



雲品國際酒店股份有限公司 FDC International Corporation

Code 2748

CFO & Spokesperson :
Kenny Tseng



Introduction

Founded 2012/11/22

Chairman Emile Sheng

President David Ding

Number of employees 785

Paid in Capital NTD 1,058 Million

Fleur de Chine



5 Star Leisure hotel
207 Rooms

Palais de Chine



5 Star hotel
286 Rooms

Off-Site Catering Business



Grand Banquet Halls and
Catering Services
Domestic and
International Restaurants
Palais
Collection Venue Partners

Outsourcing



Star Hotel
Fleur Collection
Palais Collection



Fleur de Chine



金級環保旅館標章



永續旅遊飯店認證



TripAdvisor
旅客最佳評選



工商時報服務業大評鑑
金牌



自行車友善旅館



網路口碑之星
最佳溫泉旅館

台北君品酒店

Le Palais won three Michelin stars
In 8 consecutive years (2018-2025)



5 Star Hotel

BOT of the Taipei City
Government

286 Rooms

4 Restaurants :

- └ 17F Le Palais 140 seats
- └ 6F Cial 70 seats
- └ 6F La Rotisserie 66 seats
- └ 5F Banquet Grand Hall 30 table





Le Palais Abu Dhabi



Gala de Chine (頤品.頤璽)

- Gala de Chine 480 Table
- The largest 360-degree LED surround screen in Asia



Catering Business Event



Off-Site Catering Business



井飯屋 米崙

Palais Collection Partner

- All-inclusive wedding package
- Customized wedding planning
- Wedding planner
- Specialty restaurant operators form alliances
- Airbnb in the catering industry
- Through banquet platform matchmaking, profit-sharing with venue providers reduces the heavy burden of rent.

The Michelin three-star Le Palais Chinese Restaurant is expanding internationally, making its debut in Abu Dhabi, UAE.



- 「Le Palais Chinese Restaurant」 has been invited to establish its first overseas branch in Abu Dhabi, the capital of the United Arab Emirates, slated to open in 2026 H2.
- The establishment will feature 150 seats across a two-story layout, offering uninterrupted panoramic ocean views. The venue includes four to five private dining rooms designed with Chinese aesthetics, spanning both indoor and alfresco areas. Targeting the luxury segment, the estimated average spend per guest is projected to be between \$300 and \$350, in line with premium dining standards in the UAE.



Palais Collection

- Tamsui Jialu
- Taoyuan Royal Wedding
- Lancaster House Taichung
- Vakangan Hot Spring Park
- ILLUME' s Food and Beverage and Banquet Operations
- Argo Yacht Club
- Taichung City Hall
- Le beaujour
- Grand Victoria Hotel: Food, Beverage, and Banquet Operations(2026/3/1)
- Fangting at Taichung Center (2026/7/25)
- TainanYi Le Anping (expected in 2027)
- Taichung Dakeng Scenic Area 「Boutique Banquet Hall」 (2027年Q1)



Star Hotel



Fleur de Chine Hotel Hangzhou(2026 H2)

Fleur collection

- Machiya Posong (open on 2025/2/15)
- Sokali·Maho(open on 2025/7/1)
- Vivir Jiaoxi (2026/5/1)
- "Guan Yu Yun Jian" Villa Resort – Vedan Hot Spring, Taichung (Expected in 2026 H2)
- Nantou Puli Fuxing Hot Spring (expected in 2027)
- Chiayi "Villa Resort Luxury Glamping Retreat" (Expected in 2027)
- Taichung Deguang Eco-Healing Forest Villa Resort (expected in 2028)

Outsourcing Management : Star Hotel

委託經營案: 雲品酒店 杭州

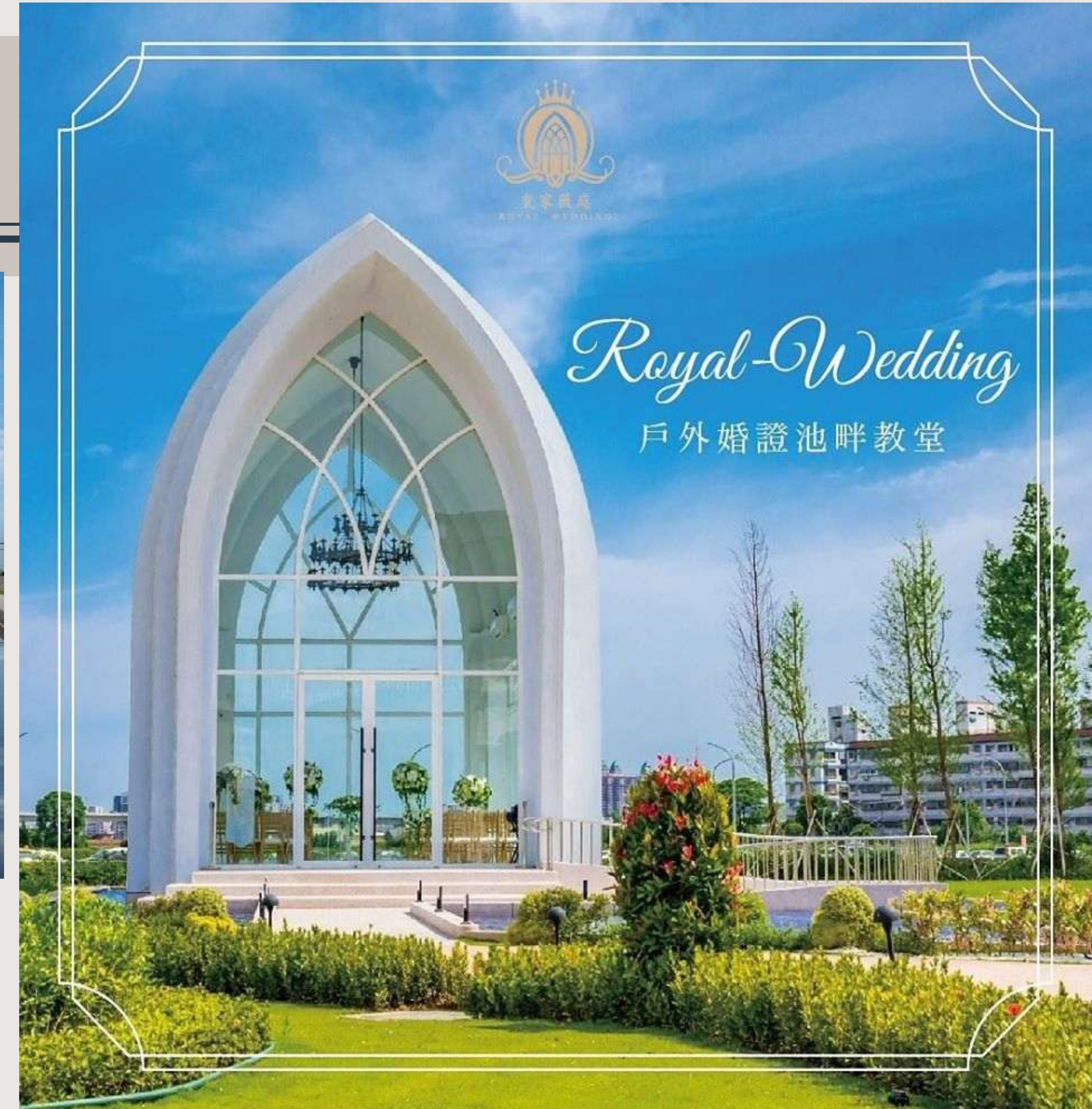
- Expected to commence operations in 2026 H2
- The contract term is 25 years, starting from the hotel's official opening.
- Located in the 45-story TCC China Operations Center—Hangzhou Gongliang Tower, the property has earned prestigious international certifications including LEED (Leadership in Energy and Environmental Design) and WELL Building Standard. This modern skyscraper integrates green energy efficiency, smart offices, leisure, and retail into one comprehensive complex.
- Fleur de Chine Hotel Hangzhou is designed around the cultural aesthetics of Italy. Its 190 guest rooms are themed by iconic Italian cities—Rome, Florence, Venice, and Milan—across different floors. Dining options include a Chinese restaurant, an Italian restaurant, an all-day dining venue, and a lobby café. Additionally, a rooftop bar is planned, offering panoramic views of the majestic Qiantang River.



Outsourcing Management : Palais Collection

Outsourcing Operating Service

FDC has officially taken over the outsourcing agreement with Royal Wedding the top wedding banquet restaurant at Taoyuan and FDC is the first one to providing outsourcing operating service at banquet market.



Outsourcing Operating Service

- Operation and management of the catering and banquet business of ILLUME Hotel (formerly Dynasty Hotel Taipei)
- Partner with Sunrider
- The first case in which a tourist hotel outsources all catering items in the hotel
- Management includes : Sunny Buffet (16-story high-ceilinged space, which can hold outdoor banquets and wedding ceremonies)

International Hall (85 Tables)

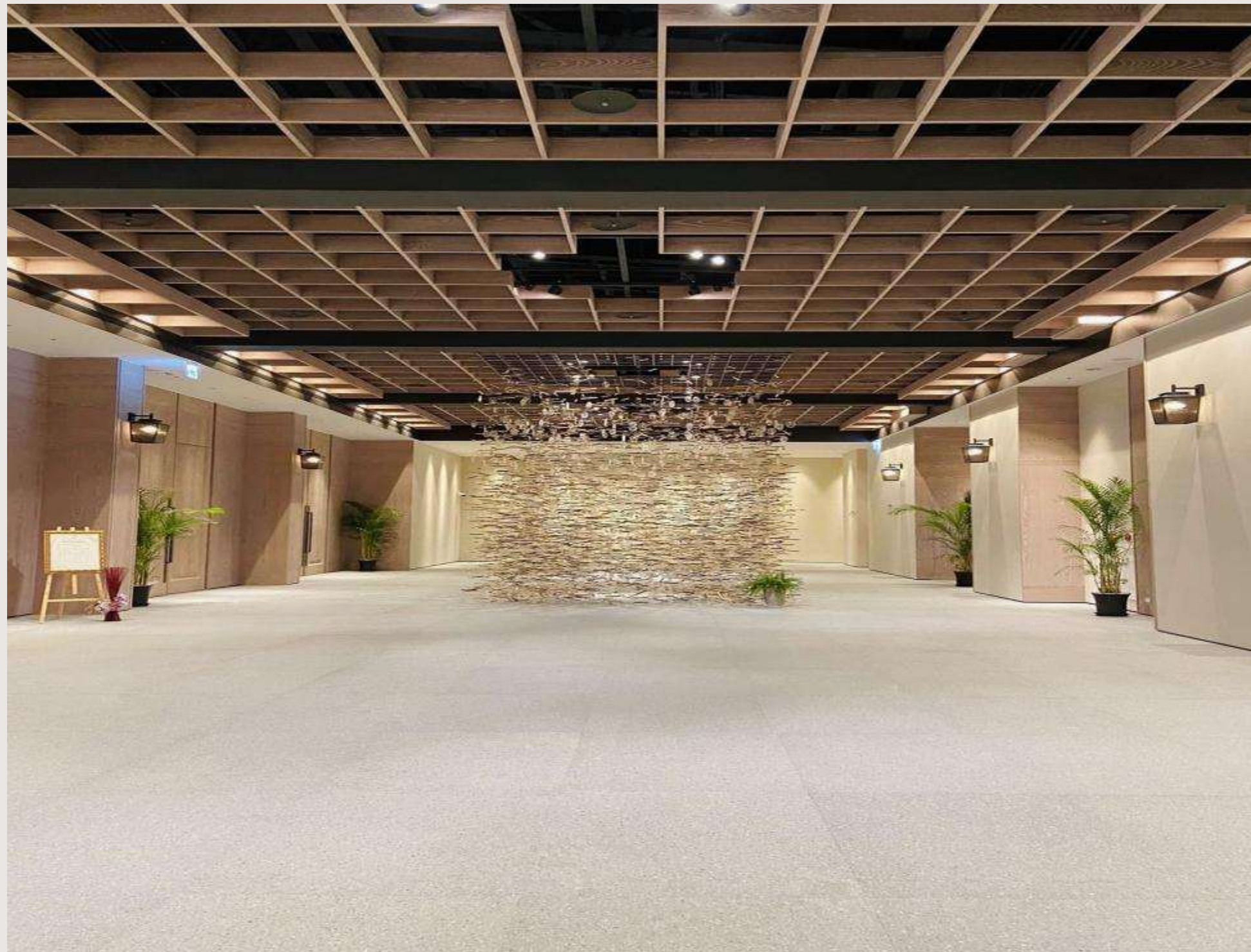
Multifunctional conference banquet center (35~40 Table) : press conference presentation

VIP Pavilion (13 independent meeting rooms): Rotary clubs, Lions clubs and other business groups activities



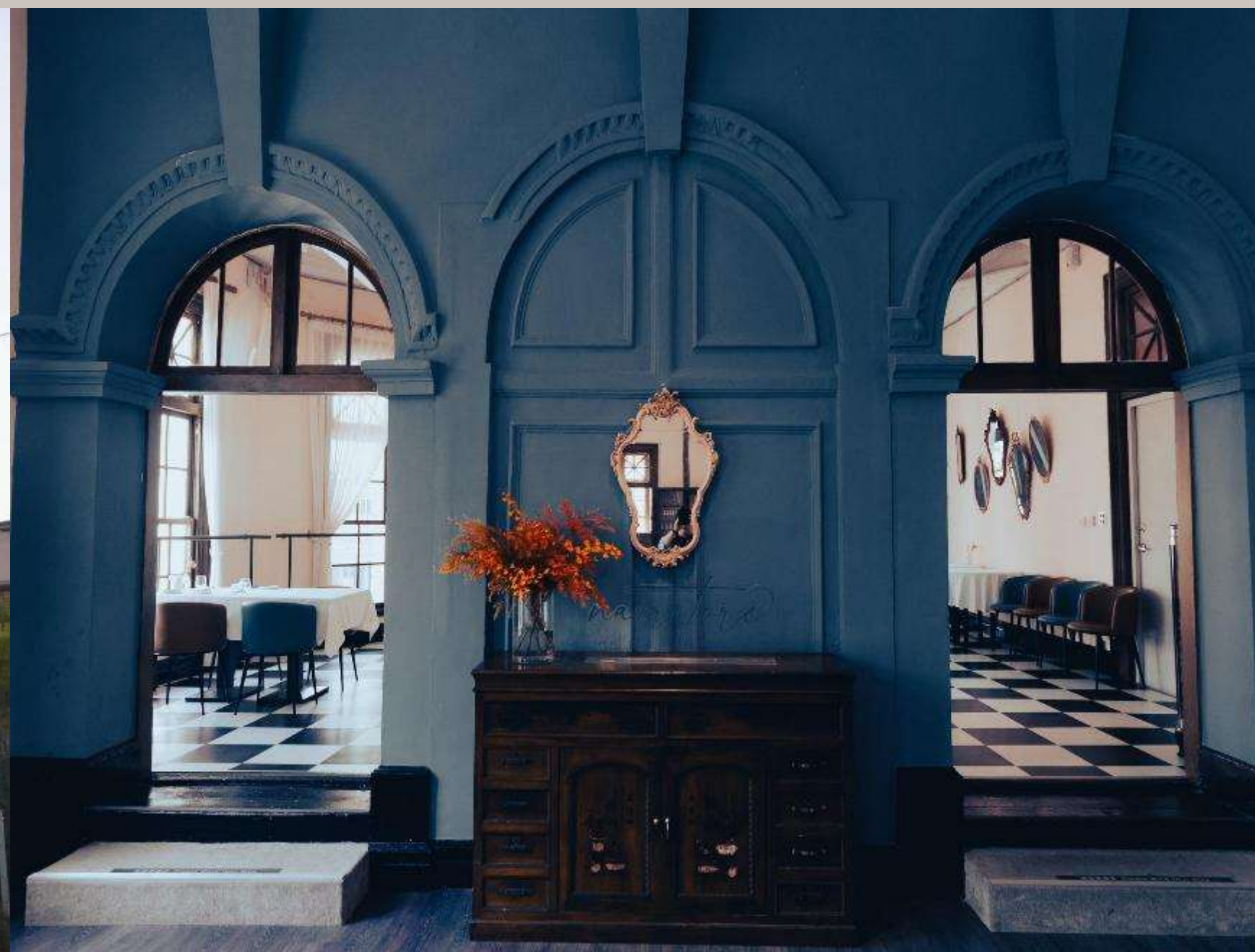
Outsourcing Operating Service

- Expand to top-class banquet market in Taichung Lancaster Houseng
- Specializing in Michelin-star cuisine and private house cooking services in the central region
- Introduce the top-level services of the Michelin three-star service team and culinary team of Palais de Chine, target the high-end catering customers in Central Taiwan, and challenge the new high price of banquet tables in Taichung.



Outsourcing Operating Service

"Taichung City Hall (Happiness Manufacturing Factory) is a designated historical monument showcasing an eclectic fusion of Japanese Tatsuno and Western Baroque styles. The interior features a sophisticated mix of European-style long wooden tables, antique cabinets, and elegant crystal chandeliers. With contemporary floral arrangements, white linens, and lake-blue velvet seating, the venue delivers a refined retro ambiance that celebrates the intersection of heritage and modernity."



Outsourcing Operating Service

Le Beaujour

Located in the Zhuo Feng Building on Nanjing East Road, Le Beaujour is the first project in Taiwan designed by RDAI, the renowned design firm behind Hermès retail spaces. The venue embodies a meticulous pursuit of design excellence, seamlessly integrating art, culture, and refined aesthetics. The restaurant interiors are crafted by New York-based designer Lillian Wu in a Modern French style. A sophisticated, understated ambiance reminiscent of a Parisian residence is created through a palette of silver, white, and grey, enhanced by minimalist French sofas and soft lighting—evoking the atmosphere of an elegant French salon.



Outsourcing Operating Service

Taitung 「Tea House 1917」 Opened in July,2025

- The sole remaining wooden train engine shed among the three major depots in Eastern Taiwan (Hualien, Yuli, and Taitung) was built during the Japanese colonial period and once served as a vital center for train repairs. Today, this wooden structure has been transformed into a new venue that integrates history, art, and gourmet cuisine, allowing travelers and local residents to savor classic Michelin-starred flavors within this cultural landmark.



Outsourcing Operating Service

Grand Victoria Hotel

Effective March 1, 2026, we will launch a strategic partnership with Grand Victoria Hotel, encompassing its banquet operations and Chinese restaurant. By leveraging the 'Palais de Chine Collection' integrated booking platform, this collaboration aims to redefine the premium banquet experience in Taipei's Dazhi district. The project includes comprehensive upgrades to banquet interiors and the enhancement of outdoor wedding venues, with the goal of establishing the property as Taipei's most iconic themed event destination.



Outsourcing Operating Service

Fontane Road Manor

- Centering its core positioning on outdoor forest aesthetics and high-end customized wedding banquet services, the manor features a breathtaking "Glass Chapel" nestled within the woods. This venue serves dual functions for both wedding vows and private dining/reception suites, blending design details of lush forest surroundings interwoven with European-style streets.
- The culinary team from Palais de Chine Hotel, which has been honored with Michelin Three Stars for multiple consecutive years, has been introduced to the manor, bringing world-class culinary techniques and the ultimate spirit of hospitality to Taichung.
- Currently, bookings have surpassed 160 events and exceeded 4,000 tables, with order visibility extending into the fourth quarter of 2027. The flagship package, priced at NT\$21,990 + 10% per table, accounts for 75% of the total order volume.



Outsourcing Operating Service

「Yi Le Anping Wedding Estate」

- Designed by the avant-garde design team SAND, originating from the world-renowned architect Kengo Kuma's office, this 1,300-ping estate features a dining and banquet space capable of accommodating 400 seats, two wedding ceremony halls—one outdoor and one indoor—as well as two standalone, luxury Villa bridal suites equipped with private outdoor courtyards and living rooms. The surrounding landscaped hills will usher in a new era of top-tier dining and hospitality services in the Greater Tainan area.
- The operation is scheduled to begin in 2027.



Outsourcing Management : Fleur Collection

Machiya Posong

Japanese-Style Dormitory Cluster, Beiting, Taitung City

- 10 boutique Japanese-style youth hostels (Opening 2025/2/15)
- 7 standalone traditional Japanese machiya houses (Opening 2025/2/15)
- Dining Concepts : Yuciren (Opening 2025/2/28) 、 Beiting Donburi House (Opening 2025/7/1)



Outsourcing Operating Service

「Sokali · Maho」

- Wulai Red River Valley Park, New Taipei City, covers an area of 6,292 pings and has the reputation of Little Taroko. The park is planned to have 7 single-family villas with hot springs, and equipped with catering facilities and 200 seats for outdoor dining
- A hot spring room for two people costs NT 18,000-38,000 per night
- Open on 2025/7/1



Outsourcing Operating Service

Vivir Jiaoxi

- Maintaining the original Zen aesthetics and architectural philosophy while pivoting toward operational and service excellence.
- Introducing the industry-first "One Night, Two Toasts, Three Meals" concept, infused with Michelin-caliber culinary DNA. This represents a pivotal step in FDC's expansion into the "Slow Travel" market.
- 31 guest rooms featuring 7 distinct room types
- opening is scheduled on May 2026.



Outsourcing Operating Service

「Fuxing Hot Spring, Puli, Nantou」

- Signed a contract with Xingyue Real Estate Development to establish a presence in the Fuxing Hot Spring area in Puli, Nantou. The project will develop six hot spring villas over an area of 1,300 ping, along with accompanying outdoor banquet facilities, indoor dining spaces, and a decorative garden. Planning and operational management will be conducted.
- opening is scheduled for 2027



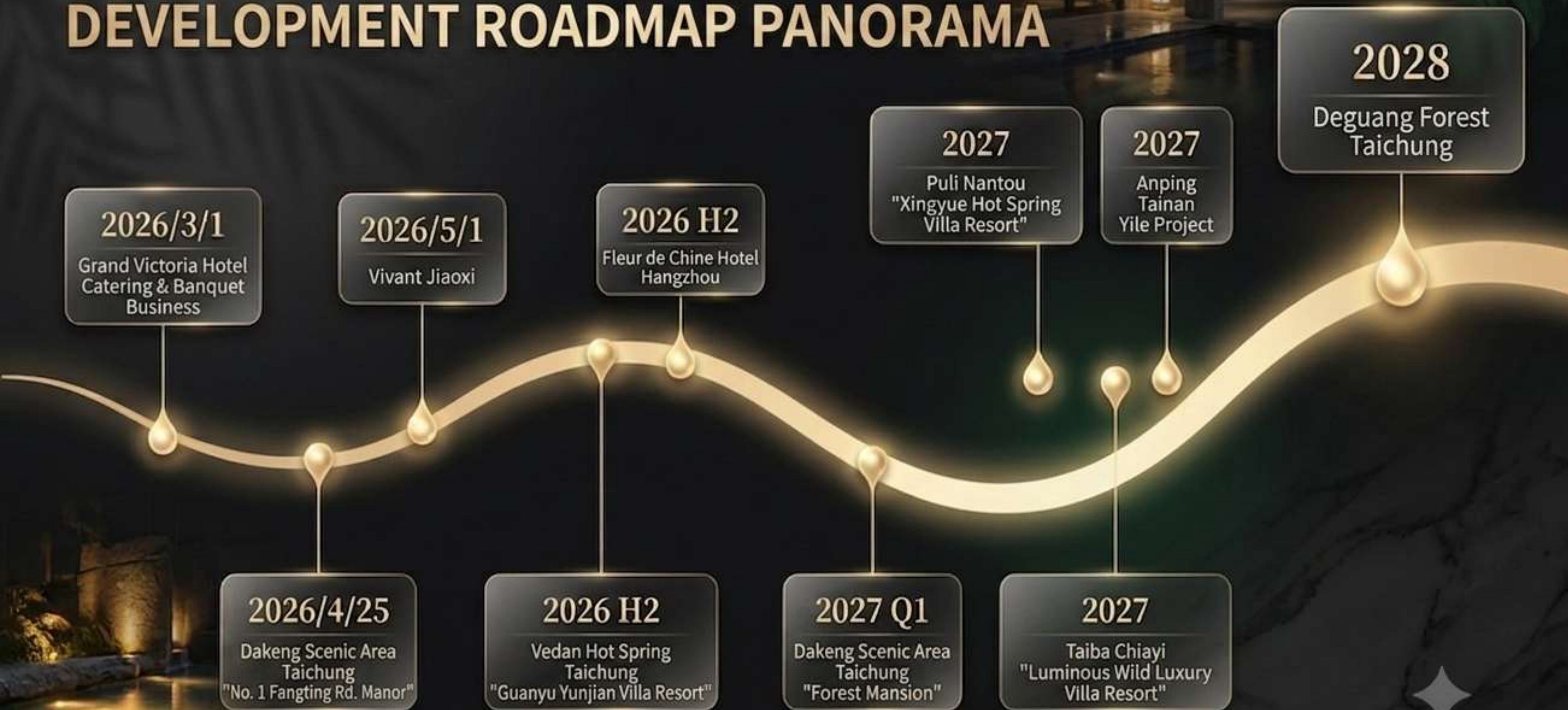
Outsourcing Operating Service

「Villa Resort Luxury Glamping Retreat」

- Guang Yu International has partnered with FDC International Hotels Corporation to jointly develop the “Chiayi County Micro Cultural and Creative Park” adjacent to the Southern Branch of the National Palace Museum in Chiayi. FDC has been entrusted with the operations and management of a 9.9-hectare lakeside Villa estate featuring 32 waterfront villas. The Michelin-starred culinary team under FDC will also oversee the on-site restaurant, offering exquisite dining experiences.
- This is Asia’s first “Villa Resort” luxury glamping retreat, featuring a 20,000-square-meter surf and water adventure park. Positioned as the “Hermès” of resort tourism, the project aims to redefine the landscape of the high-end travel market.



RIVER OF MOMENTUM: 2026-2028 DEVELOPMENT ROADMAP PANORAMA



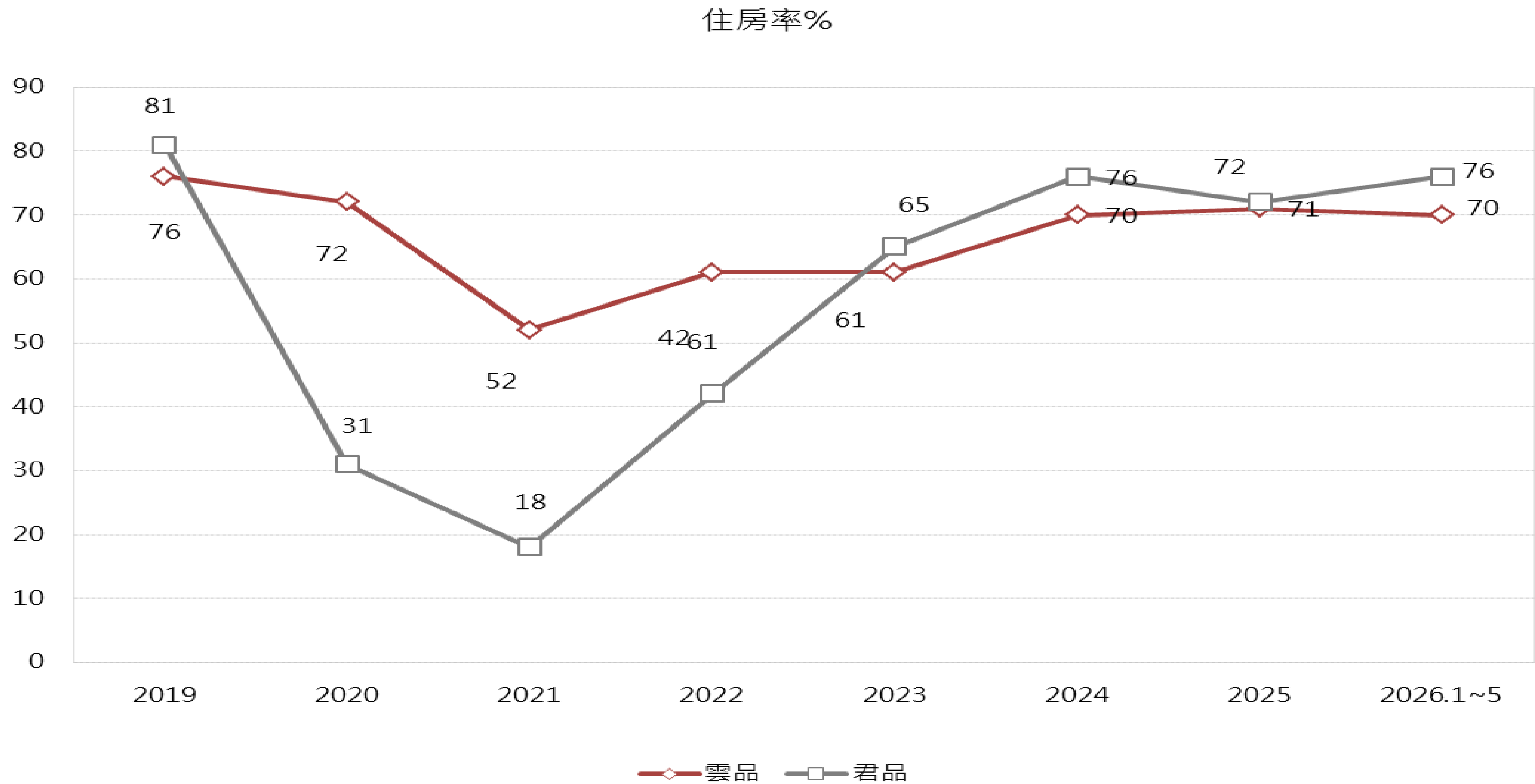
Operation Overview and Prospects

Income Statement

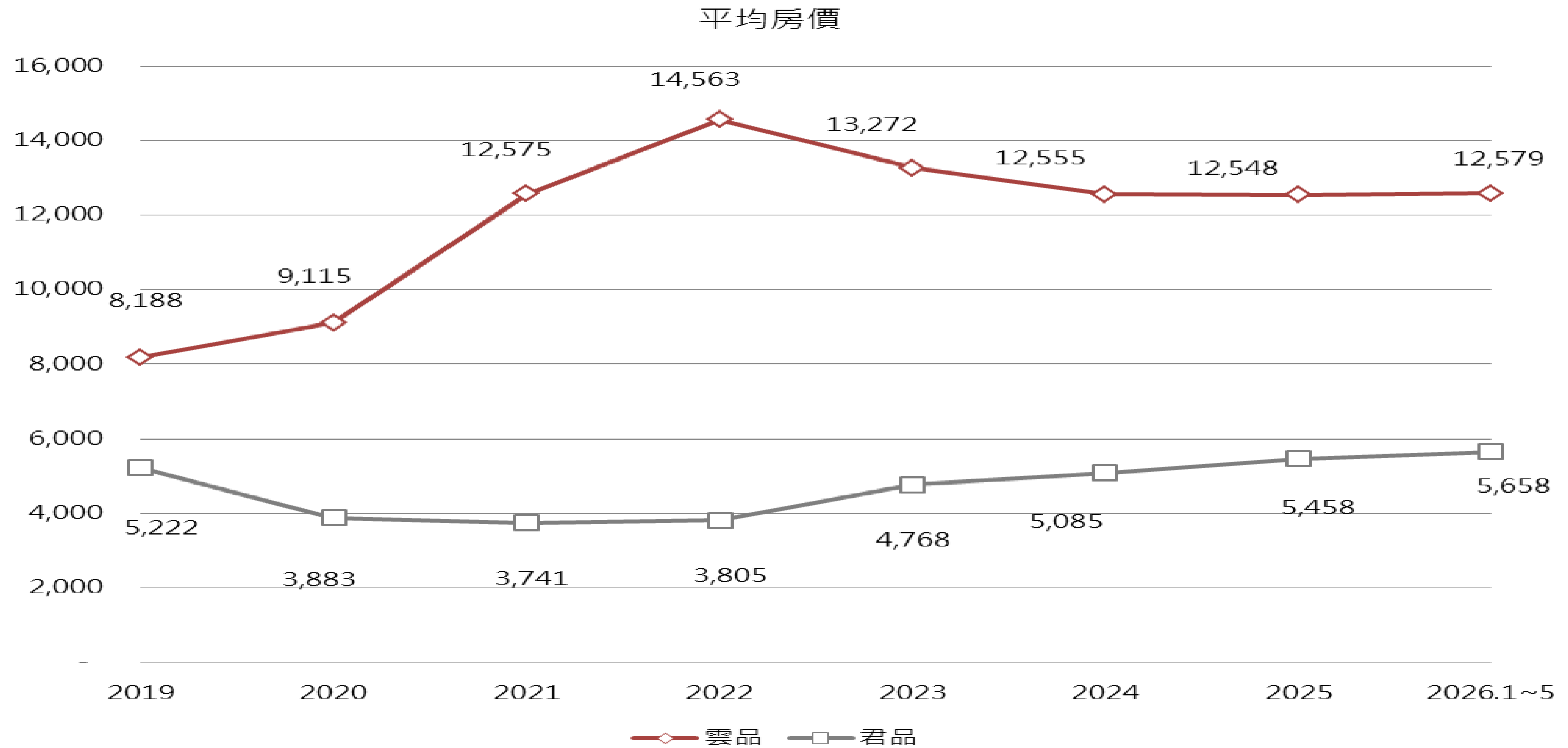
Unit : Thousands of NTD , %

Year	2025	%	2025Q1	%	2026Q1	%	YoY %
Revenues	\$2,424,910	100	\$740,093	100	\$776,929	100	5
Costs	1,645,797	68	490,843	66	510,402	66	4
Gross profit	779,113	32	249,250	34	261,527	34	5
Expenses	494,838	20	130,666	18	136,671	18	5
Net Income	289,707	12	135,607	18	124,124	16	-8
Net Income after Tax	229,058	9	108,485	14	99,299	13	-8
EPS	2.17		1.03		0.94		-9

Room Analysis



Room Analysis



Revenue Contribution by Four Major Business Segments

營收佔比	2025	2024	2023	2022	2021	2019(疫情前)
日月潭雲品溫泉酒店	38%	37%	37%	46%	50%	30%
台北君品酒店	39%	38%	38%	33%	37%	45%
館外餐飲	14%	16%	17%	14%	9%	25%
委託經營管理	9%	9%	8%	7%	4%	0%

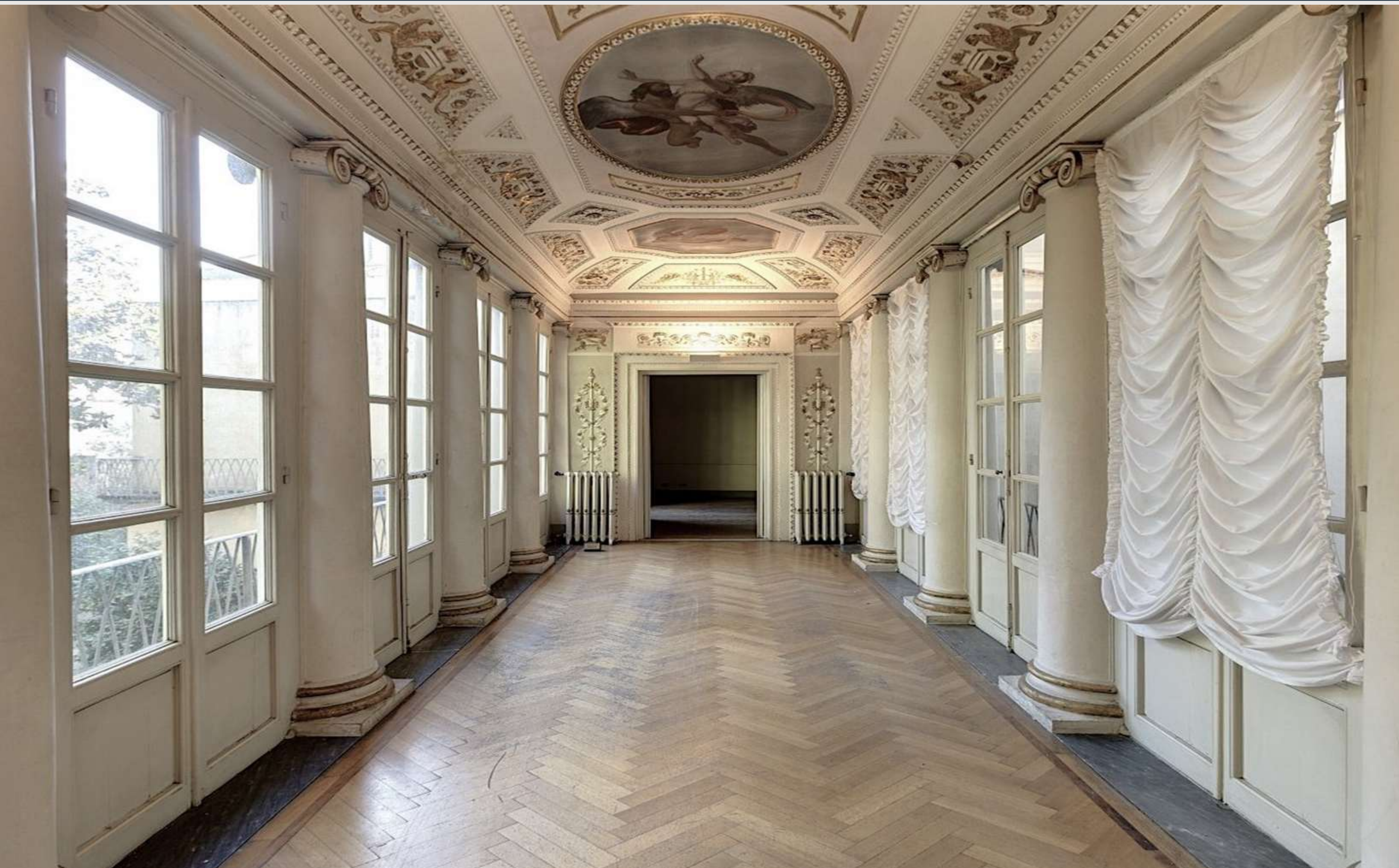
Post-pandemic future outlook and development plans

Medium and long term: :

- Sustainable Tourism: Continuing to Promote Sustainability and CSR
- Make adjustments to the development direction of the future industry, such as the review of new business models and strongholds
- International Layout: Development and Outsourced Management of Overseas Bases
- Actively expanding entrusted and collaborative management projects

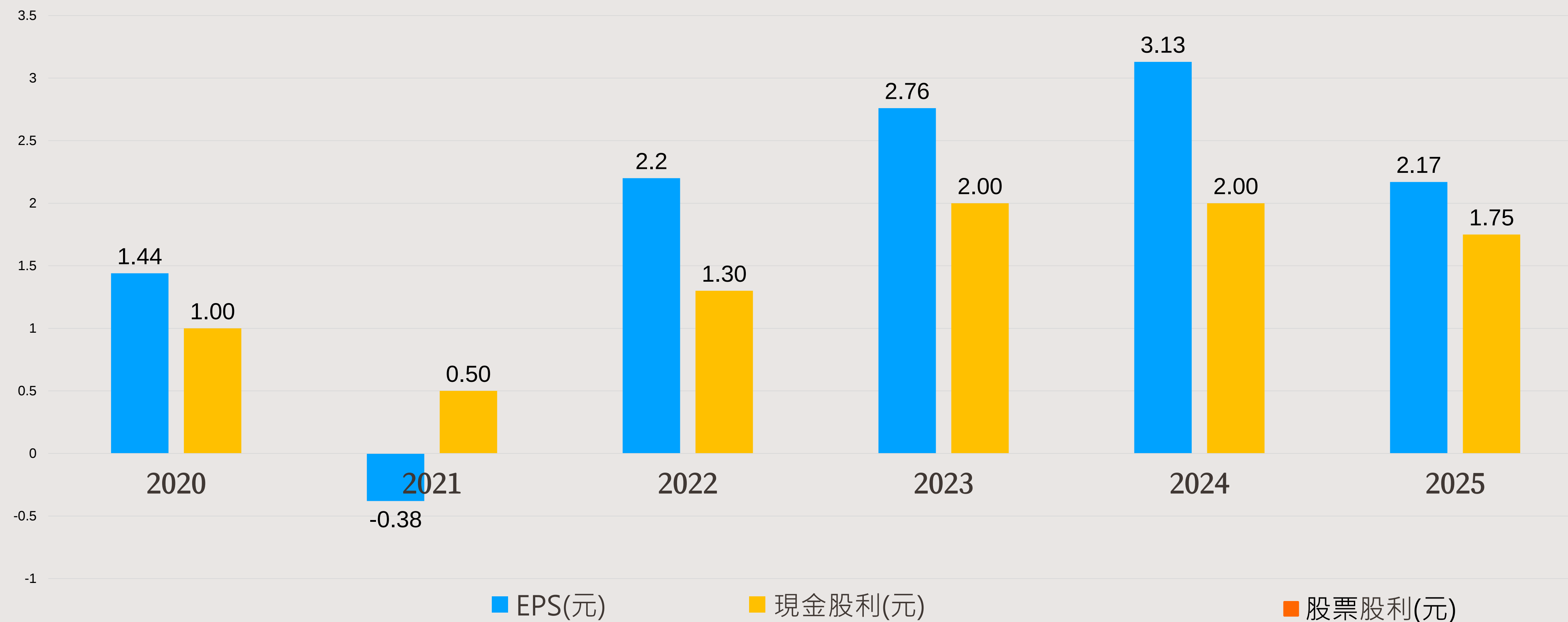
Italian Real Estate Palazzo Vivarelli Colonna

- Through its 100% subsidiary, Sine Qua Non S.R.L., the company acquired the Italian property Palazzo Vivarelli Colonna.
- The acquisition amount is EUR 16.5 million, with an estimated construction cost of EUR 28 million.
- The development will adopt a mixed-use model, combining a hotel, serviced apartments, and a boutique shopping center to create a multi-functional property.



Dividend Policy

Stable Cash Dividend Allocation Policy



永續發展 ●————

華品
國際

————● 企業社會責任

————● 環保愛地球

Enviroment

- CU-GSTC 全球永續旅遊認證
- 行政院環保署-金級環保旅館驗證
- 交通部觀光局-星級旅館環保智能之星
- 經濟部水利署-節約用水績優單位及節水達人商業組優等
- 行政院環保署-國家企業環保獎 銀獎
- 內政部建築研究所 綠建築標章 鑽石



Corporate Governance

- 保障股東權益
- 提升資訊透明
- 強化董事會職能
- 發揮監察人功能
- 尊重利害關係人權益
- 誠信經營

Implementing ESG



- 積極參與及贊助社會公益 –
 - 南投縣政府/早泳會、協辦日月潭國際萬人泳渡嘉年華
 - 日月潭風景管理處美麗永駐、日月潭淨潭活動
- 環保愛地球 - 停止供應寶特瓶礦泉水、2020年1月起不主動提供一次性沐浴備品

Social Responsibility



First in the Tourism and Service Industry: Implementation of a 3-Day Weekend Policy

Strategic Implementation of the 4-Day Workweek (Effective September 2024):

- Increased recruitment volume, reduced turnover rates, and significant savings in hidden operational costs.
- putting "People" at the core of our organizational strategy
- Maintaining 5-star service standards while empowering employees, leading to higher self-actualization and long-term institutional value.

Infosys founder Narayana Murthy once said, "Our best assets walk out of the door every evening, and we need to make sure they come back the next morning."



Room Negative Carbon Project

Through the Taiwan Carbon Solution Exchange (TCX), we have successfully completed carbon credit trading and offsetting. These credits were allocated to the 'Chile Landfill Gas Capture and Power Generation Project,' certified by Gold Standard. This initiative captures methane emissions from landfills to generate renewable electricity, effectively reducing air pollution and greenhouse gases while transforming waste gas into a sustainable energy resource



Sustainable Development Awards 2025

Global Views ESG Awards:

"Outstanding Practice: Talent Development
Category" Grand Prize

"Overall Performance: Service Industry
Category" Model Award



3月

5月

6月

Tourism Administration
Sustainable Tourism
Promotion Contribution
Award



《TCSA Taiwan Sustainable Tourism Awards》
Winner of Three First Place Grand Prizes: :
*Tourism ESG Comprehensive Performance
AwardExemplary Sustainable Accommodation
Award | Gold
*Sustainable Tourism Innovation Award | Gold

TWSE

The 11th (2024) Corporate
Governance Evaluation
Top 5% of the Best Performing
Companies with Mid-Cap
Market Value



Sustainable Development Awards 2025

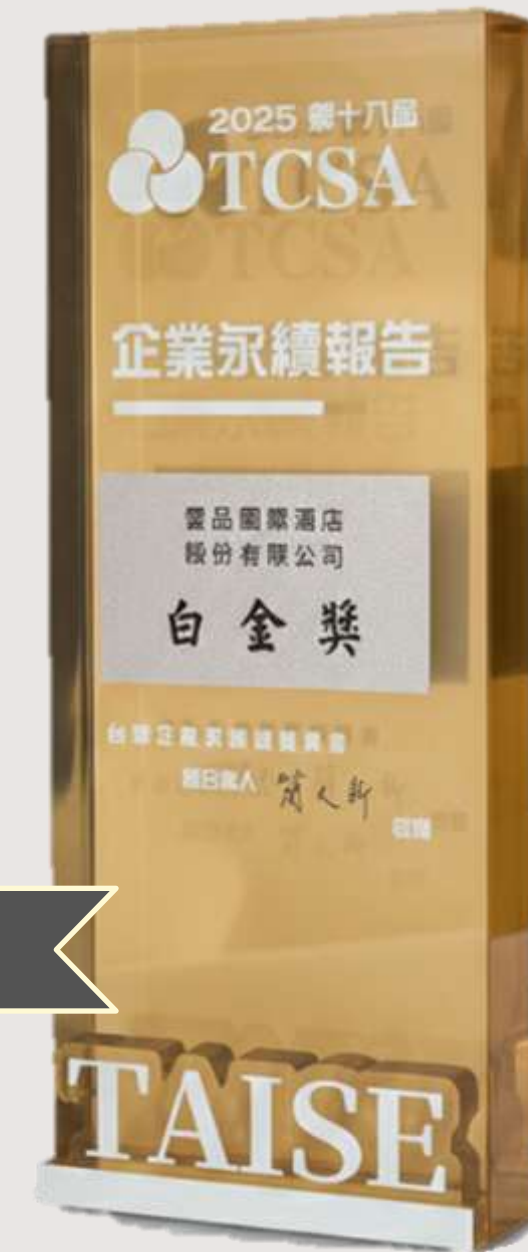


11月

《Business Weekly 2025
Carbon Competitiveness Top
100》



12月



Green Dining Guide Award



First-time Winner
《CommonWealth Sustainable
Talent Sustainability
Award》
Third Place, Little
Giant Group

《CommonWealth Sustainable
Citizen Award》
First Place in the Little Giant
Group

TCSA Sustainability Report
「Category 2 Platinum Level」

Thank You For Listening



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www.fdc-i.com