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Getac Holdings Corporation
Investor Conference Q3’24 Business Report

2024.11.15

Getac Holdings Corporation

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Our actual results of operations, financial condition or business prospects may differ from those expressed or implied in these forward-looking statements for a variety of reasons, including but not limited to market demand, price fluctuations, competition, international economic conditions, supply chain issues, exchange rate fluctuations and other risks and factors beyond our control.

Agenda

1 Business Update

2 Financial Update

3 Q&A

Company Introduction

About Getac

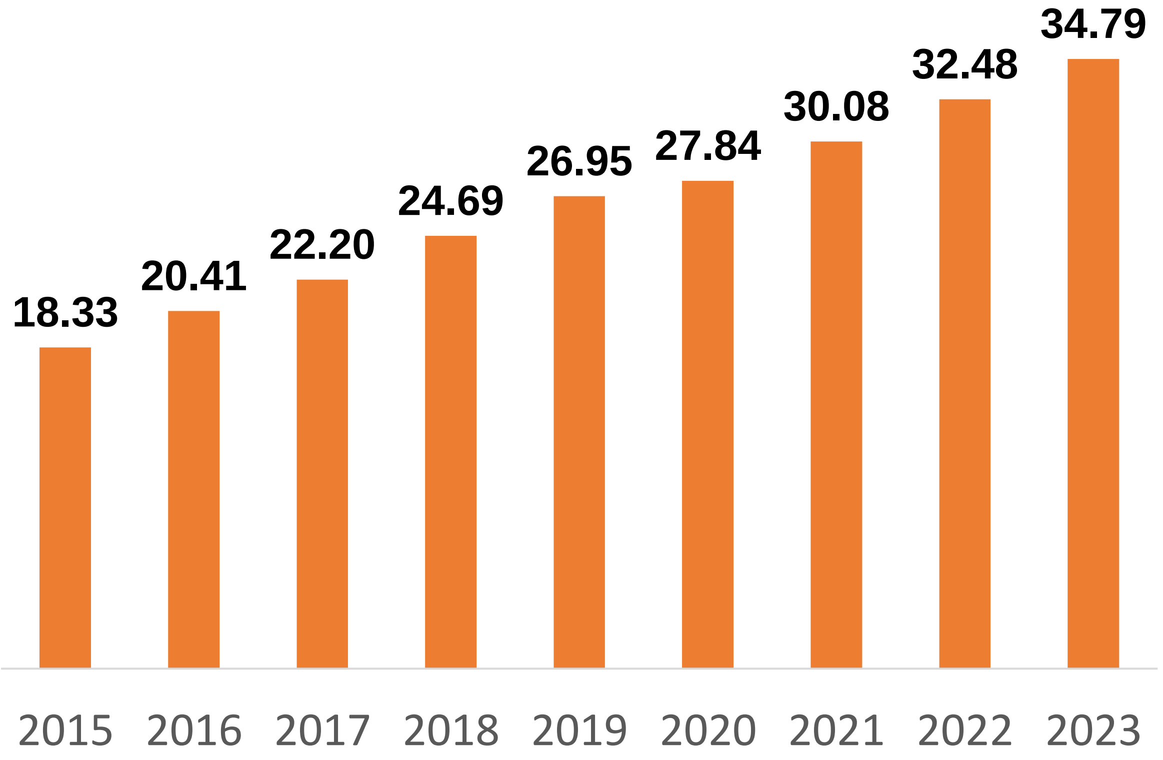
神基控股股份有限公司

Getac Holdings Corporation

Founded in 1989
IPO in 2002
TWSE:3005
Capital: NT$ 6.1B
2023 Consolidated Revenue: NT$34.79 billion
Market cap : NT$64.4 billion (Calculation: As of Dec,2023 monthly average stock price)

Getac Consolidated Revenue Trends

NT$ billion



Org. Chart Of Getac Holdings Corp.

Getac
GETAC HOLDINGS CORPORATION
(TSE:3005)

- **Getac** — RUGGED COMPUTING SOLUGION BG
- **Atemitech** — ENERGY & MECHATRONIC BG
- **MPT solution** — PLASTIC BG
- **Getac** — AUTOMOTIVE BG
- **NAFCO** — AEROSPACE FASTENER BG

Business Scope: Electronic Products

Rugged Computing BG

Getac provides safe and reliable rugged computer and video solutions for defense, public safety, utility, transportation and logistics, manufacturing, and energy industries, helping professionals improve front-line operational efficiency and digital transformation.

Mechatronic & Energy BG

A professional OEM supplier of power supply solutions, industrial displays, and mold prototyping services for various vertical markets such as defense, healthcare, security, manufacturing, and consumer electronics industries.

Business Scope: Mechanical Products

Plastic BG

An industry’s leading manufacture of composite materials , dedicated to the development of advanced process and surface treatment technology, combined with RHCM plastic injection process technology and various composite materials, to provide the industry's most lightweight, environmentally friendly, strong and stylish mechanical components.

Automotive BG

IATF16949 certified manufacturer, providing OEM services for automotive light metal die-casting parts, focusing on ADAS (advanced driver assistance systems) and new energy vehicle applications. Our production volume of seatbelt spindles and spools represents around 40% of the global supply.

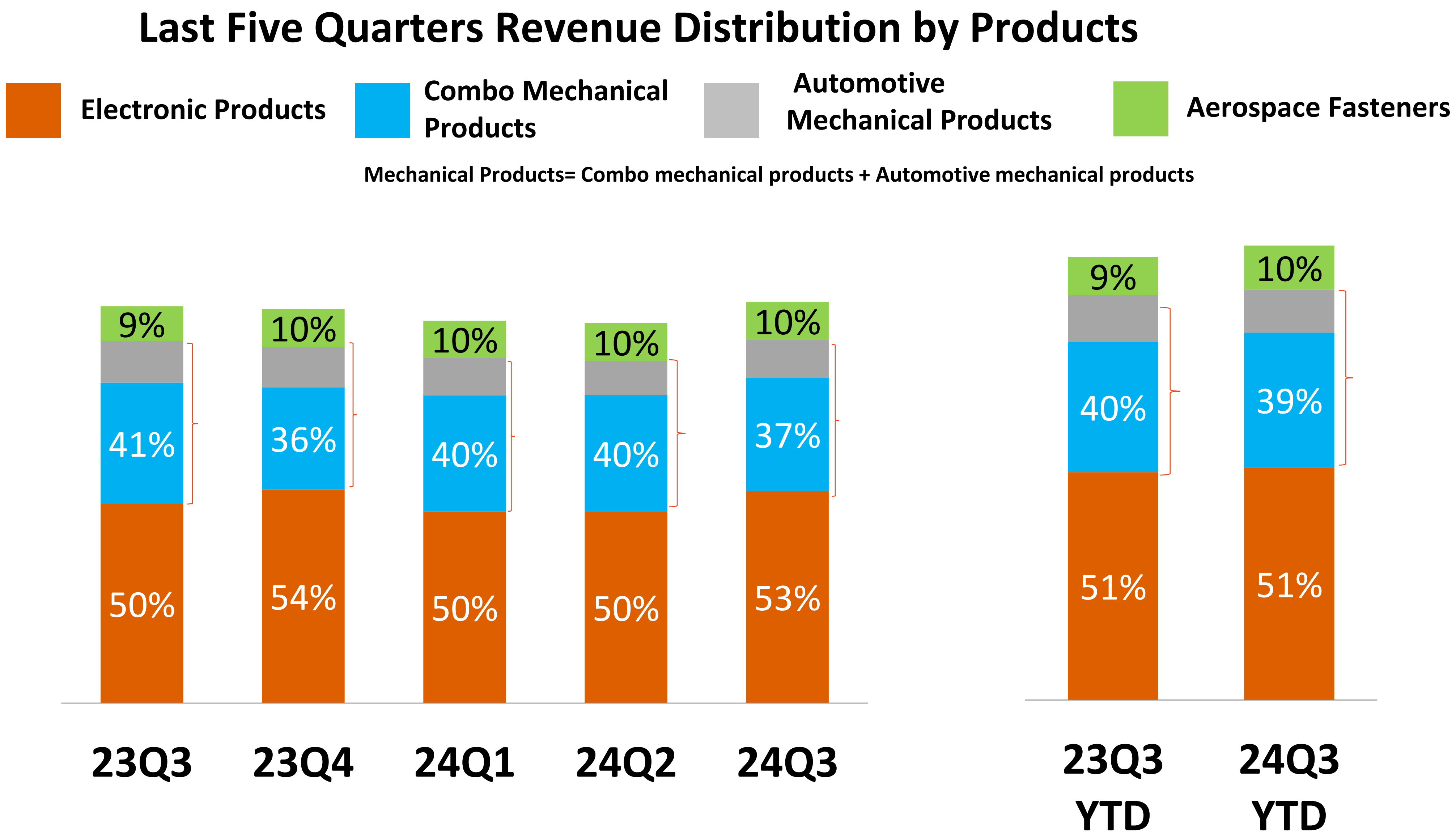
Aerospace Fasteners TWSE:3004

AS9100 and IATF16949 management system certified manufacturer, which produces fastener products for aerospace and high-end industrial applications. It is one of the few certified aerospace fastener manufacturers in the Asia-Pacific region.

Manufacturing Locations

Manufacturing Base Of Each Product Line	
Rugged Computing BG	Kunshan, China (1) Xizhi, Taiwan (1)
Mechatronic & Energy BG	Kunshan, China (1) Linkou, Taiwan(1)
Plastic BG	Kunshan, China(2) Hanoi, Vietnam(1)
Automotive BG	Chengshu, China(1) Hanoi, Vietnam(1)

Revenue Mix



Last Five Quarters Revenue Distribution by Products
Electronic Products
Combo Mechanical Products
Automotive Mechanical Products
Aerospace Fasteners
Mechanical Products= Combo mechanical products + Automotive mechanical products
9%
41%
50%
10%
36%
54%
10%
40%
50%
10%
40%
50%
10%
37%
53%
23Q3
23Q4
24Q1
24Q2
24Q3
9%
40%
51%
10%
39%
51%
23Q3 YTD
24Q3 YTD

Sustainability Commitment

Outstanding business performance

- Revenue continue to grow for 10 consecutive years.
- 2023 Operating Revenue NT$ **34,793** million
- Net Income After Tax NT$ **3,745**million

Corporate Governance

- Top 6-20% corporate governance performance among IPO companies in Taiwan
- Included as one of TIP Customized Taiwan ESG High Dividend Equal Weight Index
- Number Of Independent Director Seats Accounts For 40% Of The Board

Friendly Workplace

- Received the prestigious HR Asia award as the best companies to work for in Asia in 2024.

Global ESG Rating improve year by year.

BBB	15.6	3.9	55/100
MSCI ESG Rating	Sustainalytics ESG Risk Score	FTSE Russell ESG Rating	S&P Global ESG Assessment
(AAA-CCC, AAA being the best)	(0-100, 0 being the best)	(on a scale of 0-5, 5 being the best)	(Percentile 70)

Financial Update

Income Statement

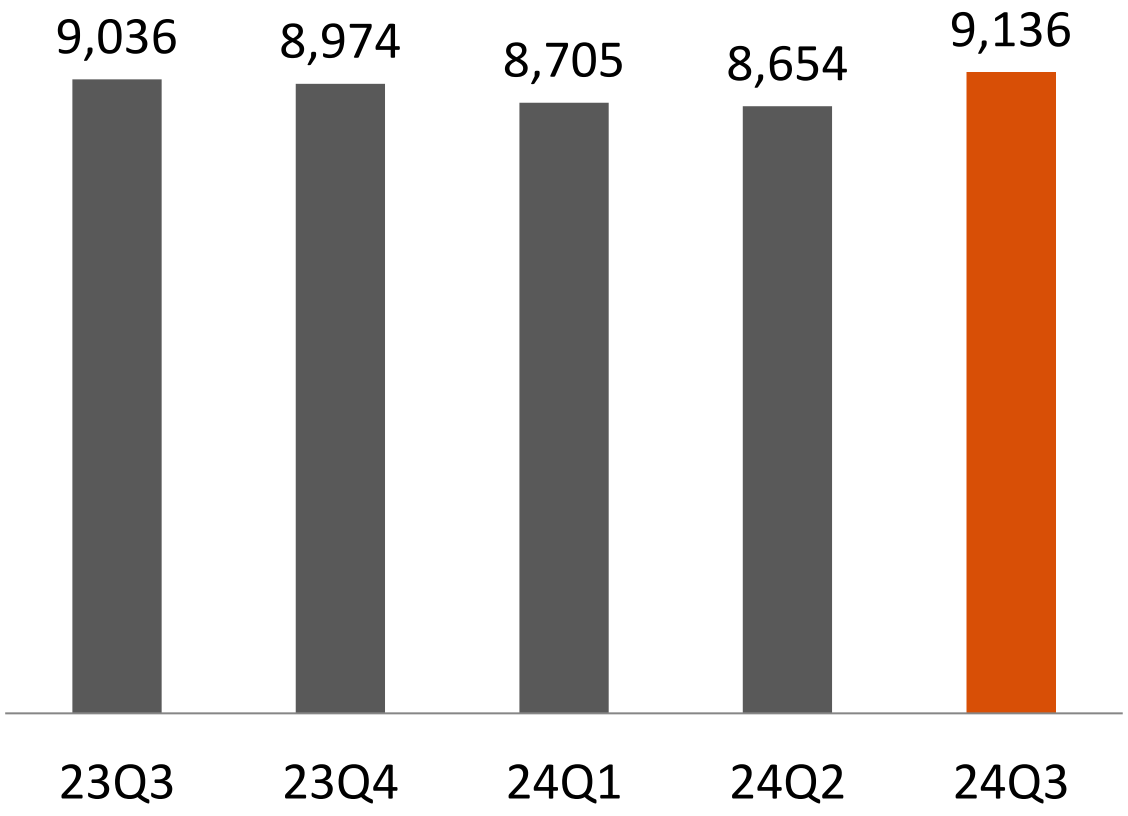
NT$: million

Item/Year	2024 Q2	2024 Q3	QoQ (%)	2023 Q3 YTD	2024 Q3 YTD	YoY (%)
Operating Revenue	8,654	9,136	5.6%	25,819	26,495	2.6%
Gross Profit	2,829	2,927	3.5%	7,102	8,410	18.4%
(%)	32.7%	32.0%		27.5%	31.7%	
Operating Expense	(1,519)	(1,565)	3.0%	(4,178)	(4,499)	7.7%
(%)	-17.6%	-17.1%		-16.2%	-17.0%	
Operating Profit	1,310	1,362	4.0%	2,924	3,911	33.7%
(%)	15.1%	14.9%		11.3%	14.8%	
Non-operating Income	206	89	-56.8%	798	485	-39.2%
Profit before income tax	1,516	1,451	-4.3%	3,722	4,396	18.1%
Income tax expense	(296)	(277)	-6.4%	(684)	(826)	20.9%
Comprehensive income, attributable to owners of parent	1,155	1,135	-1.7%	2,888	3,394	17.5%
EPS (NT$)	1.89	1.85	-2.1%	4.76	5.55	16.6%

Financial Performance Of Last Five Quarters

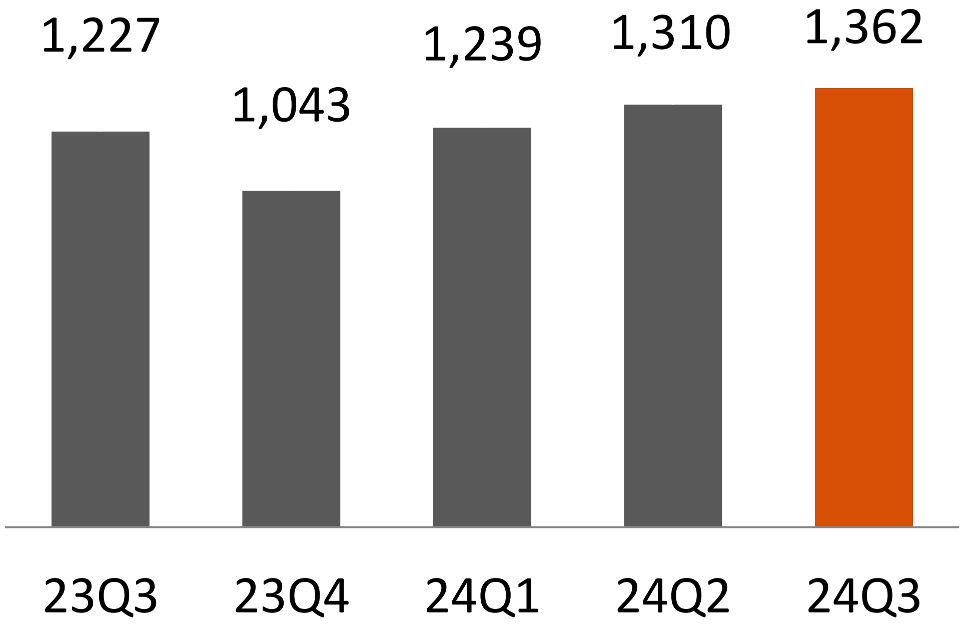
Consolidated Revenue

Unit: NT$M

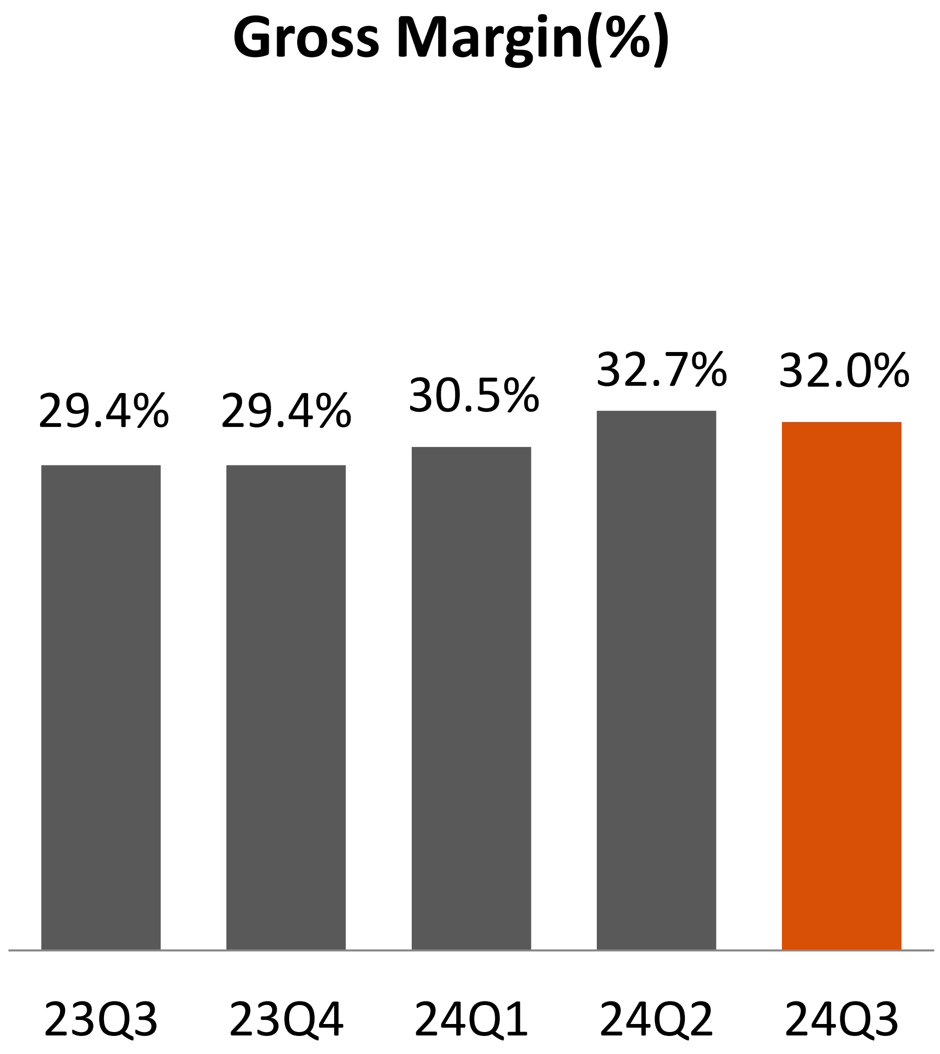


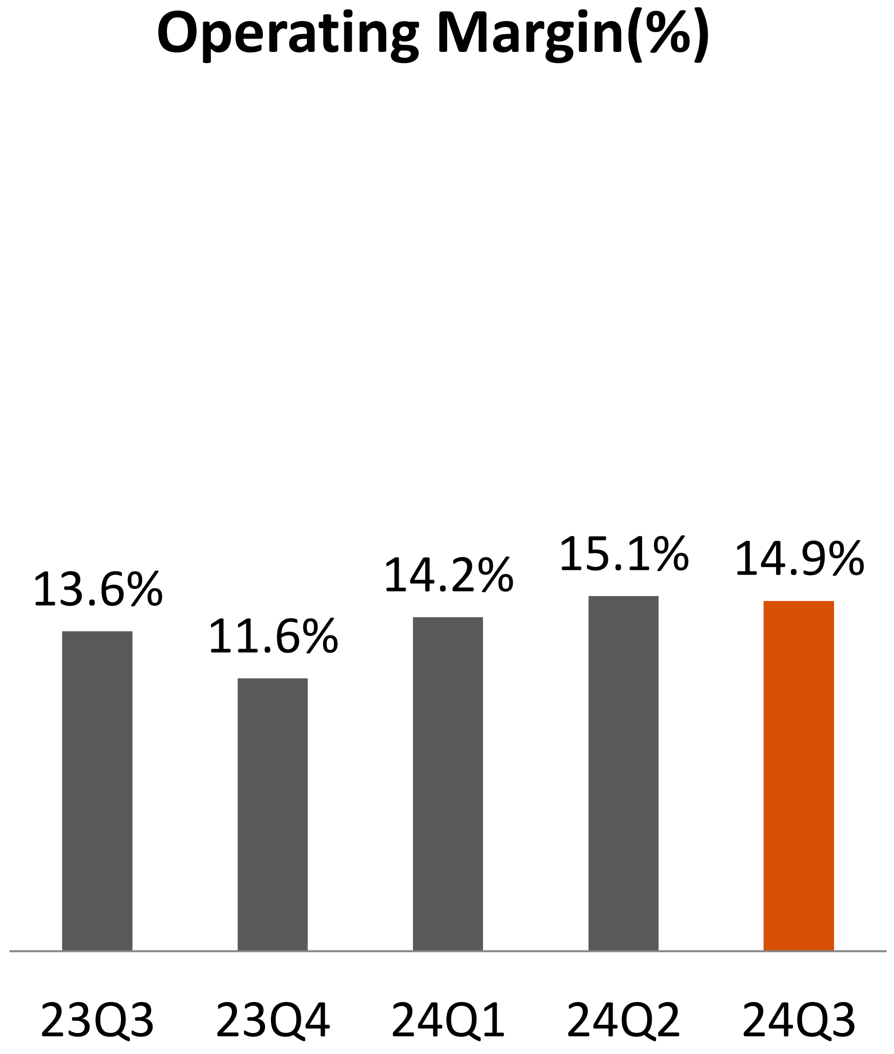
Consolidated Operating Profit

Unit: NT$M



Financial Performance Of Last Five Quarters





Balance Sheet

NT$: million

Item	2023.09.30	2024.06.30	2024.09.30
Cash And Cash Equivalents & other financial assets	11,457	11,267	12,339
Accounts Receivable-net	8,564	8,117	7,994
Inventories-net	5,792	6,353	6,469
Investments Accounted For Under The Equity Method	1,595	1,635	1,637
Property, Plant And Equipment – Net	8,880	9,383	9,344
TOTAL ASSETS	**40,593**	**41,700**	**42,555**
Short-term Borrowings	829	1,011	502
Long-term Borrowings (include current portion)	1,833	2,157	2,083
Accounts payable	6,480	6,172	6,574
TOTAL LIABILITIES	**17,181**	**17,571**	**17,507**
TOTAL EQUITY	**23,412**	**24,129**	**25,048**

Operational Efficiency

NT$: million

Item	2023.09.30	2024.06.30	2024.09.30
Cash And Cash Equivalents & other financial assets	11,457	11,267	12,339
Account Receivable	8,564	8,117	7,994
Account Receivable Turnover Days	83	88	86
Inventory	5,792	6,353	6,469
Inventory Turnover Days	90	94	94
Account Payable	6,480	6,172	6,574
Account Payable Turnover Days	89	99	101
Cash Conversion Days	84	83	79

Profit and Pay-out Ratio

NT$: million

Item	2019	2020	2021	2022	2023
Consolidated Revenue	26,953	27,838	30,084	32,476	34,793
Operating Profit	2,976	3,116	2,612	3,093	3,967
Profit (Loss) Attributable To: Owners Of The Parent	2,129	2,577	4,274	2,565	3,745
Eps(NT$)	3.67	4.40	7.2	4.27	6.17
Cash Dividend(NT$)	2.8	3.6	3.6	3.8	5.0
Pay Out Ratio(%)	76%	82%	50%	89%	81%

Q&A

Appendix: Income Statement YoY Comparison

NT$: million

	2023					2024				
Item\Year	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD
Operating Revenue	8,155	8,628	9,036	8,974	34,793	8,705	8,654	9,136		26,495
Gross Profit	2,067	2,378	2,657	2,633	9,735	2,654	2,829	2,927		8,410
(%)	**25.3%**	**27.6%**	**29.4%**	**29.4%**	**28.0%**	**30.5%**	**32.7%**	**32.0%**		**31.7%**
Operating Expense	(1,293)	(1,455)	(1,430)	(1,590)	(5,768)	(1,415)	(1,519)	(1,565)		(4,499)
(%)	**-15.8%**	**-16.9%**	**-15.8%**	**-17.7%**	**-16.6%**	**-16.3%**	**-17.6%**	**-17.1%**		**-17.0%**
Operating Profit	774	923	1,227	1,043	3,967	1,239	1,310	1,362		3,911
(%)	**9.5%**	**10.7%**	**13.6%**	**11.6%**	**11.4%**	**14.2%**	**15.1%**	**14.9%**		**14.8%**
Non-operating Income	189	407	202	159	957	190	206	89		485
Profit Before Income Tax	963	1,330	1,429	1,202	4,924	1,429	1,516	1,451		4,396
Income Tax Expense	(158)	(257)	(268)	(284)	(967)	(253)	(296)	(277)		(826)
Comprehensive Income, Attributable To Owners Of Parent	766	1,021	1,101	857	3,745	1,104	1,155	1,135		3,394
Eps (NT$)	1.27	1.68	1.81	1.41	6.17	1.81	1.89	1.85		5.55

THANK YOU

Investor Relations

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