growth and Trends of Visitors who visited Taiwan from Main Source Countries in the Past Decade



Source: "Tourism Yearly Statement" of Tourism Bureau, Ministry of Transportation Executive Information System

Tourist hotels operation profile:

2021/01~2021/06				No. of Rooms Occupied & Revenue		
Region	No. of Rooms Occupied	Occupancy Rate	Average Room Rate	Rooms Income	Food & Beverage Income	Total
New Taipei City	55,562	28.39%	3,612	200,688,730	183,065,724	455,378,774
Taipei iCity	482,217	23.97%	3,325	1,603,291,789	4,699,764,118	7,378,302,606
Taoyuan City	122,267	30.47%	3,039	371,545,906	453,921,283	908,059,805
Taichung City	145,255	47.97%	2,453	356,312,036	417,561,373	887,781,771
Tainan City	104,605	50.33%	3,281	343,170,695	327,192,641	736,152,016
Kaohsiung City	213,193	29.80%	2,686	572,703,640	1,094,701,632	1,884,767,451
Yilan County	96,531	44.60%	6,326	610,684,282	451,729,900	1,217,761,536
Hsinchu County	32,731	23.48%	3,198	104,687,859	136,310,368	274,577,160
Miaoli County	14,690	42.49%	2,270	33,340,533	16,935,857	51,213,945
Nantou County	33,371	46.25%	12,968	432,749,867	139,158,015	623,703,702
Chiayi County	19,694	46.10%	5,077	99,992,558	46,032,347	148,608,881
Pingtung County	80,103	45.48%	4,116	329,706,785	68,655,440	414,846,441
Taitung County	70,804	49.14%	3,948	279,534,010	175,788,781	511,828,224
Hualien County	95,099	39.01%	6,244	593,795,339	198,493,337	864,267,812
Penghu County	22,691	30.65%	3,036	68,888,814	70,673,576	155,039,828
Keelung City	13,591	58.86%	2,560	34,794,673	20,350,365	69,858,606
Hsinchu City	32,515	38.63%	2,709	88,082,338	203,738,551	314,356,641
Chiayi City	18,543	28.07%	2,405	44,596,293	70,002,467	119,004,394
Kinmen County	1,750	20.57%	1,454	2,544,423	206,080	2,831,003
Total	1,655,212	32.08%	3,728	6,171,110,570	8,774,281,855	17,018,340,596
YOY	74,294	1.68%	85	411,983,867	27,313,066	233,175,371

Source: “ Tourism Yearly Statement” of Tourism Bureau, Ministry of Transportation Executive Information System

Standard hotels operation profile:

2021/01~2021/06				No. of Rooms Occupied & Revenue		
Region	No. of Rooms Occupied	Occupancy Rate	Average Room Rate	Rooms Income	Food & Beverage Income	Total
New Taipei City	606,876	26.29%	3,083	1,870,972,827	982,663,899	3,415,946,582
Taipei City	1,872,448	32.41%	2,234	4,182,187,740	1,318,362,422	6,363,523,942
Taoyuan City	587,122	30.13%	2,065	1,212,530,479	241,848,083	1,667,320,518
Taichung City	1,336,877	34.32%	2,462	3,292,004,060	677,852,235	4,311,798,414
Tainan City	762,941	37.16%	2,304	1,757,824,538	609,425,352	2,523,732,534
Kaohsiung City	1,175,515	32.90%	1,825	2,145,626,446	443,970,019	2,845,447,981
Yilan County	483,971	31.16%	3,240	1,568,237,736	417,374,236	2,114,725,494
Hsinchu County	64,324	27.66%	3,334	214,469,599	55,111,142	314,947,752
Miaoli County	119,391	29.89%	2,923	348,950,524	130,236,243	531,204,513
Changhua County	140,931	32.49%	2,178	306,933,769	31,517,357	369,766,674
Nantou County	249,148	21.34%	2,720	677,567,059	197,118,137	910,922,406
Yunlin County	132,755	27.29%	1,973	261,872,161	75,452,493	372,215,039
Chiayi County	129,910	28.90%	2,308	299,873,880	53,495,568	368,400,322
Pingtung County	223,404	26.62%	2,604	581,759,752	121,396,666	761,311,811
Taitung County	354,411	25.60%	2,343	830,231,020	180,707,642	1,051,713,006
Hualien County	424,707	27.36%	2,383	1,012,102,975	213,306,552	1,299,806,682
Penghu County	95,322	19.62%	2,149	204,860,975	54,672,870	284,781,899
Keelung City	53,144	22.34%	1,766	93,851,251	14,135,947	130,539,898
Hsinchu City	223,311	36.88%	2,324	519,073,734	236,158,273	839,216,064
Chiayi City	302,240	35.03%	1,927	582,484,356	124,368,377	733,568,115
Kinmen County	72,031	27.44%	2,172	156,480,087	49,455,821	207,980,261
Lianjiang County	6,257	20.92%	1,929	12,070,478	3,453,147	16,503,181
Sub Total	9,417,036	30.84%	2,350	22,131,965,446	6,232,082,481	31,435,373,088
YOY	791,083	0.36%	248	4,000,884,574	637,021,842	4,130,488,875

Source: "Tourism Yearly Statement" of Tourism Bureau, Ministry of Transportation Executive Information System



夏都酒店集團
Château Hotels & Resorts

Company Profile

Market profile

Performance

Prospect



Scenic Tourist Hotels Operating Total Revenue Ranking in 2020



Chateau Beach Resort Kenting

Unit : %

NO.	Name of Hotel	Revenue ratio
1	Fleur De Chine Hotel	14.23%
2	Hotel Royal Chiao-His	12.80%
3	Caesar Park Hotel Kenting	10.26%
4	Château Beach Resort	9.61%
5	Silks Place Hotel, Taroko	9.24%
6	The Lalu Sun Moon Lake	8.86%
7	Hotel Royal Chihpen Spa	7.38%
8	Howard Beach Resort Kenting	7.35%
9	Alishan House	4.36%
10	HOTEL CHAM CHAM	3.33%
	Other	12.57%
	Total	100.00%

Source: "Tourism Yearly Statement" of Tourism Bureau, Ministry of Transportation
Executive Information System

Consolidated Balance Sheet

Unit : %, NTD(thousand)

Balance Sheet	2021/9/30		2020/12/31		2020/9/30	
Total current assets	506,636	18.93	396,500	15.42	367,271	14.37
Total non-current assets	2,169,548	81.07	2,174,300	84.58	2,188,902	85.63
Total assets	2,676,184	100.00	2,570,800	100	2,556,173	100.00
Total current liabilities	400,672	14.97	413,796	16.1	442,671	17.32
Total non-current liabilities	254,820	9.52	184,180	7.16	204,811	8.01
Total liabilities	655,492	24.49	597,976	23.26	647,482	25.33
Ordinary share		-				
Total capital surplus	1,115,229	41.67	1,115,229	43.38	1,115,229	43.63
Total retained earnings	170,663	6.38	170,663	6.64	170,663	6.68
Total other equity interest	442,137	16.52	512,189	19.92	496,180	19.41
Total equity attributable to owners of parent	163,112	6.09	40,673	1.58	(7,821)	(0.31)
Non-controlling interests	1,891,141	70.67	1,838,754	71.52	1,774,251	69.41
Total equity	129,551	4.84	134,070	5.22	134,440	5.26
Total liabilities and equity	2,020,692	75.51	1,972,824	76.74	1,908,691	74.67
Balance Sheet	2,676,184	100.00	2,570,800	100	2,556,173	100.00

Source: The Taiwan Stock Exchange Inc. & Gre Tai Securities Market

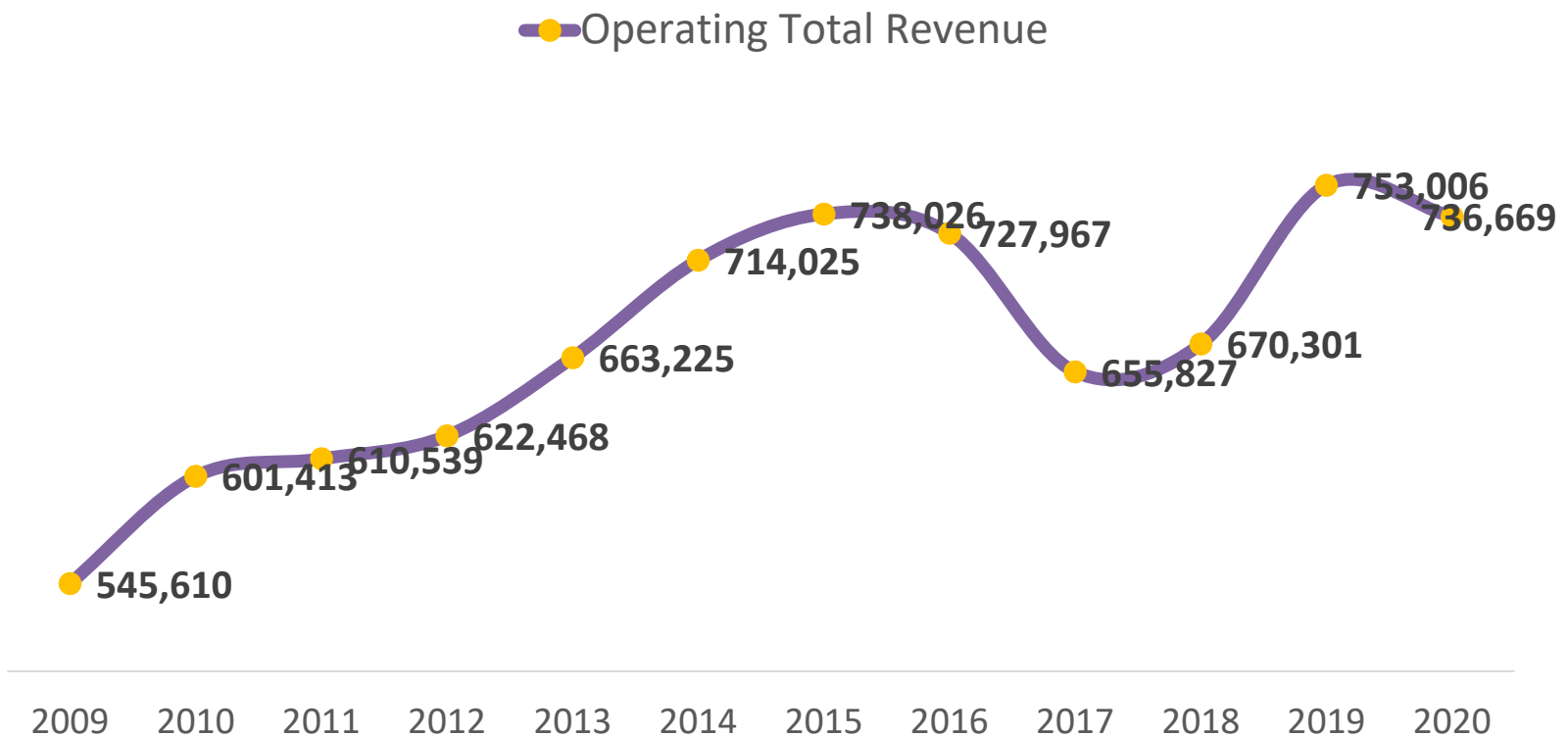
Statement of comprehensive income (Consolidated)

Unit : %, NTD(thousand)

Income Statement	Nine months end September 30					
	2021	%	2020	%	yoy	%
Total operating revenue	389,339	100.00	558,005	100.00	(168,666)	(30.23)
Total operating costs	267,057	68.59	310,180	55.59	(43,123)	(13.90)
Gross profit (loss) from operations	122,282	31.41	247,825	44.41	(125,543)	(50.66)
Selling expenses	122,282	31.41	247,825	44.41	(125,543)	(50.66)
Administrative expenses	161,503	41.48	181,225	32.48	(19,722)	(10.88)
Total operating expenses	4	0.00	0	0.00	4	#DIV/0!
Net other income (expenses)	(39,217)	(10.07)	66,600	11.94	(105,817)	(158.88)
Net operating income (loss)	21,275	5.46	16,137	2.89	5,138	31.84
Total non-operating income and expenses	(17,942)	(4.61)	82,737	14.83	(100,679)	(121.69)
Total tax expense (income)	867	0.22	14,010	2.51	(13,143)	(93.81)
Profit (loss)	(18,809)	(4.83)	68,727	12.32	(87,536)	(127.37)
Profit (loss), attributable to owners of parent	(14,290)	(3.67)	70,919	12.71	(85,209)	(120.15)
Profit (loss), attributable to non-controlling interests	(4,519)	(1.16)	(2,192)	(0.39)	(2,327)	106.16
Total basic earnings per share	(0.13)		0.64		(0.77)	(120.31)

Source: The Taiwan Stock Exchange Inc. & Gre Tai Securities Market

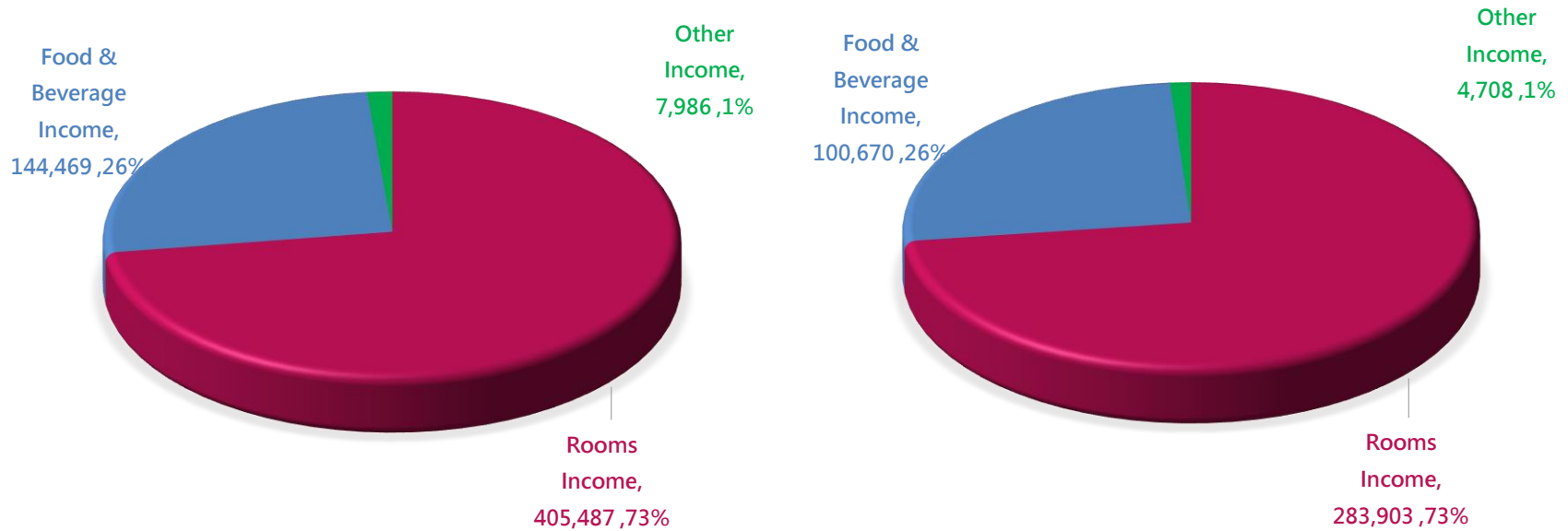
Operating Total Revenue



Source: Chateau International Development Co., Ltd.

Company Profile –Revenue Distribution

 Nine months end September 30 of 2020 and 2021



Unit: NT\$thousand

	Nine months end September 30			
	2020		2021	
Items	Amount	%	Amount	%
Rooms Income	405,487	72.68%	283,903	72.93%
Food & Beverage Income	144,469	25.89%	100,670	25.86%
OtherIncome	7,986	1.43%	4,708	1.21%
Total	557,942	100.00%	389,281	100.00%



夏都酒店集團
Château Hotels & Resorts

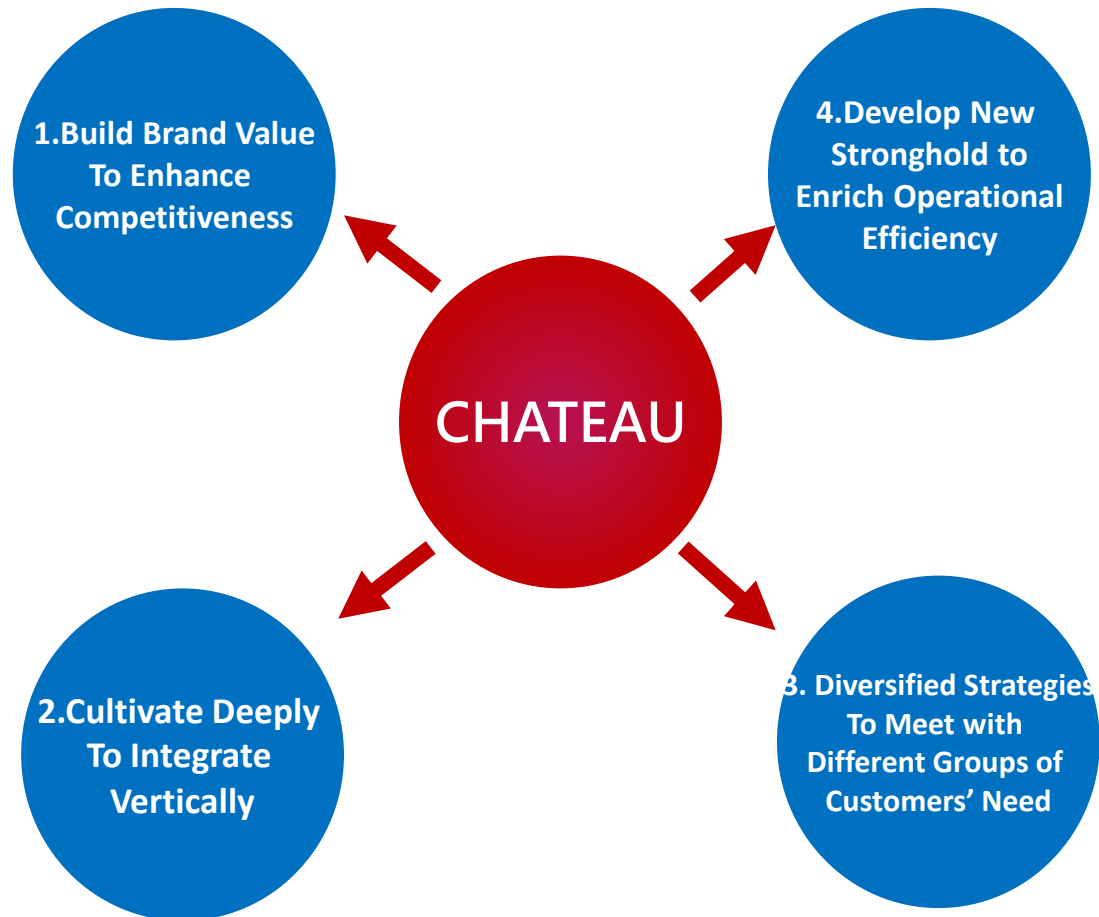
Company Profile

Market profile

Performance

Prospect

Operations Plan





夏都酒店集團
Château Hotels & Resorts

Q&A

