



PRESIDENT SECURITIES CORPORATION

Investor Conference

(Stock Code : 2855)

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Global Economic Overview

❖ Global inflation slows and stagnates. Meanwhile, Economic data shows resilience.

- Latest IMF forecast adjusted the expected global economic growth to 3.2% in 2024 and is projected to unchanged in 2025.
- The IMF also predicted a possible decline in global inflation to 5.9% in 2024, affected by the persist growth of economic.

❖ The U.S. inflation had cooled, while the Federal Reserve's policy still conservative.

- The U.S. had announced a CPI annual growth rate of 3.3% in May, prompting predictions of an interest rate cut.
- The U.S. reported an unemployment rate of 4 %, and NFP strong increased by 272 thousand (people) in May.

❖ China's real estate crisis unsolved, but flourished by manufacturing and exports .

- China reported the GDP growth rate of 5.3% in 2024Q1, which beyond market expectations .
- The real estate market is still in recession; however, economy was driven by manufacturing and exports.

❖ Taiwan's export is rebounding, and the economy is expected to recover in 2024.

- The Directorate General of Budget has estimated the growth rate is 6.56% for 2024Q1, and NDC's monitoring indicators is **Yellow-Red light** in April.
- Taiwan's annual CPI was 2.24% in May. The central bank raised interest rates a half-percent point in March and increased the reserve requirement ratio by 1 percentage point in June.



Brief Introduction

Number
of Branches
31

Number of
employees
1,703

Product and Services

Brokerage, Proprietary Trading,
Underwriting, Fixed Income Dealing,
Financial Products, Shareholder Services
Wealth Management & Trust,
Offshore Securities Units

Date of
Incorporation
1988.12.17

Capital
NTD 145.58
Billion

Affiliated Companies

President Futures Co.,LTD
Uni-President Asset Management Corp.
President Capital Management Corp.
President Insurance Agency Co., Ltd.
PSC Venture Capital Investment Co., Ltd.

President Securities (Hong Kong) Limited
President Wealth Management (HK) Ltd.
JinYuan President Securities Co.,Ltd.

統一綜合證券
President Securities Corporation



Consolidated Balance Sheets

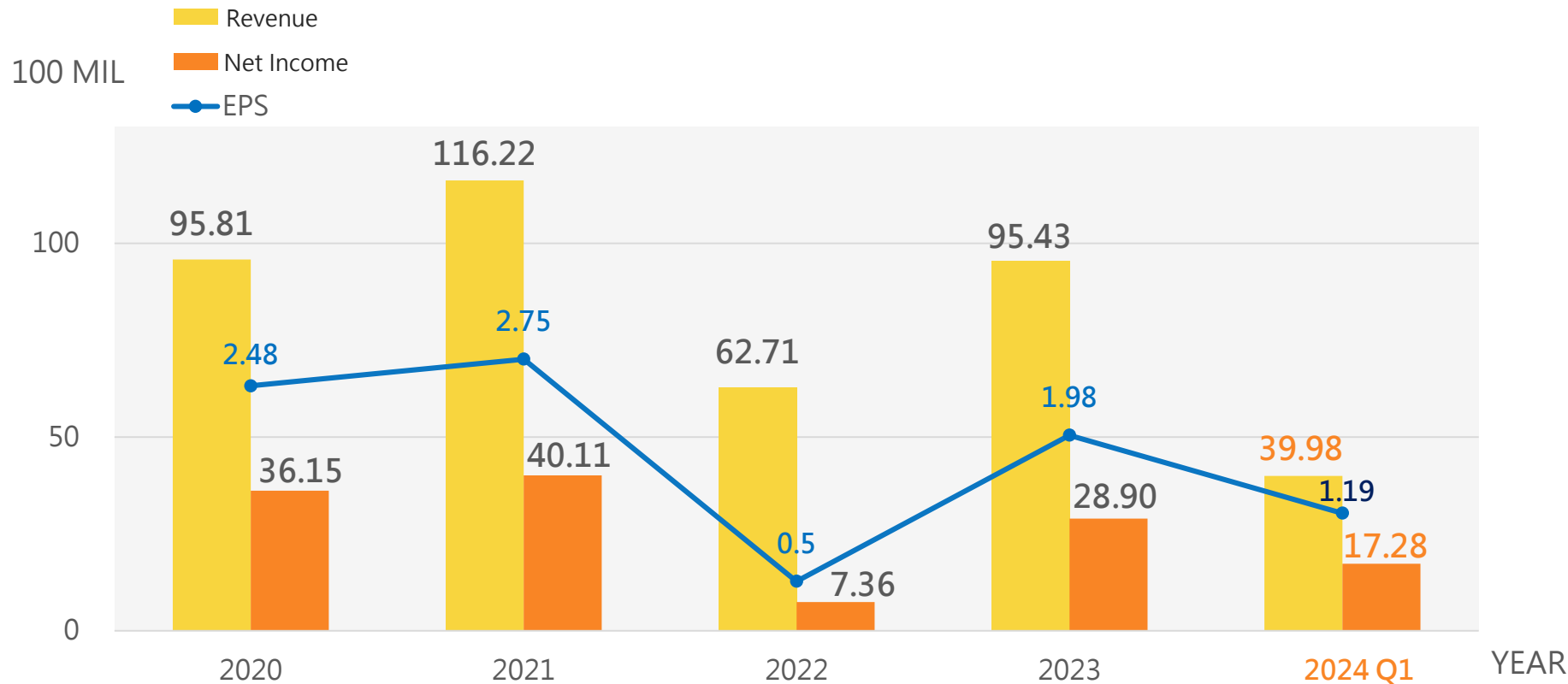
ITEM	2024 Q1	%	2023 Q1	%
Current Assets	171,108	95%	104,236	92%
Non-Current Assets	9,612	5%	9,559	8%
Total Assets	180,720	100%	113,795	100%
Current Liabilities	146,441	81%	83,249	73%
Non-Current Liabilities	237	0%	105	0%
Total Liabilities	146,678	81%	83,354	73%
Capital Common Stock	14,558	8%	14,558	13%
Other Equity	19,484	11%	15,883	14%
Total Equity	34,042	19%	30,441	27%

Unit : Million NTD

Consolidated Income Statement

ITEM	2024 Q1	%	2023 Q1	%
Revenues	3,998	100%	1,866	100%
Operating Expenses	2,405	60%	1,493	80%
Operating Income	1,593	40%	373	20%
Other Income and Costs	251	6%	200	11%
Income Before Tax	1,844	46%	573	31%
Income Tax Expense	116	3%	113	6%
Net Income	1,728	43%	459	25%
Other Comprehensive Income	172	5%	176	9%
Total Comprehensive Income	1,900	48%	635	34%
EPS(NTD)	1.19	-	0.31	-

5-Years Operating Performances



SOURCE : MOPS

Business Development



Brokerage Business

Market Position

In financing balances, PSC has achieved a higher market share compared to 2023Q1. Looking ahead, the department will persist in optimizing electronic system functionalities. Moreover, meet customer needs and enhance customer service.

Market Promotion

To enhance customer service, we launched the "Official Line Friends Recruitment" promotion campaign, encouraging customers to experience diverse and convenient e-services.



Line with PSC: https://webportal.pscnet.com.tw/lottery/line_bind_event/activity/



Proprietary Trading

Operating Status

The department predicted a decline of inflation in early-year, with the economy maintaining robust growth. We focused on opportunities in booming technology sector, and maintain a high-equity strategy, achieving fruitful results.

Operational Strategy

Due to Taiwan's economic weakening, increased political uncertainty, and overheated stock market, the department anticipates that the market will enter a consolidation phase. Thus, the holdings and operational strategy are shifting towards neutral.

Business Development



Fixed Income Dealing

Operating Strategy

Interest rate cuts expectations fell short due to strong status of the U.S. economy. The department adjusted overseas positions and switched to conservative operation, awaiting the right timing to reposition.

Customer Concerns

The department will enhance collaboration with other departments to prioritize market demand and broaden the scope of service offerings.



Underwriting Business

Underwriting Performance

Owing to the efficiency of submission progress, the market participation rate and market share of underwriting amount were increased compared with the same period last year.

Development Strategy

The department actively engages in the market and strives to expand its market share in IPO and SPO.



Wealth Management

Investment Trust

The rate of **Offshore Structured Notes** has grown by **296%** compared to 2023. **Foreign bonds** and **Overseas stocks** have shown exceptional performance this year.

Marketing Campaign

The department is initialing a **fund/ETF selling award campaign**, **launching an internal motivational activities**, and continuously optimizing services.



Business Development



Business Profile

Quantitative Trading

The accumulated profits is rank **3rd** among proprietary concurrent operation of futures business in 2024. Additionally, we have added new business of overseas futures spot arbitrage trading services this year, to reduce the single-market risks.

Operating Strategy

The department continues to expand its product diversification and revises its risk control methods to respond to new rules, upgrading the department's risk control capabilities.



Financial Product Business

Market Share

The Equity Options Business maintains its position as the **2nd** market share holder, while the volume of Structured Notes secures a market share **ranking of fourth**. Additionally, the issuance of call (put) warrants attains a market share **ranking of seventh**.

Marketing Campaign

The initial stage optimization of the warrant system has been completed, and the department is currently designing advanced functions in 2024. We are striving to enhance the efficiency of the trading system further.

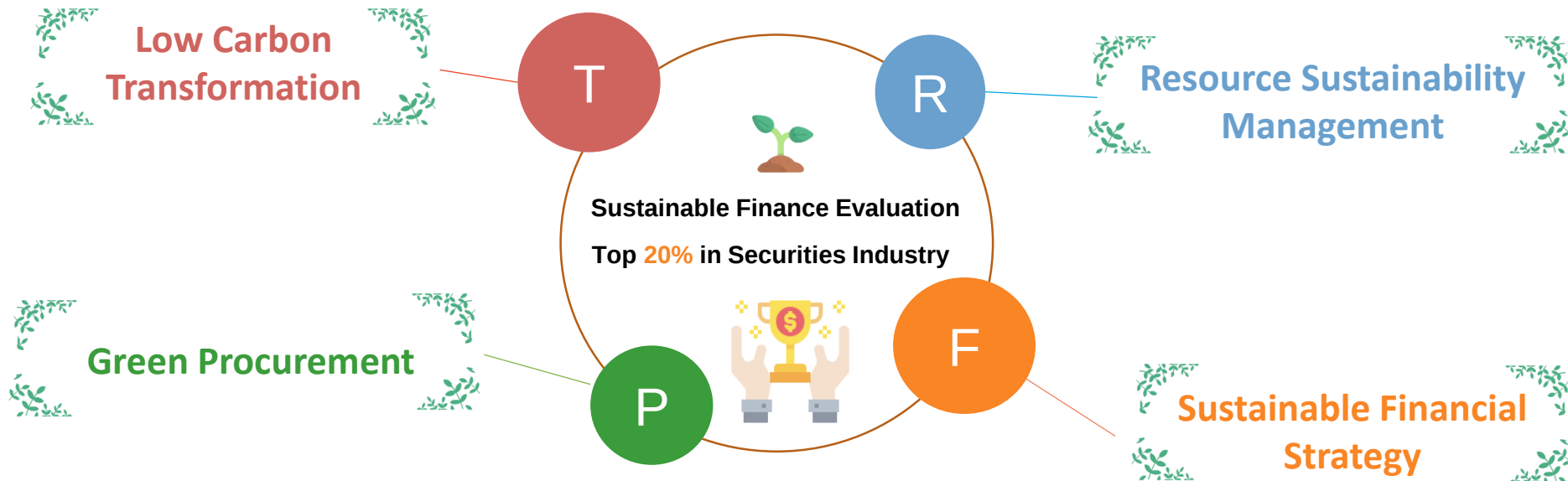
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【 Sustainable Development Action 】



Sustainable Development

【 Vision of Sustainable Environment 】



Q&A



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