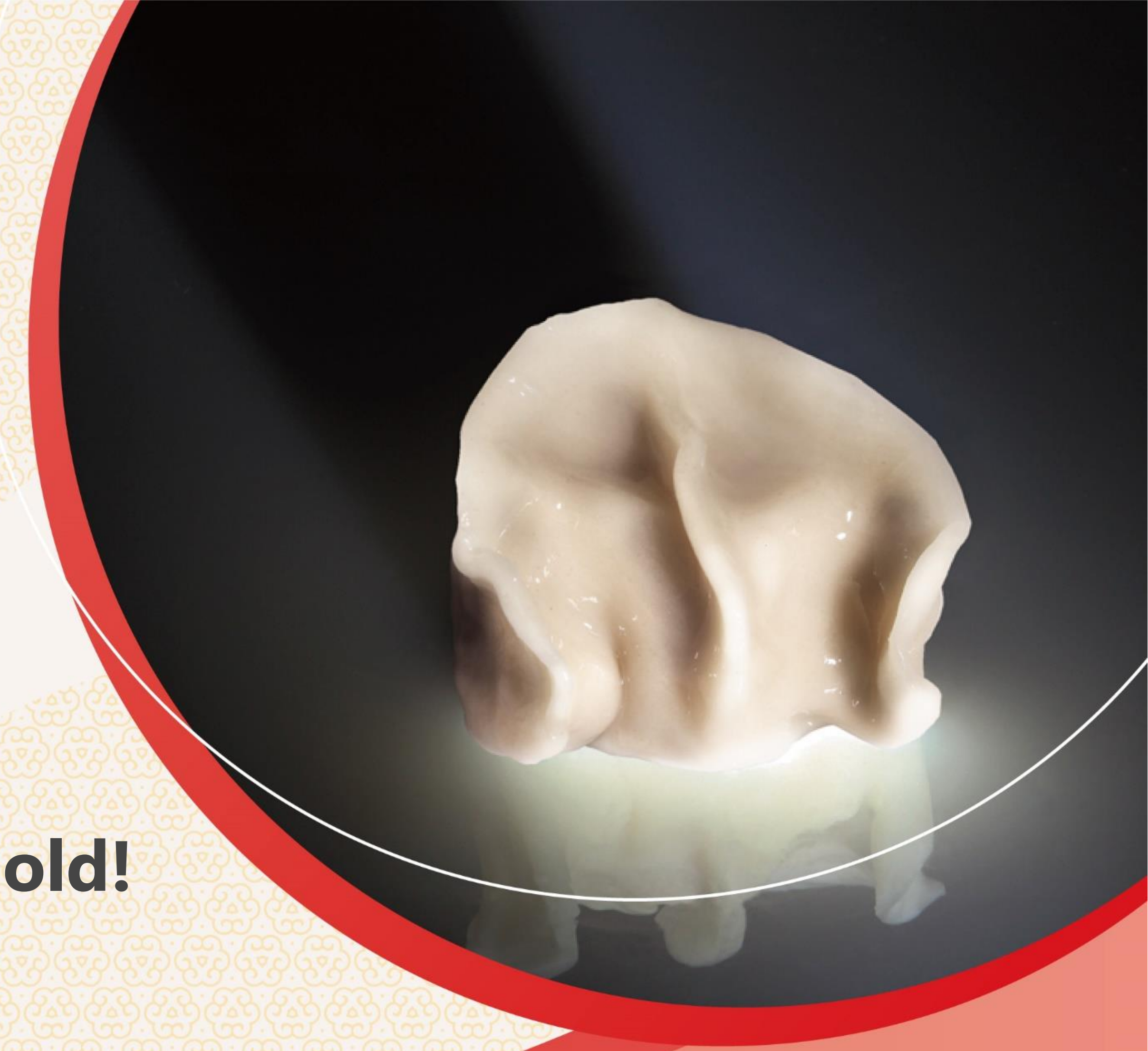
八方雲集®

八方美味飄香·四面賓客雲集

With Hard Work & Grit, We Can Turn Dumplings into Gold!

Ticker：2753



Disclaimer

This document and relevant information may contain certain forward-looking statements. Such forward-looking statement is not actual results but only reflects the Company’s estimates and expectations and is subject to inherent risks and uncertainties that could cause actual results to differ materially from such statement.

The Consolidated financial numbers are reviewed or audited by CPA.

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八方雲集國際股份有限公司
BAFANG YUNJI INTERNATIONAL CO.,LTD

Brand Situation

Our Brands

八方雲集

八方美味飄香·四面賓客雲集

梁社漢 排骨

芳珍 蔬食 FJ VEGGIE

GREATEST AROMA Dante COFFEE SHOP Coffee Life Always Bright

丹堤咖啡

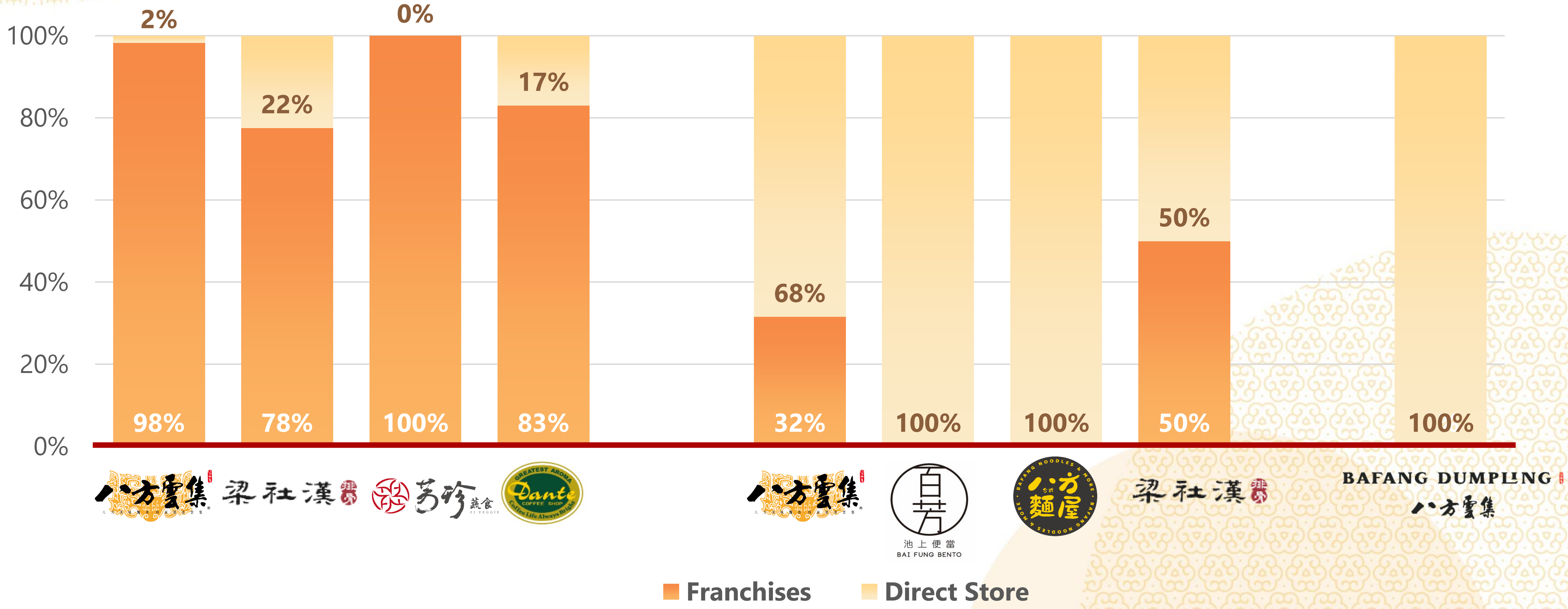
百芳 池上便當 BAI FUNG BENTO

八方 台式 麵屋 BAFANG NOODLES & MORE

BAFANG DUMPLING 八方雲集

2025/6 Franchises Updates

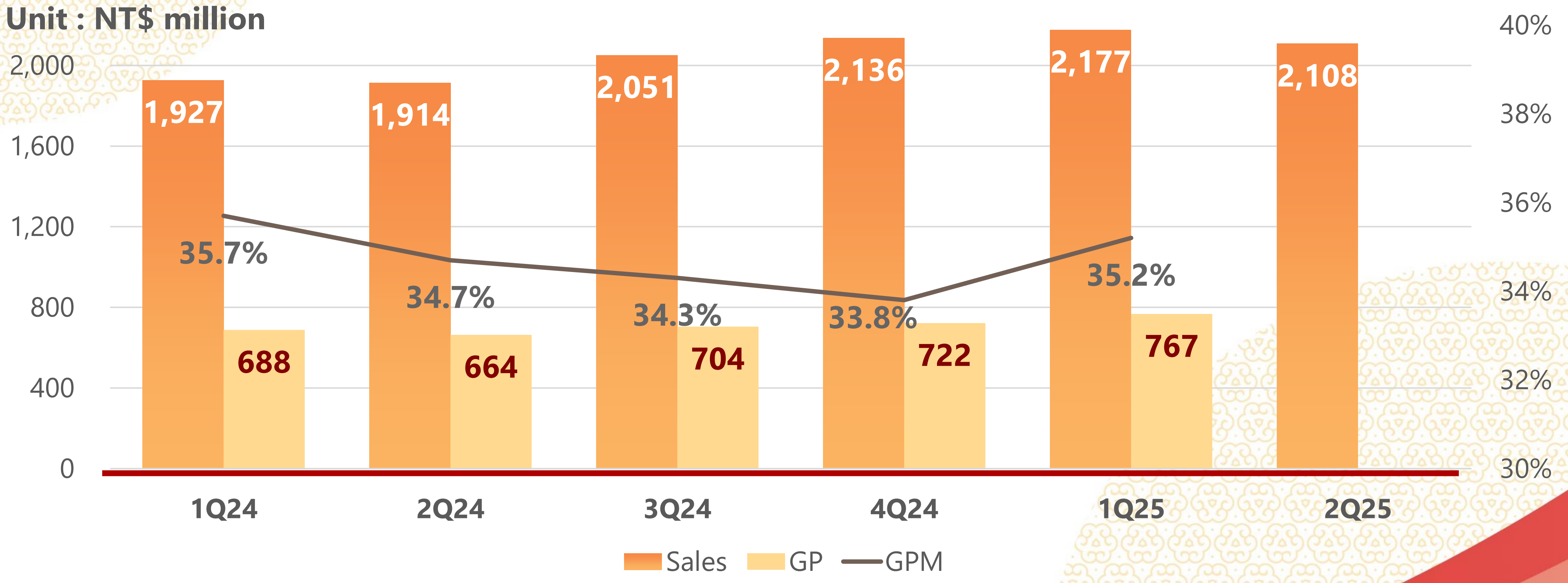
Region	Taiwan				Region	Hong Kong				Region	U.S.
Number	1,030	236	5	12	Number	57	14	4	2	Number	11



八方雲集國際股份有限公司
BAFANG YUNJI INTERNATIONAL CO.,LTD

1Q 2025 Financial Results

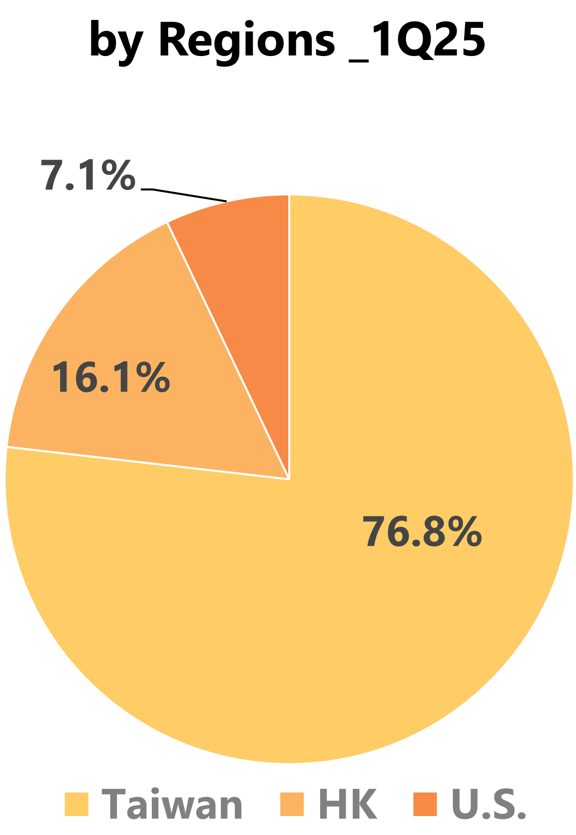
Sales Revenues & Gross Profits

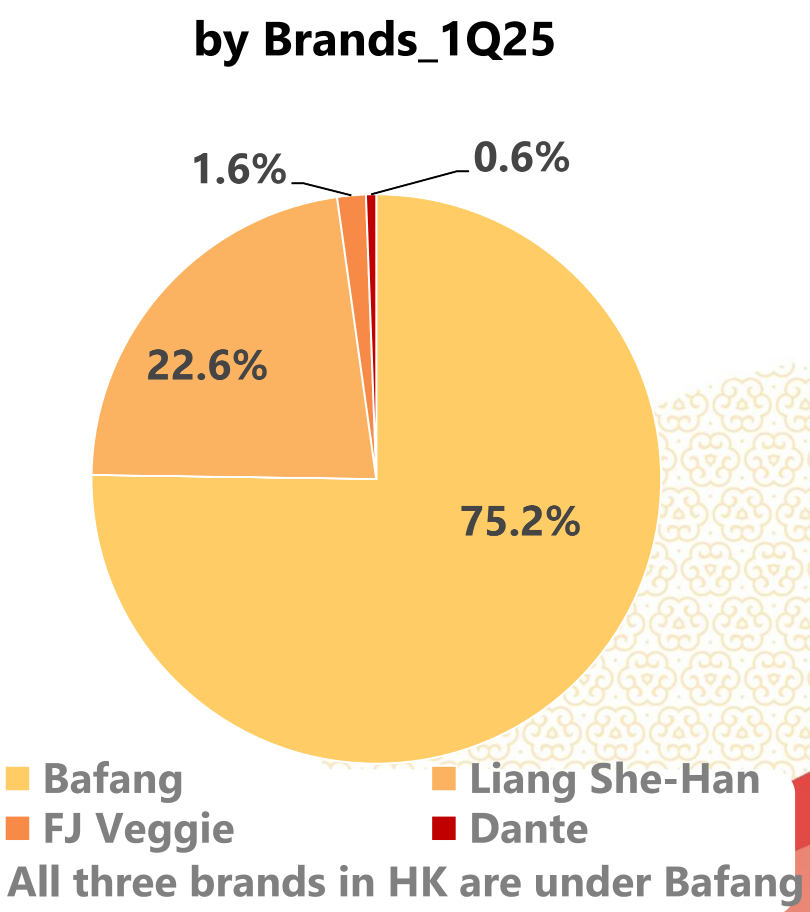


1Q25	YoY	QoQ
Sales	13.0%	1.9%
GP	11.5%	6.3%

1H25	YoY	HoH
Sales	11.55%	2.36%

Sales Breakdown





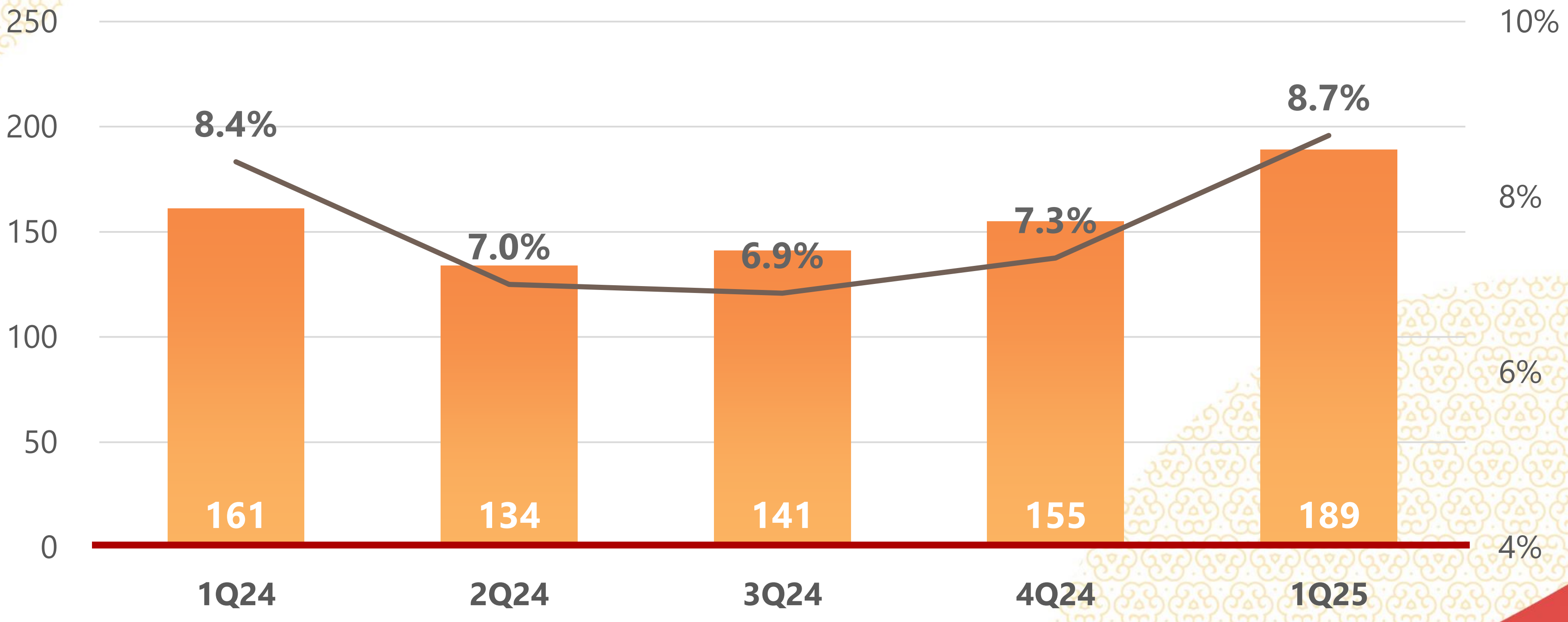
Operating Expenses

Unit : NT$ million

Items	1Q25		4Q24		QoQ	1Q24		YoY
	Amount	%	Amount	%		Amount	%	
Selling expenses	407	18.7%	405	19.0%	0.45%	395	20.5%	2.90%
Administrative expenses	115	5.3%	115	5.4%	-0.10%	113	5.9%	2.00%
R&D expenses	4	0.2%	5	0.2%	-10.34%	4	0.2%	4.48%

Net Profits after Tax & EPS

Unit : NT$ million



EPS	2.36	2.10	2.18	2.41	2.93

Profits after tax Profit margin

1Q25 Takeaway/delivery ratio

Region	Taiwan			Hong Kong				U.S.
Brand	八方雲集	梁社漢	芳珍蔬食	八方雲集	池上便當	八方麵屋	梁社漢	BAFANG DUMPLING 八方雲集
Takeaway/ delivery	66.5%	86.6%	62.2%	57.9%	43.9%	47.9%	52.1%	64.9%
In-store dining	33.5%	13.4%	37.8%	42.1%	56.1%	52.1%	47.9%	35.1%

Balance Sheets & Key Indices

Unit : NT$ million

Items	3/31/2025		12/31/2024		3/31/2024	
	Amount	%	Amount	%	Amount	%
Cash & Marketable Securities	1,191	17.8%	1,321	19.6%	1,394	23.0%
Inventories	373	5.6%	299	4.4%	255	4.2%
Net PP&E	2,958	44.2%	2,879	42.8%	2,426	40.0%
Total Assets	**6,693**	100.0%	**6,723**	100.0%	**6,064**	100.0%
Current Liabilities	1,729	25.8%	1,657	24.6%	1,599	26.4%
Long-term Interest-bearing Debts	1,276	19.1%	1,250	18.6%	1,141	18.8%
Total Liabilities	**3,005**	44.9%	**2,907**	43.2%	**2,740**	45.2%
Total Shareholders' Equity	**3,688**	55.1%	**3,816**	56.8%	**3,324**	54.8%
Key Indices						
Current Ratio	111.1%		120.3%		125.3%	
Quick ratio	82.5%		93.2%		102.3%	
Days to collect accounts receivable	7.7		7.8		8.3	
Average days to sell inventory	21.7		19.0		18.5	
Rate of return on assets	11.9%		9.7%		11.0%	

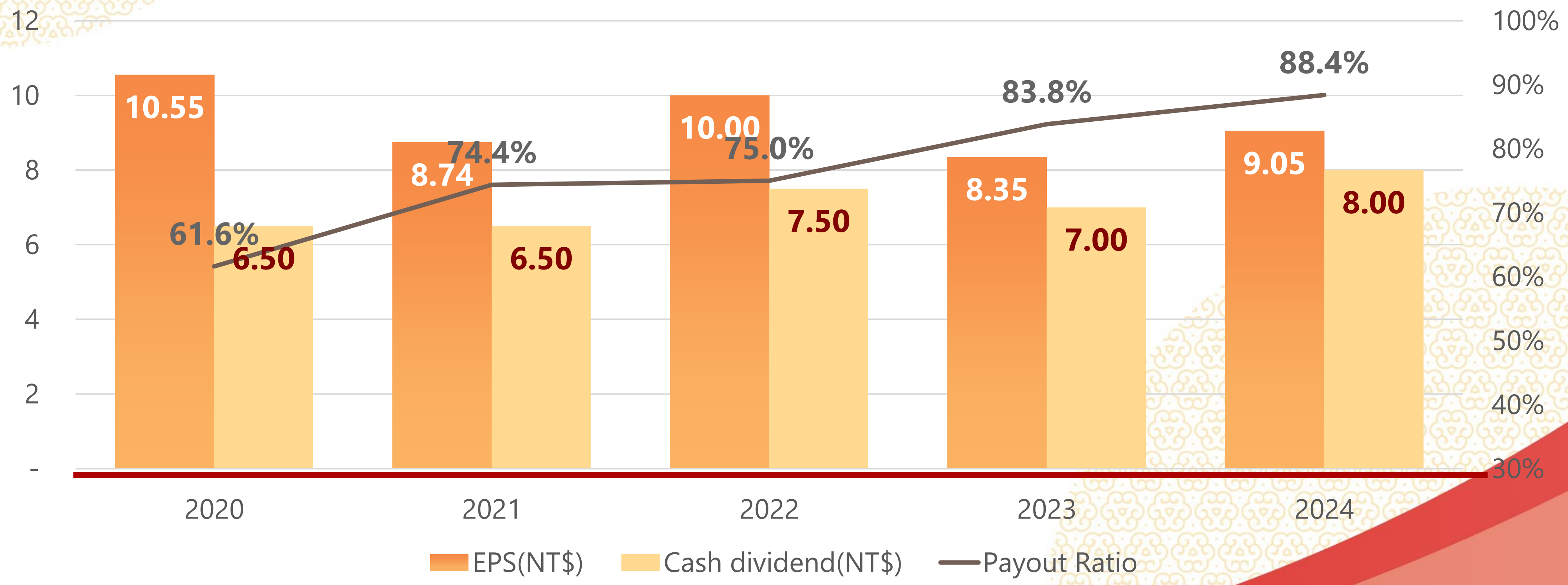
Cash Flows

Unit : NT$ million

Items	1Q25	1Q24
Beginning Balance	962	804
Cash flows from operating activities	299	306
Cash flows used in investing activities	86	66
Cash flows used in financing activities	(247)	(408)
Ending Balance	1,109	783

Dividend Policy

3/13/2025 Board of Directors Approved NT$6 Cash Dividend for the Second Half of 2024



八方雲集國際股份有限公司
BAFANG YUNJI INTERNATIONAL CO.,LTD

Business Performance and Outlook

八方雲集國際股份有限公司
BAFANG YUNJI INTERNATIONAL CO.,LTD

Q & A

八方雲集國際股份有限公司
BAFANG YUNJI INTERNATIONAL CO.,LTD

Investor Relations

- Email: IR@8way.com.tw
- Website: www.8way.com.tw