



**With Hard Work & Grit,
We Can Turn Dumplings into Gold!**

Ticker : 2753





Disclaimer

This document and relevant information may contain certain forward-looking statements. Such forward-looking statement is not actual results but only reflects the Company's estimates and expectations and is subject to inherent risks and uncertainties that could cause actual results to differ materially from such statement.

The Consolidated financial numbers are reviewed or audited by CPA.

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Our Brands



梁社漢 排骨



丹堤咖啡



池上便當
BAI FUNG BENTO



BAFANG DUMPLING

八方雲集



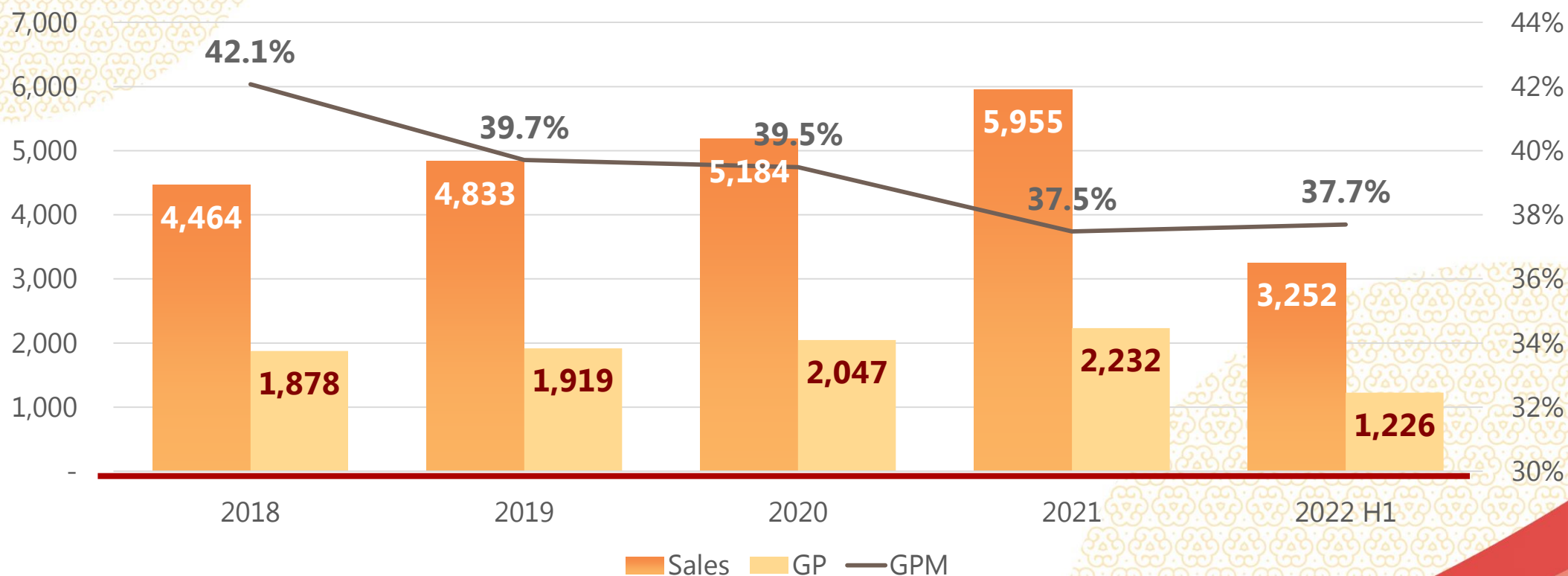
八方雲集國際股份有限公司
BAFANG YUNJI INTERNATIONAL CO.,LTD

H1 2022 Financial Results



Sales Revenues & Gross Profits

Unit : NT\$ million



2022 H1	YoY
Sales	13.5%
GP	11.4%

2022	Amount	YoY
July revenue*	591	21.4%
August revenue*	594	16.2%

*unaudited



Operating Expenses

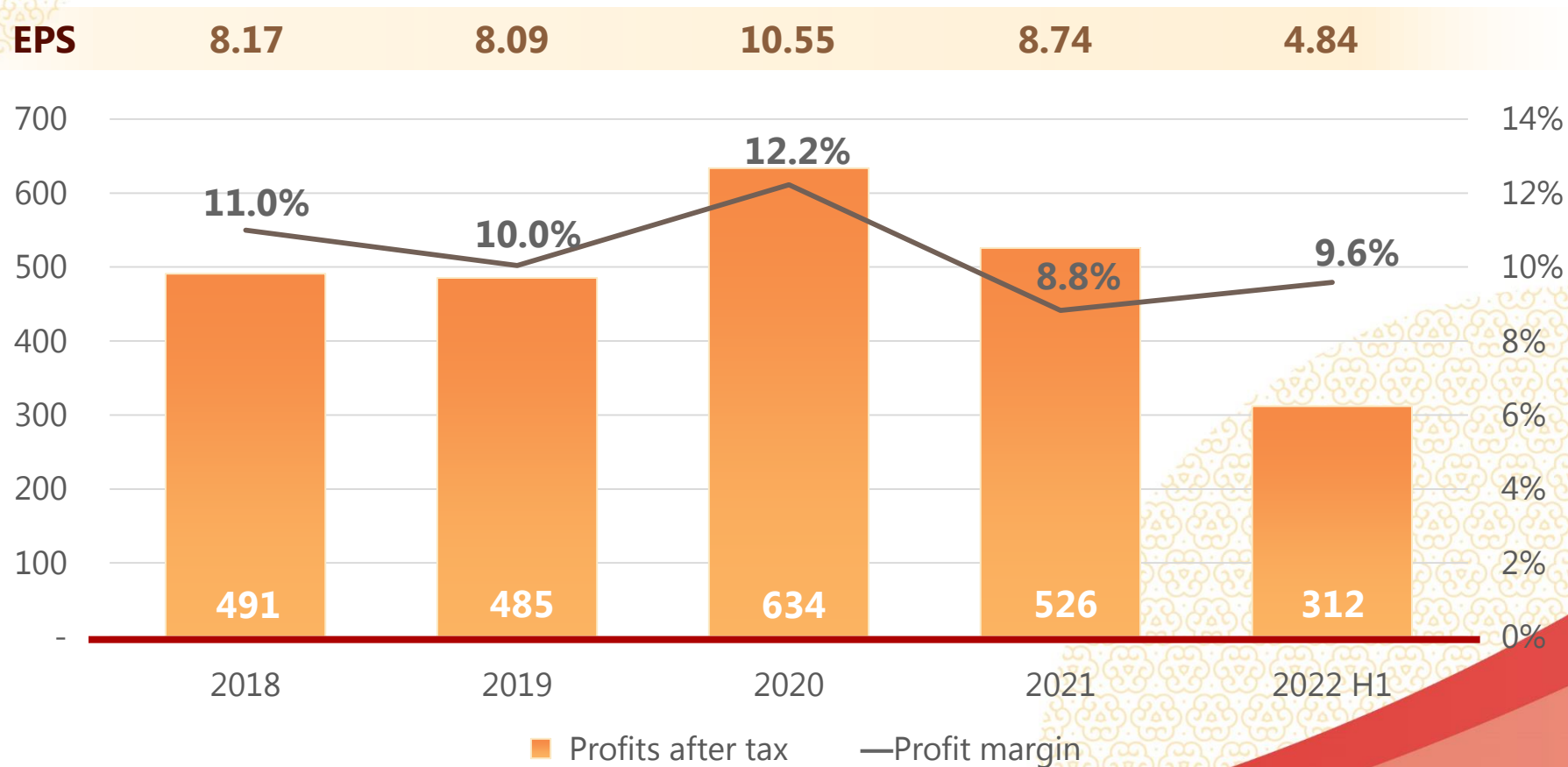
Unit : NT\$ million

	2021 H1		2021		2022 H1	
Items	Amount	%	Amount	%	Amount	%
Selling expenses	588	20.5%	1,205	20.2%	639	19.6%
Administrative expenses	155	5.4%	355	6.0%	206	6.3%
R&D expenses	9	0.3%	19	0.3%	10	0.3%



Net Profits after Tax & EPS

Unit : NT\$ million

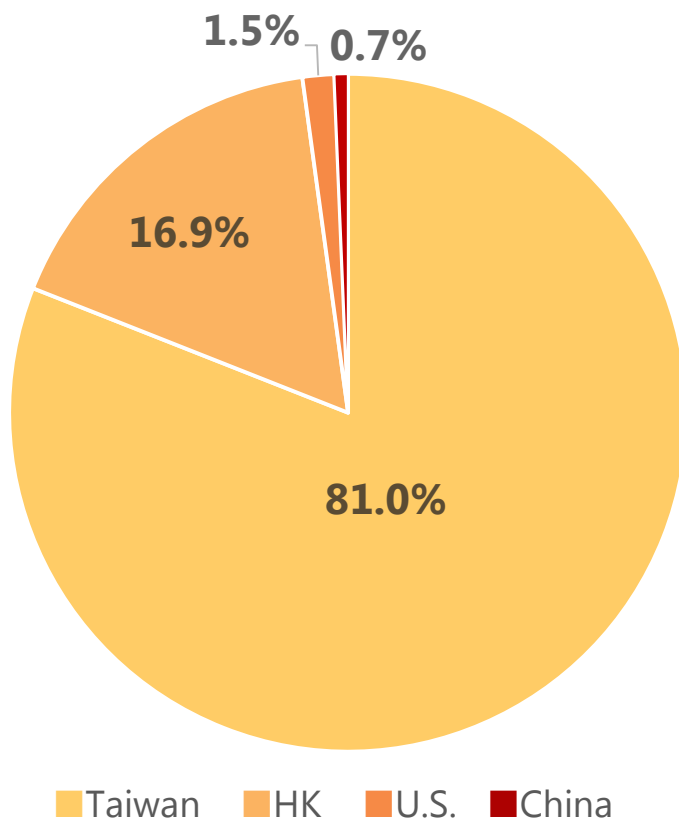


* Cash capital increase of 60 million in September 2021

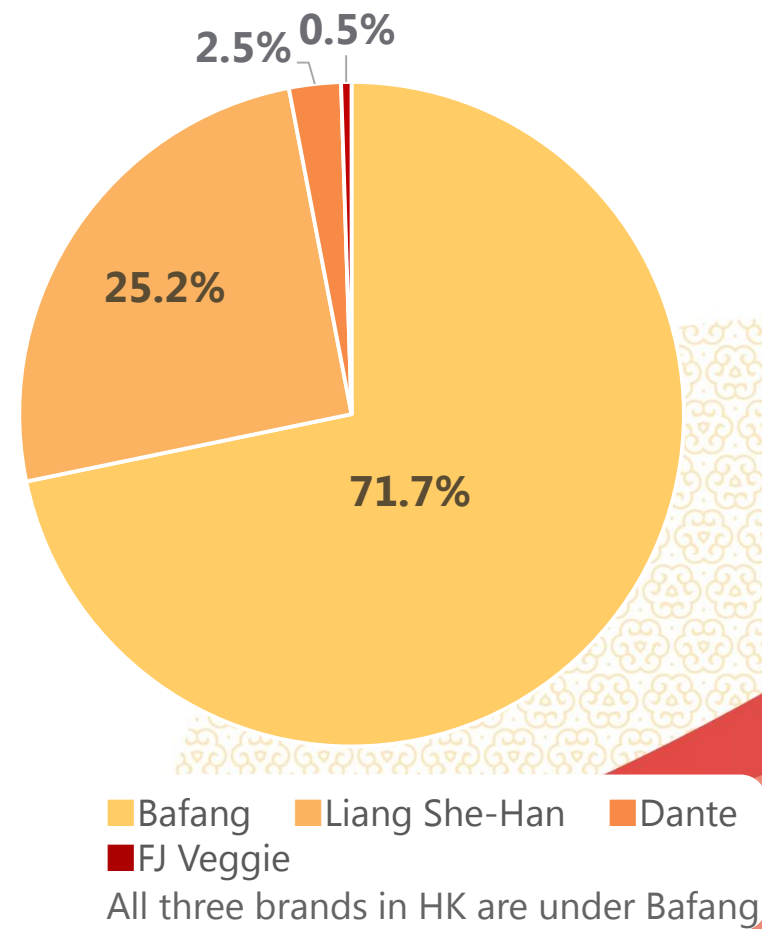


Sales Breakdown

by Regions_2022 H1



by Brands_2022 H1



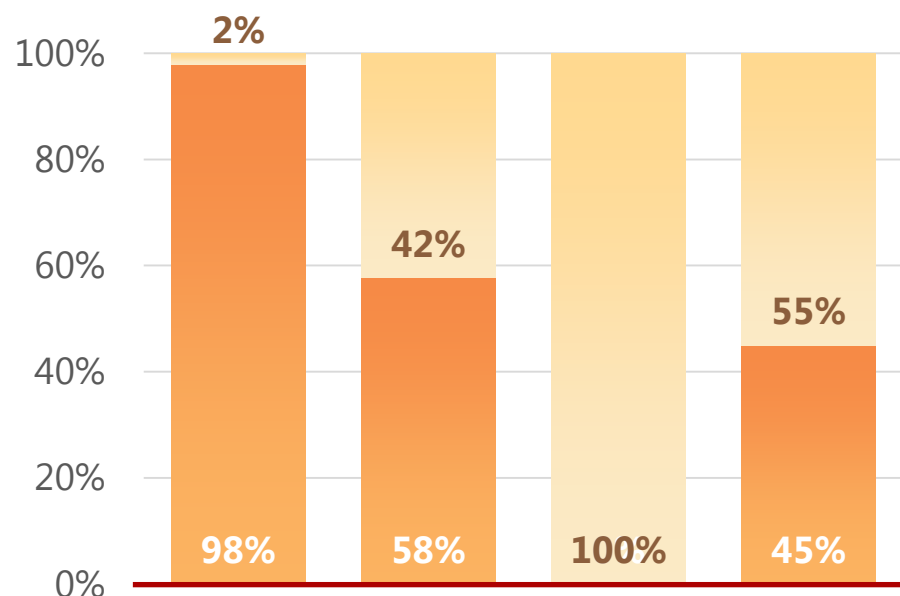


2022/08 Franchises Updates

China Fujian 

Taiwan

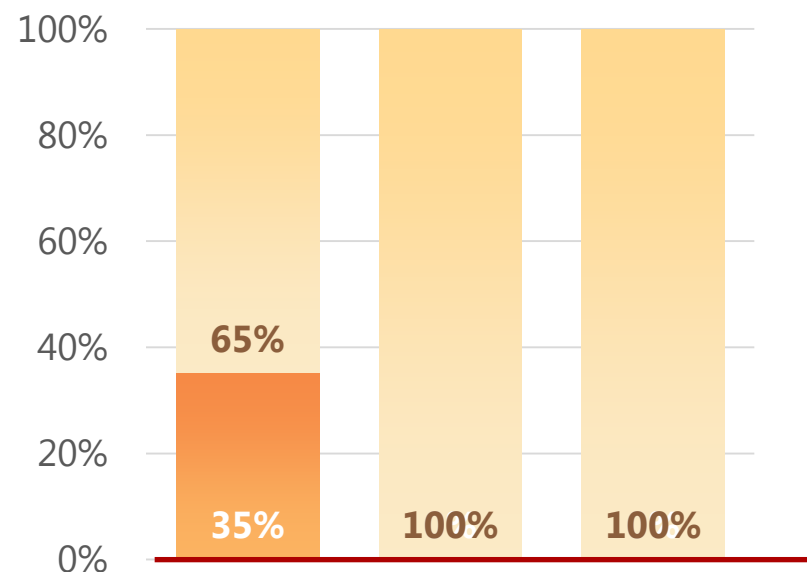
Stores 996 175 7 40



Franchises Direct Store

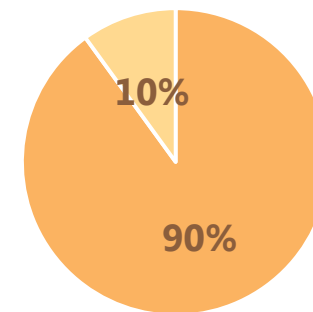
Hong Kong

Stores 54 10 5



Franchises Direct Store

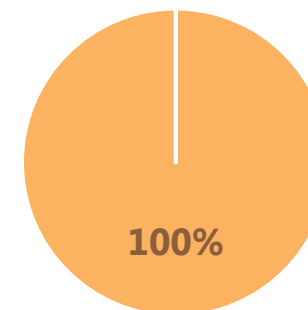
Stores 20



Franchises Direct Store

U.S. BAFANG DUMPLING 八方雲集

Stores 1

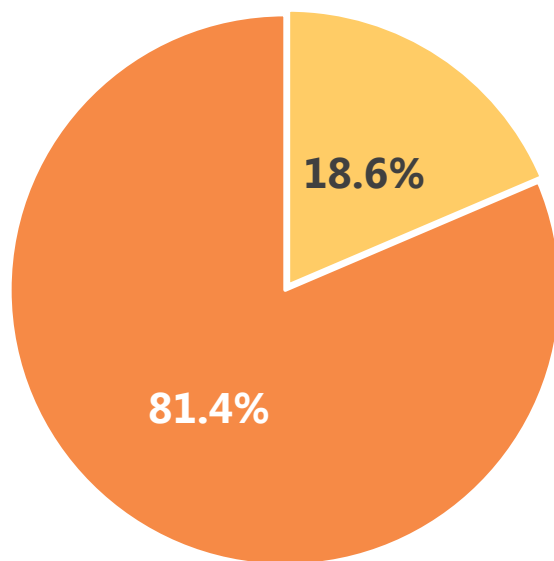


Direct Store

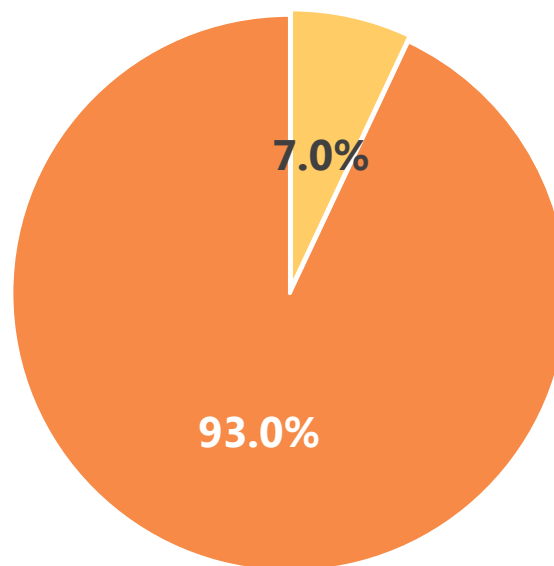


Takeaway/delivery ratio in Taiwan (2022 Q2)

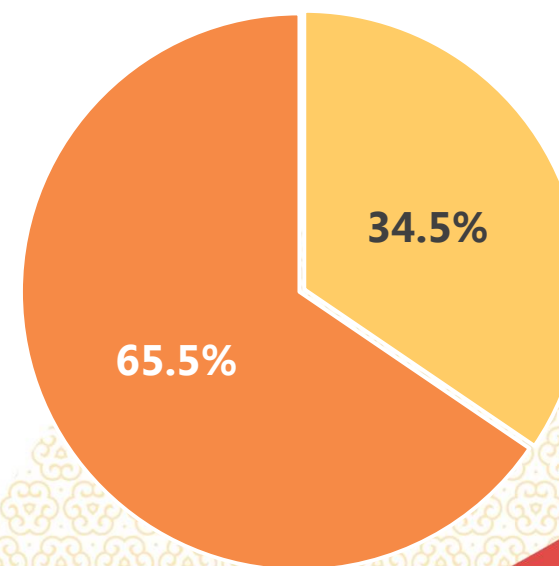
Bafang Yunji



Liang She-Han Pork Ribs



FJ Veggie

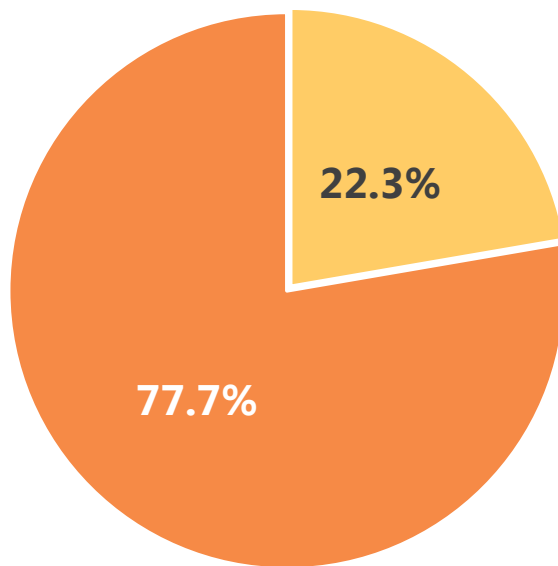


■ In-store dining ■ Takeaway/delivery ■ In-store dining ■ Takeaway/delivery ■ In-store dining ■ Takeaway/delivery



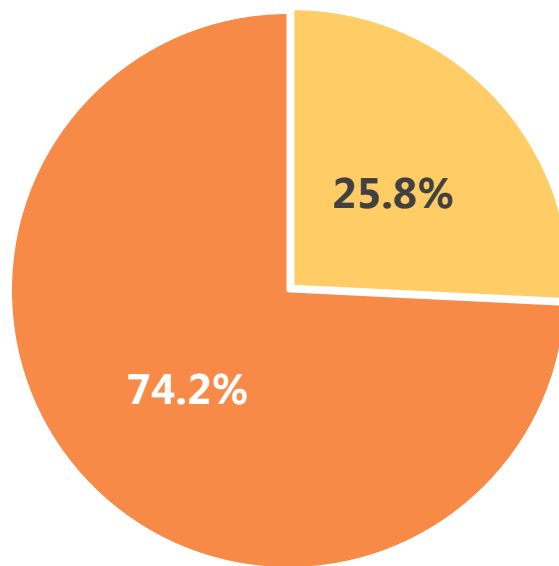
Takeaway/delivery ratio in HK (2022 Q2)

Bafang Yunji



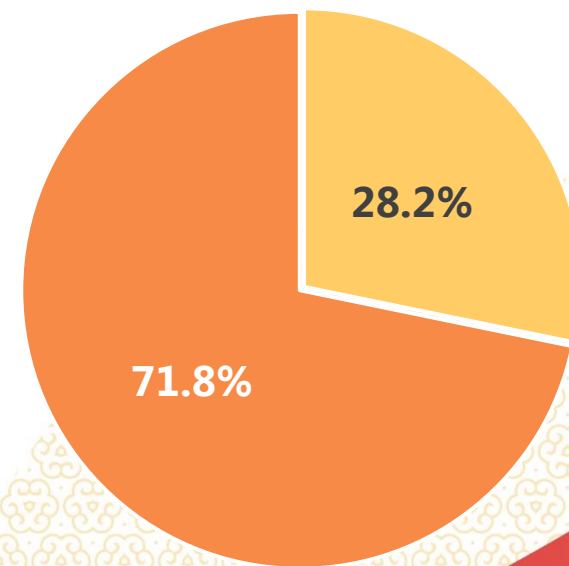
■ In-store dining ■ Takeaway/delivery

Bai Fung Bento



■ In-store dining ■ Takeaway/delivery

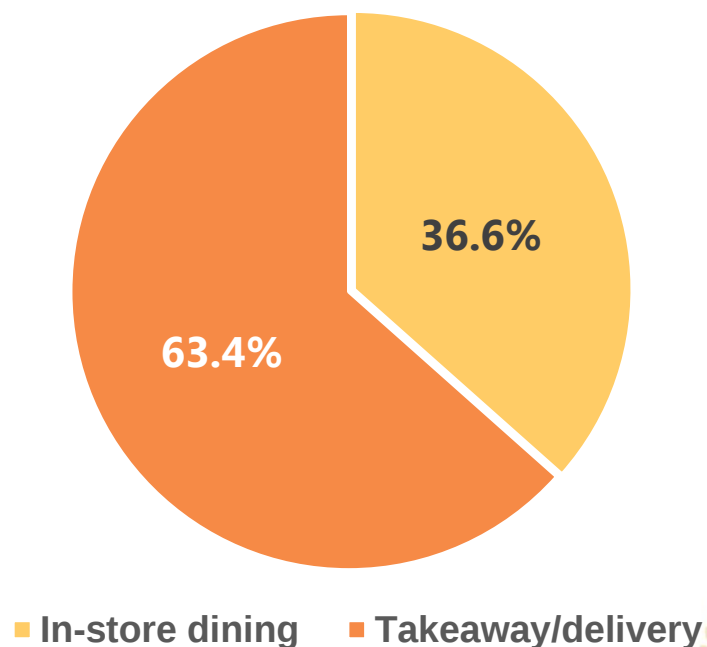
Bafang Noodles & More



■ In-store dining ■ Takeaway/delivery



Takeaway/delivery ratio in the U.S. (2022 Q2)





Balance Sheets & Key Indices

Unit : NT\$ million

Items	6/30/2022		12/31/2021		6/30/2021	
	Amount	%	Amount	%	Amount	%
Cash & Marketable Securities	1,821	32.1%	1,757	33.0%	985	23.3%
Inventories	262	4.6%	210	3.9%	192	4.5%
Net PP&E	1,661	29.3%	1,549	29.1%	1,491	35.3%
Total Assets	5,670	100.0%	5,319	100.0%	4,221	100.0%
Current Liabilities	1,496	26.4%	1,328	25.0%	1,413	33.5%
Long-term Interest-bearing Debts	1,067	18.8%	959	18.0%	838	19.9%
Total Liabilities	2,562	45.2%	2,287	43.0%	2,251	53.3%
Total Shareholders' Equity	3,108	54.8%	3,033	57.0%	1,971	46.7%
Key Indices						
Current Ratio	158.9%		172.8%		99.7%	
Quick ratio	135.5%		148.2%		80.2%	
Days to collect accounts receivable	7.1		7.0		6.3	
Average days to sell inventory	21.2		18.9		19.0	
Rate of return on assets	11.75%		11.55%		13.67%	



Cash Flows

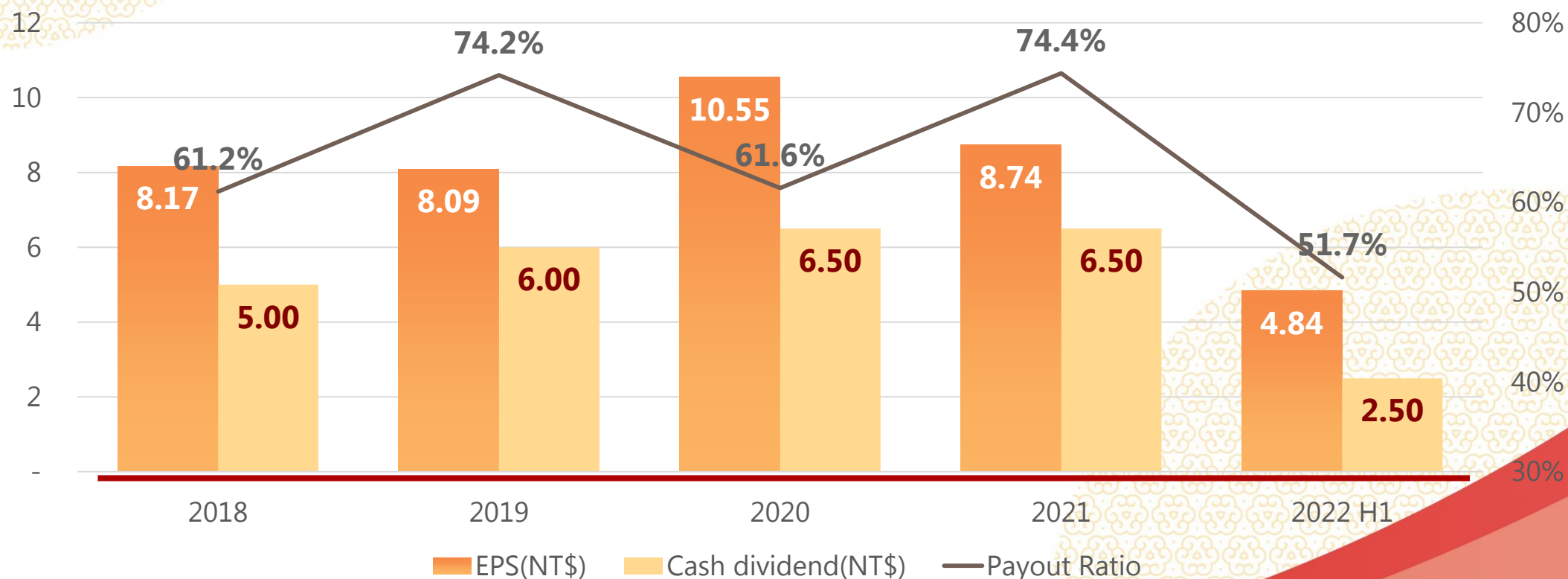
Unit : NT\$ million

Items	2022 H1	2021	2021 H1
Beginning Balance	1,248	1,027	1,027
Cash from operating activities	652	1,071	502
Cash flows used in investing activities	(435)	(879)	(254)
Cash flows from (used in) financing activities	(388)	39	(313)
Ending Balance	1,097	1,248	954



Stable Dividend Policy

8/9/2022 Board of Directors Approved NT\$2.5 Cash Dividend for the First Half of 2022





八方雲集國際股份有限公司
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Q & A



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BAFANG YUNJI INTERNATIONAL CO.,LTD

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