



PRESIDENT SECURITIES CORPORATION

Investor Conference

(Stock Code : 2855)

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Global Economic Overview



- ◆ **Global economy is stabilizing and inflation is improving, but facing high uncertainty.**
 - Based on the latest IMF forecast, global economic growth is expected at 3.2% in 2024 and is projected at 3.3% in 2025&2026.
 - The global inflation rate for 2024 is projected to be 4.2%, with political uncertainty potentially affecting financial environment.
- ◆ **The U.S. postponed interest rate cuts, and President Trump is influencing worldwide economic.**
 - The FED decided to pause interest rate cuts, with Chairman Jerome Powell reiterating concerns about the strong economy, low unemployment rate, and high inflation which is still above 2%.
 - President Trump show a tough stance on issues such as tariffs, immigration, and reducing government spending.
- ◆ **China's economic is supported by exports, but struggling with domestic demand and real estate market.**
 - The GDP growth rate for 2024 is 5%, but cumulative real estate investment decreased by 10.6% year-on-year.
 - In 2024, the export growth rate is 7.1%. However, the China-US tariff conflict poses new challenges for the economy.
- ◆ **Economic of Taiwan remains stable, with strong growth in private sector investment.**
 - The Directorate General of Budget has estimated GDP growth rate is 4.59% for 2024, and NDC's monitoring indicators is **Red light** in January.
 - The strong demand of AI products is benefiting exports, private investment, and private consumption. The GDP growth rate for 2025 is forecasted to be 3.14%.

Brief Introduction

Number
of Branches
31

Number of
employees
1,760

Product and Services

Brokerage, Proprietary Trading,
Underwriting, Fixed Income Dealing,
Financial Products, Shareholder Services
Wealth Management & Trust,
Offshore Securities Units

Date of Incorporation

1988.12.17

Capital

NTD 145.58
Billion

Affiliated Companies

President Futures Co.,LTD
Uni-President Asset Management Corp.
President Capital Management Corp.
President Insurance Agency Co., Ltd.
PSC Venture Capital Investment Co., Ltd.

President Securities (Hong Kong) Limited
JinYuan President Securities Co.,Ltd.

統一綜合證券
President Securities Corporation



Consolidated Balance Sheets

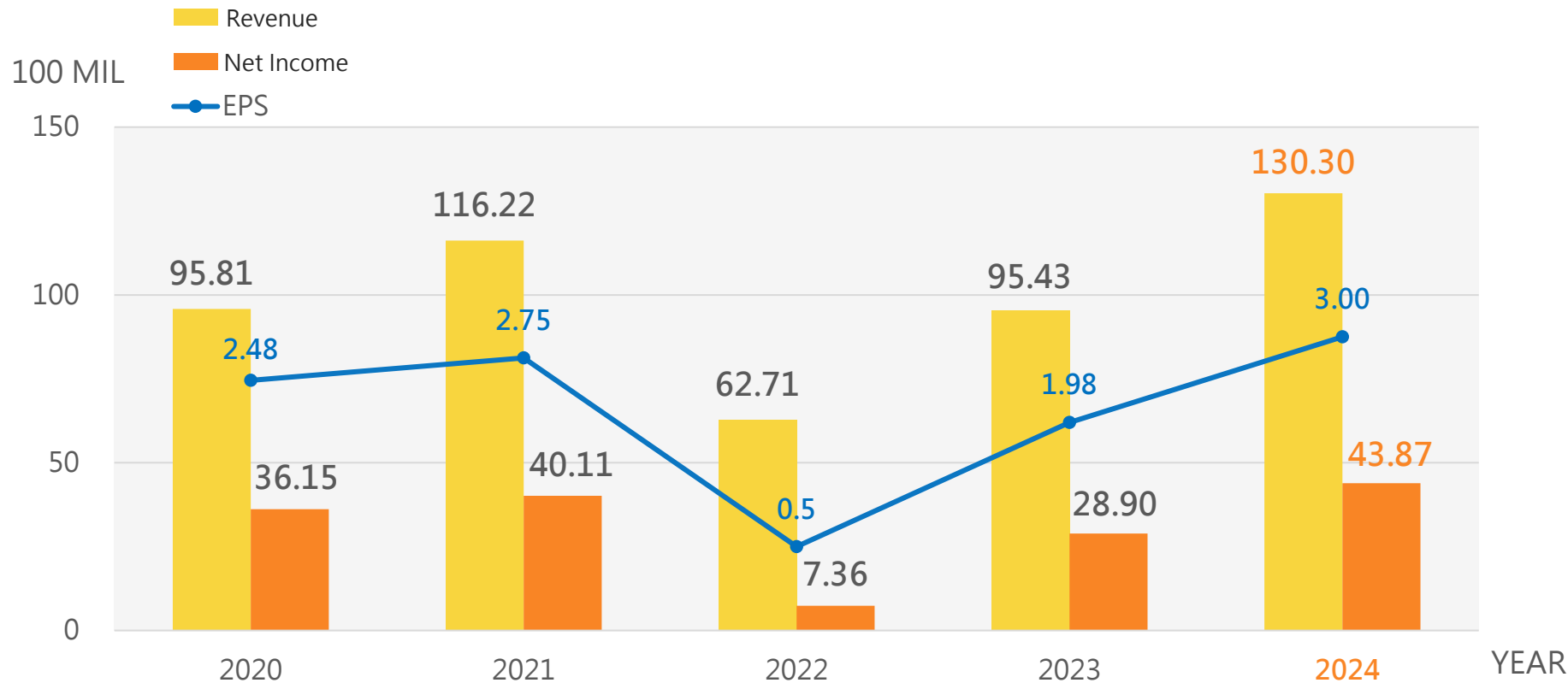
ITEM	2024年	%	2023年	%	YOY
Current Assets	183,285	95%	131,335	93%	40%
Non-Current Assets	10,188	5%	9,330	7%	9%
Total Assets	193,473	100%	140,665	100%	38%
Current Liabilities	157,855	82%	108,355	77%	46%
Non-Current Liabilities	225	0%	168	0%	34%
Total Liabilities	158,080	82%	108,523	77%	46%
Capital Common Stock	14,558	8%	14,558	10%	0%
Other Equity	20,835	10%	17,584	13%	18%
Total Equity	35,393	18%	32,142	23%	10%

Unit : Million NTD

Consolidated Income Statement

ITEM	2024年	%	2023年	%	YoY
Revenues	13,030	100%	9,543	100%	37%
Operating Expenses	9,369	72%	7,221	76%	30%
Operating Income	3,661	28%	2,322	24%	58%
Other Income and Costs	1,269	10%	893	10%	42%
Income Before Tax	4,930	38%	3,215	34%	53%
Income Tax Expense	543	4%	325	4%	67%
Net Income	4,387	34%	2,890	30%	52%
Other Comprehensive Income	794	6%	18	0%	4311%
Total Comprehensive Income	5,181	40%	2,908	30%	78%
EPS(NTD)	3.00	-	1.98	-	52%

5-Years Operating Performances



SOURCE : MOPS

Business Development



Brokerage Business

Market Position

As of the end of 2024, the funds balance in customer ledgers has grown by more than double compared to the end of 2023, and has tripled compared to the end of 2022. Moving forward, efforts will continue to optimize the user experience of customer ledgers.

System Improvement

The RPA robots and electronic signatures have been integrated into the account opening process. This not only shorten clients review time, but also moves towards paperless online account opening.



Proprietary Trading

Operating Status

In 2024, the department accurately grasped the market timing, riding the wave of AI advancements. Meanwhile, addressed correction risks proactively. By effective capital management and team collaboration, profits were generated.

Operational Strategy

Looking ahead to 2025Q1, there will be uncertainty surrounding the potential risk of the President Donald Trump. Changes in tariff policies and pressure on Taiwanese businesses are expected to bring significant impacts. The department will maintain flexibility and a cautious approach.

Business Development



Fixed Income Dealing

Operating Strategy

Market has overestimated the interest rate cuts, and with the U.S. economy stabilizing, bond yields have rebounded, which has influenced the department's performance.

Market Expectations

The U.S. economy is filled with uncertainty, but with declining capital costs and the potential rebound in bond demand, the department will wait for trading opportunities.



Underwriting Business

Underwriting Performance

The profits from securities sales exceeded expectations, and market participation increased. However, market share declined due to a slower-progress in main projects.

Development Strategy

The department will continue to participate in market positioning and expanding business market share.



Wealth Management

Investment Trust

The rate of Specific Standalone Money Trust Business ranked **fourth**, and **Foreign bonds** has grown **107%** compared to 2023. **Offshore Structured Notes** have also shown exceptional performance this year.

Marketing Campaign

The overseas investment marketing campaigns and internal incentive activities for product trading will continue to be launched in 2025, aiming to increase the visibility of various products.



Business Development



Quantitative Trading

Business Profile

The net asset value per share ranks **fifth** among futures proprietary traders, the department will keep increase the diversity of domestic and international trading businesses to reduce the single market risk, and continuously optimizing risk management mechanisms and IT systems.

Operating Strategy

In response to international circumstances and market fluctuations, the department will continue to incorporate trading models with different risks, aiming to enhance performance while reducing risk.



Financial Product Business

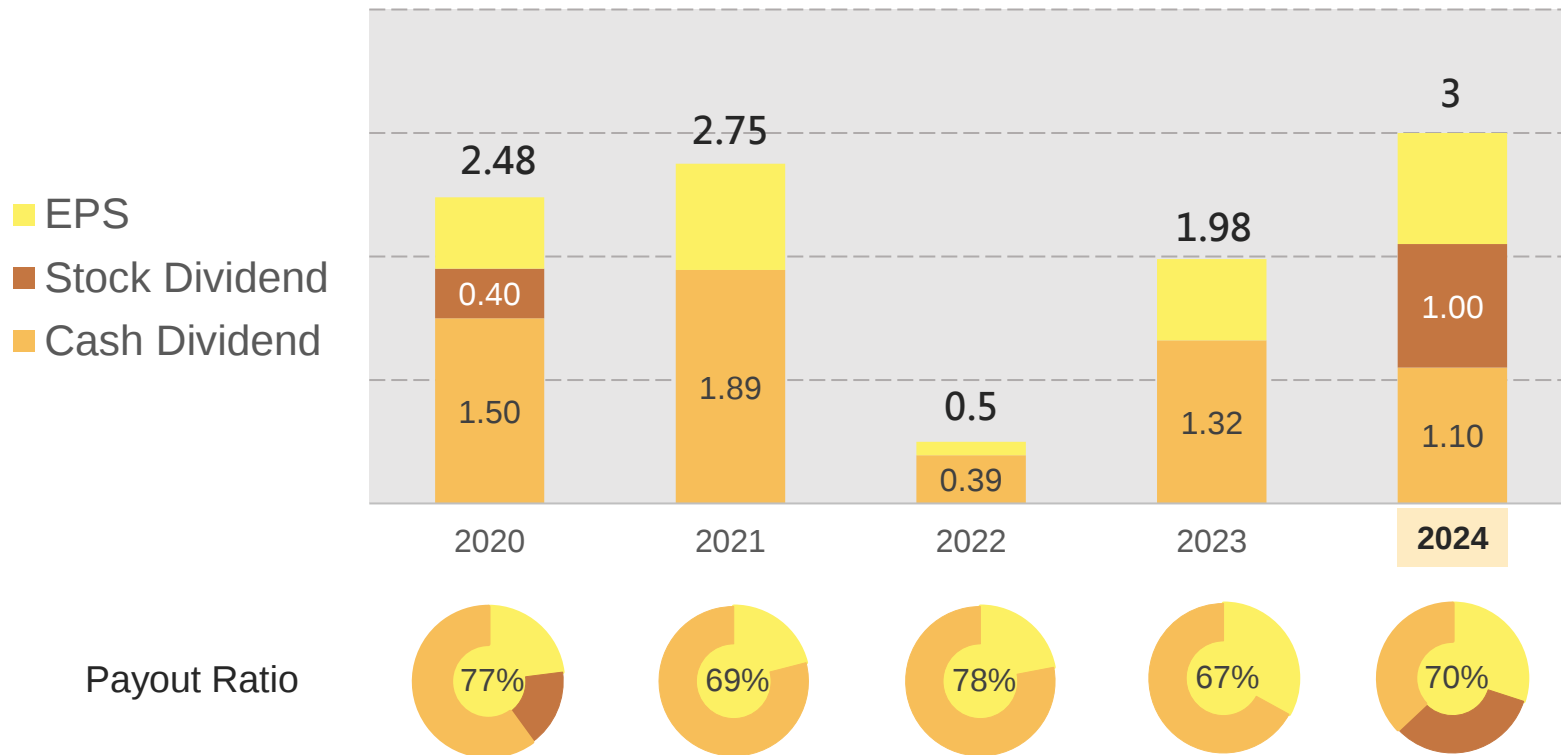
Market Share

The Equity Options Business maintains its position as the share **ranking of second** market share holder, while the volume of Structured Notes secures has a same market share **ranking of second**. Additionally, the issuance of call (put) warrants attains a market share **ranking of seventh**.

Marketing Campaign

The department will continue to develop new types of businesses in the future, and is currently discussing relevant regulations with the regulatory authorities, in order to provide investors more diverse financial tools.

Stable Payout Ratio



Note: The 2024 profit distribution has already been approved by the board of directors in the first quarter.

AWARDS

Business Today

Best
Sustainability Development
First Prize



Taiwan Corporate Sustainability Awards

“Top 100 Exemplary Companies in
Sustainability Award”
“Corporate Sustainability Report Platinum
Medal Award”



Diversity Trust Innovation Award

“Best Securities Wealth Management
Trust Innovation Award”
“Best Employee Welfare Trust
Innovation Award”



Commercial Times

Digital Fair Hospitality Award
Golden Prize



Taiwan Stock Exchange
2023 & 2024
Stewardship Principles
for Institutional Investors



Q&A



PRESIDENT SECURITIES CORPORATION