



E.SUN FHC

Financial Review of 3Q 2015



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Agenda

- 2015 9M Financial Performance
- 2015 9M Business Operation Overview



E.SUN FHC Summary

		Unit : NT\$ million	
		2015.9	2014
Total Assets	FHC	1,731,756	1,566,420
	Bank	1,718,971	1,551,944
	Securities	10,354	11,416
	Insurance Brokers	1,084	852
	Venture Capital	3,171	3,225
Key Financials	Book value per share (NT\$)	14.88	15.15
	Double Leverage Ratio	104.30%	106.12%
	FHC CAR	144.18%	140.76%
Shareholder Structure	QFII	59.84%	57.61%
Distribution Channels	Bank – domestic	136	136
	Oversea channels	Branch in HK, LA, Singapore, Donguan (China) Vietnam, and Subsidiary UCB, Cambodia Representation office in Myanmar	
	Securities - branches	21	21

Note: Preliminary figures of Sep. 2015



2015 Q3 Business and Financial Review

Financial Performance

- Net profit for 9M15 reached NT\$10.39 billion, which was 23.6% higher than 9M14
- EPS NT\$1.32 · ROE 12.27% · ROA 0.84%

Business Operation

- Net interest income and Net fee income increased 13.5% and 23.6% YoY respectively.
- Moderate growth on Deposit and Loan balance, with 9.4% and 7.3% YTD growth respectively.
- Wealth Management, the main driver for Net fee income, grew 42.6% YoY in 9M15.
- Vietnam Branch opened on 18th of Sep., further expand E.SUN's overseas service coverage.

Asset Quality

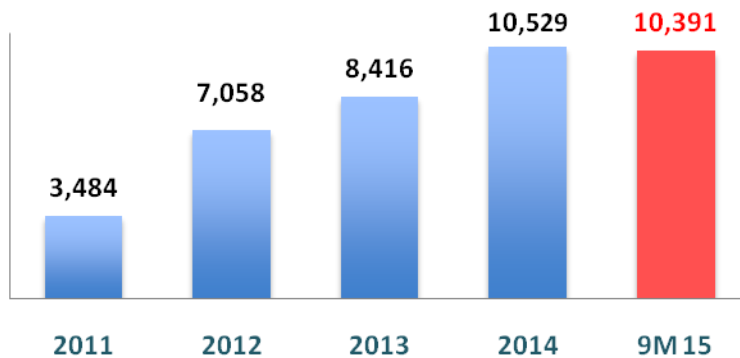
- Asset quality maintain benign with NPL ratio of 0.18%.
- Coverage ratio was 719.2% by Sep. 2015.



Financial Performance

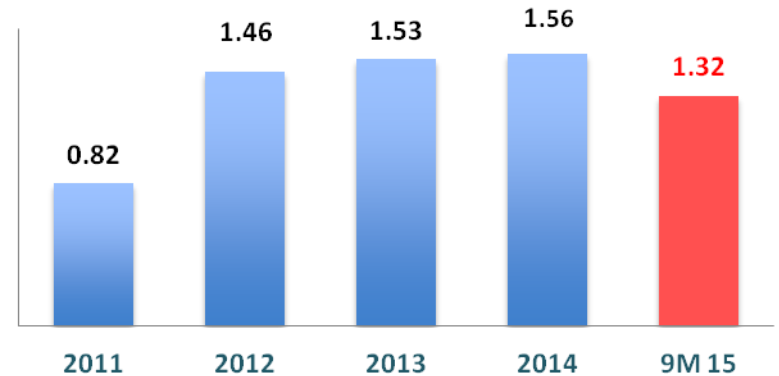
Net Profit

Unit: NT\$ million

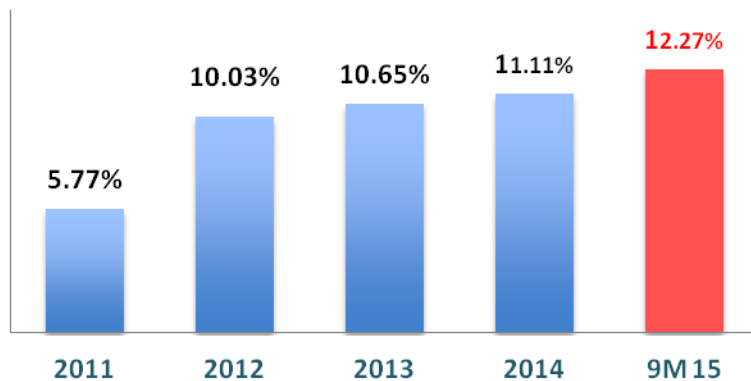


EPS

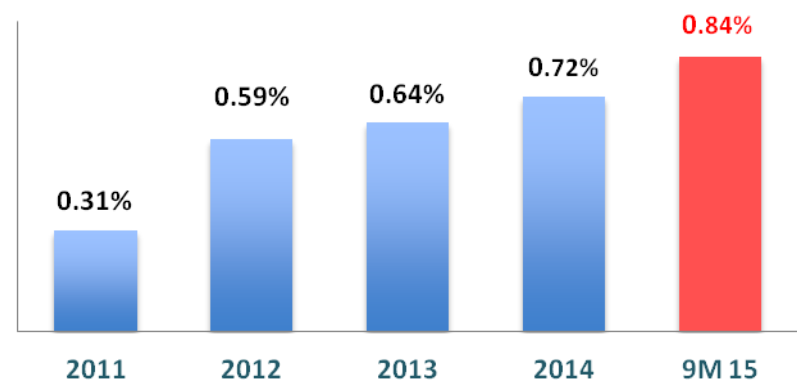
Unit: NT\$ dollars



ROE



ROA

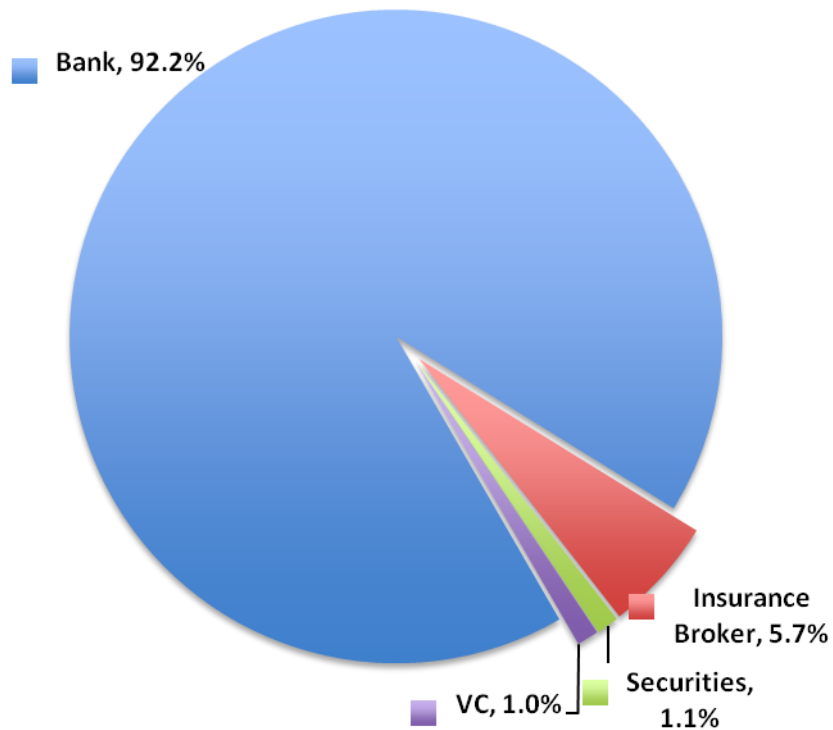


Note: 1. ROE and ROA are annualized.
2. Preliminary figures of Sep. 2015

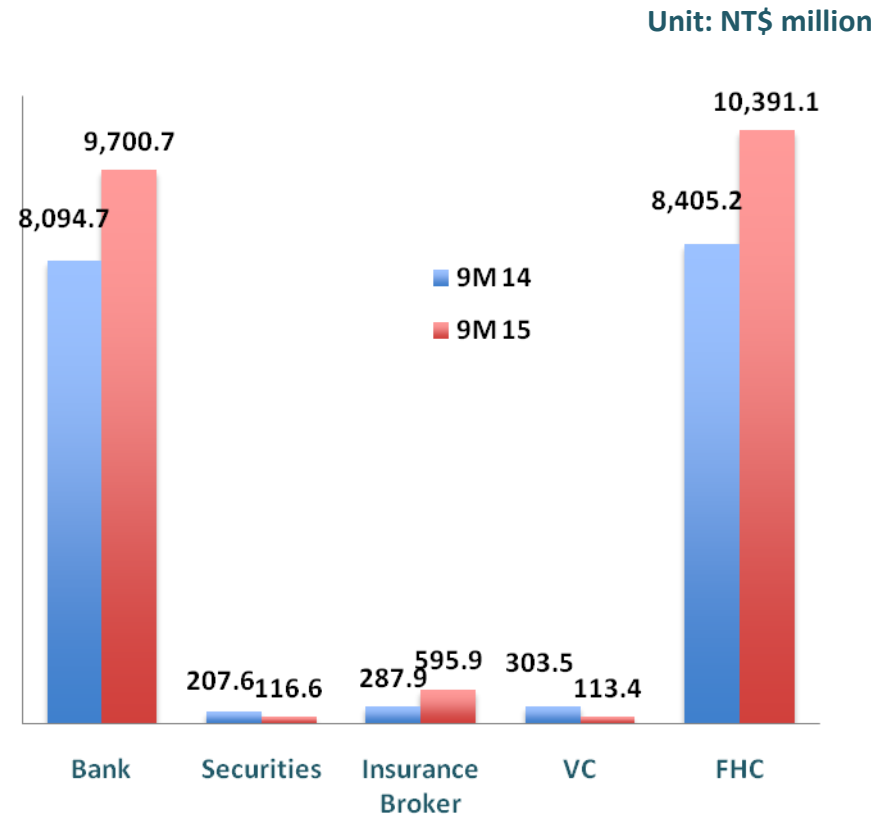


Net Income of FHC & its Subsidiaries

Contribution by Subsidiaries



Net Income of FHC and its Subsidiaries



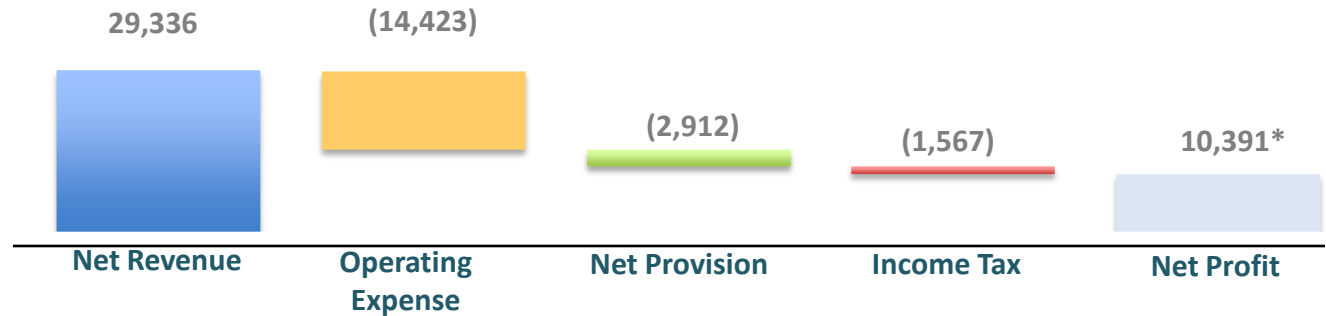
Note: Preliminary figures of Sep. 2015



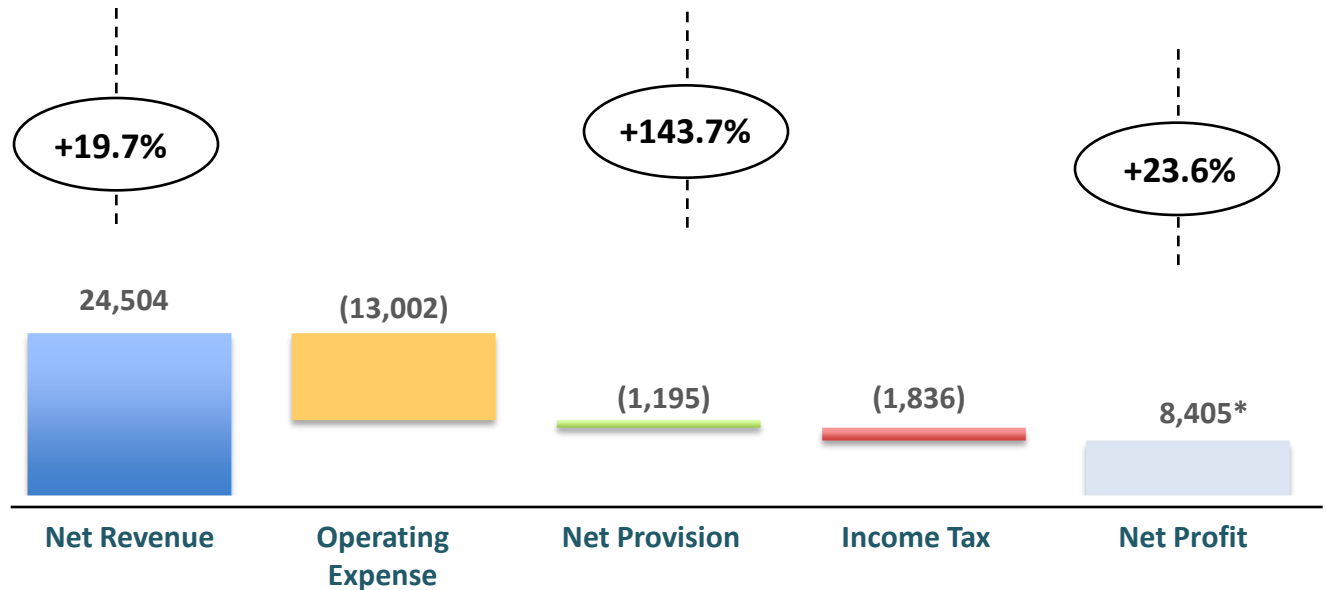
Net Profit Breakdown

9M 15 P&L

Unit: NT\$ million



9M 14 P&L

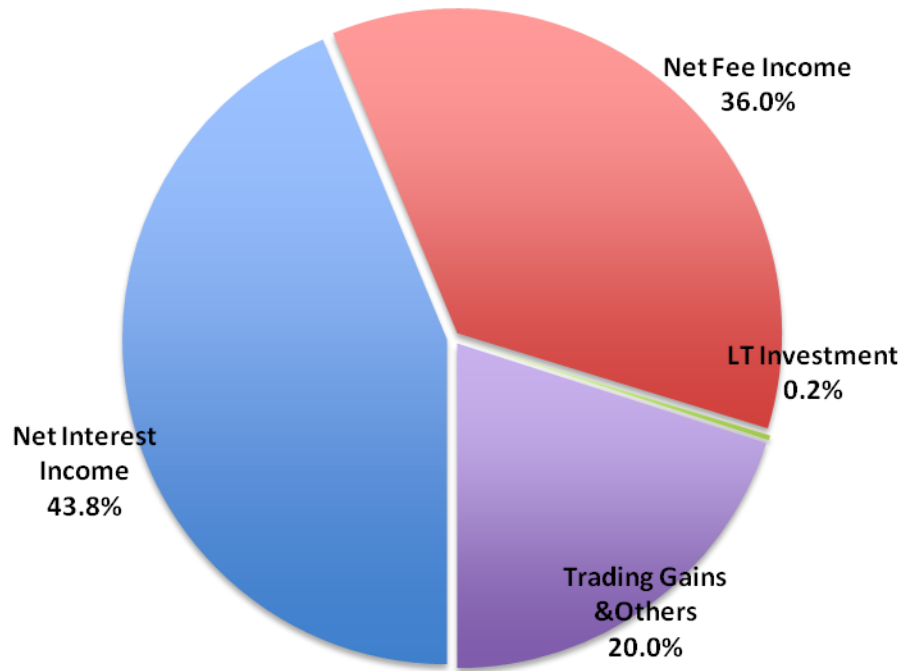


Note: 1. Net Profit is deduct non-controllable portion
2. Preliminary figures of Sep. 2015



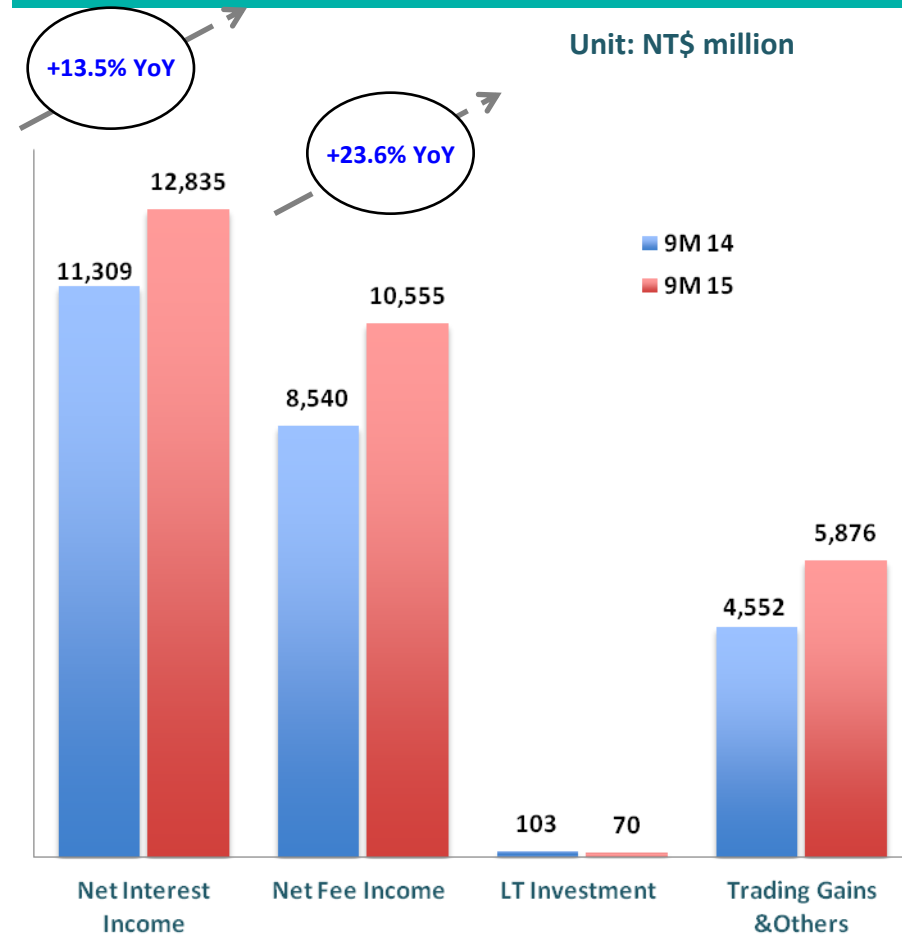
FHC Revenue Breakdown

Total Net Revenue
NT\$ 29,336 million



Note: Preliminary figures of Sep. 2015

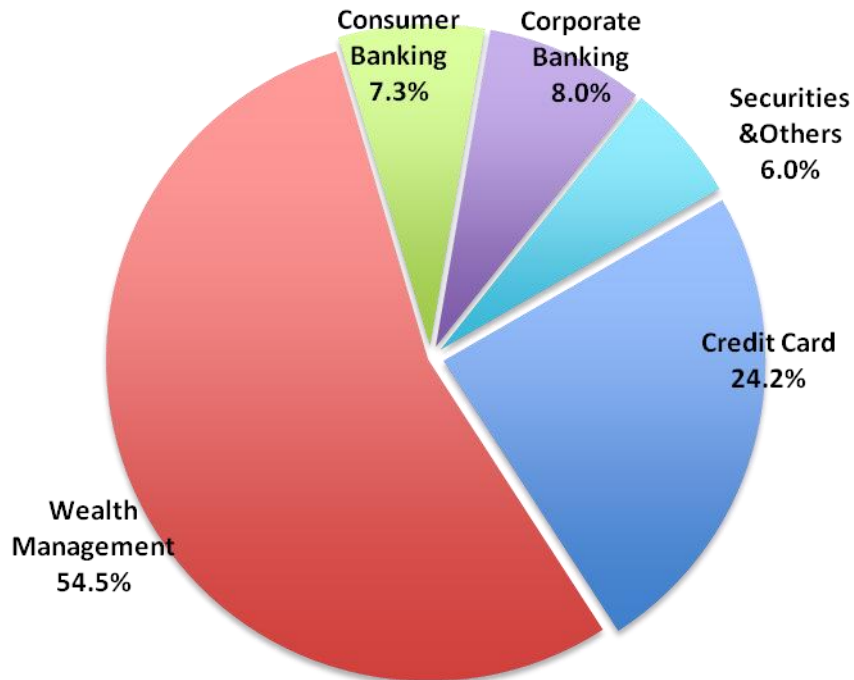
YoY Revenue Comparison



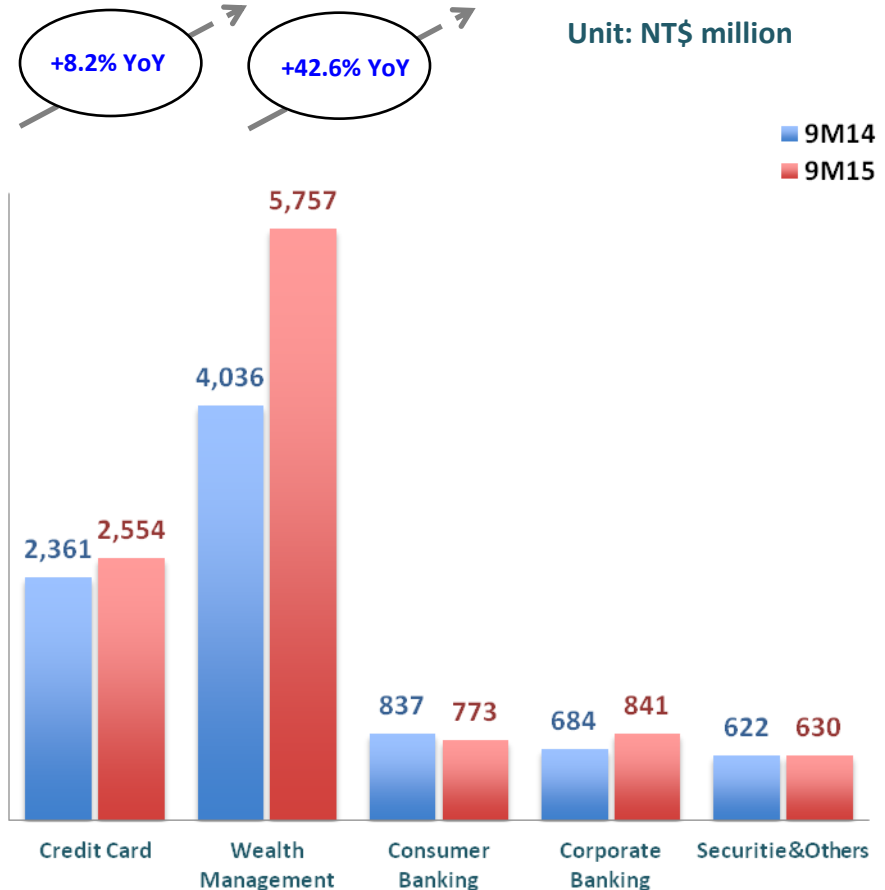


Net Fee Income Breakdown

Total Net Fee Income
NT\$ 10,555 million



YoY Comparison



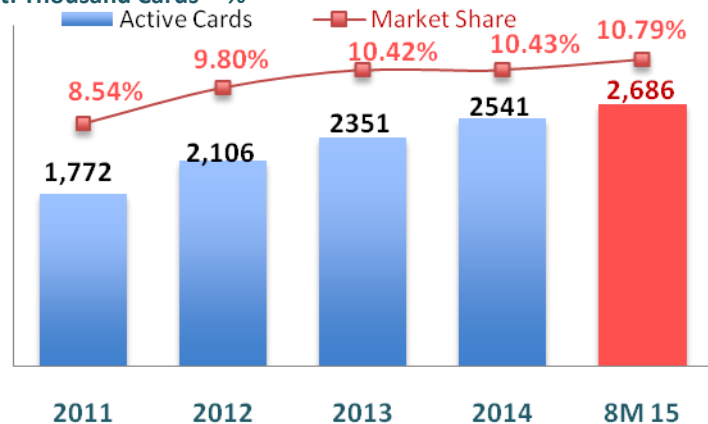
Note: 1. Preliminary Figures of Sep. 2015
2. WM Including Bancassurance fee from E.SUN Insurance Brokers



Credit Card Business Breakdown

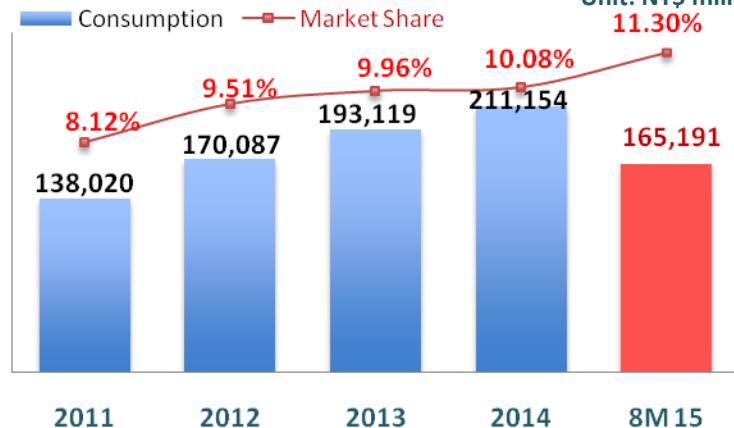
Active Cards

Unit: Thousand Cards , %



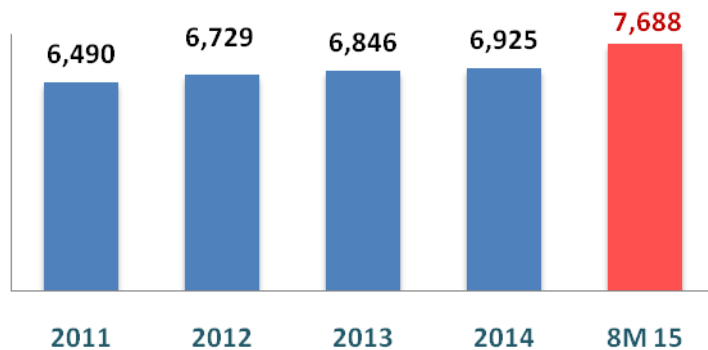
Card Consumption

Unit: NT\$ million



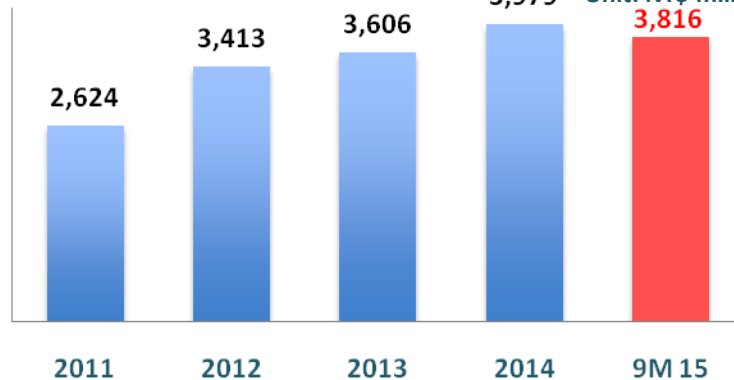
Per Card Spending (Monthly)

Unit: NT\$ dollar



Gross Fee Income

Unit: NT\$ million





Deposit and Loan Structure

Unit: NT\$ Bn

Products	2015.9	QoQ Growth %	2015.6	2015 Growth %	2014
Total Deposits	1399.7	0.9%	1,387.5	9.4%	1,279.0
Demand Deposits	646.0	4.9%	615.7	12.0%	576.8
FX Deposits	312.7	(4.7%)	328.1	14.6%	272.8
Total Loans ^{1/}	996.9	2.0%	980.7	7.3%	929.1
Corporate Loans	500.6	2.1%	490.6	8.0%	463.7
SME Loans	251.2	0.0%	251.2	5.4%	238.3
Consumer Loans	496.3	1.2%	490.2	6.7%	465.2
Mortgage Loan	222.1	(1.0%)	224.3	(0.2%)	222.6
Unsecured Personal Loan	74.8	8.4%	69.0	24.7%	60.0
Credit Cards in force ('000s)	2,712	2.6%	2,642	6.7%	2,541
Accumulated Credit Card Spending	187.8	(9.7%) ^{2/}	124.2	18.2% ^{3/}	211.2
Credit Card Revolving Balance	10.4	1.0%	10.3	(1.9%)	10.6

Note: 1.Exclude credit card revolving balance 4. Exclude deposit(US\$ 473 million) and loan(US\$ 407 million) from UBC, Cambodia

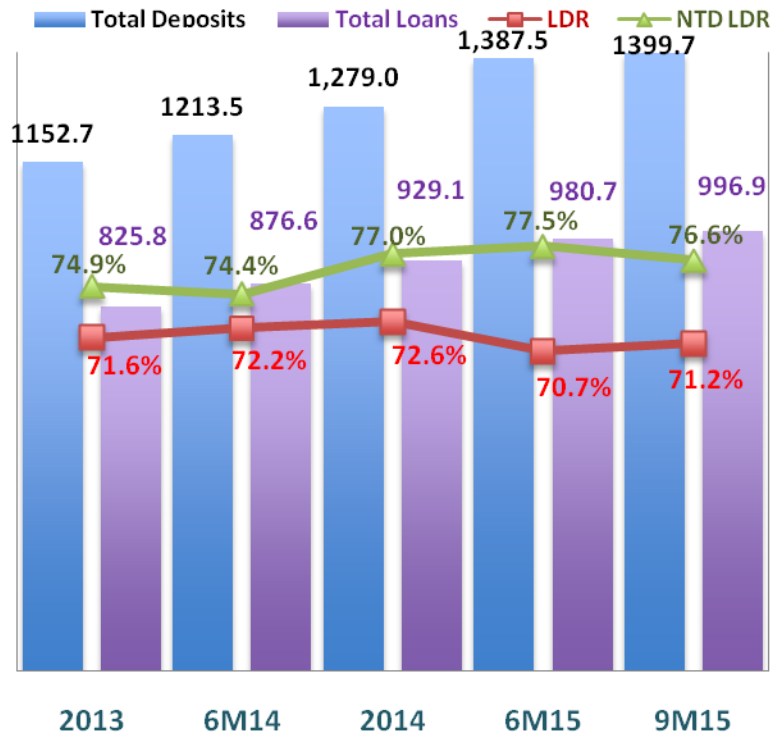
2. QoQ growth is 3Q15 vs 2Q15

3. YoY growth is 9M2015 vs 9M14

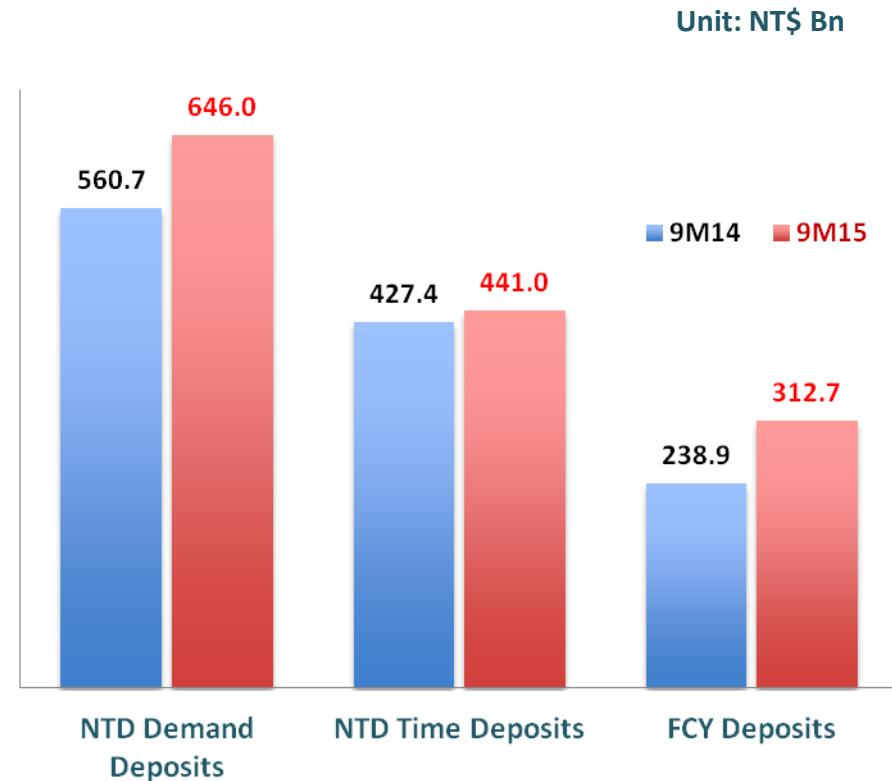


Deposit Structure

Loan to Deposit Ratio



Deposit Structure



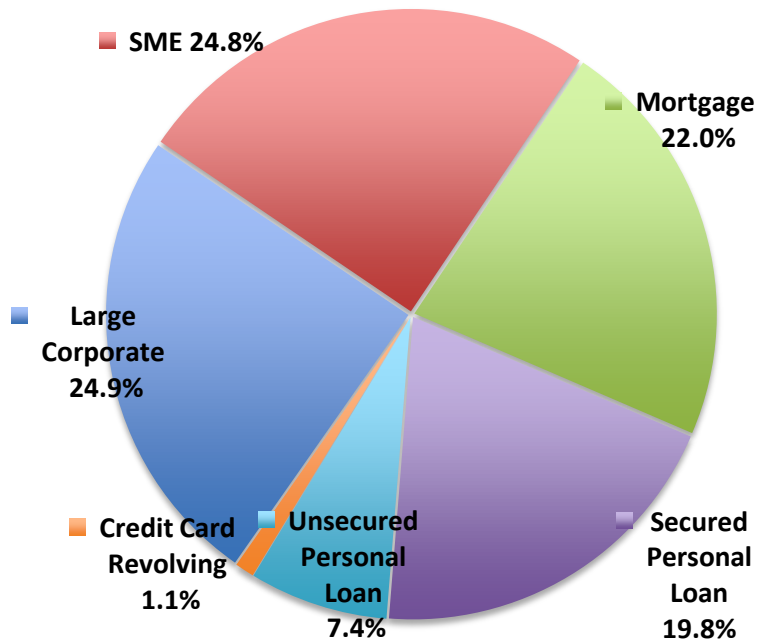
Note: 1.Excluding Credit card revolving balance
2. Financials of E.SUN Bank

3. Exclude deposit(US\$ 473 million) and loan(US\$ 407 million) from UCB, Cambodia



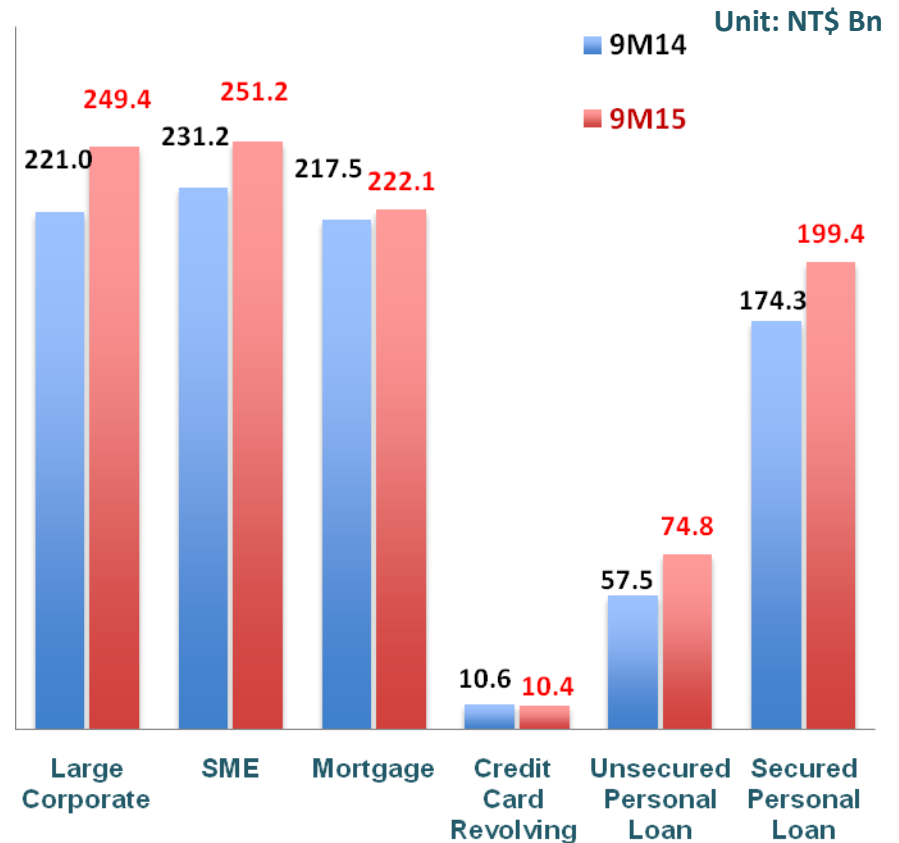
Loan Portfolio Breakdown

Total Loan
NT\$ 1,007.3 Bn



Note: 1. Include Credit Card Revolving balance
2. Secured Personal Loan, which is fully collateralized.
3. As of Sep. 2015
4. Exclude loan(US\$ 407 million) from UCB, Cambodia

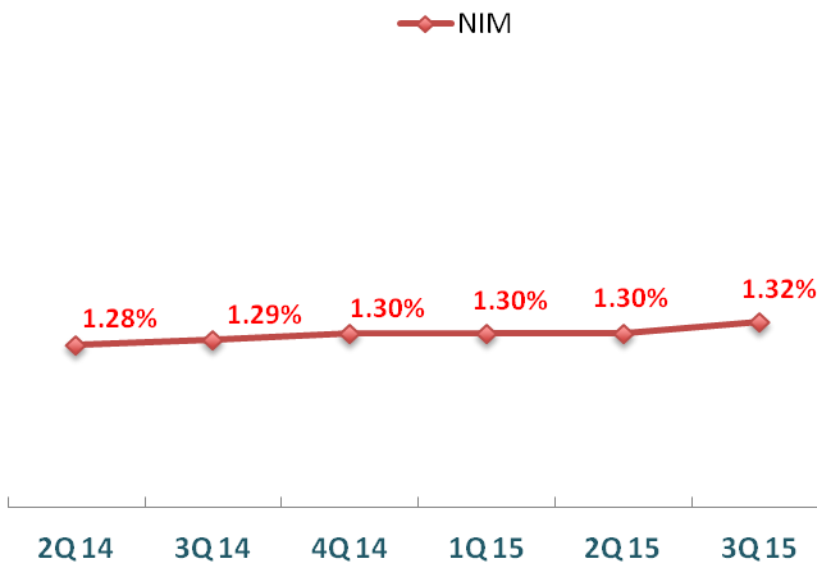
YoY Comparison



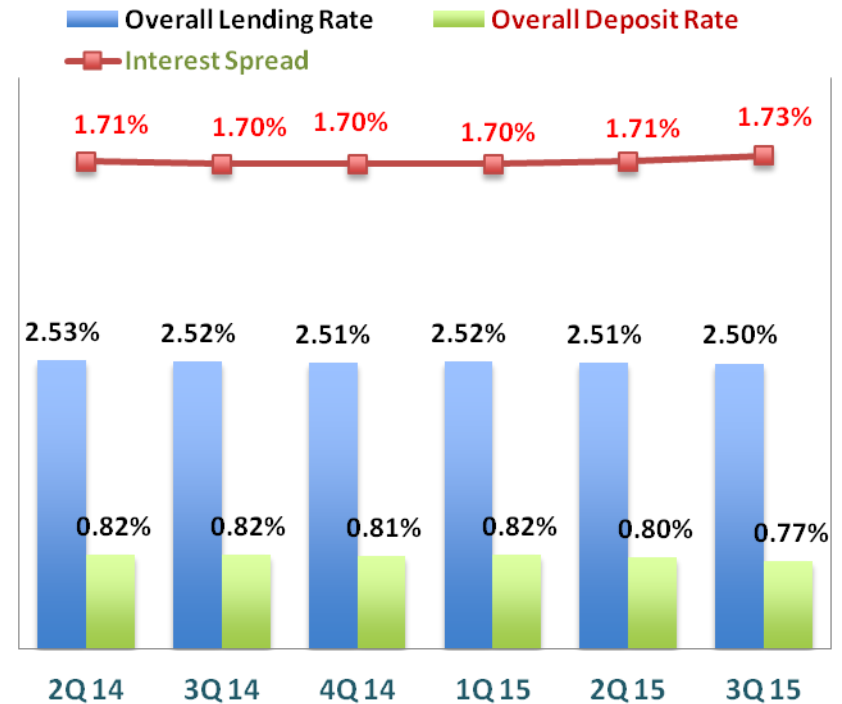


NIM and Spread

Quarterly Net Interest Margin



Quarterly Interest Spread

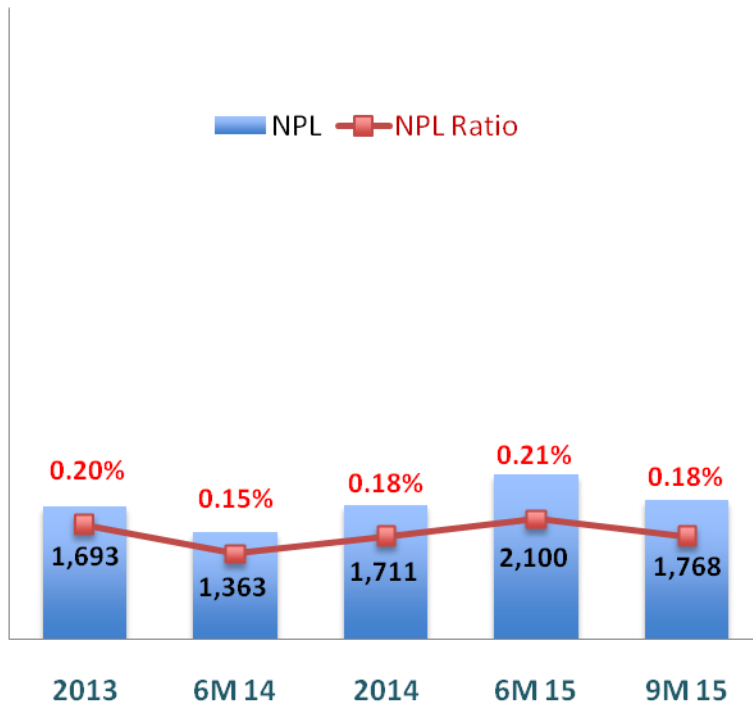


Note: 1. Financials of E.SUN Bank
2. The net interest income restore the accounting treatment impact

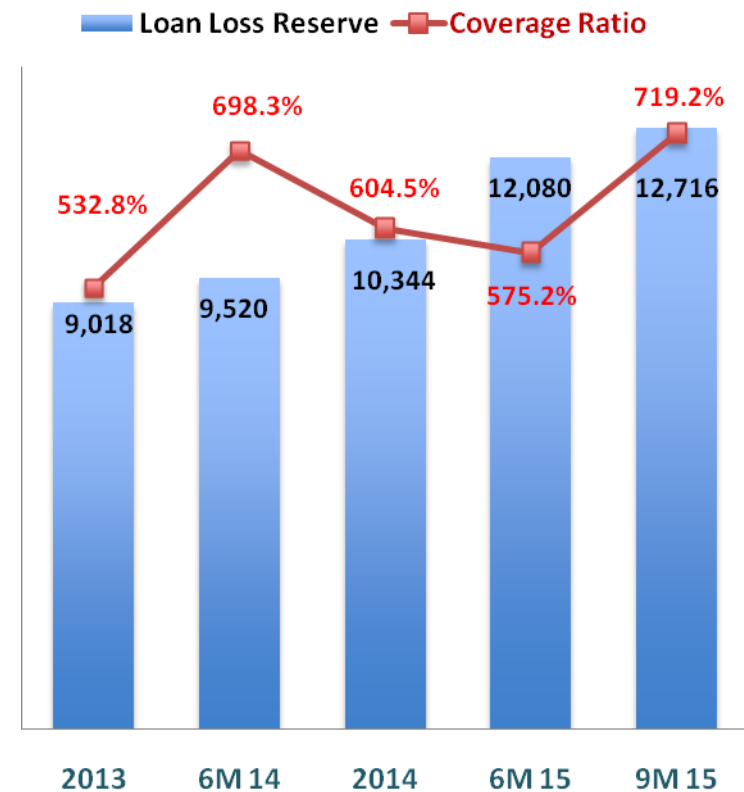


Superior Asset Quality ^{1/3}

NPL Ratio(%)



Coverage Ratio(%)

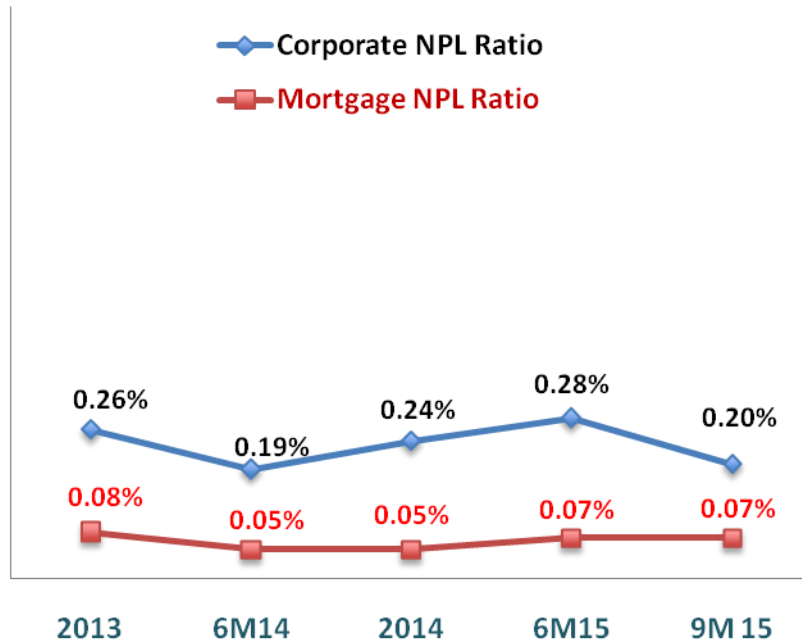


Note: .1. Financials of E.SUN Bank

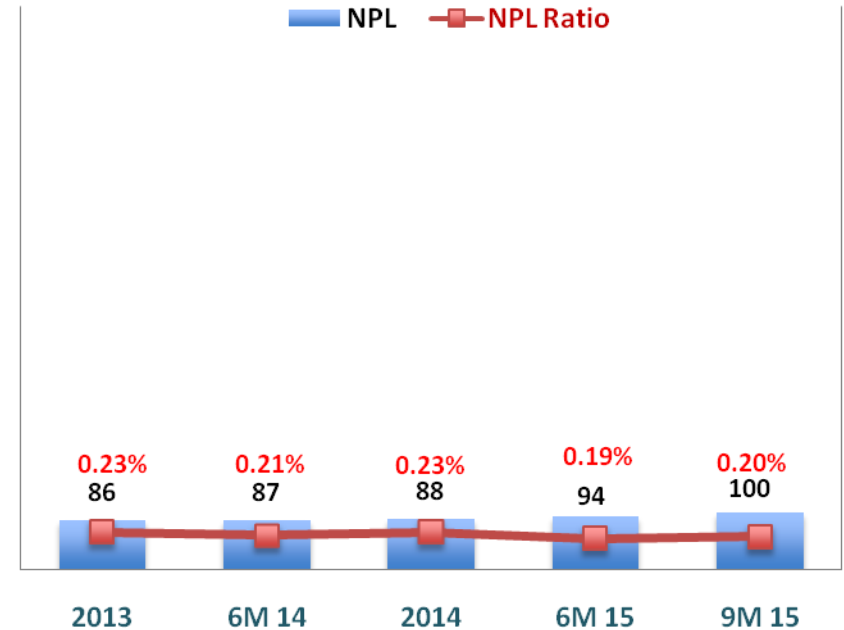


Superior Asset Quality ^{2/3}

NPL Ratio for Major Products



NPL Ratio for Credit Card

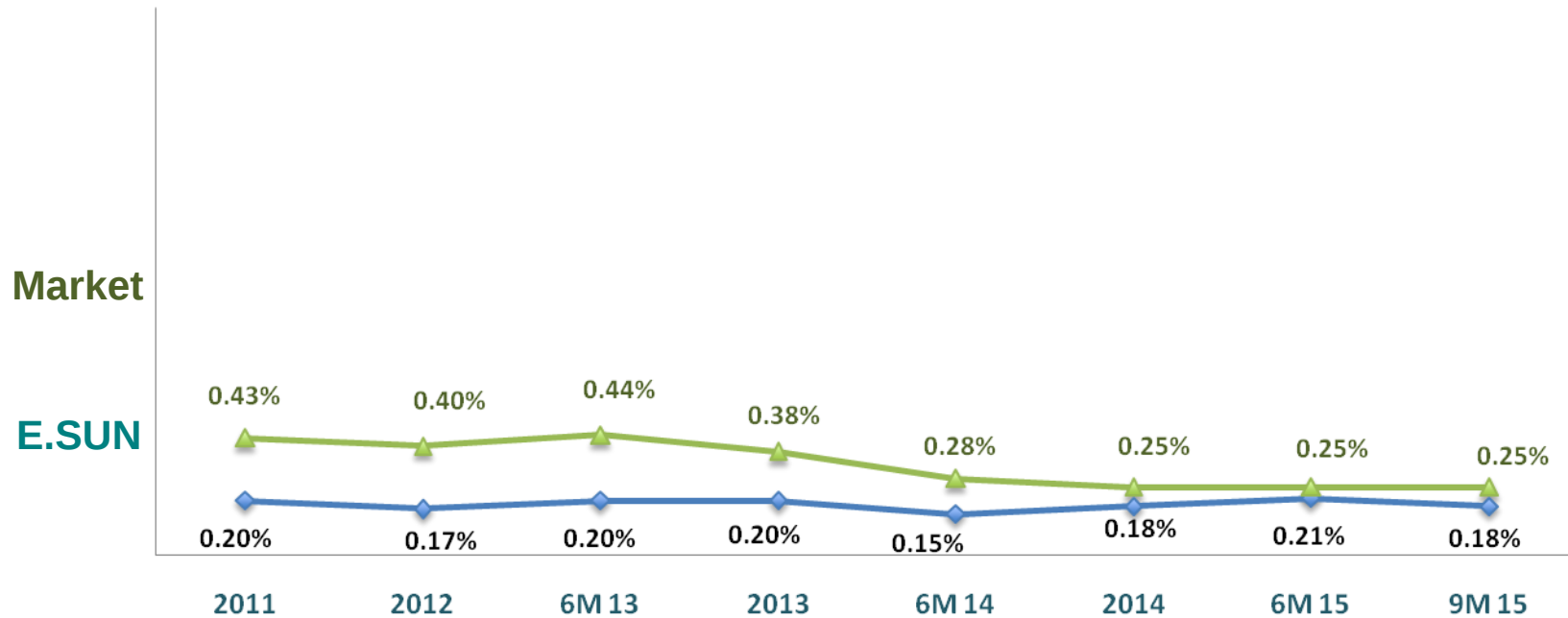


Note: .1. Financials of E.SUN Bank



Superior Asset Quality ^{3/3}

NPL Comparison with Market

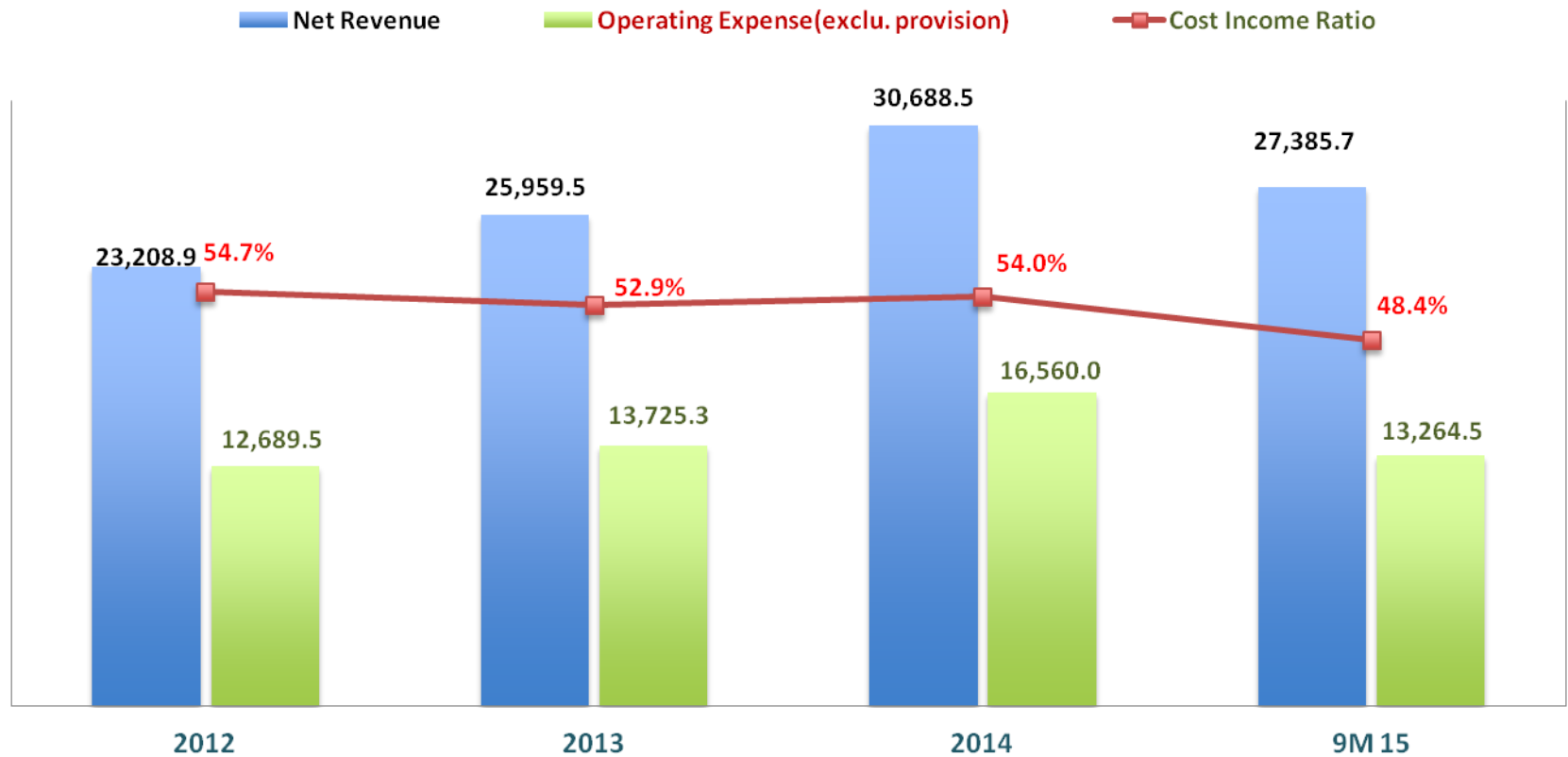


Note: Source : FSC



Cost-Income Ratio

Unit: NT\$ million



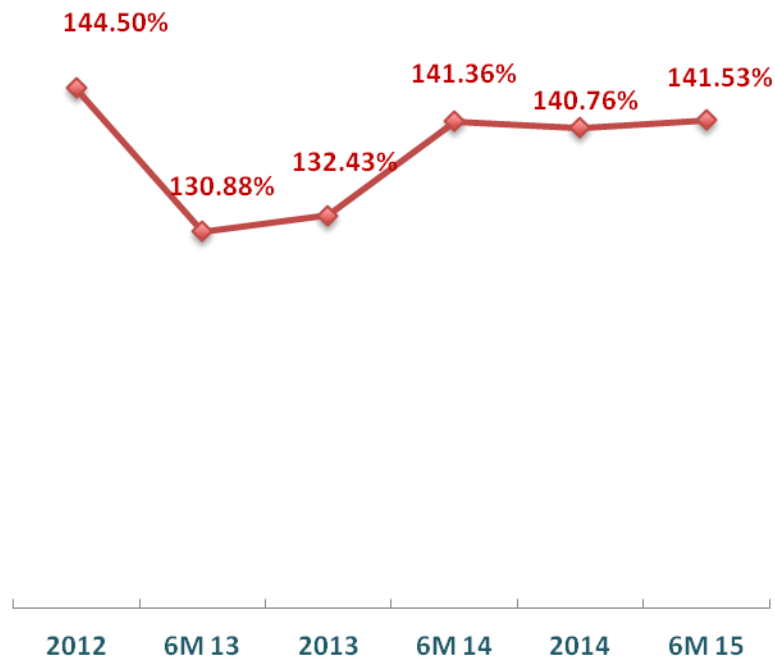
Note: 1. Preliminary figures of Sep. 2015

2. Financials of E.SUN Bank

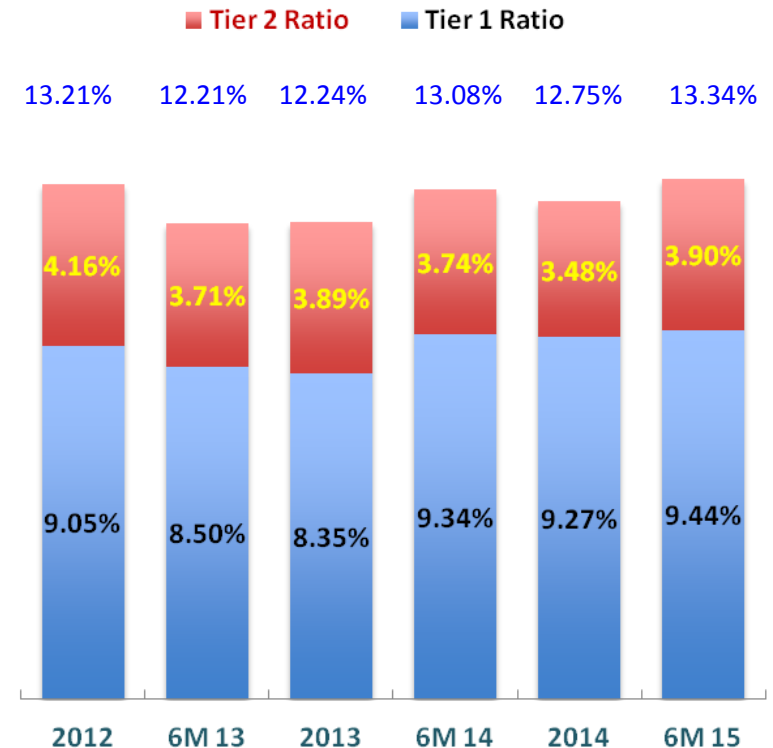


Capital Adequacy Ratio

FHC CAR Ratio



Bank BIS Ratio



Note: 1. Audit figures of June 2015
2. As consolidated basis



Thank you

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