



臺灣企銀  
Taiwan Business Bank

# Financial Review of 2022Q4

2023. 03. 29





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# Financial Results

| Item \ Year                         | 2021<br>(1) | 2022<br>(2) | YoY<br>(3)=(2)-(1) | Growth(%)<br>(4)=(3)/(1) |
|-------------------------------------|-------------|-------------|--------------------|--------------------------|
| Net Revenue                         | 241.06      | 285.29      | 44.23              | 18.35                    |
| Operating Expense                   | 131.16      | 141.03      | 9.87               | 7.53                     |
| Net Income before Provision and Tax | 109.90      | 144.26      | 34.36              | 31.26                    |
| Provision                           | 51.88       | 23.86       | (28.02)            | (54.01)                  |
| Net Income before tax               | 58.02       | 120.40      | 62.38              | 107.51                   |
| Net Income                          | 51.00       | 101.22      | 50.22              | 98.47                    |
| EPS after tax (NTD\$)               | 0.66        | 1.26        | 0.60               |                          |

Unit: NT\$ 100million





# Dividends

Unit: NT\$ 100million

## 一、Dividend history:

| Items \ Year         | 2020   | 2021   | 2022   |
|----------------------|--------|--------|--------|
| Stock Dividend (NTD) | 0.34   | 0.37   | 0.24   |
| Cash Dividend (NTD)  | 0.10   | 0.10   | 0.10   |
| Share Capital        | 748.86 | 774.32 | 802.97 |
| Net Income           | 47.02  | 51.00  | 101.22 |

## 二、Net income & EPS

| Items \ Year        | Jan-Feb 2022<br>(1) | Jan-Feb 2023<br>(2) | YoY<br>(3)=(2)-(1) | Growth<br>(4)=(3)/(1) |
|---------------------|---------------------|---------------------|--------------------|-----------------------|
| Net Income          | 14.00               | 23.23               | 9.23               | 65.91%                |
| EPS after tax (NTD) | 0.18                | 0.29                | 0.11               | 61.11%                |





# 2022 Consolidated Balance Sheets

| 資產                                      | 111.12.31     | 110.12.31     |
|-----------------------------------------|---------------|---------------|
| 11000 現金及約當現金(附註六(一)及七)                 | \$ 49,260,262 | \$ 44,103,210 |
| 11500 存放央行及新舊銀行同業(附註六(二)及七)             | 148,557,744   | 8,746,448     |
| 12000 透過損益按公允價值衡量之金融資產(附註六(三))          | 33,913,114    | 6,236,401     |
| 12100 透過其他綜合損益按公允價值衡量之金融資產(附註六(七)及(十七)) | 160,000,410   | 1,333,064     |
| 12200 按攤銷後成本衡量之債務工具投資(附註六(八))           | 236,774,247   | 29,015,606    |
| 12500 附賣回票券及債券投資(附註六(四))                | 797,893       | 783,234       |
| 13000 應收款項—淨額(附註六(五))                   | 9,057,109     | 1,739,743     |
| 13200 本期所得稅資產                           | 350,069       | 27,882        |
| 13500 貼現及放款—淨額(附註六(六)及七)                | 1,400,112,365 | 1,302,388,363 |
| 15000 採用權益法之投資—淨額(附註六(九))               | 808           | -             |
| 15500 其他金融資產—淨額(附註六(十))                 | 10,315        | 28,942        |
| 18500 不動產及設備—淨額(附註六(十一))                | 14,121,833    | 14,533,721    |
| 18600 使用權資產—淨額(附註六(十二))                 | 1,212,593     | 1,149,295     |
| 19000 無形資產—淨額                           | 757,216       | 354,337       |
| 19300 遞延所得稅資產(附註六(十六))                  | 1,777,199     | 1,951,636     |
| 19500 其他資產—淨額(附註六(十三))                  | 15,782,948    | 10,055,167    |

資產總計

| 負債及權益                  | 111.12.31        | 110.12.31        |
|------------------------|------------------|------------------|
| 31101 普通股股本(附註六(二十五))  | 80,296,934       | 77,431,952       |
| 31500 資本公積(附註六(二十五))   | 815,900          | 815,900          |
| 32001 法定盈餘公積(附註六(二十五)) | 17,239,615       | 15,693,140       |
| 32003 特別盈餘公積(附註六(二十五)) | 185,128          | 185,128          |
| 32005 未分配盈餘(附註六(二十五))  | 9,339,356        | 5,227,632        |
| 32500 其他權益(附註六(二十五))   | (3,769,675)      | 2,306,220        |
| 權益總計                   | 104,107,258      | 101,659,972      |
| 負債及權益總計                | \$ 2,072,486,125 | \$ 2,021,253,072 |

臺灣企銀股份有限公司

合併資產負債表

民國一一一年度十二月三十一日

|                       |             |   |             |   |
|-----------------------|-------------|---|-------------|---|
| 普通股股本(附註六(二十五))       | 80,296,934  | 4 | 77,431,952  | 4 |
| 資本公積(附註六(二十五))        | 815,900     | - | 815,900     | - |
| 保留盈餘：                 |             |   |             |   |
| 法定盈餘公積(附註六(二十五))      | 17,239,615  | 1 | 15,693,140  | 1 |
| 特別盈餘公積(附註六(二十五))      | 185,128     | - | 185,128     | - |
| 未分配盈餘(附註六(二十五))       | 9,339,356   | - | 5,227,632   | - |
| Other equity interest | (3,769,675) | - | 2,306,220   | - |
| 權益總計                  | 104,107,258 | 5 | 101,659,972 | 5 |

負債總計

歸屬母公司業主之權益：

|                        |                  |     |                  |     |
|------------------------|------------------|-----|------------------|-----|
| 31101 普通股股本(附註六(二十五))  | 80,296,934       | 4   | 77,431,952       | 4   |
| 31500 資本公積(附註六(二十五))   | 815,900          | -   | 815,900          | -   |
| 保留盈餘：                  |                  |     |                  |     |
| 32001 法定盈餘公積(附註六(二十五)) | 17,239,615       | 1   | 15,693,140       | 1   |
| 32003 特別盈餘公積(附註六(二十五)) | 185,128          | -   | 185,128          | -   |
| 32005 未分配盈餘(附註六(二十五))  | 9,339,356        | -   | 5,227,632        | -   |
| 32500 其他權益(附註六(二十五))   | (3,769,675)      | -   | 2,306,220        | -   |
| 權益總計                   | 104,107,258      | 5   | 101,659,972      | 5   |
| 負債及權益總計                | \$ 2,072,486,125 | 100 | \$ 2,021,253,072 | 100 |

董事長：林謙浩



經理人：張志堅



會計主管：賴莉青



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# Financial Results

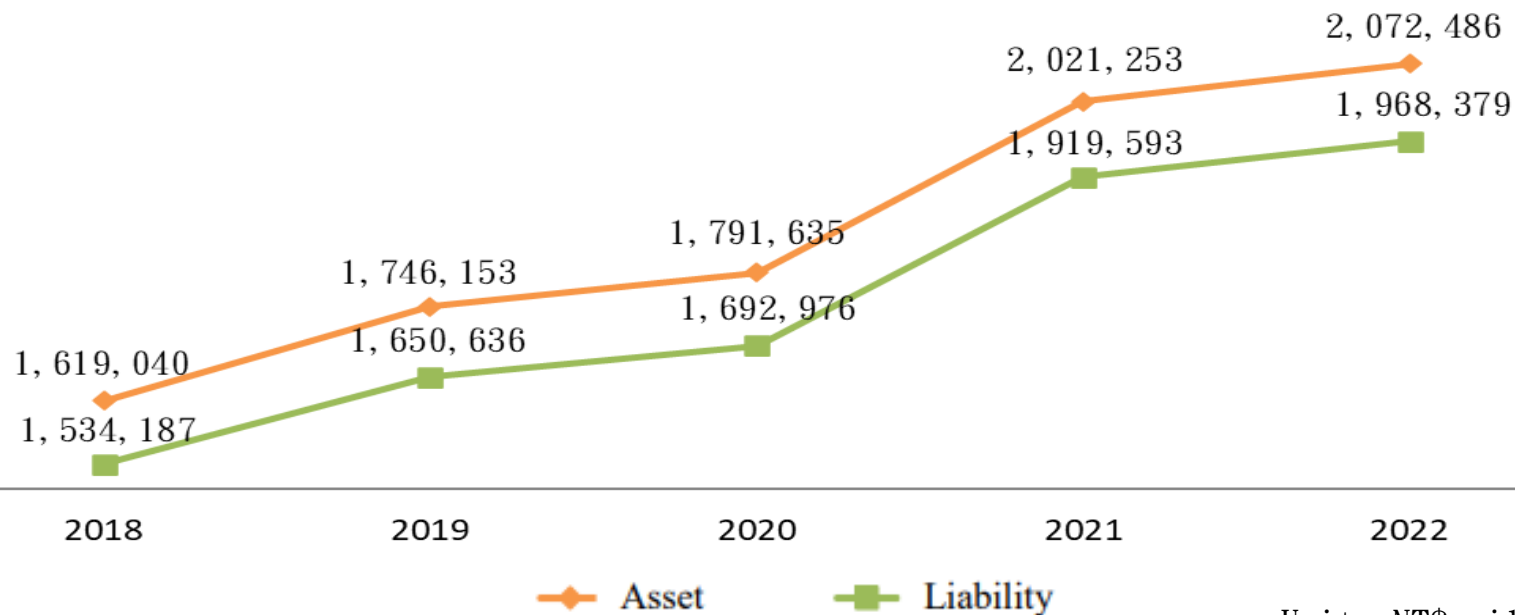
| Item \ Year                            | 2021<br>(1) | 2022<br>(2) | YoY<br>(3)=(2)-(1) | Growth(%)<br>(4)=(3)/(1) |
|----------------------------------------|-------------|-------------|--------------------|--------------------------|
| Average Loans Balances (Accumulated)   | 12,400      | 13,498      | 1,098              | 8.85                     |
| Average Deposit Balances (Accumulated) | 15,911      | 17,397      | 1,486              | 9.34                     |
| Interest Rate Spread (Accumulated)     | 1.29%       | 1.37%       | 0.08%              |                          |
| NIM (Accumulated)                      | 0.93%       | 0.97%       | 0.04%              |                          |

Unit: NT\$ 100million





# Asset and Liability

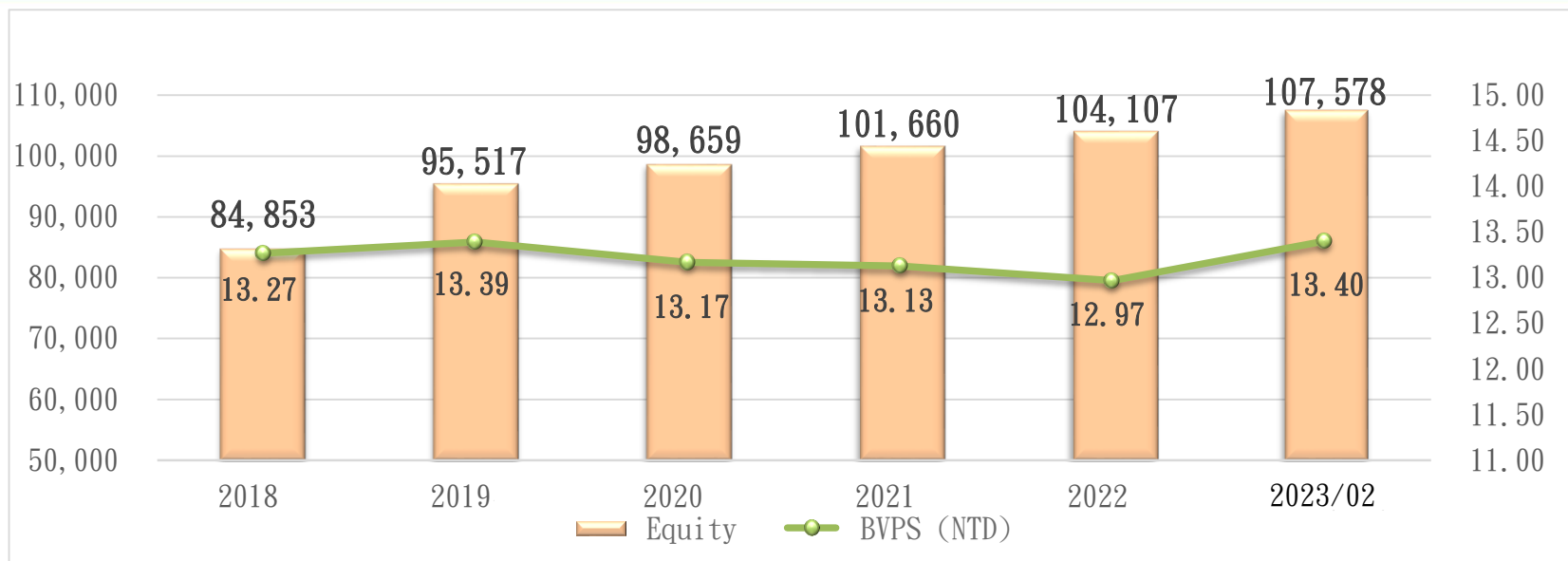


| Items \ Year | Year      |           |           |           |           |
|--------------|-----------|-----------|-----------|-----------|-----------|
|              | 2018      | 2019      | 2020      | 2021      | 2022      |
| Asset        | 1,619,040 | 1,746,153 | 1,791,635 | 2,021,253 | 2,072,486 |
| Liability    | 1,534,187 | 1,650,636 | 1,692,976 | 1,919,593 | 1,968,379 |





# Equity



Unit: NT\$ million

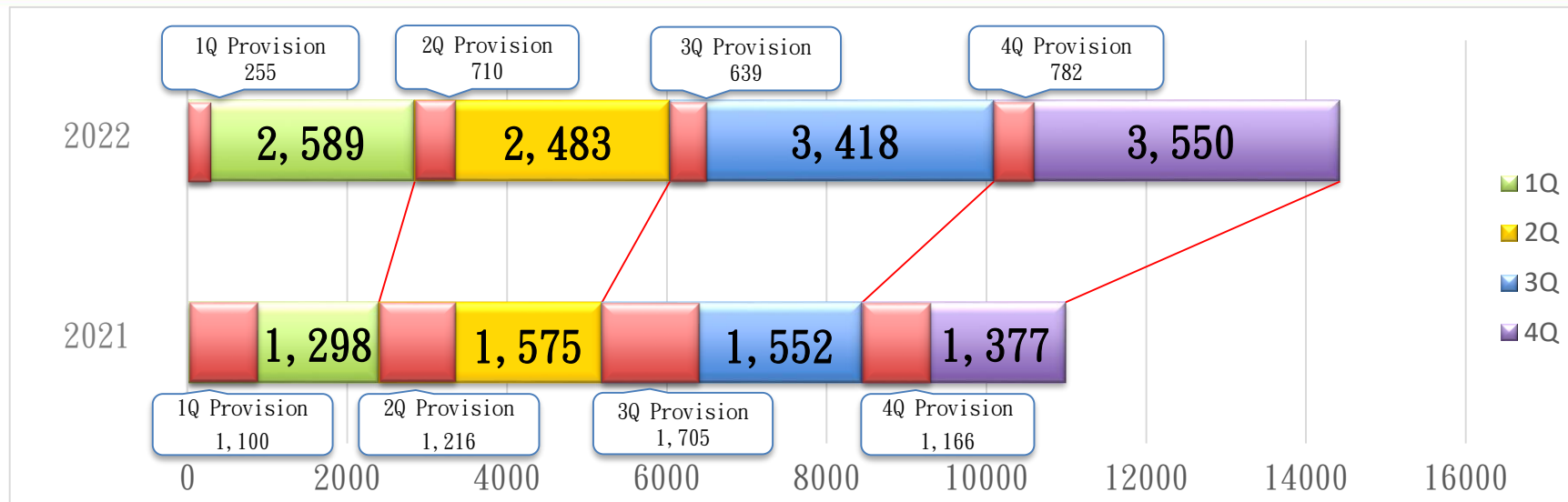
| Items \ Year | 2018   | 2019   | 2020   | 2021    | 2022    | 2023/02 |
|--------------|--------|--------|--------|---------|---------|---------|
| Equity       | 84,853 | 95,517 | 98,659 | 101,660 | 104,107 | 107,578 |
| Common Stock | 63,939 | 71,320 | 74,886 | 77,432  | 80,297  | 80,297  |
| BVPS (NTD)   | 13.27  | 13.39  | 13.17  | 13.13   | 12.97   | 13.40   |





# Income Growth (Consolidated)

Unit: NT\$ million



Unit: NT\$ million

| Items \ Year                     | 2018   | 2019  | 2020  | 2021(1) | 2022(2) | YoY<br>(2)-(1) |
|----------------------------------|--------|-------|-------|---------|---------|----------------|
| Provision                        | 794    | 2,418 | 4,055 | 5,187   | 2,386   | (2,801)        |
| Net Income before tax            | 9,198  | 8,066 | 5,385 | 5,802   | 12,040  | 6,238          |
| EPS after tax (NTD)              | 1.19   | 0.98  | 0.63  | 0.66    | 1.26    | 0.60           |
| ROE before tax (Accumulated)     | 11.45% | 8.94% | 5.55% | 5.79%   | 11.70%  | 5.91%          |
| ROA before tax (Accumulated)     | 0.57%  | 0.48% | 0.30% | 0.30%   | 0.59%   | 0.29%          |
| Employee Productivity before tax | 1.75   | 1.50  | 1.00  | 1.06    | 2.16    | 1.10           |

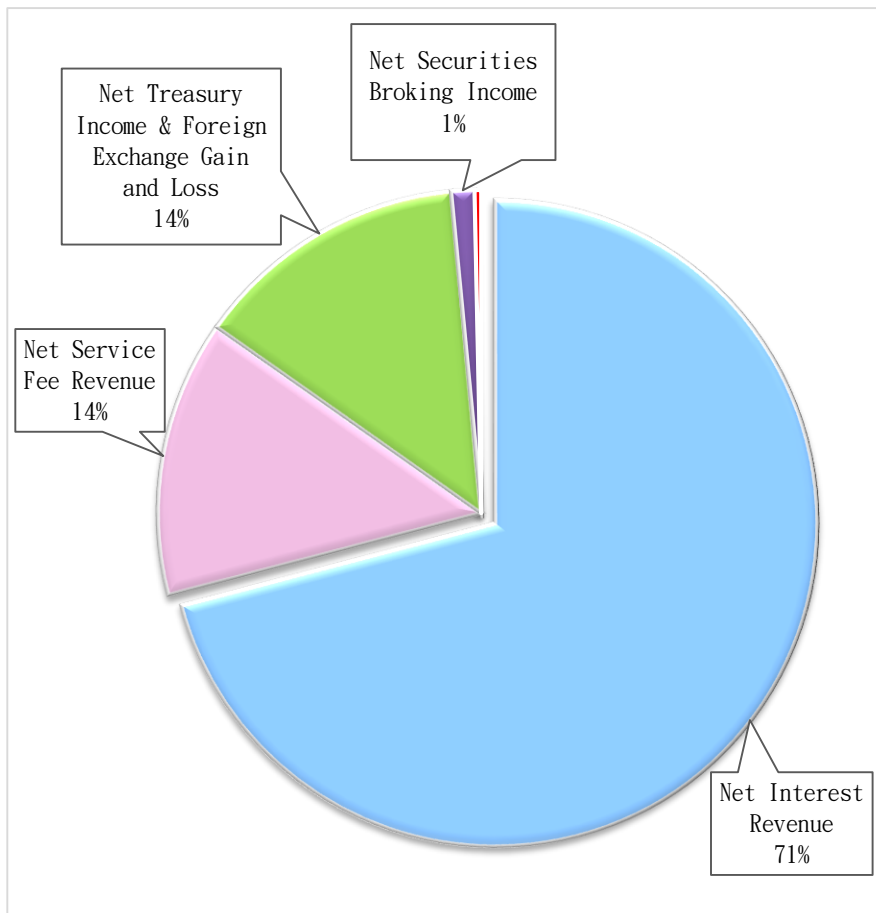




# Net Revenue Breakdown

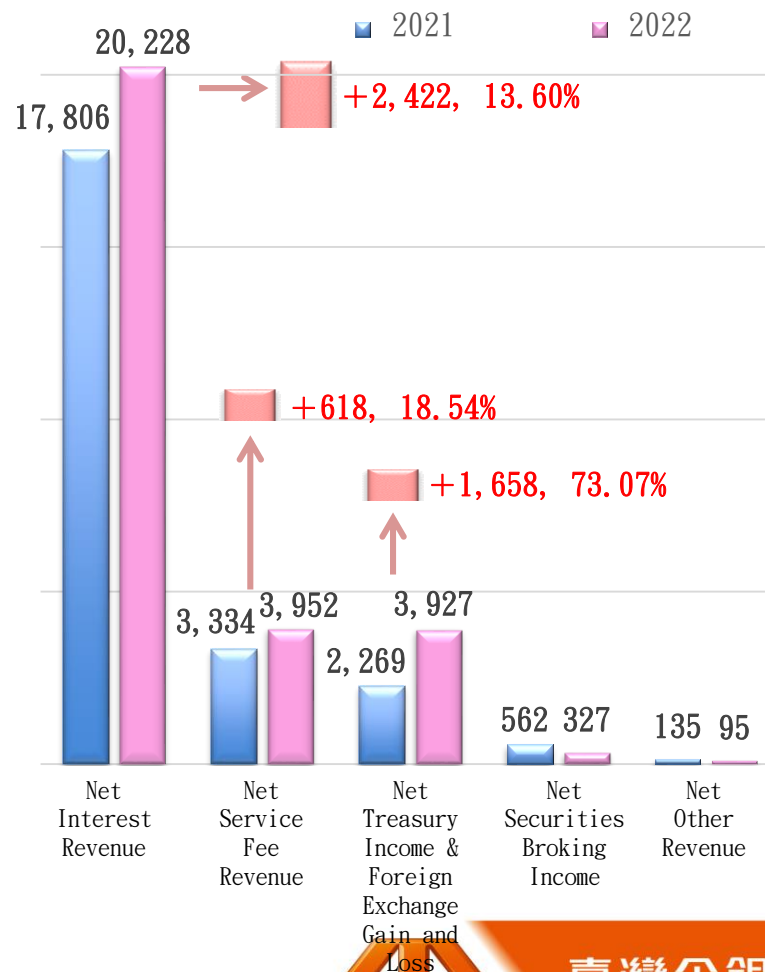
Unit: NT\$ million

Net Revenue in 2022: 28,529



YoY Comparison

+NT\$4,423 million



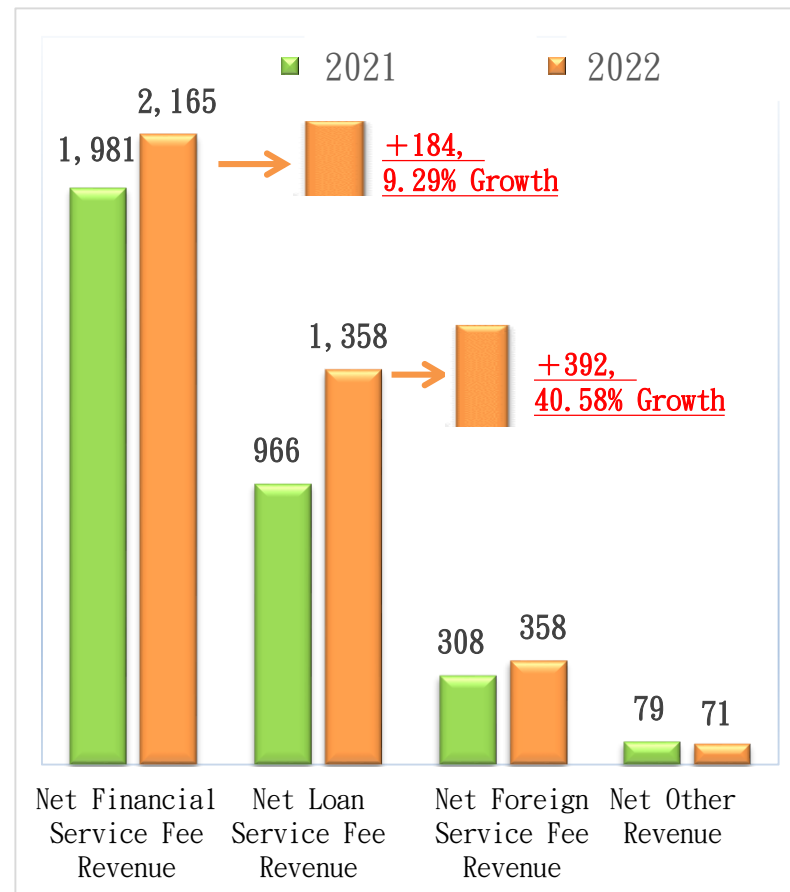
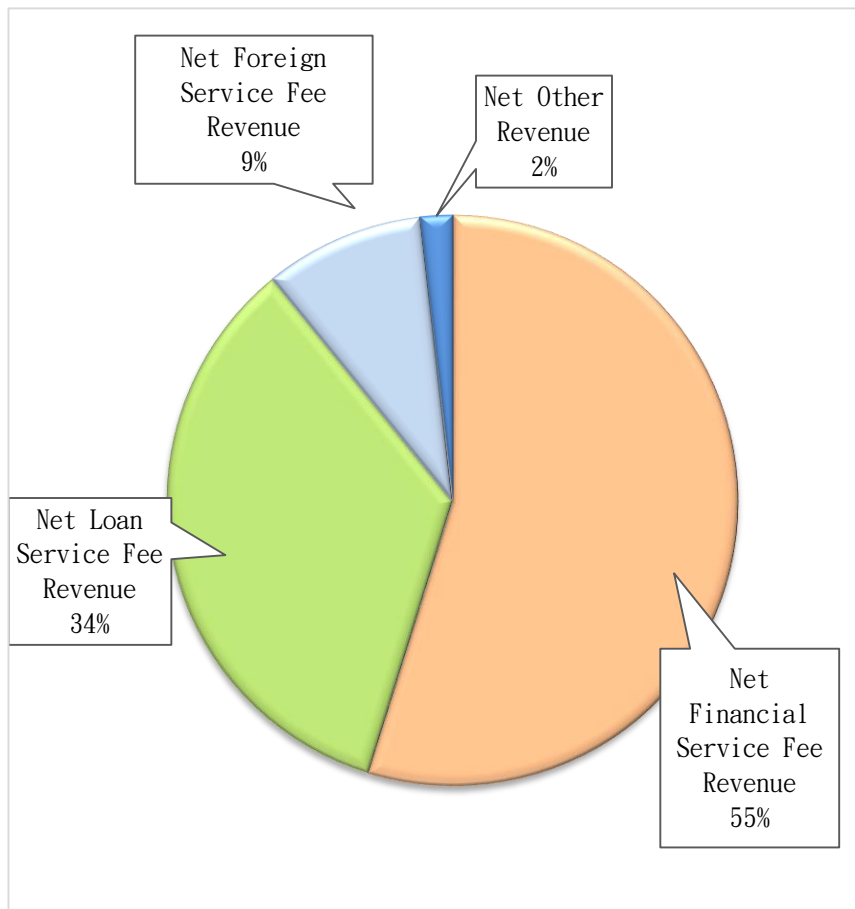


# Net Service Fee Breakdown

Unit: NT\$ million

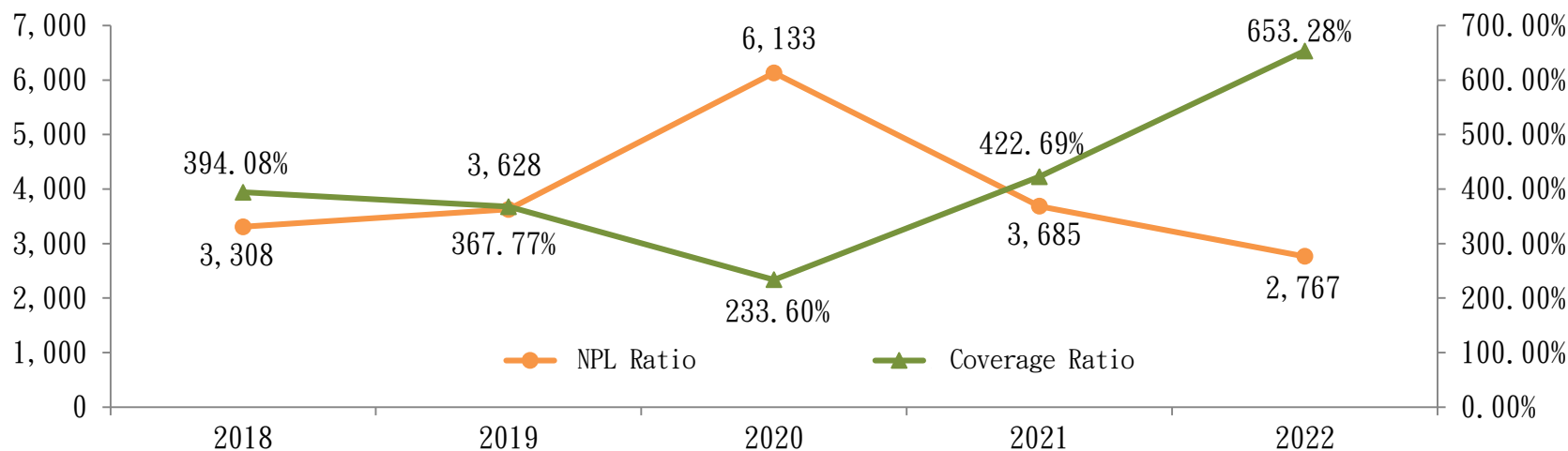
Net Service Fee in 2022: 3,952

YoY Comparison





# Asset Quality



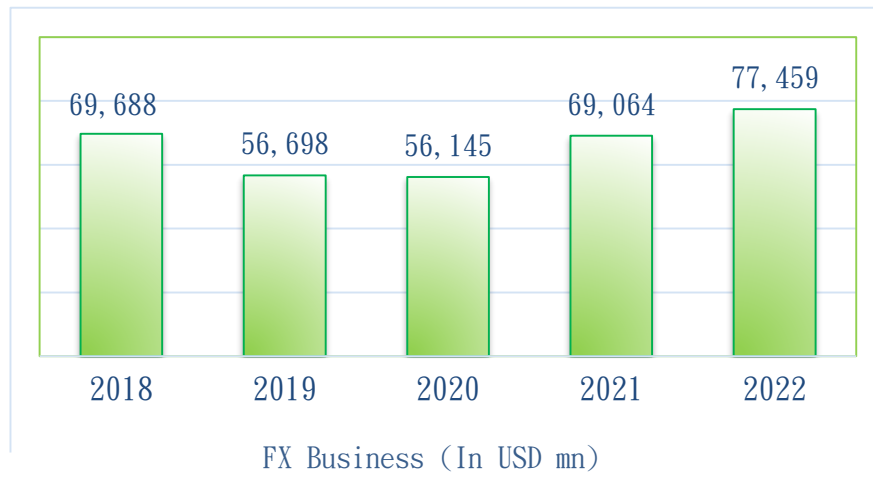
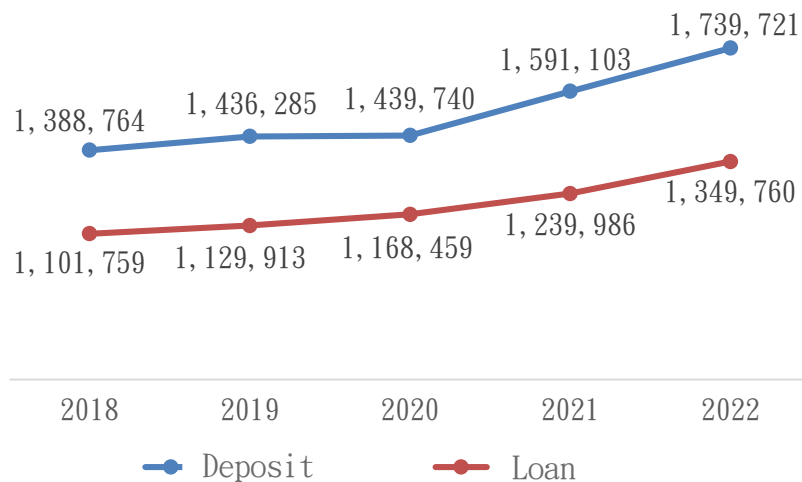
Unit: NT\$ million

| Items \ Year   | 2018    | 2019    | 2020    | 2021    | 2022    |
|----------------|---------|---------|---------|---------|---------|
| NPL            | 3,308   | 3,628   | 6,133   | 3,685   | 2,767   |
| NPL Ratio      | 0.30%   | 0.32%   | 0.50%   | 0.28%   | 0.20%   |
| Coverage Ratio | 394.08% | 367.77% | 233.60% | 422.69% | 653.28% |





# Deposit, Loan and FX Business



Unit: NT\$ million

| Items \ Year            | 2018      | 2019      | 2020      | 2021      | 2022      | YoY     |
|-------------------------|-----------|-----------|-----------|-----------|-----------|---------|
| Deposit (Accumulated)   | 1,388,764 | 1,436,285 | 1,439,740 | 1,591,103 | 1,739,721 | 148,618 |
| Loan (Accumulated)      | 1,101,759 | 1,129,913 | 1,168,459 | 1,239,986 | 1,349,760 | 109,774 |
| FX Business (In USD mn) | 69,688    | 56,698    | 56,145    | 69,064    | 77,459    | 8,395   |



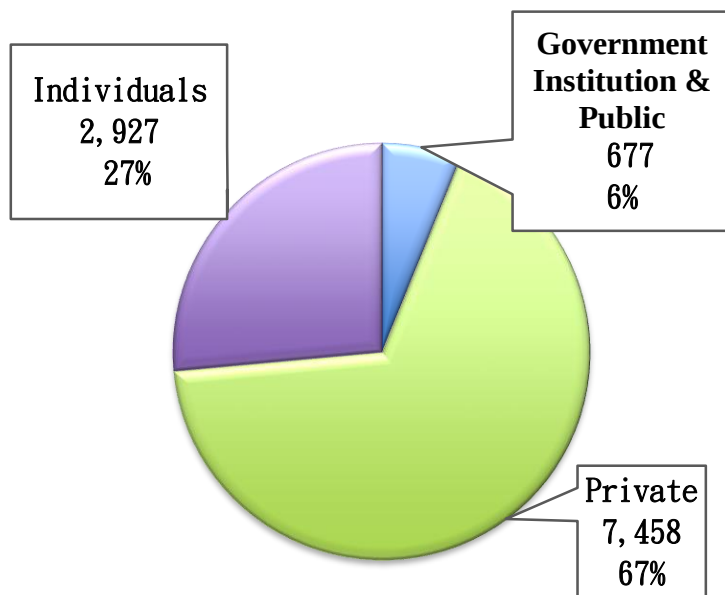


# Loan Portfolio Breakdown

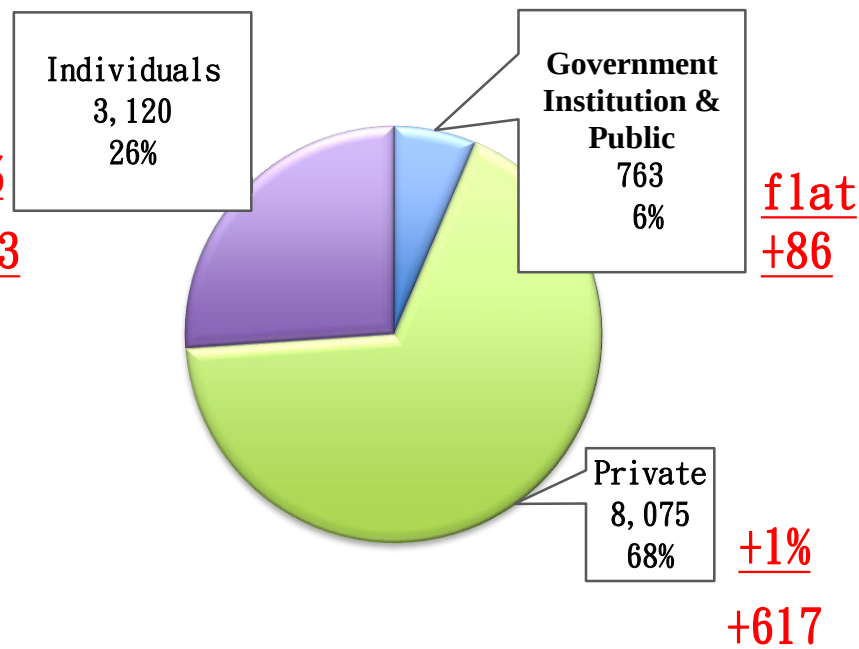
Unit: NT\$ 100million

2021 NTD Loan: 11,062

2022 NTD Loan: 11,958



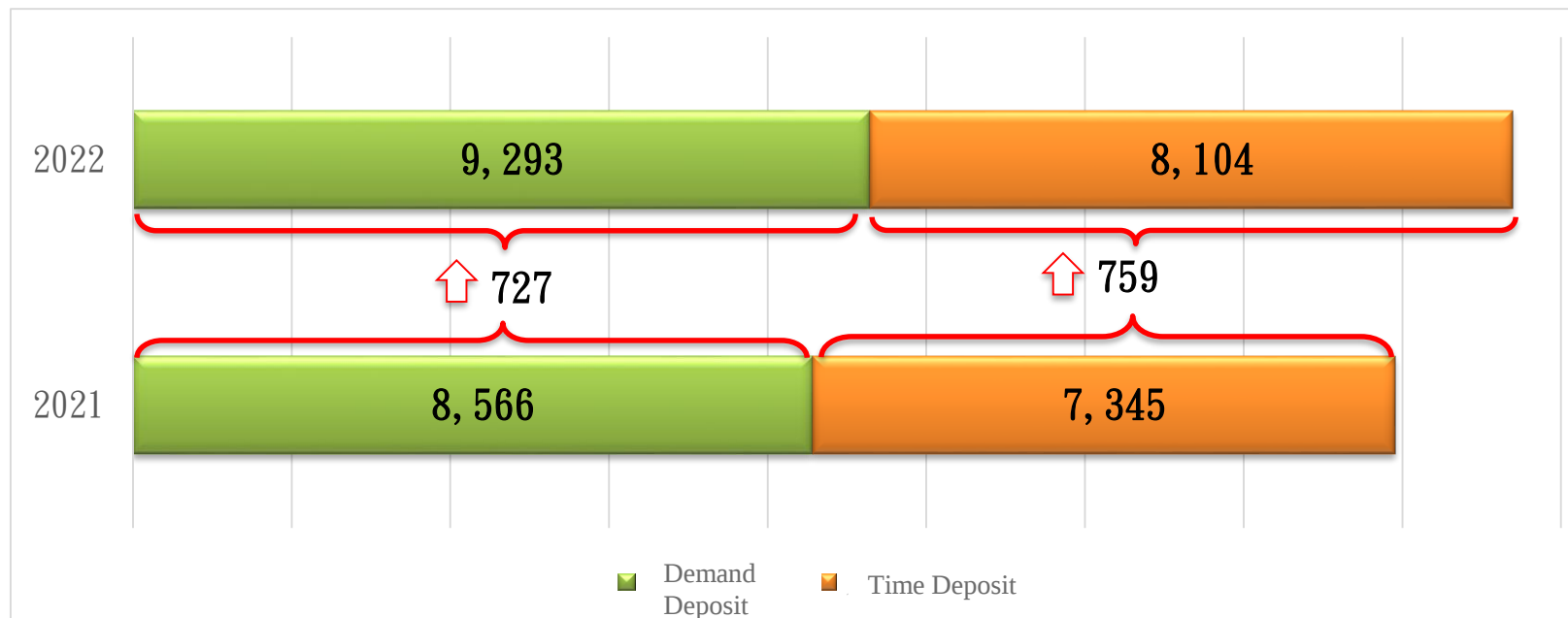
-1%  
+193





# Deposit Structure

Unit: NT\$ 100million

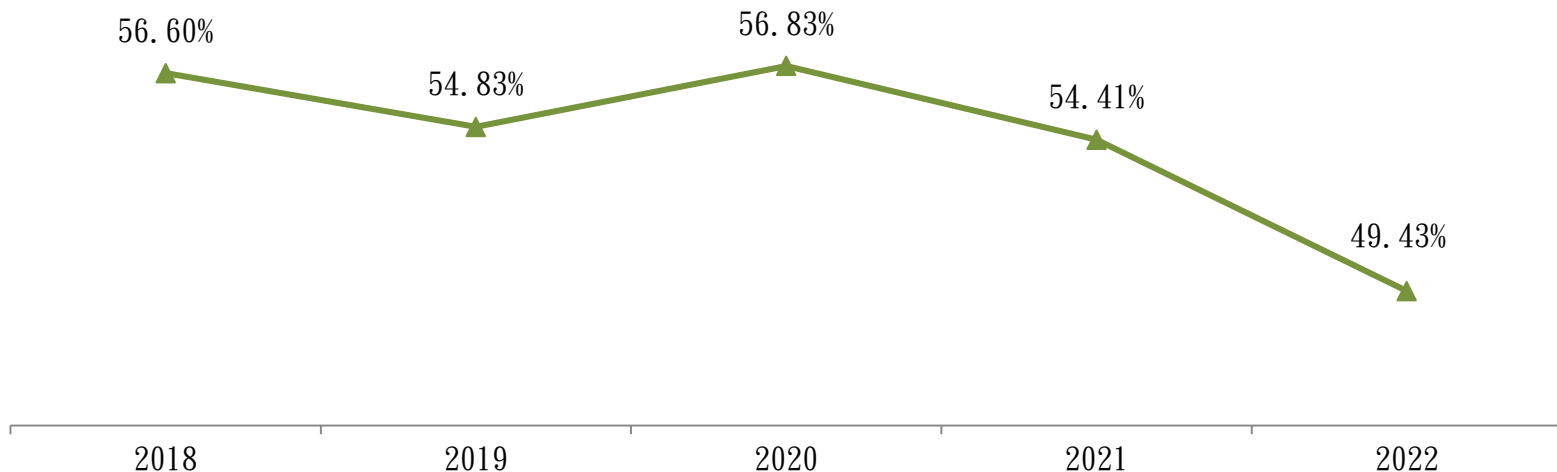


| Items \ Year         | 2018   | 2019   | 2020   | 2021   | 2022   |
|----------------------|--------|--------|--------|--------|--------|
| Demand Deposit Ratio | 50.83% | 49.91% | 51.60% | 53.84% | 53.41% |





# Operating Expense Ratio



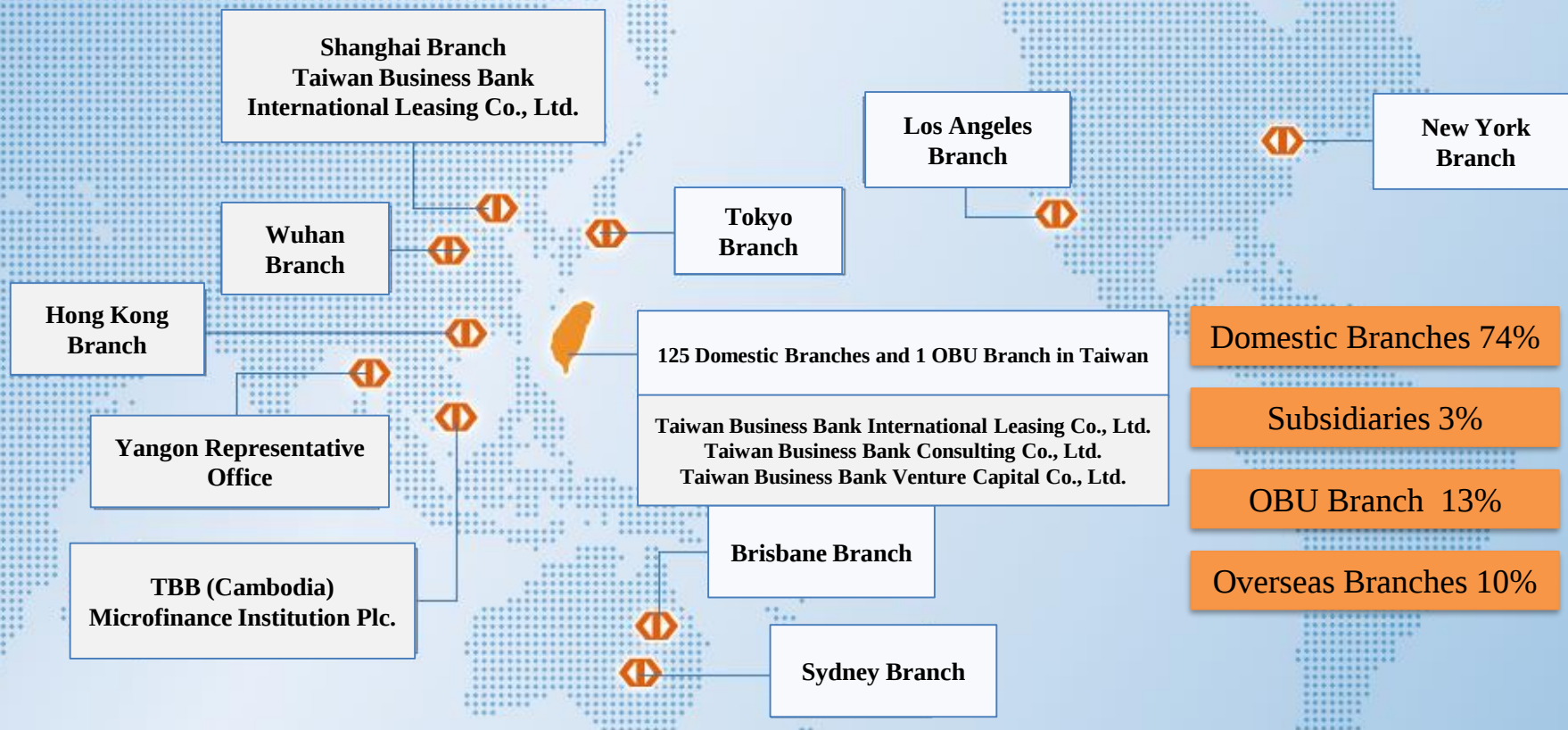
Unit: NT\$ million

| Items \ Year      | 2018   | 2019   | 2020   | 2021   | 2022   | YoY    |
|-------------------|--------|--------|--------|--------|--------|--------|
| Net Revenue       | 23,027 | 23,210 | 21,869 | 24,106 | 28,529 | +4,423 |
| Operating Expense | 13,034 | 12,727 | 12,429 | 13,116 | 14,103 | +987   |
| Percentage        | 56.60% | 54.83% | 56.83% | 54.41% | 49.43% | -4.98% |



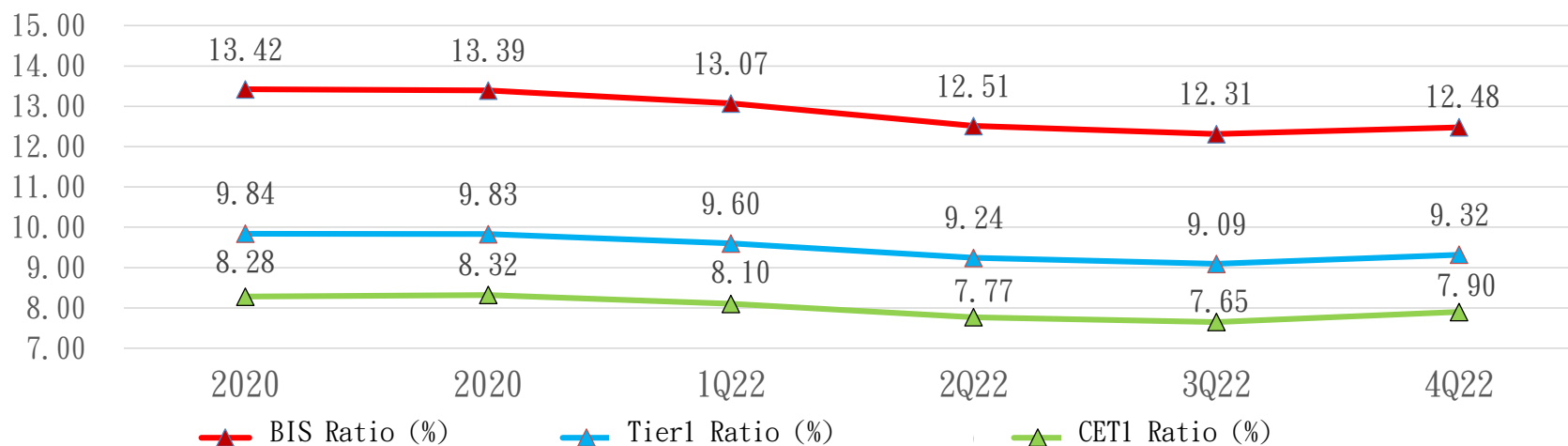


# Revenue Breakdown





# Capital Adequacy Ratio



|                 | 2020  | 2021  | 1Q22  | 2Q22  | 3Q22  | 4Q22  | The Minimum Requirements |
|-----------------|-------|-------|-------|-------|-------|-------|--------------------------|
| BIS Ratio (%)   | 13.42 | 13.39 | 13.07 | 12.51 | 12.31 | 12.48 | 10.50                    |
| Tier1 Ratio (%) | 9.84  | 9.83  | 9.60  | 9.24  | 9.09  | 9.32  | 8.50                     |
| CET1 Ratio (%)  | 8.28  | 8.32  | 8.10  | 7.77  | 7.65  | 7.90  | 7.00                     |





# Credit Ratings

| Year | Rating Institution | Results          |                   | Outlook |
|------|--------------------|------------------|-------------------|---------|
|      |                    | Long-term Credit | Short-term Credit |         |
| 2022 | Taiwan Ratings     | twAA-            | twA-1+            | Stable  |
|      | Standard & Poor's  | BBB+             | A-2               | Stable  |





# Awards and Glory

- Acquired total **34** financial patents.
- **15** financial patents are currently under review.

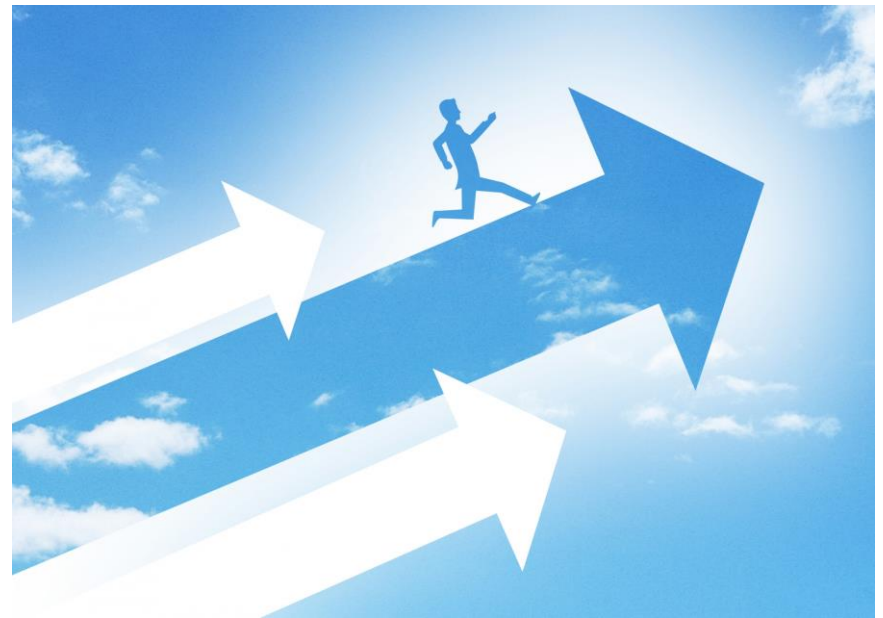
| <u>2022 National Brand Yushan Award</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | <u>2022 Customer Service Excellence Award</u>                                                                                                                                                                                                                                                                             | <u>2022 Outstanding Financial Institutions Award for SME Credit Guarantee</u>                                                                               | <u>2022 Outstanding Financial Institutions Award for SMEs Project Loans</u>                                          |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------|
| <ul style="list-style-type: none"> <li>• <b>National First Prize in Best Product Category</b> <ul style="list-style-type: none"> <li>- Provided the Wifi security detection function in TBB's mobile banking APP.</li> <li>- TBB's mobile bank</li> <li>- Digital Deposit: Hokii - enjoy your e-life</li> <li>- Intelligent Customer Service: i-Money</li> </ul> </li> <li>• <b>Best Popular Brand Award</b> <ul style="list-style-type: none"> <li>- Digital Deposit: Hokii - enjoy your e-life</li> </ul> </li> </ul> | <ul style="list-style-type: none"> <li>• <b>Best Smart Application System Award</b> <ul style="list-style-type: none"> <li>- Intelligent Customer Service: i-Money</li> </ul> </li> <li>• <b>Best Internet Service Enterprise Award</b> <ul style="list-style-type: none"> <li>- TBB's mobile bank</li> </ul> </li> </ul> | <p>Won 7 awards including Support Youth Enterprises, Star ups and Micro Enterprises, Policy Promotion, Burden Alleviation and Revitalization Loan, etc.</p> | <ul style="list-style-type: none"> <li>• Excellent Performance Award</li> <li>• Inclusive Financing Award</li> </ul> |





# Future

- **Development of Sustainable Finance**
- **Optimization of Credit Quality**
- **Diversification of Profits**



# *Thank You*

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