Getac

Investor Conference
Q2’21 Business Report

Aug 18, 2021

Getac Technology Corporation

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Our actual results of operations, financial condition or business prospects may differ from those expressed or implied in these forward-looking statements for a variety of reasons, including but not limited to market demand, price fluctuations, competition, international economic conditions, supply chain issues, exchange rate fluctuations and other risks and factors beyond our control.

Agenda

1
Business Update

Chairman
James Hwang

2
Financial Update

CFO
Vicky Hsieh

3
Q&A

About Getac

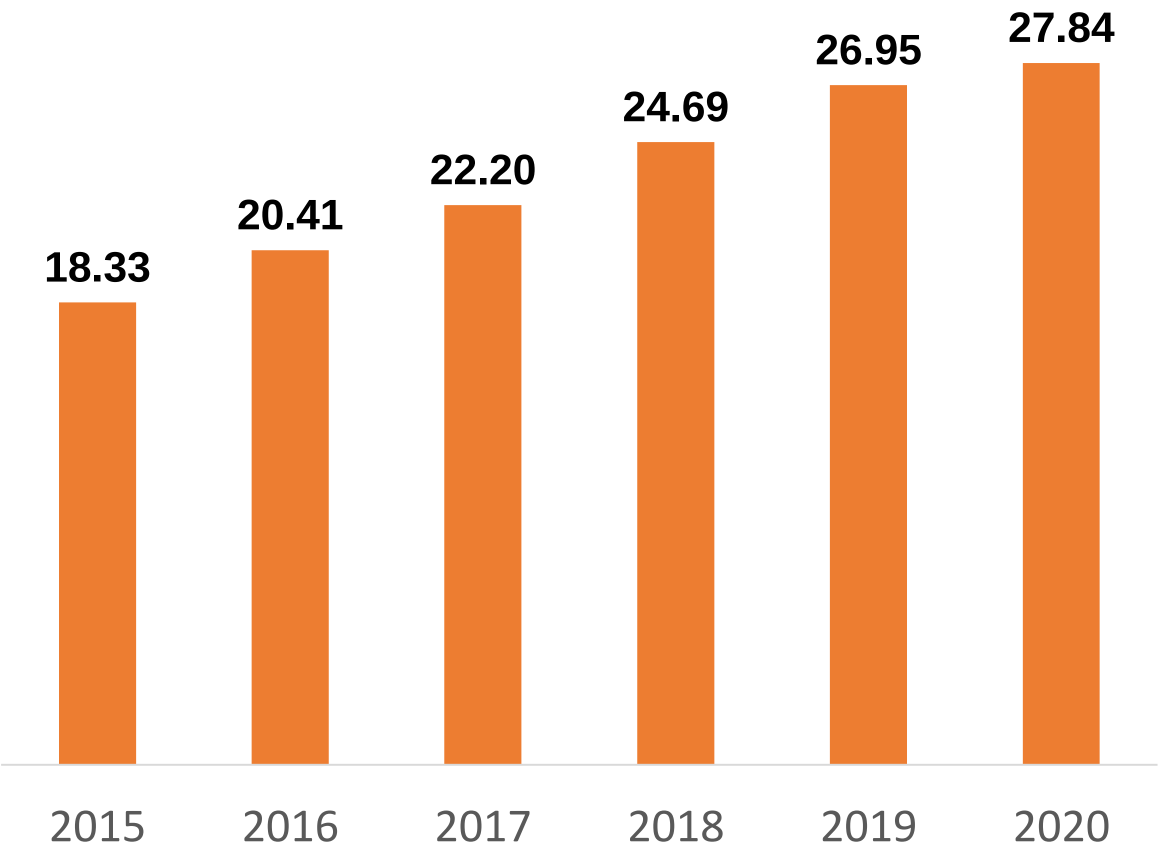
神基科技股份有限公司

Getac Technology Corporation

Founded in 1989
IPO in 2002
TWSE:3005
Capital: NT$ 5.9B
2020 Consolidated Revenue: NT$27.84 billion
2020 Market cap : NT$28.81 billion

Getac Consolidated Revenue Trends

NT$: billion



Business-1

Electronic Products

Rugged Computing Solutions (Getac Brand)

Getac provides safe and reliable rugged computer solutions for defense, public safety, utility, transportation and logistics, manufacturing, and energy industries, helping professionals improve front-line operational efficiency and digital transformation.

Getac Video Solution

Getac video solution integrates IoT hardware devices such as in-car video solution and body-wearable cameras, with cloud computing platform as the architecture to perform image data transmission, aggregation, storage, and intelligence analysis.

Business-2

Combo Mechanical Products

An industry's leading manufacture of composite materials , dedicated to the development of advanced process and surface treatment technology, combined with RHCM plastic injection process technology and various composite materials, to provide the industry's most lightweight, environmentally friendly, strong and stylish mechanical components.

Automotive Mechanical Products

IATF16949 certified manufacturer, providing OEM services for automotive light metal die-casting parts, focusing on ADAS (advanced driver assistance systems) and new energy vehicle applications. Our production volume of seatbelt spindles and spools represents around 40% of the global supply.

Aerospace Fasteners TWSE:3004

AS9100 and IATF16949 management system certified manufacturer, which produces fastener products for aerospace and high-end industrial applications. It is one of the few certified aerospace fastener manufacturers in the Asia-Pacific region.

Manufacturing Locations

Manufacturing Base Of Each Product Line	
Rugged Computers	Kunshan, China (1)
	Xizhi, Taiwan (1) Linkou, Taiwan(1)
Combo Mechanical	Kunshan, China(2)
	Hanoi, Vietnam(1)
Automotive Parts	Chengshu, China(1)
	Hanoi, Vietnam(1)

Sustainability Commitment

Outstanding Business Performance

- Consolidated revenue is growing for eight consecutive years
- James Hwang, chairman of Getac technology corporation, was selected by Harvard Business Review Chinese edition as one of the top 100 CEOs in Taiwan.

Recognized Sustainable Performance

- Getac received Taiwan corporate sustainability awards (TCSA) for both “Corporate Comprehensive Performance Award- Merit” and “Corporate Sustainability Report- Gold.
- Getac ranked as the Top 6-20% of listed companies in the Corporate Governance Evaluation.

Selected In Corporate Social Responsibility Indexes

- TWSE corporate governance 100 index ｜ TWSE RAFI® Taiwan high compensation 100 index.

Certified Friendly Workplace

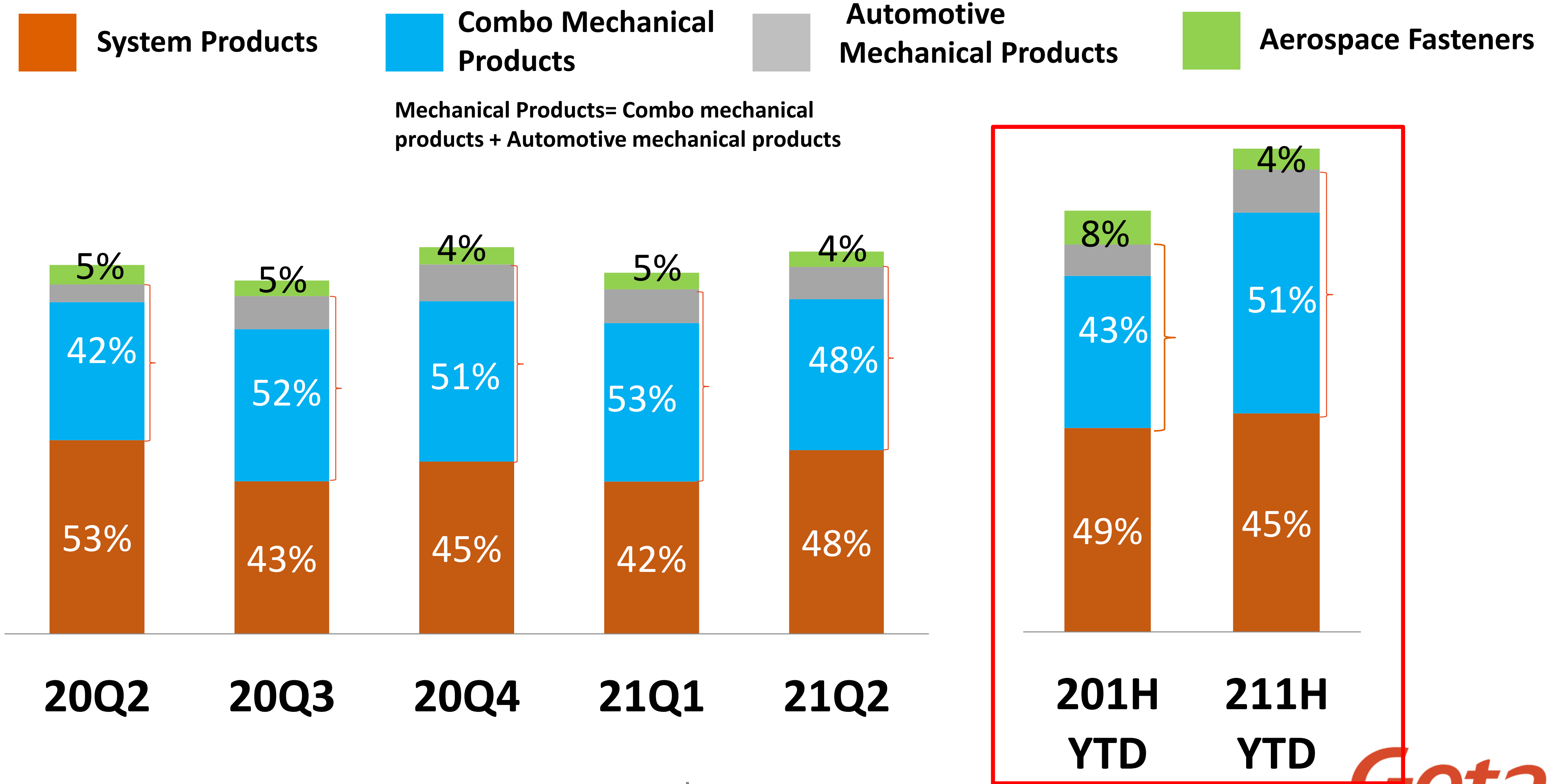
- Received the prestigious HR Asia award as the best companies to work for in Asia, 2018 & 2019, Taiwan edition.

Accredited As A Healthy Workplace

- Accredited as a “healthy workplace” by health promotion administration, ministry of health and welfare
- Received “The Exercise Enterprise Certification” by Sports Administration, Ministry of Education

Revenue Distribution

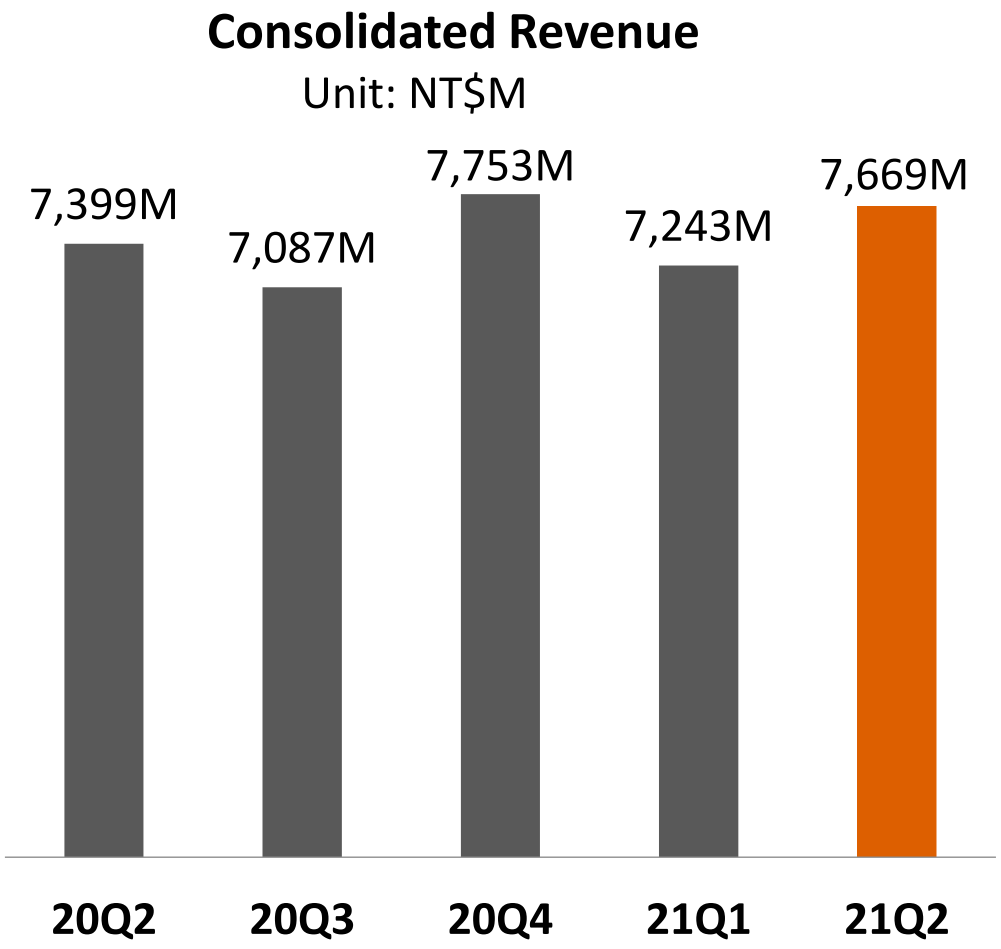
Last Five Quarters Revenue Distribution by Products

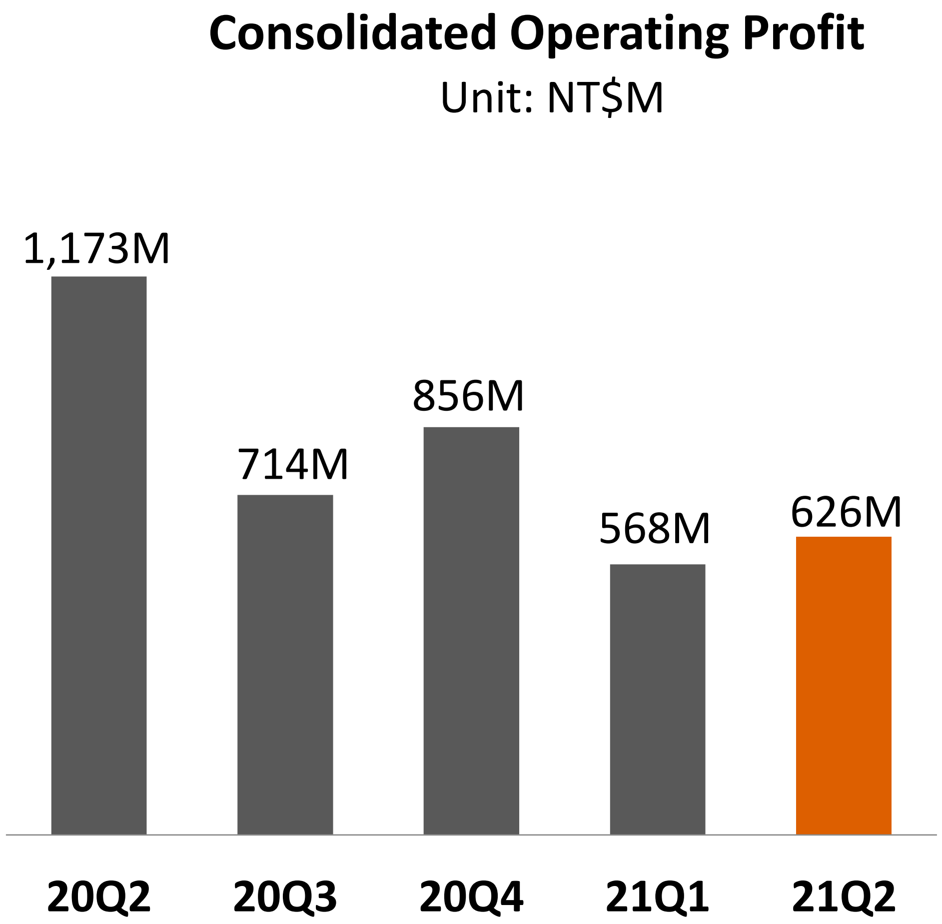


Q2'21 Consolidated Income Statement

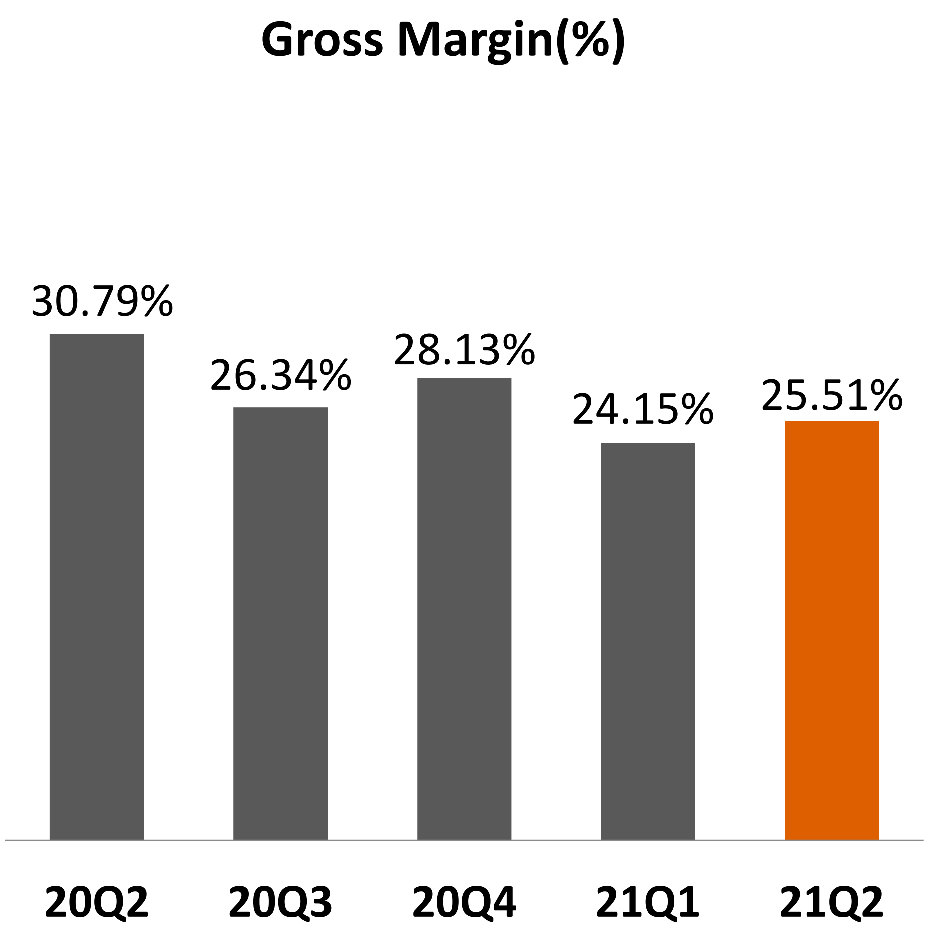
	2020			2021			YoY
	Q1	Q2	1H	Q1	Q2	1H	(%)
Operating Revenue	5,599	7,399	12,998	7,243	7,669	14,912	14.7%
Gross Profit	1,451	2,278	3,729	1,749	1,956	3,705	-0.6%
(%)	25.91%	30.79%	28.69%	24.15%	25.51%	24.85%	
Operating Expense	(1,093)	(1,119)	(2,212)	(1,193)	(1,340)	(2,533)	n.m
(%)	-19.52%	-15.12%	-17.02%	-16.47%	-17.47%	-16.99%	
Operating Profit	373	1,173	1,546	568	626	1,194	-22.8%
(%)	6.66%	15.85%	11.89%	7.84%	8.16%	8.01%	
Non-operating Income	16	(17)	(1)	40	2,579	2,619	n.m
Profit before income tax	389	1,156	1,545	608	3,205	3,813	146.8%
Income tax expense	(69)	(238)	(307)	(107)	(791)	(898)	n.m
Comprehensive income, attributable to owners of parent	276	881	1,157	504	2,426	2,930	153.2%
EPS (NT$)	0.47	1.51	1.98	0.85	4.10	4.96	150.5%

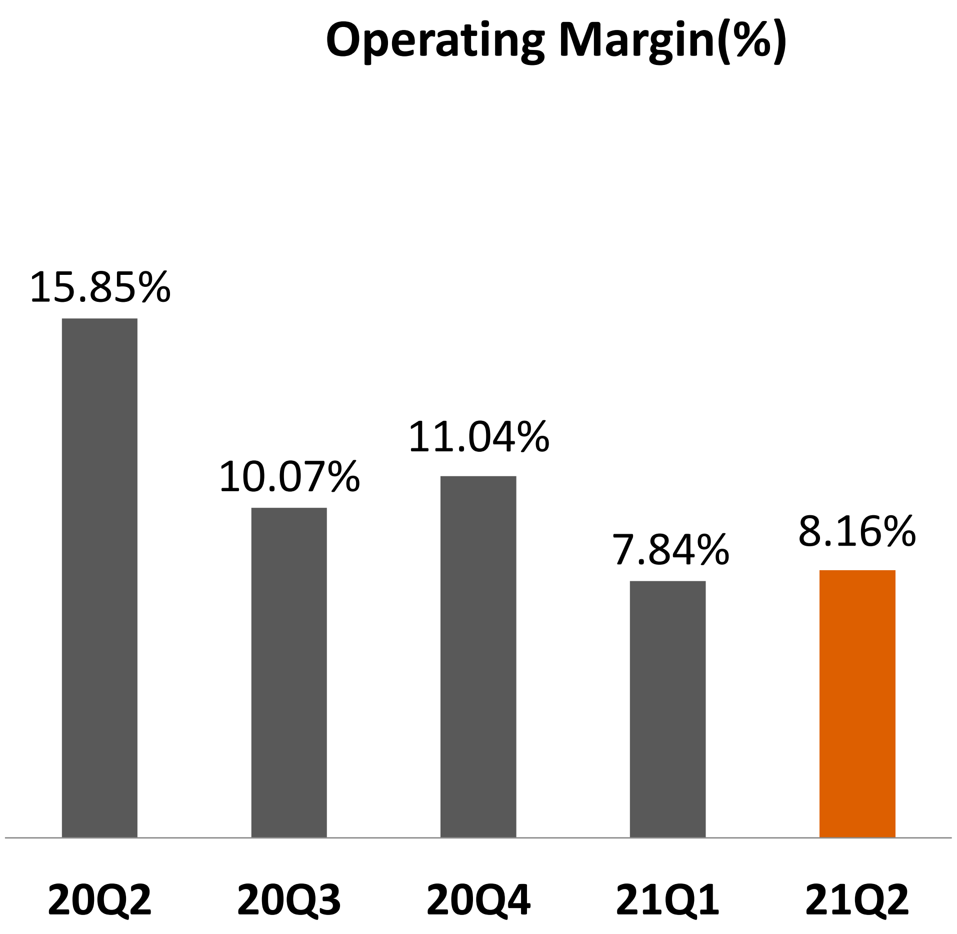
Financial Performance Of Last Five Quarters





Financial Performance Of Last Five Quarters





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Q2'21 Balance Sheet

Item	2020.06.30	2021.03.31	2021.06.30
Cash And Cash Equivalents (Incl. Bank Deposit Over Three Months)	5,298	7,323	6,964
Accounts Receivable-net	6,540	7,635	7,391
Inventories-net	5,529	5,960	6,487
Financial Assets Measured At Fair Value Through Other Comprehensive Income	690	750	715
Investments Accounted For Under The Equity Method	876	1,038	988
Property, Plant And Equipment – Net	8,327	8,527	8,503
TOTAL ASSETS	**30,534**	**34,770**	**34,311**
Short-term Borrowings	1,100	748	550
Long-term Borrowings (include current portion)	2,227	2,085	2,073
Accounts payable	4,730	6,303	5,824
TOTAL LIABILITIES	**14,532**	**18,333**	**16,103**
TOTAL EQUITY	**16,002**	**16,437**	**18,208**

Q2’21 Operational Efficiency

Unit: Days

	2020.06.30	2021.03.31	2021.06.30
Account Receivable Turnover Days	91	96	91
Inventory Turnover Days	126	115	118
Account Payable Turnover Days	91	102	96
Cash Conversion Days	126	109	113

Stable Profit and Pay-out Ratio

NT$: million

	2018	2019	2020	2021 1H
Consolidated Revenue	24,694	26,953	27,838	14,912
Operating Profit	2,652	2,976	3,116	1,194
Profit (Loss) Attributable To: Owners Of The Parent	2,212	2,129	2,577	2,930
Eps(Nt$)	3.83	3.67	4.40	4.96
Cash Dividend(Nt$)	3	2.8	3.6	N.A
Pay Out Ratio(%)	78%	76%	82%	N.A


+40.25 $
-05.75 $
500
400
300
200
100
0
Global business : refers to international trade whereas a global
company doing business across the world

Q & A

Appendix: Condensed Income Statement

Item\Year	2020					2021				
	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD
Operating Revenue	5,599	7,399	7,087	7,753	27,838	7,243	7,669			
Gross Profit	1,451	2,278	1,867	2,181	7,777	1,749	1,956			
(%)	**25.91%**	**30.79%**	**26.34%**	**28.13%**	**27.94%**	**24.15%**	**25.51%**			
Operating Expense	(1,093)	(1,119)	(1,165)	(1,338)	(4,715)	(1,193)	(1,340)			
(%)	**-19.52%**	**-15.12%**	**-16.44%**	**-17.26%**	**-16.94%**	**-16.47%**	**17.47%**			
Operating Profit	373	1,173	714	856	3,116	568	626			
(%)	**6.66%**	**15.85%**	**10.07%**	**11.04%**	**11.19%**	**7.84%**	**8.16%**			
Non-operating Income	**16**	**(17)**	**57**	**69**	**125**	**40**	**2,579**			
Profit Before Income Tax	389	1,156	771	925	3,241	608	3,205			
Income Tax Expense	(69)	(238)	(110)	(155)	(572)	(107)	(791)			
Comprehensive Income, Attributable To Owners Of Parent	**276**	**881**	**656**	**764**	**2,577**	**504**	**2,426**			
Eps (NT$)	**0.47**	**1.51**	**1.12**	**1.30**	**4.40**	**0.85**	**4.10**			

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THANK YOU

Investor Relations Contact

Irene Sun
Director, Corporate Relations Office
+886-2-27857888#5124
irene.sun@getac.com
www.getacgroup.com