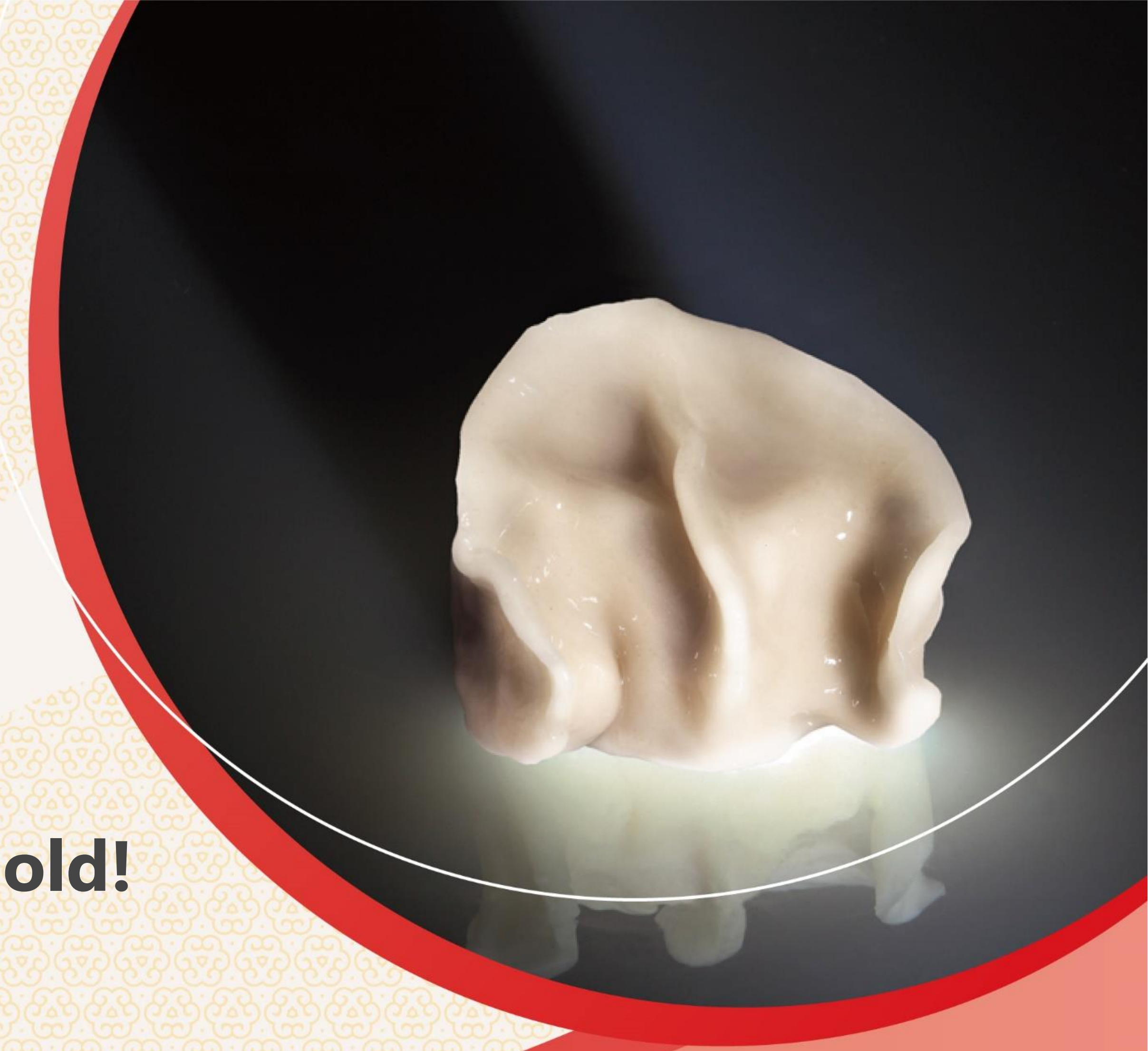
八方雲集®

八 方 美 味 飄 香 · 四 面 賓 客 雲 集

With Hard Work & Grit, We Can Turn Dumplings into Gold!

Ticker：2753



Disclaimer

This document and relevant information may contain certain forward-looking statements. Such forward-looking statement is not actual results but only reflects the Company's estimates and expectations and is subject to inherent risks and uncertainties that could cause actual results to differ materially from such statement.

The Consolidated financial numbers are reviewed or audited by CPA.

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Our Brands

八方雲集
八方美味飄香·四面賓客雲集

梁社漢 排骨

芳珍 蔬食
FJ VEGGIE

Dante

GREATEST AROMA
Dante
COFFEE SHOP
Coffee Life Always Bright
丹堤咖啡

百芳
池上便當
BAI FUNG BENTO

BAFANG NOODLES & MORE
八方 台式 麵屋

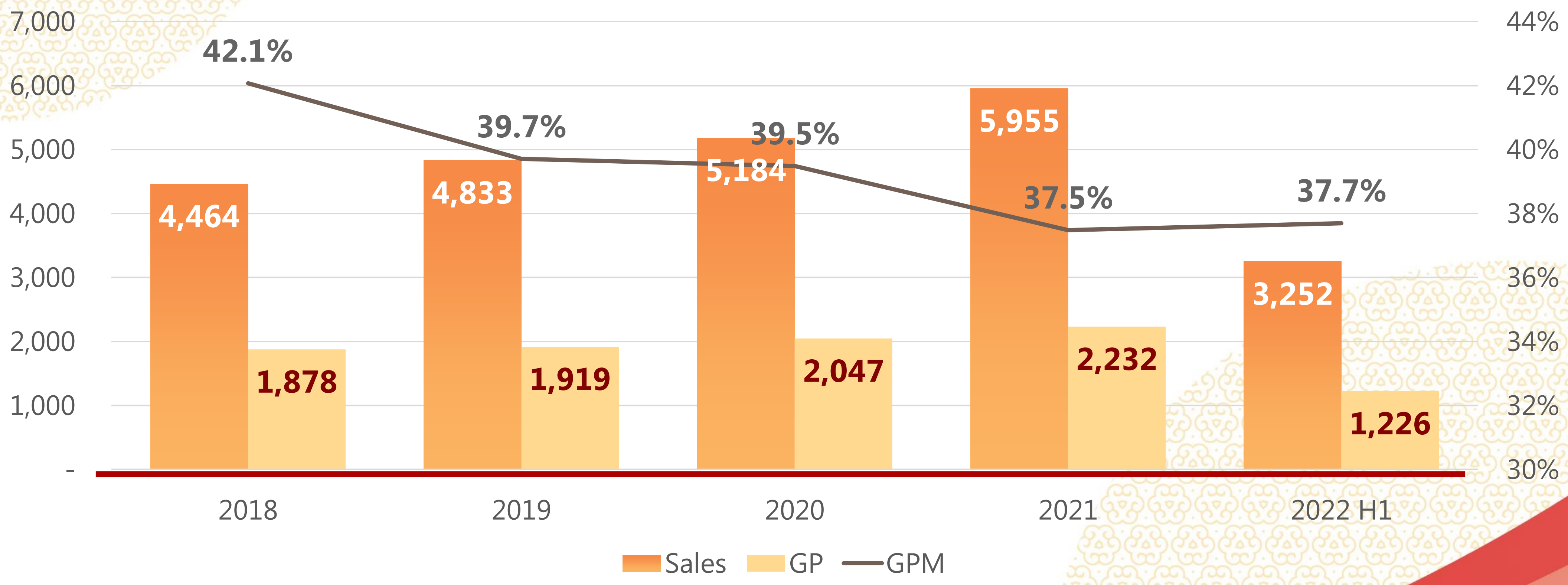
BAFANG DUMPLING
八方雲集

八方雲集國際股份有限公司
BAFANG YUNJI INTERNATIONAL CO.,LTD

H1 2022 Financial Results

Sales Revenues & Gross Profits

Unit : NT$ million



2022 H1	YoY
Sales	13.5%
GP	11.4%

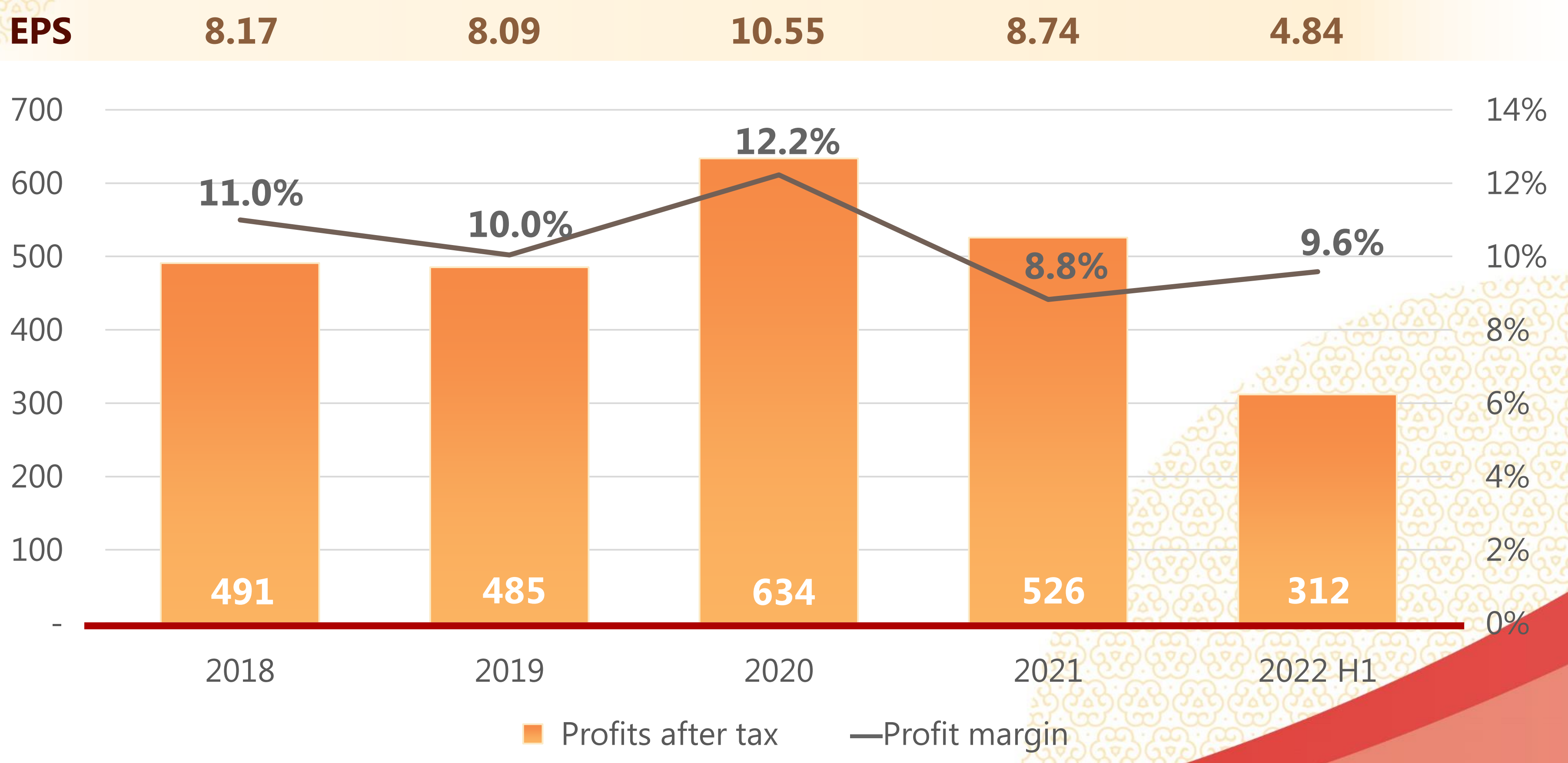
Operating Expenses

Unit : NT$ million

	2021 H1		2021		2022 H1	
Items	Amount	%	Amount	%	Amount	%
Selling expenses	588	20.5%	1,205	20.2%	639	19.6%
Administrative expenses	155	5.4%	355	6.0%	206	6.3%
R&D expenses	9	0.3%	19	0.3%	10	0.3%

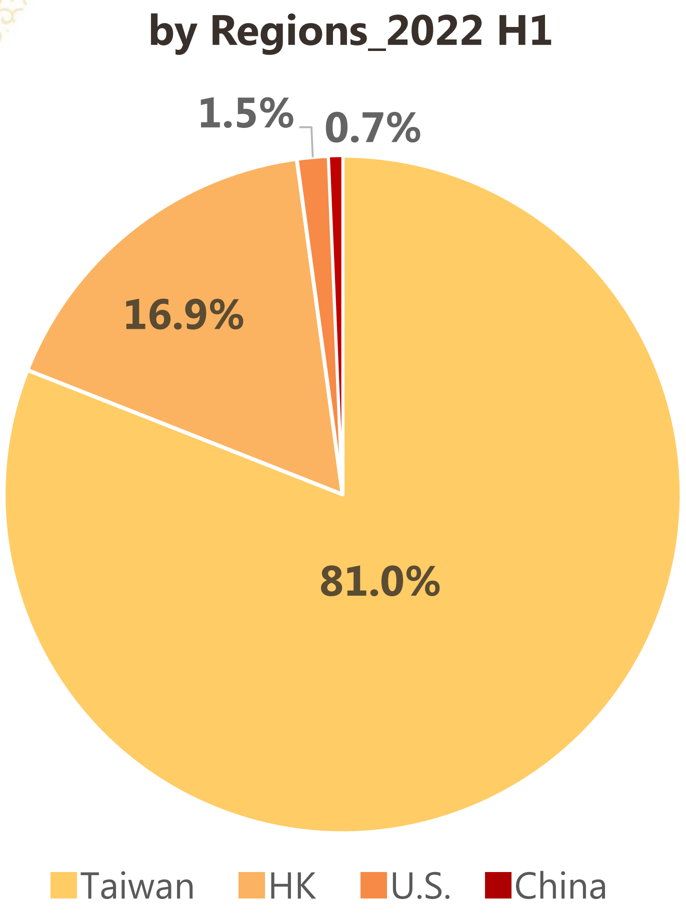
Net Profits after Tax & EPS

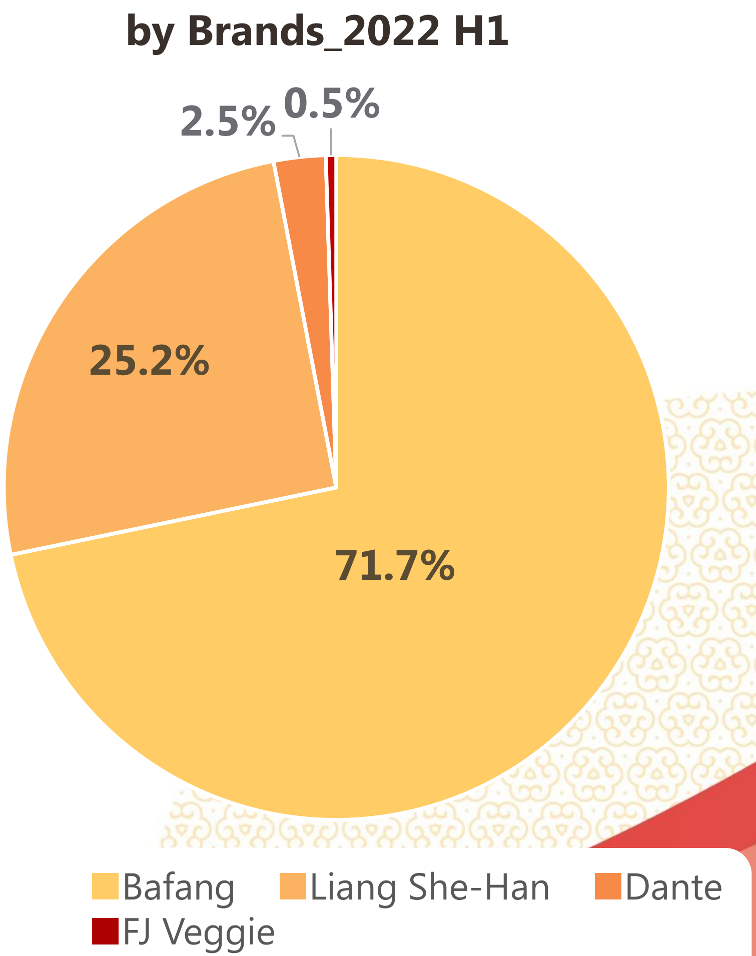
Unit : NT$ million



* Cash capital increase of 60 million in September 2021

Sales Breakdown



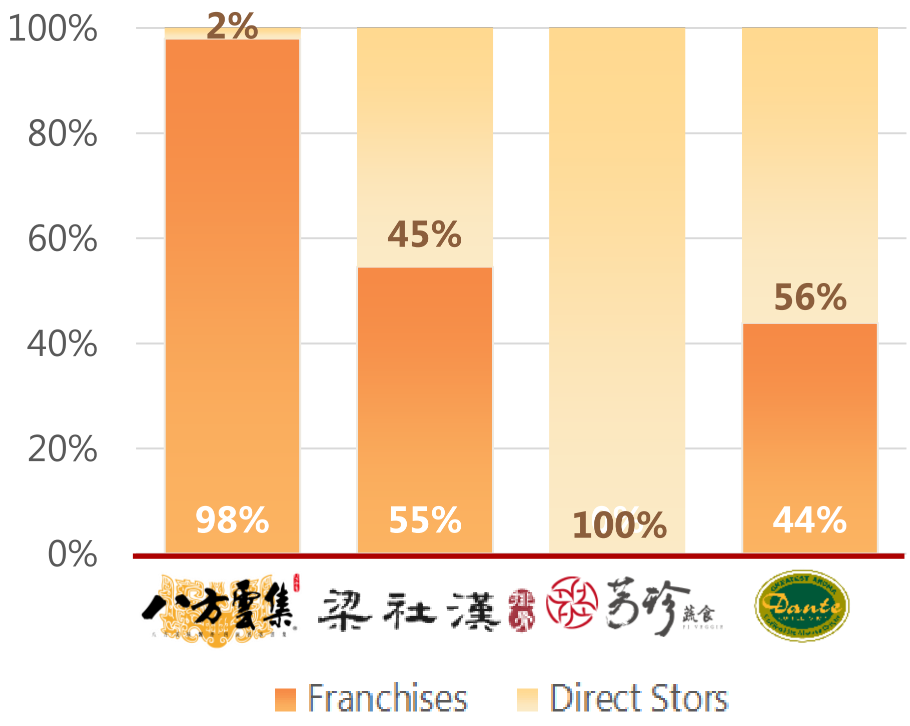


All three brands in HK are under Bafang

2022/07 Franchises Updates

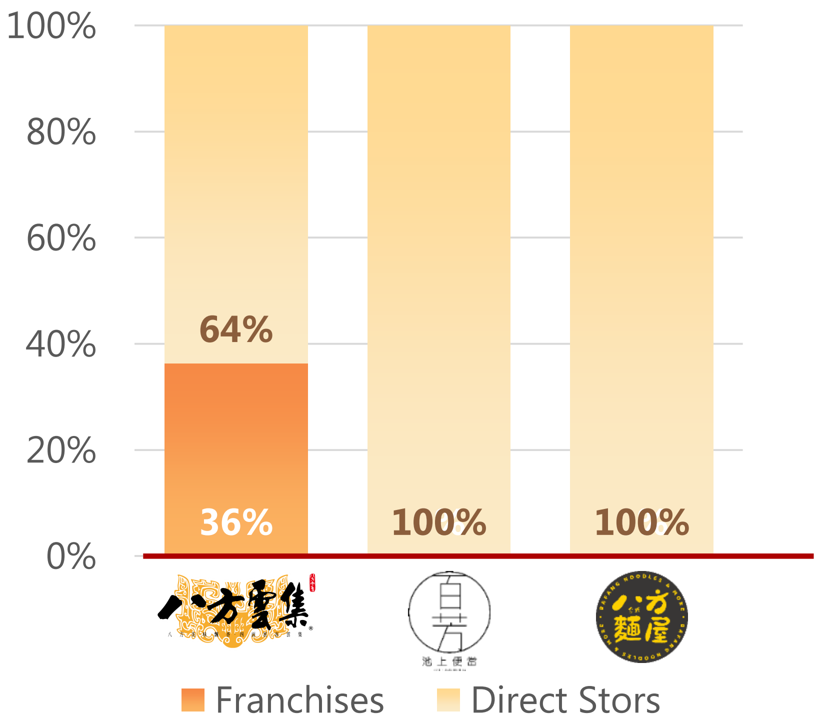
Taiwan

Stores	997	174	7	41



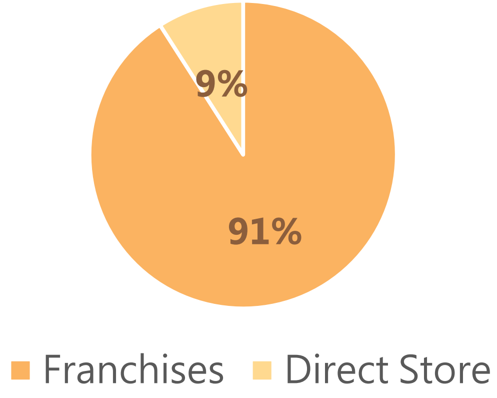
Hong Kong

Stores	55	10	5



China Fujian

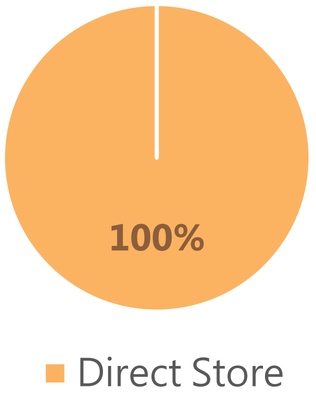
Stores	22



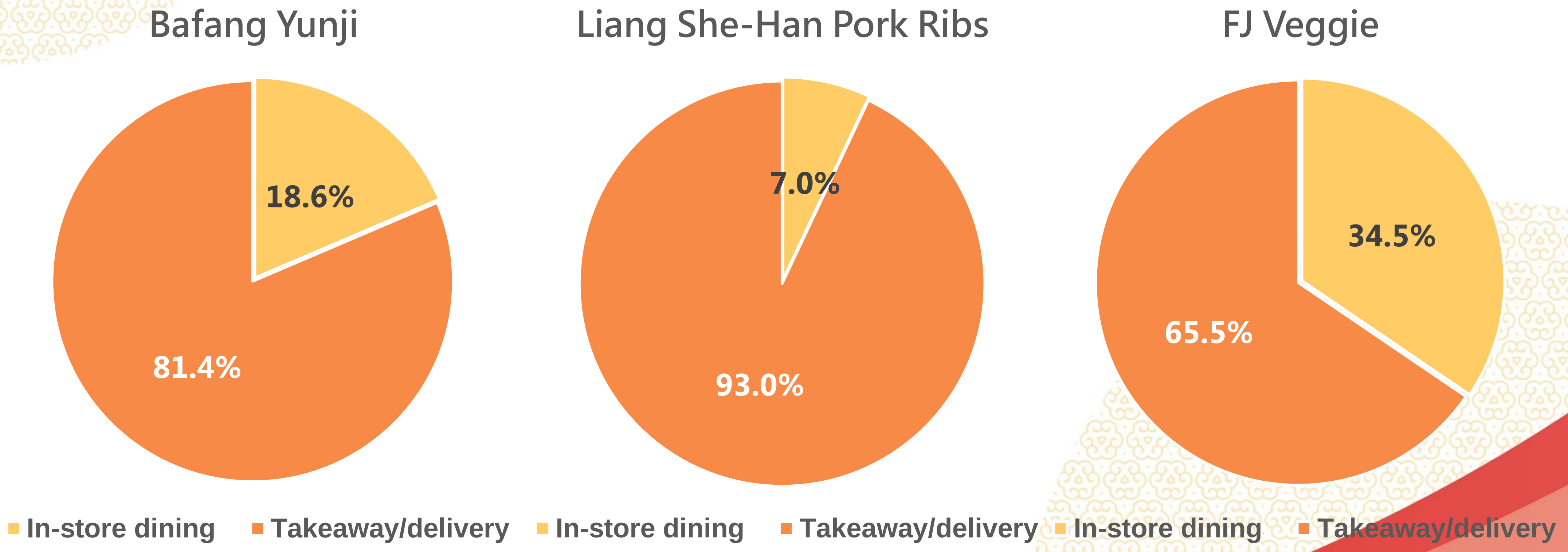
U.S.

BAFANG DUMPLING

Stores	1

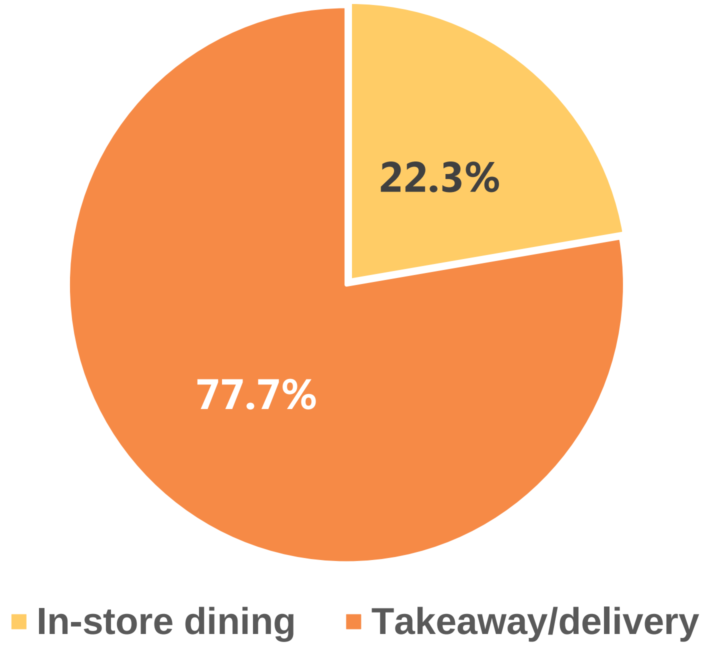


Takeaway/delivery ratio in Taiwan (2022 Q2)

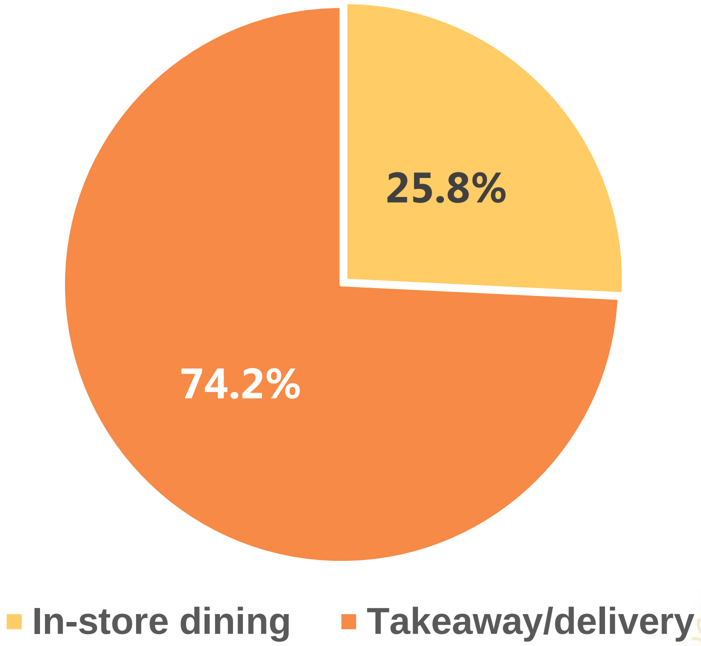


Takeaway/delivery ratio in HK (2022 Q2)

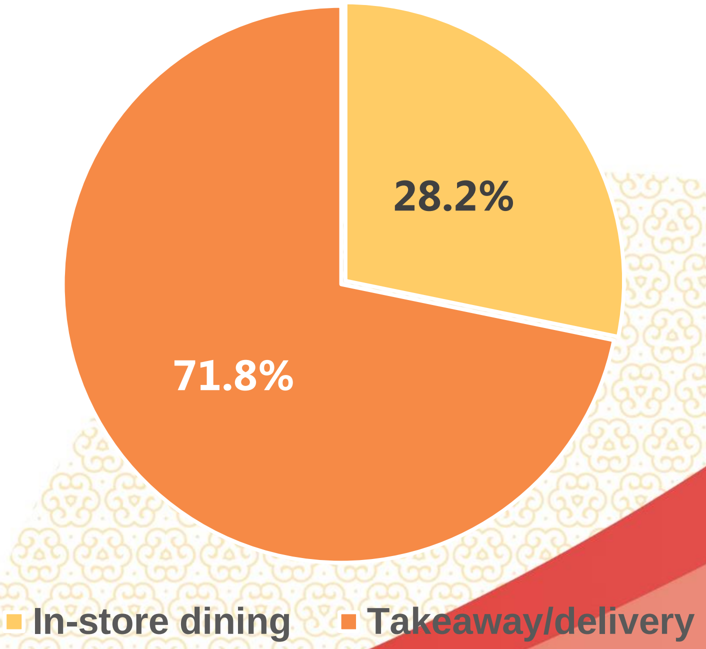
Bafang Yunji



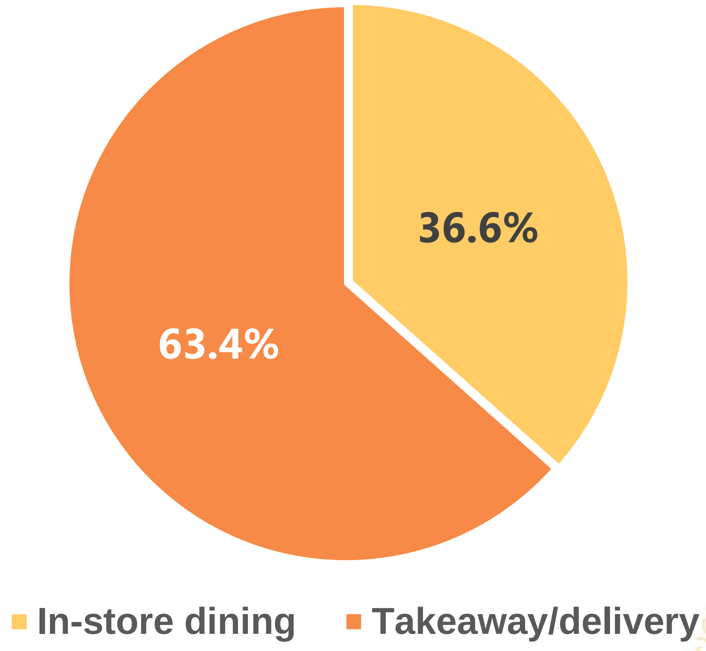
Bai Fung Bento



Bafang Noodles & More



Takeaway/delivery ratio in the U.S. (2022 Q2)



Balance Sheets & Key Indices

Unit : NT$ million

Items	6/30/2022		12/31/2021		6/30/2021	
	Amount	%	Amount	%	Amount	%
Cash & Marketable Securities	1,821	32.1%	1,757	33.0%	985	23.3%
Inventories	262	4.6%	210	3.9%	192	4.5%
Net PP&E	1,661	29.3%	1,549	29.1%	1,491	35.3%
Total Assets	**5,670**	100.0%	**5,319**	100.0%	**4,221**	100.0%
Current Liabilities	1,496	26.4%	1,328	25.0%	1,413	33.5%
Long-term Interest-bearing Debts	1,067	18.8%	959	18.0%	838	19.9%
Total Liabilities	**2,562**	45.2%	**2,287**	43.0%	**2,251**	53.3%
Total Shareholders' Equity	**3,108**	54.8%	**3,033**	57.0%	**1,971**	46.7%
Key Indices						
Current Ratio	158.9%		172.8%		99.7%	
Quick ratio	135.5%		148.2%		80.2%	
Days to collect accounts receivable	7.1		7.0		6.3	
Average days to sell inventory	21.2		18.9		19.0	
Rate of return on assets	11.75%		11.55%		13.67%	

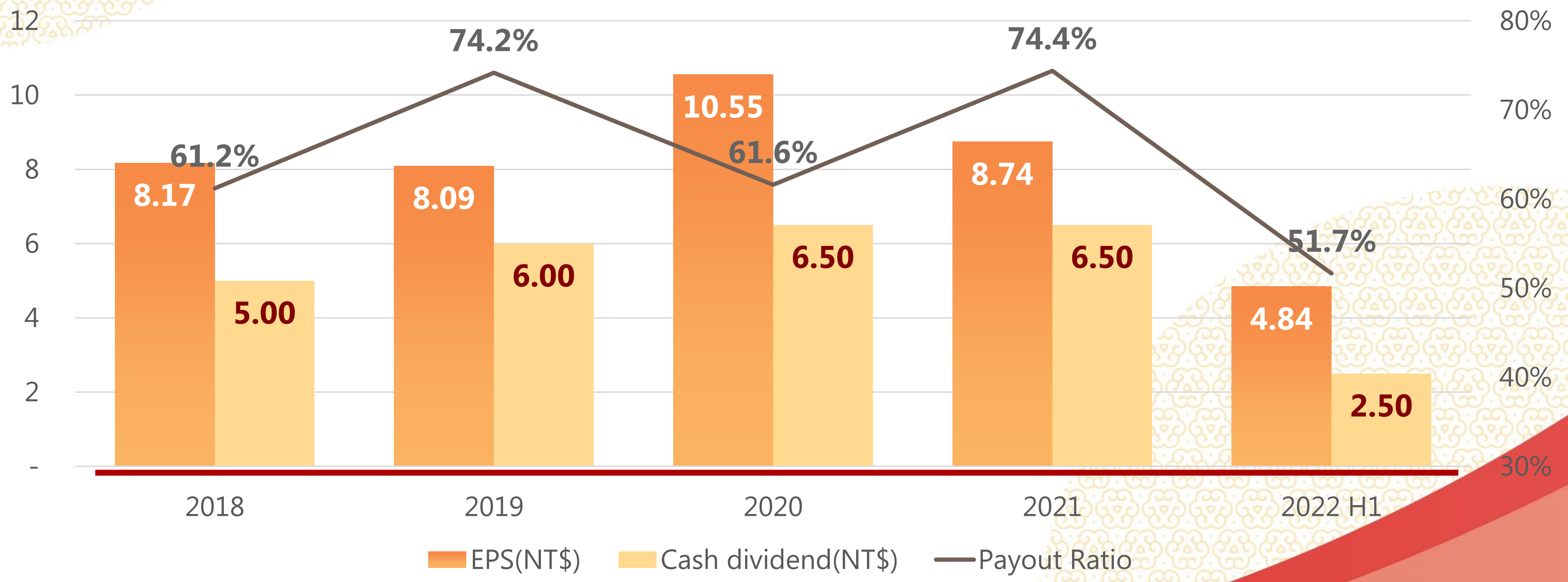
Cash Flows

Unit : NT$ million

Items	2022 H1	2021	2021 H1
Beginning Balance	1,248	1,027	1,027
Cash from operating activities	652	1,071	502
Cash flows used in investing activities	(435)	(879)	(254)
Cash flows from (used in) financing activities	(388)	39	(313)
Ending Balance	1,097	1,248	954

Stable Dividend Policy

8/9/2022 Board of Directors Approved NT$2.5 Cash Dividend for the First Half of 2022



八方雲集國際股份有限公司
BAFANG YUNJI INTERNATIONAL CO.,LTD

Q & A

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