



鴻名企業股份有限公司

WELLTEND TECHNOLOGY CORPORATION

TWSE Code: 3 0 2 1

Company Information (2022FY)

2023/03/29

免責聲明

本文件之資料只供參考和一般資訊之用，而並非有提供全面資訊或任何投資或其他專業意見之意。鴻名企業並不保證或陳述該等資料是否完整、準確或最新。請使用者以公開資訊觀測站之公開訊息為依據，查詢相關財務業務訊息。

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If there is any inconsistency or ambiguity between the English version and the Chinese version, the Chinese version shall prevail.

Agenda



About
Welltend



Wire Harness
Business Group



System
Integration
Business Group



Performance
and Prospects



ESG



Q & A



About
Weltend



Wire Harness
Business Group



System
Integration
Business Group



Performance
and Prospects



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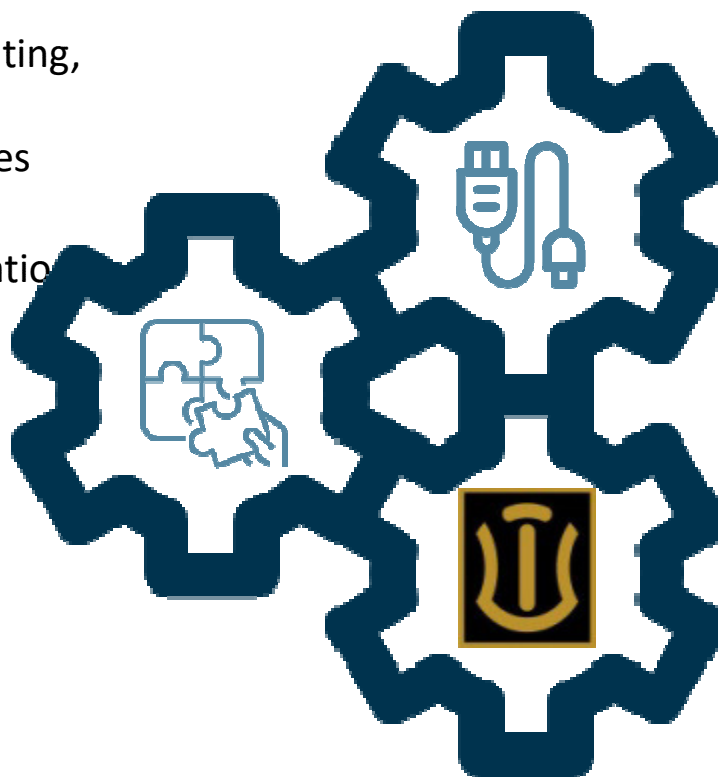


Q & A

Business Introduction

System integration business group :

Our services Including information infrastructure, custom software development, professional IT consulting, our service network covers each corners of the country, fully enhances customers' competitive advantages. We are your best partner of information consulting.



Wire harness business group :

The cable and connector both are key component of electronic products. It is responsible for transmitting electronic analog or digital signals and connecting the information transmission bridge between electronic products. It is an important and indispensable part.

With more than 50 years experience, we specialize in the production of various wires and cables, key electronics components. Diversified products and flexible production capacity, and the persistence of quality and service from Japanese customers, become long-term supplier for customers.

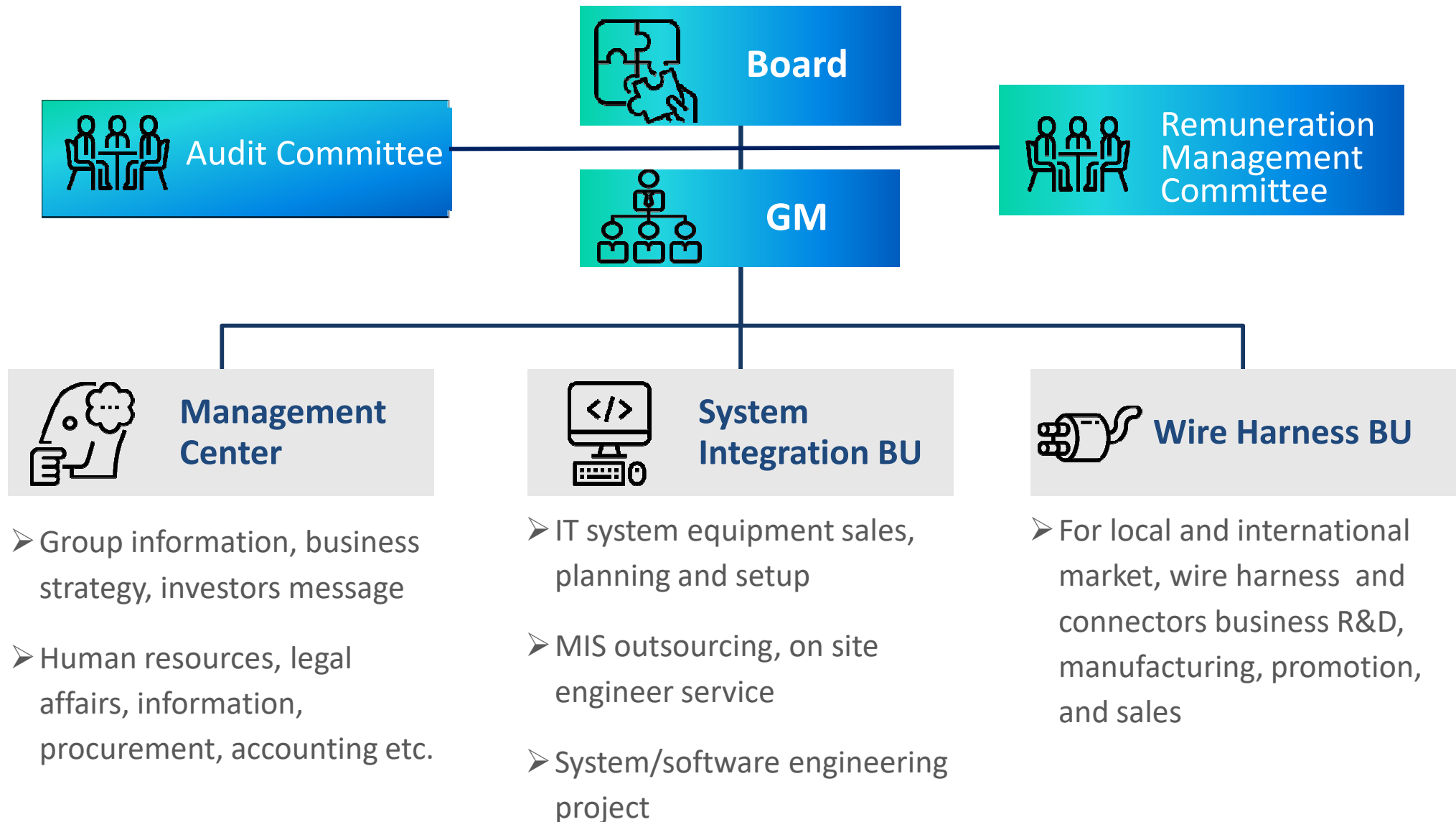
WELLTEND has a strong management team and excellent RD capabilities, towards future advanced investment.

History

Established	1993	· Company was established · IT products agents, sales and service
	2000	· Share listed in OTC market (Taipei Exchange)
Development	2002	· Share listed in main board (TWSE)
	2009	· Wire harness group joined
Restructure	2010	· Invested in Shenzhen area
	2011	· Invested in Hunan, Kunshan
	2013	· Invested in Huizhou
Transition	2014	· Invested in Philippines
	2016	· Assigned new GM for two business groups
	2017	· Invested in Thailand
	2019	· Revenue over TWD 250 million
	2021	· Revenue over TWD 330 million
	2022	· Revenue over TWD 390 million



Organization





About
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Wire Harness
Business Group



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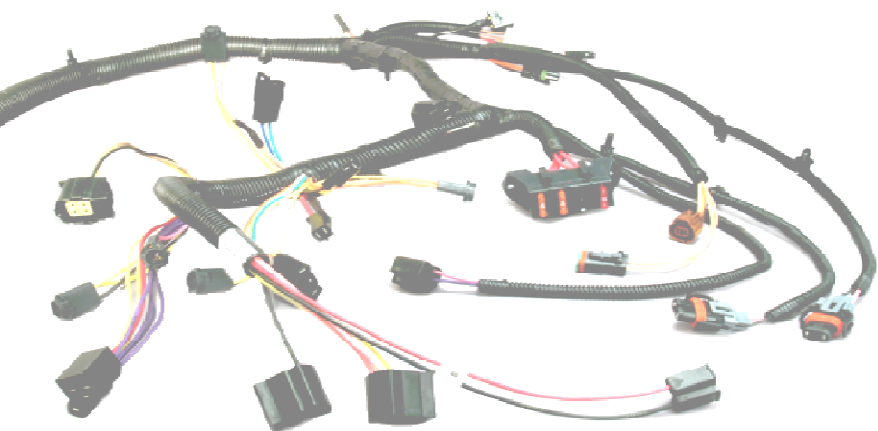
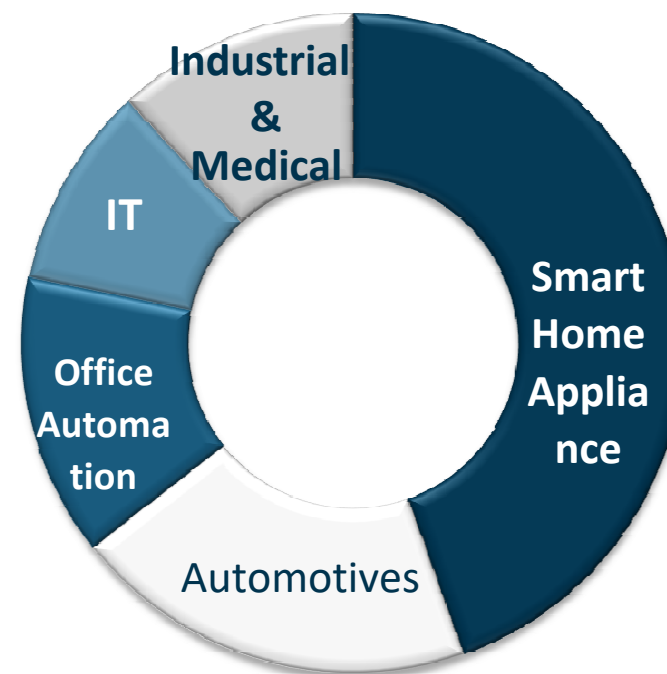


Q & A

Wire Harness Group

Applications:

- Smart Home Appliances
 - >> AC, washing machine, vacuum cleaner, TV, refrigerator
- Automotives
 - >> IVI system, security system, HUD, EV, electric scooter
- Office Automation >> MFP, printer
- IT equipment >> server, transmission line
- Industrial Use >> machines, mechanical arm
- Medical >> medical equipment



Smart Home Appliances



Automotives



Office Automation



IT



Industrial

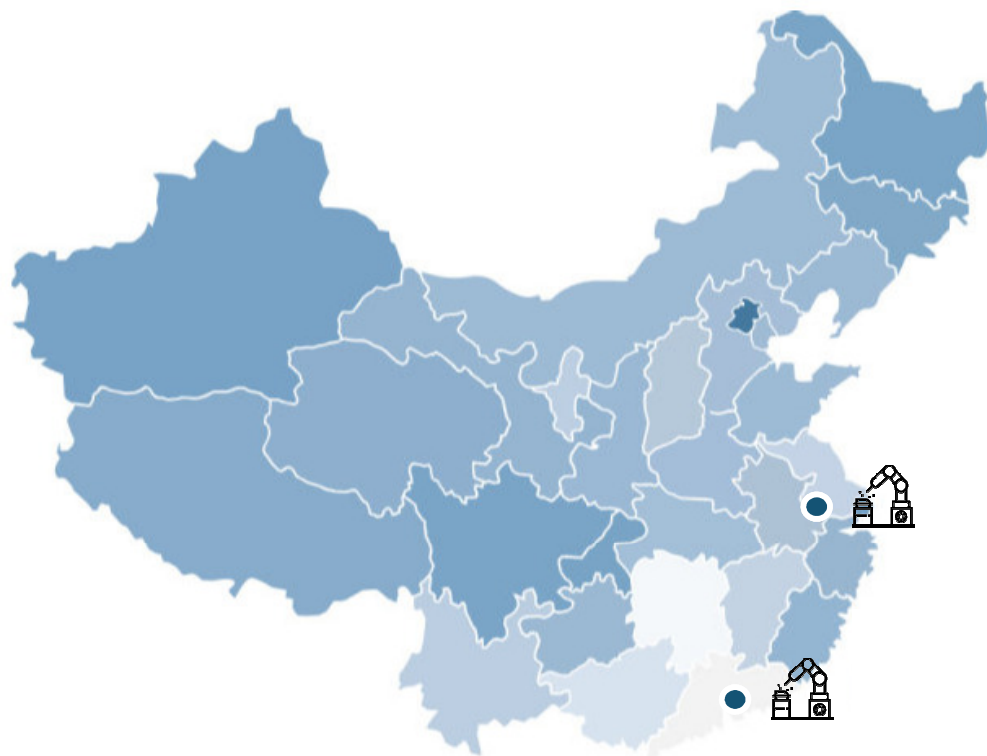


Medical

Regional Locations



Production Base--China



- East China

 Kunshan Site

- South China

 Huizhou Site



Smart Home
Appliances



Office
Automation



Auto-
motives



IT



Medical



Industrial



鴻名企業

2022 Company Info

Production Base--South East Asia



– Philippines



Celeraise Electronic

– Thailand



Celeraise (Thailand)



Smart Home
Appliances



Auto-
motives



IT



Industrial



✓ 2020 Q1



Celeraise Electronic



Celeraise (Thailand)



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2022 Company Info

Expand Business Opportunity

Taipei AMPA 2020 (Oct 2020)

Taipei AMPA 2021 (Apr 2021)

Taipei AMPA 2022 (Apr 2022)

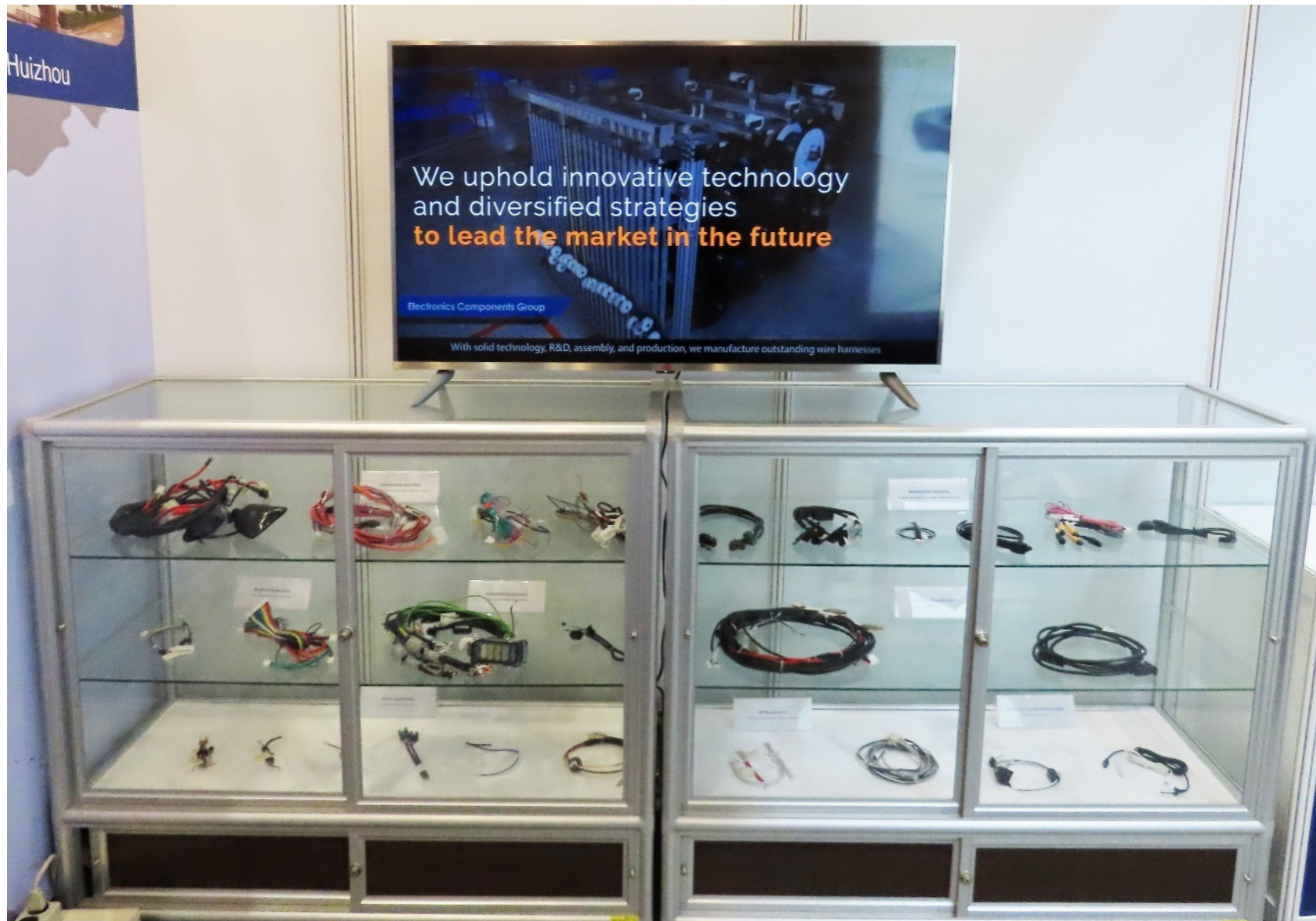
*We never stopped,
even during the pandemic.*



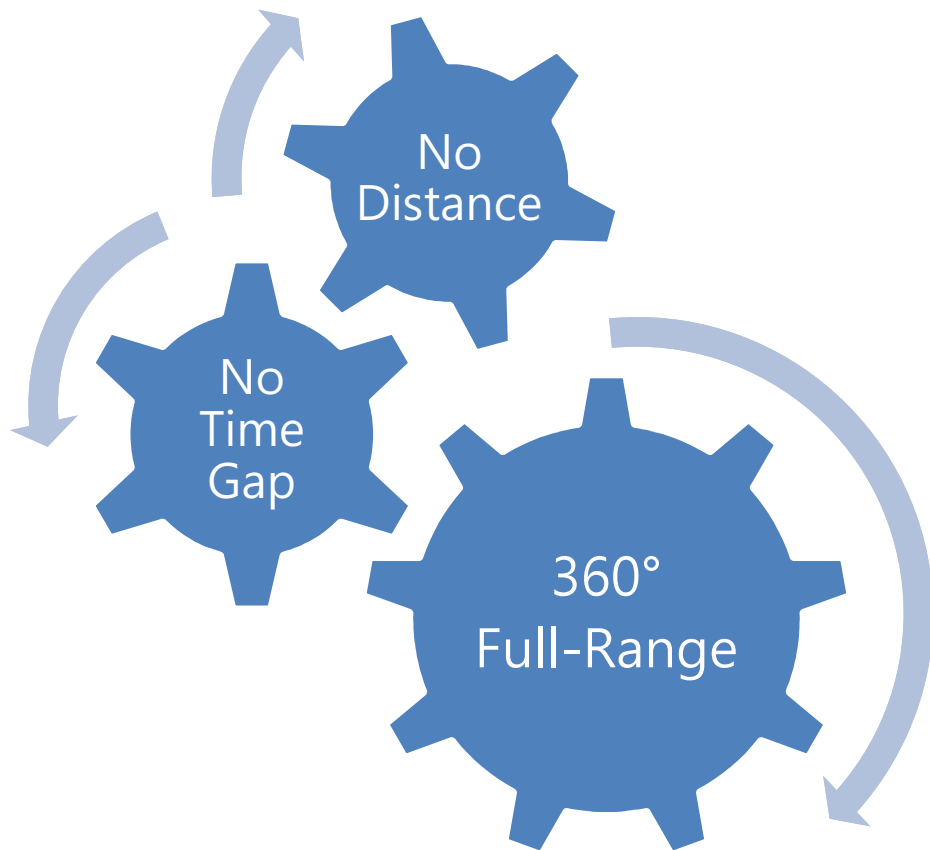
Physical Exhibition



Physical Exhibition



Online Exhibition



Taipei AMPA 2023

TAIPEI NANGANG EXHIBITION CENTER, HALL 1

(NO.1, JINGMAO 2ND RD., TAIPEI)

PHYSICAL SHOW: APR 12~15, 2023

《 NO. I1209 》

DIGITAL SHOW: APR 10~23, 2023

COMING SOON



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Performance
and Prospects



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Q & A

Products and Service

| IT Security |

Data protection/Antivirus/
Anti-ransom/monitoring/
Security consulting services

| Services | Consulting | Maintenance |

7*24 uninterrupted service / Onsite
service/ Network integration/
Professional consulting services

| Clouds |

Consulting for cloud construction
AWS/ Azure/ GCP/
Oracle Cloud/TWS

| Network & Data Center Deployment |

Data center/ 5G network/
Professional Wireless
Hotspot Analysis Services

| Software | Solution |

Customize BPM Flow/
5G & network geospatial data
management system /RPA

| Infrastructure Construction |

Completely sales & deployment services/
Comprehensive one-stop services/
Overall services— SW & HW



Core Business and Strength

IT consultancy.
Application development
and sales.

Skilled engineer support team
with ISO27001 certificate.



Engineers and non-stop service
everywhere in Taiwan, which meet
the customers business need.

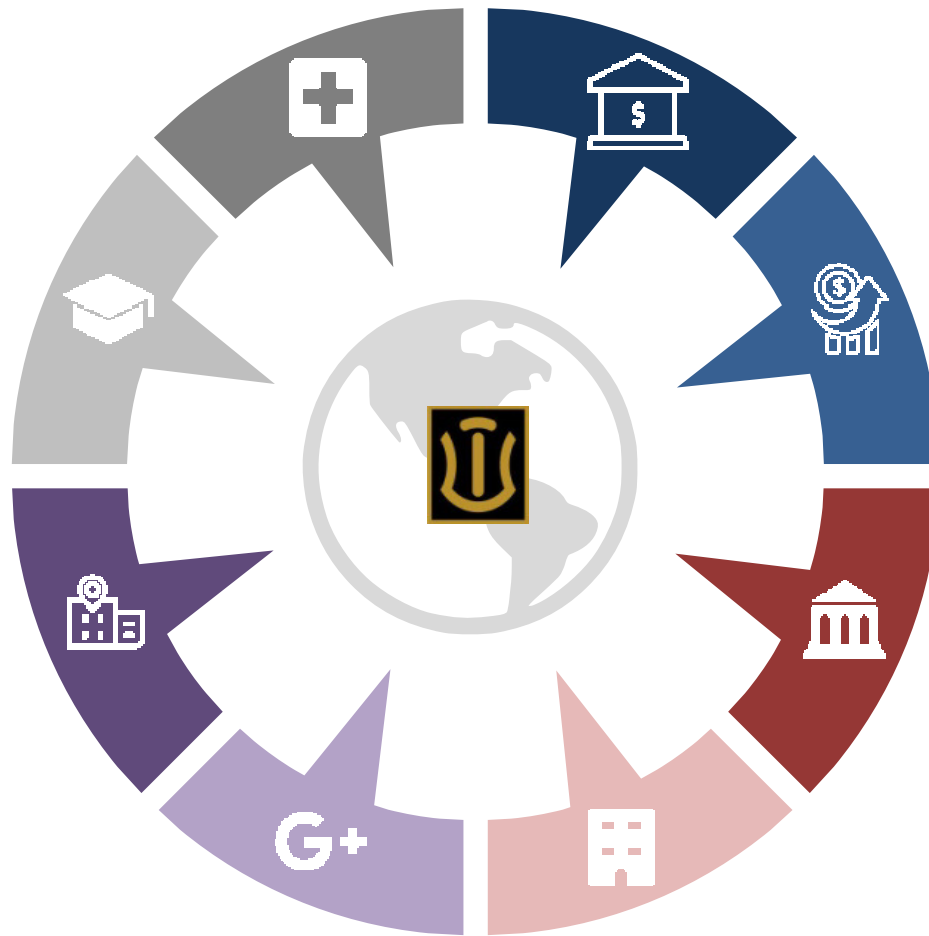


Offering worldwide known equipments.
ONE-STOP Service.

Principal Partner



Major Clients



Banking

Banks, securities, insurance companies



Governments

Central and local governments



Enterprises

Listed companies, foreign business in Taiwan



Public services

Hospitals, universities



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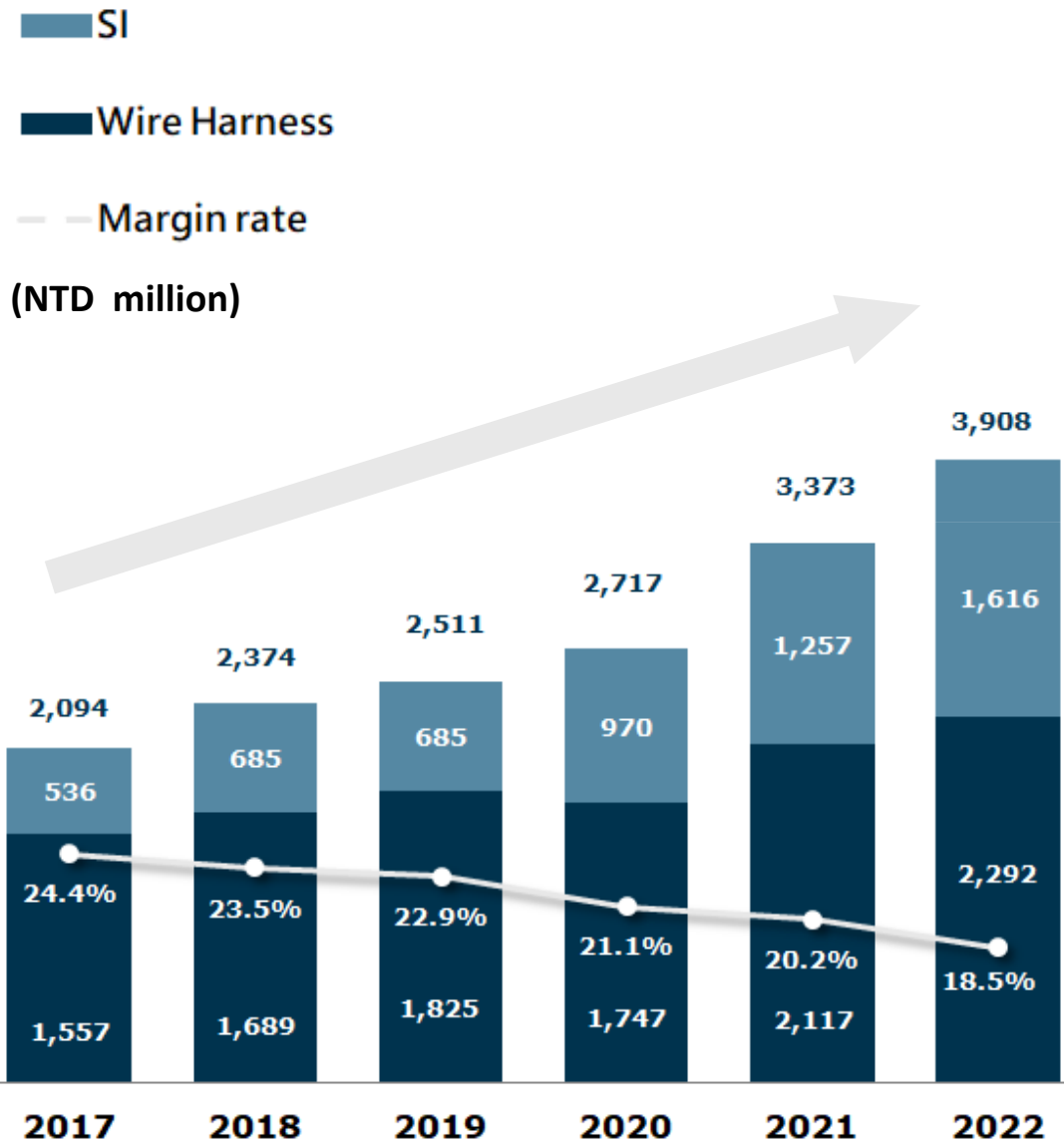


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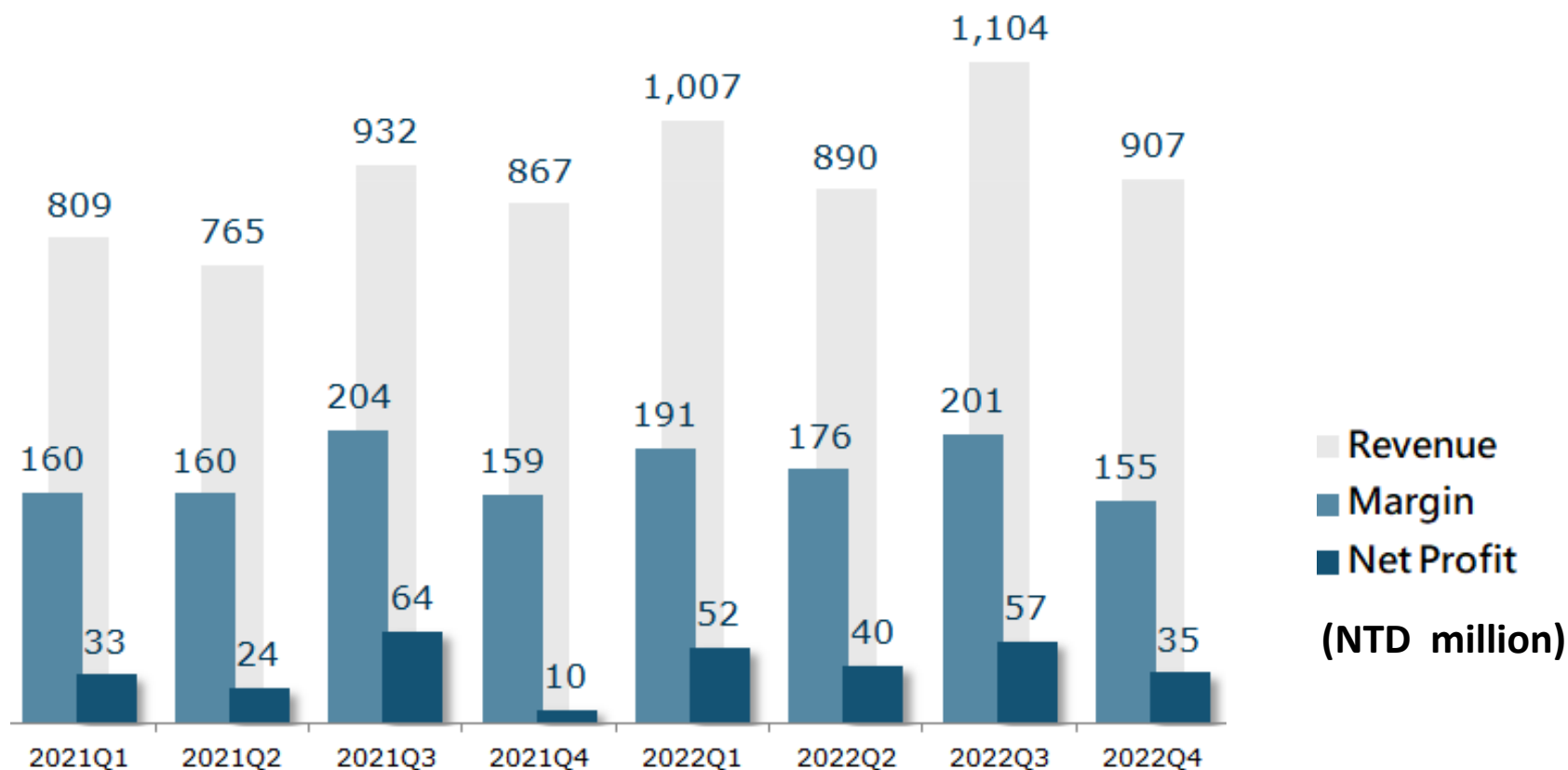
Operation highlight



- In 2022, accumulative revenue growth: + 15.9 %
 - wire harness group: + 8.3 %
 - system integration group: + 28.6 %
- Stable gross margin brings reasonable profits
- Sector contribution:
 - Wire harness: 59%
 - System integration: 41%

Seasons Operation Results

- Revenues in 22Q4 are 907 million, YoY: + 4.7%, gross margin: 17.1%
- Each quarters EPS in 2022: 0.56, 0.43, 0.59, 0.34 (NTD)



Income Statement Summary

2022 : Revenue and Net profit hit record highs

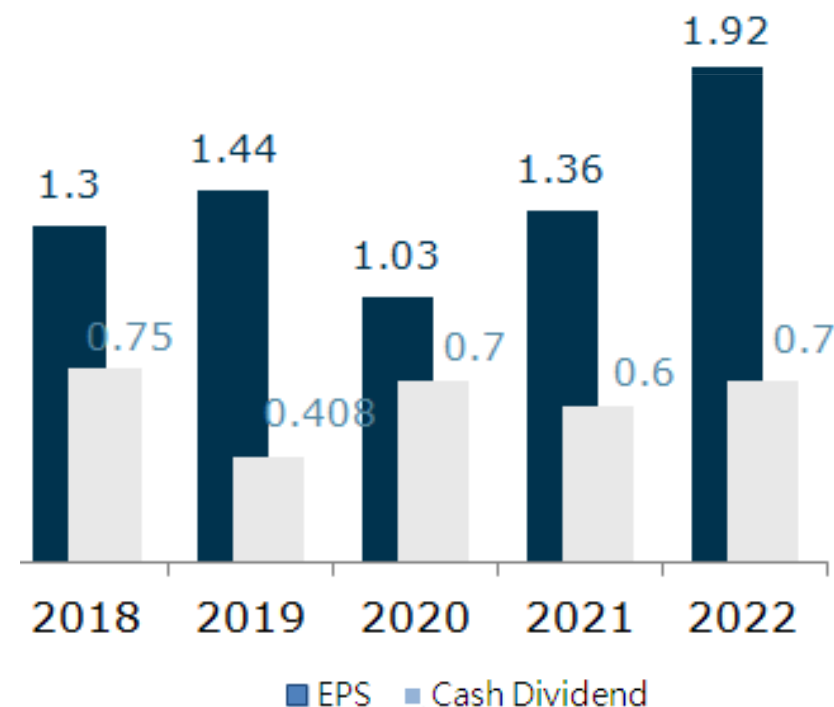
NTD, thousand

	2022FY		2021FY		2020FY	
	Amount	%	Amount	%	Amount	%
Revenue	3,908,184		3,373,438		2,717,038	
Margin	722,893	18	682,548	20	572,431	21
Expense	429,011	11	446,452	14	401,862	15
Profit	293,882	7	236,096	6	170,569	6
Non-operating Income	17,971	1	(24,423)	(1)	(21,929)	(1)
Profit Before Tax	311,853	8	211,673	6	148,640	5
Income Tax	127,663	3	80,945	2	52,652	2
Net profit	184,190	5	130,728	4	95,988	3
EPS	1.92		1.36		1.03	

Dividends Policy

- Continuously and uninterrupted dividend distribution, shareholders have received cash dividends more than 3 dollars per share in the past five years.
- Long term cash dividend yield is more than 3.7%.
- Company policy: share profits to long-term shareholders.

YEAR	2018	2019	2020	2021	2022
EPS	1.30	1.44	1.03	1.36	1.92
Cash Dividend	0.75	0.408	0.7	0.6	0.7
Avg. Trading Share Price	14.8	15.05	14.3	21.4	22.54
Dividend yield	5.1%	2.7%	4.9%	2.8 %	3.1 %
PE ratio	11.4	10.5	13.9	15.7	11.7



Business insight

Revenue & Profit
growth

Wire Harness Group

- To expand high added value products in Europe, America and Japan market
- Deepen the proportion of automotive electronic products
- Expansion of manufacturing base in Southeast Asia

To enhance competitiveness

System Integration Group

- Breaking territorial limitation, and seamless integration
- Increase long-term, stable service income
- Intelligent Connectivity ~ Integration of network and information security

To strength customer engagement



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Environmental



Accredited ISO14001
Environmental Management Systems



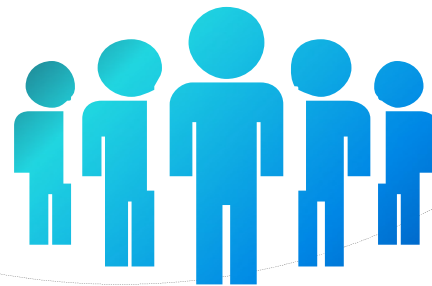
Implement Energy-Saving
Measures



Circular Resources—
Biodegradable Packaging



Social



1

Talent Cultivation

2

IT Security

3

Friendly Workplace



Governance



01

Board Diversity

02

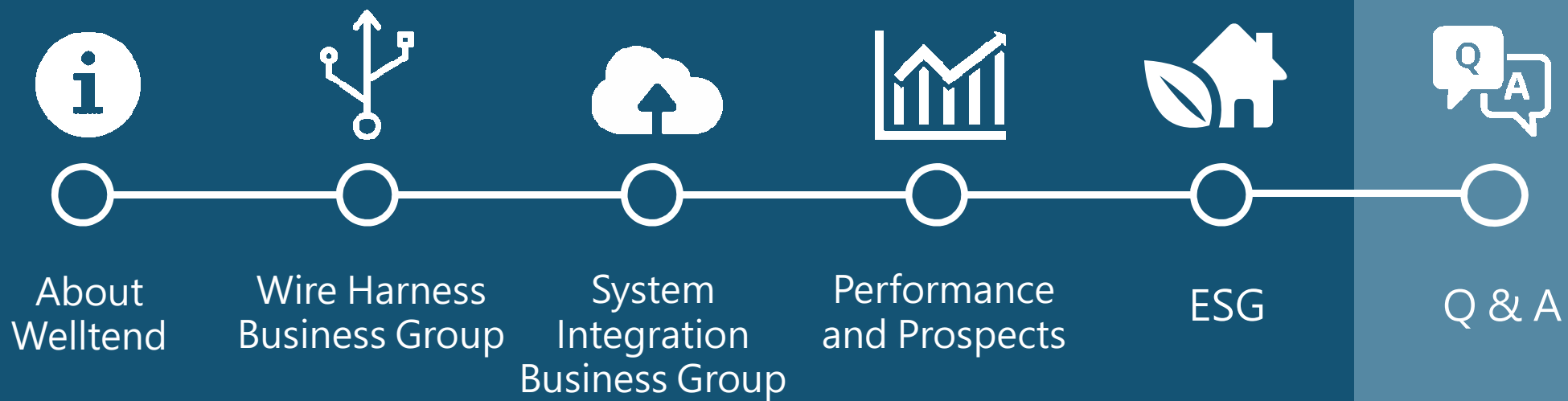
Information
Transparency



03

Good Internal Control





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