Investor Conference
Getac Technology Corporation
Q1’20 Business Report

Getac Technology Corporation

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May 28, 2020

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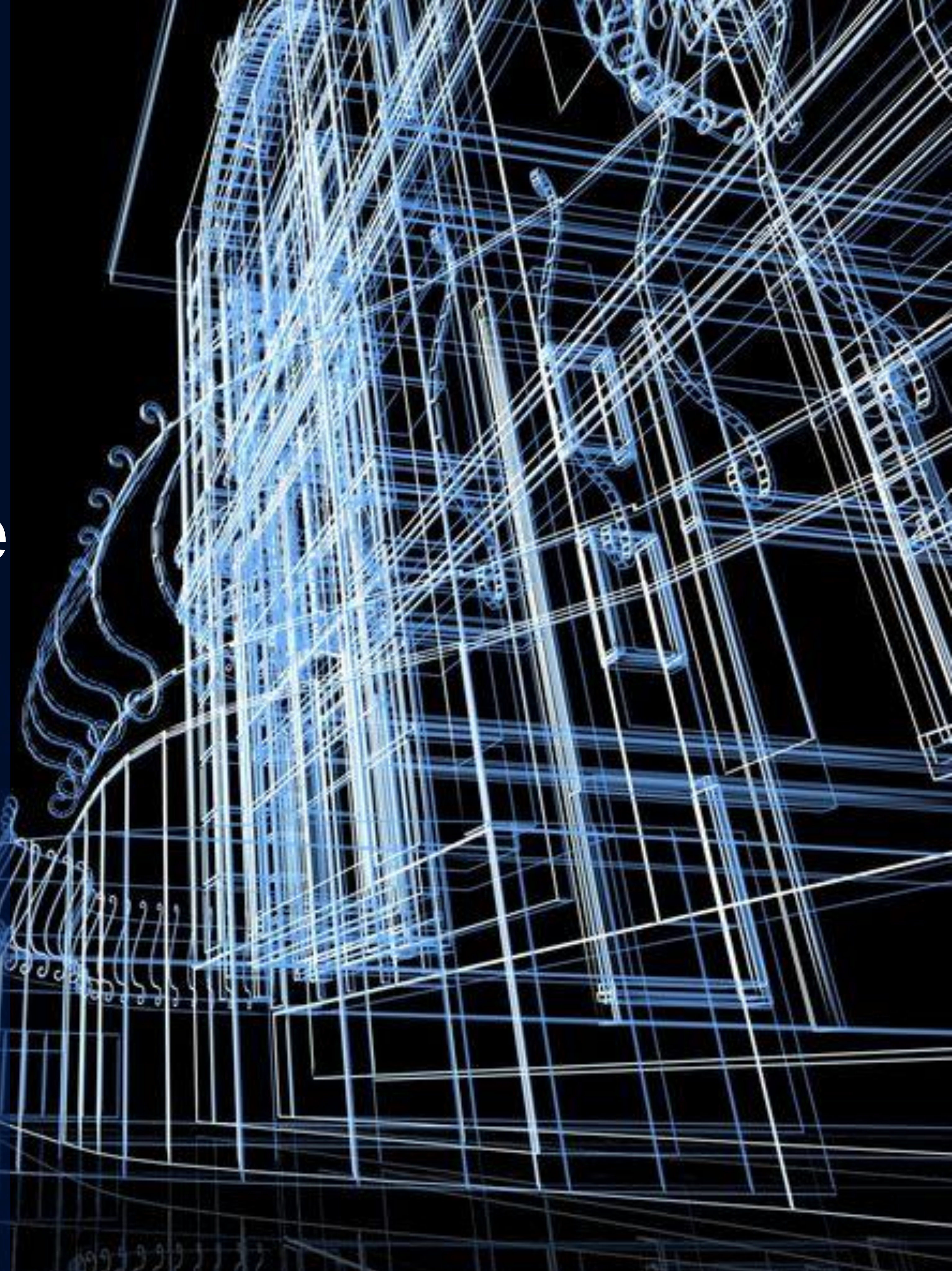
Our actual results of operations, financial condition or business prospects may differ from those expressed or implied in these forward-looking statements for a variety of reasons, including but not limited to market demand, price fluctuations, competition, international economic conditions, supply chain issues, exchange rate fluctuations and other risks and factors beyond our control.

Business Update

James Hwang
Chairman



About Getac

Basic Information

Founded in 1989
IPO in 2002
(TWSE:3005)

Worldwide Employee numbers: 9,141

Capital : NT$ **5.8B**

2019 Consolidated Revenue: NT$ **27billion**

Manufacturing Locations

Rugged Computers
Taipei, Taiwan(1)
Kunshan, China(1)

Combo Mechanical
Kunshan, China(2)
Hanoi, Vietnam(1)

Automotive Parts
Chengshu, China(1)
Hanoi, Vietnam(1)

Sustainability Performance

2019 TCSA Corporate Sustainability Report Awards-Gold Award"

HR Asia Award : The Best Companies to Work for in Asia, Taiwan Edition.

FTSE TWSE Taiwan Dividend+ Index
&
Taiwan High Compensation 100 Index

Business Coverage

Rugged Computing Solutions

Mobile Rugged Computing Solution Brand

Rugged Computing Solutions

Getac Video Solution

Combo Mechanical Products

RHCM Production Process Leading Manufacturer

Plastic Injection
Composite Materials
(Fiber glass/Carbon fiber/others)

Automotive Mechanical Products

Large Share Of WW Spindle/Spool Shipment Qty.

Die-Casting Metal Parts
(ADAS & New Energy Vehicle Related Application)

*Some product photos are blurred

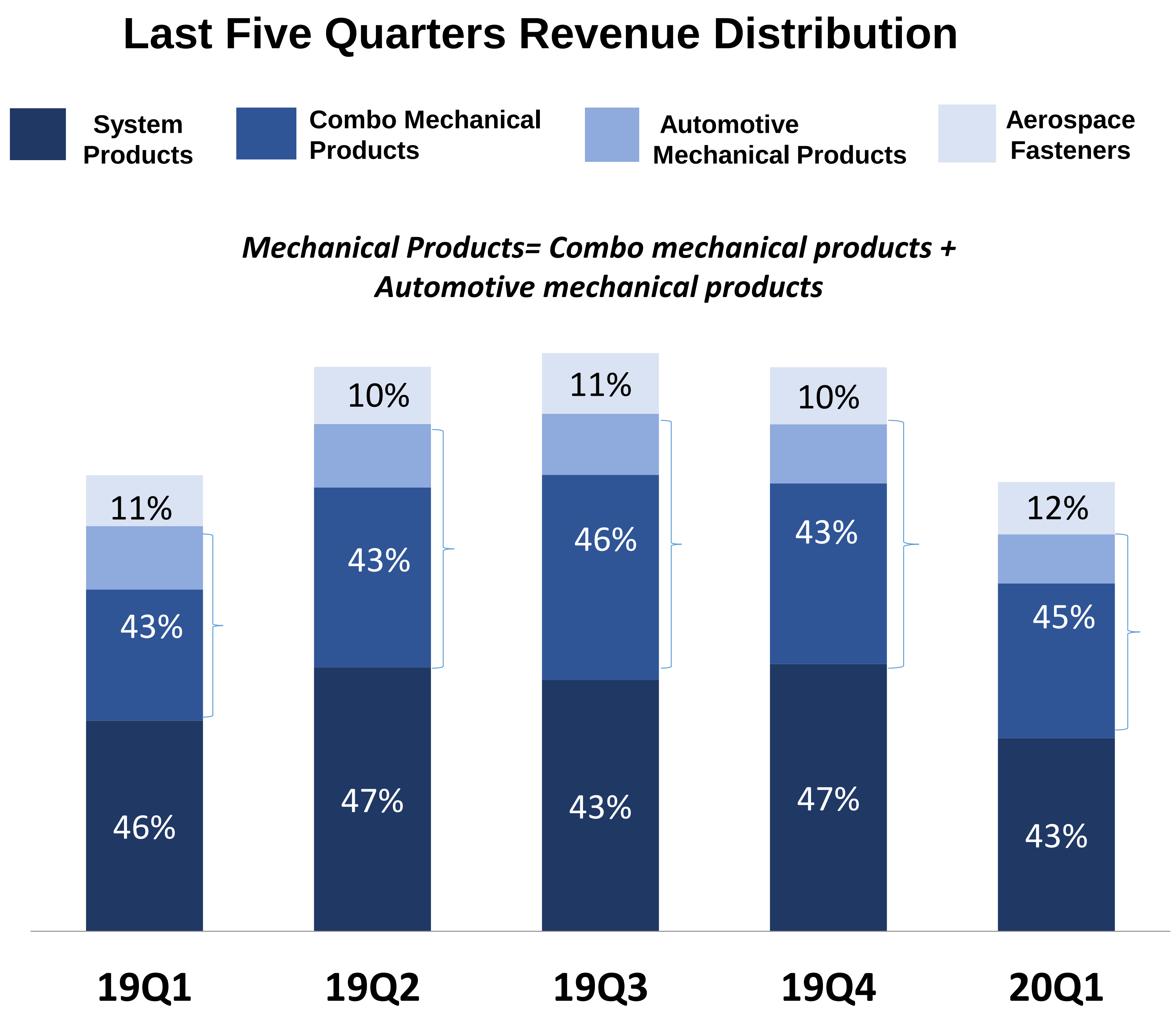
Aerospace Fasteners

(TWSE:3004) 39%

Certified Aerospace Fasteners Manufacturers In Asia Pacific Region.

Bolt and nuts for airplane engine

Revenue Distribution by Products



Business Update

- Affected by the COVID-19 pandemic, Getac's factories in China cooperated with the local government's regulation to extend the Lunar Chinese New Year Holiday, so the sales in first quarter was hit by the resumption rate and failed to supply normally. Consolidated revenue in Q1 declined slightly by 1.5% from the same period last year.
- The supply chain resumed normal supply in the second quarter, but the epidemic in Europe and the United States and other countries intensified. Demand for some product lines slowed due to weak economic activity, but also brought new business opportunities to boost revenue growth in the second quarter. Overall, we will still see some growth in the first half of 2020 compared to same period last year.
- The COVID-19 pandemic severely impacted automotive industry. In quarter one, automobile original makers, OEMs and tier one parts suppliers in the United States, Europe, and Asia shut down their factories and required suppliers to stop shipping, resulting in a decline in revenue for Getac 's automotive component business.

Financial Update

Irene Sun/ IR Manager

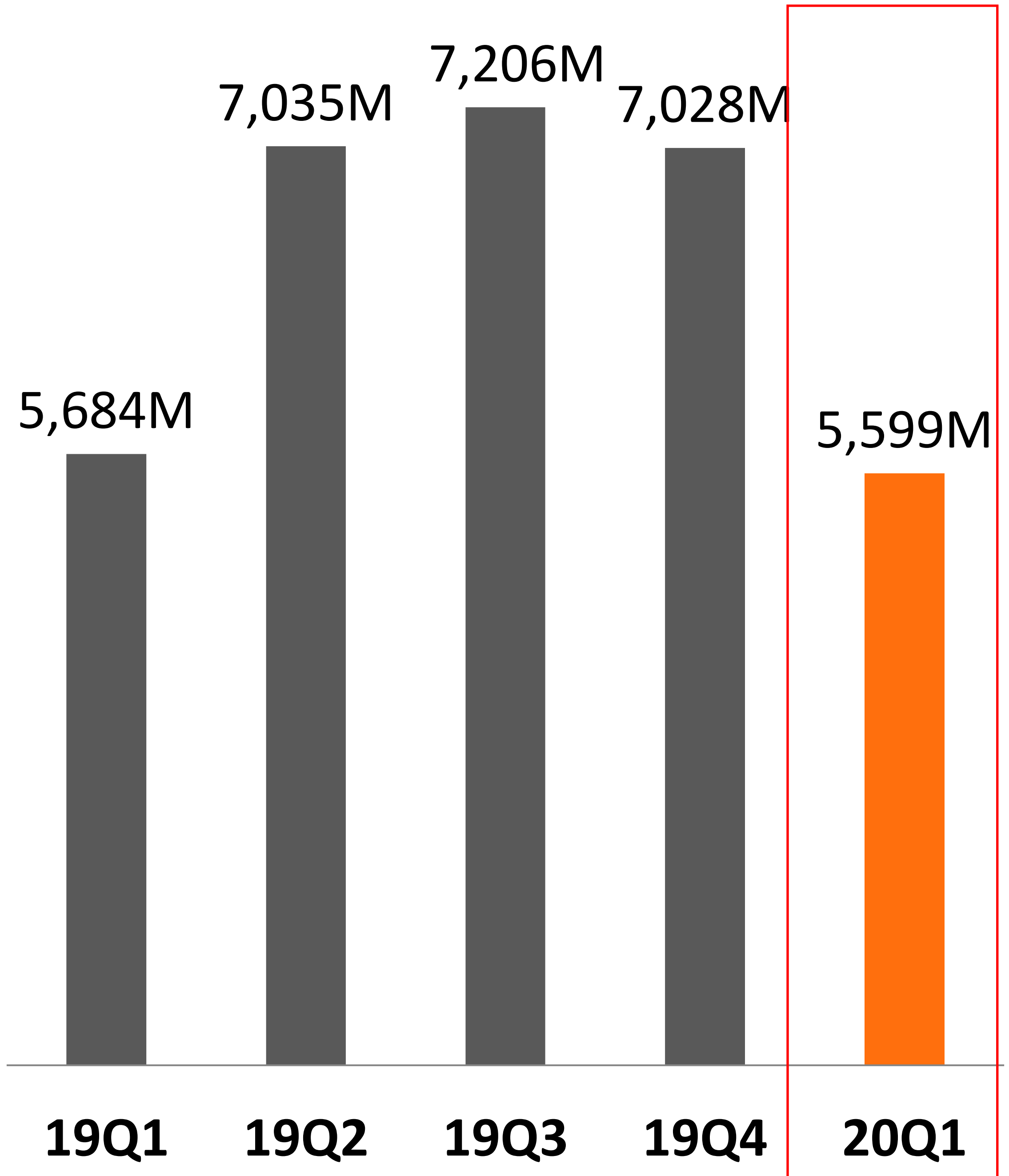
Q1'20 Consolidated Income Statement

Unit: NT$Million

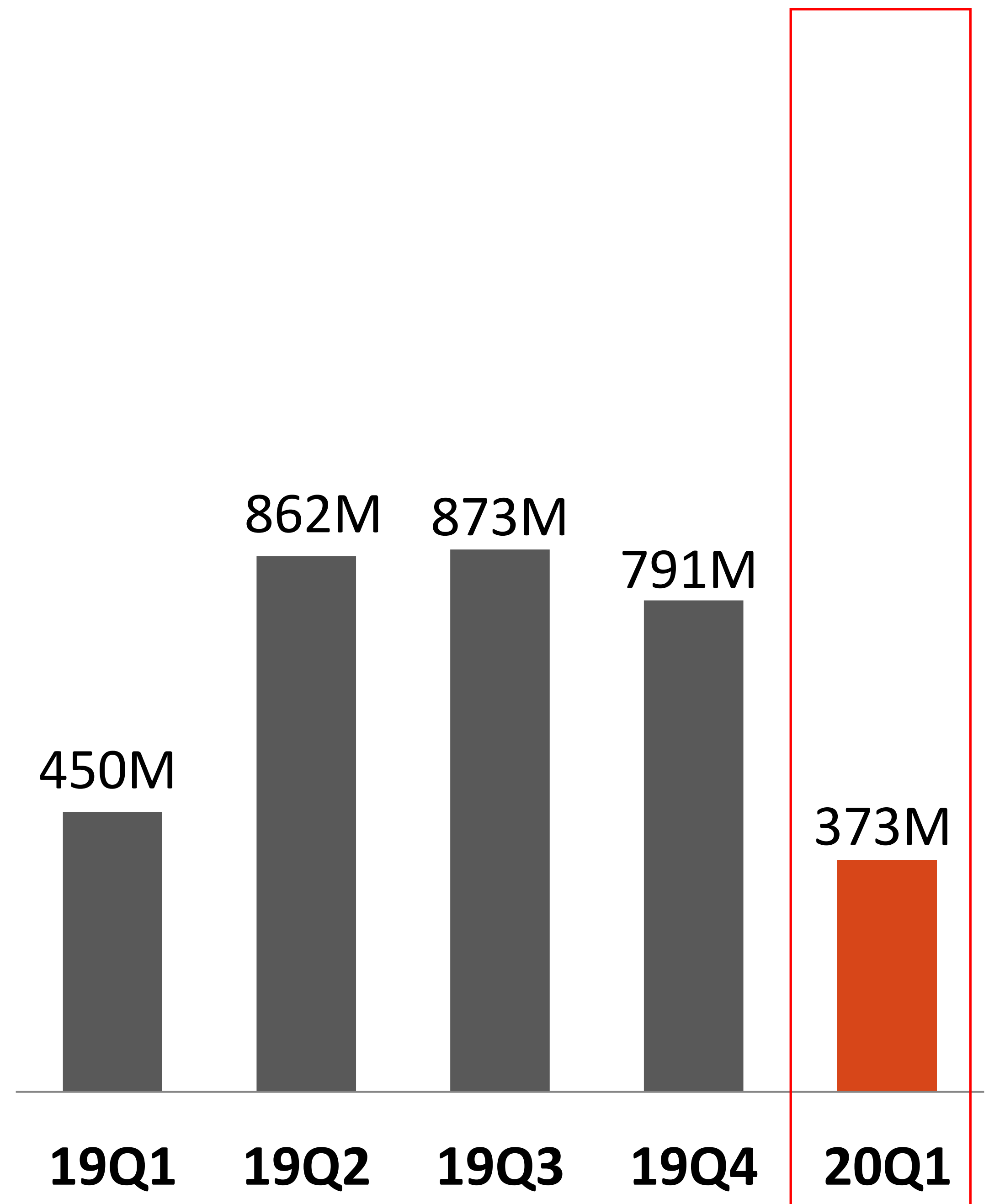
Item \ Year	2019		2020		
	Q1	Q4	Q1	QoQ(%)	YoY (%)
Operating Revenue	5,684	7,028	5,599	-20.3%	-1.5%
Gross Profit	1,477	2,105	1,451	-31.1%	-1.8%
(%)	25.99%	29.95%	25.91%		
Operating Expense	(1,044)	(1,326)	(1,093)	-17.6%	4.7%
(%)	-18.37%	-18.87%	-19.52%		
Operating Profit	450	791	373	-52.8%	-17.1%
(%)	7.92%	11.25%	6.66%		
Non-operating Income	21	42	16	-61.9%	-23.8%
Profit before income tax	471	832	389	-53.2%	-17.4%
Income tax expense	(89)	(77)	(69)	-10.4%	-22.5%
Comprehensive income, attributable to owners of parent	333	701	276	-60.7%	-17.2%
EPS (NT$)	0.57	1.21	0.47	-61.2%	-17.5%

Financial Performance Of Last Five Quarters

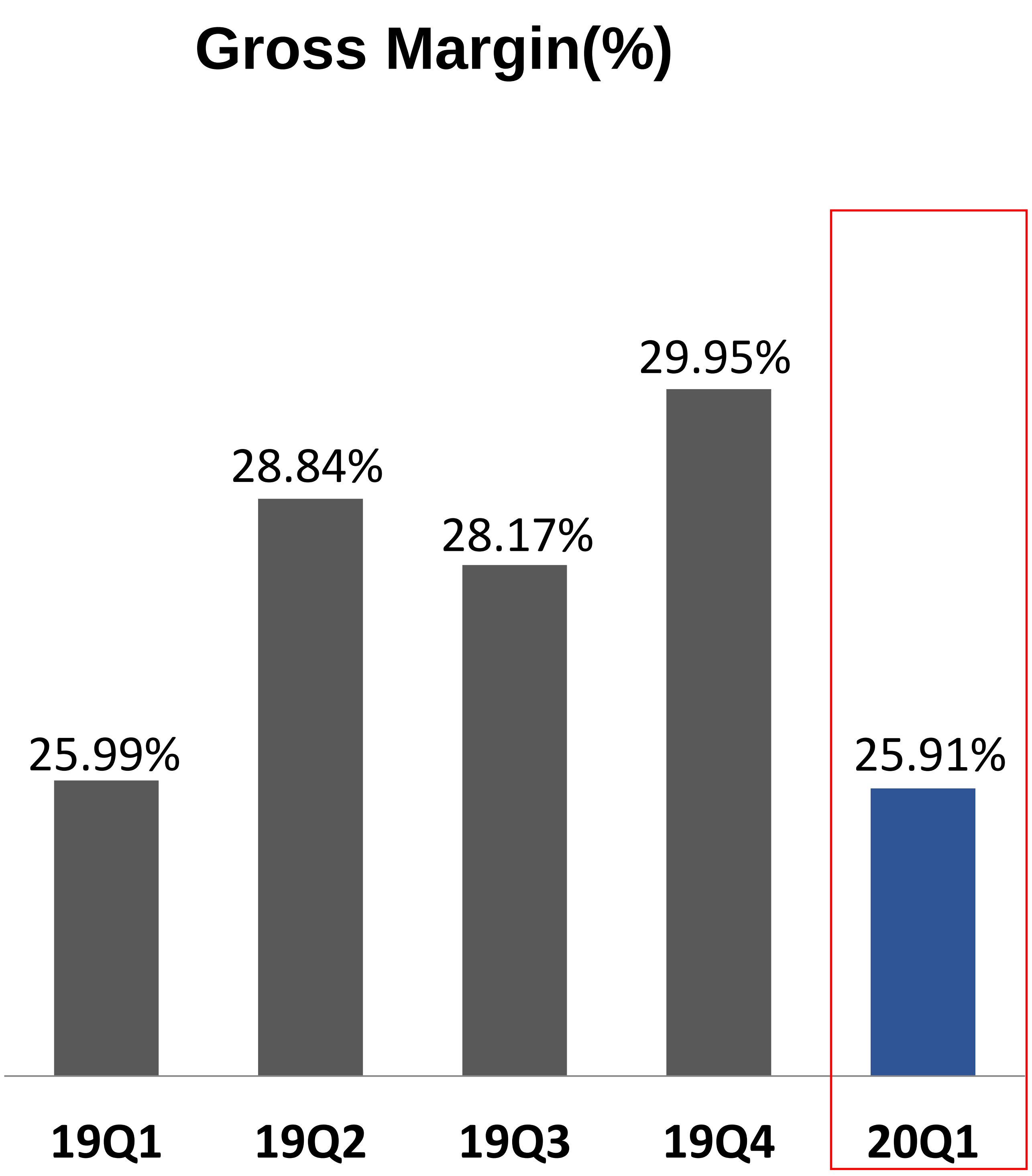
Consolidated Revenue

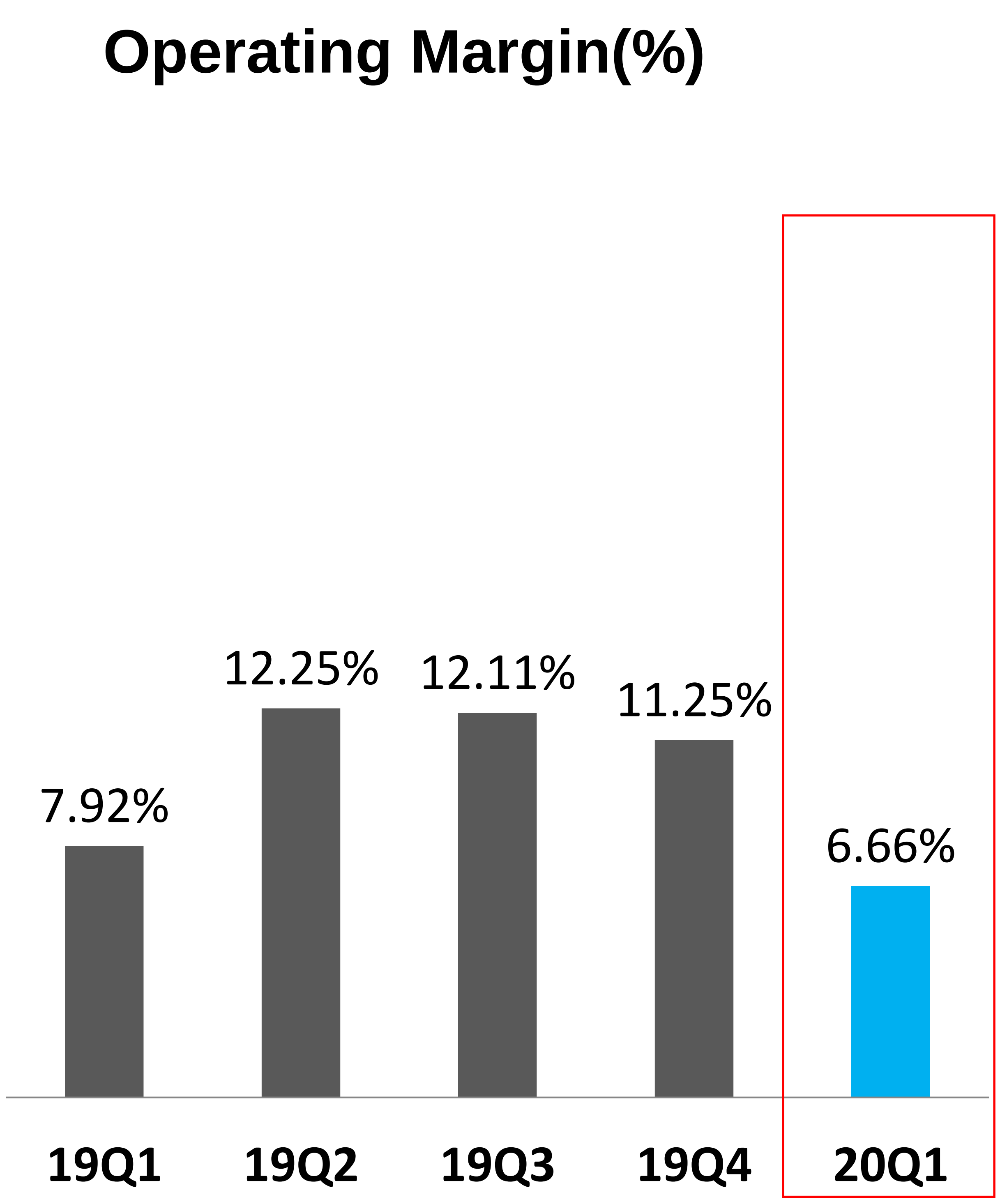


Consolidated Operating Profit



Financial Performance Of Last Five Quarters





Q1’20 Balance Sheet

Unit: NT$ millions

Item	2019.03.31	2019.12.31	2020.03.31
Cash And Cash Equivalents (Incl. Bank Deposit Over Three Months)	5,830	6,516	7,491
Accounts Receivable-net	4,985	6,360	5,206
Inventories-net	4,621	5,141	5,194
Financial Assets Measured At Fair Value Through Other Comprehensive Income	581	652	630
Investments Accounted For Under The Equity Method	1,219	936	886
Property, Plant And Equipment – Net	7,343	7,252	7,390
TOTAL ASSETS	**27,938**	**30,608**	**30,259**
Short-term Borrowings	194	558	1,085
Long-term Borrowings (include current portion)	2,029	2,073	2,126
Accounts payable	3,225	4,459	4,042
TOTAL LIABILITIES	**10,910**	**13,935**	**15,047**
TOTAL EQUITY	**17,028**	**16,673**	**15,212**

Q1’20 Operational Efficiency

Unit: Days

	2019.03.31	2019.12.31	2020.03.31
Account Receivable Turnover Days	83	79	94
Inventory Turnover Days	123	113	138
Account Payable Turnover Days	81	82	94
Cash Conversion Days	125	110	138

Stable Profit and Pay-out Ratio

NT$: million

Item	2017	2018	2019	2020Q1
Consolidated Revenue	22,197	24,694	26,953	**5,599**
Operating Profit	2,513	2,652	2,976	**373**
Profit (Loss) Attributable To: Owners Of The Parent	1,910	2,212	2,129	**320**
Eps(Nt$)	3.38	3.83	3.67	**0.47**
Cash Dividend(Nt$)	2.5	3	2.8	**N.A**
Pay Out Ratio(%)	74%	78%	76%	**N.A**

Q & A

Appendix: Condensed Income Statement

NT$: million

Item\Year	2019					2020				
	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD
Operating Revenue	5,684	7,035	7,206	7,028	26,953	5,599				
Gross Profit	1,477	2,029	2,030	2,105	7,641	1,451				
(%)	25.99%	28.84%	28.17%	29.95%	28.35%	25.91%				
Operating Expense	(1,044)	(1,180)	(1,167)	(1,326)	(4,717)	(1,093)				
(%)	-18.37%	-16.77%	-16.19%	-18.87%	-17.50%	-19.52%				
Operating Profit	450	862	873	791	2,976	373				
(%)	7.92%	12.25%	12.11%	11.25%	11.04%	6.66%				
Non-operating Income	21	(66)	(25)	42	(28)	16				
Profit Before Income Tax	471	796	848	832	2,947	389				
Income Tax Expense	(89)	(222)	(189)	(77)	(577)	(69)				
Comprehensive Income, Attributable To Owners Of Parent	333	504	591	701	2,129	276				
Eps (NT$)	0.57	0.87	1.02	1.21	3.67	0.47				

Getac

Thank You

Investor Relations

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